

(This Draft Prospectus will be updated upon filing with the RoC) (Please scan this OR Code to view the Draft Prospectus)



#### AGARWAL FLOAT GLASS INDIA LIMITED

CIN: U74995RJ2018PLC061097

REGISTERED OFFICE	CONTACT PERSON	TELEPHONE AND EMAIL	WEBSITE
H-1/790, Sitapura Industrial Area Ext., Near	Priyanka Mahirchandani,	<b>Tel:</b> +91 723 004 3211	
Fire Bridge Office, Jaipur - 302 022,	Company Secretary and	Email:	www.agarwalfloat.com
Rajasthan, India	Compliance Officer	compliance@agarwafloat.com;	
DECLEONED OF OUR COMPLEXIVE VIRE CITABLE REPORTED A CARRIED AND SELVER CITABLE AND SELVER COMPLEXIVE COMPLEXIVE			

#### PROMOTERS OF OUR COMPANY: UMA SHANKAR AGARWAL AND MAHESH KUMAR AGARWAL

#### DETAILS OF THE ISSUE

ТҮРЕ	FRESH ISSUE SIZE (IN ₹ LAKHS)	OFS SIZE (BY NO. OF SHARES OR BY AMOUNT IN ₹)	TOTAL ISSUE SIZE	ELIGIBILITY
Fresh Issue	Up to 22,00,000 Equity Shares of ₹ [•] aggregating up to ₹ [•] Lakhs	Nil	Up to 22,00,000 Equity Shares of ₹ [•] aggregating up to ₹ [•] Lakhs	THIS ISSUE IS BEING MADE IN TERMS OF CHAPTER IX OF THE SEBI (ICDR) REGULATIONS, 2018 AS AMENDED.

DETAILS OF OFFER FOR SALE, SELLING SHAREHOLDERS AND THEIR AVERAGE COST OF ACQUISITION – NOT APPLICABLE AS THE ENTIRE ISSUE CONSTITUTES FRESH ISSUE OF EQUITY SHARES

#### RISK IN RELATION TO THE FIRST ISSUE

This being the first Public Issue of our Company, there has been no formal market for the Equity Shares of our Company. The Issue Price (determined and justified by our Company in consultation with the Lead Manager) as stated under "Basis for Issue Price" beginning on page no. 65 of this Draft Prospectus should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active or sustained trading in the Equity Shares or regarding the price at which the Equity Shares will be traded after listing.

#### GENERAL RISKS

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in the Issue unless they can afford to take the risk of losing their entire investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue, including the risks involved. The Equity Shares in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the contents of this Draft Prospectus. Specific attention of the investors is invited to the section titled "Risk Factors" on page 21 of this Draft Prospectus.

#### ISSUER'S ABSOLUTE RESPONSIBILITY

Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Draft Prospectus contains all information with regard to our Company and this Issue, which is material in the context of this Issue, that the information contained in this Draft Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Draft Prospectus as a whole or any of such information or the expression of any such opinions or intentions, misleading in any material respect.

#### LISTING

The Equity Shares offered through the Prospectus are proposed to be listed on the Emerge Platform of National Stock Exchange of India Limited ("NSE"). Our Company has received an 'in-principle' approval letter dated [•] from NSE for using its name in this offer document for listing our shares on the Emerge Platform of the NSE. For the purpose of this Offer, the Designated Stock Exchange will be NSE. A signed copy of the Prospectus shall be delivered for filing with the RoC in accordance with Section 26(4) of the Companies Act, 2013. For details of the material contracts and documents available for inspection from the date of the Prospectus up to the Issue Closing Date, see "Material Contracts and Documents for Inspection" on page 121 of this Draft Prospectus

Contracts and Documents for Inspection" on page 121 of this Draft Prospectus.		
LEAD MANAGER: GYR CAPITAL ADVISORS PRIVATE LIMITED		
NAME AND LOGO	CONTACT PERSON	EMAIL & TELEPHONE
Capital Advisors CLARITY   TRUST   GROWTH  GYR CAPITAL ADVISORS PRIVATE LIMITED	Mohit Baid	Telephone: +91 877 756 4648 Fax: N.A. E-mail: info@gyrcapitaladvisors.com
REGISTRA	AR TO THE ISSUE: KFIN TECHNOLO	OGIES LIMITED
NAME AND LOGO	CONTACT PERSON	EMAIL & TELEPHONE
KFINTECH KFIN TECHNOLOGIES LIMITED	M Murali Krishna	<b>Tel</b> : +91 40 6716 2222 <b>Fax</b> : +91 40 2343 1551 <b>Email</b> : afgil.ipo@kfintech.com
ISSUE PROGRAMME		
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(This Draft Prospectus will be updated upon filing with the RoC)



#### AGARWAL FLOAT GLASS INDIA LIMITED

Our Company was incorporated on May 3, 2018 as 'Agarwal Float Glass India Private Limited', a private limited company under the Companies Act, 2013, pursuant to a certificate of incorporation dated May 3, 2018 issued by the Deputy Registrar of Companies, Central Registration Centre, National Capital Territory of Delhi on behalf of the Registrar of Companies, Jaipur.. Subsequently, our Company was converted into a public limited company pursuant to a resolution passed by our Shareholders at an extraordinary general meeting held on May 11, 2022 and consequently the name of our Company was changed to 'Agarwal Float Glass India Limited' and a fresh certificate of incorporation dated June 3, 2022 was issued by the Registrar of Companies, Jaipur. The corporate identification number of our Company is U74995RJ2018PLC061097. For details of change in Registered Office of our Company, please refer to the chapter titled "History and Certain Corporate Matters" on page 96 of this Draft Prospectus

Registered Office: H-1/790, Sitapura Industrial Area Ext., Near Fire Bridge Office, Jaipur - 302022, Rajasthan, India Telephone: +91 723 004 3211; E-mail: compliance@agarwafloat.com; Website: www.agarwalfloat.com;

Contact Person: Priyanka Mahirchandani, Company Secretary and Compliance Officer;

#### PROMOTERS OF OUR COMPANY: UMA SHANKAR AGARWAL AND MAHESH KUMAR AGARWAL THE ISSUE

PUBLIC ISSUE OF UP TO 22,00,000 EQUITY SHARES OF FACE VALUE ₹ 10 EACH ("EQUITY SHARES") OF AGARWAL FLOAT GLASS INDIA LIMITED (THE "COMPANY" OR THE "ISSUER") FOR CASH AT A PRICE OF ₹ [●] PER EQUITY SHARE (INCLUDING A SECURITIES PREMIUM OF ₹ [●] PER EQUITY SHARE) (THE "ISSUE PRICE"), AGGREGATING UPTO ₹ [•] LACS ("ISSUE") OF THE ISSUE, [•] EQUITY SHARES AGGREGATING TO ₹ [•] LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY MARKET MAKER ("MARKET MAKER RESERVATION PORTION"). THE ISSUE LESS THE MARKET MAKER RESERVATION PORTION I.E. ISSUE OF [●] EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH AT AN ISSUE PRICE OF ₹ [●] PER EQUITY SHARE AGGREGATING TO ₹ [•] LAKHS IS HEREINAFTER REFERRED TO AS THE "NET ISSUE". THE ISSUE AND THE NET ISSUE WILL CONSTITUTE [•]% AND [•]%, RESPECTIVELY OF THE POST ISSUE PAID UP EQUITY SHARE CAPITAL OF OUR COMPANY. FOR FURTHER DETAILS, SEE "TERMS OF THE ISSUE" ON PAGE 152OF THE DRAFT PROSPECTUS.

#### VALUE OF THE EQUITY SHARE IS ₹ 10/- AND THE ISSUE PRICE IS [•] TIMES OF THE FACE VALU

In terms of Rule 19(2)(b)(i) of the SCRR this Issue is being made for at least 25% of the post- Issue paid-up Equity Share capital of our Company. This Issue is being made through Fixed Price process in accordance and compliance with Chapter IX and other applicable provisions of SEBI ICDR Regulations wherein a minimum 50% of the Net Issue is allocated for Retail Individual Applicants and the balance shall be offered to individual applicants other than Retail Individual Applicants and other investors including corporate bodies or institutions, QIBs and Non-Institutional Applicants. However, if the aggregate demand from the Retail Individual Applicants is less than 50%, then the balance Equity Shares in that portion will be added to the non-retail portion offered to the remaining investors including QIBs and NIIs and vice-versa subject to valid Applications being received from them at or above the Issue Price. Additionally, if the Retail Individual Applicants category is entitled to more than fifty per cent on proportionate basis, the Retail Individual Applicants shall be

In terms of the SEBI Circular No. CIR/CFD/POLICYCELL/11/2015, dated November 10, 2015, all potential investors shall participate in the Issue only through an Application Supported by Blocked Amount ("ASBA") process including through UPI mode (as applicable) by providing details of the respective bank accounts and / or UPI IDs, in case of RIIs, if applicable, which will be blocked by the Self Certified Syndicate Banks ("SCSBs") for the same. For details in this regard, specific attention is invited to "Issue Procedure" on page 161of this Draft Prospectus. A copy will be delivered for registration to the Registrar of Companies as required under Section 26 and 28 of the Companies Act, 2013.

#### RISK IN RELATION TO THE FIRST ISSUE

This being the first Public Issue of our Company, there has been no formal market for the Equity Shares of our Company. The Issue Price (determined and justified by our Company in consultation with the Lead Manager) as stated under "Basis for Issue Price" beginning on page no. 65of this Draft Prospectus should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active or sustained trading in the Equity Shares or regarding the price at which the Equity Shares will be traded after listing.

#### GENERAL RISKS

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in the Issue unless they can afford to take the risk of losing their entire investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue, including the risks involved. The Equity Shares in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the contents of this Draft Prospectus. Specific attention of the investors is invited to the section titled "Risk Factors" on page 21 of this Draft Prospectus.

#### COMPANY'S ABSOLUTE RESPONSIBILITY

Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Draft Prospectus contains all information with regard to our Company and this Issue, which is material in the context of this Issue, that the information contained in this Draft Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Draft Prospectus as a whole or any of such information or the expression of any such opinions or intentions, misleading in any material respect.

#### LISTING

The Equity Shares offered through the Prospectus are proposed to be listed on the Emerge Platform of National Stock Exchange of India Limited ("NSE"). Our Company has received an 'in-principle' approval letter dated [•] from NSE for using its name in this offer document for listing our shares on the Emerge Platform of the NSE. For the purpose of this Offer, the Designated Stock Exchange will be NSE. A signed copy of the Prospectus shall be delivered for filing with the RoC in accordance with Section 26(4) of the Companies Act, 2013. For details of the material contracts and documents available for inspection from the date of the Prospectus up to the Issue Closing Date, see "Material Contracts and Documents for Inspection" on page 121 of this Draft Prospectus.

LEAD MANAGER TO THE ISSUE		REGISTRAR TO THE ISSUE	
Capital Advisors	GYR CAPITAL ADVISORS PRIVATE LIMITED (Formerly known as Alpha Numero Services Private Limited) 428, Gala Empire, Near T.B. Tower Drive In Road, Thaltej, Ahmedabad – 380054, Gujarat, India Tel No.: +91 877 756 4648 Fax No.: N.A. Email: info@gyrcapitaladvisors.com Website: www.gyrcapitaladvisors.com Investor Grievance Email: investors@gyrcapitaladvisors.com Contact Person: Mohit Baid SEBI Registration No.: INM000012810 CIN: U67200GJ2017PTC096908	<b>KFINTECH</b>	KFIN TECHNOLOGIES LIMITED (Formerly known as KFin Technologies Private Limited) Selenium Tower-B, Plot 31 & 32, Gachibowli, Financial District, Nanakramguda, Serilingampally, Hyderabad – 500 032, Telangana Contact Person: M Murali Krishna Tel: +91 40 6716 2222 Fax: +91 40 2343 1551 Email: afgil.ipo@kfintech.com Investor grievance e-mail: einward.ris@kfintech.com Website: www.kfintech.com SEBI Registration No.: INR000000221
ISSUE OPENS ON			ISSUE CLOSES ON
ISSUE OPENS ON: [●]			ISSUE CLOSES ON: [•]

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#### SECTION I – GENERAL

#### **DEFINITIONS AND ABBREVIATIONS**

This Draft Prospectus uses certain definitions and abbreviations which, unless the context otherwise indicates or implies, shall have the meaning as provided below. References to any legislation, act, regulation, rule, guideline or policy shall be to such legislation, act, regulation, rule, guideline or policy, as amended, supplemented or re-enacted from time to time.

The words and expressions used in this Draft Prospectus but not defined herein shall have, to the extent applicable, the meaning ascribed to such terms under the Companies Act, the SEBI ICDR Regulations, the SCRA, the Depositories Act or the rules and regulations made there under. If there is any inconsistency between the definitions given below and the definitions contained in the General Information Document (defined hereinafter), the following definitions shall prevail.

#### **General Terms**

Term	Description
"Company", "our	Agarwal Float Glass India Limited, a company incorporated under the Companies
Company",	Act, 2013 having its registered offlice at H-1/790, Sitapura Industrial Area Ext., Near
"AFGIL",	Fire Bridge Office, Jaipur - 302022, Rajasthan, India
"Agarwal Float",	
"the Company",	
"the Issuer"	
"we", "us", or "our"	Unless the context otherwise indicates or implies, refers to our Company.

#### **Company Related Terms**

Term	Description
Articles / Articles	The Articles / Articles of Association of our Company, as amended from time to
of Association /	time.
AoA	
Audit Committee	The committee of the Board of Directors constituted as our Company's audit
	committee in accordance with in accordance with Regulation 18 of the SEBI Listing
	Regulations and Section 177 of the Companies Act, 2013. For details, see "Our
	Management" on page 99 of this Draft Prospectus.
Auditor / Statutory	Statutory and peer review auditor of our Company, namely, M/s. Piyush Kothari &
Auditor/ Peer	Associates, Chartered Accountants.
Review Auditor	
Board / Board of	Board of directors of our Company or a duly constituted committee thereof.
Directors	
Chairman	The Chairman of our Board of Directors.
Chief Financial	Ashok Prajapat, the Chief Financial Officer of our Company.
Officer / CFO	
Company	Priyanka Mahirchandani, the Company Secretary and the Compliance Officer of our
Secretary and	Company.
Compliance	
Officer	
Director(s)	The director(s) on the Board of our Company, unless otherwise specified.
Equity Shares	Equity shares of our Company of face value of ₹ 10 each.
Executive	Executive directors of our Company.
Directors	
Group Companies	Companies (other than our Subsidiary) with which there have been related party
	transactions, during the last three financial years, as covered under the applicable
	accounting standards and other companies as considered material by the Board in
	accordance with the Materiality Policy.
Independent	The independent director(s) of our Company, in terms of Section 2(47) and Section
Director(s)	149(6) of the Companies Act, 2013.

Term	Description
Promoters	Promoters of our Company, namely Uma Shankar Agarwal and Mahesh Kumar
	Agarwal. For further details, please see the section entitled "Our Promoter and
	Promoter Group" on page 112 of this Draft Prospectus.
Key Managerial	Key management personnel of our Company in terms of the Companies Act, 2013
Personnel / KMP	and the SEBI ICDR Regulations as described in the section titled "Our
	Management" on page 99 of this Draft Prospectus.
Managing	The managing director of our Company.
Director/ MD	
Materiality Policy	A policy adopted by our Company, in its Board meeting held on December 15, 2022,
	for identification of group companies, material creditors and material litigations.
Memorandum of	Memorandum of Association of our Company, as amended from time to time.
Association / MoA	TI '4 C4 D 1 C1' 4 (4.4.1 C 2 '- 4'
Nomination and	The committee of the Board of directors reconstituted as our Company's nomination
Remuneration Committee	and remuneration committee in accordance with Regulation 19 of the SEBI Listing Regulations and Section 178 of the Companies Act, 2013. For details, see "Our
Commutee	Management" on page 99 of this Draft Prospectus.
Non-executive	Non-executive Directors of our Company.
Directors	Non executive Directors of our Company.
Promoter Group	The persons and entities constituting the promoter group of our Company in terms
r	of Regulation 2(1)(pp) of the SEBI ICDR Regulations. For details, see "Our
	Promoters and Promoter Group" on page 112 of this Draft Prospectus.
Registered Office	The registered office of our Company situated at H-1/790, Sitapura Industrial Area
	Ext., Near Fire Bridge Office, Jaipur – 302 022, Rajasthan, India.
Registrar of	Registrar of Companies, Jaipur.
Companies/ RoC	
Restated Financial	Restated financial statements of our Company for the period ended September 30,
Statements	2022 and the Fiscals ended 2022, 2021 and 2020, prepared in accordance with Ind
/Restated Financial	AS and examined by the Auditor in accordance with the requirements of the
Information	Companies Act and restated in accordance with the provisions of the SEBI ICDR
	Regulations.
	For details, see "Financial Information" on page 120of this Draft Prospectus.
Shareholders	Shareholders of our Company, from time to time.
Stakeholders'	The committee of the Board of Directors constituted as our Company's
Relationship	Stakeholders' Relationship Committee in accordance with Regulation 20 of the
Committee	SEBI Listing Regulations. For details, see "Our Management" on page 99 of this
	Draft Prospectus.
	•

#### **Issue Related Terms**

Term	Description
Acknowledgement	The slip or document issued by the Designated Intermediary to an Applicant as proof
Slip	of registration of the Application Form.
Allot/Allotment/	Unless the context otherwise requires, the allotment of the Equity Shares pursuant
Allotted	to the Issue to the successful applicants, including transfer of the Equity Shares
	pursuant to the Issue to the successful applicants.
Allotment Advice	Note, advice or intimation of Allotment sent to the Applicants who have been or are
	to be Allotted the Equity Shares after the Basis of Allotment has been approved by
	the Designated Stock Exchange.
Allottee	The successful applicant to whom the Equity Shares are being / have been allotted.
Applicant(s)	Any prospective investor who makes an Application pursuant to the terms of the
	Prospectus and the Application Form and unless otherwise stated or implied includes
	an ASBA Applicant.
Application	An application, whether physical or electronic, used by ASBA Applicant to make
Supported by	an Application authorizing an SCSB to block the Application Amount in the
Blocked	specified Bank Account maintained with such SCSB. ASBA is mandatory for all
Amount/ASBA	Applicants participating in the Issue.

Term	Description
ASBA Account	A bank account linked with or without UPI ID, maintained with an SCSB and specified in the ASBA Form submitted by the Applicants for blocking the Application Amount mentioned in the ASBA Form.
ASBA	Any prospective investor who makes an Application pursuant to the terms of the
Applicant(s)	Draft Prospectus and the Application Form including through UPI mode (as applicable).
ASBA Form	An application form (with and without the use of UPI, as may be applicable), whether physical or electronic, used by the ASBA Applicant and which will be considered as an application for Allotment in terms of the Prospectus.
ASBA Bid	A Bid made by ASBA Bidder
Bidding Centres	Centres at which the Designated Intermediaries shall accept the Application Forms i.e. Designated SCSB Branch for SCSBs, Specified Locations for members of the Syndicate, Broker Centres for Registered Brokers, Designated RTA Locations for RTAs and Designated CDP Locations for CDPs.
Banker(s) to the Issue	Banks which are clearing members and registered with SEBI as bankers to an issue and with whom the Public Issue Account will be opened, in this case being [•].
Basis of Allotment	Basis on which the Equity Shares will be Allotted to successful Applicants under the Issue and which is described in " <i>Issue Procedure</i> " on page 161 of this Draft Prospectus.
Applicant(s)	Any prospective investor who makes an Application pursuant to the terms of the Prospectus and the Application Form and unless otherwise stated or implied includes an ASBA Applicant.
Bidding Centers	The centers at which the Designated Intermediaries shall accept the Application Forms i.e. Designated Branches for SCSBs, Specified Locations for Members of the Syndicate, Broker Centers for Registered Brokers, Designated RTA Locations for RTAs and Designated CDP Locations for CDPs.
Broker Centers	Broker centers notified by the Stock Exchanges, where Applicants can submit the ASBA Forms to a Registered Broker.  The details of such Broker Centers, along with the names and contact details of the Registered Brokers are available on the website of the Stock Exchange (www.nseindia.com) and are updated from time to time.
Client ID	Client identification number maintained with one of the Depositories in relation to demat account.
Collecting Depository Participant(s)/ CDP(s)	A depository participant as defined under the Depositories Act, 1996, registered with SEBI and who is eligible to procure Applications at the Designated CDP Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI as per the list available on the website of NSE ( <a href="www.nseindia.com">www.nseindia.com</a> ).
Controlling Branches	Such branches of SCSBs which coordinate Applications under the Issue with the LM, the Registrar and the Stock Exchange, a list of which is available on the website of SEBI at <a href="http://www.sebi.gov.in">http://www.sebi.gov.in</a> or at such other website as may be prescribed by SEBI from time to time.
Demographic Details	The demographic details of the Applicants such as their Address, PAN, Occupation, Bank Account details and UPI ID (if applicable).
Designated CDP Locations	Such locations of the CDPs where Applicants can submit the Application Forms and in case of RIIs only ASBA Forms with UPI. The details of such Designated CDP Locations, along with names and contact details of the Collecting Depository Participants eligible to accept Application Forms are available on the websites of the Stock Exchange.
Designated Date	The date on which relevant amounts are transferred from the ASBA Accounts to the Public Issue Account or the Refund Account, as the case may be, and the instructions are issued to the SCSBs (in case of RIIs using UPI Mechanism, instruction issued through the Sponsor Bank) for the transfer of amounts blocked by the SCSBs in the ASBA Accounts to the Public Issue Account or the Refund Account, as the case may be, in terms of the Prospectus following which Equity Shares will be Allotted in the Issue.

Term	Description
Designated	In relation to ASBA Forms submitted by RIIs authorising an SCSB to block the
Intermediaries /	Application Amount in the ASBA Account, Designated Intermediaries shall mean
Collecting Agent	SCSBs.
8 8 8	In relation to ASBA Forms submitted by RIIs where the Application Amount will
	be blocked upon acceptance of UPI Mandate Request by such RII using the UPI
	Mechanism, Designated Intermediaries shall mean syndicate members, sub-
	syndicate members, Registered Brokers, CDPs and RTAs.
	In relation to ASBA Forms submitted by QIBs and NIBs, Designated Intermediaries
	shall mean SCSBs, syndicate members, sub-syndicate members, Registered
	Brokers, CDPs and RTAs.
Designated RTA	Such locations of the RTAs where Applicants can submit the Application Forms to
Locations	RTAs. The details of such Designated RTA Locations, along with names and contact
2004410110	details of the RTAs eligible to accept Application Forms are available on the
	websites of the Stock Exchange.
Designated SCSB	Such branches of the SCSBs which shall collect the ASBA Forms (other than ASBA
Branches	Forms submitted by RIIs where the Application Amount will be blocked upon
Dianenes	acceptance of UPI Mandate Request by such RII using the UPI Mechanism), a list
	of which is available on the website of SEBI at
	www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes.
	Intermediaries or at such other website as may be prescribed by SEBI from time to
	time.
Designated Stock	National Stock Exchange of India Limited
Exchange	Thursday Stock Englands of Many Emilion
DP ID	Depository Participant's identity number
Designated Market	[•] will act as the Market Maker and has agreed to receive or deliver the specified
Maker	securities in the market making process for a period of three years from the date of
	listing of our Equity Shares or for a period as may be notified by amendment to
	SEBI ICDR Regulations.
Draft	This Draft Prospectus dated December 23, 2022 issued in accordance with Section
Prospectus/DP	23, 26 and 32 of the Companies Act, 2013 and SEBI ICDR Regulation.
Eligible NRI(s)	An NRI(s) from such a jurisdiction outside India where it is not unlawful to make
	an Issue or invitation under this Issue and in relation to whom the Application Form
	and the Prospectus will constitutes an invitation to purchase the equity shares.
Electronic Transfer	Refunds through ECS (Electronic Clearing Services), NEFT, Direct Credit or RTGS
of Funds	as applicable.
Eligible QFIs	QFIs from such jurisdictions outside India where it is not unlawful to make an offer
	or invitation under the Issue and in relation to whom the Prospectus constitutes an
	invitation to purchase the Equity Shares Issued thereby and who have opened demat
	accounts with SEBI registered qualified depositary participants.
Equity Listing	The listing agreements to be entered into by our Company with the Stock Exchange
Agreements	in relation to our Equity Shares.
Escrow Account(s)	Account(s) opened with the Banker(s) to the Issue pursuant to Escrow and Sponsor
	Bank Agreement.
Escrow Agent	[•]
Escrow Agreement	Agreement dated [•] entered into amongst the Company, Lead Manager, the
	Registrar and the Banker to the Issue and Sponsor Bank to receive monies from the
	Applicants through the SCSBs Bank Account on the Designated Date in the Public
	Issue Account.
Escrow Collection	Banks which are clearing members and registered with SEBI as bankers to an issue
Bank	and with whom Escrow Account(s) will be opened, in this case being [●].
First Applicant	The Applicant whose name appears first in the Application Form or the Revision
**	Form and in case of a joint Application and whose name shall also appear as the first
	holder of the beneficiary account held in joint names or any revisions thereof.
Fugitive Economic	An individual who is declared a fugitive economic offender under Section 12 of the
Offender	Fugitive Economic Offenders Act, 2018
General	The General Information Document for investing in public issues prepared and
	The General Information Document for investing in public issues prepared and issued in accordance with the circular no. SEBI / HO / CFD / DIL1 / CIR / P / 2020

Term	Description
242	2020 / 50 dated March 30, 2020, as amended by SEBI from time to time and the UPI Circulars The General Information Document shall be available on the website of
Issue Agreement	the Stock Exchange and the LM.  The agreement dated 16.12.2022 between our Company and the LM, pursuant to which certain arrangements are agreed to in relation to the Issue.
Issue Price	The price at which the Equity Shares are being issued by our Company in consultation with the Lead Manager under the Draft Prospectus and the Prospectus being ₹ [•]/- per share.
Issue Proceeds	The proceeds of the Issue which shall be available to our Company. For further information about use of the Issue Proceeds, see " <i>Objects of the Issue</i> " on page 61 of this Draft Prospectus.
Issue Period	The period between the Issue Opening Date and the Issue Closing Date inclusive of both days and during which prospective Applicants can submit their Applications.
Issue Opening	The date on which the Lead Manager, Syndicate Member, Designated Branches of SCSBs and Registered Brokers shall start accepting Application for this Issue, which shall be the date notified in an English national newspaper, Hindi national newspaper and a regional newspaper each with wide circulation as required under
Issue Closing	the SEBI (ICDR) Regulations. In this case being [●]  The date after which the Lead Manager, Syndicate Member, Designated Branches of SCSBs and Registered Brokers will not accept any Application for this Issue, which shall be notified in a English national newspaper, Hindi national newspaper and a regional newspaper each with wide circulation as required under the SEBI (ICDR) Regulations. In this case being [●]
Issue/Issue Size	Initial Public Offering of up to 22,00,000 Equity Shares of face value of ₹ 10 each of our Company for cash at a price of ₹ [•] each, aggregating up to ₹ [•] lacs.
Lead Manager/ LM	The lead manager to the Issue, being GYR Capital Advisors Private Limited.
Lot Size	The Market lot and Trading lot for the Equity Share is [●] and in multiples of [●] thereafter; subject to a minimum allotment of [●] Equity Shares to the successful applicants.
Market Maker	Market Maker of the Company, in this case being [●]
Market Maker Reservation Portion	The Reserved portion of [•] Equity shares of ₹ 10/- each at an Issue Price of ₹ [•] aggregating to ₹ [•] lakhs for Designated Market Maker in the Public Issue of our Company.
Market Making Agreement	The Agreement among the Market Maker, the Lead Manager and our Company dated [●].
Mobile App(s)	The mobile applications listed on the website of SEBI at <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=40">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=40</a> or such other website as may be updated from time to time, which may be used by RIIs to submit Applications using the UPI Mechanism.
Mutual Fund	A Mutual Fund registered with SEBI under the SEBI (Mutual Funds) Regulations, 1996, as amended.
Net Proceeds	Proceeds of the Issue less our Company's share of Issue related expenses. For further information about the Issue related expenses, see " <i>Objects of the Issue</i> " on page OBJECTS OF THE ISSUE61 of this Draft Prospectus.
Non-Institutional Applicant / Investors	All Applicants, including Eligible FPIs, that are not QIBs or Retail Individual Applicants and who have applied for Equity Shares for an amount of more than Rs. 2,00,000 (but not including NRIs other than Eligible NRIs, OFIs other than eligible QFIs).
Non-Resident/ NR	A person resident outside India, as defined under FEMA and includes a non-resident Indian, FPIs and FVCIs.
Prospectus	The Prospectus, to be filed with the RoC containing, inter alia, the Issue opening and closing dates and other information.
Public Issue	Account opened with Bankers to the Issue for the purpose of transfer of monies from
Account	the SCSBs from the bank accounts of the ASBA Applicants on the Designated Date.
Public Issue Account Bank	A bank which is a clearing member and registered with SEBI as a banker to an issue and with which the Public Issue Account for collection of Application Amounts from Escrow Account(s) and ASBA Accounts will be opened, in this case being [•].

Term	Description			
Qualified Foreign	Non-resident investors other than SEBI registered FIIs or sub-accounts or SEBI			
Investors / QFIs	registered FVCIs who meet 'know your client' requirements prescribed by SEBI.			
Qualified	Qualified Institutional Buyers as defined under Regulation 2(1)(ss) of the SEBI			
Institutional	ICDR Regulations.			
Buyers / QIBs	1021111664111101111			
Qualified	Qualified Institutional Buyers as defined under Regulation 2(1)(ss) of the SEBI			
Institutional	ICDR Regulations.			
Buyers/ QIBs	TODIC Regulations.			
Registered Brokers	Stock brokers registered with SEBI under the Securities and Exchange Board of			
registered Brokers	India (Stock Brokers and Sub Brokers) Regulations, 1992 and the stock exchanges			
	having nationwide terminals, other than the Members of the Syndicate and having			
	terminals at any of the Broker Centres and eligible to procure Applications in terms			
	of Circular No. CIR/CFD/14/2012 dated October 04, 2012 and the UPI Circulars			
	issued by SEBI.			
Registrar	The registrar agreement dated December 16, 2022 between our Company and the			
Agreement	Registrar to the Issue in relation to the responsibilities and obligations of the			
1 igi coment	Registrar to the Issue pertaining to the Issue.			
Registrar and	The registrar and the share transfer agents registered with SEBI and eligible to			
Share	procure Applications at the Designated RTA Locations in terms of circular no.			
Transfer Agents/	CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 and the UPI Circulars			
RTAs	issued by SEBI as per the list available on the website of NSE.			
Registrar to the	KFin Technologies Limited			
Issue / Registrar	II II Toomisiogio Zimioo			
Retail Individual	Individual investors (including HUFs, in the name of Karta and Eligible NRIs) who			
Investors	apply for the Equity Shares of a value of not more than ₹ 2,00,000.			
	Portion of the Issue being not less than 35% of the Net Issue consisting of [●] Equity			
	Shares which shall be available for allocation to RIBs (subject to valid Bids being			
Retail Portions	received at or above the Issue Price), which shall not be less than the minimum Bid			
	Lot subject to availability in the Retail Portion, and the remaining Equity Shares to			
	be Allotted on a proportionate basis			
Revision Form	Form used by the Applicants to modify the quantity of the Equity Shares or the			
	Applicant Amount in any of their ASBA Form(s) or any previous Revision			
	Form(s).			
	QIB Bidders and Non-Institutional Bidders are not allowed to withdraw or lower			
	their Applications (in terms of quantity of Equity Shares or the Bid Amount) at any			
	stage. Retail Individual Applicants can revise their Application during the Issue			
	Period and withdraw their Applications until Issue Closing Date.			
Refund account	Account to be opened with the Refund Bank, from which refunds, if any, of the			
	whole or part of the Bid Amount to the Bidders shall be made			
Refund Bank	Bank which is a clearing member and registered with SEBI as a banker to an issue			
	under the SEBI BTI Regulations and with whom the Refund Account will be			
G 10 G 10 1	opened, in this case being [•]			
Self-Certified	The banks registered with SEBI, offering services (i) in relation to ASBA (other			
Syndicate Banks or	than through UPI mechanism), a list of which is available on the website of SEBI at			
SCSBs	https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes∫			
	mId=34 or			
	https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes∫			
	mId=35, as applicable, or such other website as updated from time to time, and (ii) in relation to ASBA (through LIPI mechanism), a list of which is available on the			
	in relation to ASBA (through UPI mechanism), a list of which is available on the website of SEBI at			
	website of SEBI at https://sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=			
	40 or such other website as updated from time to time.			
Sponsor Bank	A Banker to the Issue which is registered with SEBI and is eligible to act as a			
Sponsor Dank	Sponsor Bank in a public issue in terms of applicable SEBI requirements and has			
	been appointed by the Company, in consultation with the LM to act as a conduit			
between the Stock Exchanges and NPCI to push the UPI Mandate Request in re				
	of RIIs as per the UPI Mechanism, in this case being [•].			
Stock Exchange	National Stock Exchange of India Limited			
Stock Exchange	Tradonal Stock Envirance of India Enfined			

Term	Description
Systemically	Systemically important non-banking financial company as defined under Regulation
Important Non-	2(1)(iii) of the SEBI ICDR Regulations.
Banking Financial	
Companies	
TRS/Transaction	The slip or document issued by a member of the Syndicate or an SCSB (only on
Registration Slip	demand), as the case may be, to the Applicant, as proof of registration of the
	Application.
Underwriters	[•]
Underwriting	The agreement dated [•] entered into among the Underwriters and our Company
Agreements	prior to the filing of the Prospectus with the RoC.
Unified Payment	Unified Payment Interface is an instant payment system developed by National
Interface or UPI	Payments Corporation of India, which enables merging several banking features,
11110111100 01 011	seamless fund routing and merchant payments into one hood. It allows instant
	transfer of money between any two persons' bank accounts using a payment address
	which uniquely identifies a persons' bank account.
UPI	Unified Payment Interface.
UPI Circulars /	SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018,
SEBI UPI	SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019, SEBI
Circulars	circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, SEBI
Circulars	circular no. (SEBI/HO/CFD/DIL2/CIR/P/2019/85) dated July 26, 2019, SEBI
	circular no. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 8, 2019, SEBI
	circular no. SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020, SEBI
	circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021,
	SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/47 dated March 31, 2021, SEBI
	circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 02, 2021, SEBI
	circular (SEBI/HO/CFD/DIL2/CIR/P/2022/45) dated April 5, 2022, SEBI circular
	no SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022, SEBI circular no
	SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022 and any subsequent
	circulars or notifications issued by SEBI or any other governmental authority in this
	regard.
UPI ID	ID created on UPI for single-window mobile payment system developed by the
	NPCI.
UPI Mandate	A request (intimating the RIB by way of a notification on the UPI application and
Request	by way of a SMS directing the RIB to such UPI application) to the RIB initiated by
1	the Sponsor Bank to authorise blocking of funds on the UPI application equivalent
	to Bid Amount and subsequent debit of funds in case of Allotment.
UPI Mechanism	Process for applications by RIBs submitted with intermediaries with UPI as mode
	of payment, in terms of the UPI Circulars.
UPI PIN	Password to authenticate UPI transaction.
Wilful Defaulter	A Company or person, as the case may be, categorized as a wilful defaulter by any
	bank or financial institution or consortium thereof, in accordance with the guidelines
	on wilful defaulters issued by the RBI, including any company whose director or
	promoter is categorized as such.
Working Day	All days other than second and fourth Saturday of the month, Sunday or a public
	holiday, on which commercial banks in Mumbai are open for business; provided
	however, with reference to (a) announcement of the Issue Price; and (b) Issue Period,
	Term Description the term Working Day shall mean all days, excluding Saturdays,
	Sundays and public holidays, on which commercial banks in Mumbai are open for
	business; and (c) the time period between the Issue Closing Date and the listing of
	the Equity Shares on the Stock Exchange. "Working Day" shall mean all trading
	days of the Stock Exchange, excluding Sundays and bank holidays, as per the
	circulars issued by SEBI, including the UPI Circulars.

#### **Conventional and General Terms and Abbreviations**

Term	Description	
AGM	Annual General Meeting	
AIF(s)	Alternative Investment Funds	

Term	Description		
AS	Accounting Standards issued by the Institute of Chartered Accountants of India		
CAGR	Compounded Annual Growth Rate.		
Category I AIF	AIFs which are registered as "Category I Alternative Investment Funds" under the SEBI AIF Regulations.		
Category II AIF	AIFs which are registered as "Category II Alternative Investment Funds" under the SEBI AIF Regulations.		
Category III AIF	AIFs which are registered as "Category III Alternative Investment Funds" under the SEBI AIF Regulation.		
Category I FPI(s)	FPIs who are registered as "Category I foreign portfolio investors" under the SEBI FPI Regulations.		
Category II FPI(s)	FPIs who are registered as "Category II foreign portfolio investors" under the SEBI FPI Regulations		
Category III FPIs	FPIs who are registered as Category III FPIs under the SEBI FPI Regulations, and shall include all other FPIs not eligible under category I and II foreign portfolio investors, such as endowments, charitable societies, charitable trusts, foundations, corporate bodies, trusts, individuals and family offices.		
CDSL	Central Depository Services (India) Limited.		
CFO	Chief Financial Officer		
CIN	Corporate Identification Number		
CIT	Commissioner of Income Tax		
CLRA	Contract Labour (Regulation and Abolition) Act, 1970.		
Companies Act	Companies Act, 1956 and / or the Companies Act, 2013 as applicable.		
Companies Act	Companies Act, 1956, and the rules thereunder (without reference to the provisions		
1956	thereof that have ceased to have effect upon the notification of the Notified Sections).		
Companies Act	Companies Act, 2013, read with the rules, regulations, clarifications and		
2013	modifications thereunder.		
Consolidated FDI Policy	The consolidated FDI Policy, effective from August 28, 2017, issued by the Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India, and any modifications thereto or substitutions thereof, issued from time to time.		
CRAR	Capital to Risk Asset Ratio		
CSR	Corporate social responsibility		
Depository(ies)	NSDL and CDSL, both being depositories registered with the SEBI under the Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996.		
DP or Depository Participant	A depository participant as defined under the Depositories Act		
Depositories Act	The Depositories Act, 1996		
DIN	Director Identification Number		
DIPP	Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, GoI		
DP ID	Depository Participant's Identity Number		
DPIIT	Department for Promotion of Industry and Internal Trade, Ministry of Term Commerce and Industry, Government of India (earlier known as the Department of Industrial Policy and Promotion)		
EBITDA	Earnings Before Interest, Tax, Depreciation and Amortization		
EGM	Extraordinary General Meeting		
EMERGE	The SME platform of NSE Limited		
EPF Act	Employees' Provident Fund and Miscellaneous Provisions Act, 1952		
EPS	Earnings per share		
ESI Act	Employees' State Insurance Act, 1948		
FCNR Account	Foreign Currency Non Resident (Bank) account established in accordance with the FEMA		
FDI	Foreign direct investment		
FEMA	The Foreign Exchange Management Act, 1999 read with rules and regulations thereunder		

Term	Description		
FEMA Regulations	The Foreign Exchange Management (Transfer or Issue of Security by a Person		
Ç	Resident Outside India) Regulations, 2017 duly amended		
Financial	The period of 12 months commencing on April 1 of the immediately preceding		
Year/Fiscal	calendar year and ending on March 31 of that particular calendar year		
FPIs	A foreign portfolio investor who has been registered pursuant to the SEBI FPI		
	Regulations, provided that any FII who holds a valid certificate of registration shall		
	be deemed to be an FPI until the expiry of the block of three years for which fees		
	have been paid as per the Securities and Exchange Board of India (Foreign		
	Institutional Investors) Regulations, 1995		
FVCI	Foreign Venture Capital Investors (as defined under the Securities and Exchange		
	Board of India (Foreign Venture Capital Investors) Regulations, 2000) registered		
CAAD	with SEBI		
GAAR	General Anti-Avoidance Rules		
GDP	Gross Domestic Product		
GoI / Government	The Government of India		
GST	Goods and services tax		
HUF(s)	Hindu Undivided Family(ies)		
ICAI	Institute of Chartered Accountants of India		
ICSI IFRS	Institute of Company Secretaries of India		
	International Financial Reporting Standards		
IFSC Income Tax Act /	Indian Financial System Code		
IT Act	Income Tax Act, 1961		
Ind AS	The Indian Accounting Standards referred to in the Companies (Indian Accounting		
IIIu Ab	Standard) Rules, 2015, as amended		
Ind AS Rules	Companies (Indian Accounting Standards) Rules, 2015, as amended		
India As Ruics	Republic of India  Republic of India		
Indian GAAP	Generally Accepted Accounting Principles in India		
INR or ₹ or Rs. Or	Indian Rupee, the official currency of the Republic of India.		
Indian Rupees	indian rapes, and sine at earth of the republic of main		
IPO	Initial public offering		
IRDAI	Statutory body constituted under the Insurance Regulatory and Development		
	Authority Act, 1999		
IRR	Internal rate of return		
IMPS	Immediate Payment Service		
IST	Indian Standard Time		
Insolvency Code	Insolvency and Bankruptcy Code, 2016		
ISIN	International Securities Identification Number		
IT	Information Technology		
KYC	Know your customer		
Lacs	Lakhs		
LIBOR	London Inter-Bank Offer Rate		
MCA	The Ministry of Corporate Affairs, GoI		
Mn / mn	Million		
Mutual Funds	Mutual funds registered with the SEBI under the Securities and Exchange Board		
	of India (Mutual Funds) Regulations, 1996		
N.A. or NA	Not Applicable		
NACH	National Automated Clearing House, a consolidated system of ECS.		
NAV	Net Asset Value		
NECS	National Electronic Clearing Services		
NEFT	National Electronic Fund Transfer		
NRO	Non-resident ordinary account		
NRI	Non Resident Indian		
NSDL	National Securities Depository Limited		
NSE	National Stock Exchange of India Limited		
NPCI	National Payments Corporation of India		

Term	Description
OCB or Overseas	A company, partnership, society or other corporate body owned directly or
Corporate Body	indirectly to the extent of at least 60% by NRIs including overseas trusts, in which
	not less than 60% of beneficial interest is irrevocably held by NRIs directly or
	indirectly and which was in existence on October 3, 2003 and immediately before
	such date was eligible to undertake transactions pursuant to general permission
	granted to OCBs under FEMA. OCBs are not allowed to invest in the Issue.
p.a.	Per annum
P/E Ratio	Price/Earnings Ratio
PAN	Permanent account number
PAT	Profit after tax
PIO	Person of India Origin
Payment of Bonus	Payment of Bonus Act, 1965
Act	
Payment of Gratuity	Payment of Gratuity Act, 1972
Act	
RBI	The Reserve Bank of India
RBI Act	Reserve Bank of India Act, 1934
Regulation S	Regulation S under the Securities Act
RTI	Right to Information, in terms of the Right to Information Act, 2005
RTGS	Real Time Gross Settlement
Rule 14A	Rule 14A under the Securities Act
₹/Rs./ Rupees/	The lawful currency of India
Indian Rupees	
SCRA	Securities Contract (Regulation) Act, 1956
SCRR	The Securities Contracts (Regulation) Rules, 1957
SEBI	The Securities and Exchange Board of India constituted under the SEBI Act
SEBI Act	The Securities and Exchange Board of India Act, 1992
SEBI AIF	Securities and Exchange Board of India (Alternative Investments Funds)
Regulations	Regulations, 2012
SEBI Depository	Securities and Exchange Board of India (Depositories and Participants)
Regulations	Regulations, 1996
SEBI ICDR	The Securities and Exchange Board of India (Issue of Capital and Disclosure
Regulations	Requirements) Regulations, 2018
SEBI FPI	Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations,
Regulations	2014
SEBI FVCI	Securities and Exchange Board of India (Foreign Venture Capital Investors)
Regulations	Regulations, 2000
SEBI Ind AS	SEBI Circular No. SEBI/HO/CFD/DIL/CIR/P/2016/47 dated March 31, 2016
Transition Circular	
SEBI Listing	Securities and Exchange Board of India (Listing Obligations and Disclosure
Regulations	Requirements) Regulations, 2015
SEBI SBEB	Securities and Exchange Board of India (Share Based Employee Benefits)
Regulations	Regulations, 2014
SEBI Merchant	Securities and Exchange Board of India (Merchant Bankers) Regulations,1992
Bankers Regulation	The Co. 27 and T. 1 and D. 1 and Ch. 1. (C. 1 and 1 A
SEBI Takeover	The Securities and Exchange Board of India (Substantial Acquisition of Shares and
Regulations	Takeovers) Regulations, 2011
Securities Act	The United States Securities Act of 1933.
Stamp Act	The Indian Stamp Act, 1899
STT	Securities Transaction Tax
SME State Covernment	Small and Medium Enterprises  The government of a state in India
State Government	The government of a state in India
Trademarks Act	Trademarks Act, 1999
Takeover	Securities and Exchange Board of India (Substantial Acquisition of Shares and
Regulations	Takeovers) Regulations, 2011
TAN	Tax deduction account number
TDS	Tax deducted at source

Term	Description	
US\$/ USD/ US	United States Dollar, the official currency of the United States of America	
Dollar		
USA/ U.S./ US	United States of America, its territories and possessions, any state of the United	
	States of America and the District of Columbia	
U.S. Holder	United States of America, its territories and possessions, any state of the United	
	States of America and the District of Columbia	
U.S. GAAP	Generally Accepted Accounting Principles in the United States of America	
VAT	Value Added Tax	
VCFs	Venture Capital Funds as defined in and registered with the SEBI under	
Securities and Exchange Board of India (Venture Capital Fund) Regulations		
	or the Securities and Exchange Board of India (Alternative Investment Funds)	
	Regulations, 2012, as the case may be	
w.e.f.	With effect from	
Year/Calendar Year	Unless context otherwise requires, shall refer to the twelve month period ending	
	December 31	

#### **Industry Related Terms**

Term	Description
COVID-19	Corona Virus 2019
FY	Financial Year
GDP	Gross Domestic Product
GVA	Gross Value Added
U.S.	United States
WEO	World Economic Outlook
YoY	Year – on – Year

Notwithstanding the foregoing, terms in "Description of Equity Shares and Terms of Articles of Association", "Statement of Tax Benefits", "Industry Overview", "Key Industrial Regulations and Policies", "Financial Information", "Outstanding Litigation and Material Developments" and "Issue Procedure" on pages 212, 68, 69, 87, 135 and 161 respectively of this Draft Prospectus, will have the meaning ascribed to such terms in these respective sections.

### CERTAIN CONVENTIONS, USE OF FINANCIAL INFORMATION AND MARKET DATA AND CURRENCY OF PRESENTATION

#### **Certain Conventions**

All references to "India" contained in this Draft Prospectus are to the Republic of India and its territories and possessions and all references herein to the "Government", "Indian Government", "GoI", Central Government" or the "State Government" are to the Government of India, central or state, as applicable.

Unless otherwise specified, any time mentioned in this Draft Prospectus is in Indian Standard Time ("**IST**"). Unless indicated otherwise, all references to a year in this Draft Prospectus are to a calendar year.

Unless stated otherwise, all references to page numbers in this Draft Prospectus are to the page numbers of this Draft Prospectus.

#### **Financial Data**

Unless stated otherwise or the context otherwise requires, the financial information and financial ratios in this Draft Prospectus has been derived from our Restated Financial Information. For further information, please see the section titled "Financial Information" on page 120 of this Draft Prospectus.

Our Company's financial year commences on April 1 and ends on March 31 of the next year. Accordingly, all references to a particular financial year, unless stated otherwise, are to the twelve (12) month period ended on March 31 of that year.

The Restated Financial Statements of our Company for the period ended September 30, 2022 and for the Financial Years ended March 2022, 2021 and 2020 which comprise restated summary statement of assets and liabilities, the restated summary statement of profit and loss, the restated summary statement of cash flow and restated summary statement of changes in equity together with the annexures and notes thereto and the examination report thereon, as compiled from the Indian Accounting Standard (Ind AS) financial statements for respective period/year and in accordance with the requirements provided under the provisions of the Companies Act, SEBI ICDR Regulations and the Guidance Note on "Reports in Company Prospectuses (Revised 2019)" issued by ICAI.

There are significant differences between Ind AS, Indian GAAP, U.S. GAAP and IFRS. Our Company does not provide reconciliation of its financial information to IFRS or U.S. GAAP. Our Company has not attempted to explain those differences or quantify their impact on the financial data included in this Draft Prospectus and it is urged that you consult your own advisors regarding such differences and their impact on our financial data. Accordingly, the degree to which the financial information included in this Draft Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting policies and practices, the Companies Act, Ind AS, the Indian GAAP and the SEBI ICDR Regulations. Any reliance by persons not familiar with Indian accounting policies and practices on the financial disclosures presented in this Draft Prospectus should, accordingly, be limited.

Unless the context otherwise indicates, any percentage amounts, as set forth in "Risk Factors", "Our Business" and "Management's Discussion and Analysis of Financial Position and Results of Operations" on pages 21, 78 and 121 respectively, of this Draft Prospectus, and elsewhere in this Draft Prospectus have been calculated on the basis of the Restated Financial Statements of our Company, prepared in accordance with Ind AS, and the Companies Act and restated in accordance with the SEBI ICDR Regulations.

In this Draft Prospectus, any discrepancies in any table between the total and the sums of the amounts listed are due to rounding off. All figures in decimals have been rounded off to the second decimal and all the percentage figures have been rounded off to two decimal places including percentage figures in "Risk Factors", "Industry Overview" and "Our Business" on pages 21, 69 and 78 respectively, this Draft Prospectus.

#### **Currency and Units of Presentation**

All references to:

- "Rupees" or "₹" or "INR" or "Rs." are to Indian Rupee, the official currency of the Republic of India;
   and
- "USD" or "US\$" or "\$" are to United States Dollar, the official currency of the United States of America.

Our Company has presented all numerical information in is Draft Prospectus in "lacs" units or in whole numbers where the numbers have been too small to represent in lacs. One lac represents 1,00,000 and one million represents 10,00,000.

#### **Exchange rates**

This Draft Prospectus contains conversions of certain other currency amounts into Indian Rupees that have been presented solely to comply with the SEBI ICDR Regulations. These conversions should not be construed as a representation that these currency amounts could have been, or can be converted into Indian Rupees, at any particular rate or at all.

The following table sets forth, for the periods indicated, information with respect to the exchange rate between the Indian Rupee and other foreign currencies:

Currency	Exchange rate as on			
	<b>September 30, 2022</b>	March 31, 2022	March 31, 2021	March 31, 2020
1 USD	81.55	75.80	73.53	75.38

(Source: www.rbi.org.in and www.fbil.org.in)

#### **Industry and Market Data**

Unless stated otherwise, the industry and market data and forecasts used throughout this Draft Prospectus has been obtained from industry sources as well as Government Publications. Industry sources as well as Government Publications generally state that the information contained in those publications has been obtained from sources believed to be reliable but that their accuracy and completeness and underlying assumptions are not guaranteed and their reliability cannot be assured.

Further, the extent to which the industry and market data presented in this Draft Prospectus is meaningful depends on the reader's familiarity with and understanding of the methodologies used in compiling such data. There are no standard data gathering methodologies in the industry in which we conduct our business, and methodologies and assumptions may vary widely among different industry sources.

The extent to which the market and industry data used in this Draft Prospectus is meaningful depends on the reader's familiarity with and understanding of the methodologies used in compiling such data. There are no standard data gathering methodologies in the industry in which the business of our Company is conducted, and methodologies and assumptions may vary widely among different industry sources. Accordingly, investment decisions should not be based solely on such information.

In accordance with the SEBI ICDR Regulations, "Basis for Issue Price" on page 65 of this Draft Prospectus includes information relating to our peer group entities. Such information has been derived from publicly available sources, and neither we, nor the LM have independently verified such information. Such data involves risks, uncertainties and numerous assumptions and is subject to change based on various factors, including those discussed in "Risk Factors" on page 21 of this Draft Prospectus.

#### FORWARD - LOOKING STATEMENTS

This Draft Prospectus contains certain "forward-looking statements". These forward-looking statements generally can be identified by words or phrases such as "aim", "anticipate", "believe", "expect", "estimate", "intend", "objective", "plan", "propose", "project", "will", "will continue", "will pursue" or other words or phrases of similar import. Similarly, statements that describe our strategies, objectives, plans or goals are also forward-looking statements. All forward-looking statements are subject to risks, uncertainties, expectations and assumptions about us that could cause actual results to differ materially from those contemplated by the relevant forward-looking statement. These forward-looking statements, whether made by us or a third party, are based on our current plans, estimates and expectations and actual results may differ materially from those suggested by such forward-looking statements.

Actual results may differ materially from those suggested by forward-looking statements due to risks or uncertainties associated with expectations relating to and including, regulatory changes pertaining to the industries in India in which we operate and our ability to respond to them, our ability to successfully implement our strategy, our growth and expansion, technological changes, our exposure to market risks, general economic and political conditions in India which have an impact on its business activities or investments, the monetary and fiscal policies of India, inflation, deflation, unanticipated turbulence in interest rates, foreign exchange rates, equity prices or other rates or prices, the performance of the financial markets in India and globally, changes in domestic laws, regulations and taxes and changes in competition in the industries in which we operate.

Certain important factors that could cause actual results to differ materially from our Company's expectations include, but are not limited to, the following:

- There have been instances of delays of certain forms which were required to be filed as per the reporting requirements under the Companies Act, 1956 and Companies Act, 2013 to RoC. Further, there have also been instances where our Company has inadvertently filed incorrect information with the RoC in its statutory filings.
- We generally do business with our customers on purchase order basis and do not enter into long term contracts with them. Our inability to maintain relationships with our customers could have an adverse effect on our business, prospects, results of operations and financial condition.
- Our operations are significantly located in the Rajasthan region and failure to expand our operations may restrict our growth and adversely affect our growth.
- We depend on a few customers of our products, for a significant portion of our revenue, and any decrease
  in revenues or sales from any one of our key customers may adversely affect our business and results of
  operations.
- The prices we are able to obtain for our products that we trade depend largely on prevailing market prices.

For further discussion of factors that could cause the actual results to differ from our estimates and expectations, see "Risk Factors", "Our Business" and "Management's Discussion and Analysis of Financial Position and Results of Operations" beginning on pages 21, 78 and 121, respectively, of this Draft Prospectus. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual gains or losses could materially differ from those that have been estimated.

We cannot assure investors that the expectations reflected in these forward-looking statements will prove to be correct. Given these uncertainties, investors are cautioned not to place undue reliance on such forward-looking statements and not to regard such statements as a guarantee of future performance.

Forward-looking statements reflect current views as of the date of this Draft Prospectus and are not a guarantee of future performance. These statements are based on our management's beliefs and assumptions, which in turn are based on currently available information. Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect. Neither our Company, our Directors, the Promoters, the Syndicate nor any of their respective affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition.

In accordance with the SEBI ICDR Regulations, our Company, the Promoters and the Lead Managers will ensure that the Bidders in India are informed of material developments until the time of the grant of listing and trading permission by the Stock Exchange for the Issue.

#### OFFER DOCUMENT SUMMARY

The following is a general summary of the terms of the Issue. This summary should be read in conjunction with and is qualified in its entirety by, the more detailed information appearing elsewhere in this Draft Prospectus, including the sections entitled "Risk Factors", "Industry Overview", "Outstanding Litigation and Material Developments", "Our Promoters and Promoter Group", "Financial Statements", "Objects of the Issue", "Our Business", "Issue Procedure" and "Description of Equity Shares and Terms of Articles of Association" on pages 21, 69, 135, 120, 61, 78, 161 and 212, respectively.

#### 1. Summary of Industry

Glass is one of the most useful materials in our daily life. Today glass is so commonly used that its presence often goes unnoticed. The Indian glass industry consists of seven segments namely, sheet and flat glass (NIC1-26101), glass fibre and glass wool(NIC-26102),hollow glassware (NIC-26103), laboratory glassware (NIC-26104), table and kitchen glassware (NIC-26105), glass bangles (NIC-26106) and other glass wares(NIC-26109). India is among the top15 markets for glass packaging globally and is 3rd fastest growing market after Turkey and Brazil. The global market for Indian glassware is fragmented and spread across several countries. Most of the glass demand in the country comes from container glass which accounts for 50% of the country's glass consumption by value.

For further details, please refer to the chapter titled "Industry Overview" on page 69 of this Draft Prospectus.

#### 2. Summary of Business

Our Company is engaged in the business of trading of glass and specialised glass products by procuring quality products from manufacturers and selling it either through our sales managers or directly to our customers. Our Company forms a part of the Agarwal Group which has a legacy of more than two decades. Our Promoters, Uma Shankar Agarwal and Mahesh Kumar Agarwal had set up the Agarwal Group in 1997 by setting up a sole proprietorship under the name of 'Agarwal Glass House' in Rajasthan for trading of glass and glass products.

For further details, please refer to chapter titled "Our Business" on page 78of this Draft Prospectus.

#### 3. Promoters

Uma Shankar Agarwal and Mahesh Kumar Agarwal are the Promoters of our Company. For further details please see chapter titled "Our Promoters and Promoter Group" beginning on page 112 of this Draft Prospectus.

#### 4. Issue

Initial Public Offer is of upto 22,00,000 Equity Shares of face value of  $\mathbb{Z}$  10 each of the Company for cash at a price of  $\mathbb{Z}$  [ $\bullet$ ] per Equity Share (including a share premium of  $\mathbb{Z}$  [ $\bullet$ ] per Equity Share) aggregating upto  $\mathbb{Z}$  [ $\bullet$ ] lacs. For further details, please see chapter titled "*The Issue*" beginning on page 40 of this Draft Prospectus.

#### 5. Objects of the Issue

The proposed utilization of Net Proceeds is set forth as stated below:

(₹ in lakhs)

Sr. No.	Particulars	Amount	% of Net Proceeds
1.	Funding the working capital requirements	Upto 625.00	[•]
2.	General Corporate Purposes	[•]	[•]
3.	Issue related expenses	[•]	[•]
	Total	[•]	[•]

<sup>(1)</sup>To be finalized on determination of the Issue Price and updated in the Prospectus prior to filing with the ROC. The amount utilised for general corporate purposes shall not exceed 25% of the Gross Proceeds of the Issue.

For further details, please see chapter titled "Objects of the Issue" beginning on page 61 of this Draft Prospectus.

#### 6. Aggregate pre-Issue shareholding of Promoters and Promoter Group

Following are the details of the pre-Issue shareholding of Promoters and Promoter Group:

Sr.	Name of the Shareholders		Pre-Issue		
No.		Number of Equity	% of Pre-Issue Equity Share		
		Shares	Capital		
		Promoters			
1.	Uma Shankar Agarwal	49,28,473	97.52		
2.	Mahesh Kumar Agarwal	1,25,000	2.47		
	Total	50,53,473	99.99		
		Promoter Group			
3.	Sharda Agarwal	3	Negligible		
4.	Anita Agarwal	3	Negligible		
5.	Mayur Agarwal	3	Negligible		
6.	Sangeeta Agarwal	3	Negligible		
7.	Surendra Kumar Agarwal	3	Negligible		
	Total 15 Negligibl				

For further details, please see chapter titled "Capital Structure" on page 52 of this Draft Prospectus.

#### 7. Summary of Restated Financial Information

Following are the details as per the Restated Financial Information as at and for the period ended September 30, 2022 and for the Financial Years ended on March 31, 2022, 2021 and 2020:

(₹ in lacs)

S. No.	Particulars	September 30, 2022	March 31, 2022	March 31, 2021	March 31, 2020
1.	Share Capital	202.14	202.14	202.14	202.14
2.	Net Worth	595.43	327.68	226.02	201.30
3.	Revenue from operations	2,356.30	4,210.22	3,162.74	3,208.85
4.	Profit after Tax	267.75	101.68	24.73	8.83
5.	Earnings per Share	13.25	5.03	1.22	0.44
6.	Net Asset Value per equity	29.46	16.21	11.18	9.96
	share				
7.	Total Borrowings	1167.91	1141.78	1175.3	1120.38

For further details, please refer the section titled "Financial Information" on page 120 of this Draft Prospectus.

#### 8. Auditor qualifications which have not been given effect to in the Restated Financial Information

The Restated Financial Information does not contain any qualification requiring adjustments by the Auditors.

#### 9. Summary of Outstanding Litigation

A summary of the pending tax proceedings and other material litigations involving our Company and our Promoters is provided below:

#### a) Litigations involving our Company

#### i) Cases filed against our Company:

Nature of Litigation	Number of matters outstanding	Amount involved* (₹ in lakhs)
Criminal matters	Nil	Nil
Direct Tax matters	Nil	Nil
Indirect Tax matters	9	8.05
Actions taken by regulatory authorities	Nil	Nil

Nature of Litigation	Number of matters outstanding	Amount involved* (₹ in lakhs)
Material civil litigations	Nil	Nil
Legal Notices	Nil	Nil

<sup>\*</sup>To the extent quantifiable

#### ii) Cases filed by our Company:

Nature of Litigation	Number of matters outstanding	Amount involved* (₹ in lakhs)
Criminal matters	Nil	Nil
Direct Tax matters	Nil	Nil
Indirect Tax matters	Nil	Nil
Material civil litigations	Nil	Nil

<sup>\*</sup>To the extent quantifiable

#### b) Litigations filed against our Promoters

Nature of Litigation	Number of matters outstanding	Amount involved*
Criminal matters	Nil	Nil
Direct Tax matters	01	6,760
Indirect Tax matters	Nil	Nil
Actions taken by regulatory authorities	Nil	Nil
Material civil litigations	Nil	Nil
Legal Notices	Nil	Nil

<sup>\*</sup>To the extent quantifiable

#### c) Litigations filed against our Directors

Nature of Litigation	Number of matters outstanding	Amount involved* (₹ in lakhs)
Criminal matters	Nil	Nil
Direct Tax matters	01	6,760
Indirect Tax matters	Nil	Nil
Actions taken by regulatory authorities	Nil	Nil
Material civil litigations	Nil	Nil
Legal Notices	Nil	Nil

<sup>\*</sup>To the extent quantifiable

#### d) Litigations filed against our Group Company

Nature of Litigation	Number of matters outstanding	Amount involved*(₹ in lakhs)
Criminal matters	Nil	Nil
Direct Tax matters	Nil	Nil
Indirect Tax matters	16	Not quantifiable
Actions taken by regulatory authorities	Nil	Nil
Material civil litigations	Nil	Nil
Legal Notices	Nil	Nil

<sup>\*</sup>To the extent quantifiable

For further details, please refer the chapter titled "Outstanding Litigations and Material Developments" on page 135 of this Draft Prospectus.

#### 10. Risk Factors

Please see the chapter titled "Risk Factors" beginning on page 21 of this Draft Prospectus.

#### 11. Summary of Contingent Liabilities

There are no contingent liabilities of the Company for the period ended September 30, 2022 and for the Financial Years ended on March 31, 2022, 2021 and 2020.

#### 12. Summary of Related Party Transactions

Following are the details as per the Restated Consolidated Financial Information as at and for the period ended September 30, 2022 and for the Financial Years ended on March 31, 2022, 2021 and 2020:

Name of Related Relationship		Nature of Transaction	As on September 30,	As on March 31,		
Party	Relationship	Transaction	2022	2022	2021	2020
Agarwal Glass house (Uma	Proprietorship concern of	Purchase of Goods (incl GST) Loan taken	-	-	-	36,93,284.85
Shankar Agarwal	Director	Loan Repaid Salary	-5,20,531.64	-7,51,382.42	-2,13,747.00	-
)		expense	-11,98,000.00	-9,48,000.00	-3,74,000.00	-
Agarwal Toughen ed Glass India Private Limited	Relative of Director/Direct or is a key managenment personal in this company	Purchase of Goods (incl GST) Sale of Goods (incl GST)	-3,95,445.29	-	63,82,700.05	40,50,748.67
Hardik Glasses (Sharda Agarwal	Relative of Director is a proprietor	Purchase of Goods (incl GST) Sale of Goods (incl GST) Rent	88,84,762.94	85,04,965.94	93,11,961.94	99,89,001.94
		expenses	-	-18,500.00	-18,500.00	-18,500.00
Ashok Prajapat	Chief Financial officer of the company	Salary expense	-47,000.00	-22,000.00	-44,000,00	-38,000.00
		Salary expense	-	-	-	-
Anita Agarwal	Relative of Director	Loan taken		-6,50,000.00	-6,50,000.00	-6,50,000.00
GI I		Loan repaid	-6,50,000.00			
Sharda Devi Agarwal	Relative of Director	Loan Taken Loan repaid	-14,94,000.00	-14,94,000.00	-14,94,000.00	14,94,000.00
Praveen Gupta	Director	Loan Taken Loan repaid	-1,00,000.00	-1,00,000.00	-1,00,000.00	-1,00,000.00
Mayur	Relative of Director	Loan Taken	<b>7</b> - 2 - 2 - 2 - 2	-	-1,62,500.00	-1,67,500.00
Agarwal	Relative of Director	Loan repaid  Travelling expenses	-	<u>-</u>	_	-
Mahesh	Director	Loan Taken  Loan Repaid	-1,00,000.00	-	-	-2,13,000.00
Kumar Agarwal	Director	Travelling expenses / staff advances	-	-	9,87,000.00	2,13,000.00

#### 13. Financials Arrangements

There are no financing arrangements whereby the Promoters, members of the Promoter Group, the Directors of our Company and their relatives, have financed the purchase by any other person of securities of our Company other than in the normal course of the business of the financing entity during the period of six months immediately preceding the date of the Draft Prospectus.

## 14. Weighted Average Price of the Equity Shares acquired by our Promoters in the last one year preceding the date of this Draft Prospectus

The details of the weighted average price of the Equity Shares acquired by our Promoter in the last one year preceding the date of this Draft Prospectus is as follows:

Name of Promoters	No. of shares acquired in last one year from the date of this Draft Prospectus	Weighted Average Price (in ₹)
Uma Shankar Agarwal	29,57,084	0.00
Mahesh Kumar Agarwal	75,000	0.00

#### 15. Average Cost of Acquisition of Shares for Promoters

The average cost of acquisition of Shares for the Promoters is as follows:

Name of Promoters	No. of shares held	Average Cost of Acquisition (in ₹)
Uma Shankar Agarwal	49,28,473	4.00
Mahesh Kumar Agarwal	1,25,000	4.00

#### 16. Pre-IPO Placement

Our Company does not contemplate any issuance or placement of Equity Shares in this Issue until the listing of the Equity Shares.

#### 17. Issue of equity shares made in last one year for consideration other than cash

Our Company has issued the following Equity Shares at a price lower than the Issue Price during a period of the one year preceding the date of this Draft Prospectus:

Date of allotment	Number of Equity Shares allotted	Face value (₹)	Issue Price	Nature of allotment	Benefit accrued to our Company	Source out of which Bonus Shares Issued
December 5, 2022	30,32,094	10	-	Bonus issue in the ratio of three (03) Equity Shares issued for every two (02) Equity Shares held by the existing Equity Shareholders authorised by our Board, pursuant to a resolution passed at its meeting held on November 19, 2022 and by our Shareholders pursuant to a resolution passed at the EGM held on November 30, 2022. (1)	-	Bonus Issued out of General Reserves

<sup>(1)</sup> Bonus Issue of a total of 30,32,094 Equity Shares in the ratio of three (03) Equity Shares issued for every two (02) Equity Shares held to Uma Shankar Agarwal (29,57,084 Equity Shares), Mahesh Kumar Agarwal (75,000 Equity Shares), Anita Agarwal (02 Equity Shares), Mayur Agarwal (02 Equity Shares), Sangeeta Agarwal (02 Equity Shares) and Surendra Kumar Agarwal (02 Equity Shares).

#### 18. Split or consolidation of Equity Shares in the last one year

No split or consolidation of equity shares has been made in the last one year prior to filing of this Draft Prospectus.

#### 19. Exemption from complying with any provisions of securities laws, if any, granted by SEBI

Our Company has not applied or received any exemptions from SEBI from complying with any provisions of securities laws.

#### SECTION II - RISK FACTORS

An investment in the Equity Shares involves a high degree of risk. You should carefully consider all the information in this Draft Prospectus, including the risks and uncertainties described below, before making an investment in the Equity Shares. In making an investment decision, prospective investors must rely on their own examination of us and the terms of the Issue including the merits and risks involved. The risks described below are not the only ones relevant to us, our Equity Shares, the industry or the segment in which we operate. Additional risks and uncertainties, not presently known to us or that we currently deem immaterial may arise or may become material in the future and may also impair our business, results of operations and financial condition. If any of the following risks, or other risks that are not currently known or are now deemed immaterial, actually occur, our business, results of operations, cash flows and financial condition could be adversely affected, the trading price of our Equity Shares could decline, and as prospective investors, you may lose all or part of your investment. You should consult your tax, financial and legal advisors about particular consequences to you of an investment in this Issue. The financial and other related implications of the risk factors, wherever quantifiable, have been disclosed in the risk factors mentioned below. However, there are certain risk factors where the financial impact is not quantifiable and, therefore, cannot be disclosed in such risk factors.

To obtain a complete understanding, you should read this section in conjunction with the sections "Industry Overview", "Our Business" and "Management's Discussion and Analysis of Financial Position and Results of Operations" on pages 69, 78 and 121, of this Draft Prospectus, respectively. The industry-related information disclosed in this section that is not otherwise publicly available is derived from industry sources as well as Government Publications. Industry sources as well as Government Publications generally state that the information contained in those publications has been obtained from sources believed to be reliable but that their accuracy and completeness and underlying assumptions are not guaranteed and their reliability cannot be assured.

This Draft Prospectus also contains forward-looking statements that involve risks, assumptions, estimates and uncertainties. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including the considerations described below and, in the section titled "Forward-Looking Statements" on page 14 of this Draft Prospectus.

Unless specified or quantified in the relevant risk factors below, we are not in a position to quantify the financial or other implications of any of the risks described in this section. Unless the context requires otherwise, the financial information of our Company has been derived from the Restated Financial Information.

#### Materiality:

The Risk Factors have been determined on the basis of their materiality. The following factors have been considered for determining the materiality of Risk Factors:

- Some events may not be material individually but may be found material collectively;
- Some events may have material impact qualitatively instead of quantitatively; and
- Some events may not be material at present but may have a material impact in future.

The financial and other related implications of risks concerned, whether quantifiable have been disclosed in the risk factors mentioned below. However, there are risk factors where the impact may not be quantifiable and hence, the same has not been disclosed in such risk factors. The numbering of the risk factors has been done to facilitate ease of reading and reference and does not in any manner indicate the importance of one risk over another.

In this Draft Prospectus, any discrepancies in any table between total and sums of the amount listed are due to rounding off.

In this section, unless the context requires otherwise, any reference to "we", "us" or "our" refers to Agarwal Float Glass India Limited.

The risk factors are classified as under for the sake of better clarity and increased understanding.

#### INTERNAL RISK FACTORS

#### **BUSINESS RELATED RISKS**

1. We generally do business with our customers on purchase order basis and do not enter into long term contracts with them. Our inability to maintain relationships with our customers could have an adverse effect on our business, prospects, results of operations and financial condition.

Our business is dependent on our continuing relationships with our customers. Our Company neither has any long term contract with any of customers nor has any marketing tie up for our products. Any change in the buying pattern of our customers can adversely affect the business of our Company. The loss of or interruption of work by, a significant customer or a number of significant customers or the inability to procure new orders on a regular basis or at all may have an adverse effect on our revenues, cash flows and operations. Our business depends on the continuity of our relationship with our customers. There can be no assurance that we will be successful in maintaining such relationships or increasing the number of such relationships. If we are not able to maintain existing relationships with our current customers or if we are not able to develop new relationships, including if we are not able to provide services on a timely basis or offer services that meet the needs of the customers, the number of customers could decline in the future and as a result, our business, prospects, results of operations and financial condition could be adversely affected in the future.

2. We are yet to obtain consents/ no objection certificate from HDFC Bank Limited for the Issue.

Our Company has entered into agreements for fund based and non-fund-based borrowings with HDFC Bank Limited. These agreements include restrictive covenants which mandate certain restrictions in terms of our business operations which *inter-alia* include change in capital structure (including this present proposed Issue), formulation of any scheme of amalgamation or reconstruction, declaring dividends, further expansion of business, which shall require our Company to obtain prior approval. In accordance with the terms of the loan agreements, our Company had applied to HDFC Bank Limited for obtaining its consent for undertaking this Issue, however, as of date of this Draft Prospectus, our Company is yet to receive consent from the said lender. We have *vide* letter dated December 16, 2022, requested HDFC Bank Limited to provide us with its consent to undertake the Issue, however, as of date of this Draft Prospectus, we have not received any response from the said lender. Undertaking the Issue without obtaining consent from HDFC Bank Limited may constitute a breach of covenant under the relevant financing documents, which could entitle the said lender to consider this Issue as an event of default under the loan agreements, thereby entitling them to take adverse actions against our Company as per their respective agreements. The occurrence of any of the events mentioned above can adversely affect our business, results of operations and financial condition.

3. There are outstanding litigations involving our Company, Promoters, Directors and Group Company which, if determined adversely, may affect our business and financial condition.

As on the date of this Draft Prospectus, our Company, Promoters, Directors and Group Company are involved in certain legal proceedings. These legal proceedings are pending at different levels of adjudication before various courts and tribunals. The amounts claimed in these proceedings have been disclosed to the extent ascertainable and include amounts claimed jointly and/or severally from us and/or other parties, as the case may be. We cannot assure you that these legal proceedings will be decided in favour of our Company, Promoters, Directors and Group Company or that no further liability will arise out of these proceedings. We may incur significant expenses in such legal proceedings and we may have to make provisions in our financial statements, which could increase our expenses and liabilities. Any adverse decision may adversely affect our business, results of operations and financial condition.

A summary of the pending litigations involving our Company is provided below:

#### a) Litigations involving our Company

iii) Cases filed against our Company:

Nature of Litigation	Number of matters outstanding	Amount involved* (₹ in lakhs)
Criminal matters	Nil	Nil
Direct Tax matters	Nil	Nil
Indirect Tax matters	9	8.05
Actions taken by regulatory authorities	Nil	Nil
Material civil litigations	Nil	Nil
Legal Notices	Nil	Nil

<sup>\*</sup>To the extent quantifiable

#### b) Litigations filed against our Promoters

Nature of Litigation	Number of matters outstanding	Amount involved*
Criminal matters	Nil	Nil
Direct Tax matters	01	6,760
Indirect Tax matters	Nil	Nil
Actions taken by regulatory authorities	Nil	Nil
Material civil litigations	Nil	Nil
Legal Notices	Nil	Nil

<sup>\*</sup>To the extent quantifiable

#### c) Litigations filed against our Directors

Nature of Litigation	Number of matters outstanding	Amount involved*
Criminal matters	Nil	Nil
Direct Tax matters	01	6,760
Indirect Tax matters	Nil	Nil
Actions taken by regulatory authorities	Nil	Nil
Material civil litigations	Nil	Nil
Legal Notices	Nil	Nil

<sup>\*</sup>To the extent quantifiable

#### d) Litigations filed against our Group Company

Number of matters outstanding	Amount involved* (₹ in lakhs)
Nil	Nil
Nil	Nil
16	Non- quantifiable
Nil	Nil
Nil	Nil
Nil	Nil
	Nil 16 Nil

<sup>\*</sup>To the extent quantifiable

For further details, please refer to the section titled "Outstanding Litigation and Other Material Developments" on page 135 of this Draft Prospectus.

## 4. Our operations are significantly located in the Rajasthan region and failure to expand our operations may restrict our growth and adversely affect our growth.

Currently, our office and business operations are located in Rajasthan and we are carrying our business mainly with market players from Rajasthan itself. Hence, our revenues are generated from operations in this region only. In the event that demand for our products and services in general reduces or stops by any reason including political discord or instability or change in policies of State, then our financial condition and operating results may be materially and adversely affected. Geographical and functional expansion of our business domain requires establishment of adequate network. As we seek to diversify our regional focus we may face the risk that our competitors may be better known in other markets, enjoy better relationships with customers. Our lack of exposure in geographical boundaries outside our operating region could impact our future revenues.

5. The proposed objects of the issue for which funds are being raised have not been appraised by any bank or financial institution. Any inability on our part to effectively utilize the Issue proceeds could adversely affect our financials.

The objects of the issue for which the funds are being raised have not been appraised by any bank or financial institution. In the absence of such independent appraisal, the requirement of funds raised through this Issue, as specified in the section titled "Objects of the Issue" are based on the company's estimates and internal research. We may have to revise our management estimates from time to time and consequently our funding requirements may also change. This may result in rescheduling of our expenditure plans and an increase or decrease in our proposed expenditure for a particular object. Deployment of these funds is at the discretion of the management and the Board of Directors of the company and will not be subject to monitoring by any independent agency. Any inability on our part to effectively utilize the Issue proceeds could adversely affect our financials

6. We depend on a few customers of our products, for a significant portion of our revenue, and any decrease in revenues or sales from any one of our key customers may adversely affect our business and results of operations.

Our business operations are highly dependent on our customers and the loss of any of our customers may adversely affect our sales and consequently on our business and results of operations. While we typically have long term relationships with our customers, we have not entered into long terms agreements with our customers and the success of our business is accordingly significantly dependent on us maintaining good relationships with our customers and suppliers. The top 10 customers of our Company during the preceding six months and the past three years, aggregated to 13.01%, 13.01%, 10.89% and 10.68%, of our total customers, respectively, for the said period. The actual sales by our Company may differ from the estimates of our management due to the absence of long term agreements. The loss of one or more of these significant or key customers or a reduction in the amount of business we obtain from them could have an adverse effect on our business, results of operations, financial condition and cash flows. We cannot assure you that we will be able to maintain historic levels of business and/or negotiate and execute long term contracts on terms that are commercially viable with our significant customers or that we will be able to significantly reduce customer concentration in the future. If there occurs any change in the market conditions, requirements of our customers, or if we fail to identify and understand evolving industry trends, preferences or fail to meet our customers' demands, it might have a direct impact on our revenue and customer base. The inability to procure new orders or expand our customer base on a regular basis or at all may adversely affect our business, revenues, cash flows and operations.

7. The prices we are able to obtain for our products that we trade depend largely on prevailing market prices.

The price of the products traded by us has a significant impact on our profits. Some of our core products such as glasses and other such commodity items have been subject to price fluctuations resulting from government policies, shifts in supply and demand and other factors beyond our control. As a result, any fluctuation in prices could have a material adverse effect on our Company and our results of operations.

8. The business orders which we undertake may be delayed, modified, cancelled, or not fully paid for by our clients and therefore, could materially affect our business, results of operations and financial condition.

The business orders which we undertake may be cancelled or may be subject to changes in scope or schedule. We may also encounter problems executing the orders or executing them on a timely basis. Moreover, factors beyond our control or the control of our clients may postpone an order or cause its cancellation. Such factors could include delays or failures to obtain necessary permits, right-of-way, or receive performance bonds and other types of difficulties or obstructions. Any delay, failure, or execution difficulty with respect to orders in our Order Book could materially affect our business, results of operations and financial condition.

#### 9. We are dependent upon few suppliers for the material requirements of our trading business.

The top 5 suppliers of our Company during the preceding six months ended September 30, 2022, Fiscal year ended March 31, 2022, March 31, 2021, March 31, 2020 aggregated to 91%,90%, 90% and 88%, of our total suppliers, respectively, for the said period. Any problems faced by our supplier resulting in delays or non-adherence to quality requirements could adversely impact our ability to meet our customer's requirements in time and our operations would be affected to the extent we are unable to line up supplies from alternate suppliers.

# 10. Our Company is dependent on third party transportation providers for the supply of materials and delivery of our products and any disruption in their operations or a decrease in the quality of their services could affect our Company's reputation and results of operations.

Our Company uses third party transportation providers for the supply of our materials and delivery of our products to our domestic customers. Though our business has not experienced any disruptions due to transportation strikes in the past, any future transportation strikes may have an adverse effect on the supplies from our suppliers and deliveries to our customers. These transportation facilities may not be adequate to support our existing and future operations. In addition, the materials, and products maybe lost or damaged in transit for various reasons including occurrence of accidents or natural disasters. There may also be delay in delivery of raw materials and products which may also affect our business and results of operation negatively. An increase in the freight costs or unavailability of freight for transportation of our products to our customers may have an adverse effect on our business and results of operations. Further, disruptions of transportation services due to weather-related problems, strikes, lockouts, inadequacies in the road infrastructure and port facilities, or other events could impair our ability to supply our products to our customers. Any such disruptions could materially and adversely affect our business, financial condition, and results of operations.

#### 11. We have in past entered into related party transactions and we may continue to do so in the future.

As of September 30, 2022, we have entered into several related party transactions with our Promoters, individuals and entities forming a part of our promoter group relating to our operations. In addition, we have in the past also entered into transactions with other related parties. For further details, please refer to the chapter titled — "Restated Financial Information" at page 120.

While we believe that all our related party transactions have been conducted on an arm's length basis, we cannot assure you that we may not have achieved more favorable terms had such transactions been entered into with unrelated parties. There can be no assurance that such transactions, individually or taken together, will not have an adverse effect on our business, prospects, results of operations and financial condition, including because of potential conflicts of interest or otherwise. In addition, our business and growth prospects may decline if we cannot benefit from our relationships with them in the future.

## 12. If our Company is unable to protect its intellectual property, or if our Company infringes on the intellectual property rights of others, our business may be adversely affected.

Our Company is currently using the logo which is not yet registered in the name of our Company neither we have made any application for the registration of the trademark with the respective authorities. If we are unable to get the same registered with the trademark authorities then, our Company may not be able to successfully enforce or protect our intellectual property rights and obtain statutory protections available under the Trademarks Act, 1999, as otherwise available for registered trademarks in future could have a material adverse effect on our business and goodwill, which in turn could adversely affect our results of operations.

There can be no assurance that third parties will not infringe upon our intellectual property, causing damage to our business prospects, reputation and goodwill. Our efforts to protect our intellectual property may not be adequate and may lead to erosion of our business value and our operations could be adversely affected. We may need to litigate in order to determine the validity of such claims and the scope of the proprietary rights of others. Any such litigation could be time consuming and costly and the outcome cannot be guaranteed. We may not be able to detect any unauthorized use or take appropriate and timely steps to enforce or protect its intellectual property, which could adversely affect

our business, results of operations and financial condition. For further details, please refer to the chapters titled "Our Business" and "Government and other Statutory Approvals" on pages 78 and 140, respectively of this Draft Prospectus.

## 13. Our results of operations are likely to vary from year to year and be unpredictable, which could cause the market price of the Equity Shares to be volatile.

Our results of operations in any given year can be influenced by a number of factors, many of which are outside of our control and may be difficult to predict, including:

- our ability to acquire and retain clients for our products & services;
- maintaining high levels of customer satisfaction;
- costs relating to our operations;
- adhering to our high quality and process execution standards;
- pricing policies introduced by our competitors;
- the timing and nature of, and expenses incurred in, our marketing efforts;
- recruiting, training, and retaining sufficient skilled technical and management personnel;
- developing and improving our internal administrative infrastructure, particularly our financial, operational,
- communications, and other internal systems;

Also, please refer "Management's Discussion and Analysis of Financial Condition and Results of Operations" on page 121 for details on the factors affecting our financial results. All of these factors, in combination or alone could negatively impact our revenues and may cause significant fluctuations in our results of operations. This variability and unpredictability could materially and adversely affect our results of operations and financial condition.

### 14. We may not be able to maintain our current levels of profitability due to increased costs or reduced trading spreads or margins.

Our business strategy involves a relatively high level of ongoing interaction with our clients. We believe that this involvement is an important part of developing our relationship with our clients, identifying new cross selling opportunities and monitoring our performance. However, this level of involvement also entails higher levels of costs and also requires a relatively higher gross spread, or margin, on the various products we offer in order to maintain profitability. There can be no assurance that we will be able to maintain our current levels of profitability if the gross spreads on our traded products were to reduce substantially, which could adversely affect our results of operations.

# 15. Our business requires us to obtain and renew certain registrations, licenses and permits from government and regulatory authorities and the failure to obtain and renew them in a timely manner may adversely affect our business operations.

Currently our Company is engaged in the business of trading of glass and other various products and thus currently we are not required to obtain or renew any registrations or licenses from government and regulatory authorities.

However if we plan to explore other business segments in the future we may be required to obtain and renew, certain approvals, licenses, registrations and permits, some of which may expire and for which we may have to make an application for obtaining the approval or its renewal. If we fail to maintain such registrations and licenses or comply with applicable conditions, or a regulatory authority claims we have not complied, with these conditions, our certificate of registration for carrying on a particular activity may be suspended and/or cancelled and we will not then be able to carry on such activity. This could materially and adversely affect our business, financial condition and results of operations. We cannot assure you that we will be able to obtain approvals in respect of such applications or any application made by us in the future. For more information about the licenses required in our business and the licenses and approvals applied for, please refer to sections titled "Government and other Approvals" beginning on page 140 of this Draft Prospectus.

