

#### DRAFT RED HERRING PROSPECTUS

Dated: January 24, 2023
Please read Section 26 and 32 of the
Companies Act, 2013
(This Draft Red Herring Prospectus will be
updated upon filing with the RoC)
100% Book Built Issue



#### SYSTANGO TECHNOLOGIES LIMITED

(Formerly known as Systango Technologies Private Limited)

CIN: U51109MP2004PLC016959

Registered Office	Contact Person	Email and Telephone	Website
Third Floor (LHS), STP-I Crystal IT	Apurva Mishra,	E-mail: cs@systango.com	Website:
Park, Ring Road, Indore 452010,	Company Secretary &	<b>Tel No:</b> +91 0731 2971030	www.systango.com
Madhya Pradesh, India.	Compliance Officer		

Promoters of the Company	VINITA RATHI AND NILESH RATHI

DETAILS OF THE ISSUE				
Type	Fresh Issue	OFS Size	<b>Total Issue</b>	Eligibility
	Size	(by no. of Shares or	Size (in ₹	
	(in ₹ lakhs)	by amount in ₹)	lakhs)	
Fresh	₹ [•] Lakhs	Nil	₹ [•] Lakhs	This Issue is being made in terms of regulation 229(2) and 253(1) of chapter
Issue				IX of the SEBI (ICDR) Regulations, 2018 as amended.

## DETAILS OF OFFER FOR SALE, SELLING SHAREHOLDERS AND THEIR AVERAGE COST OF ACQUISITION – NOT APPLICABLE AS THE ENTIRE ISSUE CONSTITUTES FRESH ISSUE OF EQUITY SHARES

#### RISK IN RELATION TO THE FIRST ISSUE

The face value of the Equity Shares is ₹10. The Floor Price, Cap Price and Issue Price determined by our Company, in consultation with the Book Running Lead Manager, on the basis of the assessment of market demand for the Equity Shares by way of the Book Building Process, as stated under "Basis for Issue Price" on page 78 should not be considered to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active or sustained trading in the Equity Shares nor regarding the price at which the Equity Shares will be traded after listing.

### **GENERAL RISKS**

Investments in Equity and Equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their entire investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue including the risks involved. The Equity Shares issued in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the Draft Red Herring Prospectus. Specific attention of the investors is invited to the section "Risk Factors" beginning on page 25 of this Draft Red Herring Prospectus.

### ISSUER'S ABSOLUTE RESPONSIBILITY

The Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Draft Red Herring Prospectus contains all information with regard to the Company and the Issue, which is material in the context of the Issue, that the information contained in this Draft Red Herring Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Draft Red Herring Prospectus as a whole or any of such information or the expression of any such opinions or intentions, misleading in any material respect.

#### LISTING

The Equity Shares Issued through Red Herring Prospectus are proposed to be listed on the SME Platform of NSE ("NSE Emerge"). In terms of the Chapter IX of the SEBI (ICDR) Regulations, 2018 as amended from time to time. For the purpose of this Issue, the Designated Stock Exchange will be the National Stock Exchange of India Limited ("NSE").

Exchange will be the National Stock Exchange of India Limited (INSE.).				
BOOK RUNNING LEAD MANAGER TO THE ISSUE				
Name and Logo Contact Person Email & Telephone				
Hem Securities Ltd.	Ajay Jain	Email: <u>ib@hemsecurities.com;</u> Tel. No.: +91- 022- 49060000		
REGISTRAR TO THE ISSUE				
Name and Logo	Contact Person	Email & Telephone		
Bigshare Services Pvt. Ltd. BIGSHARE SERVICES PRIVATE LIMITED	Babu Raphel	Email: ipo@bigshareonline.com; Tel No.: +91-022-62638200		
BID/ISSUE PERIOD				
ANCHOR PORTION ISSUE	BID/ISSUE OPENS ON:	BID/ISSUE CLOSES ON:		
OPENS/CLOSES ON: [●]	[●]	[•]		

#### DRAFT RED HERRING PROSPECTUS

systango

100% Book Built Issue Dated: January 24, 2023 Please read Section 26 and 32 of the Companies Act, 2013

(Formerly known as Systango Technologies Private Limited)

CIN: U51109MP2004PLC016959

Our Company was originally incorporated as "Bushcare Overseas Private Limited" on September 17, 2004 under the provisions of the Companies Act, 1956 with the Registrar of Companies, Madhya Pradesh and Chattisgarh with CIN U51109MP2004PTC016959. Further, pursuant to Special Resolution passed by the shareholders at the Extra Ordinary General Meeting held on August 11, 2006, the name of our Company was changed from "Bushcare Overseas Private Limited" to "Systematix Technocrates Private Limited" and a fresh certificate of incorporation consequent upon change of name was issued by the Registrar of Companies, Madhya Pradesh and Chattisgarh vide letter dated August 18, 2006. Further, pursuant to Special Resolution passed by the shareholders at the Extra Ordinary General Meeting held on May 05, 2016, the name of our Company was changed from "Systematix Technocrates Private Limited" to "Systango Technologies Private Limited" and a fresh certificate of incorporation consequent upon change of name was issued by the Registrar of Companies, Gwalior vide letter dated May 18, 2016. Subsequently, pursuant to Special Resolution passed by the Shareholders at the Extra Ordinary General Meeting, held on December 13, 2022 our Company was converted into a Public Limited Company and consequently the name of our Company was changed from "Systango Technologies Private Limited" to "Systango Technologies Limited" vide a fresh certificate of incorporation consequent upon conversion from private company to public company dated December 27, 2022 issued by the Registrar of Companies, Gwalior bearing CIN U51109MP2004PLC016959. For further details please refer to chapter titled "History and Corporate Structure" beginning on page 121 of this Draft Red Herring Prospectus.