### 16. If we are unable to establish and maintain an effective system of internal controls and compliances, our business and reputation could be adversely affected.

We manage our internal compliance by monitoring and evaluating internal controls and ensuring all relevant statutory and regulatory compliances. However, there can be no assurance that deficiencies in our internal controls will not arise or that we will be able to implement and continue to maintain adequate measures to rectify or mitigate any such deficiencies in our internal controls, in a timely manner or at all. If we are unable to establish and maintain an effective system of internal controls and compliances, our business and reputation could be adversely affected.

# 17. We depend on the accuracy and completeness of information about customers and counterparties and any misrepresentation, errors in or incompleteness of such information could cause our business to suffer.

In deciding whether to extend credit or enter into other transactions with customers, we rely on information furnished to us by or on behalf of customers. We may also rely on certain representations from our customers as to the accuracy and completeness of that information. For ascertaining the creditworthiness we do not obtain any independent support from credit information companies or credit bureaus and on independent valuers in relation to the value of the net worth of such parties. Our reliance on any misleading information given may affect our judgment of credit worthiness of potential customers, which may affect our business, prospects, results of operations and financial condition.

## 18. All of our product verticals are extremely competitive segments and we face risk of competition affecting our margins and profitabilities as we scale our operations.

Our purchase and sales models includes various intermediaries who may connect with our competitors and share details of the specialties of our products or our sourcing processes etc. We may not be able to protect our trade secrets and may not be able to detect the same as well. We have not entered into any non-disclosure agreements with our intermediaries and thus our efforts towards marketing of our products may be leaked to other players in the market. This may affect the demand and exclusivity of our products and make us subject to fierce competition thereby adversely affecting our business, financial condition and results of operations.

## 19. System failures or inadequacy and security breaches in computer systems may adversely affect our business.

Our business is increasingly dependent on our ability to process transactions and banking data into well managed accounts systems. Our financial, accounting or other data processing systems may fail to operate adequately or become disabled as a result of events that are wholly or partially beyond our control, including a disruption of electrical or communication services. Our ability to operate and remain competitive will depend in part on our ability to maintain and upgrade our information technology systems on a timely and cost-effective basis. The information available to and received by our management through our existing systems may not be timely and sufficient to manage risks or to plan for and respond to changes in market conditions and other developments in our operations. We may experience difficulties in upgrading, developing and expanding our systems quickly enough to accommodate a growing customer base or product portfolio or supplier base. Any failure to effectively maintain or improve or upgrade our management information systems in a timely manner could materially and adversely affect our competitiveness, financial position and results of operations. Moreover, if any of these systems do not operate properly or are disabled or if there are other shortcomings or failures in our internal processes or systems, it could affect our operations or result in financial loss, disruption of our businesses, regulatory intervention or damage to our reputation.

### 20. Failure to manage our inventory could have an adverse effect on our net sales, profitability, cash flow and liquidity.

The results of operations of our business are dependent on our ability to effectively manage our inventory and stocks. To effectively manage our inventory, we must be able to accurately estimate customer demand and supply requirement accordingly. If our management has misjudged expected customer demand it could adversely impact the results by causing either a shortage of products or an accumulation of excess inventory.

# 21. Our Company has experienced negative cash flow in the past and may continue to do so in the future, which could have a material adverse effect on our business, prospects, financial condition, cash flows and results of operations.

Our Company has experienced negative net cash flow in operating, investing and financing activities in the past, the details of which are provided below:

			(₹ in lacs)
Particulars	March 31, 2022	March 31, 2021	March 31, 2020
Net Cash Flow from/(used in) Operating	197.02]	6.31	(857.28)
Activities			
Net cash generated from/(used in) investing	(3.30)	(2.09)	(49.57)
activities			
Net Cash Flow from/(used in) Financing	(127.51)	(56.93)	960.66
Activities			

We may incur negative cash flows in the future which may have a material adverse effect on our business, prospects, results of operations and financial condition

## 22. Any adverse change in regulations governing our products, may adversely impact our business prospects and results of operations.

An adverse change in the regulations governing the development of our products and their usage by our customers, including the development of licensing requirements and technical standards and specifications or the imposition of onerous requirements, may have an adverse impact on our operations. Our Company may be required to alter our distribution process and target markets and incur capital expenditure to achieve compliance with such new regulatory requirements applicable to us and our customers.

We cannot assure you that we will be able to comply with the regulatory requirements. If we fail to comply with new statutory or regulatory requirements, there could be a delay in the submission or grant of approval for marketing new products or we may be required to withdraw existing products from the market. Moreover, if we fail to comply with the various conditions attached to such approvals, licenses, registrations and permissions once received, the relevant regulatory body may suspend, curtail or revoke our ability to market such products and/or we may be deemed to be in breach of our arrangements with our customers. Consequently, there is an inherent risk that we may inadvertently fail to comply with such regulations, which could lead to forced shutdowns and other sanctions imposed by the relevant authorities, as well as the withholding or delay in receipt of regulatory approvals for our new products, which may adversely impact our business, results of operations and financial condition.

# 23. Any delays and/or defaults in customer payments could result in increase of working capital investment and/or reduction of our Company's profits, thereby affecting our operation and financial condition.

We are exposed to payment delays and/or defaults by our customers. Our financial position and financial performance are dependent on the creditworthiness of our customers. As per our business network model, we supply our products directly to our customers without taking any advance payment or security deposit against the orders placed by them. Such delays in payments may require our Company to make a working capital investment. We cannot assure you that payments from all or any of our customers will be received in a timely manner or to that extent will be received at all. If a customer defaults in making its payments on an order on which our Company has devoted significant resources, or if an order in which our Company has invested significant resources is delayed, cancelled or does not proceed to completion, it could have a material adverse effect on our Company's results of operations and financial condition.

There is no guarantee on the timeliness of all or any part of our customers' payments and whether they will be able to fulfill their obligations, which may arise from their financial difficulties, deterioration in their business performance, or a downturn in the global economy. If such events or circumstances occur, our financial performance and our operating cash flows may be adversely affected.

### 24. Our Company requires significant amount of working capital for a continuing growth. Our inability to meet our working capital requirements may adversely affect our results of operations.

Our business requires a significant amount of working capital. As per our settled business terms, we require our customers to pay the full amount of the consideration only after they receive the order, as a result, significant amounts of our working capital are often required to finance the purchase of the end product before payment is received from our customers. Further, we are also required to meet the increasing demand and for achieving the same, adequate stocks have to be maintained which requires sufficient working capital. In the event, we are unable to source the required amount of working capital for addressing such increased demand of our products, we might not be able to efficiently satisfy the demand of our customers. Even if we are able to source the required amount of funds, we cannot assure you that such funds would be sufficient to meet our cost estimates and that any increase in the expenses will not affect the price of our products.

Any delay in processing our payments by our customers may increase our working capital requirement. Further, if a customer defaults in making payments for a product on which we have devoted significant resources, it could affect our profitability and liquidity and decrease the capital reserves that are otherwise available for other uses. We may file a claim for compensation of the loss that we incurred pursuant to such defaults but settlement of disputes generally takes time and financial and other resources, and the outcome is often uncertain. In general, we take provisions for bad debts, including those arising from such defaults based primarily on ageing and other factors such as special circumstances relating to special customers. There can be no assurance that such payments will be remitted by our clients to us on a timely basis or that we will be able to effectively manage the level of bad debt arising from defaults. We may also have large cash outflows, including among others, losses resulting from environmental liabilities, litigation costs, adverse political conditions, foreign exchange risks and liability claims.

All of these factors may result, in increase in the amount of receivables and short-term borrowings. If we decide to raise additional funds through the incurrence of debt, our interest and debt repayment obligations will increase, and could have a significant effect on our profitability and cash flows and we may be subject to additional covenants, which could limit our ability to access cash flows from operations. Any issuance of equity, on the other hand, could result in a dilution of your shareholding. Accordingly, continued increases in our working capital requirements may have an adverse effect on our financial condition and results of operations.

25. We are dependent on information technology systems in carrying out our business activities and it forms an integral part of our business. Further, if we are unable to adapt to technological changes and successfully implement new technologies or if we face failure of our information technology systems, we may not be able to compete effectively which may result in higher costs and would adversely affect our business and results of operations.

We are dependent on information technology system in connection with carrying out our business activities and such systems form an integral part of our business. Any failure of our information technology systems could result in business interruptions, including the loss of our customers, loss of reputation and weakening of our competitive position, and could have a material adverse effect on our business, financial condition and results of operations. Additionally, our information technology systems, specifically our software may be vulnerable to computer viruses, piracy, hacking or similar disruptive problems. Computer viruses or problems caused by third parties could lead to disruptions in our business activities. Fixing such problems caused by computer viruses or security breaches may require interruptions, delays or temporary suspension of our business activities, which could adversely affect our operations. Breaches of our information technology systems may result in unauthorized access to confidential information. Such breaches of our information technology systems may require us to incur further expenditure to put in place advanced security systems to prevent any unauthorised access to our networks. In the event, any breach of our systems or software leads to the leaking of our trade secrets or any inventive techniques devised by our Company, it might lead to loss of our originality in the market and increase the chance of our products being substituted by the products of our competitors.

Our future success depends in part of our ability to respond to technological advancements and emerging standards and practices on a cost-effective and a timely basis. Our failure to successfully adopt such

technologies in a cost-effective manner could increase our costs thereby compelling us to bid at lower margins which might lead to loss of bidding opportunities vis-à-vis such competitors. Additionally, the government authorities may require adherence with certain technologies and we cannot assure you that we would be able to implement such technologies in a timely manner or at all. The cost of upgrading or implementing new technologies or upgrading our existing equipment or expanding our capacity could be significant, less cost effective and therefore could negatively impact our profitability, results of operations, financial condition as well as our future prospects.

## 26. We may be unable to grow our business in additional geographic regions or international markets, which may adversely affect our business prospects and results of operations.

Our Company seeks to grow its market reach domestically to explore untapped markets and segments; however, we cannot assure you that we will be able to grow our business as planned. Infrastructure and logistical challenges in addition to the advancement of research and development in the glass industry, changing customers' taste and preferences may prevent us from expanding our presence or increasing the penetration of our products. Further, customers may be price conscious and we may be unable to compete effectively with the products of our competitors. If we are unable to grow our business in these new markets effectively, our business prospects, results of operations and financial condition may be adversely affected.

Further, expansion into new international markets is important to our long-term prospects. Competing successfully in international markets requires additional management attention and resources to tailor our services to the unique aspects of each new country. We may face various risks, including legal and regulatory restrictions, increased advertising and brand building expenditure, challenges caused by distance, language and cultural differences, in addition to our limited experience with such markets and currency exchange rate fluctuations. International markets require a very high standard of quality of products and our Company may not be able to match the international standards thereby failing to make a brand presence in the international markets. If we are unable to make long-lasting relations with the major customers in the overseas market or if we are unable to justify the quality of our products to them, it may make it difficult for us to enter into such markets. These and other risks, which we do not foresee at present, could adversely affect any international expansion or growth, which could have an adverse effect on our business, results of operations and financial condition.

## 27. Our Promoters, Directors and Key Managerial Personnel have interests in our Company other than reimbursement of expenses incurred or normal remuneration or benefits.

Our Promoters, Directors and Key Managerial Personnel, may be deemed to be interested in our Company, in addition to the regular remuneration or benefits, reimbursements of expenses, Equity Shares held by them or their relatives, their dividend or bonus entitlement, benefits arising from their directorship in our Company. Our Promoters, Director and Key Managerial Personnel may also be interested to the extent of any transaction entered into by our Company with any other company or firm in which they are directors or partners. For further details please refer to the paragraphs titled — "Interest of our Directors" in the chapter titled — "Our Management", the paragraphs titled — "Interest of our Promoters and Other Interests and Disclosures" in the chapter titled — "Our Promoters and Promoter Group", "Financial Indebtedness" and "Restated Financial Information" on pages 99, 112, 132 and 120, respectively of this Draft Prospectus.

There can be no assurance that our Promoters, Directors, Key Management Personnel will exercise their rights as shareholders to the benefit and best interest of our Company. Our Promoters and members of our Promoter Group will continue to exercise significant control over our Company, including being able to control the composition of our Board of Directors and determine decisions requiring simple or special majority voting of shareholders, and our other shareholders may be unable to affect the outcome of such voting. Our Directors and our Key Management Personnel may take or block actions with respect to our business, which may conflict with the best interests of our Company or that of minority shareholders.

# 28. Our Promoters and members of the Promoter Group have significant control over the Company and have the ability to direct our business and affairs; their interests may conflict with your interests as a shareholder.

Upon completion of this Issue, our Promoters and members of our Promoter Group will collectively hold [●]% of the Equity share capital of our Company. As a result, our Promoters will have the ability to exercise significant influence over all matters requiring shareholders' approval. Accordingly, our Promoters will continue to retain significant control, including being able to control the composition of our Board of Directors, determine decisions requiring simple or special majority voting of shareholders, undertaking sale of all or substantially all of our assets, timing and distribution of dividends and termination of appointment of our officers, and our other shareholders may be unable to affect the outcome of such voting. There can be no assurance that our Promoters will exercise their rights as shareholders to the benefit and best interests of our Company. Further, such control could delay, defer or prevent a change in control of our Company, impede a merger, consolidation, takeover or other business combination involving our Company, or discourage a potential acquirer from making a tender offer or otherwise attempting to obtain control of our Company even if it is in our Company's best interest. The interests of our Promoters could conflict with the interests of our other equity shareholders, and our Promoters could make decisions that materially and adversely affect your investment in the Equity Shares.

### 29. The average cost of acquisition of Equity Shares held by our Promoters could be lower than the Issue Price.

Our Promoters' average cost of acquisition of Equity Shares in our Company may be lower than the Issue Price which is proposed to be determined on a fixed price basis. For further details regarding average cost of acquisition of Equity Shares by our Promoters in our Company and build-up of Equity Shares by our Promoters in our Company, please refer to the chapter titled "Capital Structure" on page 52 of this Draft Prospectus.

# 30. Our future fund requirements, in the form of further issue of capital or securities and/or loans taken by us, may be prejudicial to the interest of the Shareholders depending upon the terms on which they are eventually raised.

We may require additional capital from time to time depending on our business needs. Any further issue of Equity Shares or convertible securities would dilute the shareholding of the existing Shareholders and such issuance may be done on terms and conditions, which may not be favorable to the then existing Shareholders. If such funds are raised in the form of loans or debt or preference shares, then it may substantially increase our fixed interest/dividend burden and decrease our cash flows, thus adversely affecting our business, results of operations and financial condition.

# 31. Our agreements with lenders for financial arrangements contain restrictive covenants for certain activities and if we are unable to get their approval, it might restrict our scope of activities and impede our growth plans.

We have entered into agreements for our borrowings with certain lenders. These borrowings include secured fund based and non-fund based facilities. These agreements include restrictive covenants which mandate certain restrictions in terms of our business operations such as change in capital structure, formulation of any scheme of amalgamation or reconstruction, declaring dividends, further expansion of business, granting loans to directors, repaying unsecured loans from third parties, undertake guarantee obligations on behalf of any other borrower, which require our Company to obtain prior approval of the lenders for any of the above activities. We cannot assure you that our lenders will provide us with these approvals in the future. For details of these restrictive covenants, please refer to chapter titled — "Financial Indebtedness" on page 132 of this Draft Prospectus.

Further, some of our financing arrangements include covenants to maintain our total outside liabilities and total net worth up to a certain limit and certain other liquidity ratios. We cannot assure prospective investors that such covenants will not hinder our business development and growth in the future. A default under one of these financing agreements may also result in cross-defaults under other financing agreements and result in the outstanding amounts under such financing agreements becoming due and payable immediately. Defaults under one or more of our Company's financing agreements may limit our flexibility in operating our business, which could have an adverse effect on our cash flows, business, results of operations and financial condition.

It may be possible for a lender to assert that we have not complied with all applicable terms under our existing financing documents. Further we cannot assure that we will have adequate funds at all times to repay these credit facilities and may also be subject to demands for the payment of penal interest.

32. In addition to our existing indebtedness for our existing operations, we may incur further indebtedness during the course of business. We cannot assure that we would be able to service our existing and/or additional indebtedness.

As on September 30,, 2022, our Company's total outstanding secured loans are ₹ 744.44 lacs. In addition to the indebtedness for our existing operations, we may incur further indebtedness during the course of our business. We cannot assure you that we will be able to obtain further loans at favorable terms. Increased borrowings, if any, may adversely affect our debt-equity ratio and our ability to borrow at competitive rates. In addition, we cannot assure you that the budgeting of our working capital requirements for a particular year will be accurate. There may be situations where we may under-budget our working capital requirements, which may lead to delays in arranging additional working capital requirements, loss of reputation, levy of liquidated damages and can cause an adverse effect on our cash flows.

Any failure to service our indebtedness or otherwise perform our obligations under our financing agreements entered with our lenders or which may be entered into by our Company, could trigger cross default provisions, penalties, acceleration of repayment of amounts due under such facilities which may cause an adverse effect on our business, financial condition and results of operations. For details of our indebtedness, please refer to the chapter titled — "Financial Indebtedness" on page 132 of this Draft Prospectus.

33. We have not made any alternate arrangements for meeting our capital requirements for the Objects of the Issue. Further, we have not identified any alternate source of financing the 'Objects of the Issue'. Any shortfall in raising/meeting the same could adversely affect our growth plans, operations and financial performance.

As on date, we have not made any alternate arrangements for meeting our capital requirements for the Objects of the Issue. We meet our capital requirements through our bank finance, unsecured loans, owned funds and internal accruals. Any shortfall in our net owned funds, internal accruals and our inability to raise debt in future would result in us being unable to meet our capital requirements, which in turn will negatively affect our financial condition and results of operations. Further, we have not identified any alternate source of funding and hence any failure or delay on our part to raise money from this issue or any shortfall in the issue proceeds may delay the implementation schedule and could adversely affect our growth plans. For further details, please refer to the chapter titled "Objects of the Issue" beginning on page 61 of this Draft Prospectus.

34. Our success largely depends upon the knowledge and experience of our Promoters, Directors and our Key Managerial Personnel. Loss of any of our Directors and key managerial personnel or our ability to attract and retain them could adversely affect our business, operations and financial condition.

The growth and success of our Company's future significantly depends upon the experience of our Promoters and continued services and the management skills of our Key Managerial Personnel and the guidance of our Promoters and Directors for development of business strategies, monitoring its successful implementation and meeting future challenges. We believe the expertise, experience and continued efforts of our Key Managerial Personnel and their inputs are valuable to for the operations of our Company. Our future success and growth depend largely on our ability to attract, motivate and retain the continued service of our highly skilled management personnel. Our Company has never been faced with a challenge of high rate of attrition of our Key Management Personnel in the past, however, any attrition of our experienced Key Managerial Personnel, would adversely impact our growth strategy. We cannot assure you that we will be successful in recruiting and retaining a sufficient number of personnel with the requisite skills to replace those Key Managerial Personnel who leave. In the event we are unable to motivate and retain our key managerial personnel and thereby lose the services of our highly skilled Key Managerial Personnel may adversely affect the operations, financial condition and profitability of our Company and thereby hampering and adversely affecting our ability to expand our business. For

further details on our Directors and Key Managerial Personnel, please refer to the chapter titled — "Our Management" on page 99 of this Draft Prospectus.

### 35. Our inability to procure and/or maintain adequate insurance cover in connection with our business may adversely affect our operations and profitability.

Our operations are subject to inherent risks and hazards which may adversely impact our profitability, such as fire, riots, third party liability claims, loss-in-transit for our products, accidents and natural disasters. Presently, we maintain insurance cover against loss or damage due to standard fire and special perils, burglary floater insurance transport insurance policy to maintain insurance cover against the risk in transport and storage, warehousing nonrefrigerated and low fire hazard; and SBI general bharat laghu udyam suraksha to insure against the risk of storage of nonhazardous goods in godowns and silos. There are many events that could cause significant damages to our operations, or expose us to third-party liabilities, whether or not known to us, for which we may not be insured or adequately insured, which in turn may expose us to certain risks and liabilities. There can be no assurance that our insurance policies will be adequate to cover the losses in respect of which the insurance had been availed. Further, there can be no assurance that any claim under the insurance policies maintained by us will be honored fully, in part, or on time. If we were to incur a significant liability for which we were not fully insured, it could adversely affect our results of operations and financial position.

### 36. Our ability to pay dividends in the future may be affected by any material adverse effect on our future earnings, financial condition or cash flows.

Our ability to pay dividends in future will depend on our earnings, financial condition and capital requirements. We may be unable to pay dividends in the near or medium term, and our future dividend policy will depend on our capital requirements and financing arrangements in respect of our operations, financial condition and results of operations. Our Company has not declared dividends in the past, and there can be no assurance that our Company will declare dividends in the future also. For further details, please refer to the chapter titled "Dividend Policy" on page 119 of this Draft Prospectus.

### 37. Increased losses due to fraud, employee negligence, theft or similar incidents may have an adverse impact on us.

Our business and the industry in which we operate are vulnerable to the problem of pilferage by employees, damage, misappropriation of cash and inventory management and logistical errors. An increase in product losses due to such factors at our place of operation may require us to install additional security and surveillance equipment and incur additional expenses towards inventory management and handling. We cannot assure you whether these measures will successfully prevent such losses. Further, there are inherent risks in cash management as part of our operations, which include theft and robbery, employee fraud and the risks involved in transferring cash to banks. Additionally, in case of losses due to theft, financial misappropriation, fire, breakage or damage caused by other casualties, we cannot assure you that we will be able to recover from our insurers the full amount of any such loss in a timely manner, or at all. In addition, if we file claims under an insurance policy it could lead to increases in the insurance premiums payable by us or the termination of coverage under the relevant policy.

#### 38. We have not independently verified certain data in this Draft Prospectus.

We have not independently verified data from the Industry and related data contained in this Draft Prospectus. Such data may also be produced on a different basis from comparable information compiled with regards to other countries. Therefore, discussions of matters relating to India, its economy or the industries in which we operate that is included herein are subject to the caveat that the statistical and other data upon which such discussions are based have not been verified by us and may be incomplete, inaccurate or unreliable. Due to incorrect or ineffective data collection methods or discrepancies between published information and market practice and other problems, the statistics herein may be inaccurate or may not be comparable to statistics produced elsewhere and should not be unduly relied upon. Further, we cannot assure you that they are stated or compiled on the same basis or with the same degree of accuracy, as the case may be, elsewhere.

#### 39. The requirements of being a listed company may strain our resources.

We are not a listed Company and have not, historically, been subjected to the increased scrutiny of our affairs by shareholders, regulators and the public at large that is associated with being a listed company. As a listed company, we will incur significant legal, accounting, corporate governance and other expenses that we did not incur as an unlisted company. We will be subject to the listing agreements with the Stock Exchanges and compliances of SEBI (LODR) Regulations which will require us to file audited annual and unaudited half yearly results and limited review reports with respect to our business and financial condition. If we experience any delays, we may fail to satisfy our reporting obligations and/or we may not be able to readily determine and accordingly report any changes in our results of operations as promptly as other listed companies which may adversely affect the financial position of the Company.

As a listed company, we will need to maintain and improve the effectiveness of our disclosure controls and procedures and internal control over financial reporting, including keeping adequate records of daily transactions to support the existence of effective disclosure controls and procedures, internal control over financial reporting and additional compliance requirements under the Companies Act, 2013. In order to maintain and improve the effectiveness of our disclosure controls and procedures and internal control over financial reporting, significant resources and management oversight will be required. As a result, management's attention may be diverted from other business concerns, which could adversely affect our business, prospects, financial condition and results of operations. In addition, we may need to hire additional legal and accounting staff with appropriate listed company experience and technical accounting knowledge and we cannot assure you that we will be able to do so in a timely manner.

#### 40. Delay in raising funds from the IPO could adversely impact the implementation schedule.

The proposed fund requirement, for purchasing plant and machinery, primarily, as detailed in the chapter titled "Objects of the Issue" beginning on page 61 is to be funded from the proceeds of this IPO. We have not identified any alternate source of funding and hence any failure or delay on our part to mobilize the required resources or any shortfall in the Issue proceeds may delay the implementation schedule. We, therefore, cannot assure that we would be able to execute our future plans/strategy within the estimated time frame.

# 41. There have been instances of delays of certain forms which were required to be filed as per the reporting requirements under the Companies Act, 1956 and Companies Act, 2013 to RoC. Further, there have also been instances where our Company has inadvertently filed incorrect information with the RoC in its statutory filings.

In the past, there have been certain instances of delays in filing statutory forms, such as Form AOC-4 and Form MGT-7 for the FY 2019 and 2020 as per the reporting requirements under the Companies Act, 2013 with the RoC, which have been subsequently filed by payment of an additional fee as specified by RoC. Further, we cannot trace the record of the regularisation of our *erstwhile* statutory auditor, R Shah & Co. Further, there have been instances of wrongful dislocoures in the statutory forms filed by our Company with RoC as per the reporting requirements laid down under the Companies Act, 2013, such as the designation of our Independent Directors in Form DIR-2 have been inadvertently mentioned as executive directors in the Form DIR-12 filed by our Company.

No show cause notice in respect to the above has been received by our Company till date and except as stated in this Draft Prospectus, no penalty or fine has been imposed by any regulatory authority in respect to the same. It cannot be assured, that there will not be such instances in the future or our Company will not commit any further delays or defaults in relation to its reporting requirements, or any penalty or fine will not be imposed by any regulatory authority in respect to the same. The happening of such event may cause a material effect on our results of operations and financial position

### 42. There is no guarantee that the Equity Shares issued pursuant to the Issue will be listed on the EMERGE Platform of National Stock Exchange of India Limited in a timely manner or at all.

In accordance with Indian law and practice, permission for listing and trading of the Equity Shares issued pursuant to the Issue will not be granted until after the Equity Shares have been issued and allotted. Approval for listing and trading will require all relevant documents authorizing the issuance of Equity Shares to be submitted. There could be a failure or delay in listing the Equity Shares on the

EMERGE Platform of National Stock Exchange of India Limited. Any failure or delay in obtaining the approval would restrict your ability to dispose of your Equity Shares.

43. You will not be able to sell immediately on the Stock Exchanges any of the Equity Shares you purchase in the Issue.

The Equity Shares will be listed on the Emerge Platform of National Stock Exchange of India Limited. Pursuant to Indian regulations, certain actions must be completed before the Equity Shares can be listed and trading may commence. Upon receipt of final approval from the Stock Exchanges, trading in the Equity Shares is to commence within six (6) working days of the date of closure of the Issue or such other time as may be prescribed by SEBI.

We cannot assure that the Equity Shares will be credited to investors' demat accounts, or that trading in the Equity Shares will commence, within the time period prescribed by law. Further, there can be no assurance that the Equity Shares to be Allotted pursuant to this Issue will be listed on the Stock Exchanges in a timely manner or at all.

44. There are restrictions on daily movements in the trading price of the Equity Shares, which may adversely affect a shareholder's ability to sell Equity Shares or the price at which Equity Shares can be sold at a particular point in time.

Our listed Equity Shares will be subject to a daily "circuit breaker" imposed on listed companies by the Stock Exchanges, which does not allow transactions beyond certain volatility in the trading price of the Equity Shares. This circuit breaker operates independently of the index-based market-wide circuit breakers generally imposed by SEBI on Indian stock exchanges. The percentage limit on the Equity Shares' circuit breaker will be set by the Stock Exchanges based on historical volatility in the price and trading volume of the Equity Shares. The Stock Exchanges are not required to inform our Company of the percentage limit of the circuit breaker, and they may change the limit without our knowledge. This circuit breaker would effectively limit the upward and downward movements in the trading price of the Equity Shares. As a result of this circuit breaker, there can be no assurance regarding the ability of shareholders to sell Equity Shares or the price at which shareholders may be able to sell their Equity Shares.

45. The price of the Equity Shares may be volatile, which could result in substantial losses for investors acquiring the Equity Shares in the Issue.

The market price of the Equity Shares may be volatile and could fluctuate significantly and rapidly in response to, among others, the following factors, some of which are beyond our control:

- volatility in the Indian and global securities market or in the value of the Rupee relative to the U.S.
   Dollar, the Euro and other foreign currencies;
- our profitability and performance;
- changes in financial analysts' estimates of our performance or recommendations;
- perceptions about our future performance or the performance of Indian companies in general;
- significant developments in India's economic liberalisation and deregulation policies;
- significant developments in India's fiscal and environmental regulations;
- economic developments in India and in other countries; and
- any other political or economic factors.

These fluctuations may be exaggerated if the trading volume of the Equity Shares is low. Volatility in the price of the Equity Shares may be unrelated or disproportionate to our results of operations. It may be difficult to assess our performance against either domestic or international benchmarks.

Indian stock exchanges, including the Stock Exchanges, have experienced substantial fluctuations in the prices of listed securities and problems such as temporary exchange closures, broker defaults,

settlement delays and strikes by brokers. The governing bodies of Indian stock exchanges have also, from time to time, imposed restrictions on trading in certain securities, limitations on price movements and margin requirements. Further, disputes have occurred between listed companies, stock exchanges and other regulatory bodies, which in some cases may have had a negative effect on market sentiment. If such or similar problems were to continue or recur, they could affect the market price and liquidity of the securities of Indian companies, including the Equity Shares.

## 46. Any future issuance of Equity Shares, or convertible securities or other equity-linked securities by our Company may dilute your shareholding and any sale of Equity Shares by our Promoters or members of our Promoter Group may adversely affect the trading price of the Equity Shares.

Any future issuance of the Equity Shares, convertible securities or securities linked to the Equity Shares by our Company may dilute your shareholding in our Company; adversely affect the trading price of the Equity Shares and our ability to raise capital through further issue of our securities. In addition, any perception by investors that such issuances or sales might occur could also affect the trading price of the Equity Shares. We cannot assure you that we will not issue additional Equity Shares. The disposal of Equity Shares by any of our Promoters and Promoter Group, or the perception that such sales may occur may significantly affect the trading price of the Equity Shares. We cannot assure you that our Promoters and Promoter Group will not dispose of, pledge or encumber their Equity Shares in the future.

### 47. Sale of Equity Shares by our Promoters or other significant shareholder(s) may adversely affect the trading price of the Equity Shares.

Any instance of disinvestments of Equity Shares by our Promoters or by other significant shareholder(s) may significantly affect the trading price of our Equity Shares. Further, our market price may also be adversely affected even if there is a perception or belief that such sale of Equity Shares might occur.

### 48. Rights of shareholders under Indian laws may be more limited than under the laws of other jurisdictions.

Indian legal principles related to corporate procedures, directors' fiduciary duties and liabilities, and shareholders' rights may differ from those that would apply to a company in another jurisdiction. Shareholders' rights including in relation to class actions, under Indian law may not be as extensive as shareholders' rights under the laws of other countries or jurisdictions. Investors may have more difficulty in asserting their rights as shareholder in an Indian company than as shareholder of a corporation in another jurisdiction.

### 49. We have in the last 12 months issued Equity Shares at a price that may be at lower than the Issue Price.

In the last 12 months we may have issued fresh Equity Shares to the promoters and other shareholders of our Company which are as follows: -

Date of allotment	Number of Equity Shares allotted	Face value (₹)	Issue Price	Nature of allotment	Benefit accrued to our Company	Source out of which Bonus Shares Issued
December 5, 2022	30,32,094	10	-	Bonus issue in the ratio of three (03) Equity Shares issued for every two (02) Equity Shares held by the existing Equity Shareholders authorised by our Board, pursuant to a resolution passed at its meeting held on November 19, 2022 and by our Shareholders pursuant to a resolution passed at the EGM held on November 30, 2022. (1)	-	Bonus Issued out of General Reserves

<sup>(1)</sup> Bonus Issue of a total of 30,32,094 Equity Shares in the ratio of three (03) Equity Shares issued for every two (02) Equity Shares held to Uma Shankar Agarwal (29,57,084 Equity Shares), Mahesh Kumar Agarwal (75,000 Equity Shares), Anita Agarwal (02 Equity Shares), Mayur Agarwal (02 Equity Shares), Sangeeta Agarwal (02 Equity Shares), Sharda

Agarwal (02 Equity Shares) and Surendra Kumar Agarwal (02 Equity Shares).

The Equity Shares allotted to investors pursuant to this Issue may be priced significantly higher due to various reasons including better performance by the Company, better economic conditions and passage of time.

For Further details of equity shares issued, please refer to the chapter titled "Capital Structure" beginning on page 52 of the Draft Prospectus.

#### EXTERNAL RISK FACTORS

### 50. Changing laws, rules and regulations and legal uncertainties, including adverse application of tax laws, may adversely affect our business and financial performance.

The regulatory and policy environment in which we operate is evolving and subject to change. Such changes may adversely affect our business, results of operations and prospects, to the extent that we are unable to suitably respond to and comply with any such changes in applicable law and policy. For example, the Government of India implemented a comprehensive national goods and services tax ("GST") regime with effect from July 1, 2017, that combined multiple taxes and levies by the Central and State Governments into a unified tax structure. Our business and financial performance could be adversely affected by any unexpected or onerous requirements or regulations resulting from the amendment of GST or any changes in laws or interpretation of existing laws, or the promulgation of new laws, rules and regulations relating to GST. The Government has enacted the GAAR which have come into effect from April 1, 2017.

The Government of India has announced the union budget for Fiscal 2023 and the Ministry of Finance has notified the Finance Act, 2022 ("Finance Act"). There is no certainty on the impact that the Finance Act may have on our business and operations or on the industry in which we operate. We cannot predict whether any amendments made pursuant to the Finance Act would have a material adverse effect on our business, financial condition and results of operations. Unfavorable changes in or interpretations of existing, or the promulgation of new, laws, rules and regulations including foreign investment and stamp duty laws governing our business and operations could result in us being deemed to be in contravention of such laws and may require us to apply for additional approvals. For instance, the Supreme Court of India has, in a decision clarified the components of basic wages, which need to be considered by companies while making provident fund payments. Our Company has not made relevant provisions for the same, as on date. Any such decisions in future or any further changes in interpretation of laws may have an impact on our results of operations. Further, the Personal Data Protection Bill, 2019 ("PDP Bill") was introduced to propose a legal framework governing the processing of personal data. However, the PDP Bill has been withdrawn on August

3, 2022 and the Ministry of Electronics and Information Technology, Government of India ("MoEIT") is yet to submit a new data protection bill before the Parliament. We may incur increased costs and other burdens relating to compliance with such new requirements, which may also require significant management time and other resources, and any failure to comply may adversely affect our business, results of operations and prospects. Uncertainty in the applicability, interpretation or implementation of any amendment to, or change in, governing law, regulation or policy, including by reason of an absence, or a limited body, of administrative or judicial precedent may be time consuming as well as costly for us to resolve and may impact the viability of our current businesses or restrict our ability to grow our businesses in the future.

#### 51. Our business is substantially affected by prevailing economic conditions in India.

We are highly dependent on prevailing economic conditions in India and our results of operation are significantly affected by factors influencing the Indian economy. Factors that may adversely affect the Indian economy, and hence our results of operations, include:

- any increase in Indian interest rates or inflation;
- prevailing income conditions among Indian consumers and Indian corporations;
- changes in India's present tax, trade, fiscal or monetary policies;

- natural disasters, political instability, communal disturbances, riots, civil unrest, terrorism or military conflict in India or in countries in the region or globally, including in India's various neighboring countries;
- prevailing national, regional or global economic conditions, including in India's principal export markets; and
- other significant regulatory or economic developments in or affecting India.

In addition to the factors set forth above, our business may be affected by adverse changes specific to the Indian markets. Demand in the glass market may be adversely affected by changes such as a decrease in disposable income or a rise in residential mortgage rates or a decline in the population. Demand for our office space developments may be adversely affected by deteriorating economic conditions that could prompt current and potential tenants to place any expansion plans on hold or to search for locations with lower rental rates.

#### 52. Foreign investors are subject to foreign investment restrictions under Indian law.

Under the foreign exchange regulations currently in force in India, transfers of shares between non-residents and residents are freely permitted (subject to certain exceptions) if they comply with the pricing guidelines and reporting requirements specified by the RBI. If the transfer of shares is not in compliance with such pricing guidelines or reporting requirements or fall under any of the exceptions, then the prior approval of the RBI will be required. Additionally, shareholders who seek to convert the Rupee proceeds from a sale of shares in India into foreign currency and repatriate that foreign currency from India will require a no objection or a tax clearance certificate from the income tax authority. We cannot assure you that any required approval from the RBI or any other Government agency can be obtained on any particular terms or at all.

### 53. Any downgrading of India's debt rating by an independent agency may harm our ability to raise financing.

Any adverse revisions to India's credit ratings international debt by international rating agencies may adversely affect our ability to raise additional overseas financing and the interest rates and other commercial terms at which such additional financing is available. This could have an adverse effect on our ability to fund our growth on favourable terms or at all, and consequently adversely affect our business and financial performance and the price of our Equity Shares.

### 54. Political instability or a change in economic liberalization and deregulation policies could seriously harm business and economic conditions in India generally and our business in particular.

The Government of India has traditionally exercised and continues to exercise influence over many aspects of the economy. Our business and the market price and liquidity of our Equity Shares may be affected by interest rates, changes in Government policy, taxation, social and civil unrest and other political, economic or other developments in or affecting India. The rate of economic liberalization could change, and specific laws and policies affecting the information technology sector, foreign investment and other matters affecting investment in our securities could change as well. Any significant change in such liberalization and deregulation policies could adversely affect business and economic conditions in India, generally, and our business, prospects, financial condition and results of operations, in particular.

### 55. Global economic, political and social conditions may harm our ability to do business, increase our costs and negatively affect our stock price.

Global economic and political factors that are beyond our control, influence forecasts and directly affect performance of our business. These factors include interest rates, rates of economic growth, fiscal and monetary policies of governments, inflation, deflation, foreign exchange fluctuations, consumer credit availability, fluctuations in commodities markets, consumer debt levels, unemployment trends and other matters that influence consumer confidence and spending. Increasing volatility in financial markets may cause these factors to change with a greater degree of frequency and magnitude, which may negatively affect our stock prices.

#### 56. Natural calamities could have a negative impact on the Indian economy and cause our business to

#### suffer.

India has experienced natural calamities such as earthquakes, tsunami, floods etc. In recent years, the extent and severity of these natural disasters determine their impact on the Indian economy. Prolonged spells of abnormal rainfall or other natural calamities could have a negative impact on the Indian economy, which could adversely affect our business, prospects, financial condition and results of operations as well as the price of the Equity Shares.

## 57. Terrorist attacks, civil unrests and other acts of violence or war involving India or other countries could adversely affect the financial markets, our business, financial condition and the price of our Equity Shares.

Any major hostilities involving India or other acts of violence, including civil unrest or similar events that are beyond our control, could have a material adverse effect on India's economy and our business. Incidents such as the terrorist attacks, other incidents such as those in US, Indonesia, Madrid and London, and other acts of violence may adversely affect the Indian stock markets where our Equity Shares will trade as well as the global equity markets generally. Such acts could negatively impact business sentiment as well as trade between countries, which could adversely affect our Company's business and profitability. Additionally, such events could have a material adverse effect on the market for securities of Indian companies, including the Equity Shares.

#### SECTION III - INTRODUCTION

#### THE ISSUE

Following table summarizes the present Issue in terms of this Draft Prospectus:

Particulars	Details of Equity Shares
Issue of Equity Shares 1) 2)	Upto 22,00,000 Equity Shares of face value of ₹ 10 each fully paid-up of our Company for cash at a price of ₹ [•] per Equity Share aggregating to ₹ [•] lacs. <sup>2)</sup>
of which:	to V[4] facts.
Market Maker Reservation Portion	Issue of [•] Equity Shares having face value of ₹10 each at a price of ₹ [•] per Equity Share aggregating ₹ [•] lakhs
Net Issue to Public <sup>3)</sup>	Issue of [•] Equity Shares having face value of ₹10 each at a price of ₹ [•] per Equity Share aggregating ₹ [•] lakhs
	of which:
	[•] Equity Shares having face value of ₹10 each at a price of ₹ [•] per Equity Share aggregating ₹ [•] lakhs will be available for allocation to Retail Individual Investors
	[•] Equity Shares having face value of ₹10 each at a price of ₹ [•] per Equity Share aggregating ₹ [•] lakhs will be available for allocation to other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for
Pre and Post-Issue Equity Shar	res
Equity Shares outstanding prior to the Issue	5,053,488 Equity Shares
Equity Shares outstanding after the Issue	[●] Equity Shares
Use of Net proceeds of this Issue	Please refer the chapter titled "Objects of the Issue" on page 61 of this Draft Prospectus.

<sup>&</sup>lt;sup>1)</sup> This Issue is being made in terms of Regulation 253(2) of Chapter IX of the SEBI (ICDR) Regulations. For further details, please refer to section titled "Issue Information" on page 152 of this Draft Prospectus.

- a) Minimum fifty percent to retail individual investors; and
- b) Remaining to
- (i) individual applicants other than retail individual investors and
- (ii) other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for

Provided that the unsubscribed portion in either of the categories specified in (a) or (b) above may be allocated to the applicants in the other category.

Explanation - For the purpose of sub-regulation (2), if the retail individual investor category is entitled to more than fifty per cent of the Issue size on a proportionate basis, the retail individual investors shall be allocated that higher percentage.

For further details please refer to the chapter titled "Issue Structure" beginning on page 158 of this Draft Prospectus.

<sup>&</sup>lt;sup>2)</sup> The present Issue has been authorised pursuant to a resolution passed by our Board at its meeting held on September 20,, 2022 and by our Shareholders by way of a special resolution passed pursuant to Section 62(1) (c) of the Companies Act, 2013 at the AGM held on September 30, 2022.

<sup>&</sup>lt;sup>3)</sup> The allocation is the net Issue to the public category shall be made as per the requirements of Regulation 253(2) of SEBI (ICDR) Regulations, as amended from time to time:

#### SUMMARY OF FINANCIAL INFORMATION

The following tables provide the summary financial information of our Company derived from the Restated Financial Information as at and for the period ended September 30, 2022 and for the Financial Years ended on March 31, 2022, 2021 and 2020. The Restated Financial Information referred to above is presented under the section titled "Financial Information" on page 120 The summary financial information presented below should be read in conjunction with the Restated Financial Information, the notes thereto and the sections titled "Financial Information" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" on pages 120 and 121 respectively.

S. No.	Details	Page Number
1.	Summary of Financial Information	F-01 to F-03

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### Agarwal Float Glass India Limited (Formerly known as "Agarwal Float Glass India Private Limited")

#### STATEMENT OF ASSETS AND LIABILITIES AS RESTATED

ANNEXURE -

(₹ In Lakhs)

			As at	As at	As at	As at
Sr. No.	Particulars	Annexure No.	September 30,	March 31,	March 31,	March 31,
31. IVO.	Faiticulais	Allilexure No.	2022	2022	2021	2020
			2022	2022	2021	2020
	EQUITY AND LIABILITIES					
1)	Shareholders Funds					
	a. Share Capital	V	202.14	202.14	202.14	202.14
	b. Reserves & Surplus	VI	393.29	125.54	23.88	(0.84)
	b. Reserves & Surpius	*'	333.23	123.54	23.00	(0.04)
2)	Non - Current Liabilities					
	a.Long-term Borrowings	VII	202.61	246.56	202.61	138.95
l l	b.Deferred tax liability (net)	VIII	0.01	0.36	1.06	1.32
	c. Long-term Provisions	IX	5.31	5.06	3.65	2.05
	5. 25.1% (5.11) 1. 75.15.15.15		5.52	5.55	5.65	2.00
3)	Current Liabilities					
,	a. Short Term Borrowings	X	965.30	895.22	972.69	981.43
	b. Trade Payables	XI				
	-Due to Micro, Small and Medium Enterprises		0.99	0.58	14.90	0.40
	-Due to others		197.48	159.35	306.77	389.07
	c. Other Current liabilites	XII	68.49	86.91	62.98	14.55
	d. Short Term Provisions	XIII	141.69	40.07	21.19	38.24
	TOTAL		2,177.31	1,761.79	1,811.87	1,767.31
	<u>ASSETS</u>					
1)	Non Current Assets					
	a. Property, Plant & Equipment and Intangible Assets	XIV				
	- Property, Plant & Equipment		19.50	19.89	18.06	17.66
	- Intangible Assets		6.77	9.03	13.54	18.01
	b. Deferred Tax Assets (Net)	VIII	-	-	-	-
	c. Long-term Loans & Advances	XV	-	-	-	81.01
	d. Other Non Current Assets	XVI	7.20	7.00	7.00	6.87
2)	Current Assets					
	a. Inventories	XVII	1,133.55	759.85	710.85	615.45
	b. Trade Receivables	XVIII	869.99	832.94	979.69	926.28
	c. Cash and Cash Equivalents	XIX	106.51	67.31	1.10	53.81
	d. Short term loan and advances	XX	32.35	63.04	80.74	47.35
	e. Other current assets	XXI	1.44	2.73	0.89	47.35 0.87
	je. Other currefit assets	۸۸۱	1.44	2.73	0.89	0.87
	TOTAL	1	2,177.31	1,761.79	1,811.87	1,767.31

See accompanying annexures forming part of the restated standalone financial statements (Refer Annexure No. IV to XXXIX)

For Piyush Kothari & Associates Chartered Accountants

FRN - 140711W

Sd/-Piyush Kothari Partner M. No. 158407

UDIN - 22158407BFHPWN7546

Place : Jaipur Date : 30/11/2022 For and on behalf of the Board of Directors of Agarwal Float Glass India Limited

Sd/-Uma Shankar Agarwal (Managing Director) DIN - 02806077 Sd/-Mahesh Kumar Agarwal (Director) Sd/-Ashok Prajapat (CFO)

DIN - 02806108 PAN - EUWPP1004B

Sd/-

Priyanka Mahirchandani (Company Secretary)

Place : Jaipur Date : 30/11/2022

#### **Agarwal Float Glass India Limited** (Formerly known as "Agarwal Float Glass India Private Limited")

#### STATEMENT OF PROFIT AND LOSS AS RESTATED

ANNEXURE -

(₹ In Lakhs)

Sr. No.	Particulars	Annexure No.	For the year ended September 30, 2022	For the year ended March 31, 2022	For the year ended March 31, 2021	For the year ended March 31, 2020
Α	INCOME					
	Revenue from Operations	XXII	2,356.30	4,210.22	3,162.74	3,208.85
	Other income	XXIII	12.74	6.69	25.39	18.58
	Total Income (A)		2,369.04	4,216.91	3,188.13	3,227.43
В	EXPENDITURE					
	Purchase of Stock-in-Trade	XXIV	2,256.65	3,934.71	3,047.61	3,592.06
	Changes in inventories of Stock-in-Trade	XXV	(373.70)	(49.00)	(95.40)	(611.60)
	Employee benefits expense	XXVI	21.94	43.27	37.75	35.90
	Finance costs	XXVII	53.85	93.99	111.85	112.65
	Depreciation and Amortization	XXVIII	3.19	6.22	6.34	13.96
	Other expenses	XXIX	36.16	46.86	45.47	40.73
	Total Expenses (B)		1,998.09	4,076.05	3,153.62	3,183.70
С	Profit before prior period items and tax		370.95	140.86	34.51	43.73
D	Excepitional Items			-	-	15.00
E	Prior period items (Net)		-	-	-	-
F	Profit before tax		370.95	140.86	34.51	28.73
G	Tax Expense					
	(i) Current tax	XXXVI	103.55	39.88	10.05	18.58
	(ii) Deferred tax	VIII	(0.35)	(0.70)	(0.27)	1.32
	(iii) Excess/(Short) Provision for earlier years		-	-	-	-
	Total Tax Expenses (D)		103.20	39.18		19.90
E	Profit for the year (C-D)		267.75	101.68	24.73	8.83
F	Earnings per share (Face value of ₹ 10/- each):	XXXV				
	i. Basic		13.25	5.03	1.22	0.44
	ii. Diluted		13.25	5.03	1.22	0.44

See accompanying annexures forming part of the restated standalone financial statements (Refer Annexure No. IV to XXXIX)

For Piyush Kothari & Associates **Chartered Accountants** FRN - 140711W

For and on behalf of the Board of Directors of **Agarwal Float Glass India Limited** 

Sd/-

Piyush Kothari

**Partner** 

Sd/-M. No. 158407 **Uma Shankar Agarwal Mahesh Kumar Agarwal Ashok Prajapat** 

UDIN - 22158407BFHPWN7546 (Managing Director) (Director) (CFO)

DIN - 02806077 DIN - 02806108 PAN - EUWPP1004B

Place: Jaipur Date: 30/11/2022

Priyanka Mahirchandani (Company Secretary)

Place : Jaipur Date: 30/11/2022

### Agarwal Float Glass India Limited (Formerly known as "Agarwal Float Glass India Private Limited")

#### STATEMENT OF CASH FLOW AS RESTATED

ANNEXURE - III

(₹ In Lakhs)

	For the year ended	For the year ended March	For the year ended March	For the year ended March
Particulars	September 30, 2022	31, 2022	31, 2021	31, 2020
Cash Flow From Operating Activities:				
Net Profit before tax as per Profit And Loss A/c	370.95	140.86	34.51	28.73
Adjustments for:				
Exceptional items	-	-	-	15.00
Interest Income	(0.89)	(0.24)	(0.19)	(0.06)
Depreciation & Amortization Expenses	3.19	6.22	6.34	13.96
Gratuity Provision	0.30	1.60	1.62	2.15
Finance Cost	53.85	93.99	111.85	112.65
Operating Profit Before Working Capital Changes	427.40	242.43	154.13	172.43
Adjusted for (Increase)/Decrease in operating assets				
Long-Term Loans and advances	-	-	81.01	(81.01)
Inventories	(373.70)	(49.00)	(95.40)	(611.60)
Trade Receivables	(37.05)	1	(53.41)	(833.89)
Short Term Loans and advances	30.69	17.70	(33.39)	(47.06
Other Assets	1.09	(1.84)	(0.15)	184.40
Adjusted for Increase/(Decrease) in operating liabilties:		, ,	( /	
Trade Payables	38.54	(161.74)	(67.80)	342.34
Other Current Liabilites and Provisions	(18.42)	1 '	33.43	12.64
Cuter current blazintes and richtsteins	(10.12)	20.55	331.3	12.0
Cash Generated From Operations Before Extra-Ordinary Items	68.55	218.23	18.42	(861.75)
Net Income Tax paid/ refunded	(1.98)	(21.21)	(12.11)	4.47
Net Cash Flow from/(used in) Operating Activities: (A)	66.57	197.02	6.31	(857.28)
, , , , ,				,
Purchase of Property, Plant & Equipment and Intangible Assets	(0.54)	(3.54)	(2.28)	(49.63)
Interest Income	0.89	0.24	0.19	0.06
Net Cash Flow from/(used in) Investing Activities: (B)	0.35	(3.30)	(2.09)	(49.57
Cash Flow from Financing Activities:				
Proceeds from Borrowings	26.13	(33.52)	54.92	1,073.31
Finance Cost Paid	(53.85)	1	(111.85)	(112.65
Finance Cost Paid	(53.65)	(95.99)	(111.65)	(112.65
Net Cash Flow from/(used in) Financing Activities (C)	(27.72)	(127.51)	(56.93)	960.66
Net Increase/(Decrease) in Cash & Cash Equivalents (A+B+C)	39.20	66.21	(52.71)	53.81
Cash & Cash Equivalents As At Beginning of the Year	67.31	1.10	53.81	=
Cash & Cash Equivalents As At End of the Year	106.51	67.31	1.10	53.81

See accompanying annexures forming part of the restated standalone financial statements (Refer Annexure No. IV to XXXIX)

Note: The Cash Flow Statements has been prepared under Indirect Method as set out in Accounting Standard 3, 'Cash Flow Statements' notified under section 133 of the Companies Act, 2013.

For Piyush Kothari & Associates Chartered Accountants

UDIN - 22158407BFHPWN7546

FRN - 140711W

For and on behalf of the Board of Directors of Agarwal Float Glass India Limited

Sd/Sd/Uma Shankar Agarwal
Piyush Kothari
(Managing Director)
Partner
DIN - 02806077
DIN - 02806108

Place : Jaipur Date : 30/11/2022 Sd/-Priyanka Mahirchandani (Company Secretary)

Sd/-Ashok Prajapat

PAN - EUWPP1004B

(CFO)

Place : Jaipur Date : 30/11/2022

#### **GENERAL INFORMATION**

Our Company was incorporated on May 3, 2018 as 'Agarwal Float Glass India Private Limited', a private limited company under the Companies Act, 2013, pursuant to a certificate of incorporation dated May 3, 2018 issued by the Deputy Registrar of Companies, Central Registration Centre, National Capital Territory of Delhi on behalf of the Registrar of Companies, Jaipur. Subsequently, our Company was converted into a public limited company pursuant to a resolution passed by our Shareholders at an extraordinary general meeting held on May 11, 2022 and consequently the name of our Company was changed to 'Agarwal Float Glass India Limited' and a fresh certificate of incorporation dated June 3, 2022 was issued by the Registrar of Companies, Jaipur. The corporate identification number of our Company is U74995RJ2018PLC061097.

#### **Registered Office of our Company**

#### **Agarwal Float Glass India Limited**

H-1/790, Sitapura Industrial Area Ext., Near Fire Bridge Office, Jaipur - 302022,

Rajasthan, India

**Telephone:** +91 723 004 3211

E-mail: compliance@agarwafloat.com

Investor grievance id: stakeholders@agarwalfloat.com

**Website:** www.agarwalfloat.com **CIN:** U74995RJ2018PLC061097

#### **Corporate Office of our Company**

As on date of this Draft Prospectus, our Company does not have a corporate office.

#### **Registrar of Companies**

Our Company is registered with the Registrar of Companies, Jaipur situated at the following address:

#### Registrar of Companies, Jaipur

C/6-7, 1st Floor, Residency Area, Civil Lines, Jaipur-302001, Rajasthan

#### **Board of Directors of our Company**

Set forth below are the details of our Board of Directors as on the date of this Draft Prospectus:

S. No.	Name		Designation	n		DIN	Address
1.	Uma	Shankar	Chairman	and	Managing	02806077	Plot No. 70, Sona Badi, Narayan
	Agarwal		Director				Niwas, Near Gopalpura Bypass
							Road, Jaipur, Rajasthan 302018
2.	Mahesh	Kumar	Executive I	Director	r	02806108	Plot No. 70, Sona Badi, Near
	Agarwal						Narayan Niwas, Gopalpura Bypass
							Road, Jaipur, Rajasthan 302018
	C1 1 A	1	N E	D:		00520742	Dist No. 70 Compatibility
3.	Sharda Aga	arwai	Non-Execu	tive Di	rector	09520743	Plot No. 70, Sona Badi, Near
							Narayan Niwas, Gopalpura Bypass
	<u> </u>		· · ·	- 5.		00.50.50.55	Road, Jaipur, Rajasthan 302018
4.	Gokul Gup	ta	Independen	it Direc	tor	09695987	42-B, Path No. 7, Bhamashah Marg,
							Karani Colony, DeharKaBalaji,
							Jaipur- 302039, Rajasthan, India
5.	Punit Mitta	1	Independen	t Direc	tor	09696234	12/102, Kaveri Path, Near Pani Ki
							Tanki, Mansarovar, Jaipur – 302020,
-							Rajasthan, India

S. No.	Name	Designation	DIN	Address
6.	Praveen Gupta	Independent Director	09696142	677-C A, Surya Nagar, Near Narayan
				Niwas, Gopalpura By Pass, Jaipur –
				302015, Rajasthan, India

For detailed profile of our Directors, please refer to the chapter titled "Our Management" on page 99 of the Draft Prospectus.

#### **Chief Financial Officer**

Ashok Prajapat, is the Chief Financial Officer of our Company. His contact details are set forth hereunder.

H-1/790, Sitapura Industrial Area Ext., Near Fire Bridge Office, Jaipur - 302022, Rajasthan, India

**Telephone:** +91 8385030080 **E-mail:** cfo@agarwalfloat.com

#### **Company Secretary and Compliance Officer**

Priyanka Mahirchandani, is the Company Secretary and Compliance Officer of our Company. Her contact details are set forth hereunder.

H-1/790, Sitapura Industrial Area Ext., Near Fire Bridge Office, Jaipur - 302022, Rajasthan, India

**Telephone:** +91 723 004 3211 **E-mail:** compliance@agarwafloat.com

#### **Investor grievances**

Applicants can contact the Compliance Officer or the Lead Manager or the Registrar to the Issue in case of any pre-Issue or post-Issue related problems, such as non-receipt of letters of Allotment, credit of Allotted Equity Shares in the respective beneficiary account and refund orders, etc. All complaints, queries or comments received by Stock Exchange / SEBI shall be forwarded to the Lead Manager, who shall respond to the same.

Applicants may contact the Lead Manager for complaints, information or clarifications pertaining to the Issue.

All grievances may be addressed to the Registrar to the Issue with a copy to the relevant Designated Intermediary with whom the ASBA Form was submitted. The Applicant should give full details such as name of the sole or first Applicant, ASBA Form number, Applicant DP ID, Client ID, PAN, date of the ASBA Form, address of the Applicant, number of the Equity Shares applied for and the name and address of the Designated Intermediary where the ASBA Form was submitted by the Applicant. Further, the investor shall also enclose the Acknowledgment Slip from the Designated Intermediaries in addition to the documents/information mentioned hereinabove.

#### Details of Key Intermediaries pertaining to this Issue of our Company:

#### Lead Manager

#### **GYR Capital Advisors Private Limited**

428, Gala Empire, Near JB Tower, Drive in Road, Thaltej, Ahemdabad-380 054, Gujarat, India.

**Telephone:** +91 +91 877 756 4648

Facsimile: N.A.

Email ID: <a href="mailto:info@gyrcapitaladvisors.com">info@gyrcapitaladvisors.com</a>
Website: <a href="mailto:www.gyrcapitaladvisors.com">www.gyrcapitaladvisors.com</a>

Investor Grievance ID: <a href="mailto:investors@gyrcapitaladvisors.com">investors@gyrcapitaladvisors.com</a>

Contact Person: Mohit Baid

SEBI Registration Number: INM000012810

CIN: U67200GJ2017PTC096908

#### Registrar to the Issue

#### **KFin Technologies Private Limited**

Selenium Tower-B, Plot 31 & 32, Gachibowli, Financial District, Nanakramguda, Serilingampally,

Hyderabad – 500 032, Telangana **Contact Person**: M Murali Krishna

**Tel**: +91 40 6716 2222 **Fax**: +91 40 2343 1551 **Email**: afgil.ipo@kfintech.com

Investor grievance e-mail: einward.ris@kfintech.com

Website: www.kfintech.com

SEBI Registration No.: INR000000221

#### Legal Advisor to the Issue

#### T&S Law

Near VVIP Mall, Raj Nagar Extension,

Ghaziabad – 201 017, Uttar Pradesh, India

**Telephone:** +91 959 922 9770

Facsimile: N.A.

Email: info.tandslaw@gmail.com

#### Statutory and Peer Review Auditor of our Company

#### Pivush Kothari & Associates,

Chartered Accountants 208, Hemkoot Building,

Near Gandhigram Railway Station,

Asram Road, Ahmedabad – 380 009, Gujarat, India

**Telephone**: + 91 8849398150

Email:piyushkothari9999@gmail.com

Contact Person: Piyush Maheshkumar Kothari

Membership No.: 158407

Firm Registration No.: 140711W Peer Review Certificate No.: 013450

#### Secretarial Auditor of the Company

#### SKMG & Co.

Company Secretaries

206, Second Floor, K-11, Luhadia Tower, Ashok Marg, C-Scheme, Jaipur 302001

Telephone: 09660420421 Email: skmgcs@gmail.com Contact Person: Monika Gupta Membership No.: F8208

Firm Registration No.: Firm Unique Code-4063 Peer Review Certificate No.: P2012RJ028500

#### **Bankers to our Company**

The Banker(s) to the Issue shall be appointed prior to filing of the Prospectus.

#### Banker to the Issue

The Banker(s) to the Issue shall be appointed prior to filing of the Prospectus.

#### Refund Bank

The Refund Bank(s) shall be appointed prior to filing of the Prospectus.

#### **Sponsor Bank**

The Sponsor Bank(s) shall be appointed prior to filing of the Prospectus.

#### **Syndicate Member**

The Syndicate Member(s) shall be appointed prior to filing of the Prospectus.

#### **Designated Intermediaries**

Self-Certified Syndicate Banks

The list of banks that have been notified by SEBI to act as SCSBs for the ASBA process is provided at the website of the SEBI <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a> and updated from time to time. For details on Designated Branches of SCSBs collecting the Application Forms, refer to the website of the SEBI <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a>.

In accordance with SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019 and SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019, Retail Individual Investors Applying using the UPI Mechanism may apply through the SCSBs and mobile applications whose names appears on the website of the SEBI (<a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40</a>) respectively, as updated from time to time.

#### SCSBs enabled for UPI Mechanism

In accordance with SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019 and SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019, Retail Individual Investors Applying using the UPI Mechanism may apply through the SCSBs and mobile applications whose names appears on the website of the SEBI (<a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40</a>) and updated from time to time. A list of SCSBs and mobile applications, which are live for applying in public issues using UPI mechanism is provided as 'Annexure A' for the SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019, as amended.

#### Registered Brokers

The list of the Registered Brokers, including details such as postal address, telephone number and e-mail address, is provided on the website of NSE at <a href="www.nseindia.com/products/content/equities/ipos/ipo\_mem\_terminal.htm">www.nseindia.com/products/content/equities/ipos/ipo\_mem\_terminal.htm</a>, as updated from time to time.

#### Registrar and Share Transfer Agent

The list of the RTAs eligible to accept ASBA Forms at the Designated RTA Locations, including details such as address, telephone number and e-mail address, is provided on the website of NSE at www.nseindia.com/products/content/equities/ipos/asba\_procedures.htm as updated from time to time.

#### Collecting Depository Participants

The list of the CDPs eligible to accept ASBA Forms at the Designated CDP Locations, including details such as name and contact details, is provided on the website of NSE at <a href="https://www.nseindia.com/products/content/equities/ipos/asba\_procedures.htm">www.nseindia.com/products/content/equities/ipos/asba\_procedures.htm</a>, as updated from time to time.

#### **IPO Grading**

No credit rating agency registered with SEBI has been appointed for grading the Issue.

#### **Credit Rating**

As this is an Issue of Equity Shares, credit rating is not required.

#### **Green Shoe Option**

No Green Shoe Option is applicable for this Issue.

#### Brokers to the Issue

All members of the recognized stock exchanges would be eligible to act as Brokers to the Issue.

#### **Debenture Trustees**

As this is an Issue is of Equity Shares, the appointment of Debenture trustees is not required.

#### **Monitoring Agency**

As the Net Proceeds of the Issue will be less than ₹10,000 lacs, under the SEBI ICDR Regulations, it is not required that a monitoring agency be appointed by our Company.

#### **Appraising Entity**

None of the objects for which the Net Proceeds will be utilised have been appraised by any agency.

#### **Expert Opinion**

Except as stated below, our Company has not obtained any expert opinions:

Our Company has received written consent dated [•] from the Statutory Auditors to include their name as required under Section 26(5) of the Companies Act 2013 read with SEBI ICDR Regulations in this Draft Prospectus as an "expert" as defined under Section 2(38) of the Companies Act 2013 to the extent and in its capacity as an independent Statutory Auditor and in respect of its (i) examination report dated [•] on our restated consolidated financial information; and (ii) its report dated [•] on the statement of special tax benefits in this Draft Prospectus and such consent has not been withdrawn as on the date of this Draft Prospectus.

#### **Inter-se Allocation of Responsibilities**

GYR Capital Advisors Private Limited being the sole Lead Manager will be responsible for all the responsibilities related to co-ordination and other activities in relation to the Issue. Hence, a statement of inter se allocation of responsibilities is not required.

#### **Filing**

The Draft Prospectus will not be filed with SEBI, nor will SEBI issue any observation on the Offer Document in terms of Regulation 246 (2) of SEBI ICDR Regulations. However, pursuant to sub regulation (5) of Regulation 246 of the SEBI ICDR Regulations, a copy of Draft Prospectus shall be furnished to the Board. Pursuant to SEBI Circular Number SEBI/HO/CFD/DIL1/CIR/P/2018/011 dated January 19, 2018, a copy of the Prospectus will be filed online through SEBI Intermediary Portal at https://siportal.sebi.gov.in. Further, a copy of this Draft Prospectus, will be filed with the Emerge Platform of National Stock Exchange of India Limited, where the Equity Shares are proposed to be listed.

A copy of the Prospectus, along with the material contracts and documents will also be submitted to the RoC under Section 32 and Section 26 of the Companies Act, 2013 at its office situated at:

C/6-7, 1st Floor, Residency Area,

#### Changes in Auditors during the last three years

Except as stated below, there has been no change in the Auditors of our Company during the last three years:

Name of Auditor	Date of Change	Reason for change
M/s ASAR & Associates,	November 22, 2021	Casual vacancy due to resignation of
Chartered Accountants		the auditor.
A-280, 80ft Road,		
Mahesh Nagar,		
Jaipur – 302015,		
Rajasthan, India		
Email: caasarassociates@gmail.com		
Firm Registration No.: 019461C		
R. Shah & Company,	November 22, 2021	Appointment as the statutory auditor
Chartered Accountants		to fill-in the casual vacancy.
31-K-3, Lal Kothi,		
Jyoti Nagar,		
Jaipur – 302005,		
Rajasthan, India		
Email: cabagra@gmail.com		
Firm Registration No.: 502010C		
R. Shah & Company,	July 30, 2022	Casual vacancy due to change in
Chartered Accountants		constitution of the firm and conversion
31-K-3, Lal Kothi,		from a partnership firm into a sole
Jyoti Nagar,		proprietorship.
Jaipur – 302005,		
Rajasthan, India		
Email: cabagra@gmail.com		
Firm Registration No.: 502010C		
Harish Kumar	August 26, 2022	Appointment as the statutory auditor
F-15, Kumawat School Building,		to fill-in the casual vacancy caused
Ajmer Road, Sodala,		due to change in constitution of the
Jaipur – 302 006,		firm.
Rajasthan, India		
Email: cabagra@gmail.com		
Firm Registration No.: 403129		
Piyush Kothari & Associates,	September 30, 2022	Appointment as the statutory auditor
Chartered Accountants		to upon retirement of Harish Kumar.
208, Hemkoot Building,		
Near Gandhigram Railway Station,		
Asram Road, Ahmedabad – 380 009,		
Gujarat, India		
Email:piyushkothari9999@gmail.com		
Firm Registration No.: 140711W		
Peer Review Certificate No.: 013450		

#### **Issue Programme**

An indicative time table in respect of the Issue is set out below:

Event	Indicative Date
Issue Opening Date	[•]
Issue Closing Date	[•]
Finalisation of Basis of Allotment with the Designated	On or about [●]
Stock Exchange	
Initiation of Allotment / Refunds / Unblocking of	On or about [●]
Funds <sup>(1)</sup>	
Credit of Equity Shares to demat accounts of Allottees	On or about [●]

Event	Indicative Date
Commencement of trading of the Equity Shares on the	On or about [●]

Stock Exchange

(1)In case of any delay in unblocking of amounts in the ASBA Accounts (including amounts blocked through the UPI Mechanism) exceeding four Working Days from the Issue Closing Date, the Applicant shall be compensated at a uniform rate of ₹ 100 per day for the entire duration of delay exceeding four Working Days from the Issue Closing Date by the intermediary responsible for causing such delay in unblocking. The Lead Manager shall, in their sole discretion, identify and fix the liability on such intermediary or entity responsible for such delay in unblocking. For the avoidance of doubt, the provisions of the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021 shall be deemed to be incorporated in the deemed agreement of the Company with the SCSBs to the extent applicable

The above timetable is indicative and does not constitute any obligation on our Company or the Lead Manager. Whilst our Company shall ensure that all steps for the completion of the necessary formalities for the listing and the commencement of trading of the Equity Shares on the Stock Exchange are taken within 6 Working Days of the Issue Closing Date, the timetable may change due to various factors, such as extension of the Issue Period by our Company, or any delays in receiving the final listing and trading approval from the Stock Exchange. The Commencement of trading of the Equity Shares will be entirely at the discretion of the Stock Exchange and in accordance with the applicable laws.

SEBI is in the process of streamlining and reducing the post issue timeline for IPOs. Any circulars or notifications from SEBI after the date of the Draft Prospectus and Prospectus may result in changes to the above mentioned timelines. Further, the issue procedure is subject to change to any revised SEBI circulars to this effect.

Applications and any revision to the same shall be accepted only between 10.00 a.m. and 5.00 p.m. (IST) during the Issue Period (except for the Issue Closing Date). On the Issue Closing Date, the Applications and any revision to the same shall be accepted between 10.00 a.m. and 3.00 p.m. (IST) or such extended time as permitted by the Stock Exchange, in case of Applications by Retail Individual Applicants after taking into account the total number of applications received up to the closure of timings and reported by the Lead Manager to the Stock Exchange. It is clarified that Applications not uploaded on the electronic system would be rejected. Applications will be accepted only on Working Days, i.e., Monday to Friday (excluding any public holiday).

Due to limitation of time available for uploading the Applications on the Issue Closing Date, the Applicants are advised to submit their Applications one day prior to the Issue Closing Date and, in any case, no later than 3.00 p.m. (IST) on the Issue Closing Date. All times mentioned in this Draft Prospectus are Indian Standard Times. Applicants are cautioned that in the event a large number of Applications are received on the Issue Closing Date, as is typically experienced in public offerings, some Applications may not get uploaded due to lack of sufficient time. Such Applications that cannot be uploaded will not be considered for allocation under the Issue. Applications will be accepted only on Business Days. Neither our Company nor the Lead Manager is liable for any failure in uploading the Applications due to faults in any software/hardware system or otherwise.

In accordance with the SEBI Regulations, QIBs and Non-Institutional Applicants are not allowed to withdraw or lower the size of their Applications (in terms of the quantity of the Equity Shares or the Applications Amount) at any stage. Retail Individual Applicants can revise or withdraw their Applications prior to the Issue Closing Date. Except Allocation to Retail Individual Investors, Allocation in the Issue will be on a proportionate basis.

In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical or the electronic Application Form, for a particular Applicant, the details as per the file received from the Stock Exchange may be taken as the final data for the purpose of Allotment. In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical or electronic Application Form, for a particular ASBA Applicant, the Registrar to the Issue shall ask the relevant SCSB or the member of the Syndicate for rectified data.

For further details, see "Issue Structure" and "Issue Procedure" beginning on pages 158 and 161, respectively.

Applicants should note the Issue is also subject to (i) obtaining final listing and trading approvals of the Stock Exchange, which our Company shall apply for after Allotment; and (ii) filing of the Prospectus with the RoC.

#### **Underwriting Agreement**

After the determination of the Issue Price, but prior to the filing of the Prospectus with the RoC, our Company will enter into an Underwriting Agreement with the Underwriters for the Equity Shares proposed to be offered through the Issue. The Underwriting Agreement is dated [•]. Pursuant to the terms of the Underwriting Agreement, the obligations of the Underwriters will be several and will be subject to certain conditions specified therein:

The Underwriters have indicated their intention to underwrite the following number of Equity Share:

(₹ in lacs)

Name, address, telephone number, Facsimile and e-mail addresses of the Underwriters	Indicative Number of Equity Shares to be Underwritten		% of the total Issue size Underwritten
[•]	[•]	[•]	[•]

The above-mentioned is indicative underwriting and will be finalised after determination of Issue Price and Basis of Allotment and subject to the provisions of the SEBI ICDR Regulations.

In the opinion of the Board, the resources of the Underwriters are sufficient to enable them to discharge their respective underwriting obligations in full. The Underwriters are registered with SEBI or registered as brokers with the Stock Exchange(s).

The Board, at its meeting held on [●], has accepted and entered into the Underwriting Agreement mentioned above on behalf of our Company. Allocation among the Underwriters may not necessarily be in proportion to their underwriting commitment.

#### **Details of Market Making Arrangement for the Issue**

Our Company has entered into a Market Making Agreement dated [•] with the following Market Maker for fulfilling the Market Making obligations under this Issue:



In accordance with Regulation 261 of the SEBI ICDR Regulations, we have entered into an agreement with the Lead Manager and the Market Maker (duly registered with NSE to fulfil the obligations of Market Making) dated [•] to ensure compulsory Market Making for a minimum period of three years from the date of listing of equity shares offered in this Issuer.

[•], registered with Emerge Platform of NSE will act as the Market Maker and has agreed to receive or deliver of the specified securities in the market making process for a period of three years from the date of listing of our Equity Shares or for a period as may be notified by any amendment to SEBI ICDR Regulations.

The Market Maker shall fulfil the applicable obligations and conditions as specified in the SEBI ICDR Regulations, as amended from time to time and the circulars issued by NSE and SEBI in this matter from time to time.

#### Following is a summary of the key details pertaining to the Market Making Arrangement:

- 1. The Market Maker shall be required to provide a 2-way quote for 75% of the time in a day. The same shall be monitored by the Stock Exchange. Further, the Market Maker shall inform the Stock Exchange in advance for each and every black out period when the quotes are not being offered by the Market Maker.
- 2. The minimum depth of the quote shall be ₹ 1,00,000. However, the Investors with holdings of value less than ₹ 1,00,000 shall be allowed to offer their holding to the Market Maker in that scrip provided that he sells his entire holding in that scrip in one lot along with a declaration to the effect to the selling broker.
- 3. The Inventory Management and Buying/Selling Quotations and its mechanism shall be as per the relevant circulars issued by SEBI and Emerge Platform of NSE from time to time.
- 4. Execution of the order at the quoted price and quantity must be guaranteed by the Market Maker, for the quotes given by him.
- 5. There would not be more than five Market Maker for the Company's Equity Shares at any point of time and the

Market Maker may compete with other Market Maker for better quotes to the investors.

- 6. The shares of the company will be traded in continuous trading session from the time and day the company gets listed on Emerge Platform of NSE and market maker will remain present as per the guidelines mentioned under NSE and SEBI circulars.
- 7. There will be special circumstances under which the Market Maker may be allowed to withdraw temporarily / fully from the market for instance due to system problems, any other problems. All controllable reasons require prior approval from the Exchange, while force-majeure will be applicable for non-controllable reasons. The decision of the Exchange for deciding controllable and non-controllable reasons would be final.
- 8. The Market Maker shall have the right to terminate said arrangement by giving one month notice or on mutually acceptable terms to the Lead Managers, who shall then be responsible to appoint a replacement Market Maker.

In case of termination of the above mentioned Market Making agreement prior to the completion of the compulsory Market Making period, it shall be the responsibility of the Lead Managers to arrange for another Market Maker(s) in replacement during the term of the notice period being served by the Market Maker but prior to the date of releasing the existing Market Maker from its duties in order to ensure compliance with the requirements of Regulation 261 of the SEBI (ICDR) Regulations. Further the Company and the Lead Managers reserve the right to appoint other Market Maker(s) either as a replacement of the current Market Maker or as an additional Market Maker subject to the total number of Designated Market Makers does not exceed 5 (five) or as specified by the relevant laws and regulations applicable at that particular point of time.

- 9. **Risk containment measures and monitoring for Market Maker**: Emerge Platform of NSE will have all margins which are applicable on the NSE Main Board viz., Mark-to-Market, Value-At-Risk (VAR) Margin, Extreme Loss Margin, Special Margins and Base Minimum Capital etc. NSE can impose any other margins as deemed necessary from time-to-time.
- 10. **Punitive Action in case of default by Market Maker:** Emerge Platform of NSE will monitor the obligations on a real time basis and punitive action will be initiated for any exceptions and / or non-compliances. Penalties / fines may be imposed by the Exchange on the Market Maker, in case he is not able to provide the desired liquidity in a particular security as per the specified guidelines. These penalties / fines will be set by the Exchange from time to time. The Exchange will impose a penalty on the Market Maker in case he is not present in the market (offering two way quotes) for at least 75% of the time. The nature of the penalty will be monetary as well as suspension in market making activities / trading membership.

The Department of Surveillance and Supervision of the Exchange would decide and publish the penalties / fines / suspension for any type of misconduct / manipulation / other irregularities by the Market Maker from time to time.

- 11. The price band shall be 20% and the market maker spread (difference between the sell and the buy quote) shall be within 10% or as intimated by Exchange from time to time.
- 12. Pursuant to SEBI Circular number CIR/MRD/DSA/31/2012 dated November 27, 2012, limits on the upper side for Markets Makers during market making process has been made applicable, based on the Issue size and as follows:

Issue Size	Buy quote exemption threshold	Re-Entry threshold for buy quote
	(including mandatory initial	(including mandatory initial inventory of
	inventory of 5% of the Issue size)	5% of the Issue size)
Upto ₹20 Crore	25%	24%
₹20 Crore to ₹50 Crore	20%	19%
₹50 Crore to ₹80 Crore	15%	14%
Above ₹80 Crore	12%	11%

All the above mentioned conditions and systems regarding the Market Making Arrangement are subject to change based on changes or additional regulations and guidelines from SEBI and Stock Exchange from time to time.

On the first day of listing, there will be a pre-open session (call auction) and there after trading will happen as per the equity market hours. The circuits will apply from the first day of the listing on the discovered price during the pre-open call auction. The securities of the Company will be placed in SPOS and would remain in Trade for Trade settlement for 10 days from the date of listing of Equity Shares on the Stock Exchange.

#### WITHDRAWAL OF THE ISSUE

Our Company and Selling Shareholders in consultation with the Lead Manager, reserves the right not to proceed with the Issue at any time before the Issue Opening Date without assigning any reason thereof.

If our Company withdraws the Issue any time after the Issue Opening Date but before the allotment of Equity Shares, a public notice will be issued by our Company within two (2) Working Days of the Issue Closing Date, providing reasons for not proceeding with the Issue. The notice of withdrawal will be issued in the same newspapers where the pre-Issue advertisements have appeared, and the Stock Exchange will also be informed promptly.

The Lead Manager, through the Registrar to the Issue, will instruct the SCSBs and Sponsor Bank (in case of RII's using the UPI Mechanism), to unblock the ASBA Accounts within one (1) working Day from the day of receipt of such instruction. If our Company withdraws the Issue after the Issue Closing Date and subsequently decides to proceed with an Issue of the Equity Shares, our Company will file a fresh Draft Prospectus with the stock exchange where the Equity Shares may be proposed to be listed. Notwithstanding the foregoing, the Issue is subject to obtaining (i) the final listing and trading approvals of the Stock Exchange with respect to the Equity Shares Issued through the Prospectus, which our Company will apply for only after Allotment; and (ii) the final RoC approval of the Prospectus.

#### **CAPITAL STRUCTURE**

The share capital of our Company as on date of this Draft Prospectus is set forth below:

(in ₹, except share data)

		(in ₹, except share a									
Sr. No.	Particulars	Aggregate Value at Nominal Value	Aggregate Value at Issue Price								
A.	Authorised Share Capital out of which:										
	80,00,000 Equity Shares having face value of ₹ 10/- each	8,00,00,000	-								
B.	Issued, Subscribed and Paid-up Share Capital before the Issue out of which										
	5,053,488 Equity Shares having face value of ₹ 10/- each	5,05,34,880	-								
C.	Present Issue in terms of this Draft Prospectus <sup>(1)</sup>										
<u> </u>	Issue of upto 22,00,000 Equity Shares of ₹ 10/- each at a price of ₹	F 3	f 3								
	[•] per Equity Share	[•]	[•]								
	Which comprises:										
	[•] Equity Shares of ₹ 10/- each at a price of ₹ [•] per Equity Share reserved as Market Maker Portion	[•]	[•]								
	Net Issue to Public of [•] Equity Shares of ₹ 10/- each at a price of ₹ [•] per Equity Share to the Public	[•]	[•]								
	Of which <sup>(2)</sup> :		•								
	Up to [•] Equity Shares of ₹ 10/- each at a price of ₹ [•] per Equity Share will be available for allocation for Investors of up to ₹ 2.00 lakhs	[•]	[•]								
	Up to [•] Equity Shares of ₹ 10/- each at a price of ₹ [•] per Equity Share will be available for allocation for Investors of above ₹ 2.00 lakhs	[•]	[•]								
D.	Paid-up Share Capital after the Issue										
	[●] Equity Shares of ₹ 10/- each	[•	•]								
E.	Securities Premium Account										
	Before the Issue		Nil								
	After the Issue	[•	•]								

<sup>(1)</sup> The present Issue has been authorized pursuant to a resolution of our Board dated September 20, 2022 and a special resolution of our Shareholders at an Annual General Meeting dated September 30, 2022 under Section 62(1)(c) of the Companies Act, 2013.

#### **Classes of Shares**

Our Company has only one class of share capital i.e. Equity Shares of face value of ₹ 10/- each only. All the issued Equity Shares are fully paid-up. Our Company has no outstanding convertible instruments as on the date of this Draft Prospectus.

#### Details of changes in Authorized Share Capital of our Company since incorporation

The initial authorised capital of our Company was ₹ 10,00,000 (Rupees ten lakhs only) divided into 1,00,000 Equity Shares of ₹ 10/- each. Further, the authorised share capital of our Company has been altered in the manner set forth below:

Date of Shareholder's Particulars of Change			
Meeting	From	То	
January 12, 2019	₹ 10,00,000 divided in to 1,00,000	₹ 2,00,00,000 divided into 20,00,000	EGM

<sup>(2)</sup> Allocation to all categories shall be made on a proportionate basis subject to valid Applications received at or above the Issue Price. Under-subscription, if any, in any of the categories, would be allowed to be met with spill-over from any of the other categories or a combination of categories at the discretion of our Company in consultation with the Lead Manager and Designated Stock Exchange. Such inter-se spill over, if any, would be affected in accordance with applicable laws, rules, regulations and guidelines.

Date of Shareholder's	Particulars o	AGM/EGM	
Meeting	From	То	
	Equity Shares of ₹ 10 each	Equity Shares of ₹ 10 each	
March 1, 2019	₹ 2,00,00,000 divided into 20,00,000	₹ 2,10,00,000 divided into 21,00,000	EGM
	Equity Shares of ₹ 10 each	Equity Shares of ₹ 10 each	
April 4, 2022	₹ 2,10,00,000 divided into 21,00,000	₹ 6,00,00,000 divided into 60,00,000	EGM
	Equity Shares of ₹ 10 each	Equity Shares of ₹ 10 each	
September 30, 2022	₹ 6,00,00,000 divided into 60,00,000	₹ 8,00,00,000 divided into 80,00,000	AGM
	Equity Shares of ₹10 each	Equity Shares of ₹ 10 each	

#### NOTES TO THE CAPITAL STRUCTURE

#### 1) Share Capital History of our Company:

#### **Equity Share Capital**

The following table sets forth details of the history of paid-up Equity Share capital of our Company:

Date of Allotment	No. of Equity Shares	Face value (₹)	Issue Price (₹)	Nature of consideration	Nature of Allotment	Cumulative number of Equity Shares	Cumulative paid - up Capital (₹)
On Incorporation*	1,00,000	10	10	Cash	Subscription to Memorandum of Association <sup>(1)</sup>	1,00,000	10,00,000
March 25, 2019	19,21,394	10	10	Cash	Private Placement <sup>(2)</sup>	20,21,394	2,02,13,940
December 5, 2022	30,32,094	10	-	Not Applicable	Bonus Issue <sup>(3)</sup>	50,53,488	5,05,34,880

<sup>\*</sup>Our Company was incorporated on May 3, 2018.

#### 2) Preference Share capital history of our Company

Our Company does not have any preference share capital as on the date of this Draft Prospectus.

### 3) Issue of equity shares for consideration other than cash or out of revaluation reserves and through Bonus Issue:

• Except as set out below we have not issued Equity Shares for consideration other than cash:

Date of allotment	Number of Equity Shares allotted	Face value (₹)	Issue Price	Nature of allotment	Benefit accrued to our Company	Source out of which Bonus Shares Issued
December 5, 2022	30,32,094	10	-	Bonus issue in the ratio of three (03) Equity Shares issued for every two (02) Equity Shares held by the existing Equity Shareholders authorised by our Board, pursuant to a resolution passed at its meeting held on November 19, 2022 and by our Shareholders pursuant to a resolution passed at the EGM held on November 30, 2022. (1)	-	Bonus Issued out of General Reserves

<sup>(1)</sup> Subscription of to the MOA for the total of 1,00,000 Equity Shares by Uma Shankar Agarwal (50,000 Equity Shares) and Mahesh Kumar Agarwal (50,000 Equity Shares).

<sup>(2)</sup> Private Placement of a total of 19,21,394Equity Shares to Uma Shankar Agarwal.

<sup>(3)</sup> Bonus Issue of a total of 30,32,094 Equity Shares in the ratio of three (03) Equity Shares issued for every two (02) Equity Shares held to Uma Shankar Agarwal (29,57,084 Equity Shares), Mahesh Kumar Agarwal (75,000 Equity Shares), Anita Agarwal (02 Equity Shares), Mayur Agarwal (02 Equity Shares), Sangeeta Agarwal (02 Equity Shares), Sharda Agarwal (02 Equity Shares) and Surendra Kumar Agarwal (02 Equity Shares).

- (1) For list of allottees see note (3) of paragraph titled "History of Share capital of our Company" mentioned above.
- As of date of this Draft Prospectus, our Company has not undertaken a bonus issue by capitalizing its revaluation reserves.
- 4) As of date of this Draft Prospectus, our Company has not allotted Equity Shares pursuant to any scheme approved under sections 391-394 of the Companies Act, 1956 and/or sections 230-232 of the Companies Act, 2013.
- 5) Our Company has not issued any Equity Shares under any employee stock option scheme or employee stock purchase scheme.
- 6) Our Company has not issued any Equity Shares at a price lower than the Issue Price during a period of the one year preceding the date of this Draft Prospectus:

#### 7) Shareholding Pattern of our Company

The table below represents the shareholding pattern of our Company as on the date of this Draft Prospectus:

Cat Category ego of ry Shareholde (I) r (II)		No. of Sha reh olde rs (III)	No. of fully paid- up Equit y Shar es held	N o. of Pa rtl y pa id- up E	N o. of sh ar es un de rl yi	Total No. of share s held (VII) = (IV)+ (V)+	Shar ehold ing as a % of total no. of Equit y Shar	Rights	nber of Vot held in eac ecurities (I	h class	No. of Share s unde rlyin g outst andin g	Share holdin g as a % assumi ng full conver sion of conver tible	loc Eq Sh	o. of cked in juity ares KII)	Eq Sh ple d oth i enc	imb of uity ares edge or erw se cum	No. of Equity Shares held in demate rialized form (XIV)
			(IV)	qu ity Sh ar es he ld (V	ng de po sit or y re ce ip ts (V I)	( ++VI )	es (calc ulate d as per SCR R) (VIII ) As a % of (A+B +C2)	Class (Equi ty)	Total	Tot al as a % of (A+ B+ C)	rtible secur ities (inclu ding warr ants)	securit ies No. (a)	N o ( a )	As a % of tot al sh ar es he ld (b	(X N o ( a )	As a % of tot al sh ar es he ld (b	
(A)	Promoters and Promoter Group	6	50,53 ,485	0	0	50,53 ,485	100	50,53 ,485	50,53,4 85	100	0	100	0	0	0	0	50,53,4 85
(B)	Public	1	3	0	0	3	0	3	3	Neg ligib le	0	Neglig ible	0	0	0	0	3
(C)	Non Promoter- Non Public	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(C1)	Shares underlying depository receipt	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(C2)	Shares held by employee t rusts	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tot al	ompany will j	7	50,53 ,488	10 0	0	50,53 ,488	100	50,53 ,488	50,53,4 88	100	0	100	0	0	0	0	50,53,4 88

Our Company will file the shareholding pattern of our Company, in the form prescribed under Regulation 31 of the SEBI Listing Regulations, one (1) day prior to the listing of the Equity shares. The shareholding pattern will be uploaded on the website of Stock Exchanges before commencement of trading of such Equity Shares. The Equity Shares held by our Promoters and members of our Promoter Group are in dematerialized form.

#### 8) Other details of shareholding of our Company:

a) Particulars of the shareholders holding 1% or more of the paid-up share capital of our Company aggregating to 80% or more of the paid-up share capital and the number of shares held by them as on the date of filing of this Draft Prospectus:

Sr. No.	Particulars	No. of Equity Shares	% of Shares to Pre – Issue Equity Share Capital
1.	Uma Shankar Agarwal	49,28,473	97.52
2.	Mahesh Kumar Agarwal	1,25,000	2.47
Total		50,53,473	99.99

b) Particulars of the shareholders holding 1% or more of the paid-up equity share capital of our Company and the number of shares held by them ten (10) days prior to the date of filing of this Draft Prospectus:

Sr.	Particulars	No. of Equity Shares	% of Shares to Pre – Issue
No.			Equity Share Capital
1.	Uma Shankar Agarwal	49,28,473	97.52
2.	Mahesh Kumar Agarwal	1,25,000	2.47
Total		50,53,473	99.99

c) Particulars of the shareholders holding 1% or more of the paid-up equity share capital of our Company and the number of shares held by them one (01) year from the date of filing of this Draft Prospectus:

Sr.	<b>Particulars</b>	No. of Equity Shares	% of Shares to Pre – Issue
No.			Equity Share Capital
1.	Uma Shankar Agarwal	19,71,394	97.52
2.	Mahesh Kumar Agarwal	50,000	2.47
Total		20,21,394	99.99

d) Particulars of the shareholders holding 1% or more of the paid-up equity share capital of our Company and the number of shares held by them two (02) years prior to filing of this Draft Prospectus:

Sr.	Particulars	No. of Equity Shares	% of Shares to Pre – Issue
No.			Equity Share Capital
1.	Uma Shankar Agarwal	19,71,394	97.52
2.	Mahesh Kumar Agarwal	50,000	2.47
Total		20,21,394	99,99

- e) None of the shareholders of our Company holding 1% or more of the paid-up capital of the Company as on the date of the filing of the Draft Prospectus are entitled to any Equity Shares upon exercise of warrant, option or right to convert a debenture, loan or other instrument.
- f) Our Company has not made any initial public offer of its Equity Shares or any convertible securities during the preceding 02 (two) years from the date of this Draft Prospectus.
- 9) Our Company does not have any intention or proposal to alter its capital structure within a period of six (06) months from the date of opening of the Issue by way of split/consolidation of the denomination of Equity Shares or further issue of Equity Shares whether preferential or bonus, rights or further public issue basis. However, our Company may further issue Equity Shares (including issue of securities convertible into Equity Shares) whether preferential or otherwise after the date of the opening of the Issue to finance an acquisition, merger or joint venture or for regulatory compliance or such other scheme of arrangement or any other purpose as the Board may deem fit, if an opportunity of such nature is determined by its Board of Directors to be in the interest of our Company.

#### 10) Shareholding of our Promoters

Set forth below are the details of the build-up of shareholding of our Promoter:

#### Uma Shankar Agarwal

Date of Allotment / Transfer	Nature of Transaction	Consideration	No. of Equity Shares	F.V (in Rs.)	Issue / Transfer Price (in Rs.)	% of Pre- Issue Equity Paid Up Capital	% of Post- Issue Equity Paid Up Capital
On Incorporation*	Subscription to MOA	Cash	50,000	10	10	0.98	[•]
March 25, 2019	Private Placement	Cash	19,21,394	10	10	38.02	[•]
April 18, 2022	(Transfer to Anita Agarwal)	Cash	(01)	10	18	Negligible	[•]
	(Transfer to Mayur Agarwal)	Cash	(01)	10	18	Negligible	[•]
	(Transfer to Sangeeta Agarwal)	Cash	(01)	10	18	Negligible	[•]
	(Transfer to Sharda Agarwal)	Cash	(01)	10	18	Negligible	[•]
	(Transfer to Surrendra Kumar Agarwal)	Cash	(01)	10	18	Negligible	[•]
December 5, 2022	Bonus Issue	Not Applicable	29,57,084	10	-	58.51	[•]
		Total	49,28,473			97.52	

#### Mahesh Kumar Agarwal

Date of Allotment / Transfer	Nature of Transaction	Consideration	No. of Equity Shares	F.V (in Rs.)	Issue / Transfer Price (in Rs.)	% of Pre- Issue Equity Paid Up Capital	% of Post- Issue Equity Paid Up Capital
On Incorporation*	Subscription to MOA	Cash	50,000	10	10	0.99	[•]
December 5, 2022	Bonus Issue	Not Applicable	75,000	10	-	1.48	[•]
	•	Total	1,25,000			2.47	

- 11) As on the date of the Draft Prospectus, the Company has 07 (seven) members/shareholders.
- 12) The details of the Shareholding of the members of the Promoter Group as on the date of this Draft Prospectus are set forth in the table below:

Sr.	Name of the Shareholders	Pre-Issue		Post -	Issue
No.		Number of	% of Pre-Issue	Number of	% of Post-
		Equity Shares	Equity Share	<b>Equity Shares</b>	Issue Equity
			Capital		Share Capital
		Promoters			
1.	Uma Shankar Agarwal	49,28,473	97.52	[•]	[•]
2.	Mahesh Kumar Agarwal	1,25,000	2.47	[•]	[•]
	Total	50,53,473	99.99	[•]	[•]
		Promoter Group			
3.	Sharda Agarwal	3	Negligible	[•]	[•]
4.	Anita Agarwal	3	Negligible	[•]	[•]
5.	Mayur Agarwal	3	Negligible	[•]	[•]
6.	Sangeeta Agarwal	3	Negligible	[•]	[•]
	Total	12	Negligible	[•]	[•]

<sup>13)</sup> Except as stated in "Shareholding of our Promoters" on page 52, the Promoters, Promoter Group, Directors of our Company and their relatives have not undertaken purchase or sale transactions in the Equity Shares of our Company, during a period of six (06) months preceding the date on which this Draft Prospectus is filed with Stock Exchange.

14) There are no financing arrangements wherein the Promoters, Promoter Group, the Directors of our Company and their relatives, have financed the purchase by any other person of securities of our Company other than in the normal course of the business of the financing entity during the period of six (06) months immediately preceding the date of filing of the Draft Prospectus.

#### 15) Promoters' Contribution and other Lock-In details:

Pursuant to Regulation 236 and 238 of the SEBI (ICDR) Regulations, an aggregate of 20.00% of the fully diluted post-Issue capital of our Company held by the Promoters shall be locked in for a period of three years from the date of Allotment ("Minimum Promoters' Contribution"), and the Promoters' shareholding in excess of 20% of the fully diluted post-Issue Equity Share capital shall be locked in for a period of one year from the date of Allotment.

The lock-in of the Minimum Promoter's Contribution would be created as per applicable laws and procedures and details of the same shall also be provided to the Stock exchange before the listing of the Equity Shares.

Following are the details of Minimum Promoter's Contribution:

Number of Equity Shares locked- in*(1)(2)(3)	Nature of Allotment / Transfer	Date of Allotment and Date when made fully paid- up	Face value (in ₹)	Issue / Acquisition Price per Equity Share (in ₹)	Nature of consideration (cash / other than cash)	% of fully diluted post- Issue paid-up capital	Period of lock-in
		_	Uma S	hankar Agarwa	ıl		
[•]	[•]	[•]	[•]	[•]	[•]	[•]	3 years
TOTAL	[•]					[•]	_
Mahesh Kumar Agarwal							
[•]	[•]	[•]	[•]	[•]	[•]	[•]	3 years
TOTAL	[•]					[•]	•

<sup>\*</sup> Subject to finalisation of Basis of Allotment.

For details on the build-up of the Equity Share capital held by our Promoters, see "Details of the Build-up of our Promoters' shareholding" on page 52.

The Promoters' Contribution has been brought to the extent of not less than the specified minimum lot and from persons defined as 'promoter' under the SEBI (ICDR) Regulations.

The Equity Shares that are being locked-in are not, and will not be, ineligible for computation of Promoters' Contribution under Regulation 237 of the SEBI (ICDR) Regulations. In this computation, as per Regulation 237 of the SEBI (ICDR) Regulations, our Company confirms that the Equity Shares which are being locked-in do not, and shall not, consist of:

- Equity Shares acquired during the preceding three years for consideration other than cash and revaluation of assets or capitalization of intangible assets
- Equity Shares resulting from bonus issue by utilization of revaluations reserves or unrealized profits of the Company or from bonus issue against Equity Shares which are otherwise ineligible for minimum promoters' contribution;
- Equity Shares acquired during the preceding one year, at a price lower than the price at which the Equity Shares are being offered to the public in the Issue;
- Equity Shares issued to the Promoters upon conversion of a partnership firm;

<sup>(1)</sup>For a period of three years from the date of allotment.

<sup>(2)</sup> All Equity Shares have been fully paid-up at the time of allotment.

<sup>(3)</sup> All Equity Shares held by our Promoters are in dematerialized form.

- Equity Shares held by the Promoters that are subject to any pledge; and
- Equity Shares for which specific written consent has not been obtained from the respective shareholders for inclusion of their subscription in the Promoters' Contribution subject to lock-in.

Our Company has not been formed by the conversion of a partnership firm into a company in the past one year and thus, no Equity Shares have been issued to our Promoters upon conversion of a partnership firm in the past one year. All the Equity Shares held by the Promoters and the members of the Promoter Group are held in dematerialized form.

In terms of undertaking executed by our Promoters, Equity Shares forming part of Promoters' Contribution subject to lock in will not be disposed/sold/transferred by our Promoters during the period starting from the date of filing of this Draft Prospectus till the date of commencement of lock in period as stated in this Draft Prospectus.

Other than the Equity Shares locked-in as Promoters' Contribution for a period of three years as stated in the table above, the entire pre-Issue capital of our Company, including the excess of minimum Promoters' Contribution, as per Regulation 238 of the SEBI (ICDR) Regulations, shall be locked in for a period of one year from the date of Allotment of Equity Shares in the Issue. Such lock – in of the Equity Shares would be created as per the bye laws of the Depositories.

#### Other requirements in respect of 'lock-in'

In terms of Regulation 243 of the SEBI (ICDR) Regulations, the Equity Shares held by persons other than the Promoters prior to the Issue may be Transfer to any other person holding the Equity Shares which are locked-in as per Regulation 239 of the SEBI (ICDR) Regulations, subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with the Takeover Code as applicable.

In terms of Regulation 243 of the SEBI (ICDR) Regulations, the Equity Shares held by our Promoters which are locked in as per the provisions of Regulation 238 of the SEBI (ICDR) Regulations, may be Transfer to and amongst Promoters / members of the Promoter Group or to a new promoter or persons in control of our Company, subject to continuation of lock-in in the hands of transferees for the remaining period and compliance of Takeover Code, as applicable.

In terms of Regulation 242(a) of the SEBI (ICDR) Regulations, the locked-in Equity Shares held by our Promoters can be pledged only with any scheduled commercial banks or public financial institutions or a systemically important non-banking finance company or a housing finance company as collateral security for loans granted by such banks or financial institutions, provided that such loans have been granted for the purpose of financing one or more of the objects of the Issue and pledge of the Equity Shares is a term of sanction of such loans.

In terms of Regulation 242(b) of the SEBI ICDR Regulations, the Equity Shares held by the Promoters which are locked-in for a period of one year from the date of allotment may be pledged only with scheduled commercial banks, public financial institutions, systemically important non-banking finance companies or housing finance companies as collateral security for loans granted by such entities, provided that such pledge of the Equity Shares is one of the terms of the sanction of such loans.

- 16) Our Company, our Promoters, our Directors and the Lead Manager have no existing buyback arrangements or any other similar arrangements for the purchase of Equity Shares being offered through the Issue.
- 17) The post-Issue paid up Equity Share Capital of our Company shall not exceed the authorised Equity Share Capital of our Company.
- 18) There have been no financing arrangements whereby our Directors or any of their relatives have financed the purchase by any other person of securities of our Company during the six months immediately preceding the date of filing of this Draft Prospectus.
- 19) No person connected with the Issue, including, but not limited to, our Company, the members of the Syndicate, or our Directors, shall offer any incentive, whether direct or indirect, in any manner, whether in cash or kind or services or otherwise to any Bidder for making a Bid, except for fees or commission for services rendered in relation to the Issue.

- 20) There neither have been and there will be no further issue of Equity Shares whether by way of issue of bonus shares, preferential allotment, rights issue or in any other manner during the period commencing from the date of filing of the Draft Prospectus until the Equity Shares have been listed on the Stock Exchange or all application monies have been refunded, as the case may be.
- 21) Our Company has no outstanding warrants, options to be issued or rights to convert debentures, loans or other convertible instruments into Equity Shares as on the date of this Draft Prospectus.
- 22) There shall be only one denomination of the Equity Shares, unless otherwise permitted by law. Our Company will comply with such disclosure and accounting norms as may be specified by SEBI from time to time.
- 23) Our Company shall ensure that any transactions in Equity Shares by our Promoters and the Promoter Group during the period between the date of filing the Draft Prospectus and the date of closure of the Issue, shall be reported to the Stock Exchanges within 24 hours of the transaction.
- 24) All Equity Shares issued pursuant to the Issue shall be fully paid-up at the time of Allotment and there are no partly paid-up Equity Shares as on the date of this Draft Prospectus.
- 25) As on the date of this Draft Prospectus, the Lead Manager and their respective associates (as defined under the Securities and Exchange Board of India (Merchant Bankers) Regulations, 1992) do not hold any Equity Shares of our Company. The Lead Manager and their affiliates may engage in the transactions with and perform services for our Company in the ordinary course of business or may in the future engage in commercial banking and investment banking transactions with our Company for which they may in the future receive customary compensation.
- 26) Our Promoters and the members of our Promoter Group will not participate in the Issue.
- 27) Following are the details of Equity Shares of our Company held by our Directors, Key Management Personnel:

Sr. No.	Name of Director	Number of Equity Shares	1 1 0
			Capital
1.	Uma Shankar Agarwal	49,28,473	97.52
2.	Mahesh Kumar Agarwal	1,25,000	2.47
3.	Sharda Agarwal	3	Negligible

- 28) Our Company has not raised any bridge loans which are proposed to be repaid from the proceeds of the Issue.
- 29) Investors may note that in case of over-subscription, allotment will be on proportionate basis as detailed under "Basis of Allotment" in the chapter titled "Issue Procedure" beginning on page 161 of this Draft Prospectus. In case of over-subscription in all categories the allocation in the Issue shall be as per the requirements of Regulation 253 (2) of SEBI (ICDR) Regulations, as amended from time to time.
- 30) An investor cannot make an application for more than the number of Equity Shares offered in this Issue, subject to the maximum limit of investment prescribed under relevant laws applicable to each category of investor.
- 31) An over-subscription to the extent of 10% of the Issue can be retained for the purpose of rounding off to the nearest integer during finalizing the allotment, subject to minimum allotment, which is the minimum application size in this Issue. Consequently, the actual allotment may go up by a maximum of 10% of the Issue, as a result of which, the post-issue paid up capital after the Issue would also increase by the excess amount of allotment so made. In such an event, the Equity Shares held by the Promoters and subject to lock- in shall be suitably increased; so as to ensure that 20% of the post Issue paid-up capital is locked in.
- 32) Under subscription, if any, in any of the categories, would be allowed to be met with spill-over from any of the other categories or a combination of categories at the discretion of our Company in consultation with the Lead Manager and Designated Stock Exchange. Such inter-se spill over, if any, would be effected in accordance with applicable laws, rules, regulations and guidelines.
- 33) No payment, direct, indirect in the nature of discount, commission, and allowance, or otherwise shall be made either by us or by our Promoters to the persons who receive allotments, if any, in this Issue.

34)	As on date of this Draft Prospectus, there are no outstanding financial instruments or any other rights that would entitle the existing Promoters or shareholders or any other person any option to receive Equity Shares after the Issue.

#### **OBJECTS OF THE ISSUE**

#### **Requirement of Funds**

Our Company proposes to utilize the funds which are being raised through this Issue ("Net Proceeds") towards the following objects:

- a) Funding the working capital requirements of the company
- b) General Corporate Purposes

(Collectively referred as "Objects")

The main objects clause of our Memorandum of Association and the objects incidental and ancillary to the main objects enables us to undertake the activities for which funds are being raised in the Issue. The existing activities of our Company are within the objects clause of our Memorandum of Association.

Further, our Company expects to receive the benefits of listing of the Equity Shares on the Stock Exchanges, enhancement of our Company's brand name and creation of a public market for our Equity Shares in India.

#### **Issue Proceeds & Net Proceeds**

The details of the proceeds of the Issue are set out in the following table:

(₹ in lakhs)

Particulars	Amount
Gross Proceeds of the Issue	[•]
Less: Issue related expenses	[•]
Net Proceeds of the Issue	[•]

#### **Utilization of Net Proceeds**

The proposed utilization of Net Proceeds is set forth as stated below:

(₹ in lakhs)

Sr. No.	Particulars	Amount	% of Net Proceeds
1.	Funding the working capital requirements of the company	Upto 625.00	[•]
2.	General Corporate Purposes	[•]	[•]
	Total	[•]	[•]

#### Requirement of Funds and Means of Finance

The fund requirements mentioned above are based on the internal management estimates of our Company and quotations provided by suppliers in this industry which are not been verified or appraised by any bank, financial institution or any other external agency. They are based on current circumstances of our business and our Company may have to revise its estimates and requirements from time to time on account of various factors beyond its control, such as market conditions, competitive environment, costs of commodities and interest or exchange rate fluctuations.

Consequently, the fund requirements of our Company are subject to revisions in the future at the discretion of the management. In the event of any shortfall of funds for the activities proposed to be financed out of the Net Proceeds as stated above, our Company may re-allocate the Net Proceeds to the activities where such shortfall has arisen, subject to compliance with applicable laws. Further, in case of a shortfall in the Net Proceeds or cost overruns, our management may explore a range of options including utilizing our internal accruals or seeking debt financing.

The requirements of the objects detailed above are intended to be funded from the proceeds of the Issue. Accordingly, we confirm that there is no requirement for us to make firm arrangements of finance through verifiable means towards at least 75% of the stated means of finance, excluding the amount to be raised from the proposed Issue.

For further details on the risks involved in our proposed fund utilization as well as executing our business strategies, please refer chapter titled "Risk Factors" beginning on Page No. 21 of this Prospectus.

#### DETAILS OF THE FUND REQUIREMENTS

#### 1) Funding of working capital requirements

We fund the majority of our working capital requirements in the ordinary course of our business from our internal accruals, net worth and financing from various banks and financial institutions. Our Company's existing working capital requirement and funding on the basis of Restated Standalone Financial Statements for period ended on September 30, 2022, Fiscal March 31, 2022, March 31, 2021 and March 31, 2020 are as stated below:

(₹ in lakhs)

Particulars	September 30, 2022	March 31, 2022	March 31, 2021	March 31, 2020
Current Assets				
Inventories	1133.55	759.85	710.85	615.45
Trade Receivables	869.99	832.94	979.69	926.28
Cash and Bank Balance	106.51	67.31	1.10	53.81
Short term loans & advances	32.35	63.04	80.74	47.35
Other Current Assets	1.44	2.73	0.89	0.87
Total (A)	2143.84	1725.87	1773.27	1643.76
Current Liabilities				
Trade Payables	198.47	159.93	321.67	389.47
Other Current Liabilities & Short Term Provision	210.18	126.98	84.17	52.79
Total (B)	408.65	286.91	405.84	442.26
Total Working Capital (A)-(B)	1735.19	1438.96	1367.43	1201.5
Funding Pattern				
Short-term borrowings from banks	965.30	895.22	972.69	981.43
Long-term borrowings (Term loans taken for working capital	202.61	246.56	202.61	138.95
requirement)				
Networth / Internal Accruals	595.43	327.68	226.02	201.3

#### Basis of estimation of working capital requirement

On the basis of our existing working capital requirements and the projected working capital requirements, our Board pursuant to its resolution dated December 15, 2022 has approved the business plan for the Fiscal 2023. The estimated and projected working capital requirements for Fiscal 2023 is stated below:

Particulars	Fiscal 2023 (Projected)
Current Assets	
Inventories	1,360.26
Trade Receivables	1,043.99
Cash and Bank Balance	127.81
Short term loans & advances	38.82
Other Current Assets	1.73
Total (A)	2,572.61
Current Liabilities	
Trade Payables	238.16
Other Current Liabilities & Short Term Provision	252.22
Total (B)	490.38
Total Working Capital (A)-(B)	2082.23
Funding Pattern	
Short-term borrowings from banks/others	772.24
Long-term borrowings (Term loans taken for working capital requirement)	162.09
Networth / Internal Accruals	522.90
Proceeds from IPO	625.00

#### Assumption for working capital requirements:

(In months)

	Holding Level for year/period ended						
Particulars	March 31, 2020	March 31, 2021	March 31, 2022	September 30, 2022	Fiscal 2023 (Projected)		
<b>Current Assets</b>	Current Assets						
Inventories	2.08	2.84	2.35	6.11	6		
Trade Receivables	3.49	3.74	2.40	4.47	4		
Current Liabilities							
Trade Payables	1.47	1.23	0.46	1.02	1		

#### Justification for "Holding Period" levels

The justifications for the holding levels mentioned in the table above are provided below:

Inventories	Company required to hold all kind of stock as per customers requirement and sometimes the supply of stock very slow from suppliers' side so in that case company holds the inventory longer period compare then normal period.
Trade Receivables	The receivables holding period depends on the type of customers or level of supply because if the said supply used for project, then the said holding period may differ / longer and in other cases the same will be normal as per market trends.
Trade Payables	Company always tried to take the advantage of early payment discounts, cash discount somake quick payments to creditors which is a common global market trend/practice and futuristic approach.

Our Company proposes to utilize upto ₹ 625 lakhs of the Net Proceeds in Fiscal 2023 towards our working capital requirements. The balance portion of our working capital requirement for the Fiscal 2023 will be arranged from borrowings and internal accruals/net worth.

#### 2) General corporate purposes

The Net Proceeds will be first utilized towards the Objects as mentioned above. The balance is proposed to be utilized for General corporate purposes, subject to such utilization not exceeding 25% of the Gross Proceeds, in compliance with the SEBI ICDR Regulations. Our Company intends to deploy the balance Net Proceeds, if any, for general corporate purposes, subject to above mentioned limit, as may be approved by our management, including but not restricted to, the following:

- a) strategic initiatives, partnerships, joint ventures and acquisitions;
- b) brand building and strengthening of promotional & marketing activities; and
- c) On-going general corporate exigencies or any other purposes as approved by the Board subject to compliance with the necessary regulatory provisions.

The quantum of utilization of funds towards each of the above purposes will be determined by our Board of Directors based on the permissible amount actually available under the head "Utilization of Net proceeds" and the business requirements of our Company, from time to time. We, in accordance with the policies of our Board, will have flexibility in utilizing the Net Proceeds for general corporate purposes, as mentioned above.

#### ISSUE RELATED EXPENSES

The total estimated Issue Expenses are ₹ [•] lakhs, which is [•] % of the total Issue Size. The details of the Issue Expenses are tabulated below:

Sr. No.	Particulars	Amount (₹ in lakhs)	% of Total Expenses	% of Total Issue Size
1.	Issue Management fees including Merchant Banking fees and Market Making fees, Underwriting fees and payment to other intermediaries such as Legal Advisors, Registrars and other out of pocket expenses	[●]	[●]	[•]
2.	Advertising and Marketing Expenses	[●]	[•]	[●]
3.	Fees payable to the to the Regulators including stock exchange(s)	[•]	[•]	[●]
4.	Printing & Stationery, Distribution, Postage, etc.	[●]	[•]	[●]

Sr. No.	Particulars	Amount (₹ in lakhs)	% of Total Expenses	% of Total Issue Size
5.	Brokerage and selling commission <sup>(1)(2)(3)</sup>	[●]	[•]	[●]
6.	Other Expenses (Banker's to the Issue, Auditor's fees etc.)	[●]	[•]	[•]
	Total Estimated Issue Expense	[●]	[•]	[●]

<sup>(1)</sup>The SCSBs and other intermediaries will be entitled to a commission of ₹ 10/- per every valid Application Form submitted to them and uploaded on the electronic system of the Stock Exchange by them.

#### Proposed Schedule of Implementation and funds deployed

Our Company plans to deploy the funds towards the above stated Objects during FY 2023, depending upon various factors including the actual timing of the completion of the Issue and the receipt of the Net Proceeds. In the event that estimated utilization out of the funds in any given financial year is not completely met, the same shall be utilized in the next financial year.

#### **Appraisal and Bridge Loans**

Our Company has not raised any bridge loans from any bank or financial institution as on the date of this Prospectus, which are proposed to be repaid from the Net Proceeds of the Issue.

However if the Company avails any bridge loans from the date of the Prospectus upto the date of the IPO; the same shall be refunded from the IPO proceeds and related details will be updated in the Prospectus or likewise.

#### **Monitoring of Utilization of Funds**

As the size of the Issue will not exceed ₹ 10,000 Lakhs, the appointment of Monitoring Agency would not be required as per Regulation 262(1) of the SEBI ICDR Regulations. Our Board and the management will monitor the utilization of the Net Issue Proceeds through our audit committee. Pursuant to Regulation 32 of the SEBI Listing Regulations, our Company shall on half-yearly basis disclose to the Audit Committee the Application of the proceeds of the Issue. On an annual basis, our Company shall prepare a statement of funds utilized for purposes other than stated in this Prospectus and place it before the Audit Committee. Such disclosures shall be made only until such time that all the proceeds of the Issue have been utilized in full

#### **Interim Use of Funds**

Pending utilization of the Net Proceeds for the purposes described above, our Company will deposit the Net Proceeds with scheduled commercial banks included in schedule II of the RBI Act, 1934. Our Company confirms that it shall not use the Net Proceeds for any purpose other than abovementioned objects.

#### Variation in Objects

In accordance with Section 13(8) and 27 of the Companies Act, 2013, our Company shall not vary the objects of the Issue without our Company being authorized to do so by the Shareholders by way of a special resolution. In addition, the notice issued to the Shareholders in relation to the passing of such special resolution shall specify the prescribed details as required under the Companies Act. The notice in respect of such resolution to Shareholders shall simultaneously be published in the newspapers, one in English and one in Regional language of the jurisdiction where our Registered Office is situated. The Shareholders who do not agree to the above stated proposal, our Promoters or controlling Shareholders will be required to provide an exit opportunity to such dissenting Shareholders, at a price as may be prescribed by SEBI, in this regard.

#### **Other Confirmations**

No part of the Net Proceeds will be paid by our Company as consideration to our Promoters, our board of Directors, our Key Management Personnel or Group Companies except in the normal course of business in compliance with applicable law.

<sup>(2)</sup>The SCSBs would be entitled to processing fees of ₹ 10/- per Application Form, for processing the Application Forms procured by other intermediaries and submitted to the SCSBs.

<sup>&</sup>lt;sup>(3)</sup>Further the SCSBs and other intermediaries will be entitled to selling commission of 0.01% of the Amount Allotted (product of the number of Equity Shares Allotted and the Issue Price) for the forms directly procured by them and uploaded on the electronic system of the Stock Exchange by them.

#### **BASIS FOR ISSUE PRICE**

The Issue Price has been determined by our Company in consultation with the Lead Manager on the basis of the key business strengths. The face value of the Equity Shares is Rs.10/- and Issue Price is Rs. [•]/- per Equity Shares and is [•] times of the face value. Investors should read the following basis with the sections titled "Risk Factors" and "Financial Information" and the chapter titled "Our Business" beginning on Page No.21, 120 and 78 respectively, of this Draft Prospectus to get a more informed view before making any investment decisions. The trading price of the Equity Shares of Our Company could decline due to these risk factors and you may lose all or part of your investments.

#### **Qualitative Factors**

Some of the qualitative factors and our strengths which form the basis for the Issue Price are:

- > Experienced Management team having domain knowledge to scale up and expand into new opportunities;
- > Wide product portfolio addressing the needs of varied customers across the industry;
- ➤ Dedicated technical & functional team to provide solutions to our customers;
- Extensive Sales and distribution network;
- Experience of handling large & complex projects;
- ➤ Multi-year relationships with most customers;
- > Improving operational efficiency.

For further details regarding some of the qualitative factors, which form the basis for computing the Issue Price, please refer chapter titled "Our *Business*" beginning on Page No. 78 of this Draft Prospectus.

#### **Quantitative Factors**

The information presented in this section for the audited financial statements of the Company for the financial year ended March 31, 2022, 2021 and 2020 prepared in accordance with GAAP, the Companies Act and Restated in accordance with SEBI ICDR Regulations. For more details on financial information, investors please refer the chapter titled "Financial Statements" beginning on Page No. 120 of this Draft Prospectus.

Investors should evaluate our Company taking into consideration its earnings and based on its growth strategy. Some of the quantitative factors which may form the basis for computing the price are as follows:

#### 1) Basic and Diluted Earnings / Loss Per Share ("EPS")

	Basic &	Basic & Diluted		
	EPS (in Rs.)	Weights		
March 31, 2020	0.44	01		
March 31, 2021	1.22	02		
March 31, 2022	5.03	03		
Weighted Average	ighted Average 3.66			
For the Six month ended September 30, 2022*	13	13.25		

<sup>\*</sup> Not Annualised

#### **Notes:**

a. Basic EPS has been calculated as per the following formula:

Basic EPS (
$$\mathfrak{F}$$
) =  $\frac{\text{Net profit/ (loss) as restated, attributable to Equity Shareholders}}{\text{Weighted average number of Equity Shares outstanding during the year/period}}$ 

b. Diluted EPS has been calculated as per the following formula:

$$Diluted\ EPS\ (\textbf{\textbf{X}}) = \frac{\text{Net profit/ (loss) as restated, attributable to Equity Shareholders}}{\text{Diluted Weighted average number of Equity Shares outstanding during the year/period}}$$

c. Basic and Diluted EPS calculations are in accordance with Accounting Standard 20 "Earnings per Share", notified under section 133 of Companies Act, 2013 read together along with paragraph 7 of Companies (Accounting) Rules, 2014.

d. The above statement should be read in conjunction with Significant Accounting Policies and Notes to Restated Financial Statements as appearing in the section titled "Financial Information" beginning on Page No. [●]. Draft Prospectus.

## 2) Price Earnings Ratio ("P/E") in relation to the Price of Rs. [•]/- per share of Rs. 10/- each

Particulars	P/E*
P/E ratio based on Basic and Diluted EPS as at March 31, 2021	[●]
P/E ratio based on Basic and Diluted EPS as at March 31 2022	[●]
P/E ratio based on Weighted Average EPS	[•]

<sup>\*</sup>The same shall be updated once IPO Price is finalised and updated in the Prospectus prior to opening of the Issue.

## 3) Industry Price / Earning (P/E) Ratio

There are no listed companies in India that engage in a business similar to that of our Company. Accordingly, it is not possible to provide an industry comparison in relation to our Company

#### Note:

The industry high and low has been considered from the industry peer set provided later in this chapter. The industry composite has been calculated as the arithmetic average P/E of the industry peer set disclosed in this section.

## 4) Average Return on Net worth (RONW)

Period / Year ended	RoNW (%)	Weight
March 31, 2020	4.40	01
March 31, 2021	10.94	02
March 31, 2022	31.00	03
Weighted Average	19.	87
As on the six month ended September 30, 2022*	45.	.00

<sup>\*</sup> Not Annualised

**Note:** Return on Net worth has been calculated as per the following formula:

$$RONW = \frac{\text{Net profit/loss after tax,as restated}}{\text{Net worth excluding preference share capital and revaluation reserve}}$$

#### 5) Net Asset Value Per Share (NAV)

Financial Year	NAV (in Rs.)
NAV as at March 31, 2021	11.18
NAV as at March 31, 2022	16.20
NAV after Issue – at Issue Price*	[•]
Issue Price (in Rs.)*	[•]

**Note:** Net Asset Value has been calculated as per the following formula:

 $NAV = \frac{\text{Net worth excluding preference share capital and revaluation reserve}}{\text{Outstanding number of Equity shares at the end of the year}}$ 

## 6) Comparison with Industry Peers

We believe that there is no listed company which is specifically comparable to us w.r.t. to our business model, size and financials.

<sup>\*</sup>The same shall be updated once IPO Price is finalised and updated in the Prospectus prior to opening of the Issue.

The Company in consultation with the Lead Manager believes that the Issue price of Rs. [●] per share for the Public Issue is justified in view of the above parameters. The investors may also want to peruse the Risk Factors and Financials of the company including important profitability and return ratios, as set out in the Financial Statements included in this Draft Prospectus to have more informed view about the investment proposition. The Face Value of the Equity Shares is Rs. 10/- per share and the Issue Price is [●] times of the face value i.e. Rs. [●] per share.

## STATEMENT OF TAX BENEFITS

## Statement of possible special tax benefits available to the Company and its Shareholders

S. No.	Details	Page Number
1.	Statement of Tax Benefits	S-1 to S-3

## STATEMENT OF POSSIBLE SPECIAL TAX BENEFITS

To,
The Board of Directors
Agarwal Float Glass India Limited
(Formerly known as "Agarwal Float Glass India Private Limited")
H-1/790, Sitapura Industrial Area Ext.,
Near Fire Bridge Office, Jaipur
RJ 302022 IN.

Dear Sirs,

Sub: Statement of possible special tax benefits available to Agarwal Float Glass India Limited ("the Company") and its shareholders under direct and indirect tax laws

We refer to the proposed initial public offering of equity shares (the "Offer") of the Company. We enclose herewith the annexure showing the current position of special tax benefits available to the Company and to its shareholders as per the provisions of the direct and indirect tax laws, including the Income-tax Act, 1961, the Central Goods and Services Tax Act, 2017, the Integrated Goods and Services Tax Act, 2017, the Union Territory Goods and Services Tax Act, 2017, respective State Goods and Services Tax Act, 2017 (collectively the "GST Act"), the Customs Act, 1962 and the Customs Tariff Act, 1975, (collectively the "Taxation Laws") including the rules, regulations, circulars and notifications issued in connection with the Taxation Laws, as presently in force and applicable to the assessment year 2023-2024 relevant to the financial year 2022-23 for inclusion in the Red Herring Prospectus ("RHP") for the proposed offer of equity shares, as required under the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended ("ICDR Regulations").

Several of these benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant provisions of taxation laws. Hence, the ability of the Company or its shareholders to derive these tax benefits is dependent upon their fulfilling such conditions.

The benefits discussed in the enclosed statement are neither exhaustive nor conclusive. The contents stated in the Annexure are based on the information and explanations obtained from the Company. This statement is only intended to provide general information to guide the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences and the changing tax laws, each investor is advised to consult their own tax consultant with respect to the specific tax implications arising out of their participation in the issue. We are neither suggesting nor are we advising the investor to invest money or not to invest money based on this statement.

We do not express any opinion or provide any assurance whether:

• The Company or its Shareholders will continue to obtain these benefits in future;

- · The conditions prescribed for availing the benefits have been/would be met;
- The revenue authorities/courts will concur with the views expressed herein.

We hereby give our consent to include enclosed statement regarding the tax benefits available to the Company and to its shareholders in the RHP for the proposed public offer of equity shares which the Company intends to submit to the Securities and Exchange Board of India provided that the below statement of limitation is included in the offer document.

## **LIMITATIONS**

Our views expressed in the statement enclosed are based on the facts and assumptions indicated above. No assurance is given that the revenue authorities/courts will concur with the views expressed herein. Our views is based on the information, explanations and representations obtained from the Company and on the basis of our understanding of the business activities and operations of the Company and the interpretation of the existing tax laws in force in India and its interpretation, which are subject to change from time to time. We do not assume responsibility to update the views consequent to such changes. Reliance on the statement is on the express understanding that we do not assume responsibility towards the investors who may or may not invest in the proposed issue relying on the statement.

This statement has been prepared solely in connection with the offering of Equity shares by the Company under the Securities and Exchange Board of India ("SEBI") (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended (the Issue).

For Piyush Kothari & Associates Chartered Accountants (Firm's Registration No. – 140711W)

Sd/Piyush Kothari
(Partner)
(M. No. 158407)
(UDIN - 2215807BGAQHL9266)

Place: Jaipur

Date: November 30, 2022

# ANNEXURE TO THE STATEMENT OF POSSIBLE SPECIAL TAX BENEFITS AVAILABLE TO THE COMPANY AND ITS SHAREHOLDERS

## **Direct Taxation**

Outlined below are the special tax benefits available to the Company and its shareholders under the Income-tax Act, 1961 ('the Act'), as amended by Finance Act, 2022 i.e., applicable for Financial Year 2022-23 relevant to the Assessment Year 2023-24, presently in force in India

## A. SPECIAL TAX BENEFITS TO THE COMPANY

Section 115BAA, as inserted vide The Taxation Laws (Amendment) Act, 2019, provides that domestic company can opt for a rate of tax of 22% (plus applicable surcharge and education cess) for the financial year 2019-20 onwards, provided the total income of the company is computed without claiming certain specified incentives/deductions or set-off of losses, depreciation etc. and claiming depreciation determined in the prescribed manner. In case a company opts for section 115BAA, provisions of Minimum Alternate Tax would not be applicable and earlier year MAT credit will not be available for set-off. The option needs to be exercised on or before the due date of filing the tax return. Option once exercised, cannot be subsequently withdrawn for the same or any other tax year.

The Company has represented to us that it has not applied section 115BAA for the assessment year 2023-24.

## **B. SPECIAL TAX BENEFITS TO THE SHAREHOLDERS**

The Shareholders of the Company are not entitled to any special tax benefits under the Act.

## **Indirect Taxation**

Outlined below are the special tax benefits available to the Company and its shareholders under the Central Goods and Services Tax Act, 2017/ Integrated Goods and Services Tax Act, 2017 read with Rules, Circulars, and Notifications ("GST law"), the Customs Act, 1962, Customs Tariff Act, 1975 ("Customs law") and Foreign Trade Policy 2015-2020 ("FTP") (collectively referred as "Indirect Tax").

## A. SPECIAL TAX BENEFITS TO THE COMPANY

There are no special tax benefits available to the Company under GST law.

## **B. SPECIAL TAX BENEFITS TO THE SHAREHOLDERS**

The Shareholders of the Company are not entitled to any special tax benefits under the Indirect Tax.

#### SECTION IV - ABOUT THE COMPANY

## INDUSTRY OVERVIEW

The information in this section has been extracted from various websites and publicly available documents from various industry sources. The data may have been re-classified by us for the purpose of presentation. Neither we nor any other person connected with the issue has independently verified the information provided in this section. Industry sources and publications, referred to in this section, generally state that the information contained therein has been obtained from sources generally believed to be reliable but their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured, and, accordingly, investment decisions should not be based on such information.

## **Global Economic Overview**

The global economy enters 2022 in a weaker position than previously expected. As the new Omicron COVID-19 variant spreads, countries have reimposed mobility restrictions. Rising energy prices and supply disruptions have resulted in higher and more broad-based inflation than anticipated, notably in the United States and many emerging market and developing economies. The ongoing retrenchment of China's real estate sector and slower-than-expected recovery of private consumption also have limited growth prospects.

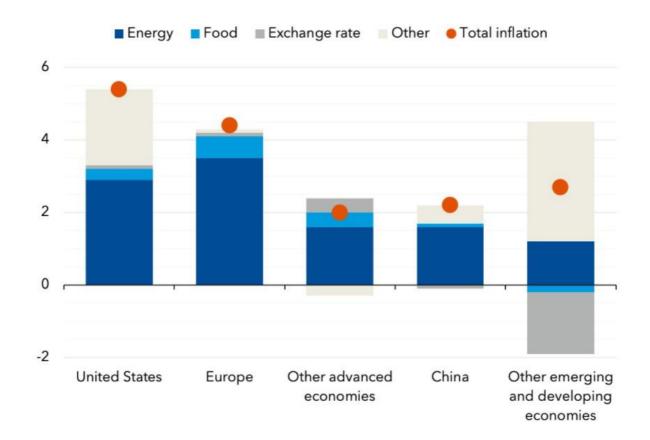
Global growth is expected to moderate from 5.9 in 2021 to 4.4 percent in 2022—half a percentage point lower for 2022 than in the October World Economic Outlook (WEO), largely reflecting forecast markdowns in the two largest economies. A revised assumption removing the Build Back Better fiscal policy package from the baseline, earlier withdrawal of monetary accommodation, and continued supply shortages produced a downward 1.2 percentage-points revision for the United States. In China, pandemic-induced disruptions related to the zero-tolerance COVID-19 policy and protracted financial stress among property developers have induced a 0.8 percentage-point downgrade. Global growth is expected to slow to 3.8 percent in 2023. Although this is 0.2 percentage point higher than in the previous forecast, the upgrade largely reflects a mechanical pickup after current drags on growth dissipate in the second half of 2022. The forecast is conditional on adverse health outcomes declining to low levels in most countries by end-2022, assuming vaccination rates improve worldwide and therapies become more effective.

Elevated inflation is expected to persist for longer than envisioned in the October WEO, with ongoing supply chain disruptions and high energy prices continuing in 2022. Assuming inflation expectations stay well anchored, inflation should gradually decrease as supply-demand imbalances wane in 2022 and monetary policy in major economies responds.

Risks to the global baseline are tilted to the downside. The emergence of new COVID-19 variants could prolong the pandemic and induce renewed economic disruptions. Moreover, supply chain disruptions, energy price volatility, and localized wage pressures mean uncertainty around inflation and policy paths is high. As advanced economies lift policy rates, risks to financial stability and emerging market and developing economies' capital flows, currencies, and fiscal positions—especially with debt levels having increased significantly in the past two years—may emerge. Other global risks may crystallize as geopolitical tensions remain high, and the ongoing climate emergency means that the probability of major natural disasters remains elevated.

With the pandemic continuing to maintain its grip, the emphasis on an effective global health strategy is more salient than ever. Worldwide access to vaccines, tests, and treatments is essential to reduce the risk of further dangerous COVID-19 variants. This requires increased production of supplies, as well as better in-country delivery systems and fairer international distribution. Monetary policy in many countries will need to continue on a tightening path to curb inflation pressures, while fiscal policy—operating with more limited space than earlier in the pandemic—will need to prioritize health and social spending while focusing support on the worst affected. In this context, international cooperation will be essential to preserve access to liquidity and expedite orderly debt restructurings where needed. Investing in climate policies remains imperative to reduce the risk of catastrophic climate change.

The following graph shows the rise in inflation across the globe due to varying factors.



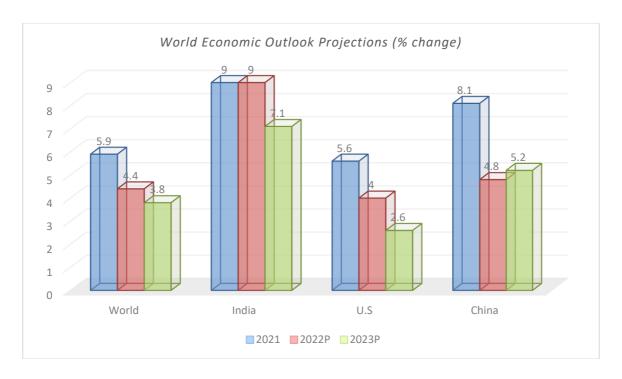
(*Source*: <a href="https://www.imf.org/en/Publications/WEO/Issues/2022/01/25/world-economic-outlook-update-january-2022">https://www.imf.org/en/Publications/WEO/Issues/2022/01/25/world-economic-outlook-update-january-2022</a>)

## **Emerging Markets Lead the Rebound**

Emerging markets, excluding China, have faced numerous cyclical challenges in recent years. Now, with more favourable COVID-19 dynamics in many developing nations, emerging markets could set the pace for global growth. Morgan Stanley economists expect this momentum to continue into next year. At the same time, emerging markets should benefit from widening U.S. current account deficits, low U.S. real interest rates, a weaker dollar, and accommodative macroeconomic policies.

World Economic Outlook Projections (% change)

	2021	2022P	2023P
World Output	5.9	4.4	3.8
Advanced Economies	5.0	3.9	2.6
India	9.0	9.0	7.1
U.S	5.6	4.0	2.6
France	6.7	3.5	1.8
Brazil	4.7	0.3	1.6
Russia	4.5	2.8	2.1
Japan	1.6	3.3	1.8
U.K	7.2	4.7	2.3
Germany	2.7	3.8	2.5
China	8.1	4.8	5.2
Emerging Market &	6.5	4.8	4.7
<b>Developing Economies</b>			



(*Source*: <a href="https://www.imf.org/en/Publications/WEO/Issues/2022/01/25/world-economic-outlook-update-january-2022">https://www.imf.org/en/Publications/WEO/Issues/2022/01/25/world-economic-outlook-update-january-2022</a>)

## **Indian Economic Overview**

The Indian economy has fully recovered to the pre-pandemic real GDP level of 2019-20, according to the provisional estimates of GDP released on May 31, 2022. Real GDP growth in FY 2021-22 stands at 8.7%, which is 1.5% higher than the real GDP in FY 2019-20. These figures are associated with stronger growth momentum, indicating increased economic demand. The investment rate in the fourth quarter increased to its highest level in the previous nine quarters. Moreover, capacity utilisation in the manufacturing sector rose in the fourth quarter, as against the third quarter, implying a build-up in demand, which is consistent with the growth objectives of the Indian economy.

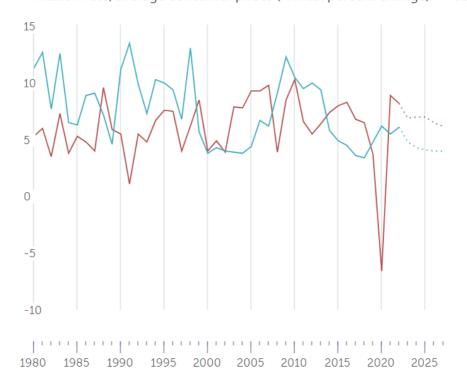
Future capital spending of the government in the Indian economy is expected to be supported by factors such as tax buoyancy, streamlined tax system, thorough assessment and rationalisation of the tariff structure and digitisation of tax filing. In the medium term, an increase in capital spending on infrastructure and asset-building projects is set to increase growth multipliers. Furthermore, revival in monsoon and Kharif sowing helped the agriculture sector gain momentum. As of July 11, 2022, the South-West monsoon has covered the entire country, resulting in 7% higher rainfall than the normal level.

India has emerged as the fastest-growing major economy in the world, and is expected to be one of the top three economic powers globally over the next 10-15 years, backed by its robust democracy and strong partnerships.

(Source: https://www.ibef.org/economy/indian-economy-overview)

## **GDP** and Inflation rate in India

- Real GDP growth (Annual percent change) 8.2
- Inflation rate, average consumer prices (Annual percent change) 6.1

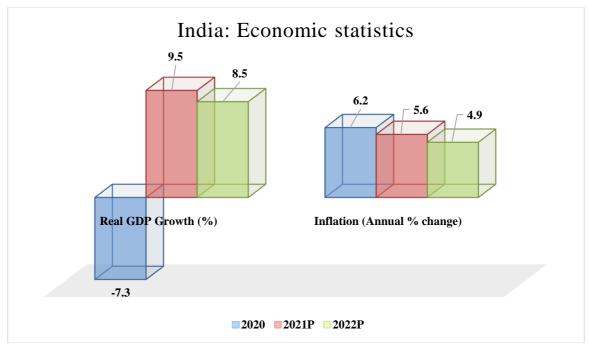


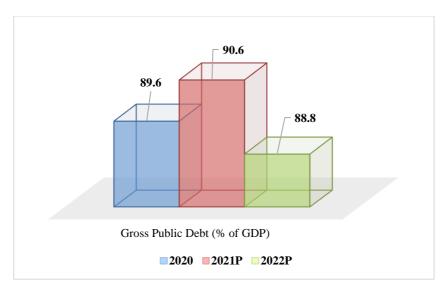
(as on April, 2022)

(Source: <a href="https://www.imf.org/en/Countries/IND">https://www.imf.org/en/Countries/IND</a>)

India's economy is poised for a rebound after enduring a second wave of COVID-19 infections this year that further constrained activity and took a heavy toll on its people.

India's broad range of fiscal, monetary and health responses to the crisis supported its recovery and, along with economic reforms, are helping to mitigate a longer-lasting adverse impact of the crisis.





(*Source*: <a href="https://www.imf.org/en/News/Articles/2021/11/02/na111121-indias-economy-to-rebound-as-pandemic-prompts-reforms">https://www.imf.org/en/News/Articles/2021/11/02/na111121-indias-economy-to-rebound-as-pandemic-prompts-reforms</a>)

Following the deadly 'second wave,' growth in FY22 is expected to be nearer to the lower bound of the range of 7.5 to 12.5 percent – still putting India among the fastest growing economies in the world. The pace of vaccination, which is increasing, will determine economic prospects this year and beyond. Successful implementation of agriculture and labour reforms would boost medium-term growth, while weakened household and corporate balance sheets may constrain it. The economic slowdown triggered by the outbreak is believed to have had a significant impact especially on poor and vulnerable households. Recent projections of GDP per capita growth, taking into account the impact of the pandemic, suggest that poverty rates in 2020 have likely reverted to estimated levels in 2016.

The informal sector, where the vast majority of India's labour force is employed, has been particularly affected. As in most countries, the pandemic has exacerbated vulnerabilities for traditionally excluded groups, such as youth, women, and migrants. Labour market indicators suggest that urban households are now more vulnerable to fall into poverty than they were before the onset of the pandemic.

The response of the government to the COVID-19 outbreak has been swift and comprehensive. A national lockdown to contain the health emergency was complemented by a comprehensive policy package to mitigate the impact on the poorest households (through various social protection measures) as well as on small and medium enterprises (through enhanced liquidity and financial support).

To build back better, it will be essential for India to stay focused on reducing inequality, even as it implements growth-oriented reforms to get the economy back on track. The World Bank is partnering with the government in this effort by helping strengthen policies, institutions, and investments to create a better future for the country and the people through green, resilient an inclusive development.

In response to the COVID-19 shock, the government and the Reserve Bank of India took several monetary and fiscal policy measures to support vulnerable firms and households, expand service delivery (with increased spending on health and social protection) and cushion the impact of the crisis on the economy. Thanks in part to these proactive measures, the economy is expected to rebound.

(Source: https://www.worldbank.org/en/country/india/overview#1)

Real GDP of India increased by 8.4% YoY in Q2 of FY 22, recovering more than 100% of pre-pandemic output in the equivalent quarter of FY 20. India is one of the few countries to have grown for four consecutive quarters in Covid-19 (Q3, Q4 of FY21 and Q1, Q2 of FY22), demonstrating the economy's resiliency.

The recovery was fuelled by a resurgence in the services sector, a complete recovery in manufacturing, and continued expansion in the agriculture sector. In addition to successful pandemic management and signalling impact of promised measures, recovery was aided by a quick increase in vaccine coverage from 32% of the adult population at the end of Q1 to 75% at the end of Q2 of FY 22. According to the latest GDP estimates issued by the NSO, the Indian economy increased by 8.4% YoY in Q2 of FY 22, after growing by 20.1% YoY the previous quarter.

(Source: https://www.ibef.org/economy/monthly-economic-report)

Europe, China and North America account for 75 per cent of the global demand for glass. Of these, Europe is the most mature market followed by Japan and North America. Maturity of a market is indicated by a higher demand for value-added glass, stringent regulations for glass usage, and more than 40 per cent of glass being used for refurbishment projects. Mature markets also see a higher per capita consumption of glass than less mature ones. Most Asian markets are still low in maturity.

Of the total global demand of 38 million tonnes for flat glass, around 23 million tonnes is for high quality float glass. Around 3 million tones of demand is satisfied by sheet glass, which is made by draining molten glass vertically out of a furnace and then annealing it. Another 2 million tones is rolled glass where the molten glass is squeezed between rollers to form sheets. The remaining 10 million tones of demand is met by lower quality float, produced mainly in China.

It is encouraging to note that much of the low quality float glass is being replaced by high quality products, mainly due to the efforts of these organized and large players to educate the market, demonstrate the advantages of better quality and facilitate the adoption of high quality materials at not very much higher costs.

Another prominent trend is the growing popularity of value-added glass products. While in 1995, flat glass accounted for 66 percent of the industry's revenue, it now accounts for only about 42 percent. These value-added products are made by further processing high quality float glass by laminating, toughening, coating and silvering. Further, these are used singly or in insulating glass units with specialized interlayers that can give it added strength, heat resistance, light transmission, sun control, etc. The value-added glass market has a value of approximately EUR 44 billion.

In fact today, the demand for value-added glass is growing at a faster rate than demand for basic glass. Though the majority of the demand is from North America and Europe, value-added glass is gaining ground in less mature markets as well, with safety, security and energy conservation becoming priorities for building designers worldwide.

Energy efficiency, in fact, has become a major criterion for glass selection and has popularized the use of insulated glass units instead of single glazing. This is advantageous from the manufacturer's point of view as it is a higher value product hat used double the amount of glass for each project. From the user's point of view, it saves of long-term costs and increases the performance of the building. Energy legislation has mandated low-e coated glass in most central and northern European countries. Germany, UK, Poland and Ireland have mandated low-e glass in replacement windows as well. Newer members of the EU are working towards adopting these standards. All these have been driven by the targets laid down by the Kyoto Protocol. In fact, new EU directives require all 25 countries to work towards improving energy regulations in general as well as introduce together legislation to improve building stock.

Source: www.shaktifounation.in

#### **GLASS INDUSTRY: INDIAN PERSPECTIVE**

Glass is one of the most useful materials in our daily life. Today glass is so commonly used that its presence often goes unnoticed. The Indian glass industry consists of seven segments namely, sheet and flat glass (NIC1-26101), glass fibre and glass wool(NIC-26102),hollow glassware (NIC-26103), laboratory glassware (NIC- 26104), table and kitchen glassware (NIC- 26105), glass bangles (NIC- 26106) and other glass wares(NIC – 26109). India is among the top15 markets for glass packaging globally and is 3rd fastest growing market after Turkey and Brazil. The global market for Indian glassware is fragmented and spread across several countries. Most of the glass demand in the country comes from container glass which accounts for 50% of the country's glass consumption by value. Apart from few big manufacturers, it is estimated that there are more than 1000 manufacturers in MSME segment. There is no specific glass sector related policy in the country.

The Indian glass sector is growing across all segments. This growth has been driven primarily by India's booming automotive and construction sectors which have been key drivers of the economy for the past few years. The glass industry is highly energy intensive and energy consumption is major cost driver. The total energy consumption in Indian glass industry is about 1.17 million tonnes of oil equivalent. The average energy cost as a percentage of manufacturing cost is about 40 per cent. Melting and refining are most energy- intensive portion of the glass making process and accounts for 60–70% of total energy use in the glass industry. Thermal energy consumption contributes to about 80% of total energy consumption in the glass industry. The performance of a large number of glass industries shows that (1) the energy consumptions of the individual units are relatively high, and(2) there are wide variations in the performance of the units in terms of energy consumption of the furnaces thereby offering scope for energy efficiency improvements. It would be beneficial for the Indian glass industry to evolve glass-sector specific schemes that would enable them to identify technology options, access to finance and adopt technology modernisation in a methodical manner.

The energy consumption in glass industry shows that substantial share of energy consumption is accounted by thermal energy and there exists significant scope for energy efficiency improvements both in process and utility areas. There are few large players in glass industry engaged in the production of float and container glass accounting for major energy consumption in glass sector. The total annual energy consumption of these major players is estimated to be 0.78 m toe, which is about 66 % of the total energy consumption of glass sector. The energy consumption by glass industries is quite significant for different group companies and a number of plants involved in the production of float glass and container glass would qualify to be 'Designated Consumers' (DCs). However, for a number of such major players (e.g. Saint-Gobain, Hindustan National Glass, Asahi Glass and Gold Plus Glass), details like installed capacity, production and energy consumption of their individual glass plants are not readily available. Energy consumption of individual plants would be required to propose threshold limits and consider them as DCs.

Therefore, it is suggested to undertake a glass-sector specific study to estimate energy consumption and set threshold limit for the glass sector.

Source: www.shakti founation. in

#### INDIAN GLASS INDUSTRY

The glass industry in India is quite old and well established. The Indian glass industry represents one of the largest markets and the manufacturing capacity for glass products in Asia region. The first glass plant in India was set up in 1908. The glass industry remained largely a cottage industry for a long time. From rudimentary mouth blown and hand working processes, the industry in recent years has evolved to adopt modern processes and automation in a large way. However, mouth blown processes and handcrafted glassware continue to play a role in developing innovative designs in decorative and table glassware products that are exported in large quantities. Indian glass industry is involved in the production of different types of glass products.

The Indian glass market was worth about USD 2.7 billion during 2011-12. The per capita glass consumption was 1.2 kg compared with 8–9 kg in developed countries and 30–35 kg in USA. During the same period the flat glass market was 4500 tpd (tonnes per day) and was growing at 16%. The market for container glass was about 7000 tpd which has a share of 55-60% of overall market share in the country. The market for other glass products such as lighting, bangle, beads, etc. is about 1500 tpd.

The Indian glass industry has been growing across all segments. Sheet and float glass have recorded the fastest growth, at nearly 67 per cent CAGR (Compound Annual Growth Rate) between 2001 and 2005. Other glassware such as bottles and fibre glass has recorded more modest growth rates of about 5-6 per cent CAGR, over the same period.

Source: www.shaktifounation.in

## SEGMENTS IN INDIAN GLASS INDUSTRY

The Indian glass industry comprises seven segments namely, sheet and flat glass, glass fibre and glass wool, hollow glassware, laboratory glassware, table and kitchen glassware, glass bangles and other glass wares. In general, the glass production can be categorized broadly into following four segments:

Container glass

This is one of the largest segments in the glass sector and comprises of glass packaging for beverages, food, perfumes and pharmaceuticals.

Flat glass

This segment comprises of sheet plate float glass for residential and commercial construction, rolled glass, cast glass and other flat glasses which are used mainly for architectural and automotive applications. Flat glass, commonly called float glass after the process by which most of it is made, plays a dominate role in today's building construction and vehicles manufacturing industries. Since the development of the float glass process and thin film coating technology, flat glass has remained the transparent material of choice for automotive and construction applications.

## Speciality glass

Specialty glass is mainly used for technical applications such as optics, electronics, lighting, engineering, ophthalmic lenses, etc. Borosilicate glasses are also included in this category.

Fibre glass

Fibre glass consists of thin filaments of glass fibre that are used primarily as reinforcement material in polymer products. The resultant composite is called Fibre Reinforced Polymer (FRP) or Glass Reinforced Plastic (GRP), commonly referred to as fibre glass. The products in this category also include fiberglass (glass wool) insulation for buildings, roofing and panels.

#### MARKET OUTLOOK

India is among the top 15 markets for glass packaging globally and is among the fastest growing market along with Turkey and Brazil. The global market for Indian glassware is fragmented and spread across several countries, with no dominant market. USA is the biggest market for Indian glass products followed by UAE and Poland.

#### **MAJOR PLAYERS**

Glass industry is a de-licenced industry. Apart from few major manufacturers, there are more than 1000 medium and small manufacturers. Majority of the glass manufacturing units are located in Firozabad, Baroda, Ahmedabad, Mumbai, Kolkata, Bangaluru and Hyderabad. In industry clusters such as Firozabad, Baroda and Kolkata, the glass industry has evolved from cottage industry to the level of organized industry.

Source: www.shaktifounation.in

## THE INDIAN MARKET SCENARIO

Structural glazing and curtain walling were first seen in the United States in the mid 40s. From North America, the technology spread first to Europe, then to Australia and then to South East Asia. The first building in India that had a curtain wall was the Le Meridian Hotel in New Delhi, which was constructed in the early 80s in preparation for the Asian Games. By the 90s, curtain walls were accepted as standard technology for high-end buildings in the country, with an explosion of projects in Mumbai and the NCR region, and later, in Bangalore, Hyderabad and Chennai, driven by the IT boom. Today, structural glazing is a norm rather than an exception for malls and corporate structures across the nation.

The glass and glazing industry for architectural application in India for the year 200 was estimated at a minimum of Rs 100 crores. Of this, the glass component would be about 1.2 million square meters. Indian and imported ACP would come to about 1 million square meters and another 700,000 square meters would constitute residential windows. In geographical terms, the South Indian region dominated by Bangalore, Chennai, Hyderabad and parts of Kerala, contributes to 30 percent of the glass consumption. West India follows with 29 percent. Here Mumbai, Pune and parts of Gujarat are big consumers. The North Indian market, comprising mainly of Delhi and the National Capital Region accounts for 20 percent of the total architectural glass and glazing market. East India currently contributes only 7 percent of the consumption. However, with a renewed focus on real estate in West Bengal, this is set to change and this regional market is growing very fast.

## DEMAND DRIVERS THAT INFLUENCE THE GLASS INDUSTRY

- 1. Expansion of construction and automotive industries
  - Increased acceptance of green building concept
  - Global concerns about energy conservation and environment
  - Decorative glasses with digital print technology.
  - Use of 'nano' technology The future in world of glass
- 2. Architects and car designers continue to increase the glass content in buildings and vehicles

- 3. Demand for value-added products is growing at a faster rate than demand for basic glass, enriching the product mix and boosting the sales line
- 4. Value-added products are delivering greater functionality to vehicle glazing and adding a further growth dimension to automotive glazing sales.

It is expected that in future, glass consumption will grow in construction, automotive, consumer goods and pharmaceutical sectors.

Source: www.shaktifounation.in

#### **OUTLOOK FOR INDIAN GLASS INDUSTRY**

India is at an early stage in terms of market maturity at present, but glass demand is growing steadily. Aggressive and organized efforts on the part of manufacturers and processors are expected to achieve higher levels of awareness among glass specifies and users. In the next five years, the Indian architectural glass market will move to higher maturity levels. However, policy and regulations including the lack of standards and glass codes for India are a source of anxiety for manufacturers and processors alike. The industry also needs increased exposure. Followed the opening up of FDI for the real estate sector, here appears to be more chance of foreign investors coming in and a greater demand for international standards in construction. This, and the ever- growing popularity of glass as a material, will ensure growth. Further, constant technical innovations by manufacturers are keeping customers constantly interested in glass and glass products.

Fuelled by growth in sectors like real estate, infrastructure, retail, automotive and food & beverages, the country's glass industry will acquire a market size worth Rs 340 billion by 2015 from Rs 225 billion at present. It is estimated to increase at a compound annual growth rate of 15 per cent over the next three years. The glass consumption growth is expected in construction (10-12 per cent), automotive (20), consumer goods (15-20) and pharmaceuticals (15-18) sectors.

Source - www.nbmcw.com

## **OUR BUSINESS**

Some of the information in the following section, especially information with respect to our plans and strategies, contain certain forward-looking statements that involve risks and uncertainties. You should read "Forward Looking Statements" on page 14 of this Draft Prospectus for a discussion of the risks and uncertainties related to those statements. Our actual results may differ materially from those expressed in or implied by these forward-looking statements. Our Company's strengths and its ability to successfully implement its business strategies may be affected by various factors that have an influence on its operations, or on the industry segment in which our Company operates, which may have been disclosed in "Risk Factors" on page 21. This section should be read in conjunction with such risk factors.

Unless otherwise indicated, industry and market data included in this section has been derived from the industry sources. This section should be read in conjunction with the "Industry Overview" on page 69 of this Draft Prospectus. Our Financial Year ends on March 31 of each year, and references to a particular Financial Year are to the 12-month period ended March 31 of that year.

Unless otherwise stated, or the context otherwise requires, the financial information used in this section is derived from our Restated Financial Information, included in this Draft Prospectus on page 120.

## **OVERVIEW**

Our Company was incorporated on May 3, 2018 as 'Agarwal Float Glass India Private Limited', a private limited company under the Companies Act, 2013, pursuant to a certificate of incorporation dated May 3, 2018 issued by the Deputy Registrar of Companies, Central Registration Centre, National Capital Territory of Delhi on behalf of the Registrar of Companies, Jaipur. Subsequently, our Company was converted into a public limited company pursuant to a resolution passed by our Shareholders at an extraordinary general meeting held on May 11, 2022 and consequently the name of our Company was changed to 'Agarwal Float Glass India Limited' and a fresh certificate of incorporation dated June 3, 2022 was issued by the Registrar of Companies, Jaipur. The corporate identification number of our Company is U74995RJ2018PLC061097.

Our Company forms a part of the Agarwal Group which has a legacy of more than two decades. Our Promoters, Uma Shankar Agarwal and Mahesh Kumar Agarwal had set up the Agarwal Group in 1997 by setting up a sole proprietorship under the name of 'Agarwal Glass House' in Rajasthan for trading of glass and glass products. Our Promoters expanded the Agarwal Group by incorporating our Company in 2018 to venture into the processing glass industry.

Our Company is engaged in the business of trading of glass and specialised glass products by procuring quality products from manufacturers and selling it either through our sales managers or directly to our customers, as a wholesaler of glass and glass products. Our valued customers are spread across the country and work across varied industry segments such as, office buildings, hotels, institutions, banks, insurance companies, shopping malls, diplomatic residences, etc.Our products cater to a range of end use industries including construction, automotive, and industrial sectors, with a variety of applications such as exterior and interior spaces of residential and commercial buildings. Our product portfolio largely consists clear glass, different kinds of value-added glass products and processed glass products, of varying thickness. We also trade a range of value added glass products including clear frosted glass, clear sheet glass, mirror, tinted glass, reflective glass which have a wide range of applications. We also offer processed glass, which includes, toughened glass, frosted glass, frosted design glass, leaguered glass, figure glass, heat-strengthened glass, insulated glass, PVB laminated glass, and bullet-resistant glass and all building glasses among others.

We are highly dependent upon our suppliers and distributors, namely Saint-Gobain India Private Limited, Sisecam Flat Glass India Private Limited, Gold Plus Glass Industry Limited, Asahi India Glass Limited and Gujarat Guardian Limited,, for delivering quality products to our customers. Our Company is a wholesaler of glass and glas products, and operated from its Registered Office and godowns. Our Company has devised an extensive supplier selection process in order to identify and evaluate the effectiveness and quality of the products manufactured by the suppliers, reduce purchase risk, maximize overall value to the purchaser, and develop closeness and long-term relationships between buyers and suppliers. Our Company primarily carried out its business in Rajasthan. Owing to our supplier

selection process, we engage with quality manufacturers of glass and processed glass products, in order to stand by our commitments to our customers.

Our revenues from operations for the period ended HY 2023, Fiscals 2022, 2021 and 2020 were ₹ 2356.30 lakhs, ₹ 4210.22 lakhs, ₹ 3162.74 and ₹ 3208.85 lakhs respectively. Our EBITDA for the period ended HY2023, Fiscals 2022, 2021 and 2020 were ₹ 427.14 lakhs, ₹ 238.95 lakhs, ₹ 152.10 and ₹ 169.39 lakhs, respectively. Our profit after tax for the period ended HY23 , Fiscals 2022, 2021 and 2020 was ₹ 267.75 lakhs, ₹ 101.68 lakhs, ₹ 24.73 and ₹ 8.83 lakhs, respectively. For further details, please refer to the section titled "Financial Information" on page 120 of this Draft Prospectus.

#### **OUR COMPETITIVE STRENGTHS**

## Experienced Promoters and a well-trained employee base

Our Promoters are experienced in our line of business. Our management and employee team combines expertise and experience to outline plans for the future development of the company. Our Promoters, Uma Shankar Agarwal and Mahesh Kumar Agarwal had set up the Agarwal Group in 1997 by setting up a sole proprietorship under the name of 'Agarwal Glass House' in Rajasthan for trading of glass and glass products. Our Promoters expanded the Agarwal Group by incorporating our Company in 2018 to venture into the processing glass industry. He is ably supported by our staff and other co-directors. For further details regarding the experience and qualifications of our management team please see "Our Management" beginning on page 99 of this Draft Prospectus. We believe that the knowledge and experience of our Promoters and management will enables us to identify new opportunities, rapidly respond to market conditions, adapt to changes in the business landscape and competitive environment and enhances the growth in the business.

## Strong Balance Sheet and Financial Condition

We currently possess a unique balance sheet situation with low debt and high equity. Hence, we can procure the goods by making upfront payments and take benefit of cash discount or can buy in bulk and hold inventory for longer periods thereby improving our profitability. We believe that we have the ability to leverage our balance sheet to take advantage of a favourable business cycle or market opportunity.

## Existing client and supplier relationships

We believe in constantly addressing the customer needs for variety of our products. Our existing relationships help us to get repeat business from our customers. This has helped us to maintain a long term working relationship with our customers and improve our customer retention strategy. We have strong existing client relationships which generates multiple repeat orders. We believe that our existing relationship with our clients represents a competitive advantage in gaining new clients and increasing our business. Further being a small and medium size organisation we rely on personal relationships with suppliers and customers likewise. Having been in this business through our Promoters' family for over 2 decades we believe that existing relationships will help as a core competitive strength for us.

## **OUR BUSINESS STRATEGIES**

## Improving operational efficiencies

Our Company intends to improve efficiencies to achieve cost reductions so that they can be competitive. We believe that this can be done through domestic presence and economies of scale. Increasing our penetration in existing regions with new range of products, will enable us to penetrate into new catchment areas within these regions and optimize our infrastructure. As a result of these measures, our company will be able to increase its market share and profitability.

## Leveraging our Market skills and Relationships

This is a continuous process in our organization and the skills that we impart in our people give importance to customers. We aim to enhance the growth by leveraging our relationships and further enhancing customer satisfaction.

We plan to increase our customers by meeting orders in hand on time, maintaining our customer relationship and renewing our relationship with existing buyers.

## Enhance customer base by entering new geographies to establish long-term relationships

Currently our company's trading activities are focused only in Rajasthan; however we intend to cater to the increasing demand of our existing customers and also to increase our existing customer base by enhancing the distribution reach of our products in different parts of the country. We propose to increase our marketing and sales team which can focus in different regions and also maintain and establish relationship with customers. Enhancing our presence in additional regions will enable us to reach out to a larger population. Further our company believes in maintaining long term relationship with our customers in terms of increased sales. We aim to achieve this by value adding value to our customers through innovation, quality assurance and timely delivery of our products.

#### **DETAILS OF OUR BUSINESS**

#### PRODUCTS

Our Company is engaged in the business of trading of glass and specialized glass products by procuring quality products from manufacturers and selling it either through our sales managers or directly to our customers. Our product portfolio largely consists clear glass, different kinds of value-added glass products and processed glass products, of varying thickness. We also trade a range of value added glass products including clear frosted glass, clear sheet glass, mirror, tinted glass, reflective glass which have a wide range of applications. We also offer processed glass, which includes, toughened glass, frosted glass, frosted design glass, leaguered glass, figure glass, heat-strengthened glass, ceramic insulated glass, PVB laminated glass, and all building glasses among others.

Our product portfolio is as follows:

## **Particulars**

#### **Annealed Glass**



## Description

Annealed Glass is formed through the glass-cooling process that is performed at a fabricator's float plant. Annealed glass is also known as float or clear glass. It is a kind of glass that is not quenched after the • heating process; it is allowed to cool slowly. Annealed glass is gently cooled in the 'annealing lehr' where • the molten glass is subjected to a . controlled cooling process that . helps free it from internal stress. Post completion of aforementioned process, annealed glass is cut and prepared for distribution.

Annealed glass can be used for further processing to obtain tempered glass, laminated glass, toughened glass, etc. Apart from processing, Annealed glass can also be coated with a metal oxide to make a tinted glass which is utilized in protection against solar glare.

## Application

Following are some useful applications of annealed glass:

## **Internal Glazing Solutions**

- annealed glass can be used for making table-tops to provide a sense of modern sensibility;
- showcases
- shower screens and bathroom windows;
- windows and partitions and
- · diffused lighting.

#### External glazing solutions

Façade: Glass façade is used to create an exciting façade for building - in architectural designs. Clear annealed glass can act as the perfect front for a building. It will allow optimal sunlight to pass through while giving a crystal-like clarity vision. It will also provide a satisfactory glimpse of the interior of the building. In contemporary times, more and more importance is being paid to the appearance.

External walls: External walls can instantly brighten the interiors of a room. It can provide natural daylight and improve ventilation. It is also great for giving an

Particulars	Description	Application
	•	extension to the interior space by connecting it with a patio or a garden.
Toughened or Heat Strengthened Glass	Toughened or tempered glass is a type of safety glass processed by controlled thermal treatments to increase its strength.	Toughened or tempered glass is generally used for façade, curtain walls, railing, shower doors, doors and tables top, shelf glasses, <i>etc</i> .
Insulated Glass	This glass is more commonly known as double glazing or triple glass window panels separated by a vacuum or gas filled space to reduce heat transfer across a part of the building envelope.	Insulated glass is generally used for façade and partitions, for reducing noise.
Laminated Glass	Laminated glass is a type of safety	Laminate glass is a sandwich type made of
	that holds together by sandwiching a layer of poly vinyl butyl between pairs of glasses.	one thin layer of plastic poly vinyl butyral between two or more sheets of glass. The PVB sticks with the glass, forms chemical as well as mechanical bonds. When laminated is used with annealed glass, the layer maintains the geometric integrity of the pane in case of breakage. Also, it gives acoustic insulation to acoustic popular windows as well as providing protection against damage caused due to UV radiation because it cuts almost 99% of UV radiation present in the sunlight. It is also used in Rallings and Skylights.
Ceramic fritted glass	Ceramic Fritting is a process by which a glass enamel is fused on the glass surface. Before the glass is heat strengthened or tempered, ceramic frit is applied to the glass through a fine mesh screen with glass enamel. After tempering or heat strengthening, the glass enamel becomes a permanent coating which cannot be further damaged or removed by cleaning, scrubbing, etc.	Transparent and translucent silk-screened glass is ideal for interior applications, including glass doors, partitions, handrails, glass ceilings, bathrooms, elevator walls and shower enclosures. Ceramic frit glass can be used in curtain walls, point fixed or bolted glazing systems, shower installations, glass doors and partitions.
Sand blasted glass	Sandblasted glass is produced by spraying sand at high velocities over the surface of the glass. This gives the glass a translucent surface, which is usually rougher than that obtained by etching. During sandblasting, areas that are to remain transparent are masked for protection.	Sandblasted glass or frosted glass is created by blasting particles of sand onto the surface of glass to create a frosting effect. It is used for both decorative purposes and to create privacy without blocking out light.



Acid frosted glass



This technique uses hydrofluoric acid to achieve the frosted look of the glass. The acid reacts with the glass, corroding its surface and therefore providing it with its milky appearance. After the process of acid-etching, the glass experts thoroughly wash the glass, leaving behind permanently etched glass.

Frosted glass is most commonly used in bathrooms, commercial spaces and on front doors as it is well-known for promoting privacy. Frosted glass is the most favored choice for people wishing for more privacy while not wanting to block out the light.

Heat soaked glass



Heat Soaked Glass is a process applied to tempered or toughened glass so that the spontaneous breakage of glass is avoided due to the presence of Nickel Sulphide (NIS). As a precaution the toughened glass is made to go through the process of heat soaking so that it can act as a safety glass.

Heat Soaking is a process in which the glass is soaked in a heated chamber at 290 degree centigrade for around two hours. This process accelerates the expansion of Nickel in case here is any Nickel sulphide is present and causes the glass to break. For safety reasons it is better that the glass breaks in the factory than at site where the glass is installed. Heat soaked glass is used in areas where there is high risk of human impact.

## Lacquered glass/ back printed glass



Lacquered glass is a type of decorative glass that possesses a layer of colour coating on one of its surfaces. Hence, it is also known as back-painted glass.

It is made by top quality clear float or ultra-clear float glass, through depositing a highly durable and resistant lacquer onto the flat and smooth surface of the glass, then by carefully baking into the furnace which is constant temperature, permanently bonding the lacquer onto the glass. Lacquered Glass has all the features of the original float glass but also supplies wonderful opaque and colorful decorative applications.

Lacquered glass/ back printed glass is for indoor use only.

Back Painted Glass can be used in a wide variety of domestic, architectural and commercial indoor applications -almost anywhere a contemporary and practical solution is required to enhance any interior space, includes:

- Kitchens and bathrooms
- Wall cladding,
- Wardrobes
- Table tops, or countertops
- Bars and restaurants
- Feature walls
- Hospitals and other public areas

## TRADING PROCESS

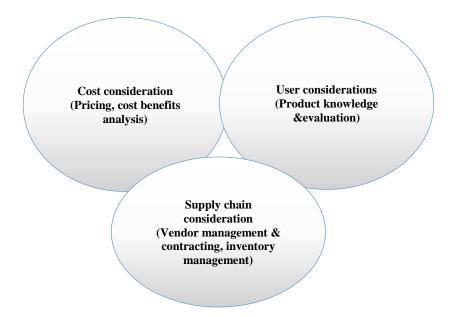
There are different processes carried out to trade quality glass and glass products. The key process have been described below:

## • Selection of supplier

Supplier selection is the process by which our Company identifies, evaluates, and contracts with suppliers. The main objective of supplier selection process is to reduce purchase risk, maximize overall value to the purchaser, and develop closeness and long-term relationships between buyers and suppliers. The process of supplier selection gives our Company a clear understanding of the quality of the products and improve our success and competitiveness.

## Selection of products and range

Our Company selects its glass and glass products from different suppliers and confirms the product range at appropriate prices. Selecting/choosing the appropriate product can be considered the important building block of every business venture. In selection of products, our Company checks cost, quality and reliability of products to ensure that the products are marketable and have the highest profit potential. A product may be selected on the basis of its ability to utilize idle capacity or complement the sale of the existing products. After selection the products, supplier delivers the product to our Company and our Company further delivers its products to the customer at valuable price.



#### • Deploy marketing strategies

Our Company deploys the following market strategies in order to market and sell its products:



Through channels: Our Company engages an area sales manager for selling the products at target level and ensure the smooth functioning of their assigned area. Area sales manager guide our Company for selling our products to the target market and communicate regularly with vendors, customers and clients and ensure consistency of quality across a particular area and maximise the profit and sale.

Area sales manager assign their task to local sales manager in order to make sales calls with local customers. Local sales manager deals with customers for selling the product at appropriate price. Local Sales manager build and maintain strong personal relationships with existing customers to ensure high satisfaction level and develop new customers to generate business.

**Direct marketing strategies:** Our Company understands the psychology of its customers and how a product will be used by the target consumers. Our Company uses the above to communicate the information about its product to its customers. Basic details about the product, including prices, available models or styles and other information are a good foundation for initial communication with the customer. Our Company uses this marketing strategy to directly sell its products to its customers.

#### • DELIVERY/ SUPPLY OF PRODUCTS TO CUSTOMER

Our Company delivers the products to customer after confirmation of order. Our sales managers ensure the products are delivered effectively and efficiently at the door step of the customer and customer is satisfied with the product. After delivery the products, customer opt different types of payment method for make payment, such as cash payment or credit cycle i.e. (post-dated cheque). Our Company received payment from customer and maintain good and healthy relations with the customer.

#### REVENUE BREAK-UP

a) Our Company has domestic market presence. Our state-wise revenue break up for the period ended September 30, 2022 and the preceding three fiscals based on the sale of our products is as follows:

(₹ in lakhs)

S. No.	State	September 30, 2022	Fiscal 2022	Fiscal 2021	Fiscal 2020
1.	RAJASTHAN	2369.04	4216.91	3188.13	3227.43
Total		2369.04	4216.91	3188.13	3227.43

b) Following is our detailed revenue breakup for the period ended September 30, 2022 and the preceding three fiscals.

(₹ in lakks)

S. No.	September 30, 2022	Fiscal 2022	Fiscal 2021	Fiscal 2020
1.Revenue from Operations	2356.30	4210.22	3162.74	3208.85
2.Other Income	12.74	6.69	25.39	18.58
Total	2369.04	4216.91	3188.13	3227.43

c) We majorly sell our finished products to various manufacturers functioning in different industries. The following is the revenue breakup of the top five and top ten customers of our Company for period ended September 30, 2022 and the preceding three fiscals are as follows:

(₹ inlacs)

Particulars	Septembe	r 30, 2022	Fise	cal 2022	Fisc	al 2021	Fisca	al 2020
_	Amount	Percentag	Amount	Percentage	Amount	Percentage	Amount	Percentage
		e%		%		%		%
Top 5	78.08	8.97	76.57	9.19	71.95	7.34	77.04	8.32
customers								
Top 10	113.17	13.01	108.33	13.01	106.68	10.89	98.92	10.68
customers								

## Marketing

Our Company deploys the following market strategies in order to market and sell its products:



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Area sales manager assign their task to local sales manager in order to make sales calls with local customers. Local sales manager deals with customers for selling the product at appropriate price. Local Sales manager build and maintain strong personal relationships with existing customers to ensure high satisfaction level and develop new customers to generate business.

**Direct marketing strategies:** Our Company understands the psychology of its customers and how a product will be used by the target consumers. Our Company uses the above to communicate the information about its product to its customers. Basic details about the product, including prices, available models or styles and other information are a good foundation for initial communication with the customer. Our Company uses this marketing strategy to directly sell its products to its customers.

#### **COLLABORATIONS**

As on date of this Draft Prospectus, we have not entered into any technical or financial collaborations or agreements.

#### INVENTORY MANAGEMENT

The trading business vertical of the company is a B2B model and operates primarily on an agency basis wherein the goods are procured from suppliers on cash or least credit basis and supplied to customers on credit basis. The procurement of goods is carried out on an "order" basis as well as "demand estimation basis". In the order basis business our inventory levels are low as the goods are supplied directly from supplier to our customer in most such cases. But in the demand estimation basis we procure goods in bulk from suppliers and stock the same at our godowns until sale is made. This allows us higher margins at the time of sale but increases our inventory holding costs.

#### CORPORATE SOCIAL RESPONSIBILITY

We confirm that Section 135 of the Companies Act is not applicable to our Company.

#### **INSURANCE**

Under the restrictive covenants imposed by the financial institutions and also as a good business practice we maintain insurance covering our stocks and assets at such levels that we believe to be appropriate. We have availed sookshma business package insurance policy to maintain insurance cover against risk of standard fire and special perils, burglary floater insurance transport insurance policy to maintain insurance cover against the risk in transport and storage, warehousing non refrigerated and low fire hazard; and SBI general bharat laghu udyam suraksha to insure against the risk of storage of non hazardous goods in godowns and silos.

## INFORMATION TECHNOLOGY

We believe that Information Technology is a powerful tool in operating our business and have accordingly invested in creating a strong IT system, network and processes. We have in place various off shelf IT system relating in particular to communication. Recently, we have switched over to the TALLY PRIME platform for smooth functioning of our business. Modules like materials management, sales order processing, store balance, section wise production, post sales complaints handling, accounts, finance, etc. are part of the TALLY PRIME system.

#### **HUMAN RESOURCES**

We believe that our employees are key contributors to our business success. As on September 30, 2022, we have 20 employees including our Directors, who look after our business operations, administrative, secretarial, marketing and accounting functions in accordance with their respective designated goals.

Following is a department wise employee break-up:

Department	Number of Employees
Management Promoters & Executive Directors	6
Heads of Department/ Senior Management	3
Finance & Accounts	1
Sales & Marketing	6
Human Resources	1
Admin & Information and Technology	1
Security	1
Office Staff & Others	1
Total	20

#### INTELLECTUAL PROPERTY RIGHTS

As on date of this Draft Prospectus, our Company has not applied for or availed any intellectual property approvals. Our current name and logo, is not owned or registered as a trade name or trademark by our Company under the provisions of the Trademarks Act, 1999.

## **COMPETITION**

Our industry faces competition from organized as well as unorganized players in the domestic market as well as in the international market. We have a number of competitors who manufacture products, which are similar to us. Even with a diversified product portfolio, quality approach and modern technology we may have to face competitive pressures. We believe the principal elements of competition in our industry are price, quality, timely delivery and reliability. We compete against our competitors by establishing ourselves as a glass trader with an innovative product portfolio with varied applications, which enables us to provide our clients with innovative products suitable to their needs and market requirements.

## LAND AND PROPERTY

The following are the details of owned properties:

Owned property:

S. No. Particulars of the property, description and area		Usage		
1.	H-1/790, Sitapura Industrial Area Ext., Near Fire Bridge	Registered Office		
	Office, Jaipur RJ 302022 IN. Total Area - 500 Sq. Metres.			

## KEY INDUSTRIAL REGULATIONS AND POLICIES

The following description is an overview of certain sector-specific relevant laws and regulations in India which are applicable to the operations of our Company and its business. The description of laws and regulations set out below is not exhaustive and is only intended to provide general information to Bidders. The information in this section is neither designed nor intended to be a substitute for professional legal advice and investors are advised to seek independent professional legal advice.

The statements below are obtained from publications available in the public domain based on the current provisions of applicable Indian law, and the judicial, regulatory and administrative interpretations thereof, which are subject to change or modification by legislative, regulatory, administrative, quasi-judicial or judicial decisions/actions and our Company or the LM are under no obligation to update the same.

## A. Industry Related Laws and Regulations

## Bureau of Indian Standards Act, 2016 ("BIS Act")

The BIS Act provides for the establishment of the Bureau of Indian Standards ("BIS") as a national standards body of India for the development of activities of standardisation, conformity assessment and quality certification of goods, articles, processes, systems, services and matters connected thereto. The BIS Act provides for the functions of the BIS which includes, among others, (a) to publish, establish, promote and review prescribed Indian standards in relation to any goods, article, process, system or service; (b) to adopt as Indian standard, any standard, established by any other institution in India or elsewhere, in relation to goods, articles, processes, systems or services; (c) to carry out functions necessary for promotion, monitoring and management of the quality of goods, articles, processes, systems and services and to protect the interests of consumers and other stake holders; (d) undertake, support and promote research necessary for formulation of Indian standards; and (e) to recognise and accredit any institution in India or outside which is engaged in standardisation. The BIS Act empowers the Central Government to order compulsory use of standard mark for any goods or article if it finds it expedient to do so in public interest, national security, protection of human, animal or plant health, safety of environment or prevention of unfair trade practices. The license holders under BIS holders shall, at all times, remain responsible for conformance of goods, articles, processes, systems or services carrying the standard mark. The BIS Act also provides the penalties, which include imprisonment and/or fine in case there is a contravention of the provisions of the BIS Act.

## The Legal Metrology Act, 2009 ("Legal Metrology Act")

The Legal Metrology Act replaces the Standards of Weights and Measures Act, 1976 and the Standards of Weights and Measures (Enforcement) Act, 1985. The Legal Metrology Act seeks to establish and enforce standards of weights and measures, regulate trade and commerce in weights, measures and other goods which are sold or distributed by weight, measure or number, and matters connected therewith or incidental thereto. The key features of the Legal Metrology Act are (a) appointment of Government approved test centres for verification of weights and measures; (b) permitting the establishments to nominate a person who will be held responsible for breach of provisions of the Legal Metrology Act; (c) stringent punishment, such as power of inspection, seizure and forfeiture; and (d) prohibits manufacture, repair or sale of weight or measure without license.

## Consumer Protection Act, 2019

The Consumer Protection Act reinforces the interest and rights of consumers by laying down a mechanism for speedy grievance redressal. Any person to whom goods were delivered/intended to be delivered or services were rendered/ intended to be rendered, or a recognized consumer association, or numerous consumers having the same interest, or the Central/State Government may lodge a complaint before the district forum or any other appropriate forum under the Consumer Protection Act, inter alia, where:

- (i) an unfair trade practice or a restrictive trade practice has been adopted by a service provider;
- (ii) the goods bought by him or agreed to be bought by him suffer from one or more defects;

- (iii) a trader or a service provider, as the case may be, has charged for the goods or for the services mentioned in the complaint;
- (iv) the services availed or agreed to be availed suffer from any deficiency in any material aspect; and
- (v) the provision of services which are hazardous or likely to be hazardous to life and safety of the public when used are offered by the service provider which such person could have known with due diligence to be injurious to life and safety; and
- (vi) claim for product liability action lies against the product manufacturer, product seller or product service provider, as the case may be.

The Consumer Protection Act, 2019 has been published in the e-gazette and will repeal the existing Consumer Protection Act, 1986 on such date as the Central Government may by notification appoint. The Consumer Protection Act, 2019 will, inter alia, introduce a Central Consumer Protection Council to promote, protect and enforce the rights of consumers executive agency to provide relief to a class of consumers. The Consumer Protection Act, 2019 will bring e-commerce entities and their customers under its purview including providers of technologies or processes for advertising or selling, online marketplace or online auction sites. The Consumer Protection Act, 2019 will also provide for mediation cells for early settlement of the disputes between the parties.

## Standards of Weights and Measures Act, 1976

The Standards of Weights and Measures Act, 1976 (the "Act") was enacted to regulate trade or commerce in weights, measures and other goods which are sold or distributed by weight, measure or number and to provide for such matters as may be connected thereto. The Act enumerates the specific base units to measure goods and products. Any offence under this Act is punishable with imprisonment or fine or with both based on the type of violation.

## Information Technology Act, 2000

The Information Technology Act, 2000 (the "IT Act") creates a liability on a body corporate which is negligent in implementing and maintaining reasonable security practices and procedures, and thereby causing wrongful loss or wrongful gain to any person, while possessing, dealing with, or handling any sensitive personal data or information in a computer resource owned, controlled or operated by it but affords protection to intermediaries with respect to third party information liability. The IT Act also provides for civil and criminal liability including compensation, fines, and imprisonment for various computer related offences. These include offences relating to unauthorised disclosure of confidential information and committing of fraudulent acts through computers, tampering with source code, unauthorised access, publication or transmission of obscene material etc. The IT Act empowers the Government of India to formulate rules with respect to reasonable security practices and procedures and sensitive personal data. Additionally, the IT Act empowers the Government of India to direct any of its agencies to intercept, monitor or decrypt any information in the interest of sovereignty, integrity, defence and security of India, among other things. In April 2011, the Department of Information Technology under the Ministry of Communications and Information Technology notified the Information Technology (Reasonable Security Practices and Procedures and Sensitive Personal Data or Information) Rules 2011 under Section 43A of the IT Act and the Information Technology (Intermediaries Guidelines) Rules, 2011 under Section 79(2) of the IT Act.

## Electricity Act, 2003

The Electricity Act, 2003 (the "*Electricity Act*") was enacted to regulate the generation, transmission, distribution, trading and use of electricity by authorising a person to carry on the above acts either by availing a license or by seeking an exemption under the Electricity Act. Additionally, the Electricity Act states no person other than Central Transmission Utility or State Transmission Utility, or a licensee shall transmit or use electricity at a rate exceeding 250 watts and 100 volts in any street or place which is a factory within the meaning of the Factories Act, 1948 or a mine within the meaning of the Mines Act, 1952 or any place in which 100 or more persons are ordinarily likely to be assembled. An exception to the said rule is given by stating that the applicant shall apply by giving not less than 7 days' notice in writing of his intention to the Electrical Inspector and to the District Magistrate or the Commissioner of Police, as the case may be, containing the particulars of electrical installation and plant, if any, the nature and purpose of supply of such electricity. The Electricity Act also lays down the requirement of mandatory use of meters to regulate the use of electricity and authorises the Commission so formed under the

Electricity Act, to determine the tariff for such usage. The Electricity Act also authorises the State Government to grant subsidy to the consumers or class of consumers it deems fit from paying the standard tariff required to be paid. The Electricity Act also states the mechanism for seeking judicial relief by setting up an Appellate Tribunal and laying down the process to seek justice against the orders of the Commission established under the Electricity Act.

## Shops and Establishments Legislations

Establishments are required to be registered under the provisions of local shops and establishments legislations applicable in the states where such establishments are set up. Such legislations regulate the working and employment conditions of workers employed in such shops and establishments including commercial establishments and provide for fixation of working hours, rest intervals, overtime, holidays, leave, termination of service, maintenance of shops and establishments and other rights and obligations of the employers and employees. Shops and establishments have to be registered under the shops and establishments legislations of the respective states where they are located.

## Municipality Laws

Pursuant to the Constitution (Seventy-Fourth Amendment) Act, 1992, the respective state legislatures in India have power to endow the municipalities with power to implement schemes and perform functions in relation to matters listed in the Twelfth Schedule to the Constitution of India. The respective States of India have enacted laws empowering the municipalities to issue trade license for operating stores and implementation of regulations relating to such license along with prescribing penalties for non-compliance.

## Transfer of Property Act, 1882

The Transfer of Property Act, 1882 (the "*T.P. Act*") governs the transfer of property, including immovable property, between natural persons excluding a transfer by operation of law. The T.P. Act establishes the general principles relating to the transfer of property, including among other things, identifying the categories of property that are capable of being transferred, the persons competent to transfer property, the validity of restrictions and conditions imposed on the transfer and the creation of contingent and vested interest in the property. The T.P. Act also provides for the rights and liabilities of the vendor and purchaser in case of a transaction relating to sale of property and the lessor and lessee if the transaction involves lease of land, as the case may be.

## Sale of Goods Act, 1930

The Sale of Goods Act, 1930 (the "Sale of Goods Act") governs contracts relating to the sale of goods. The contracts for sale of goods are subject to the general principles of the law relating to contracts. A contract for sale may be an absolute one or based on certain conditions. The Sale of Goods Act contains provisions in relation to the essential aspects of such contracts, including the transfer of ownership of goods, delivery of goods, rights and duties of the buyer and seller, remedies for breach of contract and the conditions and warranties implied under a contract for the sale of goods.

## The Registration Act, 1908

The Registration Act, 1908 (the "Act") was passed to consolidate all the previous legislations which were enacted in relation to the registration of documents. This Act was promulgated to achieve the purpose of maintaining a proper regulatory record of transactional documents with a recognized officer in order to safeguard the original copies. The Act lays down two types of registration of documents, one being mandatory registration, which has been laid down under Section 17 of the Act and relates to documents such as, inter alia gift deed or transfer deed for an immovable property, non-testamentary instruments purporting to an interest in any immovable property, leasing or renting an immovable property. The other type of registration has been laid down under Section 18 of the Act which provides for the category of documents, registration of which is optional or discretionary and include, wills, instrument for transfer of shares, adoption deeds, etc. Failure to register a document under Section 17 of the Act can attract severe consequences, including declaration of invalidity of the transfer in question; however, no such consequence is attracted in case of Section 18 of the Act. Sections 28 and 31 of the Act provide

the sub-registrars and other officers, the authority to register documents under this Act. Registration of a document, provides authenticity to a document and also acts as a conclusive proof in relation to the execution of such a document in the court of law.

#### Indian Stamp Act, 1899

Stamp duty in relation to certain specified categories of instruments as specified under Entry 91 of the Union list mentioned in the Seventh Schedule of the Constitution of India, is governed by the provisions of the Indian Stamp Act, 1899 (the "Act"), all others instruments are required to be stamped, as per the rates laid down by the State Governments. Stamp duty is required to be paid on such category of transaction documents laid down under the various laws of the states, which denotes that stamp duty was paid before the document became legally binding. The stamp duty has to be paid on such documents or instruments and at such rates which have been specified in the First Schedule of the Act. Instruments as mentioned in the said schedule of the Act, if are not duly stamped are not admissible in the court of law as valid evidence for the transaction contained therein. The Act also provides for impounding of instruments which are not sufficiently stamped or not stamped at all. Unstamped and deficiently stamped instruments can be impounded by the relevant authorities and validated by imposing of penalty on the parties. The amount of penalty payable on such instruments may vary from state to state.

#### B. Tax Related Laws

The tax related laws that are applicable to our Company include the Customs Act, 1962, the Income Tax Act, 1961, the Income Tax Rules, 1962 and GST which includes the Central Goods and Services Tax Act, 2017, various State Goods and Services Tax legislations, and the Integrated Goods and Services Tax Act, 2017.

## C. Foreign Investment related Laws and Regulations

Foreign investment in Indian securities is governed by the provisions of the Foreign Exchange Management Act, 1999 ("FEMA") read with the applicable FEM Rules. FEMA replaced the erstwhile Foreign Exchange Regulation Act, 1973. Foreign investment is permitted (except in the prohibited sectors) in Indian companies, either through the automatic route or the government approval route, depending upon the sector in which foreign investment is sought to be made. The DIPP (now DPIIT) makes policy pronouncements on FDI through press notes and press releases which are notified by the RBI as amendments to the FEM Rules. In case of any conflict, the FEM Rules prevail. Therefore, the regulatory framework, over a period of time consists of acts, regulations, press notes, press releases, and clarifications among other amendments. The DIPP (now DPIIT) issued the FDI Policy which consolidates the policy framework on FDI issued by DIPP (now DPIIT), in force on August 28, 2017 and reflects the FDI policy as on August 28, 2017. The FDI Policy consolidates and subsumes all the press notes, press releases, and clarifications on FDI issued by DIPP (now DPIIT). As per the FDI Policy, FDI up to 100% is permitted in wholesale trading under automatic route and upto 51% is permitted in multi brand retail trading under the government route subject to certain conditions prescribed under FDI policy. As per the Press Note No. 3 of 2020 dated April 17, 2020 issued by the DIPP, has amended the FDI Policy to include restrictions on entities belonging to a country, which shares land border with India or where the beneficial owner of an investment into India is situated in or is a citizen of any such country, where they can invest only under the Government route. Further, a citizen of Pakistan or an entity incorporated in Pakistan can invest, only under the Government route, in sectors/activities other than defence, space, atomic energy and sectors/activities prohibited for foreign investment.

## The Foreign Exchange Management Act, 1999

Foreign investment in India is primarily governed by the provisions of the Foreign Exchange Management Act, 1999 ("FEMA") and the rules, regulations and notifications thereunder, as issued by the Reserve Bank of India from time to time. The RBI, in exercise of its power under the FEMA, has notified the Foreign Exchange Management (Transfer or Issue of Security by a person Resident Outside India) Regulations, 2017 by Notification No. FEMA 20(R)/2017-RB dated November 7, 2017 ("FEMA Regulations") to prohibit, restrict, or regulate transfer by or issue security to a person resident outside India. As laid down by the FEMA Regulations, no prior consents and approvals are required from the RBI for Foreign Direct Investment ("FDI") under the "automatic route" within the specified sectoral caps. In respect of all industries not specified as FDI under the automatic route, and in respect of investment in excess of the specified sectoral limits under the automatic route, approval may be

required from the RBI. At present, the FDI Policy does not prescribe any cap on the foreign investments in the sector in which the Company operates. Therefore, foreign investment up to 100% is permitted in the Company under the automatic route.

## The Foreign Trade (Development and Regulation) Act, 1992 and the Rules framed thereunder

The Foreign Trade (Regulation and Development) Act, 1992 ("FTA"), and the rules framed thereunder, is the main legislation concerning foreign trade in India. The FTA read along with Foreign Trade (Regulation) Rules, 1993 provides for the development and regulation of foreign trade by facilitating imports into, and augmenting exports from, India and for matters connected therewith or incidental thereto. As per the provisions of FTA, the Government:- (i) may make provisions for facilitating and controlling foreign trade; (ii) may prohibit, restrict and regulate exports and imports, in all or specified cases as well as subject them to exemptions; (iii) is authorised to formulate and announce an export and import policy and also amend the same from time to time, by notification in the Official Gazette; (iv) is also authorised to appoint a 'Director General of Foreign Trade' for the purpose of the Act, including formulation and implementation of the Export-Import Policy.

The FTA prohibits anybody from undertaking any import or export under an Importer-Exporter Code member ("IEC") granted by the Director General of Foreign Trade pursuant to Section 7. Hence, every entity in India engaged in any activity involving import/export is required to obtain an IEC unless specifically exempted from doing so. The IEC shall be valid until it is cancelled by the issuing authority.

#### D. Environment Related Laws

#### Air (Prevention and Control of Pollution) Act, 1981

The Air (Prevention and Control of Pollution) Act, 1981 (the "Act") aims to prevent, control and abate air pollution and pursuant to the provisions of this Act, any person, establishing or operating any industrial plant within an air pollution control area, must obtain the consent of the relevant State Pollution Control Board prior to establishing or operating such industrial plant. The State Pollution Control Board is required to grant consent within a period of four months of receipt of an application, but may impose conditions relating to the consent granted. No person operating any industrial plant in any air pollution control area is permitted to discharge the emission of any air pollutant in excess of the standards laid down by the State Pollution Control Board. The penalties for the failure to comply with the above requirements include imprisonment of up to six years and the payment of fine extending up to ₹ 10,000.

#### Water (Prevention and Control of Pollution) Act, 1974

The Water (Prevention and Control of Pollution) Act, 1974 ("Water Act") aims to prevent and control water pollution as well as restore water quality by establishing and empowering the Central Pollution Control Board and the State Pollution Control Boards. Under the Water Act, any person establishing any industry, operation or process, any treatment or disposal system, use of any new or altered outlet for the discharge of sewage or new discharge of sewage, must obtain the consent of the relevant State Pollution Control Board, which is empowered to establish standards and conditions that are required to be complied with. In certain cases, the State Pollution Control Board may cause the local Magistrates to restrain the activities of such person who is likely to cause pollution. Penalty for the contravention of the provisions of the said Act include the imposition of fines or imprisonment, or both.

The Central Pollution Control Board has the powers, inter alia, to specify and modify standards for stream and wells. The State Pollution Control Board has powers, inter alia, to inspect any sewage or trade effluents, and to review plans, specifications or other date relating to plants set up for treatment of water. The State Board also has the power to evolve efficient methods of disposal of sewage and trade effluents on land, to advice the State Government with respect to the suitability of any premises or location for carrying on any industry likely to pollute a stream or well and to specify standards for treatment of sewage and trade effluents.

#### The Environment Protection Act, 1986

The Environment Protection Act, 1986 (the "Act") has been enacted for the protection and improvement of the environment (which includes water, air, land, human beings, other living creatures, plants, microorganisms, etc.) and for matters connected therewith. The Act empowers the Central Government to take measures to protect and improve the environment such as by laying down standards of emission or discharge of pollutants, providing for restrictions regarding areas where industries may operate, prohibitions and restrictions regarding the handling of hazardous substances and location of industries and so on. The Central Government is empowered by the Act to constitute authority or authorities for the purpose of exercising and performing such powers and functions, to appoint a person for inspection, for analysis of samples and for selection of notification of environmental laboratories.

## Hazardous Wastes (Management, Handling and Trans boundary Movement) Rules, 2008

The Hazardous Wastes (Management, Handling and Transboundary Movement) Rules, 2008 ("Hazardous Waste Rules") define the term 'hazardous waste' and any person who has control over the affairs of a factory or premises or any person in possession of the hazardous waste is classified as an 'occupier'. In terms of the Hazardous Waste Rules, occupiers have been, inter alia, made responsible for safe and environmentally sound handling of hazardous wastes generated in their establishments and are required to obtain license/authorisation from the respective State Pollution Control Board for generation, processing, treatment, packaging, storage, transportation, use, collection, destruction, conversion, offering for sale, transfer or the life of the hazardous waste.

## The Noise Pollution (Regulation and Control) Rules, 2000

The Noise Pollution (Regulation and Control) Rules, 2000 (the "Rules") aim to regulate and control noise producing and venerating sources with the objective of maintaining the ambient air quality standards in respect of noise. The Rules declare different areas or zones each permitting for different ambient air quality standards in respect of noise and the noise levels shall not exceed this limit, as prescribed by the Schedule. The Rules also prescribe methods to cut down on noise from various sources including industries, such as by mounting machinery, using insulating screens and suitable ducts, etc.

## National Environment Policy (the "Policy")

The present national policies for environmental management are contained in the National Forest Policy, 2018, the National Conservation Strategy and Policy Statement on Environment and Development, 1992, the Policy Statement on Environment and Development, 1992; and the Policy Statement on Abatement of Pollution,1992. Some sector policies such as the National Agriculture Policy, 2018; National Population Policy, 2000; and National Water Policy, 2012 have also contributed towards environmental management. All these policies have recognized the need for sustainable development in their specific contexts and formulated necessary strategies to give effect to such recognition. The Policy seeks to extend the coverage, and fill in gaps that still exist, in light of present knowledge and accumulated experience. It does not displace, but builds on the earlier policies.

The Objectives of the Policy are as follows:

- Conservation of critical environmental resources
- Intra-generational equity: Livelihood security for the poor
- Inter-generational equity
- Integration of environmental concerns in economic and social development
- Efficiency in environmental resource use
- Environmental governance
- Enhancement of resources for environmental conservation

The Policy evolved from the recognition that only such development is sustainable, which respects ecological constraints and the imperatives of justice. The objectives stated above are to be realized through various strategic interventions by different public authorities at Central, State and Local government levels. They would also be the basis of diverse partnerships. The principles followed in the Policy are:

- Human beings are the center of sustainable development concerns
- Right to development must be fulfilled so as to equitably meet developmental and environmental needs of present and future generations.
- In order to achieve sustainable development environmental protection shall constitute an integral part of the development process and cannot be considered in isolation from it.
- Where there are credible threats of serious or irreversible damage to key environmental resources, lack of full scientific certainty shall not be used as a reason for postponing cost-effective measures to prevent environmental degradation.
- In various public actions for environmental conservation, economic efficiency would be sought to be realized.

## E. Intellectual Property Laws

## Information Technology Act, 2000

The Information Technology Act, 2000 (the "IT Act") creates a liability on a body corporate which is negligent in implementing and maintaining reasonable security practices and procedures, and thereby causing wrongful loss or wrongful gain to any person, while possessing, dealing with, or handling any sensitive personal data or information in a computer resource owned, controlled or operated by it but affords protection to intermediaries with respect to third party information liability. The IT Act also provides for civil and criminal liability including compensation, fines, and imprisonment for various computer related offences. These include offences relating to unauthorised disclosure of confidential information and committing of fraudulent acts through computers, tampering with source code, unauthorised access, publication or transmission of obscene material etc. The IT Act empowers the Government of India to formulate rules with respect to reasonable security practices and procedures and sensitive personal data. Additionally, the IT Act empowers the Government of India to direct any of its agencies to intercept, monitor or decrypt any information in the interest of sovereignty, integrity, defence and security of India, among other things. In April 2011, the Department of Information Technology under the Ministry of Communications and Information Technology notified the Information Technology (Reasonable Security Practices and Procedures and Sensitive Personal Data or Information) Rules 2011 under Section 43A of the IT Act and the Information Technology (Intermediaries Guidelines) Rules, 2011 under Section 79(2) of the IT Act.

## Indian Patents Act, 1970

The purpose of the Indian Patents Act, 1970 (the "Act") is to protect inventions. Patents provide the exclusive rights for the owner of a patent to make, use, exercise, distribute and sell a patented invention. The patent registration confers on the patentee the exclusive right to use, manufacture and sell his invention for the terms of the patent. An invention means a new product or process involving an inventive step capable of industrial application. An application for a patent can be made by (a) a person claiming to be the true and first inventor of the invention; (b) a person being the assignee of the person claiming to be the true and first inventor in respect of the right to make such an application; and (c) legal representative of any deceased person who immediately before his death was entitled to make such an application.

## Trade Marks Act, 1999

Indian trademark law permits the registration of trademarks for goods and services. The Trade Marks Act, 1999 ("Trade Mark Act") governs the statutory protection of trademarks and for the prevention of the use of fraudulent marks in India. An application for trademark registration may be made by individual or joint applicants and can be made on the basis of either use or intention to use a trademark in the future. Once granted, trademark registration is valid for ten years, unless cancelled, and may be renewed indefinitely upon payment of renewal fees every ten years. If not renewed after ten years, the mark lapses and the registration has to be restored. The Trade Mark (Amendment) Act, 2010 has been enacted by the Government to amend the Trade Mark Act to enable Indian nationals as well as foreign nationals to secure simultaneous protection of trademark in other countries. It also seeks to simplify the law relating to transfer of ownership of trademarks by assignment or transmission and to align the law with international practice.

In March 2017, the Trade Marks Rules, 2017 ("*Trade Mark Rules*") were notified, in supersession of the Trade Marks Rules, 2002. The Trade Marks Rules brought with them some changes in the application process, in terms of an increase in application fees and common formats for multiple kinds of applications. However, the e-filing process has been incentivized by providing lower application fees.

#### F. Employment Related Laws

- Contract Labour (Regulation and Abolition) Act, 1970
- Minimum Wages Act, 1948
- Payment of Wages Act, 1936
- Workmen's/Employee's Compensation Act, 1923
- The Employees' Provident Funds and Miscellaneous Provisions Act, 1952
- Employees' State Insurance Act, 1948
- Industrial Employment (Standing Orders) Act, 1946
- Industrial Disputes Act, 1947 and Industrial Dispute (Central) Rules, 1957
- Payment of Bonus Act, 1965
- Payment of Gratuity Act, 1972
- Maternity Benefit Act, 1961
- The Equal Remuneration Act, 1976
- Public Liability Insurance Act, 1991
- Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013
- Inter-State Migrant Workmen (Regulation of Employment and Conditions of Service) Act, 1979
- The Employers' Liability Act, 1938
- The Personal Injuries (Compensation Insurance) Act, 1963
- Apprentices Act, 1961
- Child Labour (Prohibition and Regulation) Act, 1986

In order to rationalize and reform labour laws in India, the Government of India has framed four labour codes, namely:

- (i) The Industrial Relations Code, 2020 received the assent of the President of India on September 28, 2020 and it proposes to subsume three existing legislations, namely, the Industrial Disputes Act, 1947, the Trade Unions Act, 1926 and the Industrial Employment (Standing Orders) Act, 1946. The provisions of this code will be brought into force on a date to be notified by the Central Government.
- (ii) The Code on Wages, 2019 received the assent of the President of India on August 8, 2019 and proposes to subsume four existing laws namely, the Payment of Wages Act, 1936, the Minimum Wages Act, 1948, the Payment of Bonus Act, 1965 and the Equal Remuneration Act, 1976. The Central Government has notified certain provisions of the Code on Wages, mainly in relation to the constitution of the advisory board.
- (iii) The Occupational Safety, Health and Working Conditions Code, 2020 received the assent of the President of India on September 28, 2020 and proposes to subsume certain existing legislations, including the Factories Act, 1948, the Contract Labour (Regulation and Abolition) Act, 1970, the Inter-State Migrant Workmen (Regulation of Employment and Conditions of Service) Act, 1979 and the Building and Other Construction Workers (Regulation of Employment and Conditions of Service) Act, 1996. The provisions of this code will be brought into force on a date to be notified by the Central Government.
- (iv) The Code on Social Security, 2020 received the assent of the President of India on September 28, 2020 and it proposes to subsume certain existing legislations including the Employee's Compensation Act, 1923, the Employees' State Insurance Act, 1948, the Employees' Provident Funds and Miscellaneous Provisions Act, 1952, the Maternity Benefit Act, 1961, the Payment of Gratuity Act, 1972, the Building and Other Construction Workers' Welfare Cess Act, 1996 and the Unorganised Workers' Social Security Act, 2008. The provisions of this code will be brought into force on a date to be notified by the Central Government.

## G. General Corporate and Other Allied Laws

Apart from the above list of laws which is inclusive in nature and not exhaustive – general laws like the Indian Contract Act, 1872, Specific Relief Act, 1963, Negotiable Instruments Act, 1881, Sale of Goods Act, 1930, Anti Trust law such as Competition Act, 2002 and corporate Acts namely Companies Act, 1956 and Companies Act, 2013 are also applicable to the Company.

## HISTORY AND CERTAIN CORPORATE MATTERS

Our Company was incorporated on May 3, 2018 as 'Agarwal Float Glass India Private Limited', a private limited company under the Companies Act, 2013, pursuant to a certificate of incorporation dated May 3, 2018 issued by the Deputy Registrar of Companies, Central Registration Centre, National Capital Territory of Delhi on behalf of the Registrar of Companies, Jaipur.. Subsequently, our Company was converted into a public limited company pursuant to a resolution passed by our Shareholders at an extraordinary general meeting held on May 11, 2022 and consequently the name of our Company was changed to 'Agarwal Float Glass India Limited' and a fresh certificate of incorporation dated June 3, 2022was issued by the Registrar of Companies, Jaipur. The corporate identification number of our Company is U74995RJ2018PLC061097.

#### Change in registered office of our Company

The registered office of our Company is located at H-1/790, Sitapura Industrial Area Ext., Near Fire Bridge Office, Jaipur - 302 022, Rajasthan, India. There has not been any change in the registered office of our Company since incorporation.

## **Main Objects of our Company**

The main objects of our Company are as follows:

"To establish and carry on in India or elsewhere the business of manufacturing, buying, selling, importing, exporting, trading, distributing, fabricating, processing, designing, broking, supplying and otherwise dealing in all types of glass, leveled and unleveled silvered sheet, curved or flat laminated and safety glass, toughened glass, fiber glass, welding glass, silver glass, colored glass, safety glass, tryhid glasses, float and plate glass, glass-wool, fiber glass, Glass tubes, glass bulb, glass moulds, glass bottles, mirrors, looking glass, scientific glass-ware, glass bricks, glass tiles, welding glass, colored glass, signal glass, decorating glass, optical glass, woods glass used in laboratories, icy flowered glass, acrylic plastic sheets, lead mirror, gold mirror, decorative glass, ice - flowered glass, glass doors, fittings and all kinds of glass articles, glass bevels, glass embossers, glass tablets, bottles, casks, porcelain wares receptacles of all kinds and all other articles and things associated with or auxiliary to attainment of above objects."

The main objects as contained in the MoA enable our Company to carry on the business presently being carried out and the activities proposed to be undertaken pursuant to the objects of this Issue.

## **Amendments to the Memorandum of Association**

The following amendments have been made to the Memorandum of Association of our Company in the last ten (10) years:

Date of shareholder's	Nature of amendments
resolution	
September 30, 2022	Clause V of the MoA was amended to reflect the increase in the authorised share capital of our
	Company from ₹ 6,00,00,000 divided into 60,00,000 Equity Shares of ₹ 10 each to ₹
	8,00,00,000 divided into 80,00,000 Equity Shares of ₹ 10 each
May 11, 2022	New set of MoA was adopted in accordance with Companies Act 2013 and pursuant to conversion
	of our Company from a private limited company to a public limited company.
April 4, 2022	Clause V of the MoA was amended to reflect the increase in the authorised share capital of our
	Company from 2,10,00,000 divided into 21,00,000 Equity Shares of ₹ 10 each to ₹
	6,00,00,000 divided into 60,00,000 Equity Shares of ₹ 10 each
February 18, 2022	Clause 3(b) of the MoA was amended to reflect the addition of point (26) under the heading
	'Matters which are necessary for furtherance of objects specified in clause 3(a).
March 1, 2019	Clause V of the MoA was amended to reflect the increase in the authorised share capital of our
	Company from 2,00,00,000 divided into 20,00,000 Equity Shares of ₹ 10 each to ₹
	2,10,00,000 divided into 21,00,000 Equity Shares of ₹ 10 each
January 12, 2019	Clause V of the MoA was amended to reflect the increase in the authorised share capital of our
	Company from ₹ 10,00,000 divided in to 1,00,000 Equity Shares of ₹ 10 each to ₹ 2,00,00,000
	divided into 20,00,000 Equity Shares of ₹ 10 each

## Corporate profile of our Company

For details regarding the description of our Company's activities, services, products, market, growth, technology, managerial competence, standing with reference to prominent competitors, launch of key products or services, entry in new geographies or exit from existing markets, major suppliers, distributors and customers, segment, capacity/facility creation, capacity built-up, marketing and competition, please refer to the chapters titled "OurBusiness", "Our Management" and "Management's Discussion and Analysis of Financial Position and Results of Operations" on pages 78, 99 and respectively, of this Draft Prospectus.

## **Major Events and Milestones**

The table below sets forth some of the key events, milestones in our history since its incorporation.

Year	Events
2018	Our Company was incorporated as a private limited company under the name Agarwal Float
	Glass India Private Limited
2022	Our Company was converted from a private limited company to a public limited company
	and its name was changed to Agarwal Float Glass India Limited.

#### **Awards and Accreditations**

As of date of this Draft Prospectus, our Company has not received any awards and accreditations.

#### **Time and Cost Overrun**

Our Company has not experienced any significant time and cost overrun in setting up projects.

#### Defaults or Rescheduling of Borrowings with Financial Institutions/ Banks

As of date of this Draft Prospectus, there are no defaults or rescheduling of borrowings from financial institutions or banks or conversion of loans into equity in relation to our Company.

## Details regarding material acquisition or disinvestments of business / undertakings, mergers, amalgamation

Except as stated below, our Company has not made any business acquisition, merger and amalgamation or disinvestment of business in the last ten years:

Business purchase agreement dated March 1, 2019 entered into between M/s. Agarwal Glass House ("Seller") and our Company (the "Agreement").

Pursuant to the Agreement the Seller agreed to sell all of its assets and transfer its liabilities to our Company, as reflected in the Seller's balance sheet as on February 28, 2019 for a consideration amounting to ₹ 192.14 lakhs, subsequent to which our Company allotted equity shares amounting to ₹ 192.14 lakhs to the Seller within 30 days of execution of the Agreement.

#### **Revaluation of assets**

Our Company has neither revalued its assets nor has issued any Equity Shares (including bonus shares) by capitalizing any revaluation reserves in the last ten years.

## **Holding Company**

As on the date of this Draft Prospectus, our Company does not have a holding company.

## **Subsidiaries of our Company**

As on the date of this Draft Prospectus, our Company does not have any subsidiaries.

## Associate or Joint ventures of our Company

As on the date of this Draft Prospectus, our Company does not have any joint ventures or associate companies.

## **Strategic and Financial Partners**

As on date of this Draft Prospectus our Company does not have any strategic and financial partners.

## **Shareholders and Other Agreements**

There are no shareholders and other material agreements, apart from those entered into in the ordinary course of business carried on or intended to be carried on by us.

## Agreements with key managerial personnel or a Director or Promoters or any other employee of the Company

There are no agreements entered into except in the ordinary course of business by a Key Managerial Personnel or Director or Promoters or any other employee of our Company, either by themselves or on behalf of any other person, with any shareholder or any other third party with regard to compensation or profit sharing in connection with dealings in the securities of our Company.

#### Guarantees given by Promoters offering its shares in the Offer for Sale

This is a fresh issue of Equity Shares and our Promoters are not offering their shares in this Issue.

## **Material Agreements**

Our Company has not entered into any material agreements with strategic partners, joint venture partners and/or financial partners, other than in the ordinary course of business of our Company.

# **OUR MANAGEMENT**

#### **Our Board of Directors**

Our Articles of Association require us to have not less than three (03) and not more than fifteen (15) Directors. As on date of this Draft Prospectus, we have six (06) Directors on our Board, which includes, one (01) Managing Director, one (01) Executive Director, one (01) Non-Executive Director, who is a woman director, three (03) Independent Directors.

Set forth below, are details regarding our Board as on the date of this Draft Prospectus:

Name, DIN, Date of Birth, Designation, Address,		Other Directorships				
Occupation, Term and Nationality	(years)					
Uma Shankar Agarwal	48	i.	C	Toughened	Glass	India
			Private Li	mited		

**DIN:** 02806077

Date of Birth: March 28, 1974

Designation: Chairman and Managing Director

**Address:** 70, Gopalpura By Pass, Sonabari, near Narayan Niwas, Durgapura, Jaipur – 302 018,

Rajasthan, India.

**Occupation:** Business

Term: For a period of five (05) years with effect from

September 30, 2022

Period of directorship: Since incorporation

Nationality: Indian

Mahesh Kumar Agarwal	45	i.	Agarwal Toughened Glass India
			Private Limited; and
<b>DIN:</b> 02806108		ii.	Agarwal Fortune India Limited.

Date of Birth: January 8, 1977

**Designation:** Executive Director

**Address:** 70, Gopalpura By Pass, Sonabari, near Narayan Niwas, Durgapura, Jaipur – 302 018,

Rajasthan, India.

**Occupation:** Business

**Term:** Liable to retire by rotation

Period of directorship: Since incorporation

Nationality: Indian

Name, DIN, Date of Birth, Designation, Address, Occupation, Term and Nationality	Age (years)	Other Di	rectorships
Sharda Agarwal	40	i.	Agarwal Fortune India Limited.
<b>DIN:</b> 09520743			

**Date of Birth:** July 2, 1982

**Designation:** Non-Executive Director

**Address:** 70, Gopalpura By Pass, Sonabari, near Narayan Niwas, Durgapura, Jaipur – 302 018,

Rajasthan, India.

**Occupation:** Business

**Term:** Liable to retire by rotation

Period of directorship: Director since May 11, 2022

Nationality: Indian

Gokul Gupta 29 Nil

**DIN:** 09695987

Date of Birth: August 3, 1993

**Designation:** Independent Director

**Address:** 42-B, Path No. 7, Bhamashah Marg, Karani Colony, Dehar Ka Balaji, Jaipur- 302 039, Rajasthan,

India.

**Occupation:** Business

**Term:** For a period of five (05) years with effect from

September 30, 2022

Period of directorship: Director since September 30,

2022

Nationality: Indian

Punit Mittal 29 Nil

**DIN:** 09696234

Date of Birth: August 1, 1993

**Designation:** Independent Director

**Address:** 12/102, Kaveri Path, Near Pani Ki Tanki, Mansarovar, Jaipur – 302 020, Rajasthan, India.

Name, DIN, Date of Birth, Designation, Address, Age Other Directorships
Occupation, Term and Nationality (years)

**Occupation:** Business

**Term:** For a period of five (05) years with effect from

September 30, 2022

Period of directorship: Director since September 30,

2022

Nationality: Indian

Praveen Gupta 35 Nil

**DIN:** 09696142

**Date of Birth:** June 6, 1987

**Designation:** Independent Director

**Address:** 677-C A, Surya Nagar, Near Narayan Niwas, Gopalpura By Pass, Jaipur – 302015, Rajasthan, India.

**Occupation:** Business

**Term:** For a period of five (05) years with effect from

September 30, 2022

Period of directorship: Director since September 30,

2022

Nationality: Indian

#### **Brief Biographies of our Directors**

Uma Shankar Agarwal, aged 48 years, is the Chairman, Managing Director and the Promoter of our Company. He has passed the examination conducted by Ranchi University for the degree course of bachelor's degree in commerce. He has more than two decades of experience in the glass industry. He is the co-founder of other ventures such as "Agarwal Glass House" and is also a director on the board of directors of Agarwal Toughened Glass India Private Limited. He been associated with our Company since its inception.

Mahesh Kumar Agarwal, aged 45 years, is the Executive Director and the Promoter of our Company. He has basic education and has passed the secondary school examination from Bihar School Examination Board, Patna. He is a director on the board of directors of Agarwal Toughened Glass India Private Limited and Agarwal Fortune India Limited and is a partner in the partnership firm, under the name M/s. Mukesh Kumar Agarwal. He has more than two decades of experience in the glass industry and has been associated with our Company since its inception.

**Sharda Agarwal,** aged 40 years, is a Non-Executive Director our Company. She has passed the examination conducted by University of Rajasthan for the degree course of bachelor's degree in arts. She is the co-founder of other ventures such as "Agarwal Glass House" and "Hardik PVC" She is a director on the board of directors of Agarwal Fortune India Limited and has more than a decade of experience in the glass industry.

**Gokul Gupta**, aged 29 years, is an Independent Director of our Company. He has passed the examination conducted by University of Rajasthan for the degree course of bachelor's degree in commerce. He has experience of over four years in finance and accounts and has been associated with the Singhal Group in the capacity of an accounts officer and NMA & Associates in the capacity of a chartered account.

**Punit Mittal**, aged 29 years, is an Independent Director of our Company. He holds a bachelor's degree in technology from Rajasthan Technical University, Kota. He has experience of over five years in the information and technology sector and in the past was associated with Daksh Info Soft Private Limited, VPM Classes and Chem Academy.

**Praveen Gupta**, aged 35 years, is an Independent Director of our Company. He has passed the examination conducted by University of Rajasthan for the degree course of bachelor's degree in computer application. He also holds a master's degree in computer application from Indira Gandhi National Open University. He has over seven years of experience in the academic sector and in the past has worked as practical examiner and evaluator for Central Board of Secondary Education, Practical Examiner and Evaluator for the degree examination conduction for Bachelor's of Education and AISSCE examination evaluator.

#### **Confirmations**

- 1. None of our Directors of our Company have held or currently hold directorship in any listed company whose shares have been or were suspended from being traded on any of the stock exchanges in the five years preceding the date of filing of this Draft Prospectus with the SEBI, during the term of his/her directorship in such company.
- 2. Further, none of our Directors of our Company are or were associated in the capacity of a director with any listed company which has been delisted from any stock exchange(s) at any time in the past.

## **Relationship between our Directors**

Except as stated below, none of our Directors are related to each other:

Name of Director	Relationship
Uma Shankar Agarwal	Brother of Mahesh Kumar Agarwal and brother-in law of Sharda Agarwal
Sharda Agarwal	Wife of Mahesh Kumar Agarwal and sister-in-law of Uma Shankar Agarwal
Mahesh Kumar Agarwal	Brother of Uma Shankar Agarwal and husband of Sharda Agarwal

## Arrangements and Understanding with Major Shareholders

None of our Key Managerial Personnel or Directors have been appointed pursuant to any arrangement or understanding with our major shareholders, customers, suppliers or others pursuant to which of the directors was selected as a director or member of senior management.

#### Payment or Benefit to officers of our Company

Except as stated otherwise in this Draft Prospectus and any statutory payments made by our Company, no non-salary amount or benefit has been paid, in two preceding years, or given or is intended to be paid or given to any of our Company's officers except remuneration of services rendered as Directors, officers or employees of our Company.

Except as stated in this Draft Prospectus and except for statutory benefits upon termination of their employment in our Company or superannuation, no officer of our Company is entitled to any benefit upon termination of such officer's employment in our Company or superannuation. Contributions are made regularly by our Company towards provident fund, gratuity fund and employee state insurance.

#### **Service Contracts**

None of our directors have entered into any service contracts with our company and no benefits are granted upon their termination from employment other than the statutory benefits provided by our company. However, Executive Directors of our Company are appointed for specific terms and conditions for which no formal agreements are

executed, however their terms and conditions of appointment and remuneration are specified and approved by the Board of Directors and Shareholders of the Company.

Except statutory benefits upon termination of their employment in our Company or retirement, no officer of our Company, including the directors and key Managerial personnel, are entitled to any benefits upon termination of employment

## **Borrowing Powers of our Board**

Our Articles of Association, subject to applicable law, authorize our Board to raise or borrow money or secure the payment of any sum of money for the purposes of our Company. Our Company has, pursuant to an Extra-ordinary General Meeting held on September 30, 2022, resolved that in accordance with the provisions of the Companies Act, 2013, our Board is authorised to borrow, from time to time, such sum or sums of moneys as the Board which together with the moneys already borrowed by our Company (apart from temporary loans obtained or to be obtained from the Company's bankers in the ordinary course of business), may exceed at any time the aggregate of the paid − up capital of our Company and its free reserves, that is to say, reserves not set apart for any specific purpose, provided that the total amount of money/moneys borrowed by the Board of Directors and outstanding at one time shall not exceed ₹ 5,000 lacs.

# Terms of appointment and remuneration of our Managing Director

Pursuant to a resolution passed by the Board of Directors at the meeting held on September 20, 2022 and approved by the Shareholders of our Company at the AGM held on September 30, 2022, Uma Shankar Agarwal was appointed as the Managing Director of our Company for a period of five (05) years with effect from September 30, 2022 along with the terms of remuneration, which provides that the aggregate of his salary, allowances and perquisites in any one financial year shall be in accordance with Sections 197, 198, Schedule V and other relevant provisions of the Companies Act, 2013 read with the rules prescribed thereunder.

Basic Salary	Upto ₹ 2 lakhs per month.

# Terms of appointment and remuneration of our Executive Director

Mahesh Kumar Agarwal is one of the first directors of our Company. He is not liable to receive any remuneration from the Company.

#### **Remuneration details of our Directors**

# (i) Remuneration of our Executive Directors

The aggregate value of the remuneration paid to the Executive Directors in Fiscal 2022 is as follows:

S. No.	Name of the Director	Remuneration (₹ in lacs)
1.	Uma Shankar Agarwal	6.00
2.	Mahesh Kumar Agarwal	Nil

Our Executive Directors were not paid sitting fee in Fiscal 2022 for attending meetings of the Board of Directors and its committees.

#### (ii) Sitting fee details of our Independent Directors

Our Independent Directors were not paid sitting fee in Fiscal 2022 for attending meetings of the Board of Directors and its committees.

# Payment or benefit to Directors of our Company

Except as disclosed in this Draft Prospectus, no amount or benefit has been paid or given within the two preceding years or is intended to be paid or given to any of the Executive Directors except the normal remuneration for services rendered as a Director of our Company. Additionally, there is no contingent or deferred compensation payable to any of our Directors.

# Remuneration paid to our Directors by our Subsidiary

As on date of this Draft Prospectus, our Company does not have a subsidiary.

#### **Loans to Directors**

There are no loans that have been availed by the Directors from our Company that are outstanding as of the date of this Draft Prospectus.

## **Shareholding of Directors in our Company**

Except as stated below, none of our other Directors holds any Equity Shares of our Company as on the date of filing of this Draft Prospectus:

Sr. No.	Name of Director	Number of Equity Shares	% of the pre-Issue Equity Share Capital
1.	Uma Shankar Agarwal	49,28,473	97.52
2.	Mahesh Kumar Agarwal	1,25,000	2.47
3.	Sharda Agarwal	3	Negligible

## **Shareholding of Directors in our Subsidiaries**

As on date of this Draft Prospectus, our Company does not have a subsidiary.

#### **Interest of our Directors**

Our Executive Directors may be deemed to be interested to the extent of remuneration paid to them for services rendered as a Director of our Company and reimbursement of expenses, if any, payable to them. For details of remuneration paid to our see "Terms of appointment and remuneration of our Executive Directors" above.

Uma Shankar Agarwal and Mahesh Kumar Agarwal, the Promoters of our Company and may be deemed to be interested in the promotion of our Company to the extent that they have promoted our Company. Except as stated above, our Directors have no interest in the promotion of our Company other than in the ordinary course of business. Our Directors may also be regarded as interested to the extent of Equity Shares held by them in our Company, if any, details of which have been disclosed above under the heading "Shareholding of Directors in our Company". All of our Directors may also be deemed to be interested to the extent of any dividend payable to them and other distributions in respect of the Equity Shares. For further details, please refer to the chapter titled "Our Business" at page 78 of the Draft Prospectus.

Our Directors may also be interested to the extent of Equity Shares, if any, held by them or held by the entities in which they are associated as promoter, directors, partners, proprietors or trustees or kartas or coparceners or held by their relatives or that may be subscribed by or allotted to the companies, firms, ventures, trusts in which they are interested as promoter, directors, partners, proprietors, members or trustees, pursuant to this Issue. Except as disclosed in "Financial Information" and "Our Promoters and Promoter Group" on pages 120 and 112, respectively of this Draft Prospectus, our Directors are not interested in any other company, entity or firm.

Our Directors, namely, Uma Shankar Agarwal, Mahesh Kumar Agarwal and Sharda Agarwal have extended personal guarantees on behalf of our Company for the loans availed by our Company from its lenders. For details, please see "Financial Indebtedness" on page 132.

Except as stated in "Restated Financial Information" on page 120 of this Draft Prospectus, our Directors do not have any other interest in the business of our Company.

# Interest as to property

Except as disclosed in this Draft Prospectus, our Directors do not have any interest in any property acquired or proposed to be acquired by our Company or of our Company.

# **Bonus or Profit Sharing Plan for our Directors**

None of our Directors are a party to any bonus or profit sharing plan.

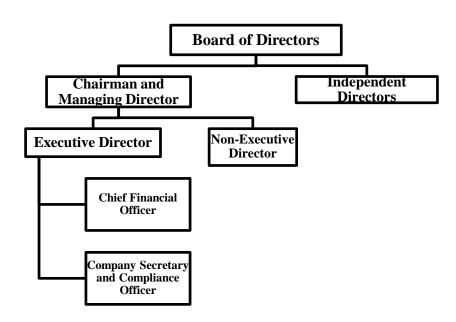
# Changes in our Board during the Last Three Years

Except as disclosed below, there have been no changes in our Board during the last three years.

Name of Director	Date of Appointment/ Change in designation	Date of Cessation	Reason
Sharda Agarwal	May 11, 2022	-	Appointed as a Non-Executive Director
Uma Shankar Agarwal	September 30, 2022	-	Change is designation from Executive Director to a
			Managing Director and Chairman
Gokul Gupta	September 30, 2022	1	Appointed as an Independent Director
Punit Mittal	September 30, 2022		Appointed as an Independent Director
Praveen Gupta	September 30, 2022		Appointed as an Independent Director

## **Management Organization Structure**

Set forth is the management organization structure of our Company:



# **Corporate Governance**

The provisions of the SEBI Listing Regulations and the Companies Act with respect to corporate governance will be applicable to us immediately upon the listing of our Equity Shares on the Stock exchange.

We are in compliance with the requirements of the applicable regulations, including the SEBI Listing Regulations, Companies Act and the SEBI (ICDR) Regulations, in respect of corporate governance including constitution of our Board and Committees thereof. Our corporate governance framework is based on an effective independent Board, separation of the Board's supervisory role from the executive management team and constitution of the Board Committees, as required under law.

Our Board undertakes to take all necessary steps to continue to comply with all the requirements of the SEBI Listing Regulations and the Companies Act. Our Board functions either directly, or through various committees constituted to oversee specific operational areas.

#### **Committees of our Board**

Our Board has constituted following committees in accordance with the requirements of the Companies Act and SEBI Listing Regulations:

- a) Audit Committee;
- b) Stakeholders' Relationship Committee; and
- c) Nomination and Remuneration Committee.

Details of each of these committees are as follows:

#### a. Audit Committee

Our Audit Committee was constituted on September 20, 2022 with the following members forming a part of the said Committee:

Sr. No.	Name of Member	Designation
1.	Praveen Gupta	Chairman
2.	Punit Mittal	Member
3.	Uma Shankar Agarwal	Member

The Audit Committee is in compliance with Section 177 of the Companies Act 2013 and Regulation 18 of the SEBI Listing Regulations. The Company Secretary shall act as the secretary of the Audit Committee.

The scope, functions and the terms of reference of our Audit Committee, is in accordance with Section 177 of the Companies Act, 2013 and Regulation 18 of the SEBI Listing Regulations which are as follows:

# A. Powers of Audit Committee

The Audit Committee shall have the following powers:

- To investigate any activity within its terms of reference;
- To seek information from any employee;
- To obtain outside legal or other professional advice; and
- To secure attendance of outsiders with relevant expertise, if it considers necessary

# B. Role of the Audit Committee

The role of the audit committee shall include the following:

- 1. Oversight of the company's financial reporting process and the disclosure of its financial information to ensure that the financial statements are correct, sufficient and credible;
- 2. Recommendation for appointment, remuneration and terms of appointment of auditors of the company;
- 3. Approval of payment to statutory auditors for any other services rendered by the statutory auditors;

- 4. Reviewing, with the management, the annual financial statements and auditor's report thereon before submission to the Board for approval, with particular reference to:
  - a. Matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of clause (c) of sub-section 3 of section 134 of the Companies Act, 2013;
  - b. Changes, if any, in accounting policies and practices and reasons for the same;
  - c. Major accounting entries involving estimates based on the exercise of judgment by management;
  - d. Significant adjustments made in the financial statements arising out of audit findings;
  - e. Compliance with listing and other legal requirements relating to financial statements;
  - f. Disclosure of any related party transactions; and
  - g. Qualifications in the draft audit report.
- 5. Reviewing, with the management, the quarterly financial statements before submission to the Board for approval;
- 6. Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document / prospectus / notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter;
- 7. Monitoring the end use of funds raised through public offers and related matters;
- 8. Reviewing and monitoring the auditor's independence and performance, and effectiveness of audit process;
- 9. Approval of any subsequent modification of transactions of the company with related parties;
  - **Explanation:** The term "related party transactions" shall have the same meaning as provided in Clause 2 (zc) of the SEBI Listing Regulations and/or the Accounting Standards.
- 10. Scrutiny of inter-corporate loans and investments;
- 11. Valuation of undertakings or assets of the company, wherever it is necessary;
- 12. Evaluation of internal financial controls and risk management systems;
- 13. Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems;
- 14. Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- 15. Discussion with internal auditors of any significant findings and follow up there on;
- 16. Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board;
- 17. Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- 18. Looking into the reasons for substantial defaults in the payment to depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- 19. Reviewing the functioning of the whistle blower mechanism;
- 20. Approval of appointment of CFO (i.e., the whole-time Finance Director or any other person heading the finance function or discharging that function) after assessing the qualifications, experience and background, etc. of the candidate;
- 21. Carrying out any other function as is mentioned in the terms of reference of the Audit Committee; and

- 22. Reviewing the utilization of loans and/or advances from/investments by the holding company in the subsidiary exceeding rupees hundred crores or 100% of the asset size of the subsidiary, whichever is lower including existing loans / advances/ investments, as may be applicable.
- 23. consider and comment on rationale, cost-benefits and impact of schemes involving merger, demerger, amalgamation etc., on the listed entity and its shareholders.]

Further, the Audit Committee shall mandatorily review the following information:

- Management discussion and analysis of financial condition and results of operations;
- Statement of significant related party transactions (as defined by the audit committee), submitted by management;
- Management letters / letters of internal control weaknesses issued by the statutory auditors;
- Internal audit reports relating to internal control weaknesses; and
- Appointment, removal and terms of remuneration of the chief internal auditor shall be subject to review by the audit committee.
- statement of deviations:
- a. Quarterly statement of deviation(s) including report of monitoring agency, if applicable, submitted to stock exchange(s) in terms of Regulation 32(1) of the SEBI Listing Regulations.
- b. Annual statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice in terms of Regulation 32(7) the SEBI Listing Regulations.

As required under the SEBI Listing Regulations, the Audit Committee shall meet at least four times a year with maximum interval of four months between two meetings and the quorum for each meeting of the Audit Committee shall be two members or one third of the members, whichever is greater, provided that there should be a minimum of two independent directors present.

# b. Stakeholders' Relationship Committee

Our Stakeholder' Relationship Committee was constituted on September 20, 2022. The members of the said Committee are as follows:

Sr. No.	Name of Member	Designation
1.	Sharda Agarwal	Chairman
2.	Praveen Gupta	Member
3.	Gokul Gupta	Member

The Stakeholders' Relationship Committee is in compliance with Section 178 of the Companies Act 2013 and Regulation 20 of the SEBI Listing Regulations. The Company Secretary shall act as the secretary of the Stakeholders' Relationship Committee.

The scope and function of the Stakeholders' Relationship Committee is in accordance with Section 178 of the Companies Act, 2013 and the SEBI Listing Regulations and the terms of reference, powers and scope of the Stakeholders' Relationship Committee of our Company include:

- 1. Resolving the grievances of the security holders of the Company including complaints related to transfer/transmission of shares, non-receipts of annual reports, non-receipt of declared dividends, issue of new/duplicate certificates, general meetings, etc.;
- 2. Review of measures taken for effective exercise of voting rights of by shareholders;
- 3. Review of adherence to the service standards adopted by the listed entity in respect of various services being rendered by the Registrar and Share Transfer Agent;
- 4. Review of the various measures and initiatives taken by the listed entity for reducing the quantum of unclaimed dividends and ensuring timely receipts of dividend warrants/ annual reports/ statutory notices by the shareholders of the Company; and

Carrying out any other function as prescribed under the SEBI Listing Regulations as and when amended from time to time.

As required under the SEBI Listing Regulations, the Stakeholders Relationship Committee shall meet at least once a year, and the chairperson of the committee shall be present at the annual general meetings to answer queries of the security holders. The quorum of the meeting shall be either two members or one third of the members of the committee whichever is greater.

## c. Nomination and Remuneration Committee

Our Nomination and Remuneration Committee was constituted on September 20, 2022 with the following members:

Sr. No.	Name of Member	Designation
1.	Praveen Gupta	Chairman
2.	Punit Mittal	Member
3.	Sharda Agarwal	Member

The Nomination and Remuneration Committee is in compliance with Section 178 of the Companies Act 2013 and Regulation 19 of the SEBI Listing Regulations. The Company Secretary shall act as the secretary of the Nomination and Remuneration Committee.

The scope and function of the Nomination and Remuneration Committee is in accordance with Section 178 of the Companies Act, 2013 and SEBI Listing Regulations and the terms of reference, powers and role of our Nomination and Remuneration Committee are as follows:

- 1. formulation of the criteria for determining qualifications, positive attributes and independence of a director and recommend to the board of directors a policy relating to, the remuneration of the directors, key managerial personnel and other employees;
- 2. For every appointment of an independent director, the Nomination and Remuneration Committee shall evaluate the balance of skills, knowledge and experience on the Board and on the basis of such evaluation, prepare a description of the role and capabilities required of an independent director. The person recommended to the Board for appointment as an independent director shall have the capabilities identified in such description. For the purpose of identifying suitable candidates, the Committee may:
  - a) use the services of an external agencies, if required;
  - b) consider candidates from a wide range of backgrounds, having due regard to diversity; and
  - c) consider the time commitments of the candidates.
- 3. formulation of criteria for evaluation of performance of independent directors and the board of directors;
- 4. devising a policy on diversity of board of directors;
- 5. identifying persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the board of directors their appointment and removal;
- 6. whether to extend or continue the term of appointment of the independent director, on the basis of the report of performance evaluation of independent directors;
- 7. recommend to the board, all remuneration, in whatever form, payable to senior management;
- 8. framing suitable policies and systems to ensure that there is no violation, by an employee of any applicable laws in India or overseas, including:
  - the Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992or the Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015 to the extent each is applicable; or
  - the Securities and Exchange Board of India (Prohibition of Fraudulent and Unfair Trade Practices relating to the Securities Market) Regulations, 2003;

- 9. evaluating the performance of the independent directors and on the basis of their performance evaluation recommending the Board of Directors and the members of the Company to extend or continue the term of appointment of the independent director; and
- 10. performing such other activities as may be delegated by the Board of Directors and/or are statutorily prescribed under any law to be attended to by the Nomination and Remuneration Committee.

As required under the SEBI Listing Regulations, the Nomination and Remuneration Committee shall meet at least once a year, and the chairperson of the committee shall be present at the annual general meetings to answer queries of the shareholders. The quorum for each meeting of the said committee shall be either two members or one-third of the members of the committee whichever is greater, including at least one independent director in presence.

# **Our Key Managerial Personnel**

In addition to our Managing Director and Executive Director, whose details have been provided under paragraph above titled 'Brief Profile of our Directors', set forth below are the details of our Key Managerial Personnel as on the date of filing of this Draft Prospectus:

**Ashok Prajapat**, aged 26 years, is the Chief Financial Officer of our Company. He has passed the examinations conducted by University of Rajasthan for the degree courses of bachelor's and master's degrees in commerce. He has experience of over five years in accountancy. He is responsible for handling account related matters of our Company and was appointed with effect from June 4, 2022. He has not received remuneration during the Fiscal 2022.

**Priyanka Mahirchandani**, aged 27 years, is the Company Secretary of our Company. She has passed the examination conducted by University of Rajasthan for the degree course of bachelor's degree in commerce. She is an associate member of the Institute of Company Secretaries of India. She has experience of about three years in corporate law advisory industry. She is responsible for handling secretarial related matters of our Company and was appointed with effect from June 4, 2022. She has not received remuneration during the Fiscal 2022.

All our Key Managerial Personnel are permanent employees of our Company.

# Relationship of Key Managerial Personnel with our Directors, Promoters and / or other Key Managerial Personnel

Except as disclosed under the heading "Relationship between our Directors" and herein above, none of the key managerial personnel are related to each other or to our Promoters or to any of our Directors.

# Shareholding of the Key Managerial Personnel

Except as disclosed under the heading, "Shareholding of Directors of our Company", none of our Key Managerial Personnel hold Equity Shares in our Company.

# Bonus or Profit Sharing Plan for our Key Managerial Personnel

None of our Key Managerial Personnel is a party to any bonus or profit sharing plan.

# Payment or benefit to Key Managerial Personnel of our Company

Except as disclosed in this Draft Prospectus, no amount or benefit has been paid or given within the two preceding years or is intended to be paid or given to any of the Key Managerial Personnel except the normal remuneration for services rendered by them. Additionally, there is no contingent or deferred compensation payable to any of our Key Managerial Personnel.

# **Interest of Key Managerial Personnel**

Except as disclosed in this Draft Prospectus, none of our Key Managerial Personnel's have any interest in our Company other than to the extent of the remuneration, equity shares held by them or benefits to which they are entitled

to our Company as per their terms of appointment and reimbursement of expenses incurred by them during the ordinary course of business.

Further, there is no arrangement or understanding with the major shareholders, customers, suppliers or others, pursuant to which any of our Key Managerial Personnel have been appointed.

# **Changes in Key Managerial Personnel in the Last Three Years**

Set forth below, are the changes in our Key Managerial Personnel in the last three years immediately preceding the date of filing of this Draft Prospectus:

Name	Designation	Date of change	Reason
Ashok Prajapat	Chief Financial Officer	June 4, 2022	Appointment
Priyanka Mahirchandani Company Secretary and		June 4, 2022	Appointment
	Compliance Officer		

The attrition of the key management personnel is as per the industry standards.

# **Employees' Stock Option Plan**

As on date of this Draft Prospectus, our Company does not have any employee stock option plan or purchase schemes for our employees.

# Loans taken by Directors / Key Management Personnel

Our Company has not granted any loans to the Directors and/or Key Management Personnel as on the date of this Draft Prospectus.

# OUR PROMOTERS AND PROMOTER GROUP

As on the date of this Draft Prospectus, our Promoters holds, 50,53,473 Equity Shares, constituting 99.99% of our pre – Issue issued, subscribed and paid-up equity share capital of our Company. For details of the build-up of our Promoters' shareholding in our Company, see "Capital Structure" on page 52 of this Draft Prospectus.

#### **Details of our Promoters**



## UMA SHANKAR AGARWAL

Uma Shankar Agarwal, aged 48 years, is the Promoter, Chairman and Managing Director of our Company.

For details of his educational qualifications, experience, other directorships, positions / posts held in the past and other directorships and special achievements, see the chapter titled "Our Management" on page 99 of this Draft Prospectus.

Date of birth: March 28, 1974

Permanent account number: ABJPA7156M

Passport number: H1402027

Address: 70, Gopalpura By Pass, Sonabari, near Narayan Niwas,

Durgapura, Jaipur – 302 018, Rajasthan, India.





Mahesh Kumar Agarwal, aged 45 years, is the Promoter and Executive Director of our Company.

For details of his educational qualifications, experience, other directorships, positions / posts held in the past and other directorships and special achievements, see the chapter titled "Our Management" on page 99 of this Draft Prospectus.

Date of birth: January 8, 1977

Permanent account number: ABJPA3128M

Passport number: 23753932

Address: 70, Gopalpura By Pass, Sonabari, near Narayan Niwas,

Durgapura, Jaipur – 302 018, Rajasthan, India.

#### Other Undertakings and Confirmations

Our Company undertakes that the details of Permanent Account Number, Bank Account Number(s), Aadhar Card Number, Driving License Number and Passport Number of the Promoters will be submitted at the time of submission of this Red Herring Prospectus to the NSE for listing of the securities of our Company on EMERGE Platform of NSE Our Promoters and the members of our Promoter Group have confirmed that they have not been identified as willful

defaulter or a fraudulent borrower by the RBI or any other governmental authority. No violations of securities laws have been committed by our Promoters or members of our Promoter Group or any Subsidiaries in the past or are currently pending against them. None of (i) our Promoters and members of our Promoter Groupor persons in control of or on the boards of bodies corporate forming part of our Group Companies (ii) the Companies with which any of our Promoters are or were associated as a promoters, director or person in control, are debarred or prohibited from accessing the capital markets or restrained from buying, selling, or dealing in securities under any order or directions passed for any reasons by the SEBI or any other authority or refused listing of any of the securities issued by any such entity by any stock exchange in India or abroad.

#### Other Ventures of our Promoters

The ventures in which our Promoters are involved in are as follows:

## a) Uma Shankar Agarwal:

Name of the Venture	Nature of Interest
Agarwal Toughened Glass India Private Limited	Managing Director
Uma Shankar Agarwal (HUF)	Karta

# b) Mahesh Kumar Agarwal:

Name of the Venture	Nature of Interest
Agarwal Toughened Glass India Private Limited	Director
Agarwal Fortune India Limited	Managing Director
Mahesh Kumar Agarwal (HUF)	Karta

Our Company confirms that the permanent account number, passport number, aadhaar card number, driving license number and bank account number of our Promoters shall be submitted to the Stock Exchanges at the time of filing this Draft Prospectus.

## **Change in Control of our Company**

Our Promoters are the original promoters of our Company and the control of our Company has not been acquired during five years immediately preceding this Draft Prospectus.

# **Experience of our Promoters in the business of our Company**

For details in relation to experience of our Promoters in the business of our Company, please refer to the chapter titled "Our Management" beginning on page 99 of this Draft Prospectus.

#### **Interest of our Promoters**

Interest in promotion of our Company

Our Promoters are interested in our Company to the extent that they have promoted our Company and to the extent of their shareholding in our Company and the dividends payable, if any, and any other distributions in respect of their shareholding in our Company or the shareholding of their relatives in our Company. For details of the shareholding and directorships of our Promoters in our Company, please refer to the chapter titled "Capital Structure", "Our Management" and "Related Party Transactions" beginning on page 52, 99 and 118, respectively of this Draft Prospectus.

Interest of Promoters in our Company other than as a Promoter

Our Promoters, Uma Shankar Agarwal and Mahesh Kumar Agarwal are the Chairman and Managing Director and Executive Director, respectively, of our Company therefore, may deemed to be considered interested to the extent of any remuneration which shall be payable to him in such capacity. Except as stated in this section and the section titled

"Our Management" and "Related Party Transactions" on pages 99 and 118, respectively, our Promoters do not have any interest in our Company other than as a Promoter.

Interest in the properties of our Company

Except as disclosed in the section titled "FinancialInformation" and the chapter titled "Related Party Transaction" on pages 120 and 118 our Promoters are not interested in the properties acquired by our Company in the three years preceding the date of filing of this Draft Prospectus with SEBI or proposed to be acquired by our Company, or in any transaction by our Company for the acquisition of land, construction of building or supply of machinery.

#### Other Interest and Disclosures

Except as stated in this section and the section titled "Our Management", "Related Party Transactions" and "Financial Information" on pages 99, 118 and 120, respectively, our Promoters do not has any interest in our Company other than as a Promoter.

Our Promoters are not interested in any transaction in acquisition of land or property, construction of building and supply of machinery, or any other contract, agreement or arrangement entered into by the Company and no payments have been made or are proposed to be made in respect of these contracts, agreements or arrangements.

## Payment or benefits to our Promoters and Promoter Group during the last two years

Except as stated in this chapter and the benefits mentioned in the related party transactions as per AS-18 there has been no payment of any amount of benefits to our Promoters or the members of our Promoter Group during the last two years from the date of this Draft Prospectus nor is there any intention to pay or give any benefit to our Promoters or Promoter group as on the date of this Draft Prospectus. For further details, please refer to the chapter titled "*Related Party Transactions*" on page 118 of this Draft Prospectus.

## **Litigations involving our Promoters**

For details of legal and regulatory proceedings involving our Promoters, see "Outstanding Litigation and Material Development" in page 135.

# Guarantees

Our Promoters have not given any guarantees to third parties in respect of our Company and the Equity Shares that are outstanding as of the date of filing of this Draft Prospectus.

# Details of Companies / Firms from which our Promoters have disassociated in the last three years

Our Promoters have not disassociated themselves from any company/firm during the three years preceding this Draft Prospectus.

# A. OUR PROMOTER GROUP

In addition to our Promoters, the following individuals and entities form part of our Promoter Group in terms of Regulation 2(1) (pp) of the SEBI (ICDR) Regulations:

# Individuals forming part of the Promoter Group:

Name of the member of Promoter Group	Relationship with the Promoters	
	Uma Shankar Agarwal	
Late Sanwar Mal Agarwal	Father	
Sharda Devi Agarwal	Mother	
Anita Agarwal	Spouse	
Mahesh Kumar Agarwal	Brother	

Name of the member of Promoter Group	Relationship with the Promoters
Sangeeta Agarwal	Sister
Mayur Agarwal	Son
N.A.	Daughter
Sushil Kumar Kejriwal	Spouse's father
Madhuri Kejriwal	Spouse's mother
Arvind Kejriwal	Spouse's brother
Babita Chetani	Spouse's sister
Kavita Agarwal	
Shweta Kejriwal	
M	ahesh Kumar Agarwal
Late Sanwar Mal Agarwal	Father
Sharda Devi Agarwal	Mother
Sharda Agarwal	Spouse
Uma Shankar Agarwal	Brother
Sangeeta Agarwal	Sister
Hardik Agarwal	Son
Palak Agarwal	Daughter
Makkhan Lal Agarwal	Spouse's father
Vimla Devi Agarwal	Spouse's mother
Shashikant Agarwal	Spouse's brother
Rajesh Agarwal	
Shyam Bihari Agarwal	
Urmila Agarwal	Spouse's sister

# Entities forming part of the Promoter Group:

Except as stated below, no other company, firm or HUF are forming part of the promoter group:

Sr. No.	Name of the entity
1.	Agarwal Toughened Glass India Private Limited
2.	Agarwal Fortune India Limited
3.	Uma Shankar Agarwal (HUF)
4.	Mahesh Kumar Agarwal (HUF)

#### **Other Confirmations**

None of our Promoters and members of the Promoter Group have been declared as wilful defaulters or as a fraudulent borrowers by the RBI or any other governmental authority and there are no violations of securities laws committed by them in the past or are currently pending against them.

Our Promoters have not been declared as a Fugitive Economic Offender under Section 12 of the Fugitive Economic Offenders Act, 2018.

None of our Promoters or Promoter Group entities have been debarred or prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or governmental authority. Our Promoters and members of the Promoter Group are not and have never been promoters, directors or person in control of any other company, which is debarred or prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or governmental authority.

There is no litigation or legal action pending or taken by any ministry, department of the Government or statutory authority during the last 5 (five) years preceding the date of the Issue against our Promoters.

# **OUR GROUP COMPANY**

In terms of the SEBI ICDR Regulations, pursuant to a resolution of our Board dated March 3, 2022, and the applicable accounting standards (Accounting Standard 18 and Indian Accounting Standard 24), for the purpose of identification of "group companies" in relation to the disclosure in Offer Documents, our Company has considered the companies with which there have been related party transactions in the last three years, as disclosed in the section titled "Financial Information" on page 120 of this Draft Prospectus.

Accordingly, pursuant to the said resolution passed by our Board of Directors and the materiality policy adopted, for determining our Group Companies, Agarwal Toughened Glass India Private Limited has been identified and considered as the Group Company of our Company.

# A. Details of our Group Companies

## Agarwal Toughened Glass India Private Limited ("ATIPL")

Registered Office address

The registered office of ATIPL is situated at F-2264, RIICO Industrial Area, Ramchandrapura, Sitapura (Ext.) Jaipur – 302 022, Rajasthan, India.

Financial Performance

The financial information derived from the audited financial statements of ATIPL for the Financial Years ended March 31, 2022, March 31, 2021 and March 31, 2020 are available at https://agarwaltuff.com/investor-relation/.

## B. Litigation

Our Group Company is not party to any litigation which may have material impact on our Company.

# C. Common pursuits

Our Group Company does not have any common pursuits with our Company.

# D. Related business transactions within our Group Company and significance on the financial performance of our Company

Other than the transactions disclosed in "Related Party Transactions" on page 118, there are no other related business transactions between our Group Company and our Company.

#### E. Business Interest

Except as disclosed in the section "Related Party Transactions" on page 118, our Group Company has no business interests in our Company.

#### F. Nature and extent of interest of our Group Companies

a) In the promotion of our Company

Our Group Company does not have any interest in the promotion of our Company.

b) In the properties acquired by us in the preceding three years before filing this Draft Prospectus or proposed to be acquired by our Company

Our Group Company is not interested, directly or indirectly, in the properties acquired by our Company in the

preceding three years or proposed to be acquired by our Company.

c) In transactions for acquisition of land, construction of building and supply of machinery

Our Group Company is not interested, directly or indirectly, in any transactions for acquisition of land, construction of building, supply of machinery, with our Company.

# RELATED PARTY TRANSACTIONS

For details of the related party transactions, during the last three Fiscals and the period ended September 30, 2022, as per the requirements under the relevant accounting standards and as reported in the Restated Financial Information, see "Restated Financial Information – Annexure: Significant Accounting Policies and Explanatory Notes to the Restated Financial Statements- Note - Related Party Disclosures" on page 120 of this Draft Prospectus.

# **DIVIDEND POLICY**

The declaration and payment of dividends will be recommended by the Board of Directors and approved by the Shareholders, at their discretion, subject to the provisions of the Articles of Association and applicable law, including the Companies Act. The dividend, if any, will depend on a number of factors, including but not limited, consolidated net operating profit after tax, working capital requirements, capital expenditure requirements, cash flow required to meet contingencies, outstanding borrowings, and applicable taxes including dividend distribution tax payable by our Company. In addition, our ability to pay dividends may be impacted by a number of factors, including restrictive covenants under loan or financing arrangements our Company is currently availing of or may enter into to finance our fund requirements for our business activities. As on the date of this Draft Prospectus, our Company does not have a formal dividend policy.

Upon the listing of the Equity Shares of our Company and subject to the SEBI Listing Regulations, we may be required to formulate a dividend distribution policy which shall be required to include, among others, details of circumstances under which the shareholders may or may not expect dividend, the financial parameters that shall be considered while declaring dividend, internal and external factors that shall be considered for declaration of dividend, policy as to how the retained earnings will be utilized and parameters that shall be adopted with regard to various classes of shares, as applicable.

Our Company has not declared any dividends during the last three Financial Years. Further, our Company has not declared any dividend in the current Fiscal. There is no guarantee that any dividends will be declared or paid or that the amount thereof will not be decreased in future. For details in relation to the risk involved, see "*Risk Factor*" on page 21 of this Draft Prospectus.

# SECTION V – FINANCIAL INFORMATION

# RESTATED FINANCIAL INFORMATION

S. No.	Details	Page Number
1.	Restated Financial Information	F-1 to F-28

(The remainder of this page is intentionally left blank)

# **Independent Auditor's Report on Restated Financial Statements**

To,
The Board of Directors
Agarwal Float Glass India Limited
(Formerly known as "Agarwal Float Glass India Private Limited")
H-1/790, Sitapura Industrial Area Ext.,
Near Fire Bridge Office, Jaipur
RJ 302022 IN.

- 1. We have examined the attached restated financial information of **Agarwal Float Glass India Limited (Formerly known as "Agarwal Float Glass India Private Limited")** (hereinafter referred to as "**the Company"**) comprising the restated statement of assets and liabilities as at September 30, 2022, March 31, 2022, 2021 and 2020, restated statement of profit and loss and restated cash flow statement for the financial period/year ended on September 30, 2022, March 31, 2022, 2021 and 2020 and the summary statement of significant accounting policies and other explanatory information (collectively referred to as the "**restated financial information**" or "**restated financial statements**") annexed to this report and initialed by us for identification purposes. These Restated Financial Statements have been prepared by the management of the Company and approved by the board of directors at their meeting in connection with the proposed Initial Public Offering on EMERGE Platform ("**IPO**" or "**EMERGE IPO**") of National Stock Exchange of India Limited ("**NSE**") of the company.
- 2. These restated summary statements have been prepared in accordance with the requirements of:
  - (i) Section 26 of Part I of Chapter III of Companies Act, 2013 (the "**Act**") read with Companies (Prospectus and Allotment of Securities) Rules 2014;
  - (ii) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations 2018 ("ICDR Regulations") and related amendments / clarifications from time to time issued by the Securities and Exchange Board of India ("SEBI");
  - (iii) The Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India ("**Guidance Note**")
- 3. The Company's Board of Directors is responsible for the preparation of the Restated Financial Statements for inclusion in the Draft Prospectus/Prospectus ("Offer Document") to be filed with Securities and Exchange Board of India ("SEBI"), NSE and Registrar of Companies (Jaipur) in connection with the proposed IPO. The Restated Financial Statements have been prepared by the management of the Company on the basis of preparation stated in Annexure IV to the Restated Financial Statements. The responsibility of the board of directors of the Company includes designing, implementing and maintaining adequate internal control relevant to the preparation and presentation of the Restated Financial Statements. The board of directors are also responsible for identifying and ensuring that the Company complies with the Act, ICDR Regulations and the Guidance Note.
- 4. We have examined such Restated Financial Statements taking into consideration:
  - (i) The terms of reference and terms of our engagement letter requesting us to carry out the assignment, in connection with the proposed EMERGE IPO;

- (ii) The Guidance Note also requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI;
- (iii) Concepts of test checks and materiality to obtain reasonable assurance based on verification of evidence supporting the Restated Financial Statements;
- (iv) The requirements of Section 26 of the Act and the ICDR Regulations. Our work was performed solely to assist you in meeting your responsibilities in relation to your compliance with the Act, the ICDR Regulations and the Guidance Note in connection with the IPO.
- 5. The Restated Financial Statements of the Company have been compiled by the management from audited financial statements for the period/year ended on September 30, 2022, March 31, 2022, 2021 and 2020.
- 6. Audit for the financial period/year ended on September 30, 2022 was conducted by us vide our report dt. November 15, 2022. Audit for the financial period/year ended March 31, 2022 was conducted by Harish Sharma, March 31, 2021 was conducted by R. Shah & Company and March 31,2020 was conducted by ASAR & Associates vide report dt. September 03, 2022, November 29, 2021 and December 1, 2020. There are no audit qualifications in the audit reports issued by previous auditors and which would require adjustments in the Restated Financial Statements of the Company. The financial report included for these period/years is based solely on the report submitted by him.
- 7. Based on our examination and according to information and explanations given to us, we are of the opinion that the Restated Financial Statements:
  - a) have been prepared after incorporating adjustments for the changes in accounting policies, material errors and regrouping / reclassifications retrospectively in the financial period/year ended on September 30, 2022, March 31, 2022, 2021 and 2020.
  - b) do not require any adjustment for modification as there is no modification in the underlying audit reports;
  - c) have no extra-ordinary items that need to be disclosed separately in the accounts and requiring adjustments.
  - d) have been prepared in accordance with the Act, ICDR Regulations and Guidance Note.
- 8. In accordance with the requirements of the Act including the rules made there under, ICDR Regulations, Guidance Note and engagement letter, we report that:
  - (i) The "restated statement of asset and liabilities" of the Company as at September 30, 2022, March 31, 2022, 2021 and 2020 examined by us, as set out in Annexure I to this report read with significant accounting policies in Annexure IV has been arrived at after making such adjustments and regroupings to the audited financial statements of the Company, as in our opinion were appropriate and more fully described in notes to the restated summary statements to this report.
  - (ii) The "restated statement of profit and loss" of the Company for the financial period/year ended on at September 30, 2022, March 31, 2022, 2021 and 2020 examined by us, as set out in Annexure II to this report read with significant accounting policies in Annexure IV has been arrived at after making such adjustments and regroupings to the audited financial statements of the Company, as in our opinion were appropriate and more fully described in notes to the restated summary statements to this report.
  - (iii) The "restated statement of cash flows" of the Company for the financial period/year ended on at September 30, 2022, March 31, 2022, 2021 and 2020 examined by us, as set

out in **Annexure III** to this report read with significant accounting policies in **Annexure IV** has been arrived at after making such adjustments and regroupings to the audited financial statements of the Company, as in our opinion were appropriate and more fully described in notes to restated summary statements to this report.

9. We have also examined the following other financial information relating to the Company prepared by the management and as approved by the board of directors of the Company and annexed to this report relating to the Company for the financial period/year ended on at September 30, 2022, March 31, 2022, 2021 and 2020 proposed to be included in the Offer Document.

# Annexure to Restated Financial Statements of the Company:-

- I. Summary statement of assets and liabilities, as restated as appearing in ANNEXURE I;
- II. Summary statement of profit and loss, as restated as appearing in ANNEXURE II;
- III. Summary statement of cash flows as restated as appearing in ANNEXURE III;
- IV. Corporate Information, Significant accounting policies as restated and Notes to reconciliation of restated profits and networth as appearing in ANNEXURE IV;
- V. Details of share capital as restated as appearing in ANNEXURE V to this report;
- VI. Details of reserves and surplus as restated as appearing in ANNEXURE VI to this report;
- VII. Details of long-term borrowings as restated as appearing in ANNEXURE VII to this report;
- VIII. Details of long-term provisions as restated as appearing in ANNEXURE VIII to this report;
  - IX. Details of short-term borrowings as restated as appearing in ANNEXURE IX to this report;
  - X. Details of trade payables as restated as appearing in ANNEXURE X to this report;
- XI. Details of other current liabilities as restated as appearing in ANNEXURE XI to this report;
- XII. Details of short-term provisions as restated as appearing in ANNEXURE XII to this report;
- XIII. Details of property, plant & equipment and intangible assets as appearing in ANNEXURE XIII to this report;
- XIV. Details of deferred tax assets (net) as appearing in ANNEXURE XIV to this report;
- XV. Details of long-term loans and advances as restated as appearing in ANNEXURE XV to this report;
- XVI. Details of other non-current assets as restated as appearing in ANNEXURE XVI to this report;
- XVII. Details of inventories as restated as appearing in ANNEXURE XVII to this report;
- XVIII. Details of trade receivables as restated as appearing in ANNEXURE XVIII to this report;
  - XIX. Details of cash and cash equivalents as restated as appearing in ANNEXURE XIX to this report;
  - XX. Details of short-term loans and advances as restated as appearing in ANNEXURE XX to this report;
  - XXI. Details of other current assets as restated as appearing in ANNEXURE XXI to this report;
- XXII. Details of revenue from operations as restated as appearing in ANNEXURE XXII to this report;
- XXIII. Details of other income as restated as appearing in ANNEXURE XXIII Ito this report;
- XXIV. Details of purchase of stock-in-trade as restated as appearing in ANNEXURE XXIV Ito this report;
- XXV. Details of changes in inventories of work-in-progress and finished goods as restated as appearing in ANNEXURE XXV to this report;
- XXVI. Details of employee benefit expenses as restated as appearing in ANNEXURE XXVI to this report;
- XXVII. Details of finance costs as restated as appearing in ANNEXURE XXVII to this report;
- XXVIII. Details of depreciation and amortization expense as restated as appearing in ANNEXURE XXVIII to this report;
  - XXIX. Details of other expenses as restated as appearing in ANNEXURE XXIX to this report;
  - XXX. Details of bifurcative other income as restated as appearing in ANNEXURE XXX to this report;
  - XXXI. Ageing of trade payables as restated as appearing in ANNEXURE XXXI Ito this report;
- XXXII. Ageing of trade receivables as restated as appearing in ANNEXURE XXXII Ito this report;
- XXXIII. Disclosure under AS-15 as restated as appearing in ANNEXURE XXXIII Ito this report;
- XXXIV. Details of related party transactions as restated as appearing in ANNEXURE XXXIV to this

report;

- XXXV. Summary of significant accounting ratios as restated as appearing in ANNEXURE XXXV to this report;
- XXXVI. Statement of tax shelters as restated as appearing in ANNEXURE XXXVI to this report;
- XXXVII. Details of Dues of small enterprises and micro enterprises as restated as appearing in ANNEXURE XXXVII to this report;
- XXXVIII. Additional Regulatory Information as per Para Y of Schedule III to Companies Act, 2013 as restated as appearing in ANNEXURE XXXVIII to this report;
  - XXXIX. Capitalisation Statement as at March 31, 2022 as restated as appearing in ANNEXURE XXXIX Ito this report;
- 10. The report should not in any way be construed as a re-issuance or re-dating of any of the previous audit reports issued by any other firm of Chartered Accountants nor should this report be construed as a new opinion on any of the financial statements referred to therein.
- 11. We have no responsibility to update our report for events and circumstances occurring after the date of the report.
- 12. Our report is intended solely for use of the board of directors for inclusion in the offer document to be filed with SEBI, NSE and Registrar of Companies (Jaipur) in connection with the proposed EMERGE IPO. Our report should not be used, referred to or distributed for any other purpose except with our prior consent in writing. Accordingly, we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this report is shown or into whose hands it may come without our prior consent in writing.

For Piyush Kothari & Associates Chartered Accountants (Firm's Registration No. – 140711W)

Sd/Piyush Kothari
(Partner)
(M. No. 158407)
(UDIN -22158407BFHPWN7546)

**Place: Jaipur** 

Date: November 30, 2022

## STATEMENT OF ASSETS AND LIABILITIES AS RESTATED

ANNEXURE -

(₹ In Lakhs)

			As at	As at	As at	As at
Sr. No.	Particulars	Annexure No.	September 30,	March 31,	March 31,	March 31,
31. IVO.	Faiticulais	Alliexure No.	2022	2022	2021	2020
			2022	2022	2021	2020
	EQUITY AND LIABILITIES					
1)	Shareholders Funds					
	a. Share Capital	V	202.14	202.14	202.14	202.14
	b. Reserves & Surplus	VI	393.29	125.54	23.88	(0.84)
	b. Reserves & Surpius	*'	333.23	123.54	25.00	(0.04)
2)	Non - Current Liabilities					
	a.Long-term Borrowings	VII	202.61	246.56	202.61	138.95
l l	b.Deferred tax liability (net)	VIII	0.01	0.36	1.06	1.32
	c. Long-term Provisions	IX	5.31	5.06	3.65	2.05
	5. 25.1% (5.11) 1. 75.15.15.15		5.51	5.55	5.65	2.00
3)	Current Liabilities					
,	a. Short Term Borrowings	X	965.30	895.22	972.69	981.43
	b. Trade Payables	XI				
	-Due to Micro, Small and Medium Enterprises		0.99	0.58	14.90	0.40
	-Due to others		197.48	159.35	306.77	389.07
	c. Other Current liabilites	XII	68.49	86.91	62.98	14.55
	d. Short Term Provisions	XIII	141.69	40.07	21.19	38.24
	TOTAL		2,177.31	1,761.79	1,811.87	1,767.31
	<u>ASSETS</u>					
1)	Non Current Assets					
	a. Property, Plant & Equipment and Intangible Assets	XIV				
	- Property, Plant & Equipment		19.50	19.89	18.06	17.66
	- Intangible Assets		6.77	9.03	13.54	18.01
	b. Deferred Tax Assets (Net)	VIII	-	-	-	-
	c. Long-term Loans & Advances	XV	-	-	-	81.01
	d. Other Non Current Assets	XVI	7.20	7.00	7.00	6.87
2)	Current Assets					
	a. Inventories	XVII	1,133.55	759.85	710.85	615.45
	b. Trade Receivables	XVIII	869.99	832.94	979.69	926.28
	c. Cash and Cash Equivalents	XIX	106.51	67.31	1.10	53.81
	d. Short term loan and advances	XX	32.35	63.04	80.74	47.35
	e. Other current assets	XXI	1.44	2.73	0.89	47.35 0.87
	je. Other currefit assets	۸۸۱	1.44	2.73	0.89	0.87
	TOTAL	1	2,177.31	1,761.79	1,811.87	1,767.31

See accompanying annexures forming part of the restated standalone financial statements (Refer Annexure No. IV to XXXIX)

For Piyush Kothari & Associates Chartered Accountants

FRN - 140711W

Sd/-Piyush Kothari Partner M. No. 158407

UDIN - 22158407BFHPWN7546

Place : Jaipur Date : 30/11/2022 For and on behalf of the Board of Directors of Agarwal Float Glass India Limited

Sd/-Uma Shankar Agarwal (Managing Director) DIN - 02806077 Sd/-Mahesh Kumar Agarwal (Director) Sd/-Ashok Prajapat (CFO)

DIN - 02806108 PAN - EUWPP1004B

Sd/-

Priyanka Mahirchandani (Company Secretary)

Place : Jaipur Date : 30/11/2022

## STATEMENT OF PROFIT AND LOSS AS RESTATED

ANNEXURE -

(₹ In Lakhs)

						(Till Lakils)
Sr. No.	Particulars	Annexure No.	For the year ended September 30, 2022	For the year ended March 31, 2022	For the year ended March 31, 2021	For the year ended March 31, 2020
Α	INCOME					
	Revenue from Operations	XXII	2,356.30	4,210.22	3,162.74	3,208.85
	Other income	XXIII	12.74	6.69	25.39	18.58
	Total Income (A)		2,369.04	4,216.91	3,188.13	3,227.43
В	EXPENDITURE					
	Purchase of Stock-in-Trade	XXIV	2,256.65	3,934.71	3,047.61	3,592.06
	Changes in inventories of Stock-in-Trade	XXV	(373.70)	(49.00)	(95.40)	(611.60)
	Employee benefits expense	XXVI	21.94	43.27	37.75	35.90
	Finance costs	XXVII	53.85	93.99	111.85	112.65
	Depreciation and Amortization	XXVIII	3.19	6.22	6.34	13.96
	Other expenses	XXIX	36.16	46.86	45.47	40.73
	Total Expenses (B)		1,998.09	4,076.05	3,153.62	3,183.70
С	Profit before prior period items and tax		370.95	140.86	34.51	43.73
D	Excepitional Items			-	-	15.00
E	Prior period items (Net)		-	-	-	-
F	Profit before tax		370.95	140.86	34.51	28.73
G	Tax Expense					
	(i) Current tax	XXXVI	103.55	39.88	10.05	18.58
	(ii) Deferred tax	VIII	(0.35)	(0.70)	(0.27)	1.32
	(iii) Excess/(Short) Provision for earlier years		-	-	-	-
	Total Tax Expenses (D)		103.20	39.18	9.78	19.90
E	Profit for the year (C-D)		267.75	101.68	24.73	8.83
F	Earnings per share (Face value of ₹ 10/- each):	XXXV				
	i. Basic		13.25	5.03	1.22	0.44
	ii. Diluted		13.25	5.03	1.22	0.44

See accompanying annexures forming part of the restated standalone financial statements (Refer Annexure No. IV to XXXIX)

For Piyush Kothari & Associates **Chartered Accountants** FRN - 140711W

For and on behalf of the Board of Directors of **Agarwal Float Glass India Limited** 

Sd/-

Piyush Kothari

**Partner** 

Sd/-M. No. 158407 **Uma Shankar Agarwal Mahesh Kumar Agarwal Ashok Prajapat** 

UDIN - 22158407BFHPWN7546 (Managing Director) (Director) (CFO)

DIN - 02806077 DIN - 02806108 PAN - EUWPP1004B

Place: Jaipur Date: 30/11/2022

Priyanka Mahirchandani (Company Secretary)

Place : Jaipur Date: 30/11/2022

#### STATEMENT OF CASH FLOW AS RESTATED

ANNEXURE - III

(₹ In Lakhs)

	For the year ended	For the year ended March	For the year ended March	For the year ended March
Particulars	September 30, 2022	31, 2022	31, 2021	31, 2020
Cash Flow From Operating Activities:				
Net Profit before tax as per Profit And Loss A/c	370.95	140.86	34.51	28.73
Adjustments for:				
Exceptional items	-	-	-	15.00
Interest Income	(0.89)	(0.24)	(0.19)	(0.06)
Depreciation & Amortization Expenses	3.19	6.22	6.34	13.96
Gratuity Provision	0.30	1.60	1.62	2.15
Finance Cost	53.85	93.99	111.85	112.65
Operating Profit Before Working Capital Changes	427.40	242.43	154.13	172.43
Adjusted for (Increase)/Decrease in operating assets				
Long-Term Loans and advances	-	-	81.01	(81.01)
Inventories	(373.70)	(49.00)	(95.40)	(611.60)
Trade Receivables	(37.05)	1	(53.41)	(833.89)
Short Term Loans and advances	30.69	17.70	(33.39)	(47.06
Other Assets	1.09	(1.84)	(0.15)	184.40
Adjusted for Increase/(Decrease) in operating liabilties:		, ,	( /	
Trade Payables	38.54	(161.74)	(67.80)	342.34
Other Current Liabilites and Provisions	(18.42)	1	33.43	12.64
Cuter current blazintes and richtsteins	(10.12)	20.55	331.3	12.0
Cash Generated From Operations Before Extra-Ordinary Items	68.55	218.23	18.42	(861.75)
Net Income Tax paid/ refunded	(1.98)	(21.21)	(12.11)	4.47
Net Cash Flow from/(used in) Operating Activities: (A)	66.57	197.02	6.31	(857.28)
, , , , ,				,
Purchase of Property, Plant & Equipment and Intangible Assets	(0.54)	(3.54)	(2.28)	(49.63)
Interest Income	0.89	0.24	0.19	0.06
Net Cash Flow from/(used in) Investing Activities: (B)	0.35	(3.30)	(2.09)	(49.57
Cash Flow from Financing Activities:				
Proceeds from Borrowings	26.13	(33.52)	54.92	1,073.31
Finance Cost Paid	(53.85)	1	(111.85)	(112.65
Finance Cost Paid	(53.65)	(95.99)	(111.65)	(112.65
Net Cash Flow from/(used in) Financing Activities (C)	(27.72)	(127.51)	(56.93)	960.66
Net Increase/(Decrease) in Cash & Cash Equivalents (A+B+C)	39.20	66.21	(52.71)	53.81
Cash & Cash Equivalents As At Beginning of the Year	67.31	1.10	53.81	=
Cash & Cash Equivalents As At End of the Year	106.51	67.31	1.10	53.81

See accompanying annexures forming part of the restated standalone financial statements (Refer Annexure No. IV to XXXIX)

Note: The Cash Flow Statements has been prepared under Indirect Method as set out in Accounting Standard 3, 'Cash Flow Statements' notified under section 133 of the Companies Act, 2013.

For Piyush Kothari & Associates Chartered Accountants

UDIN - 22158407BFHPWN7546

FRN - 140711W

For and on behalf of the Board of Directors of Agarwal Float Glass India Limited

Sd/Sd/Uma Shankar Agarwal
Piyush Kothari
(Managing Director)
Partner
DIN - 02806077
DIN - 02806108

Place : Jaipur Date : 30/11/2022 Sd/-Priyanka Mahirchandani (Company Secretary)

Sd/-Ashok Prajapat

PAN - EUWPP1004B

(CFO)

Place : Jaipur Date : 30/11/2022

# ANNEXURES FORMING PART OF THE RESTATED FINANCIAL STATEMENTS

# DETAILS OF SHARE CAPITAL AS RESTATED V

(₹ In Lakhs)

Particulars	As at September 30, 2022	As at March 31, 2022	As at March 31, 2021	As at March 31, 2020
EQUITY SHARE CAPITAL:				
AUTHORISED:				
Equity Shares of ₹ 10 each	210.00	210.00	210.00	210.00
	210.00	210.00	210.00	210.00
ISSUED, SUBSCRIBED AND PAID UP				
Equity Shares of ₹ 10 each	202.14	202.14	202.14	202.14
TOTAL	202.14	202.14	202.14	202.14

#### Reconciliation of number of shares outstanding at the end of the year:

Particulars	As at September 30, 2022	As at March 31, 2022	As at March 31, 2021	As at March 31, 2020
Equity Shares at the beginning of the year	20,21,394	20,21,394	20,21,394	20,21,394
Add: Shares issued during the year	=	=	-	-
Equity Shares at the end of the year	20,21,394	20,21,394	20,21,394	20,21,394

#### Note:

- 1) Terms/Rights attached to Equity Shares: The company has only one class of Equity Shares having a par value of ₹ 10/- per share. Each holder of Equity share is entitled to one vote per share. In the event of liquidation of the Company, the holders of equity share will be entitled to receive remaining Assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the Share holders.
- 2) The equity shares are not repayable except in the case of a buy back, reduction of capital or winding up in terms of the provisions of the Companies Act, 2013.
- 3) Every member of the company holding equity shares has a right to attend the General Meeting of the Company and has a right to speak and on a show of hands, has one vote if he is present in person and on a poll shall have the right to vote in proportion to his share of the paid-up capital of the company.

# Details of Shareholders holding more than 5% of the aggregate shares of the company:

	As at September 30,2022		
Name of Shareholders	No. of Shares Held	% of Holding	
Equity Share Holders			
Mr. Uma Shankar Agarwal	19,71,389	97.53%	
TOTAL	19,71,389	97.53%	

# Details of Shareholders holding more than 5% of the aggregate shares of the company:

	As at March 31,2022		
Name of Shareholders	No. of Shares Held	% of Holding	
Equity Share Holders			
Mr. Uma Shankar Agarwal	19,71,934	97.55%	
TOTAL	19,71,934	97.55%	

Name of Shareholders	As at March 31,2021		
Name of Shareholders	No. of Shares Held	% of Holding	
Equity Share Holders			
Mr. Uma Shankar Agarwal	19,71,934	97.55%	
TOTAL	19,71,934	97.55%	

Name of Shareholders	As at March 31,2020		
Name of Shareholders	No. of Shares Held	% of Holding	
Equity Share Holders			
Mr. Uma Shankar Agarwal	19,71,934	97.55%	
TOTAL	19,71,934	97.55%	

# ANNEXURES FORMING PART OF THE RESTATED FINANCIAL STATEMENTS

## Details of equity shares held by promoters:

Name of Promoter	As at Septemi	% Change during the	
Name of Promoter	No. of Shares Held	% of Holding	year
Mr. Uma Shankar Agarwal	19,71,389	97.53%	(0.02%)
Mr. Mahesh Shankar Agarwal	50,000	2.47%	0.00%

# Details of equity shares held by promoters:

Name of Promoter	As at March	% Change during the	
Name of Fromoter	No. of Shares Held	% of Holding	year
Mr. Uma Shankar Agarwal	19,71,934	97.55%	-
Mr. Mahesh Shankar Agarwal	50,000	2.47%	-

Name of Promoter	As at Mare	% Change during the	
Name of Fromoter	No. of Shares Held	% of Holding	year
Mr. Uma Shankar Agarwal	19,71,934	97.55%	0.00%
Mr. Mahesh Shankar Agarwal	50,000	2.47%	0.00%

Name of Promoter	As at Mar	% Change during the	
Name of Fromoter	No. of Shares Held	% of Holding	year
Mr. Uma Shankar Agarwal	19,71,934	97.55%	0.00%
Mr. Mahesh Shankar Agarwal	50,000	2.47%	0.00%

## DETAILS OF RESERVES AND SURPLUS AS RESTATED

ANNEXURE -

VI

				(₹ In Lakhs)
Particulars	As at September 30, 2022	As at March 31, 2022	As at March 31, 2021	As at March 31, 2020
Balance in Profit & Loss A/c				
Opening Balance	125.54	23.87	(0.84)	0.32
Add: Net Profit / (Loss) after Tax for the year	267.75	101.67	24.72	8.84
Less : Asset Written off	-	-	-	(10.00)
Closing Balance	393.29	125.54	23.88	(0.84)
TOTAL	393.29	125.54	23.88	(0.84)

# ANNEXURES FORMING PART OF THE RESTATED FINANCIAL STATEMENTS

## DETAILS OF LONG TERM BORROWINGS AS RESTATED

ANNEXURE - VII (₹ In Lakhs)

Particulars	As at September 30, 2022	As at March 31, 2022	As at March 31, 2021	As at March 31, 2020
<u>Secured</u>				
<u>Term Loans</u>				
- Banks	171.52	213.38	165.33	93.14
Unsecured				
-From Related parties	28.65	29.95	26.21	26.24
-From Others	2.44	3.23	11.07	19.57
TOTAL	202.61	246.56	202.61	138.95

Nature of Security	Terms of Repayment
Loan from Kotak Mahindra Bank of ₹ 25.00 Lakhs is Unsecured	Loan will be paid in 25 Equated Monthly Instalments (EMIs) starting from August 31, 2019
Loan from Kotak Mahindra Bank of ₹ 4.10 Lakhs is Unsecured	Loan will be paid in 36 Equated Monthly Instalments (EMIs) With 12 Month of Pre EMI Interest Recievable tenure starting from August 25, 2020
Loan from State Bank of India of ₹ 121.00 Lakhs is a Term Loan secured by: a.Hypothecation of entire current Asset.i.e., Raw Material, finished goods, packing materials, consumables, stores and spares and book debts both present & future. b.Equitable Mortgage of: i.Plot no. H-1-790, RIICO Industrial Area, sitapura, Jaipur -302022 owned by company. ii.Residential Property at plot No.70, sonabari, golapura byepass road, Jaipur owned by Director. iii.Industrial Property at Plot No.H-84, RIICO Industrial Area, sitapura, Jaipur -302022 owned by Relative of Director. iv.Cash Collateral of ₹ 17 Lakhs fixed deposit with State bank of india owned by company.	Loan originally sanctioned by HDFC bank as repayment structure will remain same for SBI for balance repayment i.e. 166 Equated Monthly Instalments (EMIs) starting from December 27, 2018
Loan from State Bank of India of ₹110 Lakhs is a GECL Term Loan is secured by: a.Hypothecation of entire current Asset.i.e., Raw Material, finished goods, packing materials, consumables, stores and spares and book debts both present & future. b.Equitable Mortgage of: i.Plot no. H-1-790, RIICO Industrial Area, sitapura, Jaipur -302022 owned by company. ii.Residential Property at plot No.70, sonabari, golapura byepass road, Jaipur owned by Director. iii.Industrial Property at Plot No.H-84, RIICO Industrial Area, sitapura, Jaipur -302022 owned by Relative of Director. iv.Cash Collateral of ₹ 17 Lakhs fixed deposit with State bank of india owned by company.	Loan will be paid in 36 Equated Monthly Instalments (EMIs) starting from June 23 ,2021
Loan from State Bank of India of ₹82 Lakhs is a GECL extension Term Loan is secured by: a.Hypothecation of entire current Asset.i.e., Raw Material, finished goods, packing materials consumables, stores and spares and book debts both present & future. b.Equitable Mortgage of: i.Plot no. H-1-790, RIICO Industrial Area, sitapura, Jaipur -302022 owned by company. iii.Residential Property at plot No.70, sonabari, golapura byepass road, Jaipur owned by Director. iii.Industrial Property at Plot No.H-84, RIICO Industrial Area, sitapura, Jaipur -302022 owned by Relative of Director. iv.Cash Collateral of ₹ 17 Lakhs fixed deposit with State bank of india owned by company.	
Loan from State Bank of India of ₹50 Lakhs is a SME Assist Loan is secured by:  a.Hypothecation of entire current Asset.i.e., Raw Material, finished goods, packing materials consumables, stores and spares and book debts both present & future.  b.Equitable Mortgage of: i.Plot no. H-1-790, RIICO Industrial Area, sitapura, Jaipur -302022 owned by company.  ii.Residential Property at plot No.70, sonabari, golapura byepass road, Jaipur owned by Director.  iii.Industrial Property at Plot No.H-84, RIICO Industrial Area, sitapura, Jaipur -302022 owned by Relative of Director.  iv.Cash Collateral of ₹ 17 Lakhs fixed deposit with State bank of india owned by company.	Loan will be paid in 12 Equated Monthly Instalments (EMIs) out of which 3 months shall be morotorium starting from June 23, 2021

# ANNEXURES FORMING PART OF THE RESTATED FINANCIAL STATEMENTS

Loan from HDFC Bank of ₹ 61.01 Lakhs is a Term Loan is secured by: a. Hypothecation of entire current Asset.i.e., Raw Material, finished goods, packing materials, consumables, stores and spares and book debts both present & future. b. Equitable Mortgage of: i. Plot no. H-1-790, RIICO Industrial Area, sitapura, Jaipur -302022 owned by company. ii. Residential Property at plot No.70, sonabari, golapura byepass road, Jaipur owned by Director. iii. Industrial Property at Plot No.H-84, RIICO Industrial Area, sitapura, Jaipur -302022 owned by Relative of Director. iv. Cash Collateral of ₹ 17 Lakhs fixed deposit with State bank of india owned by company.	Loan will be paid in 21 Equated Monthly Instalments (EMIs) starting from November 7th , 2022
Loan from HDFC Bank of ₹82.61 Lakhs is a Term Loan is secured by: a. Hypothecation of entire current Asset.i.e., Raw Material, finished goods, packing materials, consumables, stores and spares and book debts both present & future. b. Equitable Mortgage of: i. Plot no. H-1-790, RIICO Industrial Area, sitapura, Jaipur -302022 owned by company. ii. Residential Property at plot No.70, sonabari, golapura byepass road, Jaipur owned by Director. iii. Industrial Property at Plot No.H-84, RIICO Industrial Area, sitapura, Jaipur -302022 owned by Relative of Director. iv. Cash Collateral of ₹17 Lakhs fixed deposit with State bank of india owned by company.	Loan will be paid in 76 Equated Monthly Instalments (EMIs) starting from November 7th , 2022
Loan from HDFC Bank of ₹ 71.90 Lakhs is a Term Loan is secured by: a.Hypothecation of entire current Asset.i.e., Raw Material, finished goods, packing materials, consumables, stores and spares and book debts both present & future. b.Equitable Mortgage of: i.Plot no. H-1-790, RIICO Industrial Area, sitapura, Jaipur -302022 owned by company. ii.Residential Property at plot No.70, sonabari, golapura byepass road, Jaipur owned by Director. iii.Industrial Property at Plot No.H-84, RIICO Industrial Area, sitapura, Jaipur -302022 owned by Relative of Director. iv.Cash Collateral of ₹ 17 Lakhs fixed deposit with State bank of india owned by company.	Loan will be paid in 52 Equated Monthly Instalments (EMIs) starting from November 7th , 2022

# ANNEXURES FORMING PART OF THE RESTATED FINANCIAL STATEMENTS

#### **DETAILS OF DEFERRED TAX LIABILITIES/(ASSETS) AS RESTATED**

ANNEXURE -

VIII

				(3 III Lakiis)
Particulars	As at September 30, 2022	As at March 31, 2022	As at March 31, 2021	As at March 31, 2020
Deferred Tax Liabilities/(Assets) (Net) arising on account of				
-Difference between WDV as per Companies Act, 2013 and Income Tax Act, 1961	1.59	1.85	2.11	1.92
-Disallowance u/s 43B of Income Tax Act, 1961	(1.58)	(1.49)	(1.05)	(0.60)
TOTAL	0.01	0.36	1.06	1.32

#### DETAILS OF LONG TERM PROVISIONS AS RESTATED

ANNEXURE -

(₹ In Lakhs)

Particulars	As at September 30, 2022	As at March 31, 2022	As at March 31, 2021	As at March 31, 2020
Provision for Gratuity	5.31	5.06	3.65	2.05
TOTAL	5.31	5.06	3.65	2.05

#### DETAILS OF SHORT TERM BORROWINGS AS RESTATED

ANNEXURE -

(₹ In Lakhs)

		(₹ In Lakhs)		
Particulars	As at September 30, 2022	As at March 31, 2022	As at March 31, 2021	As at March 31, 2020
Secured				
Cash Credit from Banks	526.53	461.81	473.12	474.95
Channel Financing Loan	392.38	384.70	397.86	397.47
Working Capital Demand Loan	-	-	50.75	90.77
Unsecured				
Current Maturities of Long-term Debt	46.39	48.71	50.96	18.24
	-	-	-	-
TOTAL	965.30	895.22	972.69	981.43

#### Note:

- I. Cash credit facility consist of channel Financing of ₹ 300 Lakhs by Standard Chartered Bank which is unsecured.
- II. Cash credit facility consist of channel Financing of  $\stackrel{<}{_{\sim}}$  95 Lakhs by YES Bank which is unsecured.
- III.Working Capital Demand loan of ₹90 Lakhs by state bank of india is secured by hypothecation of entire current Asset.i.e., Raw Material, finished goods, packing materials, consumables, stores and spares and book debts.
- III. Cash Credit Facility of ₹ 475 Lakhs and all other credit facilities by State bank of India (Taken over by HDFC Bank in future ) is secured by:
- a. Hypothecation of entire current Asset.i.e., Raw Material, finished goods, packing materials, consumables, stores and spares and book debts

both present & future.

b.Equitable Mortgage of:

- i.Plot no. H-1-790, RIICO Industrial Area, sitapura, Jaipur -302022 owned by company.
- ii.Residential Property at plot No.70, sonabari, golapura byepass road, Jaipur owned by Director.
- iii.Industrial Property at Plot No.H-84, RIICO Industrial Area, sitapura, Jaipur -302022 owned by Relative of Director.
- iv.Cash Collateral of ₹ 17 Lakhs fixed deposit with State bank of india owned by company.

# ANNEXURES FORMING PART OF THE RESTATED FINANCIAL STATEMENTS

## DETAILS OF TRADE PAYABLES AS RESTATED

ANNEXURE -

XI (₹ In Lakhs)

				(₹ In Lakns)
Particulars	As at September 30, 2022	As at March 31, 2022	As at March 31, 2021	As at March 31, 2020
Total outstanding Due to Micro, Small and Medium Enterprises	0.99	0.58	14.90	0.40
Total outstanding Other than Micro, Small and Medium Enterprises	197.48	159.35	306.77	389.07
TOTAL	198.47	159.93	321.67	389.47

(Refer Annexure - XXXI for ageing)

# DETAILS OF OTHER CURRENT LIAIBILITES AS RESTATED

ANNEXURE -

(₹ In Lakhs)

Particulars	As at September 30, 2022	As at March 31, 2022	As at March 31, 2021	As at March 31, 2020
Statutory Dues payable	36.25	29.90	4.51	0.28
Employee Benefits Payable	16.75	12.44	6.71	4.02
Advance From Customers	15.37	44.32	51.46	9.95
Auditor's remuneration payable	0.12	0.25	0.30	0.30
TOTAL	68.49	86.91	62.98	14.55

#### DETAILS OF SHORT TERM PROVISIONS AS RESTATED

ANNEXURE -

/amilaldas

				(3 In Lakiis)
Particulars	As at September 30, 2022	As at March 31, 2022	As at March 31, 2021	As at March 31, 2020
Provision for Gratuity	0.36	0.30	0.12	0.10
Provision for taxation (Net of Advance Tax, TDS and TCS)	141.33	39.77	21.07	23.14
Provision for Others	=	-	-	15.00
TOTAL	141.69	40.07	21.19	38.24

# ANNEXURES FORMING PART OF THE RESTATED FINANCIAL STATEMENTS

#### DETAILS OF LONG-TERM LOANS & ADVANCES AS RESTATED ANNEXURE - $\mathsf{X}\mathsf{V}$

				(₹ In Lakhs)
Particulars	As at September 30, 2022	As at March 31, 2022	As at March 31, 2021	As at March 31, 2020
Vendor Advances	=	=	=	81.01
TOTAL	-	-	-	81.01

## **DETAILS OF OTHER NON CURRENT ASSETS AS RESTATED**

DETAILS OF OTHER NON CURRENT ASSETS AS RESTATED			ANNEXURE -	XVI
				(₹ In Lakhs)
Particulars	As at September 30, 2022	As at March 31, 2022	As at March 31, 2021	As at March 31, 2020
Security Deposit	7.20	7.00	7.00	6.87
TOTAL	7.20	7.00	7.00	6.87

**DETAILS OF INVENTORIES AS RESTATED** ANNEXURE -XVII

				(₹ In Lakhs)
Particulars	As at September 30, 2022	As at March 31, 2022	As at March 31, 2021	As at March 31, 2020
Stock- in-trade	1,133.55	759.85	710.85	615.45
TOTAL	1,133.55	759.85	710.85	615.45

# ANNEXURES FORMING PART OF THE RESTATED FINANCIAL STATEMENTS

# DETAILS OF TRADE RECEIVABLES AS RESTATED

ANNEXURE -

XVIII (₹ In Lakhe)

Particulars	As at September 30, 2022	As at March 31, 2022	As at March 31, 2021	As at March 31, 2020
Unsecured, Considered Good				
Trade Receivable More than Six Months	869.99	648.77	819.36	482.55
Trade Receivable Less than Six Months	-	184.17	160.33	443.73
TOTAL	869.99	832.94	979.69	926.28

(Refer Annexure - XXXII for ageing)

## **DETAILS OF CASH & CASH EQUIVALENTS AS RESTATED**

ANNEXURE -

XIX (₹ In Lakhs)

Particulars	As at September 30, 2022	As at March 31, 2022	As at March 31, 2021	As at March 31, 2020
	74.80	50.31	1.08	10.46
Cash-in-Hand			1.06	10.46
Balance with Banks in Fixed Deposits	17.89	17.00	-	-
Balance with Banks in Current Accounts	13.82	=	0.02	43.35
TOTAL	106.51	67.31	1.10	53.81

#### DETAILS OF SHORT TERM LOAN AND ADVANCES AS RESTATED

ANNEXURE -

XX (₹ In Lakhs)

Particulars	As at September 30, 2022	As at March 31, 2022	As at March 31, 2021	As at March 31, 2020
Balance with Government Authorities	=	=	-	4.61
Staff Advances	1.47	1.12	0.99	0.98
Vendor Advances	26.23	57.11	78.22	39.25
Advance tax	4.65	4.81	1.53	2.51
TOTAL	32.35	63.04	80.74	47.35

## DETAILS OF OTHER CURRENT ASSETS AS RESTATED

ANNEXURE -

XXI

(₹ In Lakhs)

		(XIII Lakiis)		
Particulars	As at September 30, 2022	As at March 31, 2022	As at March 31, 2021	As at March 31, 2020
Prepaid expenses	1.44	2.73	0.89	0.87
TOTAL	1.44	2.73	0.89	0.87

## ANNEXURES FORMING PART OF THE RESTATED FINANCIAL STATEMENTS

#### **DETAILS OF PROPERTY, PLANT & EQUIPMENT AS RESTATED**

ANNEXURE-

RE- XIV

										(₹ In Lakhs)
		GROSS	BLOCK		DEPRECIATION				NET BLOCK	
Particulars	AS AT 01.04.2022	ADDITIONS	DEDUCTIONS	AS AT 30.09.2022	UPTO 01.04.2022	FOR THE YEAR	DEDUCTIONS	UP TO 30.09.2022	AS AT 30.09.2022	AS AT 31.03.2022
Tangible Assets										
Land	13.50	-	-	13.50	-	-	-	-	13.50	13.50
Office Equipment	4.46	0.17	-	4.63	3.45	0.26	-	3.71	0.92	1.01
Vehicles	10.34	-	-	10.34	7.92	0.17	-	8.09	2.25	2.42
Computers	1.94	-	i	1.94	1.25	0.20	-	1.45	0.49	0.69
Furnitures & Fixtures	2.65	0.37	-	3.02	0.38	0.30	-	0.68	2.34	2.27
Total	32.89	0.54	-	33.43	13.00	0.93	-	13.93	19.50	19.89
Intangible Assets										
Software	22.56	-	-	22.56	13.53	2.26	-	15.79	6.77	9.03
Total	22.56	-	-	22.56	13.53	2.26	-	15.79	6.77	9.03
Grand Total	55.45	0.54		55.99	26.53	3.19	-	29.72	26.27	28.92

		GROSS BLOCK			DEPRECIATION				NET BLOCK	
Particulars	AS AT 01.04.2021	ADDITIONS	DEDUCTIONS	AS AT 31.03.2022	UPTO 01.04.2021	FOR THE YEAR	DEDUCTIONS	UP TO 31.03.2022	AS AT 31.03.2022	AS AT 31.03.2021
Tangible Assets										
Land	13.50	-	-	13.50	-	-	-	-	13.50	13.50
Plant and Machinery	4.43	0.03	-	4.46	2.67	0.78	-	3.45	1.01	1.75
Vehicles	9.94	0.40		10.34	7.35	0.57		7.92	2.42	2.59
Computers	1.12	0.82	-	1.94	0.95	0.30	-	1.25	0.69	0.17
Furnitures & Fixtures	0.36	2.29	-	2.65	0.31	0.07	-	0.38	2.27	0.05
Total	29.35	3.54	-	32.89	11.28	1.72	-	13.00	19.89	18.06
Intangible Assets										
Goodwill	22.56	-	-	22.56	9.02	4.51	-	13.53	9.03	13.54
Total	22.56	-	-	22.56	9.02	4.51	-	13.53	9.03	13.54
Grand Total	51.91	3.54	-	55.45	20.30	6.23	-	26.53	28.92	31.60

## ANNEXURES FORMING PART OF THE RESTATED FINANCIAL STATEMENTS

**DETAILS OF PROPERTY, PLANT & EQUIPMENT AS RESTATED** 

ANNEXURE-

XIV

(₹ In Lakhs)

		GROSS BLOCK			DEPRECIATION				NET BLOCK	
Particulars	AS AT 01.04.2020	ADDITIONS	DEDUCTIONS	AS AT 31.03.2021	UPTO 01.04.2020	FOR THE YEAR	DEDUCTIONS	UPTO 31.03.2021	AS AT 31.03.2021	AS AT 31.03.2020
Property, Plant & Equipment										
Land	12.82	0.68	-	13.50	-	-	-	-	13.50	12.82
Plant and Machinery	2.84	1.59	-	4.43	1.85	0.82	-	2.67	1.76	10.97
Vehicles	9.94	-	-	9.94	6.56	0.79	-	7.35	2.59	3.38
Computers	1.11	0.01	-	1.12	0.69	0.26	-	0.95	0.17	0.42
Furnitures & Fixtures	0.36	-	-	0.36	0.31	-	-	0.31	0.05	0.05
Total	27.07	2.28	-	29.35	9.41	1.87	-	11.28	18.07	27.64
Intangible Assets										
Goodwill	22.56	-	-	22.56	4.55	4.47	-	9.02	13.54	18.01
Total	22.56	1	-	22.56	4.55	4.47	1	9.02	13.54	18.01
Grand Total	40.63	2.20		F1 01	12.00	6.24		20.20	21.61	45.65
Grand Total	49.63	2.28	-	51.91	13.96	6.34	-	20.30	31.61	45.65

		GROSS	BLOCK		DEPRECIATION				NET BLOCK	
Particulars	AS AT 01.04.2019	ADDITIONS	DEDUCTIONS	AS AT 31.03.2020	UPTO 01.04.2019	FOR THE YEAR	DEDUCTIONS	UPTO 31.03.2020	AS AT 31.03.2020	AS AT 31.03.2019
Property, Plant & Equipment										
Land	-	12.82	-	12.82	-	-	-	-	12.82	-
Plant and Machinery	ı	2.84	-	2.84	-	1.85	-	1.85	0.99	-
Vehicles	-	9.94	-	9.94	-	6.56	-	6.56	3.38	-
Computers	ı	1.11	-	1.11	-	0.69	-	0.69	0.42	-
Furnitures & Fixtures	ı	0.36	-	0.36	-	0.31	-	0.31	0.05	-
	ı	-	-	-	-	-	-	-	-	-
Total	•	27.07	-	27.07	-	9.41	-	9.41	17.66	-
Intangible Assets										
Goodwill	-	22.56		22.56	-	4.55	-	4.55	18.01	-
Total		22.56	-	22.56	-	4.55	-	4.55	18.01	-
					•		·			
Grand Total		49.63	-	49.63	-	13.96	-	13.96	35.67	-

# ANNEXURES FORMING PART OF THE RESTATED FINANCIAL STATEMENTS

## **DETAILS OF REVENUE FROM OPERATIONS AS RESTATED**

ANNEXURE -

XXII

(₹ In Lakhs)

Particulars	For the year ended September 30, 2022	For the year ended March 31, 2022	For the year ended March 31, 2021	For the year ended March 31, 2020
Sale of Goods	2,356.30	4,210.22	3,161.83	3,208.22
Freight Outward / Packaging Charges	-	-	0.91	0.63
TOTAL	2,356.30	4,210.22	3,162.74	3,208.85

## **DETAILS OF OTHER INCOME AS RESTATED**

ANNEXURE -

XXIII (₹ In Lakhs)

Particulars	For the year ended September 30, 2022	For the year ended March 31, 2022	For the year ended March 31, 2021	For the year ended March 31, 2020
Discount Received	-	6.45	25.20	18.52
Interest on Fixed Deposit	0.89	0.24	-	-
Interest on Deposits	-	-	0.19	0.06
Other Income	11.85	-	-	-
TOTAL	12.74	6.69	25.39	18.58

## **DETAILS OF PURCHASE OF STOCK - IN- TRADE**

ANNEXURE -

XXIV (₹ In Lakhs)

Particulars	For the year ended September 30, 2022	For the year ended March 31, 2022	For the year ended March 31, 2021	For the year ended March 31, 2020
Purchases	2,256.65	3,934.71	3,047.61	3,215.61
Add : Stock transfer from Proprietorship firm	-	-	-	376.45
TOTAL	2,256.65	3,934.71	3,047.61	3,592.06

## **ANNEXURES FORMING PART OF THE RESTATED FINANCIAL STATEMENTS**

#### DETAILS OF CHANGES IN INVENTORIES OF STOCK-IN-TRADE AS RESTATED

ANNEXURE -

XXV

(₹ In Lakhs)

Particulars	For the year ended September 30, 2022	For the year ended March 31, 2022	For the year ended March 31, 2021	For the year ended March 31, 2020
Opening Stock	759.85	710.85	615.45	3.85
Less: Closing Stock	(1,133.55)	(759.85)	(710.85)	(615.45)
TOTAL	(373.70)	(49.00)	(95.40)	(611.60)

### **DETAILS OF EMPLOYEE BENEFITS EXPENSE AS RESTATED**

**ANNEXURE** -

XXVI

(₹ In Lakhs)

Particulars	For the year ended September 30, 2022	For the year ended March 31, 2022	For the year ended March 31, 2021	For the year ended March 31, 2020
Salary and Wages	18.64	35.67	30.63	33.75
Directors remuneration Gratuity	3.00 0.30	6.00 1.60	5.50 1.62	2.15
TOTAL	21.94	43.27	37.75	35.90

# **DETAILS OF FINANCE COST AS RESTATED**

ANNEXURE -

XXVII

				(₹ In Lakhs)
Particulars	For the year ended September 30, 2022	For the year ended March 31, 2022	For the year ended March 31, 2021	For the year ended March 31, 2020
Bank and Processing Charges	0.82	2.12	0.60	0.95
Interest on Borrowings	53.00	91.87	111.25	111.70
Interest on Delayed Payment of Dues and Taxes	0.03	-	-	-
TOTAL	53.85	93.99	111.85	112.65

## DETAILS OF DEPRECIATION AND AMORTIZATION EXPENSE AS RESTATED

ANNEXURE -

XXVIII (₹ In Lakhs)

Particulars	For the year ended September 30, 2022	For the year ended March 31, 2022	For the year ended March 31, 2021	For the year ended March 31, 2020
Depreciation and Amortization Expenses	3.19	6.22	6.34	13.96
TOTAL	3.19	6.22	6.34	13.96

# ANNEXURES FORMING PART OF THE RESTATED FINANCIAL STATEMENTS

## **DETAILS OF OTHER EXPENSES AS RESTATED**

ANNEXURE -

XXIX

(₹ In Lakhs)

Particulars	For the year ended September 30, 2022	For the year ended March 31, 2022	For the year ended March 31, 2021	For the year ended March 31, 2020
Auditor's Remuneration	0.13	0.25	0.25	0.30
Loading & unloading Expenses	12.40	29.52	14.72	17.07
Freight Charges	-	3.31	10.89	2.66
Insurance Charges	1.43	1.40	0.92	0.13
Legal And Professional Charges	17.68	1.40	1.00	0.90
Miscellaneous expense	-	0.14	0.23	0.07
Office expense	0.35	0.55	0.29	0.11
Power & fuel	0.21	1.02	4.14	3.91
Printing & Stationery	0.54	0.04	0.16	0.13
Repairs & Maintenance	0.22	0.32	1.08	0.37
Rent Expenses	-	-	-	2.22
Roc Fees	0.08	1.16	0.02	0.15
Telephone & Internet Charges	0.35	0.53	0.36	0.44
Rates & taxes	0.02	2.25	0.03	8.99
Sundry Balances Written off	0.13	-	-	0.02
GST Credit Written off	-	0.99	-	-
Advertisement expense	0.23	0.16	-	0.04
Travelling and Conveyance expenses	2.39	3.82	11.38	3.22
TOTAL	36.16	46.86	45.47	40.73

# ANNEXURES FORMING PART OF THE RESTATED FINANCIAL STATEMENTS

## **DETAILS OF OTHER INCOME AS RESTATED**

ANNEXURE - XXX

(₹ In Lakhs)

				(₹ in Lakns)	_
Particulars	For the year ended September 30, 2022	For the year ended March 31, 2022	For the year ended March 31, 2021	For the year ended March 31, 2020	Nature
Other Income	12.74	6.69	25.39	18.58	
Net Profit Before Tax as Restated	370.95	140.86	34.51	43.73	
Percentage	3.43%	4.75%	73.57%	42.49%	
Source of Income					
Cash Discount Received	-	6.45	25.20	18.52	Recurring and related to Business Activity
Interest on Fixed Deposit	0.89	0.24	-	-	Non-Recurring and related to Business Activity
	_	-	0.19	0.06	Non-Recurring and related to
Interest on other Deposit					Business Activity

# **ANNEXURES FORMING PART OF THE RESTATED FINANCIAL STATEMENTS**

#### AGEING OF TRADE PAYABLES AS RESTATED

ANNEXURE -

XXXI

(₹ In Lakhs)

I. Ageing of Creditors as at September 30, 2022

	Outstandir	Outstanding for following periods from due date of payment					
Particulars	Less than 1 year	1-2 years	2-3 years	More than 3 years	Total		
(a) MSME	0.84	0.15	-	-	0.99		
(b) Others	182.89	-	14.59	-	197.48		
(c) Disputed Dues - MSME	-	-	-	-	=		
(d) Disputed Dues - Others	-	-	-	-	-		
Total	183.73	0.15	14.59	-	198.47		

## I. Ageing of Creditors as at March 31, 2022

	Outstandin	Outstanding for following periods from due date of payment					
Particulars	Less than 1 year	1-2 years	2-3 years	More than 3 years	Total		
(a) MSME	0.51	0.01	0.06	-	0.58		
(b) Others	144.77	-	14.58	-	159.35		
(c) Disputed Dues - MSME	-	-	-	-	-		
(d) Disputed Dues - Others	-	-	-	-	=		
Total	145.28	0.01	14.64	-	159.93		

# II. Ageing of Creditors as at March 31, 2021

	Outstandin	Outstanding for following periods from due date of payment					
Particulars	Less than 1 year	1-2 years	2-3 years	More than 3 years	Total		
(a) MSME	14.66	0.24	-	-	14.90		
(b) Others	292.19	14.58	-	-	306.77		
(c) Disputed Dues - MSME	-	-	-	-	-		
(d) Disputed Dues - Others	-	-	-	-	1		
Total	306.85	14.82	-	-	321.67		

# III. Ageing of Creditors as at March 31, 2020

	Outstandin	Outstanding for following periods from due date of payment					
Particulars	Less than 1 year	1-2 years	2-3 years	More than 3 years	Total		
(a) MSME	0.40	-	-	-	0.40		
(b) Others	389.07	=	=	-	389.07		
(c) Disputed Dues - MSME	-	-	-	-	=		
(d) Disputed Dues - Others	-	=	=	-	=		
Total	389.47	-	-	-	389.47		

## **ANNEXURES FORMING PART OF THE RESTATED FINANCIAL STATEMENTS**

AGEING OF TRADE RECEIVABLES AS RESTATED

ANNEXURE -

XXXII

(₹ In Lakhs)

I. Ageing of Debtors as at September 30, 2022

		Outst					
	Particulars	Less than 6 months	6 months - 1 year	1-2 years	2-3 years	More than 3 years	Total
(a)	Undisputed Trade receivables - considered good	368.12	76.88	53.03	151.41	220.56	869.99
(b)	Undisputed Trade Receivables - considered doubtful	-	-	-	-	-	-
(c)	Disputed Trade Receivables - considered good	-	-	-	-	-	-
(d)	Disputed Trade Receivables - considered doubtful	-	-	-	-	-	-
	Total	368.12	76.88	53.03	151.41	220.56	869.99

## I. Ageing of Debtors as at March 31, 2022

	Outstanding for following periods from due date of payment						
	Particulars	Less than 6 months	6 months - 1 year	1-2 years	2-3 years	More than 3 years	Total
(a)	Undisputed Trade receivables - considered good	374.87	188.56	15.21	88.67	165.63	832.94
(b)	Undisputed Trade Receivables - considered doubtful	-	-	-	-	-	=
(c)	Disputed Trade Receivables - considered good	-	-	-	-	-	-
(d)	Disputed Trade Receivables - considered doubtful	-	-	-	-	-	-
	Total	374.87	188.56	15.21	88.67	165.63	832.94

## II. Ageing of Debtors as at March 31, 2021

	Outst	anding for follo	wing periods fro	om due date of		
Particulars	Less than 6 months	6 months - 1 year	1-2 years	2-3 years	More than 3 years	Total
(a) Undisputed Trade receivables - considered good	320.65	220.27	88.66	124.85	225.26	979.69
(b) Undisputed Trade Receivables - considered doubtful	-	-	-	=	-	=
(c) Disputed Trade Receivables - considered good	-	-	-	=	-	=
(d) Disputed Trade Receivables - considered doubtful	-	-	-	=	-	-
Total	320.65	220.27	88.66	124.85	225.26	979.69

## III. Ageing of Debtors as at March 31, 2020

	Outst	Outstanding for following periods from due date of payment						
Particulars	Less than 6 months	6 months - 1 year	1-2 years	2-3 years	More than 3 years	Total		
(a) Undisputed Trade receivables - considered good	463.94	191.31	145.01	52.99	73.03	926.28		
(b) Undisputed Trade Receivables - considered doubtful	-	-	-	-	-	-		
(c) Disputed Trade Receivables - considered good	-	-	-	-	-	-		
(d) Disputed Trade Receivables - considered doubtful	-	-	-	-	-	-		
Total	463.94	191.31	145.01	52.99	73.03	926.28		

**Note**: Under software driven accounting system, bill referencing against payment is not made under practise by the managment, hence it is not Practically possible for the managment to prepare ageing report and the auditor to reveiw the same

#### ANNEXURES FORMING PART OF THE RESTATED FINANCIAL STATEMENTS

#### **DISCLOSURE UNDER AS-15 AS RESTATED**

ANNEXURE - XXXIII

Provision is made for gratuity (unfunded) based upon actuarial valuation done at the end of every financial year. Major drivers in actuarial assumptions, typically, are years of service and employee compensation. Commitments are actuarially determined using the 'Projected Unit Credit' method. Gains and losses on changes in actuarial assumptions are accounted for in the Statement of Profit and Loss.

I. ASSUMPTIONS:	For the year ended September 30, 2022	For the year ended March 31, 2022	For the year ended March 31, 2021	For the year ended March 31, 2020
Discount rate	7.50%	7.25%	7.25%	7.25%
Salary Growth Rate	7.00%	5.00%	5.00%	5.00%
Withdrawal Rates	5.00%	5.00%	5.00%	5.00%
Mortality Table (LIC)	Indian Assured Lives	Indian Assured Lives	Indian Assured Lives	Indian Assured Lives
	Mortality	Mortality	Mortality	Mortality
	(2012-14) Ult.	(2012-14) Ult.	(2012-14) Ult.	(2012-14) Ult.
Retirement	60 years	60 years	60 years	60 years

II. CHANGE IN THE PRESENT VALUE OF DEFINED BENEFIT OBLIGATION:	For the year ended September 30, 2022	For the year ended March 31, 2022	For the year ended March 31, 2021	For the year ended March 31, 2020
	(₹ in Lakhs)	(₹ in Lakhs)	(₹ in Lakhs)	(₹ in Lakhs)
Defined Benefit Obligation at beginning of the year	5.38	3.78	2.15	-
Current Service Cost	0.84	0.86	0.75	2.15
Interest cost	0.40	0.27	0.16	-
Benefits Paid	-	-	-	-
Actuarial (Gains)/Losses on Obligations - Due to Change in Financial Assumptions	-	-	-	-
Actuarial (Gains)/Losses on Obligations - Due to Experience	(0.94)	0.47	0.72	-
Defined Benefit Obligation as at end of the year	5.68	5.38	3.78	2.15

III. AMOUNT RECOGNIZED IN THE BALANCE SHEET:	For the year ended September 30, 2022	For the year ended March 31, 2022	For the year ended March 31, 2021	For the year ended March 31, 2020
	(₹ in Lakhs)	(₹ in Lakhs)	(₹ in Lakhs)	(₹ in Lakhs)
Net liability as at beginning of the year	5.38	3.78	2.15	-
Net expense recognized in the Statement of Profit and Loss	0.30	1.60	1.63	2.15
Benefits Paid	-	-	-	-
Net Liability/(Asset) Transfer In	-	-	-	-
Net liability as at end of the year	5.68	5.38	3.78	2.15

IV. EXPENSES RECOGNISED	For the year ended September 30, 2022	For the year ended March 31, 2022	For the year ended March 31, 2021	For the year ended March 31, 2020
	(₹ in Lakhs)	(₹ in Lakhs)	(₹ in Lakhs)	(₹ in Lakhs)
Current Service Cost	0.84	0.86	0.75	2.15
Interest Cost	0.40	0.27	0.16	-
Actuarial (Gains)/Losses on Obligations - Due to Change in Demographic Assumptions	-	-	-	-
Actuarial (Gains)/Losses on Obligations - Due to Change in Financial Assumptions	-	-	-	-
Actuarial (Gains)/Losses on Obligations - Due to Experience	(0.94)	0.47	0.72	-
Expense charged to the Statement of Profit and Loss	0.30	1.60	1.63	2.15

V. EXPERIENCE ADJUSTMENTS	For the year ended September 30, 2022	For the year ended March 31, 2022	For the year ended March 31, 2021	For the year ended March 31, 2020
	(₹ in Lakhs)	(₹ in Lakhs)	(₹ in Lakhs)	(₹ in Lakhs)
On Plan Liability (Gains)/Losses	(0.94)	0.47	0.72	-

VII) The estimates of rate of salary increase considered in the actuarial valuation takes into account inflation, seniority, promotion and all other relevant factors including supply and demand in the employment market.

VIII) The company operates an unfunded gratuity plan wherein employees are entitled to the benefit as per scheme of the company for each completed year of service. The same is payable on retirement or termination whichever is earlier. The benefit vests only after five years of continuous service.

#### ANNEXURES FORMING PART OF THE RESTATED FINANCIAL STATEMENTS

#### DETAILS OF RELATED PARTY TRANSACTION AS RESTATED

ANNEXURE - XXXIV (₹ In Lakhs)

										(₹ In Lakhs)
Name of Related Party	Nature of Relationship	Nature of Transaction	Amount of transaction during the Period ended September 30, 2022	Amount outstanding as September 30, 2022 (Payable)/ Receivable	Amount of transaction during the year ended March 31, 2022	Amount outstanding as on March 31, 2022 (Payable)/ Receivable	Amount of transaction during the period ended March 31, 2021	Amount outstanding as on March 31, 2021 (Payable)/ Receivable	Amount of transaction during the year ended March 31, 2020	Amount outstanding as on March 31 ,2020 (Payable)/ Receivable
		Purchase of Goods (incl GST)	-	-	-	-	19.68	-	651.87	(36.93)
Agarwal Glass house		Loan taken	21.09	(= 0.1)	33.49	(7.53)	8.84	(2.44)	-	, ,
(Uma Shankar Agarwal)	Proprietorship concern of Director	Loan Repaid	23.40	(5.21)	28.11	(7.52)	6.70	(2.14)	46.44	-
		Salary expense	3.00	(11.98)	60.00	(9.48)	5.50	(3.74)	-	-
Agarwal Toughened Glass India Private	Relative of Director/Director is a key	Purchase of Goods (incl GST)	18.62	(2.05)	347.38		97.87	62.02	162.65	40.54
Limited	managenment personal in this company	Sale of Goods (incl GST)	120.43	(3.95)	455.95	<u>-</u>	86.80	63.83	222.52	40.51
		Purchase of Goods (incl GST)	23.50		14.73	05.05	86.89		182.17	
Hardik Glasses	Relative of Director is a proprietor	Sale of Goods (incl GST)	27.30	88.85	117.84	85.05	93.75	93.12	129.65	99.89
(Sharda Agarwal)		Rent expenses	-	-	2.22	(0.19)		(0.19)	2.32	(0.19)
Ashok Prajapat	Chief Financial officer of the company	Salary expense	1.50	(0.47)	3.39	(0.22)	2.34	(0.44)	2.16	(0.38)
		Salary expense	-	-	-	-	-	-	2.40	-
Anita Agarwal	Relative of Director	Loan taken	-	(6.50)	-	(6.50)	-	(6.50)	-	(6.50)
		Loan repaid	-	(0.50)	-	(6.50)	-	(0.50)	-	(6.50)
Shanda David Amanual	Relative of Director	Loan Taken	-	(14.94)	-	(14.94)	-	(14.04)	-	(14.94)
Sharda Devi Agarwal	Relative of Director	Loan repaid	-	(14.94)	-	(14.94)	-	(14.94)	-	(14.94)
Praveen Gupta	Director	Loan Taken	-	(1.00)	-	(1.00)	-	(1.00)	-	(1.00)
Traveen Gupta	Director	Loan repaid	-	(1.00)	-	(1.00)	-	(1.00)	-	(1.00
	Relative of Director	Loan Taken	-		-		-	(1.63)	-	(1.68
Mayur Agarwal	Relative of Birector	Loan repaid	-	-	1.63	-	0.05	(1.03)	0.25	(1.00
	Relative of Director	Travelling expenses	4.19	-	3.17	-	-	-	-	-
	Director	Loan Taken	1.00	(4.00)	-		-		-	(2.13)
Mahesh Kumar Agarwal	Director	Loan Repaid	-	(1.00)	(1.00)		2.13	-	-	(2.13
	Director	Travelling expenses / staff Advances	-	-	9.88	-		9.87	-	2.13

# ANNEXURES FORMING PART OF THE RESTATED FINANCIAL STATEMENTS

## **DETAILS OF ACCOUNTING RATIOS AS PER ICDR AS RESTATED**

ANNEXURE -

XXXV

(₹ In Lakhs, except per share data and ratios)

Particulars	For the year ended September 30, 2022	For the year ended March 31, 2022	For the year ended March 31, 2021	For the year ended March 31, 2020
Restated Profit after Tax as per Profit & Loss Statement (A)	267.75	101.68	24.73	8.83
Tax Expense (B)	103.20	39.18	9.78	19.90
Depreciation and amortization expense (C)	3.19	6.22	6.34	13.96
Interest Cost (D)	53.03	91.87	111.25	111.70
Weighted Average Number of Equity Shares at the end of the Year (E)	20,21,394	20,21,394	20,21,394	20,21,394
Number of Equity Shares outstanding at the end of the Year (F)	20,21,394	20,21,394	20,21,394	20,21,394
Nominal Value per Equity share (₹) (G)	10.00	10.00	10.00	10.00
Restated Net Worth of Equity Share Holders as per Statement of Assets and Liabilities (H)	595.43	327.68	226.02	201.30
Current Assets (I)	2,143.84	1,725.87	1,773.27	1,643.76
Current Liabilities (J)	1,373.95	1,182.13	1,378.53	1,423.69
Earnings Per Share - Basic & Diluted¹ (₹)	13.25	5.03	1.22	0.44
Return on Net Worth <sup>1</sup> (%)	44.97%	31.03%	10.94%	4.39%
Net Asset Value Per Share¹ (₹)	29.46	16.21	11.18	9.96
Current Ratio <sup>1</sup>	1.56	1.46	1.29	1.15
Earning before Interest, Tax and Depreciation and Amortization <sup>1</sup> (EBITDA)	427.17	238.95	152.10	154.39

#### Notes -

1. Ratios have been calculated as below:

Earnings Per Share (₹) (EPS) :	Α	Α
Earnings Per Share (1) (EPS) .	Е	E
Return on Net Worth (%):	A	Α
	Н	Н
	н	н
Net Asset Value per equity share (₹):	н	Н
( ,.	F	F
Current Ratio:		<u> </u>
	J	J
ng before Interest, Tax and Depreciation and	A . (D.C.D)	A . (D. C. D)

Earning before Interest, Tax and Depreciation and Amortization (EBITDA):

A + (B+C+D)

A + (B+C+D)

<sup>2.</sup> The above details should be read with the significant accounting policies and notes to restated summary, statement of assets & liabilities, profits and losses and cash flows appearing in Annexure I - III.

# **ANNEXURES FORMING PART OF THE RESTATED FINANCIAL STATEMENTS**

# STATEMENT OF TAX SHELTERS

ANNEXURE - XXXVI (₹ In Lakhs)

	For the year	For the year	For the year	For the year
Particulars	ended September	ended March 31,	ended March 31,	ended March 31,
	30, 2022	2022	2021	2020
	·			
Profit before tax as per books (A)	370.95	140.86	34.51	43.73
Income Tax Rate (%)	27.820%	27.820%	27.820%	27.820%
MAT Rate (%)	16.692%	16.692%	16.692%	16.692%
Tax at notional rate on profits	103.20	39.19	9.60	12.17
Adjustments :				
Permanent Differences(B)				
Expenses disallowed under Income Tax Act, 1961				
Donation	-	-	-	15.00
Penalty	-	-	-	-
Interest on Late Payment Charges	0.03	-	-	-
Total Permanent Differences(B)	0.03	-	-	15.00
Income considered separately (C)				
Interest Income	(0.88)	(0.24)	(0.19)	(0.06)
Total Income considered separately (C)	(0.88)	(0.24)	(0.19)	(0.06)
Timing Differences (D)				
Expenses disallowed u/s 40(a)(ia)	-	-	-	-
Expenses allowed u/s 40(a)(ia)	-	-	-	-
Gratuity	0.30	1.60	1.62	2.15
Depreciation as per Books	3.19	6.22	6.34	13.96
Depreciation as per Income tax	(2.22)	(5.32)	(6.33)	(8.05)
Total Timing Differences (D)	1.27	2.50	1.63	8.06
Net Adjustments E = (B+C+D)	0.42	2.26	1.44	23.00
Tax expense / (saving) thereon	0.12	0.63	0.40	6.40
Income from Other Sources				
Interest Income	0.88	0.24	0.19	0.06
Income from Other Sources (F)	0.88	0.24	0.19	0.06
Set-off from Brought Forward Losses (G)	-	-	-	-
Taxable Income/(Loss) as per Income Tax (A+E+F+G)	372.25	143.36	36.14	66.79
Taxable Income/(Loss) as per MAT	370.95	140.86	34.51	43.73
Income Tax as returned/computed	103.55	39.88	10.05	18.58
Tax paid as per normal or MAT	Normal	Normal	Normal	Normal

# **RECONCILIATION OF RESTATED PROFIT:**

(₹ In Lakhs)

	For the	For the	For the	For the		
Particulars	year ended September	year ended March 31,	year ended March 31,	year ended March 31,		
	30, 2022	2022	2021	2020		
Net Profit/(Loss) after Tax as per	243.95	91.42	33.85	27.75		
Audited/Unaudited Profit & Loss Account	243.93	91.42	33.63	27.75		
Adjustments for:						
Gratuity	-	3.77	(1.62)	(2.15)		
Prior Period Items	9.05	-	-	-		
Depreciation & Amortisation Expense	-	0.01	(0.01)	ı		
Insurance Charges	-	2.65	-	-		
Rates & taxes	-	(0.02)	1	(8.82)		
Legal And Professional Charges	-	(0.20)	-	ı		
Power & fuel	-	2.58	-	ı		
GST Credit Written off	-	(0.98)	-	-		
Sundry Balances Written off	18.83	-	-	(0.02)		
Travelling and Conveyance expenses	-	(3.18)	(9.87)	-		
Income Tax Expense	(6.36)	0.99	1.45	(5.10)		
Deferred tax	1.02	1.56	0.29	(2.86)		
Short/(Excess) Provision of tax	1.26	3.08	0.64	0.03		
Net Profit/ (Loss) After Tax as Restated	267.75	101.68	24.73	8.83		

# **RECONCILIATION OF RESTATED EQUITY:**

Particulars	As at Septemb er 30, 2022	As at March 31, 2022	As at March 31, 2021	As at March 31, 2020
Networth as audited	599.42	355.47	264.06	230.22
Adjustments for:				
Opening Balance of Adjustments	(27.79)	(38.04)	(28.92)	-
Asset written off	-	-	1	(10.00)
Deferred Tax on above	-	-	-	-
Income Tax Expenses for previous years	-	-	-	-
Change in Profit/(Loss)	23.80	10.25	(9.12)	(18.92)
Closing Balance of Adjustments	(3.99)	(27.79)	(38.04)	(28.92)
Networth as restated	595.43	327.68	226.02	201.30

Dues of small enterprises and micro enterprises as restated as Restated:

ANNEXURE - XXXVII

(₹ In Lakhs)

					( VIII Lakiis)
	Postinitor.	As at September 30,	As at March 31,	As at March 31,	As at March 31,
	Particulars	2022	2022	2021	2020
		₹	₹	₹	₹
(a)	Dues remaining unpaid to any supplier at the end of each accounting year				
	-Principal	0.99	0.58	14.91	0.40
	-Interest on the above	-	-	-	-
(b)	the amount of interest paid by the buyer in terms of section 16 of the Micro, Small and Medium Enterprises Development Act, 2006, along with the amount of the payment made to the supplier beyond the appointed day during each accounting year;		-	-	-
(c)	the amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under the Micro, Small and Medium Enterprises Development Act, 2006;		-	-	-
(d)	the amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues above are actually paid to the small enterprise, for the purpose of disallowance of a deductible expenditure under section 23 of the Micro, Small and Medium Enterprises Development Act, 2006.		-	-	-

**Note**: The Company has not accounted for interest provisions as per MSMED Act, 2006 as the company has made payments to MSME Vendors within contractual period which is exceeding the contractual time-limit as per MSMED Act, 2006 and the amount payable to them are agreed between the company and the vendors considering the contractual credit period and hence, no interest is payable.

ANNEXURE - XXXVIII

#### Additional Regulatory Information as per Para Y of Schedule III to Companies Act, 2013:

- i. The Company does not have any immovable property (other than properties where the Company is the lessee and the lease agreements are duly executed in favour of the lessee) whose title deeds are not held in the name of the company.
- ii. The Company has not revalued its Property, Plant and Equipment.
- iii. The Company has not granted loans or advances in the nature of loans are granted to promoters, Directors, KMPs and the related parties (as defined under Companies Act, 2013,) either severally or jointly with any other person, that are:

  (a) repayable on demand or
  - (b) without specifying any terms or period of repayment
- iv. The Company does not have any capital work-in-progress.
- v. The Company does not have any intangible assets under development.
- vi. No proceedings have been initiated or pending against the company for holding any benami property under the Benami Transactions (Prohibition) Act, 1988 (45 of 1988) and the rules made thereunder.
- vii. The Company has borrowings from banks or financial institutions on the basis of security of current assets and quarterly returns or statements of current assets filed by the Company with banks or financial institutions are in agreement with the books of accounts.
- viii. The company is not declared as wilful defaulter by any bank or financial institution or other lender.
- ix. The company does not have any transactions with companies struck off under section 248 of the Companies Act, 2013 or section 560 of Companies Act, 1956
- x. There are no charges or satisfaction yet to be registered with Registrar of Companies beyond the statutory period.
- xi. The company does not have any investments and hence, compliance with the number of layers prescribed under clause (87) of section 2 of the Act read with Companies (Restriction on number of Layers) Rules, 2017 is not applicable.

#### xii. Significant Accounting Ratios:

Ratios	For the year ended September 30, 2022	For the year ended March 31, 2022	Variation (%)
(a) Current Ratio	1.56	1.46	6.88%
(b) Debt-Equity Ratio	1.96	3.48	(43.71%)
(c) Debt Service Coverage Ratio*	0.37	0.21	74.76%
(d) Return on Equity Ratio*	14.50%	18.36%	(21.03%)
(e) Inventory turnover ratio*	2.49	5.73	(56.53%)
(f) Trade Receivables turnover ratio*	2.77	4.65	(40.43%)
(g) Trade payables turnover ratio*	12.79	16.53	(22.62%)
(h) Net capital turnover ratio*	3.59	8.97	(60.02%)
(i) Net profit ratio	11.36%	2.42%	370.51%
(j) Return on Capital employed*	24.22%	16.26%	48.97%
(k) Return on investment	N.A	N.A	N.A

<sup>\*</sup>Ratios are not annualised and hence, not comparable as comparative period is full financial year.

#### Reasons for Variation more than 25%:

- (a) Debt-Equity Ratio decreased because company increase profitability, improve inventory management and restructure debt compared to previous period.
- (b) Net profit ratio incresed because increase in net operating income compared to the previous period.

Ratios	For the year ended March 31, 2022	For the year ended March 31, 2021	Variation (%)
(a) Current Ratio	1.46	1.29	13.50%
(b) Debt-Equity Ratio	3.48	5.20	(32.99%)
(c) Debt Service Coverage Ratio	0.21	0.13	61.71%
(d) Return on Equity Ratio	31.03%	10.94%	183.60%
(e) Inventory turnover ratio	5.73	4.77	20.05%
(f) Trade Receivables turnover ratio	4.65	3.32	39.97%
(g) Trade payables turnover ratio	16.53	8.70	90.08%
(h) Net capital turnover ratio	8.97	10.29	(12.79%)
(i) Net profit ratio	2.42%	0.78%	208.87%
(j) Return on Capital employed	16.26%	10.85%	49.82%
(k) Return on investment	N.A	N.A	N.A

#### Reasons for Variation more than 25%:

- (a) Debt-Equity Ratio decreased because company increase profitability, improve inventory management and restructure debt compared to previous period.
- (b) Debt Service Coverage Ratio incresed because increase in net operating income compared to the previous period.
- (c) Return on Equity Ratio incresed because increase in net operating margin compared to the previous period.
- (d) Trade Receivables turnover ratio incresed because the company improved collection mechanism of the business and the same is very efficient and the business also having a high proportion of customers who are making their payments quickly.
- (e) Trade payables turnover ratio incresed because company started taking the advantage of early payment discounts, cash discount and required to make quick payments because of market trends and futuristic approach compared to the previous period.
- (f) Net profit ratio incresed because increase in net operating income compared to the previous period.
- (g) Return on Capital employed incresed because increase in net operating margin compared to the previous period.

Ratios	For the year ended March 31, 2021	For the year ended March 31, 2020	Variation (%)
(a) Current Ratio	1.29	1.15	11.41%
(b) Debt-Equity Ratio	5.20	5.57	(6.57%)
(c) Debt Service Coverage Ratio	0.13	0.15	(14.40%)
(d) Return on Equity Ratio	10.94%	4.39%	149.44%
(e) Inventory turnover ratio	4.77	10.36	(53.98%)
(f) Trade Receivables turnover ratio	3.32	6.30	(47.32%)
(g) Trade payables turnover ratio	8.70	16.64	(47.73%)
(h) Net capital turnover ratio	10.29	15.19	(32.26%)
(i) Net profit ratio	0.78%	0.28%	184.15%
(j) Return on Capital employed	10.85%	12.82%	(15.31%)
(k) Return on investment	N.A	N.A	N.A

#### Reasons for Variation more than 25%:

- (a) Return on Equity Ratio incresed because increase in net operating margin compared to the previous period.
- (b) Inventory turnover ratio decreased because company stored the inventory some longer time during the COVID 19 / Lockdown Situation.
- (c) Trade Receivables turnover ratio dressed because the company changed it's credit policy because of COVID19/Lockdown situation.
- (d) Trade payables turnover ratio dressed because the suppliers changed it's credit policy because of COVID19/Lockdown situation.
- (e) Net capital turnover ratio decresed because the company invested in too many accounts receivable and inventory to support business during COVID19/Lockdown situation
- (f) Net profit ratio incresed because increase in net operating income compared to the previous period.
- xiii. The Company does not have any scheme of arrangements which has been approved by the Competent Authority in terms of sections 230 to 237 of the Companies Act, 2013.
- xiv. A. No funds have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the Company to or in any other persons or entities, including foreign entities ("Intermediaries"), with the understanding, whether recorded in writing or otherwise, that the Intermediary shall, directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever ("Ultimate Beneficiaries") by or on behalf of the Company or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.
  - B. No funds have been received by the Company from any persons or entities, including foreign entities ("Funding Parties"), with the understanding, whether recorded in writing or otherwise, that the Company shall directly or indirectly, lend or invest in other persons or entities identified in any manner whatsoever ("Ultimate Beneficiaries") by or on behalf of the Funding Parties or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.

### Capitalisation Statement As at September 30,2022

ANNEXURE -

XXXIX (₹ In Lakhs)

Particulars	Pre Issue	Post Issue
Borrowings		
Short term debt (A)	965.30	-
Long Term Debt (B)	202.61	-
Total debts (C)	1,167.91	-
Shareholders' funds		
Share capital	202.14	-
Reserve and surplus - as Restated	393.29	-
Total shareholders' funds (D)	595.43	-
Long term debt / shareholders funds (B/D)	0.34	-
Total debt / shareholders funds (C/D)	1.96	-

Signatures to Annexures Forming Part Of The Restated Financial Statements

For and on behalf of the Board of Directors

Sd/-Uma Shankar Agarwal (Managing Director) DIN - 02806077 Sd/-Mahesh Kumar Agarwal (Director) DIN - 02806108 Sd/-Ashok Prajapat (CFO) PAN - EUWPP1004B Sd/-Priyanka Mahirchandani (Company Secretary)

Place : Jaipur Date : 30/11/2022

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL POSITION AND RESULTS OF OPERATIONS

You should read the following discussion and analysis of financial condition and results of operations together with our financial statements included in this Draft Prospectus. The following discussion relates to our Company and is based on our restated financial statements. Our financial statements have been prepared in accordance with Indian GAAP, the accounting standards and other applicable provisions of the Companies Act.

Note: Statement in the Management Discussion and Analysis Report describing our objectives, outlook, estimates, expectations or prediction may be "Forward looking statement" within the meaning of applicable securities laws and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to our operations include, among others, economic conditions affecting demand/supply and price conditions in domestic and overseas market in which we operate, changes in Government Regulations, Tax Laws and other Statutes and incidental factors.

#### **BUSINESS OVERVIEW**

Our Company was incorporated on May 3, 2018 as 'Agarwal Float Glass India Private Limited', a private limited company under the Companies Act, 2013, pursuant to a certificate of incorporation dated May 3, 2018 issued by the Deputy Registrar of Companies, Central Registration Centre, National Capital Territory of Delhi on behalf of the Registrar of Companies, Jaipur.. Subsequently, our Company was converted into a public limited company pursuant to a resolution passed by our Shareholders at an extraordinary general meeting held on May 11, 2022 and consequently the name of our Company was changed to 'Agarwal Float Glass India Limited' and a fresh certificate of incorporation dated June 3, 2022 was issued by the Registrar of Companies, Jaipur. The corporate identification number of our Company is U74995RJ2018PLC061097.

Our Company forms a part of the Agarwal Group which has a legacy of more than two decades. Our Promoters, Uma Shankar Agarwal and Mahesh Kumar Agarwal had set up the Agarwal Group in 1997 by setting up a sole proprietorship under the name of 'Agarwal Glass House' in Rajasthan for trading of glass and glass products. Our Promoters expanded the Agarwal Group by incorporating our Company in 2018 to venture into the processing glass industry.

Our Company is engaged in the business of trading of glass and specialised glass products by procuring quality products from manufacturers and selling it either through our sales managers or directly to our customers. Our valued customers are spread across the country and work across varied industry segments such as, office buildings, hotels, institutions, banks, insurance companies, shopping malls, diplomatic residences, *etc*. Our products cater to a range of end use industries including construction, automotive, and industrial sectors, with a variety of applications such as exterior and interior spaces of residential and commercial buildings. Our product portfolio largely consists clear glass, different kinds of value-added glass products and processed glass products, of varying thickness. We also trade a range of value added glass products including clear frosted glass, clear sheet glass, mirror, tinted glass, reflective glass which have a wide range of applications. We also offer processed glass, which includes, toughened glass, frosted glass, frosted design glass, leaguered glass, figure glass, heat-strengthened glass, insulated glass, PVB laminated glass, and bullet-resistant glass and all building glasses among others.

We are highly dependent upon our suppliers for delivering quality products to our customers. Our Company has devised an extensive supplier selection process in order to identify and evaluate the effectiveness and quality of the products manufactured by the suppliers, reduce purchase risk, maximize overall value to the purchaser, and develop closeness and long-term relationships between buyers and suppliers. Owing to our supplier selection process, we engage with quality manufacturers of glass and processed glass products, in order to stand by our commitments to our customers.

Our revenues from operations for the period ended HY 2023, Fiscals 2022, 2021 and 2020 were ₹ 2356.30 lakhs, ₹ 4210.22 lakhs, ₹ 3162.74 and ₹ 3208.85 lakhs respectively. Our EBITDA for the period ended HY2023, Fiscals 2022,

2021 and 2020 were ₹ 427.14 lakhs, ₹ 238.95 lakhs, ₹ 152.10 and ₹ 169.39 lakhs, respectively. Our profit after tax for the period ended HY23 , Fiscals 2022, 2021 and 2020 was ₹ 267.75 lakhs, ₹ 101.68 lakhs, ₹ 24.73 and ₹ 8.83 lakhs, respectively. For further details, please refer to the section titled "Financial Information" on page 120 of this Draft Prospectus.

#### **OUR COMPETITIVE STRENGTHS**

## Experienced Promoters and a well-trained employee base

Our Promoters are experienced in our line of business. Our management and employee team combines expertise and experience to outline plans for the future development of the company. Our Promoters, Uma Shankar Agarwal and Mahesh Kumar Agarwal had set up the Agarwal Group in 1997 by setting up a sole proprietorship under the name of 'Agarwal Glass House' in Rajasthan for trading of glass and glass products. Our Promoters expanded the Agarwal Group by incorporating our Company in 2018 to venture into the processing glass industry. He is ably supported by our staff and other co-directors. For further details regarding the experience and qualifications of our management team please see "Our Management" beginning on page 99 of this Draft Prospectus. We believe that the knowledge and experience of our Promoters and management will enables us to identify new opportunities, rapidly respond to market conditions, adapt to changes in the business landscape and competitive environment and enhances the growth in the business.

## Strong Balance Sheet and Financial Condition

We currently possess a unique balance sheet situation with low debt and high equity. Hence, we can procure the goods by making upfront payments and take benefit of cash discount or can buy in bulk and hold inventory for longer periods thereby improving our profitability. We believe that we have the ability to leverage our balance sheet to take advantage of a favourable business cycle or market opportunity.

## Existing client and supplier relationships

We believe in constantly addressing the customer needs for variety of our products. Our existing relationships help us to get repeat business from our customers. This has helped us to maintain a long term working relationship with our customers and improve our customer retention strategy. We have strong existing client relationships which generates multiple repeat orders. We believe that our existing relationship with our clients represents a competitive advantage in gaining new clients and increasing our business. Further being a small and medium size organisation we rely on personal relationships with suppliers and customers likewise. Having been in this business through our Promoters' family for over 2 decades we believe that existing relationships will help as a core competitive strength for us.

## FACTORS AFFECTING OUR RESULT OF OPERATIONS

Except as otherwise stated in the Draft Prospectus and the Risk Factors given in the Draft Prospectus, the following important factors could cause actual results to differ materially from the expectations include, among others:

# Regulatory Framework

We have obtained all regulatory permissions which are necessary to run our business, Further, some of the approvals are granted for fixed periods of time and need renewals, which are obtained in the course of business, however, there may be change in statutory regulations at any time which cannot be predicted by us. There can be no assurance that the change in regulations will not impact our operations in the future.

## Ability of Management

Our success depends on the continued services and performance of the members of our management team and other key employees. Competition for senior management in the industry is intense, and we may not be able to retain our existing senior management or attract and retain new senior management in the future. The loss of the services of our Promoters could seriously impair our ability to continue to manage and expand our business. Further, the loss of any other member of our senior management or other key personnel may adversely affect our business, results of operations and financial condition.

## Ability to manage logistics and transportation needs

Apart from in-house transportation facility we rely on third party transportation and other logistic facilities at every stage of our business activity including for procurement of products from our suppliers and for transportation from our factory to our customers and other markets. Since the cost of our goods also carried by third party transporters is typically much higher than the consideration paid for transportation, it may be difficult for us to recover damages for damaged, delayed or lost goods. Our operations and profitability are dependent upon the availability of transportation and other logistic facilities in a time and cost-efficient manner. Accordingly, our business is vulnerable to increased transportation costs, transportation strikes and lock-outs, shortage of labour, delays and disruption of transportation services for events such as weather-related problems and accidents. Further, global supply chains can be impacted with the increase in the fees of shipping routes putting cost pressures. Further, movement of goods encounters additional risks such as accidents, pilferage, spoilage or shrinkage may adversely affect our operations, results of operations and financial condition. Although we have not experienced any material logistics and transport related disruptions in the past, any prolonged disruption or unavailability of such facilities in a timely manner could result in delays or non-supply or may require us to look for alternative sources which may not be cost-effective, thereby adversely affecting our operations, results of operations, cash flows and financial condition.

#### Market & Economic condition

India is one of the largest economies and is growing at a rapid pace. But in this globalised economy, all the businesses face an uncertain level of volatility from unexpected global events which ranges from global pandemics to wars, to weather changes to supply chain disruption, which may change the economic dynamics and the purchasing capability of the end customers. At the time of market slowdown the demand falls which has adverse impact on our business.

#### Competition

We operate in a competitive atmosphere. Our competition varies by market, geographic areas and type of products. Our Company may face stiff competition from domestic as well as global market as the dynamic changes. Some of our competitors may have greater resources than those available to us. While service quality, technical ability, performance records, etc are key factors in client decisions among competitors, however, price& quality are the deciding factor in most cases. Further, this industry is fragmented with many small and medium sized companies and entities, which manufactures some of these products at various levels, which may adversely affect our business operation and financial condition. Further, there are no entry barriers in this industry and any expansion in capacity of existing manufacturers would further intensify competition. Moreover, as we seek to diversify into new geographical areas, new territories, new emerging markets, we face competition from competitors that have a pan-India presence and also from competitors that have a strong presence in regional markets. The markets in which we compete and intend to compete are undergoing, and are expected to continue to undergo, rapid and significant change. We expect competition to intensify as technological advances and consolidations continue. These competitive factors may force us to reduce rates, and to pursue new market opportunities. Increased competition could result in reduced demand for our products, increased expenses, reduced margins and loss of market share. Failure to compete successfully against current or future competitors could harm our business, operating cash flows and financial condition.

## **COVID-19 Pandemic**

Since the onset of the COVID-19 pandemic in March 2020, our Company's operations have been affected as our employees faced the threat of getting infected. In 2020, cases of the novel corona virus started rapidly increasing in India, which led the government of India to impose a nationwide lockdown. The spread of Covid-19 and its recent developments have had and might continue to have repercussions across local, national and global economies. To prevent the spread of Covid-19 and to comply with the restrictions, we had to temporarily suspend our operations in order to follow the Government's norms. We continuously monitored the economic conditions and have outlined sufficient measures to combat the pandemic situation at our business premises. Once the lockdown was lifted, our

operations restarted in full swing. Initially we did find a little hiccup in finding workers but because of our enterprising organization, we were able to source quality workforce and we were able to train them and we restarted our operations. After lifting the lockdown and resuming our operations the demand in our industry abruptly increased from the different sectors and we attained the highest production during the partial year 2020-21 and FY 2021-22. The demand after pandemic ultimately nullified the impact of shutdown during COVID 19 pandemic. The future impact of COVID-19 or any other severe communicable disease on our business and results of operations depends on several factors including those discussed in the chapter "Risk Factors" beginning on Page No. 21. We are continue to closely monitor the economic conditions and the effect of COVID-19 and have outlined certain measures to combat the pandemic situation and to minimize the impact on our business.

## Significant Developments after September 30, 2022 that may affect our Future Results of Operations

Except as disclosed in this Draft Prospectus, the Directors confirm that there have been no other events or circumstances since the date of the last financial statements as disclosed in the Draft Prospectus which materially or adversely affect or is likely to affect the business or profitability of our Company or the value of our assets, or our ability to pay liabilities within next twelve months.

#### STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

## a) Basis of preparation of Financial Statements:

The restated summary statement of assets and liabilities of the Company as at March 31, 2022, 2021 and 2020 and the related restated summary statement of profits and loss and cash flows for the period/year ended March 31, 2022, 2021 and 2020 (herein collectively referred to as ("Restated Summary Statements") have been compiled by the management from the audited Financial Statements for the period/year March 31, 2022, March 31, 2021 & 2020. Restated Summary Statements have been prepared to comply in all material respects with the provisions of Part I of Chapter III of the Companies Act, 2013 (the "Act") read with Companies (Prospectus and Allotment of Securities) Rules, 2014, Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 ("ICDR Regulations") issued by SEBI and Guidance note on Reports in Companies Prospectuses (Revised 2019) ("Guidance Note"). Restated Summary Statements have been prepared specifically for inclusion in the offer document to be filed by the Company with the NSE Emerge in connection with its proposed IPO. The Company's management has recast the Financial Statements in the form required by Schedule III of the Companies Act, 2013 for the purpose of restated Summary Statements.

The Restated Financial Statements are prepared and presented under the historical cost convention and evaluated on a going-concern basis using the accrual system of accounting in accordance with the accounting principles generally accepted in India (Indian GAAP) and the requirements of the Companies Act, including the Accounting Standards as prescribed by the Section 133 of the Companies Act, 2013 ("the Act") read with Rule 7 of Companies (Accounts) Rules, 2014.

All assets and liabilities have been classified as current and non-current as per normal operating cycle of the Company and other criteria set out in the Schedule III of the Companies Act, 2013.

## b) Use of Estimates:

The preparation of the Financial Statements in conformity with Ind AS requires the Management to make estimates and assumptions considered in the reported amounts of assets and liabilities (including contingent liabilities) and the reported income and expenses during the period/year. The Management believes that the estimates used in preparation of the Financial Statements are prudent and reasonable. Future results could differ due to these estimates and the differences between the actual results and the estimates are recognised in the periods in which the results are known / materialise.

## c) Impairment of Assets:

An asset is treated as impaired when the carrying cost of asset exceeds its recoverable value. Recoverable amount is the higher of an asset's net selling price and its value in use. Value in use is the present value of estimated future cash flows expected to arise from the continuing use of the asset and from its disposal at the end of its useful life. Net selling price is the amount obtainable from sale of the asset in an arm's length transaction between knowledgeable, willing parties, less the costs of disposal. An impairment loss is charged to the Statement of Profit and Loss in the period/year in which an asset is identified as impaired. The impairment loss recognised in prior accounting periods is reversed if there has been a change in the estimate of the recoverable value.

#### d) Provisions and Contingent Liabilities:

Provision involving substantial degree of estimation in measurement is recognized when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources. Contingent liabilities are not recognized but are disclosed in the notes. Contingent assets are neither recognized nor disclosed in the Financial Statements.

## e) Cash and Cash Equivalents:

Cash and cash equivalents comprises Cash-in-Hand, Short-term Deposits and Balance in Current Accounts with Banks. Cash equivalents are short-term balances (with an original maturity of three months or less from the date of acquisition), highly liquid investments that are readily convertible into known amounts of cash and which are subject to insignificant risk of changes in value.

#### f) Inventories:

Inventories comprises of Raw Material, Stock in Process & Finished Goods, Stores, Spares and Packing Material.

Closing Stock is valued at Cost or Net Realisable Value whichever is lower. Cost of Stock-in-trade comprises of cost of purchase and other costs incurred in bringing them to their respective present location and condition.

# g) Revenue Recognition:

Revenue from sale of goods net of returns is recognized on dispatch or appropriation of goods in accordance with the terms of sale and is inclusive of goods and service tax as and when applicable, Price escalation claims are recognized to the extent there is reasonable certainty of its realization.

#### h) Other Income:

Interest income is accounted on accrual basis. Income other than interest income is accounted for when right to receive such income is established.

## i) Earning per Share:

Basic earning per share is computed by dividing the profit/ (loss) after tax (including the post tax effect of extraordinary items, if any) by the weighted average number of equity share outstanding during the period. Diluted earning per share is computed by dividing the profit/ (loss) after tax (including the post tax effect of extraordinary items, if any) as adjusted for dividend, interest and other charges to expense or income (net of any attributable taxes) relating to the dilutive potential equity shares, by the weighted average number of equity shares which could have been issued on the conversion of all dilutive potential equity shares.

## j) Taxation & Deferred Tax:

Income tax expense comprises current tax expense and the net change in the deferred tax asset or liability during the year.

Current tax is measured on the basis of estimated taxable income and tax credits computed in accordance with the provisions of the Income Tax Act, 1961.

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting dates.

## k) Segment Reporting:

The accounting policies adopted for segment reporting are in line with the accounting policies of the Company. Segment revenue, segment expenses, segment assets and segment liabilities have been identified to segments on the basis of their relationship to the operating activities of the segment. Inter-segment revenue is accounted on the basis of transactions which are primarily determined based on market / fair value factors. Revenue and expenses have been identified to segments on the basis of their relationship to the operating activities of the segment.

Revenue, expenses, assets and liabilities which relate to the Company as a whole and are not allocable to segments on reasonable basis have been included under "unallocated revenue / expenses / assets / liabilities

## RESULTS OF OUR OPERATIONS

(Amount ₹ in lacs)

	September	30, 2022		For	the year er	ded March	31	
Particulars	September , 2022	% of Total	2022	% of Total	2021	% of Total	2020	% of Total
INCOME								
Revenue from Operations	2,356.30	99.46%	4,210.22	99.84%	3,162.74	99.20%	3,208.85	99.42%
Other Income	12.74	0.54%	6.69	0.16%	25.39	0.80%	18.58	0.58%
Total Income (A)	2,369.04	100.00%	4,216.91	100.00%	3,188.13	100.00%	3,227.43	100.00%
EXPENDITURE								
Purchase of stock-	2,256.65	95.26%	3,934.71	93.31%	3,047.61	95.59%	3,592.06	111.30%
in-trade								
Changes in	(373.70)	(15.77%)	(49.00)	(1.16%)	(95.40)	(2.99%)	(611.60)	-18.95%
inventories of								
finished goods,								
Work in progress								
and stock in trade								
Employee benefits	21.94	0.93%	43.27	1.03%	37.75	1.18%	35.90	1.11%
expense								
Finance costs	53.85	2.27%	93.99	2.23%	111.85	3.51%	112.65	3.49%
Depreciation and	3.19	0.13%	6.22	0.15%	6.34	0.20%	13.96	0.43%
Amortization								
expense								
Other expenses	36.16	1.53%	46.86	1.11%	45.47	1.43%	40.73	1.26%
Total Expenses (B)	1,998.09	84.34%	4,076.05	96.66%	3,153.62	98.92%	3,183.70	98.65%
Profit before tax	370.95	15.66%	140.86	3.34%	34.51	1.08%	43.73	1.35%
Tax expense:								

(i) Current tax	103.55	4.37%	39.88	0.95%	10.05	0.32%	18.58	0.58%
(ii) MAT Credit								
Entitlement								
(ii) Deferred tax	(0.35)	-0.01%	3.07	0.07%	0.98	0.03%	(3.69)	-0.11%
<b>Total Tax Expense</b>	103.20	4.36%	42.95	1.02%	11.03	0.35%	14.89	0.46%
Profit for the year	267.75	11.30%	97.91	2.32%	23.48	0.74%	13.84	0.43%

## Main Components of our Profit and Loss Account

#### Income

Our total income comprises of revenue from operations and other income.

## Revenue from Operations

Our revenue from operation as a percentage of our total income was 99.46%, 99.84%, 99.20% and 99.42% for the period ending September 2022 and Financial Years ended March 31, 2022, March 31, 2021 and March 31, 2020 respectively.

#### Other Income

It is the income earned from Interest received on deposits with banks and others, Misc Receipt, Profit on Sale of Shares, etc.

## **Expenditure**

Our total expenditure primarily consists of cost of raw materials consumed, Changes in inventories of finished goods, Work in progress and stock in trade, employee benefit expenses, finance costs and Other Expenses.

## Employee Benefit Expenses

Our employee benefits expense comprises of Salaries and wages, Director Remuneration, Contribution to Provident and ESI Funds & Staff Welfare Expenses.

#### Finance costs

Our Finance cost expenses comprises of Interest Expenses & other borrowing costs.

## Other Expenses

Other expenses primarily include Manufacturing Expenses & Administrative & Selling Expenses, etc.

#### Provision for Tax

The provision for current taxation is computed in accordance with relevant tax regulation. Deferred tax is recognized on timing differences between the accounting and the taxable income for the year and quantified using the tax rates and laws enacted or subsequently enacted as on balance sheet date. Deferred tax assets are recognized and carried forward to the extent that there is a virtual certainly that sufficient future taxable income will be available against which such deferred tax assets can be realized in future.

## Half year ended September 30, 2022

#### Income

The total income of our company for half year ended September 30, 2022 was ₹ 2,369.04 lacs.

## Expenditure

#### Purchase of Stock in Trade

In half year ended September 30, 2022, our Company incurred purchase cost of ₹ 2,256.65 lacs.

## Changes in inventories of finished goods and work-in-progress

Changes in inventories of finished goods and work-in-progress were at ₹ (373.70) lacs.

## Employee Benefit Expenses

In half year ended September 30, 2022, our Company incurred for employee benefit expenses ₹ 21.94 lacs.

#### Finance Costs

The finance costs for half year ended September 30, 2022 was ₹ 53.85 lacs.

## Depreciation and amortization expense

Our depreciation and amortization expense were at ₹3.19 lacs.

## Other Expenses

In half year ended September 30, 2022, our other expenses were ₹ 36.16 lacs.

#### Profit/ (Loss) before Tax

Our Company had reported a profit before tax for half year ended September 30, 2022 of ₹ 370.95 lacs.

## Profit/ (Loss) after Tax

Profit after tax for half year ended September 30, 2022 was at ₹ 267.75 lacs

## Fiscal 2022 compared with fiscal 2021

#### Income

The total income of our company for fiscal year 2022 was ₹ 4,216.91 lacs against ₹ 3,188.13 lacs total income or Fiscal year 2021. An increase of 32.27% in total income. This increase was due to expansion of business and marketing in additional/new areas.

## Expenditure

# Purchase of Stock in Trade

In Fiscal 2022, our Company incurred cost for Purchase of Stock in Trade ₹3,934.71 lacs against ₹ 3,047.61 lacs expenses in fiscal 2021. An increase of 29.11%. This increase was due to additional demand in business from additional/new areas also due to heavy demand in market we increased our stock levels.

# Changes in inventories of finished goods and work-in-progress

Changes in inventories of finished goods and work-in-progress were decreased by (46.40) lacs or 48.64%% in FY 2021 it was (95.40) lacs as in FY 2022 it was (49.00) lacs.

#### Employee Benefit Expenses

In Fiscal 2022, our Company incurred for employee benefit expenses ₹ 43.27 lacs against ₹ 37.75 lacs expenses in fiscal 2021. An increase of 14.62%%. This increase was due to recruited additional manpower in marketing department.

#### Finance Costs

The finance costs for the fiscal 2022 was ₹ 93.99 lacs while it was ₹ 111.85lacs for fiscal 2021. This decrease of -15.97%% was due to repayment of loans as per normal terms of payment.

#### Depreciation and amortization expense

Our depreciation and amortization expense decreased by ₹0.12 lacs, from ₹ 6.34 lacs in FY 2021 to ₹ 6.22 lacs in FY 2022 because of assets depreciated according to their estimated useful life.

## Other Expenses

In fiscal 2022, our other expenses were ₹ 46.86 lacs and ₹ 45.47 lacs in fiscal 2021. An increase of 3.06% due to increase in indirect cost i.e., marketing expenses, electricity and power and fuel expenses etc.

#### Profit/(Loss) before Tax

Our Company had reported a profit before tax for the Fiscal 2022 of ₹ 140.86 lacs against profit before tax of ₹ 34.51 lacs in Fiscal 2021, 308.17% increase.

#### Profit/ (Loss) after Tax

Profit after tax for the Fiscal 2022 was at ₹ 97.91 lacs against profit after tax of ₹ 23.48 lacs in fiscal 2021, a 316.99% increase due to increase in the prices of the product.

## Fiscal 2021 compared with fiscal 2020

#### Income

The total income of our company for fiscal year 2021 was ₹ 3,188.13 lacs against ₹ 3,227.43 lacs total income or Fiscal year 2020. An decrease of 1.22% in total income. This decrease was due to lower demand in market and uncertainty because of COVID situation globally.

## Expenditure

## Purchase of Stock in Trade

In Fiscal 2021, our Company incurred cost for Purchase of Stock in Trade ₹ 3047.61 lacs against ₹ 3,592.06 lacs expenses in fiscal 2020. An decrease of 15.16%. This was due to decrease in business/turnover and because of lower demand in market.

### Changes in inventories of finished goods and work-in-progress

Changes in inventories of finished goods and work-in-progress were decreased by 516.20 lacs or 84.40% in FY 2020 it was (611.60) lacs as FY 2021 it was (95.40) lacs due to decrease in business/turnover and because of decrease in purchase.

## Employee Benefit Expenses

In Fiscal 2021, our Company incurred for employee benefit expenses ₹ 37.75 lacs against ₹ 35.90 lacs expenses in fiscal 2020. An increase of 5.15% %. This increase was due to recruited additional manpower in marketing department.

#### Finance Costs

The finance costs for the fiscal 2021 was ₹ 111.85 lacs while it was ₹ 112.65 lacs for fiscal 2020. This decrease of 0.71% was due to repayment of loans as per normal terms of payment.

## Depreciation and amortization expense

Our depreciation and amortization expense decreased by ₹ 7.62 lacs, from ₹ 13.96 lacs in FY 2020 to ₹ 6.34 lacs in FY 2021. The decrease in depreciation due to assets depreciated according to their estimated useful life.

## Other Expenses

In fiscal 2021, our other expenses were ₹ 45.47 lacs and ₹ 40.73 lacs in fiscal 2020. An increase of 11.64% % due to increase in indirect cost i.e., marketing expenses, electricity and power and fuel expenses etc.

## Profit/ (Loss) before Tax

Our Company had reported a profit before tax for the Fiscal 2021 of ₹ 34.51 lacs against profit before tax of ₹ 43.73 lacs in Fiscal 2020, a 21.08% % decrease

## Profit/ (Loss) after Tax

Profit after tax for the Fiscal 2021 was at ₹ 23.48 lacs against profit after tax of ₹ 13.84 lacs in fiscal 2020, a 69.65% increase.

## **Cashflows**

Particulars	30 <sup>th</sup> September,	For the year ended	For the year ended	For the year ended
	2022	on 2022	on 2021	on 2020
Net Cash Flow from	66.57	197.02	6.31	(857.28)
Operating Activities				
Net Cash Flow from	0.35	(3.30)	(2.09)	(49.57)
Investing Activities				
Net Cash Flow from	(27.72)	(127.51)	(56.93)	960.66
Financing Activities				

## Cahflows from Operating Activities

Net cash used for operating activities for period ended September 30, 2022 was ₹66.57 lacs and our profit before tax for same period was ₹370.95 lacs.

Net cash generated from operating activities in the FY 2022 was ₹197.02 lacs and our profit before tax that period for FY 2022 was ₹140.86 lacs. The difference was primarily attributable to Depreciation of ₹ 6.22 lacs, Finance costs of ₹93.99 lacs and thereafter trade receivables and trade payables of ₹ 146.75 lacs and ₹ (161.74) lacs respectively.

Net cash generated from operating activities in the FY 2021 was ₹6.31 lacs and our profit before tax that period was ₹34.51 lacs. The difference was primarily attributable to depreciation of ₹6.34 lacs, Finance costs of ₹1 11.85 lacs and thereafter trade receivables, other current assets and other current liabilities of ₹ (53.41) lacs, ₹(0.15) lacs and ₹33.43 lacs respectively.

Net cash generated from operating activities in the activities in the FY 2020 was ₹(857.28) lacs and our profit before tax that period was ₹43.73 lacs.

## Net cash used in investing activities

Net cash used for investing activities for nine months period ended September 30, 2022 was ₹0.35 lacs.

In FY 2022, our net cash used in investing activities was ₹(3.30) lacs.

In FY 2021, our net cash used in investing activities was ₹(2.09) lacs.

In FY 2020, our net cash used in investing activities was ₹(49.57)lacs.

## Net cash generated from/used in financing activities

Net cash generated from financing activities for period ended September 30, 2022 was ₹ (27.72) lacs.

In the FY 2022, our net cash generated from financing activities was ₹(127.51)lacs.

In the FY 2021, our net cash used in financing activities was ₹(56.93) lacs.

In the FY 2020, our net cash generated from financing activities was ₹960.66 lacs.

## FINANCIAL INDEBTEDNESS

Set forth below is a brief summary of all the borrowings of our Company together with a brief description of certain significant terms of such financing arrangements.

Further, pursuant to a special resolution passed in the General Meeting of our Company held on 30<sup>th</sup> September 2022 the Board of Directors are authorised to borrow, from time to time, such sum or sums of moneys as the Board may deem fit for the purpose of the business of the Company (apart from temporary loans obtained or to be obtained from the Company's bankers in the ordinary course of business), in excess to the aggregate of the paid – up capital of our Company and its free reserves, that is to say, reserves not set apart for any specific purpose, provided that the total amount of money/moneys borrowed by the Board of Directors and outstanding at one time shall not exceed 50 Crores.

## **SECURED BORROWINGS**

As on September 30, 2022, we have availed secured loan of 939.00 Lacs from HDFC Bank Limited, which are outstanding as of date, the details of which are as under:

(₹ in lakhs)

Sr. No.	Nature of Facilities	Sanctioned Amount
1	Term Loan Facilities from HDFC Bank	
	BBG Working Capital Term Loan - 1	92.00
	BBG Working Capital Term Loan – 2	82.00
	BBG Working Capital Term Loan - 3	90.00
	Total Term Loans (1)	264.00
2	Working Capital Facility from HDFC Bank	
	Cash Credit Limit	675.00
	Total working capital Loans (2)	675.00
	Total Credit Facilities sanctioned (1+2)	939.00
	Amount outstanding as on September 30, 2022	744.44

# Principal terms of borrowings availed by the Company:

#### a. Interest:

Cash Credit	8.45%
BBG Working Capital Term Loan - 1 of ₹ 92.00 Lakhs	8.35%
BBG Working Capital Term Loan – 2 of ₹ 82.00 Lakhs	8.35%
BBG Working Capital Term Loan – 3 of ₹ 90.00 Lakhs	8.45%

## b. Tenor:

Name of the Bank	Tenor			
HDFC Bank Limited	BBG Working Capital Term Loan - 1 of ₹ 92.00 Lakhs will be repayable in 70			
	equal monthly installments of ₹ 1,40,742/-			
	BBG Working Capital Term Loan – 2 of ₹82.00 Lakhs will be repayable in			
	15 equal monthly installments of ₹ 53,026/- and 37 equal monthly installments			
	of ₹ 2,26,472/-			
	BBG Working Capital Term Loan – 3 of ₹ 90.00 Lakhs will be repayable in			
	21 equal monthly installments of ₹ 3,27,833/-			
HDFC Bank Limited	Cash Credit limit is repayable on demand			

## c. Security Details of the above mentioned borrowings:

Following securities has been executed against the Loan

Name of the Bank	Security details			
HDFC Bank Limited	Hypothecation of:			
	Entire current Asset. i.e., Raw Material, finished goods, packing materials, consumables, stores and spares and book debts both present & future.			
	Equitable Mortgage of:			
	<ol> <li>Plot no. H-1-790, RIICO Industrial Area, Sitapura, Jaipur -302022</li> <li>F 2236 Ramchandra Pura 0 (epip Sitapura) Riico Industrial Area Sitapura Riico Industrial Area Jaipur Rajasthan - 302022</li> <li>Plot No F 2264 Na At Industrial Area Ramchandrapura, Ramchandrapura Jaipur Rajasthan 302017</li> <li>P No H 84 Riico Industrial Area Sitapura, 0 Jaipur 302022</li> <li>Plot No 27 At Gopal Pura Bye Pass At Jaipur Rajasthan In Scheme No 15</li> </ol>			
	<ul> <li>Ganga Ram Nagar Gopal Pura Byepass Jaipur Rajasthan 302017</li> <li>6. Plot No 129 Village Mahal Jagatpura Jaipur 303905 Oriental Bank Staff Avasiya Yojna Oriental Bank Staff Avasiya Yojna Jagatpura Jaipur Rajasthan 302017</li> <li>7. Plot No 70 Sonabari Gopalpura Bye 0 Pass Jaipur 302015 Sonabari Gopalpura Byepass Jaipur Gandhi Nagar Ho Rajasthan 302015</li> </ul>			

In most cases, the security created in favour of a lender is on a pari passu basis with other lenders

# **UNSECURED BORROWINGS**

Name of Lender	Purpose	Sanctioned Amount	ROI	Securities offered	Re-Payment Schedule	Outstandin g amount on September 30, 2022 (in lakhs)
Kotak Mahindra Bank Limited	Business Purpose	₹4.10 Lakhs	13.00 %	Unsecured	Loan will be paid in 36 Equated Monthly Instalments starting from August 25, 2020	₹2.44
Standard Chartered Bank	Business Purpose	₹300 Lakhs	11.00	Unsecured	Unsecured Channel Funding of 90 days from the billing by supplier and due bill to bill basis.	₹302.49
Yes Bank	Business Purpose	₹95 Lakhs	11.00	Unsecured	Unsecured Channel Funding of 90 days from the billing by supplier and due bill to bill basis.	₹89.89

# CAPITALISATION STATEMENT

# Capitalisation Statement as at September 30, 2022

(Rs. In Lakhs)

Particulars	Pre Issue	Post Issue
Borrowings		
Current Borrowings (A)	965.30	
Non-Current Borrowings (B)	202.61	
Total Borrowings $(C = A+B)$	1167.91	
Shareholders' funds		
Equity Share Capital (C)	202.14	
Other Equity (D)	393.29	
Total Equity $(E = C+D)$	595.43	
Non-Current Borrowings / Total Equity (F = B / E)	0.34	
Total Borrowings / Total Equity $(G = C / E)$	1.96	

## SECTION VI – LEGAL AND OTHER INFORMATION

#### **OUTSTANDING LITIGATION AND MATERIAL DEVELOPMENTS**

Except as stated in this section, there are no:(i) criminal proceedings; (ii) actions by statutory or regulatory authorities; (iii) claims relating to direct and indirect taxes; (iv) disciplinary actions including penalties imposed by SEBI or Stock Exchanges against the Promoters in the last five financial years, including any outstanding action; or (v) Material Litigation (as defined below); involving our Company, Directors, Promoters and Group Company.

Our Board, in its meeting held on December 15, 2022, determined that outstanding legal proceedings involving the Company, its Directors, Promoters and Group Company: (a) where the aggregate amount involved, in such individual litigation exceeds 10% of the total revenue of our Company, as per last audited financial statements; or (b) where the decision in one litigation is likely to affect the decision in similar litigations, even though the amount involved in such single litigation individually may not exceed 1% of the profit after tax of our Company as per the last audited financial statements, if similar litigations put together collectively exceed 1% of the profit after tax of our Company, or (c) litigations whose outcome could have a material impact on the business, operations, prospects or reputation of our Company, will be considered as material litigation ("Material Litigation").

Our Board of Directors considers dues owed by our Company to the small scale undertakings and other creditors exceeding 2% of the trade payables for the last audited financial statements, as material dues for the Company. This materiality threshold has been approved by our Board of Directors pursuant to the resolution passed on December 15, 2022. Further, for outstanding dues to any party which is a micro, small or a medium enterprise ("MSME"), the disclosure will be based on information available with our Company regarding status of the creditor as defined under Section 2 of the Micro, Small and Medium Enterprises Development Act, 2006, as amended, as has been relied upon by the Statutory Auditors.

All terms defined in a particular litigation are for that particular litigation only.

#### 1. LITIGATION INVOLVING OUR COMPANY

#### i. Litigation against our Company

1. Criminal Proceedings

Nil

2. Actions taken by Statutory/Regulatory Authorities

Nil

#### 3. Tax Proceedings

Below are the details of pending tax cases involving our Company, specifying the number of cases pending and the total amount involved:

(₹ in lacs)

Particulars	Number of cases	Amount involved*		
Indirect Tax				
Sales Tax/VAT	Nil	Nil		
Central Excise	Nil	Nil		
Customs	Nil	Nil		
Service Tax	Nil	Nil		
GST	9	8.05		
Total	9	Nil		
Direct Tax				
Cases filed against our Company	Nil	Nil		
Cases filed by our Company	Nil	Nil		

Particulars	Number of cases	Amount involved*
Total	Nil	Nil

<sup>\*</sup>To the extent quantifiable

4. Other Material Litigations

Nil

5. Disciplinary action against our Company by SEBI or any stock exchange in the last five Fiscals

Nil

6. Legal Notices

Nil

# ii. Litigation by our Company

1. Criminal Proceedings

Nil

2. Civil and other Material Litigations

Nil

# 2. LITIGATION INVOLVING OUR PROMOTERS

## Cases filed against our Promoters

1. Criminal Proceedings

Nil

2. Actions taken by Statutory/Regulatory Authorities

Nil

# 3. Tax Proceedings

Below are the details of pending tax cases involving our Promoter, specifying the number of cases pending and the total amount involved:

(₹ in lacs)

Particulars	Number of cases	Amount involved*		
Indirect Tax				
Sales Tax/VAT	Nil	Nil		
Central Excise	Nil	Nil		
Customs	Nil	Nil		
Service Tax	Nil	Nil		
GST	Nil	Nil		
Total	Nil	Nil		
Direct Tax				
Cases filed against our Promoter	01	6,760		
Cases filed by our Promoter	Nil	Nil		
Total	Nil	Nil		

<sup>\*</sup>To the extent quantifiable

## 4. Other Material Litigations

Nil

## 5. Legal Notices

Nil

# Cases filed by our Promoters

# 1. Criminal Proceedings

Nil

## 2. Other Material Litigations

Nil

# Disciplinary action against our Promoters by SEBI or any stock exchange in the last five Fiscals

As on date of this Draft Prospectus, no disciplinary action including penalty imposed by SEBI or stock exchanges has been initiated against our Promoters in the last five Fiscals including any outstanding action.

## 3. LITIGATION INVOLVING OUR DIRECTORS

## Cases filed against our Directors

## 1. Criminal Proceedings

Nil

## 2. Actions taken by Statutory/Regulatory Authorities

Nil

## 3. Tax Proceedings

Below are the details of pending tax cases involving our Directors, specifying the number of cases pending and the total amount involved:

(in ₹)

Particulars	Number of cases	Amount involved*		
Indirect Tax				
Sales Tax/VAT	Nil	Nil		
Central Excise	Nil	Nil		
Customs	Nil	Nil		
Service Tax	Nil	Nil		
GST	Nil	Nil		
Total	Nil	Nil		
Direct Tax				
Cases filed against our Director	01	6,760		
Cases filed by our Director	Nil	Nil		
Total	Nil	Nil		

<sup>\*</sup>To the extent quantifiable

## 3. Disciplinary action by SEBI or any stock exchange in the last five Fiscals

Nil

## 4. Other Material Litigations

Nil

## 6. Legal Notices

Nil

# Cases filed by our Directors

# 1. Criminal Proceedings

Nil

## 2. Other Material Litigations

Nil

# 4. LITIGATION INVOLVING OUR SUBSIDIARY

As on date of this Draft Prospectus, our Company does not have a subsidiary.

## 5. LITIGATION INVOLVING OUR GROUP COMPANY

# Cases filed against our Group Company

## 5. Criminal Proceedings

Nil

# 6. Actions taken by Statutory/Regulatory Authorities

Nil

## 7. Tax Proceedings

Below are the details of pending tax cases involving our Group Company, specifying the number of cases pending and the total amount involved:

(₹ in lacs)

Particulars	Number of cases	Amount involved*		
Indirect Tax				
Sales Tax/VAT	Nil	Nil		
Central Excise	Nil	Nil		
Customs	Nil	Nil		
Service Tax	Nil	Nil		
GST	16	Non Quantifiable		
Total	16	Non Quantifiable		
Direct Tax				
Cases filed against our Group	Nil	Nil		
Company				
Cases filed by our Group Company	Nil	Nil		
Total	Nil	Nil		

<sup>\*</sup>To the extent quantifiable

4. Disciplinary action by SEBI or any stock exchange in the last five Fiscals

Nil

8. Other Material Litigations

Nil

7. Legal Notices

Nil

## Cases filed by our Group Company

3. Criminal Proceedings

Nil

4. Other Material Litigations

Nil

#### 6. OUTSTANDING DUES TO SMALL SCALE UNDERTAKINGS OR ANY OTHER CREDITORS

In terms of the Materiality Policy dated December 15, 2022, our Company has 12 material creditor, as on date of this Draft Prospectus.

As on date of this Draft Prospectus, our Company does not have amount payable or outstanding towards small-scale undertakings. Details of amounts outstanding to material and other creditors is as follows:

(₹ in lacs)

Particulars	No. of Creditors	Amount
Outstanding dues to material creditors	12	360.25
Outstanding dues to small scale undertakings	2	33.45
Outstanding dues to other creditors	5	.045
Total outstanding dues	19	394.15

Complete details of outstanding dues to our creditors as on www.agarwalfloat.com are available at the website of our Company, www.agarwalfloat.com. Information provided on the website of our Company is not a part of this Draft Prospectus and should not be deemed to be incorporated by reference. Anyone placing reliance on any other source of information, including our Company's website, www.agarwalfloat.com, would be doing so at their own risk. For further details, refer to the section titled "Financial Information" on page 120 of this Draft Prospectus.

## 7. MATERIAL DEVELOPMENT SINCE SEPTEMBER 30, 2022

There have not arisen, since the date of the last financial statements disclosed in this Draft Prospectus, any circumstances which materially and adversely affect or are likely to affect our profitability taken as a whole or the value of our consolidated assets or our ability to pay our liabilities within the next 12 months. For further details, please refer to the chapter titled "Management's Discussion and Analysis of Financial Position and Results of Operations" on page 121 of this Draft Prospectus.

#### GOVERNMENT AND OTHER STATUTORY APPROVALS

We are required to obtain consents, licenses, registrations, permissions and approvals for carrying out our present business activities. Our Company has obtained the necessary material consents, licenses, permissions and approvals from the Government and various Government agencies required for our present business and carrying on our business activities. For details in connection with the regulatory and legal framework within which we operate, please refer the chapter "Key Industrial Regulations and Policies" on page 87 of this Draft Prospectus. The main objects clause of the Memorandum of Association and objects incidental to the main objects enable our Company to carry out its activities.

The following statements set out the details of licenses, permissions and approvals taken by our Company under various central and state laws for carrying out the business:

## I. Issue related Approvals

For the approvals and authorizations obtained by our Company in relation to the Issue, see "Other Regulatory and Statutory Disclosures – Authority for the Issue" on page 142 of this Draft Prospectus.

## II. Approvals from the Stock Exchanges

- a) Our Company has received an in-principle approval from NSE dated [●] for listing of Equity Shares issued pursuant to the Issue.
- b) Our Company's ISIN is INE0MLA01012.

# III. General Approvals

- a) Certificate of Incorporation dated May 3, 2018 under the Companies Act, 2013 issued by Deputy Registrar of Companies, Central Registration Centre.
- b) Fresh Certificate of Incorporation dated June 3, 2022 under the Companies Act, 2013 issued by Registrar of Companies, Jaipur, consequent upon conversion of our Company from a private limited company to a public limited company and subsequent change of name to 'Agarwal Float Glass India Limited'.
- c) Udyog Aadhaar registration certificate dated May 25, 2021 bearing udyam registration number UDYAM-RJ-17-0068174 issued by Ministry of Micro, Small & Medium Enterprises, Government of India.

# IV. Tax Related Approvals

- a) Our Company's permanent account number issued by the Income Tax Department is AAQCA8592C.
- b) Our Company's tax deduction and collection certificate dated March 22, 2022 issued by the Income Tax Department is JPRA10339A.
- c) Our Company's GST registration certificate dated May 4, 2018 issued by the Government of India is 08AAOCA8592C1Z9.

## V. Intellectual Property Related Approvals

As on date of this Draft Prospectus, our Company has not availed any intellectual property approvals.

## VI. Licenses/ Approvals for which applications have been made by our Company and are pending:

Nil

VII.	Licenses /	approvals	which	have	expired	and.	for	which	renewal	applications	have	not	been	made	by	our
	Company.															

Nil

VIII. Licenses / Approvals which are required but not yet applied for by our Company:

Nil

#### OTHER REGULATORY AND STATUTORY DISCLOSURES

# **Authority for the Issue**

This Issue in terms of this Draft Prospectus has been authorized by the Board of Directors pursuant to a resolution dated September 20, 2022 and by the shareholders pursuant to a special resolution in an AGM held on September 30, 2022 under section 62 (1) (c) of the Companies Act, 2013.

Our Company has obtained in-principle approval from the Emerge Platform of NSE for using its name in the Draft Prospectus/Prospectus pursuant to letter dated [•]. NSE is the Designated Stock Exchange.

#### Prohibition by the SEBI or other Governmental Authorities

Our Company, our Promoters, our Promoter Group, our Directors, Person in control of our Company, have not been prohibited from accessing the capital market for any reason or restrained from buying, selling or dealing in securities, under any order or directions by the SEBI or any other regulatory or government authorities.

The listing of any securities of our Company has never been refused by any of the Stock Exchanges in India.

None of our Directors are associated with the securities market and there are no violations of securities laws committed by any of them in the past or pending against them, nor have any companies with which our director was associated have been debarred or prohibited from accessing the capital markets under any order or direction passed by the SEBI or any other authority.

Further, none of our Promoters or Directors are declared as fugitive economic offenders under Fugitive Economic Offenders Act, 2018.

#### **Association with Securities Market**

None of our Directors in any manner are associated with the securities market and there has been no action taken by the SEBI against the Directors or any other entity with which our Directors are associated as promoters or directors.

## **Prohibition by RBI**

Neither our Company, our subsidiary, our Promoters, our Directors, the relatives (as defined under the Companies Act, 2013) of Promoter or the person(s) in control of our Company have been identified as a wilful defaulter or a fraudulent borrower by the RBI or other governmental authority and there has been no violation of any securities law committed by any of them in the past and no such proceedings are pending against any of them except as details provided in the chapter "Outstanding Litigations and Material Development" beginning on page 135 of the Draft Prospectus.

# Compliance with the Companies (Significant Beneficial Ownership) Rules, 2018

Our Company is in compliance with the Companies (Significant Beneficial Ownership) Rules, 2018 ("SBO Rules"), to the extent applicable, as on the date of the Draft Prospectus.

#### Eligibility for the Issue

Our Company is not ineligible in terms of Regulations 228 of SEBI ICDR Regulations for this Issue as:

- Neither our company, nor any of its Promoters, promoter group or directors are debarred from accessing the capital market by the Board.
- Neither our Promoters, nor any directors of our company is a promoter or director of any other company which is debarred from accessing the capital market by the Board.

- Neither our Promoters nor any of our directors is declared as Fugitive Economic Offender.
- Neither our Company, nor our Promoters, relatives (as defined under the Companies Act, 2013) of our Promoter nor our directors, are Wilful Defaulters or a fraudulent borrower.
- Our Company is eligible for the Issue in accordance with Regulation 229(1) and other provisions of Chapter IX of the SEBI (ICDR) Regulations 2018, as we are an Issuer whose post issue face value paid-up capital will not be more than 10 crores, and can issue Equity Shares to the public and propose to list the same on the EMERGE Platform of National Stock Exchange of India Limited.

#### We further confirm that:

- i. In accordance with Regulation 260 of the SEBI (ICDR) Regulations, this issue is 100% underwritten and that the Lead Manager to the Issue shall underwrite minimum 15% of the Total Issue Size.
- ii. In accordance with Regulation 268 of the SEBI (ICDR) Regulations, we shall ensure that the total number of proposed Allottee's in the issue shall be greater than or equal to fifty (50), otherwise, the entire application money will be refunded within 4 (Four) days of such intimation. If such money is not repaid within 4 (Four) days from the date our Company becomes liable to repay it, then our Company and every officer in default shall, on and from expiry of 4 (Four) days, be liable to repay such application money, with interest at the rate 15% per annum. Further, in accordance with Section 40 of the Companies Act, 2013, the Company and each officer in default may be punishable with fine and/or imprisonment in such a case.
- iii. In terms of Regulation 246 (1) of the SEBI (ICDR) Regulations, 2018, a copy of the prospectus will be filed with the SEBI through the Lead Manager immediately upon filing of the offer document with the Registrar of Companies.

However, as per Regulation 246 (2) of the SEBI (ICDR) Regulations, 2018, The SEBI shall not issue any observation on the offer document.

Further, in terms of Regulation 246 (3) of the SEBI (ICDR) Regulations, 2018 the lead manager will also submit a due diligence certificate as per format prescribed by SEBI along with the prospectus to SEBI.

Further, in terms of Regulation 246 (4) of the SEBI (ICDR) Regulations, 2018 the prospectus will be displayed from the date of filling in terms of sub-regulation (1) on the website of the SEBI, The Lead Manager and the EMERGE Platform of NSE. Moreover, in terms of Regulation 246 (5) of the SEBI (ICDR) Regulations, 2018, a copy of prospectus shall also be furnished to the SEBI in a soft copy.

iv. In accordance with Regulation 261 of the SEBI (ICDR) Regulations, we hereby confirm that we have entered into an agreement dated [●] with the Lead Manager and a Market Maker to ensure compulsory Market Making for a minimum period of three (3) years from the date of listing of Equity Shares on the EMERGE Platform of NSE.

In terms of Regulation 229(3) of the SEBI (ICDR) Regulations, 2018, We confirm that we have fulfilled eligibility criteria for EMERGE Platform of NSE, which are as under:

#### Trackrecord

:Since our company was incorporated in 2018, it has track record of more than 3 years.

Incorporation: The Company shall be incorporated under the Companies Act, 1956/2013.

Our Company is incorporated under the Companies Act, 2013 in India.

• Post Issue Paid up Capital: The post issue paid up capital of the company (face value) shall not be more than Rs. 25 crores.

The post issue paid up capital (Face Value) of the company will be ₹ [•] lakhs. So, the company has fulfilled the criteria of post issue paid up capital shall not be more than ₹ 250 lakhs.

• Net-worth: Positive Net-worth.

As per restated financial statement, the net-worth of the company is ₹ 595.43 lakhs as on September 30, 2022.

• Operating Profit (earnings before interest, depreciation and tax) from operations for atleast 2 (two) out of 3 (three) financial years:

Our company is having operating profit, details are mentioned as below:

(Amount in lakhs)

Particulars	<b>September 30, 2022</b>	March 31, 2022	March 31, 2021	March 31, 2020
Total Income	2,369.04	4,216.91	3,188.13	3,227.43
Operating Profit (earnings before interest, depreciation and tax)	427.14	238.95	152.10	169.39

- Our Company has not been referred to erstwhile Board for Industrial and Financial Reconstruction (BIFR) or No
  proceedings have been admitted under Insolvency and Bankruptcy Code against the issuer and Promoting
  companies
- Our Company has not received any winding up petition admitted by a NCLT/Court.
- No material regulatory or disciplinary action by a stock exchange or regulatory authority in the past three years against the applicant company.
- The Company has a website: www.agarwalfloat.com

## Other Disclosures:

We further confirm that:

- There is no material regulatory or disciplinary action taken by a stock exchange or regulatory authority in the past one year in respect of Promoters/promoting Company(ies), group companies, companies promoted by the Promoters/promoting companies of the Issuer Company.
- There is no default in payment of interest and/or principal to the debenture/bond/fixed deposit holders, banks, FIs by the Company, Promoters/promoting Company(ies), group companies, companies promoted by the Promoters/promoting Company(ies) during the past three years.
- There are no litigations record against the applicant, Promoters/promoting company(ies), group companies, companies
- promoted by the Promoters/promoting company(ies).
- There are no criminal cases/investigation/offences filed against the director of the company.

We further confirm that we shall be complying with all the other requirements as laid down for such an issue under Chapter IX of SEBI (ICDR) Regulations 2018, as amended from time to time and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

#### DISCLAIMER CLAUSE OF SEBI

IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF DRAFT PROSPECTUS TO SECURITIES AND EXCHANGE BOARD OF INDIA (SEBI) SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THE ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE DRAFT PROSPECTUS. THE LEAD MERCHANT BANKER, GYR CAPITAL ADVISORS PRIVATE LIMITED HAS CERTIFIED THAT THE DISCLOSURES MADE IN THE DRAFT PROSPECTUS ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH SEBI (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018 IN FORCE FOR THE TIME BEING. THIS REQUIREMENT IS TO FACILITATE

INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING AN INVESTMENT IN THE PROPOSED ISSUE.

IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE COMPANY ARE PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THE DRAFT PROSPECTUS, THE LEAD MERCHANT BANKER IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE COMPANY DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE LEAD MERCHANT BANKER, GYR CAPITAL ADVISORS PRIVATE LIMITED HAVE FURNISHED TO SEBI, A DUE DILIGENCE CERTIFICATE DATED [♠], 2022

THE FILING OF THE DRAFT PROSPECTUS DOES NOT, HOWEVER, ABSOLVE OUR COMPANY FROM ANY LIABILITIES UNDER THE COMPANIES ACT, 2013 OR FROM THE REQUIREMENT OF OBTAINING SUCH STATUTORY AND OTHER CLEARANCES AS MAY BE REQUIRED FOR THE PURPOSE OF THE PROPOSED ISSUE. SEBI FURTHER RESERVES THE RIGHT TO TAKE UP AT ANY POINT OF TIME, WITH THE LEAD MANAGER ANY IRREGULARITIES OR LAPSES IN THE DRAFT PROSPECTUS.

Note:

All legal requirements pertaining to the Issue will be complied with at the time of registration of the Prospectus with the Registrar of Companies, Ahmedabad in terms of sections 26, 32 and 33 of the Companies Act,

## Disclaimer from our Company and the Lead Manager

Our Company and the Lead Manager accept no responsibility for statements made otherwise than those contained in this Draft Prospectus or, in case of the Company, in any advertisements or any other material issued by or at our Company's instance and anyone placing reliance on any other source of information would be doing so at his or her own risk.

The LM accept no responsibility, save to the limited extent as provided in the Agreement entered between the LM (GYR Capital Advisors Private Limited) and our Company on December 16, 2022 and the Underwriting Agreement dated [●] entered into between the Underwriters and our Company and the Market Making Agreement dated [●] entered into among the Market Maker and our Company.

All information shall be made available by our Company and the Lead Manager to the public and investors at large and no selective or additional information would be available for a section of the investors in any manner whatsoever including at road show presentations, in research or sales reports, at collection centres or elsewhere.

The Lead Manager and their respective associates and affiliates may engage in transactions with, and perform services for, our Company, our subsidiary, our Promoter Group, Group Entities, or our affiliates or associates in the ordinary course of business and have engaged, or may in future engage, in commercial banking and investment banking transactions with our Company, our Promoter Group, Group Entities, and our affiliates or associates, for which they have received and may in future receive compensation.

# Disclaimer in Respect of Jurisdiction

The Issue is being made in India to persons resident in India (including Indian nationals resident in India who are competent to contract under the Indian Contract Act, 1872, HUFs, companies, corporate bodies and societies registered under the applicable laws in India and authorised to invest in shares, Indian Mutual Funds registered with SEBI, VCFs, FVCIs, Indian financial institutions, commercial banks, regional rural banks, co-operative banks (subject to RBI permission), NBFCSIs or trusts under registered applicable trust law and who are authorised under their constitution to hold and invest in shares, public financial institutions as specified in Section 2(72) of the Companies Act, 2013, multilateral and bilateral development financial institutions, state industrial development corporations, insurance companies registered with IRDAI, provident funds (subject to applicable law) and pension funds, National Investment Fund, insurance funds set up and managed by army, navy or air force of Union of India, insurance funds set up and

managed by the Department of Posts, GoI and permitted non-residents including FPIs and Eligible NRIs, AIFs and other eligible foreign investors, if any, provided that they are eligible under all applicable laws and regulations to purchase the Equity Shares. Any dispute arising out of this Issue will be subject to the jurisdiction of appropriate court(s) at Rajasthan, India only.

No action has been, or will be, taken to permit a public offering in any jurisdiction where action would be required for that purpose, except that this Draft Prospectus has been filed with SEBI for its observations. Accordingly, the Equity Shares represented thereby may not be offered or sold, directly or indirectly, and this Draft Prospectus may not be distributed, in any jurisdiction, except in accordance with the legal requirements applicable in such jurisdiction. Neither the delivery of this Draft Prospectus nor any sale hereunder shall, under any circumstances, create any implication that there has been no change in the affairs of our Company since the date hereof or that the information contained herein is correct as of any time subsequent to this date.

The Equity Shares have not been and will not be registered under the Securities Act or any state securities laws in the United States, and unless so registered, may not be offered or sold within the United States except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and applicable U.S. state securities laws.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Applicants are advised to ensure that any Applications from them does not exceed investment limits or maximum number of Equity Shares that can be held by them under applicable law. Further, each Applicant where required must agree in the Allotment Advice that such Applicants will not sell or transfer any Equity Shares or any economic interest therein, including any off-shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act.

#### Disclaimer Clause of the Emerge Platform of NSE

As required, a copy of this Draft Prospectus has been submitted to NSE. The disclaimer clause as intimated by NSE to our Company, post scrutiny of this Draft Prospectus, shall be included in the Prospectus prior to the filing with the RoC.

#### Filing

This Draft Prospectus is being filed with National Stock Exchange of India Limited, at Exchange Plaza, Plot no. C/1, G Block, Bandra - Kurla Complex, Bandra (E), Mumbai – 400051.

Pursuant to Regulation 246(5) of SEBI (ICDR) Regulations, 2018, the copy of the Draft Prospectus shall also be furnished to the SEBI in a soft copy. However, SEBI will not issue any observation on the Draft Prospectus in terms of Regulation 246(2) of the SEBI (ICDR) Regulations, 2018. Pursuant to SEBI Circular No SEBI/HO/CFD/DIL1/CIR/P/2018/011 dated January 19, 2018, a copy of the Draft Prospectus and Prospectus will be filed online through SEBI Intermediary portal at https://siportal.sebi.gov.in.

A copy of the Prospectus, along with the documents required to be filed under Section 26 of the Companies Act, 2013 would be delivered for registration to the Registrar of Companies, C/6-7, 1st Floor, Residency Area, Civil Lines, Jaipur-302001, Rajasthan.

#### Listing

Application will be made to the NSE for obtaining permission to deal in and for an official quotation of our Equity Shares. NSE is the Designated Stock Exchange, with which the Basis of Allotment will be finalized.

The Emerge Platform of NSE has given its in-principle approval for using its name in our Offer documents vide its

## letter [●].

If the permissions to deal in and for an official quotation of our Equity Shares are not granted by the Emerge Platform of NSE, our Company will forthwith repay, without interest, all moneys received from the Applicants in pursuance of the Prospectus. If such money is not repaid within 8 days after our Company becomes liable to repay it (i.e. from the date of refusal or within 15 working days from the Issue Closing Date), then our Company and every Director of our Company who is an officer in default shall, on and from such expiry of 8 days, be liable to repay the money, with interest at the rate of 15 per cent per annum on application money, as prescribed under section 40 of the Companies Act, 2013.

Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at the Emerge Platform of NSE mentioned above are taken within six Working Days from the Issue Closing Date

#### **Consents**

Consents in writing of (a) Our Directors, Our Promoters, Our Company Secretary & Compliance Officer, Chief Financial Officer, Our Statutory Auditor, Our Peer Review Auditor, Our Banker(s) to the Company; (b) Lead Manager, Registrar to the Issue, Banker(s) to the Issue\*, Legal Advisor to the Issue, Underwriter(s) to the Issue\* and Market Maker to the Issue\* to act in their respective capacities have been be obtained as required under section 26 of the Companies Act, 2013 and shall be filed along with a copy of the Prospectus with the RoC, as required under Sections 32 of the Companies Act, 2013 and such consents will not be withdrawn up to the time of delivery of the Prospectus for registration with the RoC.

\* The consent will be taken while registering the Prospectus with Roc.

Our Company has received written consent dated 23.12.2022 from the Statutory Auditors to include their name as required under Section 26(5) of the Companies Act 2013 read with SEBI ICDR Regulations in this Draft Prospectus as an "expert" as defined under Section 2(38) of the Companies Act 2013 to the extent and in its capacity as an independent Statutory Auditor and in respect of its (i) examination report dated [•] on our restated consolidated financial information; and (ii) its report dated [•] on the statement of special tax benefits in this Draft Prospectus and such consent has not been withdrawn as on the date of this Draft Prospectus.

#### Particulars regarding Public or Rights Issues during the last five (5) years

Our Company has not made any previous public or rights issue in India or abroad the five (5) years preceding the date of this Draft Prospectus except as disclosed in this Draft Prospectus.

# Previous issues of Equity Shares otherwise than for cash

For detailed description please refer to section titled "Capital Structure" beginning on page 52 of this Draft Prospectus.

## Underwriting Commission, brokerage and selling commission on Previous Issues

Since this is the initial public offering of our Company's Equity Shares, no sum has been paid or has been payable as commission or brokerage for subscribing for or procuring or agreeing to procure subscription for any of the Equity Shares since our incorporation.

Particulars in regard to our Company and other listed group-companies / subsidiaries/ associates under the same management within the meaning of Section 370(1B) of the Companies Act, 1956 / Section 186 of the Companies Act, 2013 which made any capital issue during the last three years:

Neither our Company nor any other companies under the same management within the meaning of Section 370(1B) of the Companies Act, 1956 has made / Section 186 of the Companies Act, 2013, had made any public issue or rights issue during the last three years.

# Performance vis-à-vis objects – Public/rights issue of our Company and/or listed Group Companies/ Subsidiaries and Associates of our Company

Except as stated in the chapter titled "Capital Structure" beginning on page 52 of this Draft Prospectus our Company has not undertaken any previous public or rights issue. None of the Group Companies/ Entities or associates of our Company are listed on any stock exchange.

# Performance vis-a-vis objects - Last Issue of Group/Associate Companies

As of date of this Draft Prospectus, our Company does not have any Associate companies. Our Group Company has not made any public or rights issues in the past.

#### Outstanding Debentures or Bond Issues or Redeemable Preference Shares and other instruments

Our Company does not have any outstanding debentures or bonds or Preference Redeemable Shares as on the date of filing this Draft Prospectus.

## **Outstanding Convertible Instruments**

Our Company does not have any outstanding convertible instruments as on the date of filing this Draft Prospectus.

## **Option to Subscribe**

Equity Shares being offered through the Prospectus can be applied for in dematerialized form only.

## **Stock Market Data of the Equity Shares**

This being an initial public offering of the Equity Shares of our Company, the Equity Shares are not listed on any Stock Exchanges.

## **Mechanism for Redressal of Investor Grievances**

The Agreement amongst the Registrar to the Issue, our Company provides for retention of records with the Registrar to the Issue for a period of at least three (3) year from the last date of dispatch of the letters of allotment, or refund orders, demat credit or where refunds are being made electronically, giving of refund instructions to the clearing system, to enable the investors to approach the Registrar to the Issue for redressal of their grievances.

We hereby confirm that there is no investor complaints received during the three years preceding the filing of Draft Prospectus. Since there is no investor complaints received, none are pending as on the date of filing of this Draft Prospectus.

All grievances relating to the Issue may be addressed to the Registrar to the Issue, giving full details such as name, address of the applicant, application number, number of Equity Shares applied for, amount paid on application, Depository Participant, and the bank branch or collection centre where the application was submitted.

The Applicant should give full details such as name of the sole/ first Applicant, Application Form number, Applicant DP ID, Client ID, PAN, date of the Application Form, address of the Applicant, number of the Equity Shares applied for and the name and address of the Designated Intermediary where the Application Form was submitted by the Applicant. Further, the investor shall also enclose the Acknowledgement Slip from the Designated Intermediaries in addition to the documents or information mentioned herein above.

## **Disposal of Investor Grievances by our Company**

Our Company estimates that the average time required by our Company or the Registrar to the Issue for the redressal of routine investor grievances shall be fifteen (15) Working Days from the date of receipt of the complaint. In case of

complaints that are not routine or where external agencies are involved, our Company will seek to redress these complaints as expeditiously as possible.

Our Company has constituted Stakeholders Relationship Committee in the meeting of our Board of Directors held on November 30, 2021. For further details on the Stakeholders Relationship Committee, please refer to section titled "Our Management" beginning on page 99 of this Draft Prospectus.

Our Company has appointed Priyanka Mahirchandani, Company Secretary, as the Compliance Officer to redress complaints, if any, of the investors participating in the Issue. Contact details for our Company Secretary and Compliance Officer are as follows:

H-1/790, Sitapura Industrial Area Ext., Near Fire Bridge Office, Jaipur - 302022, Rajasthan, India **Telephone:** +91 7230043211

E-mail: compliance@agarwafloat.com

Investors can contact the Compliance Officer or the Registrar in case of any pre-Issue or post-Issue related problems such as non-receipt of letters of allocation, credit of allotted Equity Shares in the respective beneficiary account etc.

Pursuant to the press release no. PR. No. 85/2011 dated June 8, 2011, SEBI has launched a centralized web based complaints redress system "SCORES". This would enable investors to lodge and follow up their complaints and track the status of redressal of such complaints from anywhere. For more details, investors are requested to visit the website <a href="https://www.scores.gov.in">www.scores.gov.in</a>

# **Status of Investor Complaints**

We confirm that we have not received any investor compliant during the three years preceding the date of this Draft Prospectus and hence there are no pending investor complaints as on the date of this Draft Prospectus.

# Disposal of investor grievances by listed companies under the same management as our Company

We do not have any listed company under the same management.

#### Exemption from complying with any provisions of securities laws, if any, granted by SEBI

Our Company has not applied or received any exemptions from SEBI from complying with any provisions of securities laws.

Price Information of past issues handled by the Lead Manager

Sr. No.	Issue Name	Issue size (₹ In Cr.)	Issue Price (₹)	Listing date	Opening price on listing date	+/- % change in Price on closing price, [+/- % change in closing benchmark]- 30 <sup>th</sup> calendar days from listing*		Price or price, change i benchma	ar days	+/- % change in Price on closing price, [+/- % change in closing benchmark]- 180 <sup>th</sup> calendar days from listing*	
1.	Naapbooks Limited	3.99	74	15.09.2021	77.00	-16.22%	4.40%	29.73%	-1.59%	18.78%	-3.80%
2.	Ascensive Educare Limited	2.25	26	12.01.2022	27.60	-1.31%	-1.50%	30.00%	-4.20%	14.61%	11.04%
3.	Achyut Healthcare Limited	3.60	20	30.03.2022	21.15	0.00%	-2.77%	4.95%	-9.38%	-	-
4.	Dhyaani Tile and Marblez Limited	2.45	51	12.04.2022	52.25	19.61%	-9.64%	69.12%	-7.13%	-	-
5.	Veekayem Fashion and Apperals Limited	4.4352	28	22.08.2022	52.35	56.96%	1.86%	1	ı	-	-
6.	JFL Lifesciences Limited	18.16	51	08.09.2022	70.00	-29.02%	-2.72%	-	-	-	-
7.	Sabar Flex India Limited	4.47	11	21.09.2022	21.00	-19.05%	-0.87%	-	-	-	-
8.	Mafia Trends Limited	3.60	28	06.10.2022	32.65	-2.85%	4.69%	-	-	-	-
9.	Pritika Engineering Components Limited	9.42	29	08.12.2022	42.20	-	-	-	-	-	-

<sup>\*</sup> Companies have been listed on September 15, 2021, January 12, 2021, March 30, 2022 and April 12, 2022, August 22,2022, September 08,2022 September 21, 2022, October 06,2022, December 08, 2022. Hence not applicable.

# **Summary Statement of Disclosure**

Financial	Total	Total Funds	Nos. of IPOs trading at discount - 30 <sup>th</sup> calendar day from listing day*			Nos. of IPOs trading at premium - 30 <sup>th</sup> calendar day from listing day*			Nos. of IPOs trading at discount - 180 <sup>th</sup> calendar day from listing day*			Nos. of IPOs trading at premium - 180 <sup>th</sup> calendar day from listing day*		
Year	no of Raised	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	
2021-2022	3	9.84	-	-	1	-	-	-	-	-	-	-	-	-
2022-23	6	42.52	-	1	2	1	-	1		-	1	-	-	1

<sup>\*</sup> Companies have been listed on September 15, 2021, January 12, 2021, March 30, 2022 and April 12, 2022, August 22, 2022, September 08, 2022 September 21, 2022, October 06, 2022, December 08, 2022. 2022 and April 12, 2022 hence not applicable. Hence not applicable.

#### Notes:

- 1. In the event any day falls on a holiday, the price/index of the immediate preceding working day has been considered. If the stock was not traded on the said calendar days from the date of listing, the share price is taken of the immediately preceding trading day.
- 2. Source: www.bseindia.com/ https://www.nseindia.com/

# Track record of past issues handled by the Lead Manager

For details regarding the track record of the Lead Manager to the Issue as specified in Circular reference CIR/MIRSD/1/ 2012 dated January 10, 2012 issued by the SEBI, please refer the website of Lead Manager at <a href="https://www.gyrcapitaladvisors.com">www.gyrcapitaladvisors.com</a>

## SECTION VII - ISSUE INFORMATION

#### TERMS OF THE ISSUE

The Equity Shares being offered are subject to the provisions of the Companies Act, 2013, SCRR, 1957, SEBI (ICDR) Regulations, 2018, our Memorandum and Articles of Association, the terms of the Draft Prospectus, Prospectus, Application Form, the Revision Form, the Confirmation of Allocation Note (CAN), SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and other terms and conditions as may be incorporated in the allotment advices and other documents/certificates that may be executed in respect of the Issue. The Equity Shares shall also be subject to laws as applicable, guidelines, notifications and regulations relating to the issue of capital and listing and trading of securities issued from time to time by SEBI, the Government of India, the Stock Exchanges, the RBI, the FIPB, the RoC and/or other authorities, as in force on the date of the Issue and to the extent applicable.

For details in relation to Issue expenses, see "Objects of the Issue" and "Other Regulatory and Statutory Disclosures" on pages 61 and 142, respectively.

## **Authority for the Issue**

The present Public Issue of upto 22,00,000 Equity Shares which have been authorized by a resolution of the Board of Directors of our Company at their meeting held on Septemner 20, 2022 and was approved by the Shareholders of the Company by passing Special Resolution at the Annual General Meeting held on September 30, 2022 in accordance with the provisions of Section 62 (1) (c) of the Companies Act, 2013.

#### **Ranking of Equity Shares**

The Equity Shares being issued shall be subject to the provisions of the Companies Act, 2013 and our Memorandum and Articles of Association and shall rank pari-passu in all respects with the existing Equity Shares of our Company including in respect of the rights to receive dividends and other corporate benefits, if any, declared by us after the date of Allotment. For further details, please refer to "Description of Equity shares and terms of the Articles of Association" on page 212 of the Draft Prospectus.

# Mode of Payment of Dividend

The declaration and payment of dividend will be as per the provisions of Companies Act, the Articles of Association, the provision of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and recommended by the Board of Directors and the Shareholders at their discretion and will depend on a number of factors, including but not limited to earnings, capital requirements and overall financial condition of our Company. We shall pay dividends in cash and as per provisions of the Companies Act. For further details, please refer to "Dividend Policy" on page 119 of the Draft Prospectus.

# **Face Value and Issue Price**

The Equity Shares having a Face Value of ₹10.00 each are being offered in terms of the Draft Prospectus at the price of [•] per equity Share (including premium of [•]per share). The Issue Price is determined by our Company in consultation with the Lead Manager and is justified under the section titled "Basis for Issue Price" on page 65 of the Draft Prospectus. At any given point of time there shall be only one denomination of the Equity Shares of our Company, subject to applicable laws.

# Compliance with SEBI (ICDR) Regulations

Our Company shall comply with all requirements of the SEBI (ICDR) Regulations, 2018. Our Company shall comply with all disclosure and accounting norms as specified by SEBI from time to time.

# **Rights of the Equity Shareholders**

Subject to applicable laws, rules, regulations and guidelines and the Articles of Association, the equity shareholders shall have the following rights:

- Right to receive dividend, if declared;
- Right to receive Annual Reports & notices to members;
- Right to attend general meetings and exercise voting rights, unless prohibited by law;
- Right to vote on a poll either in person or by proxy;
- Right to receive offer for rights shares and be allotted bonus shares, if announced;
- Right to receive surplus on liquidation; subject to any statutory or preferential claims being satisfied;
- Right of free transferability of the Equity Shares; and
- Such other rights, as may be available to a shareholder of a listed Public Limited Company under the Companies Act, terms of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2018 and the Memorandum and Articles of Association of our Company.

For a detailed description of the main provision of the Articles of Association of our Company relating to voting rights, dividend, forfeiture and lien, transfer, transmission and/ or consolidation/ splitting, etc., please refer to Section titled "Description of Equity Shares and terms of the Articles of Association" beginning on page 212 of the Draft Prospectus.

## Allotment only in Dematerialised Form

In terms of Section 29 of Companies Act, 2013, the Equity Shares shall be allotted only in dematerialised form. As per the SEBI Regulations, the trading of the Equity Shares shall only be in dematerialised form. In this context, two agreements have been signed among our Company, the respective Depositories and the Registrar and Share Transfer Agent to the Issue:

- 1. Tripartite agreement dated July 12, 2022 between our Company, NSDL and the Registrar and Share Transfer Agent to the Issue.
- 2. Tripartite agreement dated July 19, 2022 between our Company, CDSL and the Registrar and Share Transfer Agent to the Issue.

## Minimum Application Value, Market Lot and Trading Lot

The trading of the Equity Shares will happen in the minimum contract size of [●] Equity Shares and the same may be modified by the Emerge Platform of NSE from time to time by giving prior notice to investors at large.

Allocation and allotment of Equity Shares through this Issue will be done in multiples of [●] Equity Shares and is subject to a minimum allotment of [●] Equity Shares to the successful applicants in terms of the SEBI circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012.

Further, in accordance with SEBI (ICDR) Regulations the minimum application size in terms of number of specified securities shall not be less than Rupees One Lakh per application.

## **Minimum Number of Allottees**

The minimum number of allottees in the Issue shall be 50 shareholders in case the number of prospective allottees is less than 50, no allotment will be made pursuant to this Issue and the amounts in the ASBA Account shall be unblocked forthwith.

#### Joint Holders

Where 2 (two) or more persons are registered as the holders of any Equity Shares, they will be deemed to hold such Equity Shares as joint-holders with benefits of survivorship.

## **Nomination Facility to Investor**

In accordance with Section 72 of the Companies Act, 2013 the sole or first applicant, along with other joint applicant, may nominate any one person in whom, in the event of the death of sole applicant or in case of joint applicant, death of all the applicants, as the case may be, the Equity Shares allotted, if any, shall vest. A person, being a nominee, entitled to the Equity Shares by reason of the death of the original holder(s), shall in accordance with Section 72 of the Companies Act, 2013 be entitled to the same advantages to which he or she would be entitled if he or she were the registered holder of the Equity Share(s). Where the nominee is a minor, the holder(s) may make a nomination to appoint, in the prescribed manner, any person to become entitled to Equity Share(s) in the event of his or her death during the minority. A nomination shall stand rescinded upon a sale of equity share(s) by the person nominating. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the prescribed form available on request at the Registered Office of our Company or to the Registrar and Transfer Agents of our Company.

In accordance with Section 72 of the Companies Act, 2013 any Person who becomes a nominee by virtue of Section 72 of the Companies Act, 2013 shall upon the production of such evidence as may be required by the Board, elect either:

- To register himself or herself as the holder of the Equity Shares; or
- To make such transfer of the Equity Shares, as the deceased holder could have made.

Further, the Board may at any time give notice requiring any nominee to choose either to be registered himself or herself or to transfer the Equity Shares, and if the notice is not complied with within a period of 90 (ninety) days, the Board may thereafter withhold payment of all dividends, bonuses or other moneys payable in respect of the Equity Shares, until the requirements of the notice have been complied with.

Since the allotment of Equity Shares in the Issue is in dematerialized form, there is no need to make a separate nomination with us. Nominations registered with the respective depository participant of the applicant would prevail. If the investors require changing the nomination, they are requested to inform their respective depository participant.

## Withdrawal of the Issue

Our Company in consultation with the Lead Manager, reserves the right not to proceed with the Issue at any time after the Issue Opening Date but before the Board meeting for Allotment. In such an event our Company would issue a public notice in the newspapers, in which the pre-issue advertisements were published, within two days of the issue Closing Date or such other time as may be prescribed by SEBI, providing reasons for not proceeding with the Issue. The Lead Manager, through the Registrar to the Issue, shall notify the SCSBs to unblock the bank accounts of the ASBA Applicants within one day of receipt of such notification. Our Company shall also promptly inform the Stock Exchange on which the Equity Shares were proposed to be listed. Notwithstanding the foregoing, the Issue is also subject to obtaining the final listing and trading approvals of the Stock Exchange, which our Company shall apply for after Allotment. If our Company withdraws the Issue after the Issue Closing Date and thereafter determines that it will proceed with an IPO, our Company shall be required to file a fresh Prospectus.

## Period of Operation of Subscription List of Public Issue

ISSUE OPENS ON	[•]
ISSUE CLOSES ON	[•]

## **Minimum Subscription**

In accordance with Regulation 260 (1) of the SEBI (ICDR) Regulations, our Issue shall be hundred percent underwritten. Thus, the underwriting obligations shall be for the entire hundred percent of the offer through the draft Prospectus and shall not be restricted to the minimum subscription level. Further, in accordance with Regulation 267 (2) of the SEBI ICDR Regulations, our Company shall ensure that the minimum application size shall not be less than Rs. 1,00,000 (Rupees One Lakh) per application.

As per Section 39 of the Companies Act, 2013, if the "stated minimum amount" has not been subscribed and the sum

payable on application is not received within a period of 30 days from the date of Prospectus, the application money has to be returned within such period as may be prescribed. If our Company does not receive the 100% subscription of the Issue through the Offer Document including devolvement of Underwriters, our Company shall forthwith refund the entire subscription amount received within four days from the closure of the issue, if there is a delay beyond such time, our Company and every officer in default will, on and from the expiry of this period, be jointly and severally liable to repay the money, with interest as prescribed under the SEBI ICDR Regulations, the Companies Act, 2013 and applicable laws.

The minimum number of allottees in this Issue shall be 50 shareholders. In case the minimum number of prospectiveallottees is less than fifty (50), no allotment will be made pursuant to this Issue and the monies blocked by the SCSBs shall be unblocked within four (4) working days of closure of issue.

In accordance with Regulation 260 (1) of the SEBI ICDR Regulations, our Issue shall be hundred percent underwritten. Thus, the underwriting obligations shall be for the entire hundred percent of the Issue through this Draft Prospectus and shall not be restricted to the minimum subscription level. Further, in accordance with Regulation 267 (2) of the SEBI ICDR Regulations, our Company shall ensure that the minimum application size shall not be less than ₹ 1,00,000 (Rupees One Lakh) per application.

The Equity Shares have not been and will not registered, listed or otherwise qualified in any other jurisdiction outside India and may not be issued or sold, and applications may not be made by persons in any such jurisdiction, expect in compliance with the application law of such jurisdiction.

## Arrangements for disposal of odd lots

The trading of the Equity Shares will happen in the minimum contract size of [●] shares in terms of the SEBI circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012. However, the Market Maker shall buy the entire shareholding of a shareholder in one lot, where value of such shareholding is less than the minimum contract size allowed for trading on the SME Exchange.

#### Application by Eligible NRIs, FPIs or VCFs registered with SEBI

It is to be understood that there is no reservation for Eligible NRIs, FPIs or VCF registered with SEBI. Such Eligible NRIs, FPIs or VCF registered with SEBI will be treated on the same basis with other categories for the purpose of Allocation.

#### As per the extent Guidelines of the Government of India, OCBs cannot participate in this Issue.

The current provisions of the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, provides a general permission for the NRIs, FPIs and foreign venture capital investors registered with SEBI to invest in shares of Indian companies by way of subscription in an IPO. However, such investments would be subject to other investment restrictions under the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, RBI and/or SEBI regulations as may be applicable to such investors.

The Allotment of the Equity Shares to Non-Residents shall be subject to the conditions, if any, as may be prescribed by the Government of India/RBI while granting such approvals.

# Restrictions on transfer and transmission of shares or debentures and on their consolidation or splitting

Except for lock-in of the Pre-Issue Equity Shares and Promoter minimum contribution in the Issue as detailed in the section titled "Capital Structure" beginning on page 52 of the Draft Prospectus, and except as provided in the Articles of Association of our Company, there are no restrictions on transfers of Equity Shares. There are no restrictions on transfer and transmission of shares/ debentures and on their consolidation/ splitting except as provided in the Articles of Association. For further details, please refer sub-heading "Description of Equity Shares and terms of the Articles of Association" on page 212 of the Draft Prospectus.

The above information is given for the benefit of the Applicants. The Applicants are advised to make their own enquiries about the limits applicable to them. Our Company and the Lead Managers do not accept any responsibility for the completeness and accuracy of the information stated hereinabove. Our Company and the Lead Manager are not liable to inform the investors of any amendments or modifications or changes in applicable laws or regulations, which may occur after the date of this Draft Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares Applied for do not exceed the applicable limits under laws or regulations.

#### Allotment of Securities in Dematerialised Form

In accordance with the SEBI ICDR Regulations, Allotment of Equity Shares to successful applicants will only be in the dematerialized form. Applicants will not have the option of Allotment of the Equity Shares in physical form. The Equity Shares on Allotment will be traded only on the dematerialized segment of the Stock Exchange.

## Migration to Main Board

In accordance with the NSE Circular dated November 26, 2012, our Company will have to be mandatorily listed and traded on the Emerge Platform of the NSE for a minimum period of 2 (two) years from the date of listing and only after that it can migrate to the Main Board of the NSE as per the guidelines specified by SEBI and as per the procedures laid down under Chapter XB of the SEBI (ICDR) Regulations. Our Company may migrate to the Main Board of NSE from the SME Exchange on a later date subject to the following:

As per the provisions of the Chapter IX of the SEBI (ICDR) Regulation our Company may migrate to the main board of NSE from the SME Exchange on a later date subject to the following:

- If the Paid up Capital of the company is likely to increase above Rs. 25 crores by virtue of any further issue of capital by way of rights, preferential issue, bonus issue etc. (which has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the promoter in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal and for which the company has obtained in-principal approval from the main board), we shall have to apply to NSE for listing our shares on its Main Board subject to the fulfilment of the eligibility criteria for listing of specified securities laid down by the Main Board.
- If the Paid-Up Capital of our Company is more than ₹10.00 Crore and up to ₹25.00 Crore, our company may still apply for migration to the Main Board. If our Company fulfils the eligibility criteria for listing laid down by the Main Board of NSE and if the same has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoters in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal.

## **Market Making**

The shares offered through this Issue are proposed to be listed on the Emerge Platform of NSE, wherein the Lead Manager to this Issue shall ensure compulsory Market Making through the registered Market Makers of the SME Exchange for a minimum period of 3 (three) years from the date of listing on the Emerge Platform of NSE. For further details of the agreement entered into between the Company, the Lead Manager and the Market Maker please refer to "General Information - Details of the Market Making Arrangements for this Issue" on page 42 of the Draft Prospectus.

In accordance with the SEBI Circular No. CIR/MRD/DSA/31/2012 dated November 27, 2012; it has been decided to make applicable limits on the upper side for the Market Makers during market making process taking into consideration the Issue size in the following manner:

Issue size	Buy quote exemption threshold (including mandatory initial inventory of 5% of issue size)	Re-entry threshold for buy quotes (including mandatory initial inventory of 5% of issue size)
Upto ₹20 Crore, as applicable in our case	25%	24%

Further, the Market Maker shall give (2) Two way quotes till it reaches the upper limit threshold; thereafter it has the option to give only sell quotes. Two (2) way quotes shall be resumed the moment inventory reaches the prescribed reentry threshold.

In view of the Market Maker obligation, there shall be no exemption/threshold on downside. However, in the event the Market Maker exhausts its inventory through market making process on the platform of the exchange, the concerned stock exchange may intimate the same to SEBI after due verification.

## **New Financial Instruments**

There are no new financial instruments such as deep discounted bonds, debenture, warrants, secured premium notes, etc. issued by our Company.

#### **Pre-Issue Advertisement**

Subject to Section 30 of the Companies Act, 2013 our Company shall, after registering the Prospectus with the RoC publish a pre-Issue advertisement, in the form prescribed by the SEBI (ICDR) Regulations, in one widely circulated English language national daily newspaper; one widely circulated Hindi language national daily newspaper and one regional newspaper with wide circulation where the Registered Office of our Company is situated.

#### Jurisdiction

Exclusive jurisdiction for the purpose of this Issue is with the competent courts / authorities in Ahmedabad.

The Equity Shares have not been and will not be registered under the U.S. Securities Act or any state securities laws in the United States, and may not be offered or sold within the United States, except pursuant to an exemption from or in a transaction not subject to, registration requirements of the Securities Act. Accordingly, the Equity Shares are only being offered or sold outside the United States in compliance with Regulation S under the Securities Act and the applicable laws of the jurisdictions where those offers and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

## **ISSUE STRUCTURE**

This Issue is being made in terms of Regulation 229 (1) of Chapter IX of SEBI (ICDR) Regulations, 2018, as amended from time to time, whereby, an issuer whose post issue paid up face value capital is less than and equal to ₹10 Crores, shall issue shares to the public and propose to list the same on the Small and Medium Enterprise Exchange ("SME Exchange", in this case being the Emerge Platform of NSE). For further details regarding the salient features and terms of such an issue please refer chapter titled "Terms of the Issue" and "Issue Procedure" on page 152 and 161 of the Draft Prospectus.

The Issue comprise of a Public Issue of upto 22,00,000 Equity Shares of Face Value of  $\[ \]$ 10/- each fully paid (The "**Equity Shares**") for cash at a price of  $\[ \]$  per Equity Shares (including a premium of  $\[ \]$ 0] per equity share) aggregating to  $\[ \]$ 0] lakhs ("the issue") by our Company of which  $\[ \]$ 0] Equity Shares of  $\[ \]$ 10/- each will be reserved for subscription by Market Maker Reservations Portion and a Net Issue to public of  $\[ \]$ 0] Equity Shares of  $\[ \]$ 10/- each is hereinafter referred to as the Net Issue. The Issue and the Net Issue will constitute  $\[ \]$ 0] and  $\[ \]$ 0] respectively of the post issue paid up Equity Share Capital of the Company.

The Issue is being made by way of Fixed Price Issue Process

Particulars of the Issue	Net Issue to Public*	Market Maker Reservation Portion
Number of Equity Shares available for	[•] Equity Shares	[•] Equity Shares
allocation		
Percentage of Issue Size available for	[●] of the Issue Size	[•] of the Issue Size
allocation		
Basis of Allotment	Proportionate subject to minimum	Firm Allotment
	allotment of[●]Equity Shares and further	
	allotment in multiples of [●] Equity	
	Shares each. For further details please	
	refer to "Issue Procedure" on page 161	
M-1	of this Draft Prospectus.	Thursday ACD A Durance Outer
Mode of Application	All the applications shall make the application (Online or Physical) through	Through ASBA Process Only
	ASBA Process Only	
Mode of Allotment	Compulsorily in dematerialized form.	Compulsorily in dematerialized form.
Minimum Application Size	For Other than Retail Individual	[•] Equity Shares
William Application Size	Investors:	[4] Equity Shares
	Such number of Equity Shares in	
	multiples of [•] Equity Shares at an Issue	
	price of [•] each, such that the	
	Application Value exceeds ₹ 2,00,000/	
	For Retail Individuals Investors:	
	[●] Equity Shares at an Issue price of [●]	
	Each	
Maximum Application Size	For Other than Retails Individual	[●] Equity Shares
	<u>Investors:</u>	
	The maximum application size is the Net	
	Issue to public subject to limits the	
	investor has to adhere under the relevant	
	laws and regulations applicable.	
	For Retail Individuals Investors:	
	Such number of Equity Shares in	
	multiples of [•] Equity Shares such that	
	the Application Value does not exceed	
	₹2,00,000/-	
Trading Lot	[•] Equity Shares	[•] Equity Shares, However the Market
-		Makers may accept odd lots if any in the

	market as required under the SEBI (ICDR) Regulations, 2018.
Application lot Size	[•] Equity Shares thereafter Equity Shares and in multiples of [•]
Terms of Payment	The entire Application Amount shall be blocked by the SCSBs in the bank account of
	the Applicants, or by the Sponsor Banks through UPI mechanism (for RIIs using the
	UPI Mechanism) at the time of the submission of the Application Form

This Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018, as amended from time to time. For further details, please refer to "Issue Structure" on page 158 of the Draft Prospectus.

- \*As per Regulation 253(2) of the SEBI (ICDR) Regulations, as amended, as present issue is a fixed price issue 'the allocation' in the net offer to the public category shall be made as follows:
- a) Minimum fifty percent to retail individual investors; and
- b) Remaining to
  - (i) Individual Applicant other than retail Individual Investors; and
  - (ii) other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for;
- c) The unsubscribed portion in either of the categories specified in (a) or (b) above may be allocated to the applicants in the other category.

If the retail individual investor category is entitled to more than fifty percent on proportionate basis, accordingly the retail individual investors shall be allocated that higher percentage.

#### Withdrawal of the Issue

The Company in consultation with the Lead Manager, reserves the right not to proceed with the Issue at any time before the Issue Opening Date, without assigning any reason thereof.

In case, the Company wishes to withdraw the Issue after Issue Opening but before allotment, the Company will give public notice giving reasons for withdrawal of Issue. The public notice will appear in two widely circulated national newspapers (one each in English and Hindi) and one in regional newspaper.

The Lead Manager, through the Registrar to the Issue, will instruct the SCSBs, to unblock the ASBA Accounts within one Working Day from the day of receipt of such instruction. The notice of withdrawal will be issued in the same newspapers where the pre-Issue advertisements have appeared and the Stock Exchange will also be informed promptly.

If the Company withdraws the Issue after the Issue Closing Date and subsequently decides to undertake a public offering of Equity Shares, the Company will file a fresh Prospectus with the stock exchange where the Equity Shares may be proposed to be listed.

Notwithstanding the foregoing, the Issue is subject to obtaining (i) the final listing and trading approvals of the Stock Exchange, which our Company will apply for only after Allotment; and (ii) the final RoC approval to the Prospectus after it is filed with the RoC.

# **Issue Programme:**

ISSUE OPENING DATE	[•]
ISSUE CLOSING DATE	[•]

Applications and any revisions to the same will be accepted only between 10.00 a.m. to 5.00 p.m. (Indian Standard Time) during the Issue Period at the Application Centers mentioned in the Application Form. Standardization of cut-off time for uploading of applications on the issue closing date:

a) A standard cut-off time of 3.00 p.m. for acceptance of applications.

- b) A standard cut-off time of 4.00 p.m. for uploading of applications received from other than retail individual applicants.
- c) A standard cut-off time of 5.00 p.m. for uploading of applications received from only retail individual applicants, which may be extended up to such time as deemed fit by NSE after taking into account the total number of applications received up to the closure of timings and reported by LM to NSE within half an hour of such closure.

It is clarified that Bids not uploaded in the book, would be rejected. In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical Bid form, for a particular bidder, the details as per physical application form of that Bidder may be taken as the final data for the purpose of allotment.

Due to limitation of time available for uploading the application on the Issue Closing Date, Applicants are advised to submit their applications one day prior to the Issue Closing Date and, in any case, not later than 1:00 p.m. IST on the Issue Closing Date. Any time mentioned in this draft prospectus is IST. Applicants are cautioned that, in the event a large number of applications are received on the Issue Closing Date, as is typically experienced in public Issues, some applications may not get uploaded due to lack of sufficient time. Such applications that cannot be uploaded will not be considered for allocation under this Issue.

Applications will be accepted only on Working Days, i.e., Monday to Friday (excluding any public holiday).

# ISSUE PROCEDURE

All Applicants shall review the "General Information Document for Investing in Public Issues" prepared and issued in accordance with the circular SEBI/HO/CFD/DIL1/CIR/P/2020/37 dated March 17, 2020 notified by SEBI, suitably modified from time to time, if any, and the UPI Circulars ("General Information Document"), highlighting the key rules, procedures applicable to public issues in general in accordance with the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957, and the SEBI Regulations.

The General Information Documents will be updated to reflect the enactments and regulations including the Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, SEBI Listing Regulations and certain notified provisions of the Companies Act, 2013, to the extent applicable to a public issue. The General Information Document will also be available on the websites of the Stock Exchange and the Lead Manager, before opening of the Issue. Please refer to the relevant provisions of the General Information Document which are applicable to the Issue.

SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021 effective to public issues opening on or after from May 01, 2021. However, said circular has been modified pursuant to SEBI Circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021 in which certain applicable procedure w.r.t. SMS Alerts, Web portal to CUG etc shall be applicable to Public Issue opening on or after January 1, 2022 and October 1, 2021 respectively.

Additionally, all Applicants may refer to the General Information Document for information in relation to (i) Category of investor eligible to participate in the Offer; (ii) maximum and minimum Bid size; (iii) Allocation of shares; (iii) Payment Instructions for ASBA Applicants; (iv) Issuance of CAN and Allotment in the Offer; (v) General instructions (limited to instructions for completing the Application Form); (vi) Submission of Application Form; (vii) Other Instructions (limited to joint bids in cases of individual, multiple bids and instances when an application would be rejected on technical grounds); (viii) applicable provisions of the Companies Act, 2013 relating to punishment for fictitious applications; (vi) mode of making refunds; and (vii) interest in case of delay in Allotment or refund.

SEBI through UPI Circulars, has introduced an alternate payment mechanism using Unified Payments Interface (**UPI**) and consequent reduction in timelines for listing in a phased manner. From January 1, 2019, the UPI Mechanism for RIIs applying through Designated Intermediaries was made effective along with the existing process and existing timeline of T+6 days ("**UPI Phase I**"). The UPI Phase I was effective till June 30, 2019.

Subsequently, for applications by Retail Individual Investors through Designated Intermediaries, the process of physical movement of forms from Designated Intermediaries to SCSBs for blocking of funds has been discontinued and only the UPI Mechanism with existing timeline of T+6 days is applicable for a period of three months or launch of five main board public issues, whichever is later ("UPI Phase II"), with effect from July 1, 2019, by SEBI circular (SEBI/HO/CFD/DIL2/CIR/P/2019/76) dated June 28, 2019, read with circular (SEBI/HO/CFD/DIL2/CIR/P/2019/85) dated July 26, 2019. Further, as per the SEBI circular (SEBI/HO/CFD/DCR2/CIR/P/2019/133) dated November 8, 2019, the UPI Phase II had been extended until March 31, 2020. However, due to the outbreak of COVID-19 pandemic, UPI Phase II has been further extended by SEBI until further notice, by its circular (SEBI/HO/CFD/DIL2/CIR/P/2020/50) dated March 30, 2020. Thereafter, the final reduced timeline of T+3 days may be made effective using the UPI Mechanism for applications by Retail Individual Investors ("UPI Phase III"), as may be prescribed by SEBI. Accordingly, the Offer has been undertaken under UPI Phase II, till any further notice issued by SEBI.

The list of Banks that have been notified by SEBI as Issuer Banks for UPI are provided on https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40. The list of Stock Brokers, Depository Participants (DP), Registrar to an Issue and Share Transfer Agent (RTA) that have been notified by NSE to act as intermediaries for submitting Application Forms are provided on www.nseindia.com For details on their designated branches for submitting Application Forms, please see the above mentioned website of NSE.

Please note that the information stated/covered in this section may not be complete and/or accurate and as such would be subject to modification/change. Our Company and Lead Manager do not accept any responsibility for the completeness and accuracy of the information stated in this section and the General Information Document. Our Company and Lead Manager would not be able to include any amendment, modification or change in applicable law, which may occur after the date of Prospectus. Applicants are advised to make their independent investigations and ensure that their Application do not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or as specified in this Draft Prospectus and the Prospectus.

This section applies to all the Applicants.

#### FIXED PRICE ISSUE PROCEDURE

In terms of Rule 19(2)(b) of the Securities Contracts (Regulation) Rules, 1957, as amended (the "SCRR") read with Regulation 252 of SEBI (ICDR) Regulations, 2018, the Issue is being made for at least 25% of the post-Issue paid-up Equity Share capital of our Company. The Issue is being made under Regulation 229(1) of Chapter IX of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 via Fixed Price Issue method. In terms of Regulation 253(2) of Chapter IX of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, 50% of the Net Issue to Public is being offered to the Retail Individual Applicants and the balance shall be issued to Non Retail Category i.e. QIBs and Non Institutional Applicants. However, if the aggregate demand from the Retail Individual Applicants is less than 50%, then the balance Equity Shares in that portion will be added to the non-retail portion offered to the remaining investors including QIBs and NIIs and vice-versa subject to valid Applications being received from them at or above the Issue Price.

Subject to the valid Applications being received at Issue Price, allocation to all categories in the Net Offer, shall be made on a proportionate basis, except for the Retail Portion where Allotment to each Retail Individual Applicants shall not be less than the minimum lot, subject to availability of Equity Shares in Retail Portion, and the remaining available Equity Shares, if any, shall be allotted on a proportionate basis. Under subscription, if any, in any category would be allowed to be met with spill over from any other category or a combination of categories at the discretion of our Company in consultation with the Lead Manager and the Stock Exchange. However, if the retail individual investor category is entitled to more than fifty per cent of the net Issue on a proportionate basis, the retail individual investors shall be allocated that higher percentage.

Applicants are required to submit their Applications to the Application collecting intermediaries i.e. SCSB or Registered Brokers of Stock Exchanges or Registered Registrar to the Issue and Share Transfer Agents (RTAs) or Depository Participants (DPs) registered with SEBI.

In case of QIB Applicants, the Company, in consultation with the Lead Manager, may reject Applications at the time of acceptance of Application Form provided that the reasons for such rejection shall be provided to such Applicant in writing. In case of Non-Institutional Applicants and Retail Individual Applicants, the Company would have a right to reject the Applications only on technical grounds.

Investors should note that according to section 29(1) of the Companies Act, 2013, allotment of Equity Shares to all successful Applicants will only be in the dematerialised form. The Application Forms which do not have the details of the Applicant's depository account including DP ID, PAN and Beneficiary Account Number shall be treated as incomplete and rejected. In case DP ID, Client ID and PAN mentioned in the Application Form and entered into the electronic system of the stock exchange, do not match with the DP ID, Client ID and PAN available in the depository database, the application is liable to be rejected. Applicants will not have the option of getting allotment of the Equity Shares in physical form. The Equity Shares on allotment shall be traded only in the dematerialised segment of the Stock Exchange.

# PHASED IMPLEMENTATION OF UPI FOR BIDS BY RETAIL INDIVIDUAL BIDDERS AS PER THE UPI CIRCULAR

SEBI has issued UPI Circular in relation to streamlining the process of public issue of equity shares and convertibles. Pursuant to the UPI Circular, UPI will be introduced in a phased manner as a payment mechanism (in addition to mechanism of blocking funds in the account maintained with SCSBs under the ASBA) for applications by RIIs through intermediaries with the objective to reduce the time duration from public issue closure to listing from six Working Days to up to three Working Days. Considering the time required for making necessary changes to the systems and to

ensure complete and smooth transition to the UPI Mechanism, the UPI Circular proposes to introduce and implement the UPI Mechanism in three phases in the following manner:

**Phase I:** This phase was applicable from January 1, 2019 and till June 30, 2019. Under this phase, a Retail Individual Applicant had the option to submit the Application Form with any of the intermediaries and use his / her UPI ID for the purpose of blocking of funds. The time duration from public issue closure to listing would continue to be six Working Days.

**Phase II:** This phase has become applicable from July 1, 2019 and the continuation of this phase has been extended until March 31, 2020. Under this phase, submission of the ASBA Form by RIIs through Designated Intermediaries (other than SCSBs) to SCSBs for blocking of funds has been discontinued and is replaced by the UPI Mechanism. However, the time duration from public issue closure to listing continues to be six Working Days during this phase. Further, pursuant to SEBI circular dated March 30, 2020, this phase has been extended till further notice.

**Phase III:** The commencement period of Phase III is yet to be notified. In this phase, the time duration from public issue closure to listing is proposed to be reduced to three Working Days.

All SCSBs offering facility of making application in public issues shall also provide facility to make application using the UPI Mechanism. The issuers are to appoint one of the SCSBs as a sponsor bank to act as a conduit between the Stock Exchanges and NPCI in order to facilitate collection of requests and / or payment instructions of the Retail Individual Bidders into the UPI Mechanism.

For further details, refer to the General Information Document to be available on the website of the Stock Exchange and the Lead Manager.

# **Electronic registration of Bids**

- a) The Designated Intermediary registered the Bids using the online facilities of the Stock Exchanges. The Designated Intermediaries could also set up facilities for off-line electronic registration of Bids, subject to the condition that they would subsequently upload the off-line data file into the online facilities for Book Building on a regular basis before the closure of the Offer.
- b) On the Bid/Offer Closing Date, the Designated Intermediaries uploaded the Bids till such time as were permitted by the Stock Exchanges and as disclosed in this Draft Prospectus.
- c) Only Bids that are uploaded on the Stock Exchanges Platform were considered for allocation/Allotment. The Designated Intermediaries were given till 1:00 pm on the next Working Day following the Bid/Offer Closing Date to modify select fields uploaded in the Stock Exchanges' Platform during the Bid/Offer Period after which the Stock Exchange(s) sent the bid information to the Registrar to the Offer for further processing.

# AVAILABILITY OF PROSPECTUS AND APPLICATION FORMS

The Memorandum containing the salient features of the Prospectus together with the Application Forms and copies of the Prospectus may be obtained from the Registered Office of our Company, from the Registered Office of the Lead Manager to the Issue, Registrar to the Issue as mentioned in the Application form. An electronic copy of the Application Form will also be available for download on the website of the Stock Exchange (NSE) i.e. www.bsesme.com at least one day prior to the Issue Opening Date.

All the investors (except Retail Individual Investors) applying in a public Issue shall use only Application Supported by Blocked Amount (ASBA) facility for making payment. Further, Retail Individual Investors applying in public Issue through intermediaries shall use only UPI payment mechanism for application. The application form submitted by NIIs and QIBs must provide applicant's bank account details and authorization to block funds in the relevant space provided in the Application Form. Further, Retail Individual Investors submitting application form using UPI shall mention the UPI of his/her own Bank account in the application form in the relevant space. The Application Forms that do not contain applicant's bank account details or UPI of own Bank Account, as the case may be, are liable to be rejected. All the investors were also required to ensure that the ASBA Account had sufficient credit balance as an amount equivalent to the full Bid Amount which could have been blocked by the SCSB.

Applicants shall ensure that the Applications are made on Application Forms bearing the stamp of the syndicate member/ SCSBs/ RTA/ DPs/ stock brokers, submitted at the Collection Centres only (except in case of electronic Application Forms) and the Application Forms not bearing such specified stamp are liable to be rejected. Applications made by the

RIIs using third party bank account or using third party linked bank account UPI ID were liable for rejection.

The prescribed colour of the Application Form for various categories is as follows:

Category	Colour of Application Form*
Resident Indians, including resident QIBs, Non-Institutional Investors, Retail Individual Investors and Eligible NRIs applying on a non-repatriation basis	
Non-Residents including Eligible NRIs, FII's, FVCIs etc. applying on a repatriation basis	Blue

<sup>\*</sup>excluding electronic Application Forms downloaded by the Applicants.

## SUBMISSIONAND ACCEPTANCE OF APPLICATION FORMS

Applicants shall only use the specified Application Form for the purpose of making an application in terms of the Prospectus. The Application Form shall contain information about the Applicant and the price and the number of Equity Shares that the Applicants wish to apply for. Application Forms downloaded and printed from the websites of the Stock Exchange shall bear a system generated unique application number. Applicants are required to ensure that the ASBA Account or UPI linked Bank Account has sufficient credit balance as an amount equivalent to the full Application Amount can be blocked by the SCSB or Sponsor Bank at the time of submitting the Application.

Applicants are required to submit their applications only through any of the following Application Collecting Intermediaries:

- i. An SCSB, with whom the bank account to be blocked, is maintained
- ii. A syndicate member (or sub-syndicate member)
- iii. A stock broker registered with a recognised stock exchange (and whose name is mentioned on the website of the stock exchange as eligible for this activity) ("broker")
- iv. A depository participant ("DP") (Whose name is mentioned on the website of the stock exchange as eligible for this activity)
- v. A registrar to an issuer and share transfer agent ("RTA") (Whose name is mentioned on the website of the stock exchange as eligible for this activity)

Retails investors submitting application with any of the entities at (ii) to (v) above (hereinafter referred as "Intermediaries"), shall enter their UPI ID in the application form.

The aforesaid intermediaries shall, at the time of receipt of application, give an acknowledgement to investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the application form, in physical or electronic mode, respectively.

Designated Intermediaries (other than SCSBs) after accepting application form submitted by NIIs and QIBs shall capture and upload the relevant details in the electronic bidding system of stock exchange(s) and shall submit/deliver the Application Forms to respective SCSBs where the applicants has a bank account and shall not submit it to any non-SCSB Bank.

For applications submitted to Designated Intermediaries (other than SCSBs), with use of UPI for payment, after accepting the application form, respective intermediary shall capture and upload the relevant application details, including UPI ID, in the electronic bidding system of Stock Exchange. Further, Intermediaries shall retain physical application forms submitted by retail individual investors with UPI as a payment mechanism, for a period of six months and thereafter forward the same to the issuer/ Registrar to the Issue. However, in case of Electronic forms,

"printouts" of such applications need not be retained or sent to the issuer. Intermediaries shall, at all times, maintain the electronic records relating to such forms for a minimum period of three years.

SCSB, after accepting the form, shall capture and upload the relevant details in the electronic bidding system as specified by the stock exchange(s) and blocked funds available in the bank account specified in the form, to the extent of the application money specified.

It is clarified that Retail Individual Investors may continue to submit physical ASBA Forms with SCSBs without using the UPI Mechanism.

The upload of the details in the electronic bidding system of stock exchange will be done by:

For Applications	After accepting the form submitted by RIIs (without using UPI for payment), NIIs and QIBs,
submitted by investors to	SCSB shall capture and upload the relevant details in the electronic bidding system as
SCSB:	specified by the stock exchange(s) and may begin blocking funds available in the bank
	account specified in the form, to the extent of the application money specified.
For applications submitted	After accepting the application form, respective intermediary shall capture and upload the
by investors (other than	relevant details in the electronic bidding system of stock exchange. Post uploading, they
Retail Individual	shall forward a schedule as per prescribed format along with the application forms to
Investors) to	designated branches of the respective SCSBs for blocking of funds within one day of closure
intermediaries other than	of Offer.
SCSBs without use of UPI	
for payment:	
For applications submitted	After accepting the application form, respective intermediary shall capture and upload the
by investors to	relevant application details, including UPI ID, in the electronic bidding system of stock
intermediaries other than	exchange(s).
SCSBs with use of UPI for	
payment	Stock Exchange shall share application details including the UPI ID with Sponsor Bank on a continuous basis through API integration, to enable Sponsor Bank to initiate mandate request on investors for blocking of funds.
	Sponsor Bank shall initiate request for blocking of funds through NPCI to investor. Investor shall accept mandate request for blocking of funds, on his / her mobile application, associated with UPI ID linked bank account.

Stock exchange(s) shall validate the electronic application details with depository's records for DP ID/Client ID and PAN Combination, on a real time basis through API Integration and bring the inconsistencies to the notice of intermediaries concerned, for rectification and re-submission within the time specified by stock exchange.

Stock exchange(s) shall allow modification of selected fields viz. DP ID/Client ID or Pan ID (Either DP ID/Client ID or Pan ID can be modified but not BOTH), Bank code and Location code, in the application details already uploaded.

Upon completion and submission of the Application Form to Application Collecting intermediaries, the Applicants have deemed to have authorised our Company to make the necessary changes in the Prospectus, without prior or Subsequent notice of such changes to the Applicants.

## WHO CAN APPLY?

As per the existing RBI regulations, OCBs are not eligible to participate in this Issue. The RBI has however clarified in its circular, A.P. (DIR Series) Circular No. 44, dated December 8, 2003 that OCBs which are incorporated andare not under the adverse notice of the RBI are permitted to undertake fresh investments as incorporated non-resident entities in terms of Regulation 5(1) of RBI Notification No.20/2000-RB dated May 3, 2000 under FDI Scheme with the prior approval of Government if the investment is through Government Route and with the prior approval of RBI if the investment is through Automatic Route on case to case basis. OCBs may invest in this Issue provided it obtains a prior approval from the RBI or prior approval from Government, as the case may be. On submission of such approval along with the Application Form, the OCB shall be eligible to be considered for share allocation.

Each Applicants should check whether it is eligible to apply under applicable law. Furthermore, certain categories of Applicants, such as NRIs, FPIs and FVCIs may not be allowed to apply in the Issue or to hold Equity Shares, in excess of certain limits specified under applicable law. Applicants are requested to refer to the Prospectus for more details.

#### Subject to the above, an illustrative list of Applicants is as follows:

- a) Indian nationals resident in India who are not incompetent to contract under the Indian Contract Act, 1872, as amended, in single or as a joint application and minors having valid demat account as per Demographic Details provided by the Depositories. Furthermore, based on the information provided by the Depositories, our Company shall have the right to accept the Applications belonging to an account for the benefit of minor (under guardianship);
- b) Hindu Undivided Families or HUFs, in the individual name of the Karta. The Applicant should specify that the application is being made in the name of the HUF in the Application Form as follows: "Name of Sole or First applicant: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Karta". Applications by HUFs would be considered at par with those from individuals;
- Companies, corporate bodies and societies registered under the applicable laws in India and authorized to invest in the Equity Shares under their respective constitutional and charter documents;
- d) QIBs;
- e) Mutual Funds registered with SEBI;
- f) Eligible NRIs on a repatriation basis or on a non-repatriation basis, subject to applicable laws. NRIs other than Eligible NRIs are not eligible to participate in this Issue;
- g) Indian Financial Institutions, scheduled commercial banks, regional rural banks, co-operative banks (subject to RBI permission, and the SEBI Regulations and other laws, as applicable);
- h) FIIs and sub-accounts of FIIs registered with SEBI, other than a sub-account which is a foreign corporate or a foreign individual under the QIB Portion;
- i) Limited Liability Partnerships (LLPs) registered in India and authorized to invest in equity shares;
- Sub-accounts of FIIs registered with SEBI, which are foreign corporate or foreign individuals only under the Non-Institutional applicant's category;
- k) Venture Capital Funds and Alternative Investment Fund (I) registered with SEBI; State Industrial Development Corporations;
- 1) Foreign Venture Capital Investors registered with the SEBI;
- m) Trusts/societies registered under the Societies Registration Act, 1860, as amended, or under any other law relating to Trusts and who are authorized under their constitution to hold and invest in equity shares;
- n) Scientific and/or Industrial Research Organizations authorized to invest in equity shares;
- o) Insurance Companies registered with Insurance Regulatory and Development Authority, India;
- p) Provident Funds with minimum corpus of ₹ 25 Crores and who are authorized under their constitution to hold and invest in equity shares;
- q) Pension Funds with minimum corpus of ₹ 25 Crores and who are authorized under their constitution to hold and invest in equity shares;

- r) National Investment Fund set up by Resolution no. F. No. 2/3/2005-DDII dated November 23, 2005 of Government of India published in the Gazette of India;
- s) Insurance funds set up and managed by army, navy or air force of the Union of India;
- t) Multilateral and bilateral development financial institution;
- u) Eligible QFIs;
- v) Insurance funds set up and managed by army, navy or air force of the Union of India;
- w) Insurance funds set up and managed by the Department of Posts, India;
- x) Any other person eligible to applying in this Issue, under the laws, rules, regulations, guidelines and policies applicable to them.

## Applications not to be made by:

- 1. Minors (except under guardianship)
- 3. Foreign Nationals (except NRIs)

- 2. Partnership firms or their nominees
- 4. Overseas Corporate Bodies

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

#### PARTICIPATION BY ASSOCIATES/AFFILIATES OF LEAD MANAGER

The Lead Manager and the Syndicate Members, if any, shall not be allowed to purchase in this Issue in any manner, except towards fulfilling their underwriting obligations. However, the associates and affiliates of the Lead Manager and the Syndicate Members, if any, may subscribe the Equity Shares in the Issue, in the Non-Institutional Category where the allocation is on a proportionate basis and such subscription may be on their own account or on behalf of their clients. All categories of investors, including associates or affiliates of Lead Manager and syndicate members, shall be treated equally for the purpose of allocation to be made on a proportionate basis.

Promoters and Promoter Group and any persons related to our Promoters and Promoter Group cannot participate in the Issue.

# APPLICATION BY INDIAN PUBLIC INCLUDING ELIGIBLE NRIS APPLYING ON NON-REPATRIATION

Application must be made only in the names of individuals, limited companies or statutory corporations / institutions and not in the names of minors (other than minor having valid depository accounts as per demographic details provided by the depositary), foreign nationals, trusts, (unless the trust is registered under the Societies Registration Act, 1860 or any other applicable trust laws and is authorized under its constitution to hold shares and debentures in a company), Hindu Undivided Families (HUF), partnership firms or their nominees. In case of HUFs, application shall be made by the Karta of the HUF.

Eligible NRIs applying on a non-repatriation basis may make payments by inward remittance in foreign exchange through normal banking channels or by debits to NRE / FCNR accounts as well as NRO accounts.

An applicant in the Net Public Category cannot make an application for that number of Equity Shares exceeding the number of Equity Shares offered to the public.

## APPLICATION BY MUTUAL FUNDS

As per the current regulations, the following restrictions are applicable for investments by mutual funds:

No mutual fund scheme shall invest more than 10% of its net asset value in the Equity Shares or equity related instruments of any Company.

Provided that the limit of 10% shall not be applicable for investments in index funds or sector or industry specific funds.

No mutual fund under all its schemes should own more than 10% of any Company's paid up share capital carrying voting rights.

The Applications made by the asset management companies or custodians of Mutual Funds shall specifically state the names of the concerned schemes for which the Applications are made.

With respect to Applications by Mutual Funds, a certified copy of their SEBI registration certificate must be lodged with the Application Form. Failing this, our Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof.

In case of a Mutual Fund, a separate Application can be made in respect of each scheme of the Mutual Fund registered with SEBI and such Applications in respect of more than one scheme of the Mutual Fund will not be treated as multiple Applications, provided that the Applications clearly indicate the scheme concerned for which the Application has been made.

## APPLICATIONS BY ELIGIBLE NRIS ON REPATRIATION BASIS

# ELIGIBLE NRIS APPLYING ON A REPATRIATION BASIS ARE ADVISED TO USE THE APPLICATION FORM MEANT FOR NON-RESIDENTS (BLUE IN COLOUR).

Under the Foreign Exchange Management Act, 1999 (FEMA) general permission is granted to companies vide notification no. FEMA/20/2000 RB dated 03/05/2000 to issue securities to NRI's subject to the terms and conditions stipulated therein. Companies are required to file declaration in the prescribed form to the concerned Regional Office of RBI within 30 days from the date of issue of shares for allotment to NRI's on repatriation basis.

NRIs may obtain copies of Application Form from the offices of the Lead Manager and the Designated Intermediaries. Eligible NRI Applicants making application on a repatriation basis by using the Non Resident Forms, should authorize their SCSB to block their Non-Resident External (NRE) accounts, or Foreign Currency Non-Resident (FCNR) or ASBA Accounts.

Eligible NRI Bidders bidding on a non-repatriation basis by using Resident Forms should authorize their SCSB to block their Non Resident Ordinary (NRO) accounts for the full Application Amount, at the time of the submission of the Application Form.

Allotment of Equity Shares to Non Resident Indians shall be subject to the prevailing Reserve Bank of India Guidelines. Sale proceeds of such investments in Equity Shares will be allowed to be repatriated along with the income thereon subject to permission of the RBI and subject to the Indian Tax Laws and regulations and any other applicable laws.

The Company does not require approvals from FIPB or RBI for the Transfer of Equity Shares in the issue to eligible NRI's, FII's, Foreign Venture Capital Investors registered with SEBI and multilateral and bilateral development financial institutions.

# APPLICATIONS BY ELIGIBLE FPIs INCLUDING FIIS ON REPATRIATION BASIS

FPIs INCLUDING FIIS WHO WISH TO PARTICIPATE IN THE ISSUE ARE ADVISED TO USE THE APPLICATION FORM FOR NON- RESIDENTS (BLUE IN COLOUR).

As per the current regulations, the following restrictions are applicable for investments by FPIs:

- 1. Foreign portfolio investor shall invest only in the following securities, namely- (a) Securities in the primary and secondary markets including shares, debentures and warrants of companies, listed or to be listed on a recognized stock exchange in India; (b) Units of schemes floated by domestic mutual funds, whether listed on a recognized stock exchange or not; (c) Units of schemes floated by a collective investment scheme; (d) Derivatives traded on a recognized stock exchange; (e) Treasury bills and dated government securities; (f) Commercial papers issued by an Indian company; (g) Rupee denominated credit enhanced bonds; (h) Security receipts issued by asset reconstruction companies; (i) Perpetual debt instruments and debt capital instruments, as specified by the Reserve Bank of India from time to time; (j) Listed and unlisted non-convertible debentures/bonds issued by an Indian company in the infrastructure sector, where 'infrastructure' is defined in terms of the extant External Commercial Borrowings (ECB) guidelines; (k) Non-convertible debentures or bonds issued by Non-Banking Financial Companies categorized as 'Infrastructure Finance Companies' (IFCs) by the Reserve Bank of India; (l) Rupee denominated bonds or units issued by infrastructure debt funds; (m) Indian depository receipts; and (n) Such other instruments specified by the Board from time to time.
- 2. Where a foreign institutional investor or a sub account, prior to commencement of FEMA Act, holds equity shares in a company whose shares are not listed on any recognized stock exchange, and continues to hold such shares after initial public offering and listing thereof, such shares shall be subject to lock-in for the same period, if any, as is applicable to shares held by a foreign direct investor placed in similar position, under the policy of the Government of India relating to foreign direct investment for the time being in force.
- 3. In respect of investments in the secondary market, the following additional conditions shall apply:
  - (a). A foreign portfolio investor shall transact in the securities in India only on the basis of taking and giving delivery of securities purchased or sold;
  - (b). Nothing contained in clause (a) shall apply to:
    - i. Any transactions in derivatives on a recognized stock exchange;
    - ii. Short selling transactions in accordance with the framework specified by the Board;
    - iii. Any transaction in securities pursuant to an agreement entered into with the merchant banker in the process of market making or subscribing to unsubscribed portion of the issue in accordance with Chapter IX of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018;
    - iv. Any other transaction specified by the Board.
  - (c). No transaction on the stock exchange shall be carried forward;
  - (d). The transaction of business in securities by a foreign portfolio investor shall be only through stock brokers registered by the Board;

Provided nothing contained in this clause shall apply to:

- i. transactions in Government securities and such other securities falling under the purview of the Reserve Bank of India which shall be carried out in the manner specified by the Reserve Bank of India;
- ii. sale of securities in response to a letter of offer sent by an acquirer in accordance with the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
- iii. sale of securities in response to an offer made by any promoter or acquirer in accordance with the Securities and Exchange Board of India (Delisting of Equity shares) Regulations, 2009;
- iv. Sale of securities, in accordance with the Securities and Exchange Board of India (Buy-back of securities) Regulations, 2018;
- v. divestment of securities in response to an offer by Indian Companies in accordance with Operative Guidelines for Disinvestment of Shares by Indian Companies in the overseas market through issue of American Depository Receipts or Global Depository Receipts as notified by the Government of India and directions issued by Reserve Bank of India from time to time;
- vi. Any Application for, or acquisition of, securities in response to an offer for disinvestment of shares made by the Central Government or any State Government;

- vii. Any transaction in securities pursuant to an agreement entered into with merchant banker in the process of market making or subscribing to unsubscribed portion of the issue in accordance with Chapter IX of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018:
- viii. Any other transaction specified by the Board.
- (e). A foreign portfolio investor shall hold, deliver or cause to be delivered securities only in dematerialized form:

Provided that any shares held in non-dematerialized form, before the commencement of FEMA Act, can be held in non-dematerialized form, if such shares cannot be dematerialized.

Unless otherwise approved by the Board, securities shall be registered in the name of the foreign portfolio investor as a beneficial owner for the purposes of the Securities and Exchange Board of India (Depositories and Participants) Regulations, 2018.

- 4. The purchase of equity shares of each company by a single foreign portfolio investor or an investor group shall be below ten percent of the total issued capital of the company.
- 5. The investment by the foreign portfolio investor shall also be subject to such other conditions and restrictions as may be specified by the Government of India from time to time.
- 6. In cases where the Government of India enters into agreements or treaties with other sovereign Governments and where such agreements or treaties specifically recognize certain entities to be distinct and separate, the Board may, during the validity of such agreements or treaties, recognize them as such, subject to conditions as may be specified by it.
- 7. A foreign portfolio investor may lend or borrow securities in accordance with the framework specified by the Board in this regard.
- 8. No foreign portfolio investor shall issue, subscribe to or otherwise deal in offshore derivative instruments, directly or indirectly, unless the following conditions are satisfied:
  - (a). Such offshore derivative instruments are issued only to persons who are regulated by an appropriate foreign regulatory authority;
  - (b). Such offshore derivative instruments are issued after compliance with 'know your client' norms:

Provided that those unregulated broad based funds, which are classified as Category II foreign portfolio investor by virtue of their investment manager being appropriately regulated shall not issue, subscribe or otherwise deal in offshore derivatives instruments directly or indirectly:

Provided further that no Category III foreign portfolio investor shall issue, subscribe to or otherwise deal in offshore derivatives instruments directly or indirectly.

- 9. A foreign portfolio investor shall ensure that further issue or transfer of any offshore derivative instruments issued by or on behalf of it is made only to persons who are regulated by an appropriate foreign regulatory authority.
- 10. Foreign portfolio investors shall fully disclose to the Board any information concerning the terms of and parties to off-shore derivative instruments such as participatory notes, equity linked notes or any other such instruments, by whatever names they are called, entered into by it relating to any securities listed or proposed to be listed in any stock exchange in India, as and when and in such form as the Board may specify.
- 11. Any offshore derivative instruments issued under the Securities and Exchange Board of India (Foreign Institutional Investors) Regulations, 1995 before commencement of SEBI (Foreign Portfolio Investors) Regulations, 2014 shall be deemed to have been issued under the corresponding provisions of SEBI (Foreign Portfolio Investors) Regulations, 2014.

- 12. A FII or its subaccount which holds a valid certificate of registration shall, subject to payment of conversion fees, be eligible to continue to buy, sell or otherwise deal in securities till the expiry of its registration as a foreign institutional investor or sub-account, or until he obtains a certificate of registration as foreign portfolio investor, whichever is earlier.
- 13. A qualified foreign investor may continue to buy, sell or otherwise deal in securities subject to the provisions of the SEBI (Foreign Portfolio Investors) Regulations, 2014, for a period of one year from the date of commencement of the aforesaid regulations, or until it obtains a certificate of registration as foreign portfolio investor, whichever is earlier.
- 14. The purchase of equity shares of each company by a single foreign portfolio investor or an investor group shall be below 10% of the total issued capital of the company.
- 15. The issue of Equity Shares to a single FII should not exceed 10% of our post Issue Paid up Capital of the Company. In respect of an FII investing in Equity Shares of our Company on behalf of its sub accounts, the investment on behalf of each sub account shall not exceed 10% of our total issued capital or 5% of our total issued capital in case such sub account is a foreign corporate or an individual.
- 16. In accordance with the foreign investment limits, the aggregate FII holding in our Company cannot exceed 24% of our total issued capital. However, this limit can be increased to the permitted sectoral cap/statutory limit, as applicable to our Company after obtaining approval of its board of Directors followed by the special resolution to that effect by its shareholders in their General Meeting. As on the date of filing the Prospectus, no such resolution has been recommended to the shareholders of the Company for adoption.
- 17. Subject to compliance with all applicable Indian laws, rules, regulations, guidelines and approvals in terms of regulation 15A(1) of the Securities Exchange Board of India (Foreign Institutional Investors) Regulations 1995, as amended, an FII may issue, deal or hold, off shore derivative instruments such as participatory notes, equity linked notes or any other similar instruments against underlying securities listed or proposed to be listed in any stock exchange in India only in favour of those entities which are regulated by any relevant regulatory authorities in the countries of their incorporation or establishment subject to compliance of "Know Your Client" requirements. An FII shall also ensure that no further downstream issue or transfer of any instrument referred to hereinabove is made to any person other than a regulated entity.
- 18. In case of FII's in NRI/FII Portion, number of Equity Shares applied shall not exceed issue size.

# APPLICATION BY SEBI REGISTERED ALTERNATIVE INVESTMENT FUND (AIF), VENTURE CAPITAL FUNDS AND FOREIGN VENTURE CAPITAL INVESTORS

The SEBI (Venture Capital Funds) Regulations, 1996 and the SEBI (Foreign Venture Capital Investor) Regulations, 2000 prescribe investment restrictions on venture capital funds and foreign venture capital investors registered with SEBI. Further, the SEBI, AIF Regulations prescribes, among others, the investment restrictions on AIFs.

The holding by any individual venture capital fund registered with SEBI in one Company should not exceed 25% of the corpus of the venture capital fund; a Foreign Venture Capital Investor can invest its entire funds committed for investments into India in one Company. Further, Venture Capital Funds and Foreign Venture Capital investor can invest only up to 33.33% of the funds available for investment by way of subscription to an Initial Public Offer.

The SEBI (Alternative Investment funds) Regulations, 2012 prescribes investment restrictions for various categories of AIF's.

The category I and II AIFs cannot invest more than 25% of the corpus in one investee Company. A category III AIF cannot invest more than 10% of the corpus in one Investee Company. A Venture capital fund registered as a category I AIF, as defined in the SEBI Regulations, cannot invest more than 1/3rd of its corpus by way of subscription to an initial public offering of a venture capital undertaking. Additionally, the VCFs which have not re-registered as an AIF under the SEBI Regulations shall continue to be regulated by the VCF Regulations.

All FIIs and FVCIs should note that refunds, dividends and other distributions, if any, will be payable in Indian Rupees only and net of Bank charges and commission.

Our Company or the Lead Manager will not be responsible for loss, if any, incurred by the Applicants on account of conversion of foreign currency.

There is no reservation for Eligible NRIs, FPIs and FVCIs and all such Applicants will be treated on the same basis with other categories for the purpose of allocation.

All non-resident investors should note that refunds, dividends and other distributions, if any, will be payable in Indian Rupees only and net of bank charges and commission.

# APPLICATIONS BY LIMITED LIABILITY PARTNERSHIPS

In case of applications made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Application Form. Failing which, the Company reserves the right to reject any application, without assigning any reason thereof.

## APPLICATIONS BY INSURANCE COMPANIES

In case of applications made by insurance companies registered with the IRDA, a certified copy of certificate of registration issued by IRDA must be attached to the Application Form. Failing this, our Company reserves the right to reject any application, without assigning any reason thereof.

The exposure norms for insurers, prescribed under the Insurance Regulatory and Development Authority (Investment) Regulations, 2000, as amended (The "IRDA Investment Regulations"), are broadly set forth below:

- (a.) Equity shares of a Company: the least of 10% of the investee Company's subscribed capital (face value) or 10% of the respective fund in case of life insurer or 10% of investment assets in case of general insurer or reinsurer;
- (b.) The entire group of the investee Company: not more than 15% of the respective fund in case of a life insurer or 15% of investment assets in case of a general insurer or reinsurer or 15% of the investment assets in all companies belonging to the group, whichever is lower; and
- (c.) the industry sector in which the investee company belong to: not more than 15% of the fund of a life insurer or a general insurer or a reinsurer or 15% of the investment asset, whichever is lower.

The maximum exposure limit, in the case of an investment in equity shares, cannot exceed the lower of an amount of 10% of the investment assets of a life insurer or general insurer and the amount calculated under (a), (b) and (c) above, as the case may be. Insurance companies participating in this Issue shall comply with all applicable regulations, guidelines and circulars issued by IRDAI from time to time.

# APPLICATION BY PROVIDENT FUNDS / PENSION FUNDS

In case of applications made by provident funds with minimum corpus of ₹ 25 Crore (subject to applicable law) and pension funds with minimum corpus of ₹ 25 Crore, a certified copy of certificate from a chartered accountant certifying the corpus of the provident fund/ pension fund must be attached to the Application Form. Failing this, our Company reserves the right to reject any application, without assigning any reason thereof.

## APPLICATION UNDER POWER OF ATTORNEY

In case of applications made pursuant to a power of attorney by limited companies, corporate bodies, registered societies, FPI's, Mutual Funds, insurance companies and provident funds with minimum corpus of ₹ 25 Crores (subject to applicable law) and pension funds with a minimum corpus of ₹ 25 Crores, a certified copy of the power of attorney or the relevant Resolution or authority, as the case may be, along with a certified copy of the memorandum of

association and articles of association and/or bye laws must be lodged with the Application Form. Failing this, our Company reserves the right to accept or reject any application in whole or in part, in either case, without assigning any reason therefore.

In addition to the above, certain additional documents are required to be submitted by the following entities:

- a.) With respect to applications by VCFs, FVCIs, FPIs and Mutual Funds, a certified copy of their SEBI registration certificate must be lodged along with the Application Form. Failing this, our Company reserves the right to accept or reject any application, in whole or in part, in either case without assigning any reasons thereof.
- b.) With respect to applications by insurance companies registered with the Insurance Regulatory and Development Authority, in addition to the above, a certified copy of the certificate of registration issued by the Insurance Regulatory and Development Authority must be lodged with the Application Form as applicable. Failing this, our Company reserves the right to accept or reject any application, in whole or in part, in either case without assigning any reasons thereof.
- c.) With respect to applications made by provident funds with minimum corpus of ₹ 25 Crores (subject to applicable law) and pension funds with a minimum corpus of ₹ 25 Crores, a certified copy of a certificate from a chartered accountant certifying the corpus of the provident fund/pension fund must be lodged along with the Application Form. Failing this, our Company reserves the right to accept or reject such application, in whole or in part, in either case without assigning any reasons thereof.
- d.) With respect to Applications made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Application Form.

The Company in its absolute discretion, reserves the right to relax the above condition of simultaneous lodging of the power of attorney along with the Application Form , subject to such terms and conditions that the Company and the lead manager may deem fit.

The Company, in its absolute discretion, reserves the right to permit the holder of the power of attorney to request the Registrar to the Issue that, for the purpose of printing particulars on the refund order and mailing of the Allotment Advice / CANs / letters notifying the unblocking of the bank accounts of ASBA applicants, the Demographic Details given on the Application Form should be used (and not those obtained from the Depository of the application). In such cases, the Registrar to the Issue shall use Demographic Details as given on the Application Form instead of those obtained from the Depositories.

The above information is given for the benefit of the Applicants. The Company and the LM are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of the Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws or regulations.

#### INDICATIVE PROCESS FLOW FOR APPLICATIONS IN PUBLIC ISSUE

## **ASBA PROCESS**

In accordance with the SEBI circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 all the Applicants have to compulsorily apply through the ASBA Process. Our Company and the Lead Manager are not liable for any amendments, modifications, or changes in applicable laws or regulations, which may occur after the date of the Prospectus. ASBA Applicants are advised to make their independent investigations and to ensure that the ASBA Application Form is correctly filled up, as described in this section.

Lists of banks that have been notified by SEBI to act as SCSB (Self Certified Syndicate Banks) for the ASBA Process are provided on www.sebi.gov.in. For details on designated branches of SCSB collecting the Application Form, please refer the below mentioned SEBI link.

https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34

A Resident Retail Individual Investor shall submit his Application through an Application Form, either in physical or electronic mode, to the SCSB with whom the bank account of the ASBA Applicant or bank account utilized by the ASBA Applicant ("ASBA Account") is maintained. The SCSB shall block an amount equal to the Application Amount in the bank account specified in the ASBA Application Form, physical or electronic, on the basis of an authorization to this effect given by the account holder at the time of submitting the Application.

The Application Amount shall remain blocked in the aforesaid ASBA Account until finalization of the Basis of Allotment in the Issue and consequent transfer of the Application Amount against the allocated shares to the ASBA Public Issue Account, or until withdrawal/failure of the Issue or until withdrawal/rejection of the ASBA Application, as the case may be.

The ASBA data shall thereafter be uploaded by the SCSB in the electronic IPO system of the Stock Exchange. Once the Basis of Allotment is finalized, the Registrar to the Issue shall send an appropriate request to the Controlling Branch of the SCSB for unblocking the relevant bank accounts and for transferring the amount allocable to the successful ASBA Applicants to the ASBA Public Issue Account. In case of withdrawal/failure of the Issue, the blocked amount shall be unblocked on receipt of such information from the Lead Manager.

ASBA Applicants are required to submit their Applications, either in physical or electronic mode. In case of application in physical mode, the ASBA Applicant shall submit the ASBA Application Form at the Designated Branch of the SCSB or Registered Brokers or Registered RTA's or DPs registered with SEBI. In case of application in electronic form, the ASBA Applicant shall submit the Application Form either through the internet banking facility available with the SCSB, or such other electronically enabled mechanism for applying and blocking funds in the ASBA account held with SCSB, and accordingly registering such Applications.

#### CHANNELS OF SUBMISSION OF APPLICATION FORMS

From July 1, 2019 in Phase II, RIIs shall use only Channel I, Channel II and Channel IV (as described below) for making applications in a public issue:

Category of Investor	Channel I	Channel II	Channel III	Channel IV
Retail Individual Investor (RII)	Investor may submit the Application Form with ASBA as the sole	Investor may submit the Application Form online using the facility of	Not Applicable	RIIs may submit the Application Form with any of
	mechanism for making payment either physically	linked online trading, demat and bank account		the Designated Intermediaries
	(at the branch of the SCSB) or online.	(3-in-1 type accounts) provided by Registered		and use his/her UPI ID for the
	For such applications the	Brokers.		purpose of blocking of funds.
Non- Institutional Investor (NII)	existing process of uploading the Application		Investor may submit the Application Form with	Not Applicable
including Qualified	and blocking of finds in		any of the Designated	
Institutional Buyer (QIB)	the RIIs account by the SCSB would continue.		Intermediaries, along with details of his/her	
(QID)	DODD Would commune.		ASBA Account for	
			blocking of funds.	
			For such applications the	
			Designated Intermediary will upload the	
			Application in the stock	
			exchange bidding platform and forward the	
			application form to	
			Designated Branch of the	

Category of Investor	Channel I	Channel II	Channel III	Channel IV
			concerned SCSB for blocking of funds.	

Upon receipt of the Application Form, submitted whether in physical or electronic mode, the Designated Branch of the SCSB shall verify if sufficient funds equal to the Application Amount are available in the ASBA Account, as mentioned in the Application Form, prior to uploading such Applications with the Stock Exchange.

If sufficient funds are not available in the ASBA Account, the Designated Branch of the SCSB shall reject such Applications and shall not upload such Applications with the Stock Exchange.

If sufficient funds are available in the ASBA Account, the SCSB shall block an amount equivalent to the Application Amount mentioned in the Application Form and will enter each Application into the electronic bidding system as a separate Application and generate a TRS for each price and demand option. The TRS shall be furnished to the ASBA Applicant on request.

The Application Amount shall remain blocked in the aforesaid ASBA Account until finalisation of the Basis of Allotment and consequent transfer of the Application Amount against the Allotted Equity Shares to the Public Issue Account, or until withdrawal/failure of the Issue or until withdrawal/rejection of the Application Form, as the case may be

Once the Basis of Allotment is finalized, the Registrar to the Issue shall send an appropriate request to the SCSB for unblocking the relevant ASBA Accounts and for transferring the amount allocable to the successful Applicants to the Public Issue Account. In case of withdrawal/failure of the Offer, the blocked amount shall be unblocked on receipt of such information from the Registrar to the Offer.

### PROCESS FLOW FOR APPLICATIONS IN PUBLIC ISSUE SUBMITTED BY RETAIL INDIVIDUAL INVESTOR

In addition to application to be submitted to SCSB, with whom the bank account to be blocked, is maintained, a RII would also have the option to submit application form with any of the intermediary and use his / her bank account linked UPI ID for the purpose of blocking of funds with effect from January 01, 2019.

The detailed process in this regard is as detailed hereunder:

#### **Application and validation process**

- (a). submission of the application with the intermediary, the RII would be required to have / create a UPI ID, with a maximum length of 45 characters including the handle (Example: InvestorID@bankname).
- (b). RII will fill in the Application details in the application form along with his/ her bank account linked UPI ID and submit the application with any of the intermediary.
- (c). The intermediary upon receipt of form will upload the Application details along with UPI ID in the stock exchange bidding platform.
- (d). Once the Application has been entered in the bidding platform, the exchange will undertake validation of the PAN and Demat Account details of RII with the depository.
- (e). Depository will validate the aforesaid Application details on a real time basis and send response to stock exchange which would be shared by stock exchange with intermediary through its platform, for corrections, if any.
- (f). SMS from exchange to RII for applying: Once the Application details are uploaded on the stock exchange platform, the stock exchange shall send an SMS to the RII regarding submission of his / her application, daily at the end of day basis, during bidding period. For the last day of applying, the SMS may be sent out the next working day.

#### The Block Process

- (a). Post undertaking validation with depository, the stock exchange will, on a continuous basis, electronically share the Application details along with RIIs UPI ID, with the Sponsor Bank appointed by the issuer.
- (b). The Sponsor Bank will initiate a mandate request on the RII i.e. request the RII to authorize blocking of funds equivalent to application amount and Subsequent debit of funds in case of allotment. For all pending UPI Mandate Requests, the Sponsor Bank will initiate requests for blocking of funds in the ASBA Accounts of relevant investors with a confirmation cut-off time of 12:00 pm on the first Working Day after the Bid/Issue Closing Date ("Cut-Off Time"). Accordingly, RIIs using the UPI Mechanism need to accept UPI Mandate Requests for blocking off funds prior to the Cut-Off Time and all pending UPI Mandate Requests after the Cut-Off Time will lapse.
- (c). The request raised by the Sponsor Bank, would be electronically received by the RII as a SMS / intimation on his / her mobile no. / Mobile app, associated with UPI ID linked bank account.
- (d). The RII would be able to view the amount to be blocked as per his / her Application in such intimation. The RII would also be able to view an attachment wherein the IPO Application details submitted by RII will be visible. After reviewing the details properly, RII would be required to proceed to authorize the mandate. Such mandate raised by sponsor bank would be a one-time mandate for each application in the IPO.
- (e). Upon successful validation of block request by the RII, as above, the said information would be electronically received by the RIIs' bank, where the funds, equivalent to application amount, would get blocked in RIIs account. Intimation regarding confirmation of such block of funds in RIIs account would also be received by the RII.
- (f). The information containing status of block request (e.g. accepted / decline / pending) would also be shared with the Sponsor Bank, which in turn would be shared with stock exchange. The block request status would also be displayed on stock exchange platform for information of the intermediary.
- (g). The information received from Sponsor Bank, would be shared by stock exchange with RTA in the form of a file for the purpose of reconciliation.
- (h). RIIs would continue to have the option to modify or withdraw the Application till the closure of the Issue period. For each such modification of Application, RII will submit a revised Application and shall receive a mandate request from sponsor bank to be validated as per the process indicated above.

Post closure of the Offer, the stock exchange will share the Application details with the Registrar along with the final file received from the Sponsor Bank containing status of blocked funds or otherwise, along with the ASBA Account details with respect to applications made by RIIs using UPI ID.

#### NUMBER OF APPLICATIONS PER BANK ACCOUNT

An investor making application using any of channels under UPI Payments Mechanism, shall use only his / her own bank account or only his / her own bank account linked UPI ID to make an application in public issues. Applications made using third party bank account or using third party linked bank account UPI ID are liable for rejection. Sponsor Bank shall provide the investors UPI linked bank account details to RTA for purpose of reconciliation. RTA shall undertake technical rejection of all applications to reject applications made using third party bank account.

#### HOW TO APPLY?

In accordance with the SEBI circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 all the Applicants has to compulsorily apply through the ASBA Process. Further, pursuant to SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 01, 2018, Retail Individual Investors applying in public Issue may use either Application Supported by Blocked Amount (ASBA) facility for making application or also can use UPI as a payment mechanism with Application Supported by Blocked Amount for making application.

#### MODE OF PAYMENT

Upon submission of an Application Form with the SCSB, whether in physical or electronic mode, each ASBA Applicant shall be deemed to have agreed to block the entire Application Amount and authorized the Designated Branch of the SCSB to block the Application Amount, in the bank account maintained with the SCSB.

Applicants must specify the Bank Account number, or the UPI ID, as applicable, in the Application Form. The Application Form submitted by applicant and which is accompanied by cash, demand draft, cheque, money order, postal order or any mode of payment other than blocked amounts in the ASBA Account, may not be accepted. The SCSB or Sponsor Bank shall keep the Application Amount in the relevant bank account blocked until withdrawal/rejection of the application or receipt of instructions from the Registrar to unblock the Application Amount.

However, Non Retail Applicants shall neither withdraw nor lower the size of their applications at any stage. In the event of withdrawal or rejection of the Application Form or for unsuccessful Application Forms, the Registrar to the Issue shall give instructions to the SCSBs to unblock the application money in the relevant bank account within one day of receipt of such instruction. The Application Amount shall remain blocked in the ASBA Account until finalisation of the Basis of Allotment in the Issue and consequent transfer of the Application Amount to the Public Issue Account, or until withdrawal/ failure of the Issue or until rejection of the application by the ASBA Applicant, as the case may be.

Please note that, in terms of SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 and the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, all the investors (except Anchor Investors) applying in a public Issue shall use only Application Supported by Blocked Amount (ASBA) process for application providing details of the bank account which will be blocked by the Self Certified Syndicate Banks (SCSBs) for the same. Further, pursuant to SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 01, 2018 and all related circulars issued thereafter, Retail Individual Investors applying in public Issue may use either Application Supported by Blocked Amount (ASBA) facility for making application or also can use UPI as a payment mechanism with Application Supported by Blocked Amount for making application.

On the Designated Date, the SCSBs shall transfer the amounts allocable to the ASBA Applicants from the respective ASBA Account, in terms of the SEBI Regulations, into the ASBA Public Issue Account. The balance amount, if any against the said Application in the ASBA Accounts shall then be unblocked by the SCSBs on the basis of the instructions issued in this regard by the Registrar to the Issue.

In case of applications made by using any of channels under UPI Payments Mechanism, post closure of the Offer, the stock exchange will share the Application details with the Registrar along with the final file received from the Sponsor Bank containing status of blocked funds or otherwise, along with the ASBA Account details with respect to applications made by RIIs using UPI ID.

The RTA, based on information of Applications and blocking received from stock exchange, would undertake reconciliation of the Applications data and block confirmation corresponding to the Applications by all investor category applications (with and without the use of UPI) and prepare the basis of allotment.

Upon approval of basis of allotment, RTA will share the debit file with Sponsor bank (through Stock exchange) and SCSBs, as applicable, for credit of funds in the public issue account and unblocking of excess funds in the RIIs account. The Sponsor bank based on the mandate approved by the RII at the time of blocking of funds, will raise the debit / collect request from RIIs bank account, whereupon the funds will be transferred from RIIs account to public issue account and remaining funds, if any, will be unblocked without any manual intervention by RII or his / her bank.

Upon confirmation of receipt of funds in the public issue account, shares would be credited to the RII's account. RII will be notified for full/partial/no allotment. For partial allotment the remaining funds would be unblocked. For no allotment, mandate would be revoked and application amount would be unblocked for the RII.

#### UNBLOCKING OF ASBA ACCOUNT

On the basis of instructions from the Registrar to the Issue, the SCSBs shall transfer the requisite amount against each successful ASBA Applicant to the ASBA Public Issue Account as per section 40(3) of the Companies Act, 2013 and shall unblock excess amount, if any in the ASBA Account.

In case of applications made by using any of channels under UPI Payments Mechanism, Registrar to the Issue will share the debit file with Sponsor bank (through Stock exchange) and SCSBs, as applicable, for credit of funds in the public issue account and unblocking of excess funds in the RIIs account. The Sponsor bank based on the mandate approved by the RII at the time of blocking of funds, will raise the debit / collect request from RIIs bank account, whereupon the funds will be transferred from RIIs account to public issue account and remaining funds, if any, will be unblocked without any manual intervention by RII or his / her bank.

However, the Application Amount may be unblocked in the ASBA Account or Bank Account link in UPI Mechanism prior to receipt of intimation from the Registrar to the Issue by the Controlling Branch of the SCSB regarding finalization of the Basis of Allotment in the Issue, in the event of withdrawal/failure of the Issue or rejection of the ASBA Application or Application made through UPI Mechanism, as the case may be.

#### MAXIMUM AND MINIMUM APPLICATION SIZE

The applications in this Issue, being a fixed price issue, will be categorized into two;

#### 1. For Retail Individual Applicants

The Application must be for a minimum of  $[\bullet]$  Equity Shares so as to ensure that the Application amount payable by the Applicant does not exceed  $\not\in 2,00,000$ .

#### 2. For Other Applicants (Non Institutional Applicants and QIBs):

The Application must be for a minimum of [●] Equity Shares so as to ensure that the Application Amount exceeds ₹ 2,00,000 and in multiples of [●] Equity Shares thereafter.

A person shall not make an application in the net Issue category for a number of specified securities that exceeds the total number of securities offered to the public. Further, the maximum application by non-institutional investors shall not exceed total number of specified securities offered in the issue less total number of specified securities offered in the issue to qualified institutional buyers.

Further, the maximum Application by a QIB investor should not exceed the investment limits prescribed for them by applicable laws. Under existing SEBI Regulations, a QIB Applicant cannot withdraw its Application after the Issue Closing Date and is required to pay 100% QIB Margin upon submission of Application.

In case of revision in Applications, the Non Institutional Applicants, who are individuals, have to ensure that the Application Amount is greater than ₹ 2,00,000 for being considered for allocation in the Non Institutional Portion.

Applicants are advised to ensure that any single Application form does not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or regulation or as specified in the Prospectus.

#### OPTION TO RECEIVE EQUITY SHARES IN DEMATERIALIZED FORM

Furnishing the details of depository account is mandatory and applications without depository account shall be treated as incomplete and rejected.

Investors should note that Allotment of Equity Shares to all successful Applicants will only be in the dematerialized form in compliance of the Companies Act, 2013.

The Equity Shares on Allotment shall be traded only in the dematerialized segment of the Stock Exchanges.

Applicants will not have the option of getting Allotment of the Equity Shares in physical form. Allottees shall have the option to re-materialize the Equity Shares, if they so desire, as per the provision of the Companies Act and the Depositories Act.

#### INFORMATION FOR THE APPLICANTS

- a.) The Company will file the Prospectus with the RoC at least 3 (three) working days before the Issue Opening Date.
- b.) The Lead Manager will circulate copies of the Prospectus along with the Application Form to potential investors.
- c.) Any investor, being eligible to invest in the Equity Shares offered, who would like to obtain the Prospectus and/or the Application Form can obtain the same from the Company's Registered Office or from the Registered Office of the Lead Manager.
- d.) Applicants who are interested in subscribing to the Equity Shares should approach the Lead Manager or their authorized agent(s) to register their Applications.
- e.) Applications made in the name of Minors and/or their nominees shall not be accepted.

#### PRE-ISSUE ADVERTISEMENT

As provided in Section 30 of the Companies Act, 2013 and 264(2) of the SEBI (ICDR) Regulations, 2018, the Company shall, after registering the Prospectus with the RoC, publish a pre-Issue advertisement, in the form prescribed by the SEBI Regulations, in one widely circulated English national daily newspaper and one widely circulated Hindi national daily newspaper.

#### SIGNING OF UNDERWRITING AGREEMENT

The issue is 100% Underwritten. Our Company has entered into an Underwriting Agreement with the Lead Manager on [•]

#### FILING OF THE PROSPECTUS WITH THE ROC

The Company will file a copy of the Prospectus with the RoC in terms of Section 32 of Companies Act, 2013.

#### INFORMATION FOR THE APPLICANTS

- a.) Designated Date and Allotment of Equity Shares Designated Date: On the Designated date, the SCSBs or Sponsor Bank shall transfers the funds represented by allocations of the Equity Shares into Public Issue Account with the Bankers to the Issue.
- **b.) Issuance of Allotment Advice:** Upon approval of the Basis of Allotment by the designated stock exchange, the Registrar shall upload it on its website. On the basis of approved basis of allotment, the Issuer shall make necessary corporate action to facilitate the allotment and credit of equity shares. Applicants are advised to instruct their Depository Participants to accept the Equity Shares that may be allotted to them pursuant to the issue.
- **c.**) Pursuant to confirmation of such corporate actions, the Registrar will dispatch Allotment Advice to the Applicants who have been allotted Equity Shares in the Issue. The dispatch of allotment advice shall be deemed a valid, binding and irrevocable contract.
- **d.**) Issuer will make the allotment of the equity shares and initiate corporate action for credit of shares to the successful applicants Depository Account within 5 working days of the Issue Closing date. The Issuer also ensures the credit of shares to the successful Applicants Depository Account is completed within two working Day from the date of allotment, after the funds are transferred from ASBA Public Issue Account to Public Issue account of the issuer.

**Designated Date:** On the Designated date, the SCSBs or Sponsor Bank shall transfers the funds represented by allocations of the Equity Shares into Public Issue Account with the Bankers to the Issue.

The Company will issue and dispatch letters of allotment/ or letters of regret along with refund order or credit the allotted securities to the respective beneficiary accounts, if any within a period of 5 working days of the Issue Closing Date. The Company will intimate the details of allotment of securities to Depository immediately on allotment of securities under Section 56 of the Companies Act, 2013 or other applicable provisions, if any.

#### INTEREST AND REFUNDS

#### COMPLETION OF FORMALITIES FOR LISTING & COMMENCEMENT OF TRADING

The Company shall use best efforts to ensure that all steps for completion of the necessary formalities for listing and commencement of trading at Emerge Platform of NSE where the Equity Shares are proposed to be listed are taken within 6 (Six) working days from Issue Closing Date. Giving of Instructions for refund by unblocking of amount via ASBA not later than 4(four) working days of the Issue Closing Date, would be ensured. If such money is not repaid within prescribed time from the date our Company becomes liable to repay it, then our Company and every officer in default shall, on and from expiry of prescribed time, be liable to repay such application money, with interest as prescribed under SEBI (ICDR) Regulations, the Companies Act, 2013 and applicable law. Further, in accordance with Section 40 of the Companies Act, 2013, the Company and each officer in default may be punishable with fine and/or imprisonment in such a case.

#### **GROUNDS FOR REFUND**

#### NON RECEIPT OF LISTING PERMISSION

An Issuer makes an Application to the Stock Exchange(s) for permission to deal in/list and for an official quotation of the Equity Shares. All the Stock Exchanges from where such permission is sought are disclosed in Prospectus. The designated Stock Exchange may be as disclosed in the Prospectus with which the Basis of Allotment may be finalised.

If the permission to deal in and official quotation of the Equity Shares are not granted by any of the Stock Exchange(s), the Issuer may forthwith repay, without interest, all money received from the Applicants in pursuance of the Prospectus.

In case, our Company fails to obtain listing or trading permission from the stock exchanges where the specified securities were to be listed, our Company shall refund through verifiable means the entire monies received within seven days of receipt of intimation from stock exchanges rejecting the application for listing of specified securities. The Lead Manager and Registrar to the Issue shall intimate Public Issue bank/Bankers to the Issue and Public Issue Bank/Bankers to the Issue shall transfer the funds from Public Issue account to Refund Account as per the written instruction from lead Manager and the Registrar for further payment to the beneficiary Applicants.

If any such money is not repaid within eight days after the issuer becomes liable to repay it the issuer and every director of the company who is an officer in default shall, on and from the expiry of the eighth day, be jointly and severally liable to repay that money with interest at the rate of fifteen per cent. per annum.

#### MINIMUM SUBSCRIPTION

This Issue is not restricted to any minimum subscription level. This Issue is 100% underwritten. As per section 39 of the Companies Act, 2013, if the "Stated Minimum Amount" has not been subscribed and the sum payable on application is not received within a period of thirty days from the date of issue of the Prospectus, or such other period as may be specified by the Securities and Exchange Board, the amount received under sub-section (1) shall be returned within such time and manner as may be prescribed under that section. If the Issuer does not received the subscription of 100% of the Issue through this Draft Prospectus including devolvement of underwriters within Sixty Days from the date of closure of the Issue, the Issuer shall forthwith refund the entire subscription amount received. If there is a delay beyond eight days after the Issuer become liable to pay the amount, the Issuer shall pay interest prescribed under section 39 of the Companies Act, 2013.

#### MINIMUM NUMBER OF ALLOTTEES

The Issuer may ensure that the number of proposed Allottees to whom Equity Shares may be allotted shall not be less than 50 (Fifty), failing which the entire application monies may be refunded forthwith.

#### MODE OF REFUND

Within six Working Days of the Issue Closing Date, the Registrar to the Issue may give instructions to SCSBs or in case of Applications by RIIs applying through the UPI mechanism to the Sponsor Bank, to revoke the mandate and for unblocking the amount in ASBA Accounts of unsuccessful Applicants and also for any excess amount blocked on Applications.

The Registrar to the Issue may instruct the controlling branch of the SCSB to unblock the funds in the relevant ASBA Account for any withdrawn, rejected or unsuccessful ASBA Applications or in the event of withdrawal or failure of the Issue.

#### LETTERS OF ALLOTMENT OR REFUND ORDERS OR INSTRUCTIONS TO THE SCSBS

The Registrar to the Issue shall give instructions for credit to the beneficiary account with depository participants within 6 Working Days from the Issue Closing Date. The Registrar shall instruct the Sponsor Bank or relevant SCSBs to, on the receipt of such instructions from the Registrar, revoke the mandate and for unblocking the amount in ASBA Accounts to the extent of the Application Amount specified in the Application Form or the relevant part thereof, for withdrawn, rejected or unsuccessful or partially successful ASBA Applications within 6 Working Days of the Issue Closing Date.

#### INTEREST IN CASE OF DELAY IN ALLOTMENT OR REFUND:

The issuer shall allot securities offered to the public shall be made within the period prescribed by the Board. The issuer shall also pay interest at the rate of fifteen per cent. per annum if the allotment letters or refund orders have not been despatched to the applicants or if, in a case where the refund or portion thereof is made in electronic manner, the refund instructions have not been given to the clearing system in the disclosed manner within eight days from the date of the closure of the issue. However applications received after the closure of issue in fulfilment of underwriting obligations to meet the minimum subscription requirement, shall not be entitled for the said interest.

- 1. **Issuance of Allotment Advice:** Upon approval of the Basis of Allotment by the Designated Stock Exchange, the Lead Manager or the Registrar to the Issue shall send to the Bankers to the Issue a list of their Applicants who have been allocated/Allotted Equity Shares in this Issue.
- 2. Pursuant to confirmation of corporate actions with respect to Allotment of Equity Shares, the Registrar to the Issue will dispatch Allotment Advice to the Applicants who have been Allotted Equity Shares in the Issue.
- 3. Approval of the Basis of Allotment by the Designated Stock Exchange. As described above shall be deemed a valid, binding and irrevocable contract for the Applicant.

#### **GENERAL INSTRUCTIONS**

#### Do's:

- Check if you are eligible to apply as per the terms of the Prospectus and under applicable law, rules, regulations, guidelines and approvals;
- Read all the instructions carefully and complete the Application Form in the prescribed form;
- Ensure that the details about the PAN, DP ID and Client ID, UPI ID are correct and the Applicants depository account is active, as Allotment of the Equity Shares will be in the dematerialized form only;

- Ensure that your Application Form bearing the stamp of a Designated Intermediary is submitted to the Designated Intermediary at the Bidding Centre;
- > If the first applicant is not the account holder, ensure that the Application Form is signed by the account holder.
- > Ensure that you have mentioned the correct bank account number in the Application Form;
- > Ensure that the signature of the First Applicants in case of joint Applications, is included in the Application Forms:
- QIBs, Non-Institutional Applicants and the Retail Applicants should submit their Applications through the ASBA process only. However, pursuant to SEBI circular dated November 01, 2018, RII may submit their Application by using UPI mechanism for payment.
- Ensure that the name(s) given in the Application Form is/are exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant. In case of joint Applications, the Application Form should contain only the name of the First Applicants whose name should also appear as the first holder of the beneficiary account held in joint names;
- Ensure that you request for and receive a stamped acknowledgement of the Application Form for all your Application;
- Ensure that you have funds equal to the Application Amount in the Bank Account maintained with the SCSB before submitting the Application Form under the ASBA process or application forms submitted by RIIs using UPI mechanism for payment, to the respective member of the Syndicate (in the Specified Locations), the SCSBs, the Registered Broker (at the Broker Centres), the RTA (at the Designated RTA Locations) or CDP (at the Designated CDP Locations);
- > Submit revised Applications to the same Designated Intermediary, through whom the original Application was placed and obtain a revised acknowledgment;
- Except for Applications (i) on behalf of the Central or State Governments and the officials appointed by the courts, who, in terms of a SEBI circular dated June 30, 2008, may be exempt from specifying their PAN for transacting in the securities market, and (ii) Applications by persons resident in the state of Sikkim, who, in terms of a SEBI circular dated July 20, 2006, may be exempted from specifying their PAN for transacting in the securities market, all Applicants should mention their PAN allotted under the IT Act. The exemption for the Central or the State Government and officials appointed by the courts and for investors residing in the State of Sikkim is subject to (a) the Demographic Details received from the respective depositories confirming the exemption granted to the beneficiary owner by a suitable description in the PAN field and the beneficiary account remaining in "active status"; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same. All other applications in which PAN is not mentioned will be rejected;
- Ensure that the Demographic Details are updated, true and correct in all respects;
- Ensure that thumb impressions and signatures other than in the languages specified in the Eighth Schedule to the Constitution of India are attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal:
- Ensure that the category and the investor status is indicated;
- Ensure that in case of Application under power of attorney or by limited companies, corporates, trust etc, relevant documents are submitted;
- Ensure that Application submitted by any person outside India should be in compliance with applicable foreign and Indian laws;
- Applicants should note that in case the DP ID, Client ID and the PAN mentioned in their Application Form and entered into the online IPO system of the Stock Exchange by the relevant Designated Intermediary, as the case may be, do not match with the DP ID, Client ID and PAN available in the Depository database, then such Applications are liable to be rejected. Where the Application Form is submitted in joint names, ensure that the beneficiary account is also held in the same joint names and such names are in the same sequence in which they appear in the Application Form;

- Ensure that the Application Forms are delivered by the Applicants within the time prescribed as per the Application Form and the Prospectus;
- > Ensure that you have mentioned the correct ASBA Account number or UPI ID in the Application Form;
- Ensure that you have mentioned the details of your own bank account for blocking of fund or your own bank account linked UPI ID to make application in the Public Issue;
- Ensure that on receipt of the mandate request from sponsor bank, you have taken necessary step in timely manner for blocking of fund on your account through UPI ID using UPI application;
- Ensure that you have correctly signed the authorization/undertaking box in the Application Form, or have otherwise provided an authorization to the SCSB via the electronic mode, for blocking funds in the ASBA Account equivalent to the Application Amount mentioned in the Application Form at the time of submission of the Application;
- Ensure that you receive an acknowledgement from the concerned Designated Intermediary, for the submission of your Application Form; and
- The Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.

#### Don'ts:

- ➤ Do not apply for lower than the minimum Application size;
- > Do not apply at a Price Different from the Price Mentioned herein or in the Application Form;
- > Do not pay the Application Amount in cash, by money order, cheques or demand drafts or by postal order or by stock invest:
- > Do not send Application Forms by post; instead submit the same to the Designated Intermediary only;
- ➤ Do not submit the Application Forms to any non-SCSB bank or our Company;
- ➤ Do not make Application on an Application Form that does not have the stamp of the relevant Designated Intermediary;
- > Do not make Application at Cut-off Price (for Applications by QIBs and Non-Institutional Applicants);
- > Do not instruct your respective Banks to release the funds blocked in the ASBA Account under the ASBA process;
- ➤ Do not make Application for Application Amount exceeding ₹ 2,00,000 (for Applications by Retail Individual Applicants);
- > Do not fill up the Application Form such that the Equity Shares applied for exceeds the Net Issue Size and / or investment limit or maximum number of the Equity Shares that can be held under the applicable laws or regulations or maximum amount permissible under the applicable regulations or under the terms of the Prospectus;
- ➤ Do not submit the General Index Register number instead of the PAN;
- ➤ Do not submit the Application without ensuring that funds equivalent to the entire Application Amount are blocked in the relevant ASBA Account;
- > Do not submit Application on plain paper or on incomplete or illegible Application Forms or on Application Forms in a colour prescribed for another category of Applicants;
- > Do not submit Application in case you are not eligible to acquire Equity Shares under applicable law or your relevant constitutional documents or otherwise;
- ➤ Do not make Application if you are not competent to contract under the Indian Contract Act, 1872 (other than minors having valid depository accounts as per Demographic Details provided by the depository);
- Do not submit Application by using details of the third party's bank account or UPI ID which is linked with bank account of the third party. Kindly note that Applications made using third party bank account or using third party linked bank account UPI ID are liable for rejection.

#### INSTRUCTIONS FOR COMPLETING THE APPLICATION FORM

The Applications should be submitted on the prescribed Application Form and in BLOCK LETTERS in ENGLISH only in accordance with the instructions contained herein and in the Application Form. Applications not so made are

liable to be rejected. Application forms submitted to the SCSBs should bear the stamp of respective intermediaries to whom the application form submitted. Application form submitted directly to the SCSBs should bear the stamp of the SCSBs and/or the Designated Branch. Application forms submitted by Applicants whose beneficiary account is inactive shall be rejected. SEBI, vide Circular No. CIR/CFD/14/2012 dated October 4, 2012 has introduced an additional mechanism for investors to submit application forms in public issues using the stock broker ("broker") network of Stock Exchanges, who may not be syndicate members in an issue with effect from January 01, 2013. The list of Broker's Centre is available on the websites of NSE i.e. www.nseindia.com.

Applicants may note that forms not filled completely or correctly as per instructions provided in this Draft Prospectus, the General Information Document which shall be made available on the website of the Stock Exchange, the Issuer and the LM, are liable to be rejected. Instructions to fill each field of the Application Form can be found on the reverse side of the Application Form. Specific instructions for filling various fields of the Resident Application Form and Non-Resident Application Form and samples are provided below;

#### A. INSTRUCTION FOR FILLING THE APPLICATION FORM

### COMMON XYZ LIMITED - INITIAL PUBLIC ISSUE - R FOR RESIDENT IDEAN, INCLUDING RESIDENT (DIB., NON INSTITUTIONAL ADDITIONAL ADDITIONAL

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COMMON APPLICATION FORM

# XYZ LIMITED - INITIAL PUBLIC ISSUE - NR Registered Office: Fax No.: Email: Website: Contact Person: CIN: CIN:

FOR ELIGIBLE NRIS, FIIS/FPIS, FVCI, ETC., APPLYING ON A REPATRIATION BASIS

LOC	60		TO, THE BOARD O XYZ LIMITE		FIZ	KED PRICE SM ISIN : XXXXX		Application Form No.		
SYNDIC	CATE MEN	IBER'S ST	AMP & CODE	BROKER/SCSB/C	DP/RTA	STAMP & CODE	1. NAME & CO	ONTACT DETAILS	OF SO	LE/FIRST APPLICANT
SUB-BRO	oker's / su	3-AGENT'S	STAMP & CODE	SCSB BRAN	CH STAM	IP & CODE	Mr. / Ms.			
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								Ema	ail	
В	ANK BRA	NCH SERI	AL NO.	SCSB	SERIAL	NO.	Tel. No (with STD	code) / Mobile		
							2. PAN OF SO	LE/FIRST APPLIC	ANT	
3. INVE	STOR'S D	EPOSITO	RYACCOUN	T DETAILS	NS	DL	CDSI			6. INVESTOR STATUS  Non-Resident Indians - NRI
										(Repatriation basis)
For NSDI	L enter 8 I	igit DP ID	followed by 8	Digit Client ID / Fo	r CDSL	enter 16 Digit Clie	nt ID.			Foreign Institutional Investor
4. APPLIC	CATION DE	TAILS (On	ly Retail Indiv	idual Investor can :	apply at	"Cut-Off")		5. CATEGO	RY	Foreign Portfolio Investor -
No. of I	Equity Sha	res of ₹ 10	- each applied	at the Issue Price i.	e. at ₹ [•	]/- per share	Cut-Off	Price Retail		FPI Foreign Venture Capital
(In Figu	ires)			(In Words)	7			Individ	dual	Investor - FVCI
			ALLOTMEN	T WILL BE IN DE	мат мо	DDE ONLY <sup>2</sup>		Non- Institu	tion cl	FII Sub Account Corporate / Individual - FIISA
1 Please 1	note that ap			minimum of [•] shares			hares accordingly.		tionai	Others - OTH
				will be alloted only in				of BSE. QIB		(please specify)
7. PAYM	IENT DE	AILS				PA	YMENT OPTIC	ON : Full Payment		
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(₹ in Figu	_				(	in words)				
ASBA Bank										
OR Name	& Branch	1 1 1								
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I/WE (ON I	BEHALF OF	OINT APPLI	CANTS, IF ANY).	HEREBY CONFIRM TH	AT I/WE	HAVE READ AND UN	DERSTOOD THE TEL	RMS AND CONDITIONS	OF THIS	APPLICATION FORM AND THE ATTACHED FIRM THE "INVESTOR UNDERTAKING" AS
GIVEN OV	ERLEAF. I/V	VE (ON BEH.	ALF OF JOINT AF	PLICANTS, IF ANY) HE	EREBY CO	NFIRM THAT I/WE H	AVE READ THE INS	TRUCTIONS FOR FILLI	NG UP TH	HE APPLICATION FORM GIVEN OVERLEAF.
o A. SIG	VALUKE	OF SOLE	/ FIRST AFF	8		ATURE OF ASB DER(s) (AS PER B		6)	S	IEMBER / REGISTERED BROKER / CSB / DP / RTA STAMP
				I/We autho		B to do all acts as are neces		(Ack	nowled	ging upload of Application in Stock Exchange System)
				1)						
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Date:			, 2019	3)						
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LOC	GO			Z LIMITED PUBLIC ISSUE	- NR	SYNDICATE M	edgement Slip for EMBER/REGISTERED /SCSB/DP/RTA	Form No.		
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XYZ L IN PUBLIC	ASBA Ban	: A/c No. / UF	I Id:					Ar-West-		
PU	Bank & Bra							Application Form No.		
Important N	ote: Applicat	on made using	third party UPI Id	or ASBA Bank A/c are lia	able to be r	eiected.		l.		

XYZ LIMITED 1

#### 1. FIELD NUMBER 1: NAME AND CONTACT DETAILS OF THE SOLE/FIRST APPLICANT:

Applicants should ensure that the name provided in this field is exactly the same as the name in which the Depository Account is held.

- a.) Mandatory Fields: Applicants should note that the name and address fields are compulsory and e-mail and/or telephone number/ mobile number fields are optional. Applicants should note that the contact details mentioned in the Application Form may be used to dispatch communications (letters notifying the unblocking of the bank accounts of Applicants) in case the communication sent to the address available with the Depositories are returned undelivered or are not available. The contact details provided in the Application Form may be used by the Issuer, the members of the Syndicate the Registered Broker and the Registrar to the Issue only for correspondence(s) related to an Issue and for no other purposes.
- b.) **Joint Applicants:** In the case of Joint Applicants, the Application should be made in the name of the Applicant whose name appears first in the Depository account. The name so entered should be the same as it appears in the Depository records. The signature of only such first Applicant would be required in the Application Form and such first Applicant would be deemed to have signed on behalf of the joint holders. All payments may be made out in favour of the Applicant whose name appears in the Application Form or the Revision Form and all communications may be addressed to such Applicant and may be dispatched to his or her address as per the Demographic Details received from the Depositories.

#### 2. FIELD NUMBER 2: PAN NUMBER OF SOLE /FIRST APPLICANT:

- a.) PAN (of the sole/ first Applicant) provided in the Application Form should be exactly the same as the PAN of the person(s) in whose name the relevant beneficiary account is held as per the Depositories' records.
- b.) PAN is the sole identification number for participants transacting in the securities market irrespective of the amount of transaction except for Application on behalf of the Central or State Government, Application by officials appointed by the courts and Application by Applicant residing in Sikkim ("PAN Exempted Applicant"). Consequently, all Applicants, other than the PAN Exempted Applicant, are required to disclose their PAN in the Application Form, irrespective of the Application Amount. An Application Form without PAN, except in case of Exempted Applicants, is liable to be rejected. Application by the Applicant whose PAN is not available as per the Demographic Details available in their Depository records, are liable to be rejected.
- c.) The exemption for the PAN Exempted Applicant is subject to (a) the Demographic Details received from the respective Depositories confirming the exemption granted to the beneficiary owner by a suitable description in the PAN field and the beneficiary account remaining in "active status"; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same.
- d.) Application Forms which provide the General Index Register Number instead of PAN may be rejected.
- e.) Applications by Applicant whose demat accounts have been "suspended for credit" are liable to be rejected pursuant to the circular issued by SEBI on July 29, 2010, bearing number CIR/MRD/DP/22/2010. Such accounts are classified as "Inactive demat accounts" and Demographic Details are not provided by depositories.

#### 3. FIELD NUMBER 3: APPLICANT'S DEPOSITORY ACCOUNT DETAILS

- a.) Applicants should ensure that DP ID and the Client ID are correctly filled in the Application Form. The DP ID and Client ID provided in the Application Form should match with the DP ID and Client ID available in the Depository database, otherwise, the Application Form is liable to be rejected.
- b.) Applicants should ensure that the beneficiary account provided in the Application Form is active.
- c.) Applicants should note that on the basis of DP ID and Client ID as provided in the Application Form, the Applicants may be deemed to have authorized the Depositories to provide to the Registrar to the Issue, any requested Demographic Details of the Applicants as available on the records of the depositories. These

- Demographic Details may be used, among other things, for sending allocation advice and for other correspondence(s) related to an Issue.
- d.) Applicants are, advised to update any changes to their Demographic Details as available in the records of the Depository Participant to ensure accuracy of records. Any delay resulting from failure to update the Demographic Details would be at the Applicants' sole risk.

#### 4. FIELD NUMBER 4: APPLICATION OPTIONS

- a.) Since, this is the Fixed Price Issue and the Price has already been disclosed in the Prospectus, the Applicants should make application at the Issue Price only. For the purpose of this Issue, the Price has been Determined as [●] per equity shares (including premium of [●] per equity share).
- b.) **Cut-Off Price:** Retail Individual Investors or Employees or Retail Individual Shareholders can make application at the Cut-off Price indicating their agreement to apply for and purchase the Equity Shares at the Issue Price as determined in terms of Prospectus. Making Application at the Cut-off Price is prohibited for QIBs and NIIs and such Applications from QIBs and NIIs may be rejected.
- c.) Minimum Application Value and Application Lot: For Application made by Retail Individual Investors, minimum application of [•] Equity Shares to ensure that the minimum Application value is not exceeding ₹ 2,00,000 and not less than ₹ 1,00,000. For Application made by QIBs and Non Institutional Investors, minimum application of [•] Equity Shares and in multiples of [•] Equity Shares thereafter to ensure that the minimum Application value is exceeding ₹ 2,00,000.
- d.) **Allotment:** The Allotment of specified securities to each RII shall not be less than the minimum application Lot, subject to availability of shares in the RII category, and the remaining available shares, if any, shall be Allotted on a proportionate basis. Also, in case if the RII category is entitled to more than the allocated equity shares on proportionate basis, the RII category shall be allotted that higher percentage.

#### **Maximum and Minimum Application Size**

e.) The Applicants may apply for the desired number of Equity Shares in multiple of [•] equity shares at Issue Price. Applications by Retail Individual Investors and Retail Individual Shareholders must be for [•] equity shares, so as to ensure that the Application Amount, payable by the Applicants does not exceed ₹ 2,00,000.

In case the Application Amount exceeds ₹ 2,00,000 due to revision of the Application or any other reason, the Application may be considered for allocation under the Non-Institutional Category or if it is at the Cut-off Price, then such Application may be rejected.

For NRIs, Application Amount of up to ₹2,00,000 may be considered under the Retail Category for the purposes of allocation and Application Amount exceeding ₹2,00,000 may be considered under the Non-Institutional Category for the purposes of allocation.

- f.) Application by QIBs and NIIs must be for [•] equity shares such that the Application Amount exceeds ₹ 2,00,000 and in multiples of [•] Equity Shares thereafter, as may be disclosed in the Application Form and the Prospectus, or as advertised by the Issuer, as the case may be. Non-Institutional Investors and QIBs are not allowed to make application at Cut off Price.
- g.) RII may revise or withdraw their application until Issue Closing Date. QIBs and NII's cannot withdraw or lower their Application (in terms of quantity of Equity Shares or the Application Amount) at any stage after making application and are required to pay the Application Amount upon submission of the Application.
- h.) In case the Application Amount reduces to ₹ 2,00,000 or less due to a revision of the Price, Application by the Non-Institutional Investors who are eligible for allocation in the Retail Category would be considered for allocation under the Retail Category.

- i.) An Application cannot be submitted for more than the net issue size.
- j.) The maximum application by any applicant including QIB applicant should not exceed the investment limits prescribed for them under the applicable laws.

#### **Multiple Applications**

- k.) Applicant should submit only one Application Form. Submission of a second Application Form to either the same or to another member of the Syndicate, SCSB or Registered Broker and duplicate copies of Application Forms bearing the same application number shall be treated as multiple Applications and are liable to be rejected.
- 1.) Applicants are requested to note the following procedures that may be followed by the Registrar to the Issue to detect multiple Applications:
  - All Applications may be checked for common PAN as per the records of the Depository. For Applicants other than Mutual Funds and FII sub-accounts, Applications bearing the same PAN may be treated as multiple Application by Applicants and may be rejected.
  - ii. For Application from Mutual Funds and FII sub-accounts, submitted under the same PAN, as well as Application on behalf of the PAN Exempted Applicants, the Application Forms may be checked for common DP ID and Client ID. Such Applications which have the same DP ID and Client ID may be treated as multiple applications and are liable to be rejected.

#### m.) The following Applications may not be treated as multiple Applications:

- i. Applications by Reserved Categories making application in their respective Reservation Portion as well as application made by them in the Issue portion in public category.
- ii. Separate Applications by Mutual Funds in respect of more than one scheme of the Mutual Fund provided that the Applications clearly indicate the scheme for which the Application has been made.
- iii. Applications by Mutual Funds, and sub-accounts of FIIs (or FIIs and its sub-accounts) submitted with the same PAN but with different beneficiary account numbers, Client IDs and DP IDs.

#### 5. FIELD NUMBER 5: CATEGORY OF APPLICANTS

- a.) The categories of Applicants are identified as per the SEBI (ICDR) Regulations, 2018 for the purpose of Applications, allocation and allotment in the Issue are RIIs, NIIs and QIBs.
- b.) An Issuer can make reservation for certain categories of Applicants as permitted under the SEBI (ICDR) Regulations, 2018. For details of any reservations made in the Issue, Applicants may refer to the Prospectus.
- c.) The SEBI (ICDR) Regulations, 2018, specify the allocation or allotment that may be made to various categories of Application in an issue depending upon compliance with the eligibility conditions. Details pertaining to allocation are disclosed on reverse side of the Revision Form.
- d.) For Issue specific details in relation to allocation, Applicants may refer to the Prospectus.

#### 6. FIELD NUMBER 6: INVESTOR STATUS

- a.) Each Applicants should check whether it is eligible to apply under applicable law and ensure that any prospective allotment to it in the Issue follows the investment restrictions under applicable law.
- b.) Certain categories of Applicants, such as NRIs, FPIs and FVCIs may not be allowed to apply in the Issue or hold Equity Shares exceeding certain limits specified under applicable law. Applicants are requested to refer to the Prospectus for more details.

- c.) Applicants should check whether they are eligible to apply on non-repatriation basis or repatriation basis and should accordingly provide the investor status. Details regarding investor status are different in the Resident Application Form and Non-Resident Application Form.
- d.) Applicants should ensure that their investor status is updated in the Depository records.

#### 7. FIELD NUMBER 7: PAYMENT DETAILS

- a.) Applicants are required to enter either the ASBA Bank account details or the UPI ID in this field. In case the Applicants doesn't provide any of the ASBA Bank account details or the UPI ID then the application would be rejected. For application submitted to Designated Intermediaries (other than SCSBs), Applicants providing both the ASBA Bank account details as well as the UPI ID, the UPI ID will be considered for processing of the application.
- b.) The full Application Amount shall be blocked based on the authorization provided in the Application Form.
- c.) RIIs who make application at Cut-off price shall be blocked on the Cap Price.
- d.) All Applicants (other than Anchor Investors) can participate in the Issue only through the ASBA mechanism.
- e.) RIIs submitting their applications through Designated Intermediaries can participate in the Issue through the UPI mechanism, through their UPI ID linked with their bank account.
- f.) Application Amount cannot be paid in cash, cheque, and demand draft, through money order or through postal order.

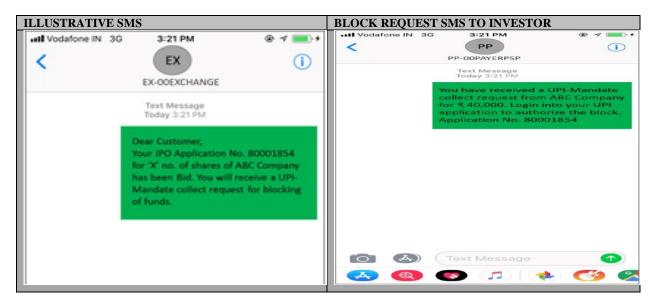
#### **Payment instructions for Applicants (other than Anchor Investors)**

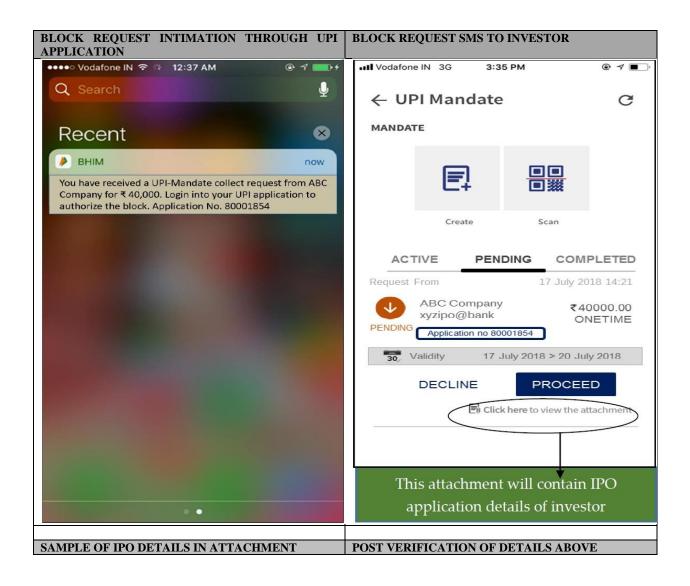
a.) From July 1, 2019 in Phase II, RIIs shall use only Channel I, Channel II and Channel IV (as described below) for making applications in a public issue:

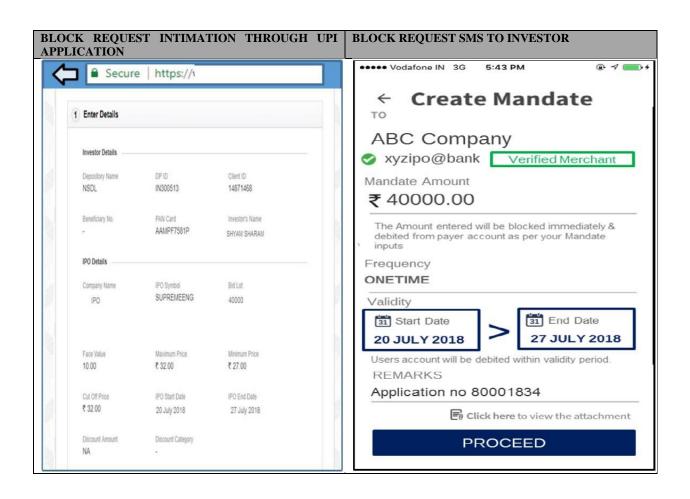
Category of Investor	Channel I	Channel II	Channel III	Channel IV
Retail Individual	Investor may submit	Investor may submit		RIIs may submit the
Investor (RII)	the	the Application Form		Application Form with
, ,	Application Form with	online using the		any of the Designated
	ASBA as the sole	facility of linked		Intermediaries and use
	mechanism for making	online trading, demat		his/her UPI ID for the
	payment either	and bank account (3-		purpose of blocking of
	physically (at the	in-1 type accounts)		funds.
Non- Institutional	branch of the SCSB) or	provided by	Investor may submit the	Not Applicable
Investor (NII)	online.	Registered Brokers.	Application Form with	11
		-	any of the Designated	
	For such applications		Intermediaries, along	
	the existing process of		with details of his/her	
	uploading the		ASBA Account for	
	Application and		blocking of funds.	
	blocking of finds in the			
	RIIs account by the		For such applications	
	SCSB would continue.		the Designated	
			Intermediary will	
			upload the Application	
			in the stock exchange	
			bidding platform and	
			forward the application	
			form to Designated	
			Branch of the	

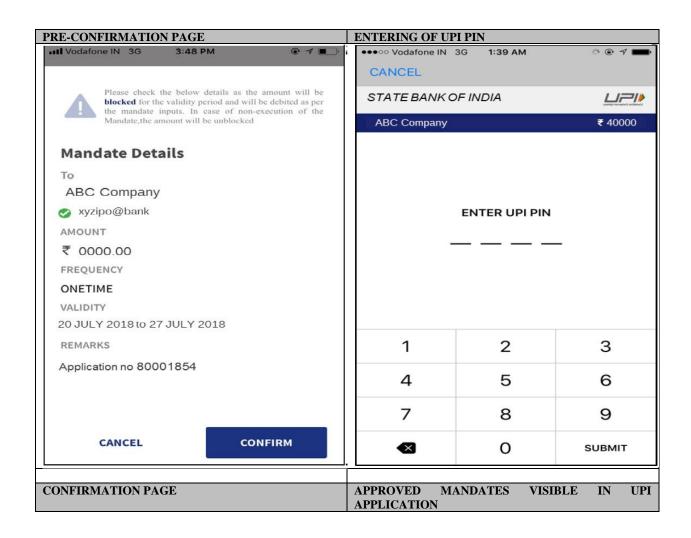
Category of Investor	Channel I	Channel II	Channel III	Channel IV
			concerned SCSB for blocking of funds.	

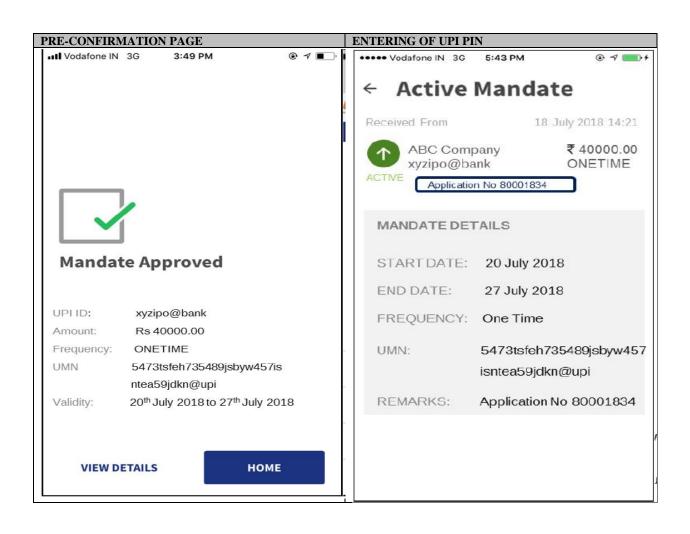
Please see below a graphical illustrative process of the investor receiving and approving the UPI mandate request:

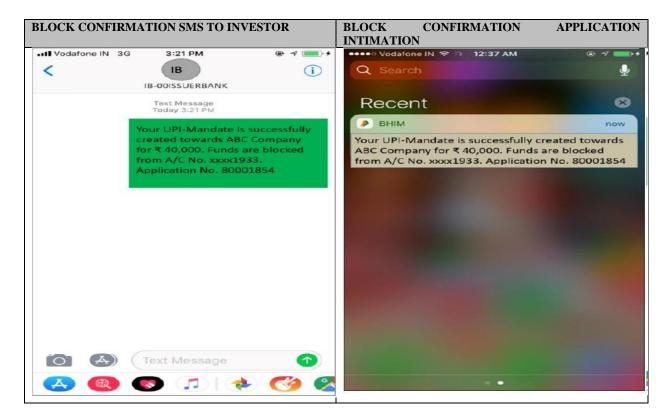












- b.) QIB and NII Applicants may submit the Application Form either;
  - i. to SCSB in physical or electronic mode through the internet banking facility offered by an SCSB authorizing blocking of funds that are available in the ASBA account specified in the Application Form, or
  - ii. in physical mode to any Designated Intermediary.
- c.) Applicants must specify the Bank Account number, or the UPI ID, as applicable, in the Application Form. The Application Form submitted by Applicants and which is accompanied by cash, demand draft, cheque, money order, postal order or any mode of payment other than blocked amounts in the ASBA Account, may not be accepted.
- d.) Applicants should note that application made using third party UPI ID or ASBA Bank account are liable to be rejected.
- e.) Applicants shall note that for the purpose of blocking funds under ASBA facility clearly demarcated funds shall be available in the ASBA Account.
- f.) Applicants should submit the Application Form only at the Bidding Centers, i.e. to the respective member of the Syndicate at the Specified Locations, the SCSBs, the Registered Broker at the Broker Centers, the RTA at the Designated CRTA Locations or CDP at the Designated CDP Locations.
- g.) Applicantsmaking application through Designated Intermediaries other than a SCSB, should note that ASBA Forms submitted to such Designated Intermediary may not be accepted, if the SCSB where the ASBA Account, as specified in the Application Form, is maintained has not named at least one branch at that location for such Designated Intermediary, to deposit ASBA Forms.
- h.) **Applicantsmaking application directly through the SCSBs** should ensure that the Application Form is submitted to a Designated Branch of a SCSB where the ASBA Account is maintained.

- i.) Upon receipt of the Application Form, the Designated Branch of the SCSB may verify if sufficient funds equal to the Application Amount are available in the ASBA Account, as mentioned in the Application Form.
- j.) If sufficient funds are available in the ASBA Account, the SCSB may block an amount equivalent to the Application Amount mentioned in the Application Form and for application directly submitted to SCSB by investor, may enter each application details into the electronic bidding system as a separate application.
- k.) If sufficient funds are not available in the ASBA Account, the Designated Branch of the SCSB may not upload such Application on the Stock Exchange platform and such Applications are liable to be rejected.
- 1.) Upon submission of a completed Application Form each Applicants (not being a RII who has opted for the UPI payment mechanism and provided a UPI ID with the Application Form) may be deemed to have agreed to block the entire Application Amount and authorized the Designated Branch of the SCSB to block the Application Amount specified in the Application Form in the ASBA Account maintained with the SCSBs. For details regarding blocking of Application Amount for RIIs who have provided a UPI ID with the Application Form, please refer to graphical illustrative process of the investor receiving and approving the UPI mandate request provided in clause (a).
- m.) The Application Amount may remain blocked in the aforesaid ASBA Account until finalization of the Basis of Allotment and consequent transfer of the Application Amount against the Allotted Equity Shares to the Public Issue Account, or until withdrawal or failure of the Issue, or until withdrawal or rejection of the Application, as the case may be.
- n.) SCSBs making application in the Issue must apply through an Account maintained with any other SCSB; else their Applications are liable to be rejected.

#### 8. FIELD NUMBER 8: UNBLOCKING OF ASBA ACCOUNT

- a.) Once the Basis of Allotment is approved by the Designated Stock Exchange, the Registrar to the Issue may provide the following details to the controlling branches of each SCSB or the Sponsor Bank, as the case may be, along with instructions to unblock the relevant ASBA Accounts and for successful applications transfer the requisite money to the Public Issue Account designated for this purpose, within the specified timelines: (i) the number of Equity Shares to be Allotted against each Application, (ii) the amount to be transferred from the relevant ASBA Account to the Public Issue Account, for each Application, (iii) the date by which funds referred to in (ii) above may be transferred to the Public Issue Account, (iv) the amount to be unblocked, if any in case of partial allotments and (v) details of rejected ASBA Application, if any, along with reasons for rejection and details of withdrawn or unsuccessful Application, if any, to enable the SCSBs or the Sponsor Bank, as the case may be, to unblock the respective ASBA Accounts.
- b.) On the basis of instructions from the Registrar to the Issue, the SCSBs or the Sponsor Bank, as the case may be, may transfer the requisite amount against each successful Applicants to the Public Issue Account and may unblock the excess amount, if any, in the ASBA Account.
- c.) In the event of withdrawal or rejection of the Application Form and for unsuccessful Applications, the Registrar to the Issue may give instructions to the SCSB or to the Sponsor Bank to revoke the mandate and, as the case may be, to unblock the Application Amount in the Relevant Account within four Working Days of the Issue Closing Date.

## Additional Payment Instructions for RIIs applying through Designated Intermediaries using the UPI mechanism

d.) Before submission of the application form with the Designated Intermediary, an RII shall download the mobile app for UPI and create a UPI ID (xyz@bankname) of not more than 45 characters with its bank and link it to his/her bank account where the funds equivalent to the application amount is available.

- e.) RIIs shall ensure that the bank, with which it has its bank account, where the funds equivalent to the application amount is available for blocking has been notified as Issuer Banks for UPI. A list of such banks is available at https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40
- f.) RIIs shall mention his / her UPI ID along with the application details in the Application Form in capital letters and submit the Application Form to any of the Designated Intermediaries.
- g.) The Designated Intermediary upon receipt of the Application Form will upload the application details along with UPI ID in the stock exchange bidding platform.
- h.) Once the application has been entered into the Stock Exchange bidding platform, the stock exchange will validate the PAN and Demat Account details of the RII with the Depository. The Depository will validate the aforesaid details on a real time basis and send a response to the stock exchange which will be shared by the stock exchange with the Designated Intermediary through its bidding platform, for corrections, if any.
- i.) Once the application details have been validated by the Depository, the stock exchange will, on a continuous basis, electronically share the application details along with the UPI ID of the concerned RII with the Sponsor Bank appointed by the Issuer.
- j.) The Sponsor Bank will validate the UPI ID of the RII before initiating the Mandate request.
- k.) The Sponsor Bank after validating the UPI ID will initiate a UPI Mandate Request for valid UPI ID on the RII which will be electronically received by the RII as an SMS / intimation on his / her mobile number / mobile app associated with the UPI ID linked account. The RII shall ensure that the details of the application are correct by opening the attachment in the UPI Mandate Request and then proceed to authorise the UPI Mandate Request using his/her UPI PIN. Upon the authorization of the mandate using his/her UPI PIN, an RII may be deemed to have verified the attachment containing the application details of the RII in the UPI Mandate Request and have agreed to block the entire application Amount and authorized the Sponsor Bank to block the application Amount mentioned in the Application Form and Subsequent debit in case of allotment.
- 1.) Upon successful validation of the block request by the RII, the said information would be electronically received by the RII's bank, where the funds, equivalent to the application amount would get blocked in the ASBA Account of the RII. Intimation regarding confirmation of such blocking of funds in the ASBA Account of the RII would also be received by the RII. Information on the block status request would be shared with the Sponsor Bank which in turn would share it with the stock exchange which in turn would share it with the Registrar in the form of a file for the purpose of reconciliation and display it on the stock exchange bidding platform for the information of the Designated Intermediary.
- m.) RIIs may continue to modify or withdraw the application till the closure of the Issue Period. For each modification of the application, the RII will submit a revised application and will receive a new UPI Mandate Request from the Sponsor Bank to be validated as per the process indicated above.
- n.) RIIs to check the correctness of the details on the mandate received before approving the Mandate Request.
- o.) Post closure of the Issue, the stock exchange will share the application details with the Registrar along with the final file received from the Sponsor Bank containing status of blocked funds or otherwise, along with the ASBA Account details with respect to applications made by RIIs using UPI ID.

#### **Discount: NOT APPLICABLE**

#### **Additional Payment Instruction for NRIs**

The Non-Resident Indians who intend to block funds through Non-Resident Ordinary (NRO) accounts shall use the form meant for Resident Indians (non-repatriation basis). In the case of applications by NRIs applying on a repatriation basis, payment shall not be accepted out of NRO Account.

#### 9. FIELD NUMBER 9: SIGNATURES AND OTHER AUTHORISATIONS

- a.) Only the First Applicant is required to sign the Application Form. Applicants should ensure that signatures are in one of the languages specified in the Eighth Schedule to the Constitution of India.
- b.) In relation to the Applications, signature has to be correctly affixed in the authorization/undertaking box in the Application Form, or an authorisation has to be provided to the SCSB via the electronic mode, for blocking funds in the ASBA Account equivalent to the application amount mentioned in the Application Form.
- c.) Applicants must note that Application Form without signature of Applicants and /or ASBA Account holder is liable to be rejected.

#### 10. FIELD NUMBER 10: ACKNOWLEDGEMENT AND FUTURE COMMUNICATION

- a.) Applicant should ensure that they receive the acknowledgment duly signed and stamped by Application Collecting Intermediary or SCSB, as applicable, for submission of the Application Form.
- b.) All communications in connection with Application made in the Issue should be addressed as under:
  - i. In case of queries related to Allotment, non-receipt of Allotment Advice, credit of allotted equity shares, the Applicant should contact the Registrar to the Issue.
  - ii. In case of ASBA Application submitted to the Designated Branches of the SCSBs, the Applicant should contact the relevant Designated Branch of the SCSB.
  - iii. Applicants may contact the Company Secretary and Compliance Officer or Lead Manager in case of any other complaints in relation to the Issue.
  - iv. In case of queries relating to uploading of Application by a Syndicate Member, the Applicant should contact the relevant Syndicate Member.
  - v. In case of queries relating to uploading of Application by a Registered Broker, the Applicant should contact the relevant Registered Broker
  - vi. In case of Application submitted to the RTA, the Applicant should contact the relevant RTA.
  - vii. In case of Application submitted to the DP, the Applicant should contact the relevant DP.
  - viii. In case of queries relating to uploading of Application through the UPI Mechanism, the Applicant should contact the Sponsor Bank;
- c.) The following details (as applicable) should be quoted while making any queries
  - i. Full name of the sole or First Applicant, Application Form number, Applicants' DP ID, Client ID, PAN, number of Equity Shares applied for, amount paid on Application.
  - ii. name and address of the Designated Intermediary, where the Application was submitted; or
  - iii. Applications, ASBA Account number or the UPI ID (for RIIs who make the payment of Application Amount through the UPI mechanism) linked to the ASBA Account where the Application Amount was blocked in which the amount equivalent to the Application Amount was blocked.
  - iv. For further details, Applicants may refer to the Prospectus and the Application Form.

#### B. INSTRUCTIONS FOR FILLING THE REVISION FORM

- a.) During the Issue Period, any Applicants (other than QIBs and NIIs, who can only revise their Application amount upwards) who has registered his or her interest in the Equity Shares for a particular number of shares is free to revise number of shares applied using revision forms available separately.
- b.) RII may revise / withdraw their Application till closure of the Issue period.
- c.) Revisions can be made only in the desired number of Equity Shares by using the Revision Form.
- d.) The Applicant can make this revision any number of times during the Issue Period. However, for any revision(s) in the Application, the Applicants will have to use the services of the SCSB through which such Applicant had made the original Application. It is clarified that RIIs whose original Application is made using the UPI mechanism, can make revision(s) to their Application using the UPI mechanism only, whereby each time the Sponsor Bank will initiate a new UPI Mandate Request. Applicants are advised to retain copies of the blank Revision Form and the Application(s) must be made only in such Revision Form or copies thereof.

A sample Revision form is reproduced below:

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IN	Bank & Branch:					Application Form No.	

Email

Important Note: Application made using third party UPI Id or ASBA Bank A/c are liable to be rejected.

Telephone / Mobile

XYZ LIMITED 1

COMMON APPLICATION REVISION FORM	XYZ	Tel. No.:	Registered Office Fax No.:		E - NR	FOR ELIGIBLE NRIS, FIIS/FPIS, FVCI, ETC., APPLYING ON A REPATRIATION BASIS
LOGO	TO, THE BOARD OF DI XYZ LIMITED	RECTORS	FIXED PRICE SM ISIN : XXXX		Application Form No.	
SYNDICATE MEMBE	R'S STAMP & CODE	BROKER/SCSB/	CDP/RTA STAMP & C	I. I.A.	& CONTACT DETAIL	S OF SOLE/FIRST APPLICANT
				Mr. / Ms. Address	+	
SUB-BROKER'S / SUB-AG	ENT'S STAMP & CODE	SCSB BR	ANCH STAMP & CODE	Address		
				Tel. No (with	STD code) / Mobile	
				2. PAN O	F SOLE/FIRST APPLIC	ANT
BANK BRANCI	I SERIAL NO.	SCS	SB SERIAL NO.	3. INVESTO	DR'S DEPOSITORY ACCOUNT	DETAILS NSDL CDSL
				For NS	SDL enter 8 digit DP ID followed by	8 digit Client ID / For CDSL enter 16 digit Client ID
			PLEASE CHANGE M		5,50 mm o argin de la constanta (),	PHYSICAL
4. FROM (as per last Ap	plication or Revision)	Equity Shares Appl	ication	1	Price per Equity Si	are (₹) [•]
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(OR) Option 3						X
5. TO (Revised Application 5)	No. of	Equity Shares Appl	ication	ĺ	Price per Equity SI	are (₹) [•]
Options	(Application mu	st be in multiples of (In Figures)	[•] Equity Share)	Issue Price	(In Figu Discount, if any	Net Price "Cut-off"
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(OR) Option 3						X
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Bank Name & Branch OR UPI Id						
(Maximum 45 characters)	APPLICANTS IF ANY) H	FREBY CONFIRM TH	AT I/WE HAVE READ AND	LINDERSTOOD THE T	FRMS AND CONDITIONS OF	THIS REVISION FORM AND THE ATTACHED
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		2)				
Date:	, 2019	3)			4	
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	XV	Z LIMITED		Acknowledgement Slip for NDICATE MEMBER/REGISTE	Application	
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Bank & Branch:					Form No.	

XYZ LIMITED 1

Important Note: Application made using third party UPI Id or ASBA Bank A/c are liable to be rejected.

### 11. FIELDS 1, 2 AND 3: NAME AND CONTACT DETAILS OF SOLE/FIRST APPLICANT, PAN OF SOLE/FIRST APPLICANT & DEPOSITORY ACCOUNT DETAILS OF THE APPLICANT

Applicants should refer to instructions contained in paragraphs 1, 2 and 3 above under the heading "Instructions for Filling the Application Form".

#### 12. FIELDS 4 AND 5: APPLICATION OPTIONS REVISION 'FROM' AND 'TO'

- a.) Apart from mentioning the revised number of shares in the Revision Form, the Applicants must also mention the details of shares applied for given in his or her Application Form or earlier Revision Form. For example, if Applicant has applied for [●] equity shares in the Application Form and such applicant is changing number of shares applied for in the Revision Form, the applicant must fill the details of [●] equity shares, in the Revision Form. The members of the Syndicate, the Registered Brokers and the Designated Branches of the SCSBs may not accept incomplete or inaccurate Revision Form.
- b.) In case of revision, applicants' options should be provided by applicants in the same order as provided in the Application Form.
- c.) In case of revision of Applicants by Retail Individual Investors and Retail Individual Shareholders, such Applicants should ensure that the Application Amount, Subsequent to revision, does not exceed ₹ 200,000. In case the Application Amount exceeds ₹ 200,000 due to revision of the Application or for any other reason, the Application may be considered, subject to eligibility, for allocation under the Non-Institutional Category or if it is at the Cut-off Price, then such Application may be rejected. The Cut-off Price option is given only to the Retail Individual Investors and Retail Individual Shareholders indicating their agreement to apply for and purchase the Equity Shares at the Issue Price.
- d.) In case the total amount (i.e., original Application Amount plus additional payment) exceeds ₹ 200,000, the Application will be considered for allocation under the Non-Institutional Category in terms of the Prospectus. If, however, the RII does not either revise the Application or make additional payment and the Issue Price is higher than the price disclosed in the Prospectus, the number of Equity Shares applied for shall be adjusted downwards for the purpose of allocation, such that no additional payment would be required from the RII and the RII is deemed to have approved such revised application at Cut-off Price.
- e.) In case of a downward revision in the Price, RIIs who have applied at the Cut-off Price could either revise their application or the excess amount paid at the time of application may be unblocked in case of applicants.

#### 13. PAYMENT DETAILS

- a.) All Applicants are required to make payment of the full Application Amount along with the Application Revision Form.
- b.) Applicant may Issue instructions to block the revised amount based on the revised Price in the ASBA Account of the UPI Linked Bank Account, to the same Designated Intermediary through whom such applicant had placed the original application to enable the relevant SCSB to block the additional Application Amount, if any.
- c.) In case the total amount (i.e., original Application Amount plus additional payment) exceeds ₹ 200,000, the Application may be considered for allocation under the Non-Institutional Category in terms of the Prospectus. If, however, the Applicant does not either revise the application or make additional payment and the Price is higher than Issue price disclosed in the Prospectus prior to the revision, the number of Equity Shares applied for may be adjusted downwards for the purpose of Allotment, such that additional amount is required blocked and the applicant is deemed to have approved such revised application at the Cut-off Price.
- d.) In case of a downward revision in the Price, RIIs and Retail Individual Shareholders, who have applied at the Cut-off Price, could either revise their application or the excess amount paid at the time of application may be unblocked.

#### 14. FIELD NUMBER 7: SIGNATURES AND ACKNOWLEDGEMENTS

Applicants may refer to instructions contained at paragraphs 9 above under the heading "Instructions for Filling the Application Form" for this purpose.

#### APPLICANT'S DEPOSITORY ACCOUNT AND BANK DETAILS

Please note that, providing bank account details or UPI ID in the space provided in the Application Form is mandatory and applications that do not contain such details are liable to be rejected.

Please note that, furnishing the details of depository account is mandatory and applications without depository account shall be treated as incomplete and rejected.

Applicants should note that on the basis of name of the Applicants, Depository Participant's name, Depository Participant Identification number and Beneficiary Account Number provided by them in the Application Form, the Registrar to the Issue will obtain from the Depository the demographic details including address, Applicants bank account details, MICR code, occupation (hereinafter referred to as 'Demographic Details') or UPI ID (in case of Retail Individual Investors). These Bank Account or UPI ID details would be used for giving refunds to the Applicants. Hence, Applicants are advised to immediately update their Bank Account details as appearing on the records of the depository participant. Please note that failure to do so could result in delays in dispatch/ credit of refunds to Applicants at the Applicants' sole risk and neither the Lead Manager nor the Registrar to the Issue or the Escrow Collection Banks or the SCSB nor the Company shall have any responsibility and undertake any liability for the same. Hence, Applicants should carefully fill in their Depository Account details in the Application Form. These Demographic Details would be used for all correspondence with the Applicants including mailing of the CANs / Allocation Advice and printing of Bank particulars on the refund orders or for refunds through electronic transfer of funds, as applicable. The Demographic Details given by Applicants in the Application Form would not be used for any other purpose by the Registrar to the Issue. By signing the Application Form, the Applicant would be deemed to have authorized the depositories to provide, upon request, to the Registrar to the Issue, the required Demographic Details as available on its records.

#### PAYMENT BY STOCK INVEST

In terms of the Reserve Bank of India Circular No. DBOD No. FSC BC 42/24.47.00/2003-04 dated November 5, 2003; the option to use the stock invest instrument in lieu of cheques or bank drafts for payment of Application money has been withdrawn. Hence, payment through stock invest would not be accepted in this Issue.

#### OTHER INSTRUCTIONS

#### JOINT APPLICATIONS IN THE CASE OF INDIVIDUALS

Applications may be made in single or joint names (not more than three). In the case of joint Applications, all payments will be made out in favour of the Applicant whose name appears first in the Application Form or Revision Form. All communications will be addressed to the First Applicant and will be dispatched to his or her address as per the Demographic Details received from the Depository.

#### MULTIPLE APPLICATIONS

An Applicant should submit only one Application (and not more than one). Two or more Applications will be deemed to be multiple Applications if the sole or First Applicant is one and the same.

In this regard, the procedures which would be followed by the Registrar to the Issue to detect multiple applications are given below:

I. All applications are electronically strung on first name, address (1st line) and applicant's status. Further, these applications are electronically matched for common first name and address and if matched, these are checked manually for age, signature and father/ husband's name to determine if they are multiple applications

- II. Applications which do not qualify as multiple applications as per above procedure are further checked for common DP ID/ beneficiary ID. In case of applications with common DP ID/ beneficiary ID, are manually checked to eliminate possibility of data entry error to determine if they are multiple applications.
- III. Applications which do not qualify as multiple applications as per above procedure are further checked for common PAN. All such matched applications with common PAN are manually checked to eliminate possibility of data capture error to determine if they are multiple applications.

In case of a mutual fund, a separate Application can be made in respect of each scheme of the mutual fund registered with SEBI and such Applications in respect of more than one scheme of the mutual fund will not be treated as multiple Applications provided that the Applications clearly indicate the scheme concerned for which the Application has been made.

In cases where there are more than 20 (Twenty) valid applications having a common address, such shares will be kept in abeyance, post allotment and released on confirmation of "know your client" norms by the depositories. The Company reserves the right to reject, in its absolute discretion, all or any multiple Applications in any or all categories.

After submitting an ASBA Application or Application through UPI Mechanism either in physical or electronic mode, an Applicant cannot apply (either in physical or electronic mode) to either the same or another Designated Branch of the SCSB. Submission of a second Application in such manner will be deemed a multiple Application and would be rejected.

An investor making application using any of channels under UPI Payments Mechanism, shall use only his / her own bank account or only his / her own bank account linked UPI ID to make an application in public issues. Applications made using third party bank account or using third party linked bank account UPI ID are liable for rejection. Sponsor Bank shall provide the investors UPI linked bank account details to RTA for purpose of reconciliation. RTA shall undertake technical rejection of all applications to reject applications made using third party bank account.

Duplicate copies of Application Forms downloaded and printed from the website of the Stock Exchange bearing the same application number shall be treated as multiple applications and are liable to be rejected. The Company, in consultation with the Lead Manager reserves the right to reject, in its absolute discretion, all or any multiple applications in any or all categories. In this regard, the procedure which would be followed by the Registrar to the Issue to detect multiple applications is given below:

- 1. All Applications will be checked for common PAN. For Applicants other than Mutual Funds and FII sub-accounts, Applications bearing the same PAN will be treated as multiple Applications and will be rejected.
- 2. For Applications from Mutual Funds and FII sub-accounts, submitted under the same PAN, as well as Applications on behalf of the Applicants for whom submission of PAN is not mandatory such as the Central or State Government, an official liquidator or receiver appointed by a court and residents of Sikkim, the Application Forms will be checked for common DP ID and Client ID.

#### PERMANENT ACCOUNT NUMBER OR PAN

Pursuant to the circular MRD/DoP/Circ 05/2007 dated April 27, 2007, SEBI has mandated Permanent Account Number ("PAN") to be the sole identification number for all participants transacting in the securities market, irrespective of the amount of the transaction w.e.f. July 2, 2007. Each of the Applicants should mention his/her PAN allotted under the Income Tax Act, 1961. Applications without the PAN will be considered incomplete and are liable to be rejected. It is to be specifically noted that Applicants should not submit the General Index Registration ("GIR") number instead of the PAN, as the Application is liable to be rejected on this ground.

Our Company/ Registrar to the Issue/ Lead Manager can, however, accept the Application(s) in which PAN is wrongly entered into by ASBA SCSB's in the ASBA system, without any fault on the part of Applicant.

#### RIGHT TO REJECT APPLICATIONS

In case of QIB Applicants, the Company in consultation with the Lead Manager may reject Applications provided that the reasons for rejecting the same shall be provided to such Applicant in writing. In case of Non Institutional Applicants, Retail Individual Applicants who applied, the Company has a right to reject Applications based on technical grounds.

#### **GROUNDS FOR REJECTIONS**

Applicants are advised to note that Applications are liable to be rejected inter alia on the following technical grounds:

- > Amount paid does not tally with the amount payable for the highest value of Equity Shares applied for;
- In case of partnership firms, Equity Shares may be registered in the names of the individual partners and not firm as such shall be entitled to apply;
- Application by persons not competent to contract under the Indian Contract Act, 1872 including minors, insane persons;
- > PAN not mentioned in the Application Form;
- GIR number furnished instead of PAN;
- > Applications for lower number of Equity Shares than specified for that category of investors;
- Applications at a price other than the Fixed Price of the Issue;
- ➤ Applications for number of Equity Shares which are not in multiples of [•];
- Category not ticked;
- Multiple Applications as defined in the Prospectus;
- ➤ In case of Application under power of attorney or by limited companies, corporate, trust etc., where relevant documents are not submitted;
- Applications accompanied by Stock invest/ money order/ postal order/ cash;
- > Signature of sole Applicant is missing;
- Application Forms are not delivered by the Applicant within the time prescribed as per the Application Forms, Issue Opening Date advertisement and the Prospectus and as per the instructions in the Prospectus and the Application Forms;
- In case no corresponding record is available with the Depositories that matches three parameters namely, names of the Applicants (including the order of names of joint holders), the Depository Participant's identity (DP ID) and the beneficiary's account number;
- > Applications for amounts greater than the maximum permissible amounts prescribed by the regulations;
- > Applications by OCBs;
- > Applications by US persons other than in reliance on Regulations for "qualified institutional buyers" as defined in Rule 144A under the Securities Act;
- Applications not duly signed;
- Applications by any persons outside India if not in compliance with applicable foreign and Indian laws;
- Applications by any person that do not comply with the securities laws of their respective jurisdictions are liable to be rejected;
- Applications by persons prohibited from buying, selling or dealing in the shares directly or indirectly by SEBI or any other regulatory authority;
- Applications by persons who are not eligible to acquire Equity Shares of the Company in terms of all applicable laws, rules, regulations, guidelines, and approvals;
- ➤ Applications or revisions thereof by QIB Applicants, Non Institutional Applicants where the Application Amount is in excess of ₹ 2,00,000, received after 3.00 pm on the Issue Closing Date;
- > Applications not containing the details of Bank Account, UPI ID and/or Depositories Account;
- Inadequate funds in the bank account to block the Application Amount specified in the Application Form/Application Form at the time of blocking such Application Amount in the bank account;
- ➤ Where no confirmation is received from SCSB for blocking of funds;
- Applications by Applicants not submitted through ASBA process;
- Applications not uploaded on the terminals of the Stock Exchanges;
- Applications by SCSBs wherein a separate account in its own name held with any other SCSB is not mentioned as the ASBA Account in the Application Form;
- > ASBA Account number or UPI ID not mentioned or incorrectly mentioned in the Application Form;
- Submission of Application Form(s) using third party ASBA Bank Account;

- > Submission of more than one Application Form per UPI ID by RIIs applying through Designated Intermediaries;
- ➤ In case of Applications by RIIs (applying through the UPI mechanism), the UPI ID mentioned in the Application Form is linked to a third party bank account;
- ➤ The UPI Mandate is not approved by Retail Individual Investor; and
- The original Application is made using the UPI mechanism and revision(s) to the Application is made using ASBA either physically or online through the SCSB, and *vice versa*.

#### EQUITY SHARES IN DEMATERIALIZED FORM WITH NSDL OR CDSL

To enable all shareholders of the Company to have their shareholding in electronic form, the Company had signed the following tripartite agreements with the Depositories and the Registrar and Share Transfer Agent:

- 1. Tripartite agreement dated July 12, 2022 between our Company, NSDL and the Registrar and Share Transfer Agent to the Issue.
- 2. Tripartite agreement dated July 19, 2022 between our Company, CDSL and the Registrar and Share Transfer Agent to the Issue.
- **a.** The Company's shares bear an ISIN: INE0MLA01012
- a) An applicant applying for Equity Shares in demat form must have at least one beneficiary account with the Depository Participants of either NSDL or CDSL prior to making the application.
- b) The applicant must necessarily fill in the details (including the Beneficiary Account Number and Depository Participant's Identification number) appearing in the Application Form or Revision Form.
- c) Equity Shares allotted to a successful applicant will be credited in electronic form directly to the Applicant's beneficiary account (with the Depository Participant).
- d) Names in the Application Form or Revision Form should be identical to those appearing in the account details in the Depository. In case of joint holders, the names should necessarily be in the same sequence as they appear in the account details in the Depository.
- e) If incomplete or incorrect details are given under the heading 'Applicants Depository Account Details' in the Application Form or Revision Form, it is liable to be rejected.
- f) The Applicant is responsible for the correctness of his or her demographic details given in the Application Form vis-à-vis those with their Depository Participant.
- g) It may be noted that Equity Shares in electronic form can be traded only on the stock exchanges having electronic connectivity with NSDL and CDSL. The Stock Exchange platform where our Equity Shares are proposed to be listed has electronic connectivity with CDSL and NSDL.
- h) The trading of the Equity Shares of our Company would be only in dematerialized form.

#### **COMMUNICATIONS**

All future communications in connection with Applications made in this Issue should be addressed to the Registrar to the Issue quoting the full name of the sole or First Applicant, Application Form number, Applicants Depository Account Details, number of Equity Shares applied for, date of Application form, name and address of the Banker to the Issue where the Application was submitted and a copy of the acknowledgement slip.

Investors can contact the Compliance Officer or the Registrar to the Issue in case of any pre Issue or post Issue related problems such as non-receipt of letters of allotment, credit of allotted shares in the respective beneficiary accounts, etc. at below mentioned addresses;

Priyanka Mahirchandani
H-1/790, Sitapura Industrial Area Ext.,
Near Fire Bridge Office,
Jaipur - 302022,
Rajasthan, India
Telephone: +91 7230043211
E-mail:smefloat@gmail.com

To the Registrar to the Issue
KFin Technologies Private Limited
Selenium Tower-B, Plot 31 & 32, Gachibowli,
Financial District, Nanakramguda, Serilingampally,
Hyderabad – 500 032, Telangana
Contact Person: M Murali Krishna
Tel: +91 40 6716 2222

<b>Fax</b> : +91 40 2343 1551
Email: [•]
Investor grievance e-mail: [●]
Website: www.kfintech.com

#### DISPOSAL OF APPLICATIONS AND APPLICATION MONEYS AND INTEREST IN CASE OF DELAY

The Company shall ensure the dispatch of Allotment advice, instructions to SCSBs and give benefit to the beneficiary account with Depository Participants and submit the documents pertaining to the Allotment to the Stock Exchange within one working day of the date of Allotment of Equity Shares.

The Company shall make best efforts that all steps for completion of the necessary formalities for listing and commencement of trading at Emerge Platform of NSE where the Equity Shares are proposed to be listed are taken within 6 (six) working days of closure of the issue.

#### **IMPERSONATION**

Attention of the applicants is specifically drawn to the provisions of section 38(1) of the Companies Act, 2013 which is reproduced below:

- a) 'Any person who: makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- b) makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- c) Otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under section 447 of Companies Act, 2013 and shall be treated as Fraud.

#### Section 447 of the Companies Act, 2013, is reproduced as below:

Without prejudice to any liability including repayment of any debt under this Act or any other law for the time being in force, any person who is found to be guilty of fraud involving an amount of at least ten lakh rupees or one per cent. of the turnover of the company, whichever is lower shall be punishable with imprisonment for a term which shall not be less than six months but which may extend to ten years and shall also be liable to fine which shall not be less than the amount involved in the fraud, but which may extend to three times the amount involved in the fraud:

Provided that where the fraud in question involves public interest, the term of imprisonment shall not be less than three years.

Provided further that where the fraud involves an amount less than ten lakh rupees or one per cent. of the turnover of the company, whichever is lower, and does not involve public interest, any person guilty of such fraud shall be punishable with imprisonment for a term which may extend to five years or with fine which may extend to twenty lakh rupees or with both.

#### BASIS OF ALLOTMENT

Allotment will be made in consultation with NSE (The Designated Stock Exchange). In the event of oversubscription, the allotment will be made on a proportionate basis in marketable lots as set forth here:

1. The total number of Shares to be allocated to each category as a whole shall be arrived at on a proportionate basis i.e. the total number of Shares applied for in that category multiplied by the inverse of the over subscription ratio (number of applicants in the category x number of Shares applied for).

- 2. The number of Shares to be allocated to the successful applicants will be arrived at on a proportionate basis in marketable lots (i.e. Total number of Shares applied for into the inverse of the over subscription ratio).
- For applications where the proportionate allotment works out to less than [●]equity shares the allotment will be made as follows:
  - a) Each successful applicant shall be allotted [•]equity shares; and
  - b) The successful applicants out of the total applicants for that category shall be determined by the drawal of lots in such a manner that the total number of Shares allotted in that category is equal to the number of Shares worked out as per (2) above.
- 4. If the proportionate allotment to an applicant works out to a number that is not a multiple of [●]equity shares, the applicant would be allotted Shares by rounding off to the lower nearest multiple of [●]equity shares.
- 5. If the Shares allocated on a proportionate basis to any category is more than the Shares allotted to the applicants in that category, the balance available Shares for allocation shall be first adjusted against any category, where the allotted Shares are not sufficient for proportionate allotment to the successful applicants in that category, the balance Shares, if any, remaining after such adjustment will be added to the category comprising of applicants applying for the minimum number of Shares.
- 6. Since present issue is a fixed price issue, the allocation in the net Issue to the public category in terms of Regulation 253(2) of the SEBI (ICDR) (Amendment) Regulations, 2018 shall be made as follows;
  - (a). minimum fifty per cent. to retail individual investors; and
  - (b). remaining to:
    - i) individual applicants other than retail individual investors; and
    - ii) other investors including corporate bodies or institutions, irrespective of the number of Equity Shares applied for;

Provided that the unsubscribed portion in either of the categories specified in clauses (a) or (b) may be allocated to applicants in the other category.

**Explanation:** If the retail individual investor category is entitled to more than fifty per cent of the net issue size on a proportionate basis, the retail individual investors shall be allocated that higher percentage.

Please note that the Allotment to each Retail Individual Investor shall not be less than the minimum application lot, subject to availability of Equity Shares in the Retail portion. The remaining available Equity Shares, if any in Retail portion shall be allotted on a proportionate basis to Retail individual Investor in the manner in this para titled "BASIS OF ALLOTMENT".

"Retail Individual Investor" means an investor who applies for shares of value of not more than  $\stackrel{?}{\underset{\sim}{\sim}} 2,00,000/$ -. Investors may note that in case of over subscription allotment shall be on proportionate basis and will be finalized in consultation with the Emerge Platform of NSE .

#### BASIS OF ALLOTMENT IN THE EVENT OF UNDER SUBSCRIPTION

In the event of under subscription in the Issue, the obligations of the Underwriters shall get triggered in terms of the Underwriting Agreement. The Minimum subscription of 100% of the Issue size shall be achieved before our company proceeds to get the basis of allotment approved by the Designated Stock Exchange.

The Executive Director/Managing Director of the Emerge Platform of NSE – the Designated Stock Exchange in addition to Lead Manager and Registrar to the Public Issue shall be responsible to ensure that the basis of allotment is finalized in a fair and proper manner in accordance with the SEBI (ICDR) Regulations, 2018.

#### UNDERTAKING BY OUR COMPANY

Our Company undertakes the following:

- 1. that the complaints received in respect of this Issue shall be attended to by our Company expeditiously and satisfactorily;
- 2. That all steps will be taken for the completion of the necessary formalities for listing and commencement of trading at the Stock Exchange where the Equity Shares are proposed to be listed within 6 (Six) working days of closure of the Issue;
- 3. that funds required for making refunds/unblocking to unsuccessful applicants as per the mode(s) disclosed shall be made available to the Registrar to the Issue by us;
- 4. that the instruction for electronic credit of Equity Shares/ refund orders/intimation about the refund to non-resident Indians shall be completed within specified time; and
- 5. that no further issue of Equity Shares shall be made till the Equity Shares offered through the Prospectus are listed or till the application monies are refunded on account of non-listing, under subscription etc.
- 6. that Company shall not have recourse to the Issue proceeds until the approval for trading of the Equity Shares from the Stock Exchange where listing is sought has been received.
- 7. Adequate arrangements shall be made to collect all Application forms.

#### UTILIZATION OF ISSUE PROCEEDS

The Board of Directors certifies that:

- 1) All monies received out of the Issue shall be credited/ transferred to a separate bank account other than the bank account referred to in sub section (3) of Section 40 of the Companies Act 2013;
- Details of all monies utilized out of the Issue shall be disclosed and continue to be disclosed till any part of the issue proceeds remains unutilized under an appropriate separate head in the Company's balance sheet indicating the purpose for which such monies have been utilized;
- 3) Details of all unutilized monies out of the Issue, if any shall be disclosed under an appropriate head in the balance sheet indicating the form in which such unutilized monies have been invested;
- 4) Our Company shall comply with the requirements of section SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and pursuant to section 177 of the Company's Act, 2013 in relation to the disclosure and monitoring of the utilization of the proceeds of the Issue respectively;
- 5) Our Company shall not have recourse to utilize the Issue Proceeds until the approval for listing and trading of the Equity Shares from the Stock Exchange where listing is sought has been received.

#### RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES

Foreign investment in Indian securities is regulated through the FDI Policy and FEMA. The government bodies responsible for granting foreign investment approvals are the concerned ministries/departments of the Government of India and the RBI, in consultation with the Department for Promotion of Industry and Internal Trade, Ministry of Commerce and Industry, Government of India (formerly known as Department of Industrial Policy and Promotion) ("DPIIT").

The Government has from time to time made policy pronouncements on FDI through press notes and press releases. The DPIIT, issued the Consolidated FDI Policy which with effect from October 15, 2020, consolidates and supersedes all previous press notes, press releases and clarifications on FDI issued by the DPIIT that were in force and effect as on October 15, 2020. The Consolidated FDI Policy will be valid until the DPIIT issues an updated circular and shall be subject to FEMA Rules.

The transfer of shares between an Indian resident and a non-resident does not require the prior approval of the RBI, provided that (i) the activities of the investee company are under the automatic route under the FDI Policy and transfer does not attract the provisions of the Takeover Regulations; (ii) the non-resident shareholding is within the sectoral limits under the FDI Policy; and (iii) the pricing is in accordance with the guidelines prescribed by SEBI and RBI.

The foreign investment in our Company is governed by inter alia the FEMA, as amended, the FEMA Rules, the FDI Policy issued and amended by way of press notes. In terms of the FEMA Rules, for calculating the aggregate holding of FPIs in a company, holding of all registered FPIs shall be included. The aggregate limit for FPI investments shall be the sectoral cap applicable to our Company. In accordance with the FEMA Rules, the total holding by any individual NRI, on a repatriation basis, shall not exceed 5% of the total paid-up equity capital on a fully diluted basis or shall not exceed five percent of the paid-up value of each series of debentures or preference shares or share warrants issued by an Indian company and the total holdings of all NRIs and OCIs put together shall not exceed 10% of the total paid-up equity capital on a fully diluted basis or shall not exceed 10% of the paid-up value of each series of debentures or preference shares or share warrant. Provided that the aggregate ceiling of 10% may be raised to 24% if a special resolution to that effect is passed by the general body of the Indian company.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction. The above information is given for the benefit of the Bidders. Our Company and the Lead Manager are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Draft Prospectus. Bidders are advised to make their independent investigations and ensure that the number of Equity Shares Bid for do not exceed the applicable limits under laws or regulations.

# SECTION VIII - DESCRIPTION OF EQUITY SHARES AND TERMS OF ARTICLES OF ASSOCIATION

Capitalised terms used in this section have the meaning that has been given to such terms in the Articles of Association of our Company. Pursuant to Schedule I of the Companies Act, 2013 and the SEBI ICDR Regulations, the main provisions of the Articles of Association of our Company are detailed below:

Pursuant to the Companies Act and the SEBI ICDR Regulations the main provisions of our Articles of Association relating to, among others, voting rights, dividend, lien, forfeiture, restrictions on transfer and transmission of Equity Shares or debentures and/or on their consolidation/splitting are detailed below. Please note that each provision herein below is numbered as per the corresponding article number in our Articles and capitalised/ defined terms herein have the same meaning given to them in our Articles. Subject to our Articles, any words or expression defined in the Companies Act, 2013 shall, except so where the subject or context forbids; bear the same meaning in these Articles.

#### **Preliminary**

- 1. The regulation contained in the Table marked 'F' in Schedule F to the Companies Act, 2013 as amended from time to time, shall not apply to the company, except in so far as the same are repeated, contained or expressly made applicable in these Articles or by the said Act.
- 2. The regulations for the management of the Company and for the observance by the members thereto and their representatives, shall subject to any exercise of the statutory powers of the Company with reference to the deletion or alteration of or addition to its regulations by resolutions as prescribed or permitted by the Companies Act 2013, as amended from time to time, be such as are contained in these Articles.

#### Interpretation

- (1) In these regulations—
- (a) "The Act" means the Companies Act, 2013, or any statutory modification or re- enactment thereof for the time being in force and the term shall be deemed to refer to the applicable section thereof which is relatable to the relevant Article in which the said term appears in these Articles and any previous company law, so far as may be applicable.
- (b) ""Annual General Meeting" means the annual general meeting of the Company convened and held in accordance with the Act.
- (c) "Articles of association" or "Articles" mean these articles of association of the Company, as may be altered from time to time in accordance with the Act.
- (d) "Board" or Board of Directors" means the board of directors of the Company in office at applicable times.
- (e) "Company" means AGARWAL FLOAT GLASS INDIA LIMITED a company Incorporated under the laws of India.
- (f) "**Depository**" means in depository, as defined in clause (e) of sub-section (I) of Section 2 of the Depositories Act, 1996 and a company formed and registered under the Companies Act, 2013 and which has been granted a certificate of registration under sub-section (IA) of Section 12 of the Securities and Exchange Board of India Act, 1992.
- (g) "Director" shall mean any director of the Company, including alternate directors, Independent Directors and nominee directors appointed in accordance with and the provisions of these Articles.
- (h) "**Equity Shares or Shares**" shall mean the issued, subscribed and fully paid up equity shares of the Company of Re. 10 each.

- (i) "Exchange" shall mean Stock Exchanges in India.
- (j) "The Seal" means the common seal of the company.
- (2) Unless the context otherwise requires, words or expressions contained in these regulations shall bear the same meaning as in the Act or any statutory modification thereof in force at the date at which these regulations become binding on the company.
- (3) The Company is a Public Company within the meaning of Section 2(71) of the Companies Act, 2013 and accordingly: -
- (a) is not a private company;
- (b) has a minimum paid-up share capital Rs.5,00,000/- (Rupees Five Lakhs Only) as prescribed by the Act.

#### Share capital and in variation of rights

- 4. (1) The authorised share capital of the Company shall be such amount divided in to such class(s), denomination(s) and number of shares in the Company as stated in Clause V of the memorandum of association, with power to increase or reduce such capital from time to time and power to divide the shares in the capital for the time being into other classes and to attach thereto respectively such preferential convertible, deferred, qualified, or other special rights, privileges, conditions or restrictions and to vary, modify or abrogate the same in such manner as may be determined by or in accordance with the Articles of the Company, subject to the provisions of applicable law for the time being in force.
- (2) Except so far as otherwise provided by the conditions of issue or by these Articles any capital raised by the creation of new shares shall be considered as part of the existing capital and shall be subject to the provisions herein contained with reference to the payment of calls and installment forfeiture lien, surrender, transfer and transmission, voting and otherwise.
- (3) The Company may issue the following kinds of shares in accordance with these Articles, the Act and other applicable law.
- (a) Equity share capital
  - (i) With voting rights, and / or
  - (ii) With differential rights as to dividend voting or otherwise in accordance with the Act; and
- (b)Preference share capital
- (4) Subject to the provisions of the Act and these Articles, the shares the capital of the company shall be under the control of the Directors who may issue, allot or otherwise dispose of the same or any of them to such persons, in such proportion and on such terms and conditions and either at a premium or at par and at such time as they may from time to time think fit.
  - (i) Every person whose name is entered as a member in the register of members shall be entitled to receive within two months after incorporation, in case of subscribers to the memorandum or after allotment or within one month after the application for the registration of transfer or transmission or within such other period as the conditions of issue shall be provided, —
  - (a) one certificate for all his shares without payment of any charges; or
  - (b) several certificates, each for one or more of his shares, upon payment of twenty rupees for each certificate after the first.

- (ii) Every certificate shall be under the seal and shall specify the shares to which it relates and the amount paidup thereon.
- (iii) In respect of any share or shares held jointly by several persons, the company shall not be bound to issue more than one certificate, and delivery of a certificate for a share to one of several joint holders shall be sufficient delivery to all such holders.
- 5. If any certificate be worn out, defaced, mutilated or torn or if there be no further space on the back thereof for endorsement of transfer, then upon production and surrender thereof to the Company, in new certificate may be issued in lieu thereof, and if any certificate is lost or destroyed then upon proof thereof to the satisfaction of the Company and on execution of such indemnity as the Company deem adequate, being given, a new certificate in lieu thereof shall be given to the party entitled to such lost or destroyed certificate. Every certificate under this Article shall be issued upon payment of such fees for each certificate as may be specified by the Board (which fees shall not exceed the maximum amount permitted under the applicable law) provided that no fee shall be charged for issue of new certificates in replacement of those which are ole, defaced or worn out or where there is no further space on the back thereof for endorsement of transfer.

Provided that notwithstanding what is stated above, the Directors shall comply with such rules or regulation or requirements of any stock exchange or the rules made under the Act or the rules made under Securities Contracts (Regulation) Act, 1956 or any other act or rules applicable in this behalf. The provision of this Article shall mutatis mutandis Apply to debentures of the Company.

- 6. Except as required by law, no person shall be recognised by the company as holding any share upon any trust, and the company shall not be bound by, or be compelled in any way to recognise (even when having notice thereof) any equitable, contingent, future or partial interest in any share, or any interest in any fractional part of a share, or (except only as by these regulations or by law otherwise provided) any other rights in respect of any share except an absolute right to the entirety thereof in the registered holder.
  - 7. (i) The company may exercise the powers of paying commissions conferred by sub-section (6) of section 40, provided that the rate per cent. or the amount of the commission paid or agreed to be paid shall be disclosed in the manner required by that section and rules made thereunder.
  - (ii) The rate or amount of the commission shall not exceed the rate or amount prescribed in rules made under sub-section (6) of section 40.
- (iii) The commission may be satisfied by the payment of cash or the allotment of fully or partly paid shares or partly in the one way and partly in the other.
  (i) If at any time the share capital is divided into different classes of shares, the rights attached to any class (unless otherwise provided by the terms of issue of the shares of that class) may, subject to the provisions of section 48, and whether or not the company is being wound up, be varied with the consent in writing of the holders of three-fourths of the issued shares of that class, or with the sanction of a special resolution passed at a separate meeting of the holders of the shares of that class.
  - (ii) To every such separate meeting, the provisions of these regulations relating to general meetings shall *mutatis mutandis* apply, but so that the necessary quorum shall be at least two persons holding at least one-third of the issued shares of the class in question.
  - 9. The rights conferred upon the holders of the shares of any class issued with preferred or other rights shall not, unless otherwise expressly provided by the terms of issue of the shares of that class, be deemed to be varied by the creation or issue of further shares ranking *pari passu* therewith.

**10**. Subject to the provisions of section 55, any preference shares may, with the sanction of an ordinary resolution, be issued on the terms that they are to be redeemed on such terms and in such manner as the company before the issue of the shares may, by special resolution, determine.

#### Lien

- 11. (i) The company shall have a first and paramount lien—
  - (a) on every share (not being a fully paid share), for all monies (whether presently payable or not) called, or payable at a fixed time, in respect of that share; and
  - (b) on all shares (not being fully paid shares) standing registered in the name of a single person, for all monies presently payable by him or his estate to the company:

Provided that the Board of directors may at any time declare any share to be wholly or in part exempt from the provisions of this clause.

- (ii) The company's lien, if any, on a share shall extend to all dividends payable and bonuses declared from time to time in respect of such shares.
- 12. The company may sell, in such manner as the Board thinks fit, any shares on which the company has a lien:

Provided that no sale shall be made—

- (a) unless a sum in respect of which the lien exists is presently payable; or
- (b) until the expiration of fourteen days after a notice in writing stating and demanding payment of such part of the amount in respect of which the lien exists as is presently payable, has been given to the registered holder for the time being of the share or the person entitled thereto by reason of his death or insolvency.
- 13. (i) To give effect to any such sale, the Board may authorise some person to transfer the shares sold to the purchaser thereof.
  - (ii) The purchaser shall be registered as the holder of the shares comprised in any such transfer.
  - (iii) The purchaser shall not be bound to see to the application of the purchase money, nor shall his title to the shares be affected by any irregularity or invalidity in the proceedings in reference to the sale.
- 14. (*i*) The proceeds of the sale shall be received by the company and applied in payment of such part of the amount in respect of which the lien exists as is presently payable.
  - (ii) The residue, if any, shall, subject to a like lien for sums not presently payable as existed upon the shares before the sale, be paid to the person entitled to the shares at the date of the sale.

#### Calls on shares

15. (i) The Board may, from time to time, make calls upon the members in respect of any monies unpaid on their shares (whether on account of the nominal value of the shares or by way of premium) and not by the conditions of allotment thereof made payable at fixed times:

Provided that no call shall exceed one-fourth of the nominal value of the share or be payable at less than one month from the date fixed for the payment of the last preceding call.

- (ii) Each member shall, subject to receiving at least fourteen days' notice specifying the time or times and place of payment, pay to the company, at the time or times and place so specified, the amount called on his shares.
- (iii) A call may be revoked or postponed at the discretion of the Board.
- 16. A call shall be deemed to have been made at the time when the resolution of the Board authorizing the call was passed and may be required to be paid by installments.
- 17. The joint holders of a share shall be jointly and severally liable to pay all calls in respect thereof.
- **18**. (*i*) If a sum called in respect of a share is not paid before or on the day appointed for payment thereof, the person from whom the sum is due shall pay interest thereon from the day appointed for payment thereof to the time of actual payment at ten per cent. per annum or at such lower rate, if any, as the Board may determine.
  - (ii) The Board shall be at liberty to waive payment of any such interest wholly or in part.
- 19. (*i*) Any sum which by the terms of issue of a share becomes payable on allotment or at any fixed date, whether on account of the nominal value of the share or by way of premium, shall, for the purposes of these regulations, be deemed to be a call duly made and payable on the date on which by the terms of issue such sum becomes payable.
  - (ii) In case of non-payment of such sum, all the relevant provisions of these regulations as to payment of interest and expenses, forfeiture or otherwise shall apply as if such sum had become pay able by virtue of a call duly made and notified.

#### 20. The Board—

- (a) may, if it thinks fit, receive from any member willing to advance the same, all or any part of the monies uncalled and unpaid upon any shares held by him; and
- (b) upon all or any of the monies so advanced, may (until the same would, but for such advance, become presently payable) pay interest at such rate not exceeding, unless the company in general meeting shall otherwise direct, twelve per cent. per annum, as may be agreed upon between the Board and the member paying the sum in advance.

### Transfer of shares

- 21. (i) The instrument of transfer of any share in the company shall be executed by or on behalf of both the transferor and transferee.
  - (ii) The transferor shall be deemed to remain a holder of the share until the name of the transferee is entered in the register of members in respect thereof.
- 22. The Board may, subject to the right of appeal conferred by section 58 decline to register—
  - (a) the transfer of a share, not being a fully paid share, to a person of whom they do not approve; or (b) any transfer of shares on which the company has a lien.
- 23. The Board may decline to recognize any instrument of transfer unless—
  - (a) the instrument of transfer is in the form as prescribed in rules made under sub-section (1) of section 56;
  - (b) the instrument of transfer is accompanied by the certificate of the shares to which it relates, and such other evidence as the Board may reasonably require to show the right of the transferor to make the transfer; and

- (c) the instrument of transfer is in respect of only one class of shares.
- 24. On giving not less than seven days' previous notice in accordance with section 91 and rules made thereunder, the registration of transfers may be suspended at such times and for such periods as the Board may from time to time determine:

Provided that such registration shall not be suspended for more than thirty days at any one time or for more than forty-five days in the aggregate in any year.

## Transmission of shares

- 25. (i) On the death of a member, the survivor or survivors where the member was a joint holder, and his nominee or nominees or legal representatives where he was a sole holder, shall be the only persons recognized by the company as having any title to his interest in the shares.
  - (ii) Nothing in clause (i) shall release the estate of a deceased joint holder from any liability in respect of any share which had been jointly held by him with other persons.
- **26**. (*i*) Any person becoming entitled to a share in consequence of the death or insolvency of a member may, upon such evidence being produced as may from time to time properly be required by the Board and subject as hereinafter provided, elect, either—
  - (a) to be registered himself as holder of the share; or
  - (b) to make such transfer of the share as the deceased or insolvent member could have made.
  - (ii) The Board shall, in either case, have the same right to decline or suspend registration as it would have had, if the deceased or insolvent member had transferred the share before his death or insolvency.
- 27. (i) If the person so becoming entitled shall elect to be registered as holder of the share himself, he shall deliver or send to the company a notice in writing signed by him stating that he so elects.
  - (ii) If the person aforesaid shall elect to transfer the share, he shall testify his election by executing a transfer of the share.
  - (iii) All the limitations, restrictions and provisions of these regulations relating to the right to transfer and the registration of transfers of shares shall be applicable to any such notice or transfer as afore said as if the death or insolvency of the member had not occurred and the notice or transfer were a transfer signed by that member.
- 28. A person becoming entitled to a share by reason of the death or insolvency of the holder shall be entitled to the same dividends and other advantages to which he would be entitled if he were the registered holder of the share, except that he shall not, before being registered as a member in respect of the share, be entitled in respect of it to exercise any right conferred by membership in relation to meetings of the company:

Provided that the Board may, at any time, give notice requiring any such person to elect either to be registered himself or to transfer the share, and if the notice is not complied with within ninety days, the Board may thereafter withhold payment of all dividends, bonuses or other monies payable in respect of the share, until the requirements of the notice have been complied with.

# Forfeiture of shares

- 29. If a member fails to pay any call, or installment of a call, on the day appointed for payment thereof, the Board may, at any time there after during such time as any part of the call or installment remains unpaid, serve a notice on him requiring payment of so much of the call or installment as is unpaid, together with any interest which may have accrued.
- **30**. The notice aforesaid shall—

- (a) Name a further day (not being earlier than the expiry of fourteen days from the date of service of the notice) on or before which the payment required by the notice is to be made; and
- (b) State that, in the event of non-payment on or before the day so named, the shares in respect of which the call was made shall be liable to be forfeited.
- **31**. If the requirements of any such notice as aforesaid are not complied with, any share in respect of which the notice has been given may, at any time thereafter, before the payment required by the notice has been made, be forfeited by a resolution of the Board to that effect.
- **32.** (*i*) A forfeited share may be sold or otherwise disposed of on such terms and in such manner as the Board thinks fit.
  - (ii) At any time before a sale or disposal as aforesaid, the Board may cancel the forfeiture on such terms as it thinks fit.
- 33. (i) A person whose shares have been forfeited shall cease to be a member in respect of the forfeited shares, but shall, notwithstanding the forfeiture, remain liable to pay to the company all monies which, at the date of forfeiture, were presently payable by him to the company in respect of the shares.
  - (ii) The liability of such person shall cease if and when the company shall have received payment in full of all such monies in respect of the shares.
- 34. (i) A duly verified declaration in writing that the declarant is a director, the manager or the secretary, of the company, and that a share in the company has been duly forfeited on a date stated in the declaration, shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the share.
  - (ii) The company may receive the consideration, if any, given for the share on any sale or disposal thereof and may execute a transfer of the share in favor of the person to whom the share is sold or disposed of.
  - (iii) The transferee shall thereupon be registered as the holder of the share.
  - (iv) The transferee shall not be bound to see to the application of the purchase money, if any, nor shall his title to the share be affected by any irregularity or invalidity in the proceedings in reference to the forfeiture, sale or disposal of the share.
- 35. The provisions of these regulations as to forfeiture shall apply in the case of non-payment of any sum which, by the terms of issue of a share, becomes payable at a fixed time, whether on account of the nominal value of the share or by way of premium, as if the same had been payable by virtue of a call duly made and notified.

### Alteration of capital

- 36. The company may, from time to time, by ordinary resolution increase the share capital by such sum, to be divided into shares of such amount, as may be specified in the resolution.
- 37. Subject to the provisions of section 61, the company may, by ordinary resolution,—
  - (a) Consolidate and divide all or any of its share capital into shares of larger amount than its existing shares; (b) Convert all or any of its fully paid-up shares into stock, and reconvert that stock into fully paid-up shares of any denomination;
  - (c) Sub-divide its existing shares or any of them into shares of smaller amount than is fixed by the memorandum;

- (d) Cancel any shares which, at the date of the passing of the resolution, have not been taken or agreed to be taken by any person.
- 38. Where shares are converted into stock,—
  - (a) the holders of stock may transfer the same or any part thereof in the same manner as, and subject to the same regulations under which, the shares from which the stock arose might before the conversion have been transferred, or as near thereto as circumstances admit:

Provided that the Board may, from time to time, fix the minimum amount of stock transferable, so, however, that such minimum shall not exceed the nominal amount of the shares from which the stock arose.

- (b) the holders of stock shall, according to the amount of stock held by them, have the same rights, privileges and advantages as regards dividends, voting at meetings of the company, and other matters, as if they held the shares from which the stock arose; but no such privilege or advantage (except participation in the dividends and profits of the company and in the assets on winding up) shall be conferred by an amount of stock which would not, if existing in shares, have conferred that privilege or advantage.
- (c) Such of the regulations of the company as are applicable to paid- up shares shall apply to stock and the words "share" and "shareholder" in those regulations shall include "stock" and "stock-holder" respectively.
- 39. The company may, by special resolution, reduce in any manner and with, and subject to, any incident authorized and consent required by law,—
  - (a) its share capital;
  - (b) any capital redemption reserve account; or
  - (c) any share premium account.

and in particular without prejudice to the generality of the foregoing power may be(i)extinguishing or reducing the liability on any of its shares in respect of share capital not paid up;(ii)either with or without extinguishing or reducing liability on any of its shares (a) cancel paid up share capital which is lost or is unrepresented by available assets or (b) pay off any paid up share capital which is in excess of the wants of the company, and may ,if and so far as is necessary ,alter its Memorandum ,by reducing the amount of its share capital and of its shares accordingly

#### Dematerialsation of Securities

40. The Company shall recognize interest in dematerialised securities under the Depositories Act, 1996.

Subject to the provisions of the Act, either the Company or the investor may exercise an option to issue (in case of the company only),deal in, hold the securities (including shares)with a Depository in electronic form and the certificates in respect thereof shall be dematerialized ,in which event, the rights and obligations of the parties concerned and matters connected therewith or incidental thereof shall be governed by the provision of the Depositories Act,1996 as amended from time to time or any statutory modification(s) thereto or re-enactment thereof ,the Securities and Exchange Board of India (Depositories and participants) Regulations ,2018 and other applicable laws.

# Demateralisation /Re-Materalisation Of Securities

Notwithstanding anything to the contrary or inconsistent contained in these Articles, the company shall be entitled to dematerialize its existing securities, re-materalise its securities held in Depositories and/or offer its fresh securities in the dematerialized form pursuant to the Depositories Act,1996 and the rules framed thereunder, if any.

Option to receive security certificate or hold securities with the Depository

Every person subscribing to or holding securities of the company shall have the option to receive the security certificate or hold securities with a Depository. Where a person opts to hold a security with the Depository, the Company shall intimate such Depository of the details of allotment of the security and on receipt of such information, the Depository shall enter in its Record, the name of the allottees as the beneficial owner of that security.

### Securites in Electronic Form

All securities held by a Depository shall be dematerialized and held in electronic form. No certificates shall be issued for the securities held by the Depository.

#### Beneficial owner deemed as absolute owner

Except as ordered by the court of competent jurisdiction or by applicable law required and subject to the provisions of the Act, the Company shall be entitled to treat the person whose name appears on the applicable register as holder of any security or whose name appears as the beneficial owner of any security in the records of the Depository as the absolute owner thereof and accordingly shall not be bound to recognize any benami trust or equity, equitable contingent ,future ,partial interest ,other claims to or interest in respect of such securities or(except only as by these Articles otherwise expressly provided) any right in respect of a security other than an absolute rights thereto in accordance with these Articles ,on the part of any other person whether or not it has expressed or implied notice thereof but the Board shall at their sole discretion register any security in the joint names of any two or more persons or the survivor or survivors of them

### Register and index of beneficial owners

The company shall cause to be kept a register and index of members with details of securities held in materialized and dematerialized forms in any media as may be permitted by law including any form of electronic media. The register and index of beneficial owners maintained by a Depository under the Depositories Act, 1996 shall be deemed to be a register and index of members for the purposes of this Act. The company shall have the power to keep in any state or country outside India, a Register of members, resident in that state or country.

# Capitalization of Profit

- 41. (i) The company in general meeting may, upon the recommendation of the Board, resolve—
  - (a) that it is desirable to capitalize any part of the amount for the time being standing to the credit of any of the company's reserve accounts, or to the credit of the profit and loss account, or otherwise available for distribution:
  - (b) That such sum be accordingly set free for distribution in the manner specified in clause (ii) amongst the members who would have been entitled thereto, if distributed by way of dividend and in the same proportions.
  - (ii) The sum aforesaid shall not be paid in cash but shall be applied, subject to the provision contained in clause (iii), either in or towards—
  - (A) paying up any amounts for the time being unpaid on any shares held by such members respectively;
  - (B) paying up in full, unissued shares of the company to be allotted and distributed, credited as fully paid-up, to and amongst such members in the proportions aforesaid;
  - (C) Partly in the way specified in sub-clause (A) and partly in that specified in sub-clause (B);
  - (D) A securities premium account and a capital redemption reserve account may, for the purposes of this regulation, be applied in the paying up of unissued shares to be issued to members of the company as fully paid bonus shares;
  - (E) The Board shall give effect to the resolution passed by the company in pursuance of this regulation.

- 42. (i) Whenever such a resolution as aforesaid shall have been passed, the Board shall—
  - (a) Make all appropriations and applications of the undivided profits resolved to be capitalized thereby, and all allotments and issues of fully paid shares if any; and(b) generally do all acts and things required to give effect thereto.
  - (ii) The Board shall have power—
  - (a) To make such provisions, by the issue of fractional certificates or by payment in cash or otherwise as it thinks fit, for the case of shares becoming distributable infractions; and
  - (b) to authorize any person to enter, on behalf of all the members entitled thereto, into an agreement with the company providing for the allotment to them respectively, credited as fully paid-up, of any further shares to which they may be entitled upon such capitalization, or as the case may require, for the payment by the company on their behalf, by the application thereto of their respective proportions of profits resolved to be capitalized, of the amount or any part of the amounts remaining unpaid on their existing shares;
  - (iii) Any agreement made under such authority shall be effective and binding on such members.

# Buy-back of shares

43. Notwithstanding anything contained in these articles but subject to the provisions of sections 68 to 70 and any other applicable provision of the Act or any other law for the time being in force, the company may purchase its own shares or other specified securities.

#### General meetings

- 44. All general meetings other than annual general meeting shall be called extra-ordinary general meeting.
- 45. (i) The Board may, whenever it thinks fit, call an extraordinary general meeting.
  - (ii) If at any time directors capable of acting who are sufficient in number to form a quorum are not within India, any director or any two members of the company may call an extraordinary general meeting in the same manner, as nearly as possible, as that in which such a meeting may be called by the Board

#### Proceedings at general meetings

- 46. (i) No business shall be transacted at any general meeting unless a quorum of members is present at the time when the meeting proceeds to business.
- (ii) Save as otherwise provided herein, the quorum for the general meetings shall be as provided in section 103.
- 47. The chairperson, if any, of the Board shall preside as Chairperson at every general meeting of the company.
- 48. If there is no such Chairperson, or if he is not present within fifteen minutes after the time appointed for holding the meeting, or is unwilling to act as chairperson of the meeting, the directors present shall elect one of their members to be Chairperson of the meeting.
- 49. If at any meeting no director is willing to act as Chairperson or if no director is present within fifteen minutes after the time appointed for holding the meeting, the members present shall choose one of their members to be Chairperson of the meeting.

### Adjournment of meeting

- 50. (i) The Chairperson may, with the consent of any meeting at which a quorum is present, and shall, if so directed by the meeting, adjourn the meeting from time to time and from place to place.
- (ii) No business shall be transacted at any adjourned meeting other than the business left unfinished at the meeting from which the adjournment took place.
- (iii) When a meeting is adjourned for thirty days or more, notice of the adjourned meeting shall be given as in the case of an original meeting.
- (iv) Save as aforesaid, and as provided in section 103 of the Act, it shall not be necessary to give any notice of an adjournment or of the business to be transacted at an adjourned meeting.

# Voting rights

- 51. Subject to any rights or restrictions for the time being attached to any class or classes of shares,— (a) on a show of hands, every member present in person shall have one vote; and
  - (b) on a poll, the voting rights of members shall be in proportion to his share in the paid-up equity share capital of the company.
- 52. A member may exercise his vote at a meeting by electronic means in accordance with section 108 and shall vote only once.
- 53. (i) In the case of joint holders, the vote of the senior who tenders a vote, whether in person or by proxy, shall be accepted to the exclusion of the votes of the other joint holders.
- (ii) For this purpose, seniority shall be determined by the order in which the names stand in the register of members.
- 54. A member of unsound mind, or in respect of whom an order has been made by any court having jurisdiction in lunacy, may vote, whether on a show of hands or on a poll, by his committee or other legal guardian, and any such committee or guardian may, on a poll, vote by proxy.
- 55. Any business other than that upon which a poll has been demanded may be preceded with, pending the taking of the poll.
- 56. No member shall be entitled to vote at any general meeting unless all calls or other sums presently payable by him in respect of shares in the company have been paid.
- 57. (i) No objection shall be raised to the qualification of any voter except at the meeting or adjourned
  - meeting at which the vote objected to is given or tendered, and every vote not disallowed at such meeting shall be valid for all purposes.
  - (ii) Any such objection made in due time shall be referred to the Chairperson of the meeting, whose decision shall be final and conclusive.

#### **Proxy**

58. The instrument appointing a proxy and the power-of-attorney or other authority, if any, under which it is signed or a notarised copy of that power or authority, shall be deposited at the registered office of the company not less than 48 hours before the time for holding the meeting or adjourned meeting at which the person named in

the instrument proposes to vote, or, in the case of a poll, not less than 24 hours before the time appointed for the taking of the poll; and in default the instrument of proxy shall not be treated as valid.

- 59. An instrument appointing a proxy shall be in the form as prescribed in the rules made under section 105.
- 60. A vote given in accordance with the terms of an instrument of proxy shall be valid, notwithstanding the previous death or insanity of the principal or the revocation of the proxy or of the authority under which the proxy was executed, or the transfer of the shares in respect of which the proxy is given:

Provided that no intimation in writing of such death, insanity, revocation or transfer shall have been received by the company at its office before the commencement of the meeting or adjourned meeting at which the proxy is used.

# **Board of Directors**

61. The number of the directors and the names of the first directors shall be determined in writing by the subscribers of the memorandum or a majority of them.

The following are the First Director of the Company:

#### 1. MAHESH KUMAR AGARWAL

#### 2. UMA SHANKAR AGARWAL

- 62. (i) The remuneration of the directors shall, in so far as it consists of a monthly payment, be deemed to accrue from day-to-day.
  - (ii) In addition to the remuneration payable to them in pursuance of the Act, the directors may be paid all travelling, hotel and other expenses properly incurred by them—
  - (a) in attending and returning from meetings of the Board of Directors or any committee thereof or general meetings of the company; or
  - (b) in connection with the business of the company.
- 63. The Board may pay all expenses incurred in getting up and registering the company.
- 64. The company may exercise the powers conferred on it by section 88 with regard to the keeping of a foreign register; and the Board may (subject to the provisions of that section) make and vary such regulations as it may thinks fit respecting the keeping of any such register.
- 65. All cheques, promissory notes, drafts, *hundis*, bills of exchange and other negotiable instruments, and all receipts for monies paid to the company, shall be signed, drawn, accepted, endorsed, or otherwise executed, as the case may be, by such person and in such manner as the Board shall from time to time by resolution determine.
- 66. Every director present at any meeting of the Board or of a committee thereof shall sign his name in a book to be kept for that purpose.
- 67. (i) Subject to the provisions of section 149, the Board shall have

power at any time, and from time to time, to appoint a person as an additional director, provided the number of the directors and additional directors together shall not at any time exceed the maximum strength fixed for the Board by the articles.

(ii) Such person shall hold office only up to the date of the next annual general meeting of the company but shall be eligible for appointment by the company as a director at that meeting subject to the provisions of the Act.

#### **Retirement and Rotation of Directors**

68. (1) At every Annual General Meeting of the Company, one-third of such of the Directors for the time being as are liable to retire by rotation or if their number is not three or a multiple of three, the number nearest to one-third shall retire from Office of Directors. The Independent Directors, if any, shall not be subject to retirement under this Article and shall not be taken into account in determining the retirement by rotation or the number of Directors to retire. The Debenture Directors, Nominee Directors, and Managing Directors, if any, shall not be subject to retirement under this Article and shall not be taken into account in determining the number of Directors to retire by rotation.

## Ascertainment of Directors retiring by rotation and filling of vacancies

69. Subject to the provisions of the Act and these Articles, the Directors to retire by rotation under the last preceding Article at every Annual General Meeting shall be those who have been longest in office since their last appointment, but as between person who become Directors on the same day, those who are to retire, shall in default of an subject to any agreement among themselves be determined by lot. Subject to the provisions of the Act, a retiring Director shall remain in office until the conclusion of the meeting at which his reappointment is decided or his successor is appointed.

#### Eligibility for re-election

70. A retiring Director shall be eligible for re-election and shall act as a Director throughout and till the conclusion of the meeting at which he retires.

# Company to fill vacancies

71. Subject to the Section 149 of the Act, the Company at the General Meeting at which a Director retires in manner aforesaid may fill up the vacancy by appointing the retiring Director or some other person thereto.

### Provision in default of appointment

- 72. (a) If the place of retiring Directors is not so filled up and the meeting has not expressly resolved not to fill the vacancy, the meeting shall stand adjourned till the same day in the next week, at the same time and place or if that day is a public holiday, till the next succeeding day which is not a public holiday, at the same time and place.
  - (b) If at the adjourned meeting also, the place of the retiring Director is not filled up and the meeting also has not expressly resolved not to fill the vacancy, the retiring Director shall be deemed to have been re-appointed at the adjourned meeting, unless:
  - (i) At that meeting or the previous meeting a resolution for the re-appointment of such Director has been put to the meeting and lost.
  - (ii) The retiring Director has by a notice in writing addressed to the Company or its Board of Directors expressed his unwillingness to be so re-appointed.
  - (iii) He is not qualified or is disqualified for appointment.
  - (iv) A resolution whether special or ordinary is required for his appointment or re-appointment by virtue of any provisions of the Act; or
  - (v) Section 164 of the Act is applicable to the case.

# Proceedings of the Board

- 73. (i) The Board of Directors may meet for the conduct of business, adjourn and otherwise 6 regulate its meetings, as it thinks fit.
  - (ii) A director may, and the manager or secretary on the requisition of a director shall, at any time, summon a meeting of the Board.
- 74. (i) Save as otherwise expressly provided in the Act, questions arising at any meeting of the Board Shall be decided by a majority of votes.
  - (ii) In case of an equality of votes, the Chairperson of the Board, if any, shall have a second or casting vote.
- 75. The continuing directors may act notwithstanding any vacancy in the Board; but, if and so long as their number is reduced below the quorum fixed by the Act for a meeting of the Board, the continuing directors or director may act for the purpose of increasing the number of directors to that fixed for the quorum, or of summoning a general meeting of the company, but for no other purpose.
- 76. (i) The Board may elect a Chairperson of its meetings and determine the period for which he is to hold office.
- (ii) If no such Chairperson is elected, or if at any meeting the Chairperson is not present within Five minutes after the time appointed for holding the meeting, the directors present may choose one of their members to be Chairperson of the meeting.
  - 77. (i) The Board may, subject to the provisions of the Act, delegate any of its powers to committees consisting of such member or members of its body as it thinks fit.
    - (ii) Any committee so formed shall, in the exercise of the powers so delegated, conform to any regulations that may be imposed on it by the Board
- 78. (i) A committee may elect a Chairperson of its meetings.
  - (ii) If no such Chairperson is elected, or if at any meeting the Chairperson is not present within five minutes after the time appointed for holding the meeting, the members present may choose one of their members to be Chairperson of the meeting.
- 79. (i) A committee may meet and adjourn as it thinks fit.
  - (ii) Questions arising at any meeting of a committee shall be determined by a majority of votes of the members present, and in case of an equality of votes, the Chairperson shall have a second or casting vote.
- 80. All acts done in any meeting of the Board or of a committee thereof or by any person acting as a director, shall, notwithstanding that it may be afterwards discovered that there was some defect in the appointment of any one or more of such directors or of any person acting as aforesaid, or that they or any of them were disqualified, be as valid as if every such director or such person had been duly appointed and was qualified to be a director.
- 81. Save as otherwise expressly provided in the Act, a resolution in writing, signed by all the members of the Board or of a committee thereof, for the time being entitled to receive notice of a meeting of the Board or committee, shall be valid and effective as if it had been passed at a meeting of the Board or committee, duly convened and held.

- 82. Subject to the provisions of the Act,—
  - (i) A chief executive officer, manager, company secretary or chief financial officer may be appointed by the Board for such term, at such remuneration and upon such conditions as it may thinks fit; and any chief executive officer, manager, company secretary or chief financial officer so appointed may be removed by means of a resolution of the Board;
  - (ii) A director may be appointed as chief executive officer, manager, company secretary or chief financial officer.
- 83. A provision of the Act or these regulations requiring or authorizing a thing to be done by or to a director and chief executive officer, manager, company secretary or chief financial officer shall not be satisfied by its being done by or to the same person acting both as director and as, or in Place of, chief executive officer, manager, company secretary or chief financial officer.

#### The Seal

- 84. (i) The Board shall provide for the safe custody of the seal.
  - (ii) The seal of the company shall not be affixed to any instrument except by the authority of a resolution of the Board or of a committee of the Board authorised by it in that behalf, and except in the presence of at least two directors and of the secretary or such other person as the Board may appoint for the purpose; and those two directors and the secretary or other person aforesaid shall sign every instrument to which the seal of the company is so affixed in their presence.

#### Dividends and Reserve

- 85. The company in general meeting may declare dividends, but no dividend shall exceed the amount recommended by the Board.
- 86. Subject to the provisions of section 123, the Board may from time to time pay to the members such interim dividends as appear to it to be justified by the profits of the company.
- 87. (i) The Board may, before recommending any dividend, set aside out of the profits of the company such sums as it thinks fit as a reserve or reserves which shall, at the discretion of the Board, be applicable for any purpose to which the profits of the company may be properly applied, including provision for meeting contingencies or for equalizing dividends; and pending such application, may, at the like discretion, either be employed in the business of the company or be invested in such investments (other than shares of the company) as the Board may, from time to time, thinks fit. (ii) The Board may also carry forward any profits which it may consider necessary not to divide, without setting them aside as a reserve.
- 88. (i) Subject to the rights of persons, if any, entitled to shares with special rights as to dividends, all dividends shall be declared and paid according to the amounts paid or credited as paid on the shares in respect whereof the dividend is paid, but if and so long as nothing is paid upon any of the shares in the company, dividends may be declared and paid according to the amounts of the shares.
  - (ii) No amount paid or credited as paid on a share in advance of calls shall be treated for the pur poses of this regulation as paid on the share.
  - (iii) All dividends shall be apportioned and paid proportionately to the amounts paid or credited as paid on the shares during any portion or portions of the period in respect of which the dividend is paid; but if any share is issued on terms providing that it shall rank for dividend as from a particular date such share shall rank for dividend accordingly.

- 89. The Board may deduct from any dividend payable to any member all sums of money, if any, presently payable by him to the company on account of calls or otherwise in relation to the shares of the company.
- 90. (i) Any dividend, interest or other monies payable in cash in respect of shares may be paid by cheque or warrant sent through the post directed to the registered address of the holder or, in the case of joint holders, to the registered address of that one of the joint holders who is first named on the register of members, or to such person and to such address as the holder or joint holders may in writing direct.
- (ii) Every such cheque or warrant shall be made payable to the order of the person to whom it is sent.
- 91. Any one of two or more joint holders of a share may give effective receipts for any dividends, bonuses or other monies payable in respect of such share.
- 92. Notice of any dividend that may have been declared shall be given to the persons entitled to share therein in the manner mentioned in the Act.
- 93. No dividend shall bear interest against the company.

#### Accounts

- 94. (i) The Board shall from time to time determine whether and to what extent and at what times and places and under what conditions or regulations, the accounts and books of the company, or any of them, shall be open to the inspection of members not being directors.
  - (ii) No member (not being a director) shall have any right of inspecting any account or book or document of the company except as conferred by law or authorized by the Board or by the company in general meeting.

#### Winding up

- 95. Subject to the provisions of Chapter XX of the Act and rules made thereunder—
  - (i) If the company shall be wound up, the liquidator may, with the sanction of a special resolution of the company and any other sanction required by the Act, divide amongst the members, in specie or kind, the whole or any part of the assets of the company, whether they shall consist of property of the same kind or not.
  - (ii) For the purpose aforesaid, the liquidator may set such value as he deems fair upon any property to be divided as aforesaid and may determine how such division shall be carried out as between the members or different classes of members.
  - (iii) The liquidator may, with the like sanction, vest the whole or any part of such assets in trustees upon such trusts for the benefit of the contributories if he considers necessary, but so that no member shall be compelled to accept any shares or other securities whereon there is any liability.

# Indemnity

96. Every officer of the company shall be indemnified out of the assets of the company against any liability incurred by him in defending any proceedings, whether civil or criminal, in which judgment is given in his favor or in which he is acquitted or in which relief is granted to him by the court or the Tribunal.

# Insurance

97. The Company may take and maintain any insurance as the Board may think fit on behalf of its present and/or former directors and key managerial personnel for indemnifying all or any of them against any liability for any acts in relation to the Company for which they may be liable but have acted honestly and reasonably.

#### Secrecy Clause

98. No Member shall be entitled to inspect the Company's works without the permission of the managing Director/Directors or to require discovery of any information respectively and detail of the Company's trading or any matter which is or may be in the nature of a trade secret, history of trade or secret process which may be related to the conduct of the business of the Company and which in the opinion of the managing Director/Directors will be inexpedient in the interest of the Members of the Company to communicate to the public

#### Other

- 99. Board of Directors may exercise all the powers of the company to borrow money without limit as to amount and upon such terms and in such manner as they think fit, and to grant any mortgage, charge and standard security over its undertaking and property, or any part thereof, and to issue debenture, whether outright or as security for any debt, liability or obligation of the company or any third party.
- 100. Wherever in the Act, it has been provided that the Company shall have any right, privilege or authority or that the Company could carry out any transaction only if the Company is so authorized by its articles, then and in that case this Article authorizes and empowers the Company to have such rights, privileges or authorities and to carry such transactions as have been permitted by the Act, without there being any specific Articles in that behalf herein provided.
- 101. At any point of time from the date of adoption of these Articles, if the Articles are or become contrary to the provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure requirement) Regulations, 2015, as amended (the "Listing Regulations"), the provisions of the Listing Regulations shall prevail over the Articles to such extent and the Company shall discharge all of its obligations as prescribed under the Listing Regulations, from time to time.
- 102. Subject to the provisions of Section 2(88), 54 and other applicable provisions of the Act and the rules made thereunder the Company may issue sweat equity shares if such issue is authorized by a special resolution passed by the Company in the general meeting. The Company may also issue shares to employees including its working Directors, under ESOP or any other scheme, if authorized by a special resolution of the Company in general meeting subject to the provisions of the Act

# Note:

- 1. Clauses of borrowing inserted vide special resolution passed in the Extra Ordinary General Meeting held on 18<sup>th</sup> day of February 2022.
- 2. New set of Articles of Association has been adopted due to conversion into Public Limited Company in the Extra Ordinary General Meeting held on 11th May 2022.

# **SECTION IX - OTHER INFORMATION**

#### MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The copies of the following contracts which have been entered or are to be entered into by our Company (not being contracts entered into in the ordinary course of business carried on by our Company or contracts entered into more than two years before the date of this Draft Prospectus) which are or may be deemed material will be attached to the copy of the Prospectus which will be delivered to the RoC for registration. Copies of these contracts and also the documents for inspection referred to hereunder, may be inspected at the Registered Office between 10 a.m. and 5 p.m. on all Working Days from the date of the Prospectus until the Issue Closing Date.

#### 1. Material Contracts for the Issue

- (i) Issue Agreement dated December 16, 2022 entered into between our Company and the LM.
- (ii) Registrar Agreement dated December 16, 2022 entered into amongst our Company and the Registrar to the Issue.
- (iii) Tripartite Agreement dated July 12, 2022 between our Company, NSDL and the Registrar to the Issue.
- (iv) Tripartite Agreement dated July 19, 2022 between our Company, CDSL and the Registrar to the Issue.
- (v) Banker to the Issue Agreement dated [•] among our Company, Lead Manager, Banker to the Issue and the Registrar to the Issue.
- (vi) Market Making Agreement dated [●] between our Company, Lead Manager and Market Maker.
- (vii) Underwriting Agreement dated [●] amongst our Company and the Underwriters.

### 2. Material Documents

- (i) Certificate of Incorporation dated May 3, 2018 under the Companies Act, 2013 issued by Deputy Registrar of Companies, Central Registration Centre.
- (ii) Fresh Certificate of Incorporation dated June 3, 2022 under the Companies Act, 2013 issued by Registrar of Companies, Jaipur, consequent upon conversion of our Company from a private limited company to a public limited company and subsequent change of name to 'Agarwal Float Glass India Limited'.
- (iii) Resolution of the Board of Directors dated September 20, 2022 in relation to the Issue.
- (iv) Shareholders' resolution dated September 30, 2022 in relation to the Issue.
- (v) The examination reports dated [•] of the Statutory Auditor, on our Company's Restated Financial Statements, included in this Draft Prospectus.
- (vi) Copies of the annual reports of our Company for the Fiscals 2022, 2021 and 2020.
- (vii) Statement of Tax Benefits dated [•] from the Statutory Auditor included in this Draft Prospectus.
- (viii) Consent of the Promoters, Directors, the LM, Legal Counsel, Registrar to the Issue, Market Maker Bankers to our Company, Company Secretary and Compliance Officer and Chief Financial Officer as referred to in their specific capacities.

- (ix) Consent letter dated [•] of the Statutory Auditor to include their names as experts in relation to their report dated [•] on the Restated Financial Information and the Statement of Tax Benefits dated [•] included in this Draft Prospectus.
- (x) Due Diligence Certificate dated [•] issued the LM.
- (xi) In principle listing approvals dated [●] issued by NSE.

Any of the contracts or documents mentioned in this Draft Prospectus may be amended or modified at any time if so required in the interest of our Company or if required by the other parties, without reference to the shareholders subject to compliance of the provisions contained in the Companies Act, 2013 and other relevant statutes.

# **DECLARATION**

We hereby declare that all relevant provisions of the Companies Act 2013 and the rules, regulations and guidelines issued by the Government of India, or the rules, regulations or guidelines issued by the SEBI, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Draft Prospectus is contrary to the provisions of the Companies Act 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contract (Regulation) Rules, 1957 and the Securities and Exchange Board of India Act, 1992, each as amended, or the rules, regulations or guidelines issued thereunder, as the case may be. We further certify that all the statements and disclosures made in this Draft Prospectus are true and correct.

SIGNED BY THE DIRECTORS OF OUR COMPANY	
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Uma Shankar Agarwal Chairman and Managing Director	Mahesh Kumar Agarwal Executive Director
Sharela	Long Say
Sharda Agarwal Non-Executive Director	Gokul Gupta Independent Director
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Punit	- Such
Punit Mittal Independent Director	Praveen Gupta Independent Director
Shork	Poryonka
Ashok Prajapat Chief Financial Officer	Priyanka Mahirchandani Company Secretary & Compliance Officer

Place: Jaipur

Date: 23.12.2022