Registered Office: Third Floor (LHS), STP-I Crystal IT Park, Ring Road, Indore 452010, Madhya Pradesh, India.

Tel No: +91 0731 2971030; E-mail: cs@systango.com; Website: www.systango.com; Contact Person: Apurva Mishra, Company Secretary & Compliance Officer

Promoters of our Company: Vinita Rathi and Nilesh Rathi

DETAILS OF THE ISSUE

INITIAL PUBLIC OFFER OF UPTO 38,68,800 EQUITY SHARES OF FACE VALUE OF ` 10/- EACH (THE "EQUITY SHARES") OF SYSTANGO INITIAL PUBLIC OFFER OF UPTO 38,68,800 EQUITY SHARES OF FACE VALUE OF ` 10/- EACH (THE "EQUITY SHARES") OF SYSTANGO TECHNOLOGIES LIMITED ("OUR COMPANY" OR "THE ISSUER" OR "STL")) AT AN ISSUE PRICE OF ` [•] PER EQUITY SHARE FOR CASH, AGGREGATING UP TO ` [•] LAKHS ("PUBLIC ISSUE") OUT OF WHICH [•] EQUITY SHARES OF FACE VALUE OF ` 10 EACH, AT AN ISSUE PRICE OF ` [•] PER EQUITY SHARE FOR CASH, AGGREGATING ` [•] LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY THE MARKET MAKER TO THE ISSUE (THE "MARKET MAKER RESERVATION PORTION"). THE PUBLIC ISSUE LESS MARKET MAKER RESERVATION PORTION I.E. ISSUE OF [•] EQUITY SHARES OF FACE VALUE OF ` 10 EACH, AT AN ISSUE PRICE OF ` [•] PER EQUITY SHARE FOR CASH, AGGREGATING UPTO ` [•] LAKHS IS HERE IN AFTER REFERRED TO AS THE "NET ISSUE". THE PUBLIC ISSUE AND NET ISSUE WILL CONSTITUTE 26,37% AND [•] % RESPECTIVELY OF THE POST- ISSUE PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY.

THE PRICE BAND AND THE MINIMUM BID LOT WILL BE DECIDED BY OUR COMPANY IN CONSULTATION WITH THE BRLM AND WILL BE ADVERTISED IN [•] EDITION OF [•] (A WIDELY CIRCULATED ENGLISH NATIONAL DAILY NEWSPAPER) AND [•] EDITION OF [•] (A WIDELY CIRCULATED HINDI NATIONAL DAILY NEWSPAPER, AND INDORE EDITION OF [•], A HINDI REGIONAL NEWSPAPER (HINDI BEING THE REGIONAL LANGUAGE OF INDORE WHERE OUR REGISTERED OFFICE IS LOCATED), AT LEAST TWO WORKING DAYS PRIOR TO THE BID/ISSUE OPENING DATE AND SHALL BE MADE AVAILABLE TO THE NATIONAL STOCK EXCHANGE OF INDIA LIMITED ("NSE"). FOR THE PURPOSES OF UPLOADING ON THEIR WEBSITE.

In case of any revision in the Price Band, the Bid/Issue Period shall be extended for at least three additional Working Days after such revision of the Price Band, subject to the total Bid/Issue Period not exceeding 10 Working Days. In cases of force majeure, banking strike or similar circumstances, our Company, for reasons to be recorded in writing extend the Bid/Issue Period for a minimum of three Working Days, subject to the Bid/Issue Period not exceeding 10 Working Days. Any revision in the Price Band, and the revised Bid/Issue Period, if applicable, shall be widely disseminated by notification to the Stock Exchanges by issuing a press release and also by indicating the change on the website of the BRLM and at the terminals of the Members of the Syndicate and by intimation to Designated Intermediaries and Sponsor Bank.

The Issue is being made through the Book Building Process, in terms of Rule 19(2)(b)(i) of the Securities Contracts (Regulation) Rules, 1957, as amended ("SCRR") read with Regulation 253 of the SEBI ICDR Regulations, as amended, wherein not more than 50% of the Net Issue shall be allocated on a proportionate basis to Qualified Institutional Buyers ("QIBs", the "QIB Portion"), provided that our Company may, in consultation with the Book Running Lead Managers, allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations ("Anchor Investor Portion"), of which one-third shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation Price. In the event of under-subscription, or non-allocation in the Anchor Investor Portion, the balance Equity Shares shall be added to the Net QIB Portion. Further, 5% of the Net QIB Portion shall be available for allocation on a proportionate basis only to Mutual Funds, and the remainder of the Net QIB Portion shall be available for allocation on a proportionate basis to all QIBs, including Mutual Funds, subject to valid Bids being received at or above the Issue Price. However, if the aggregate demand from Mutual Funds is less than 5% of the Net QIB Portion, the balance Equity Shares available for allocation in the Mutual Fund Portion will be added to the remaining Net QIB Portion for proportionate allocation to QIBs. Further, not less than 15% of the Net Issue shall be available for allocation on a proportionate basis to Non-Institutional Bidders and not less than 35% of the Net Issue shall be available for allocation to Retail Individual Bidders in accordance with the SEBI ICDR Regulations, subject to valid Bids being received at or above the Issue Price. All potential Bidders (except Anchor Investors) are required to mandatorily utilise the Application Supported by Blocked Amount ("ASBA") process providing details of their respective ASBA accounts, and UPI ID in case of RIBs using the UPI Mechanism, if applicable, in which the corresponding Bid Amounts will be blocked by the SCSBs or by the Sponsor Bank under the UPI Mechanism, as the case may be, to the extent of respective Bid Amounts. Anchor Investors are not permitted to participate in the Issue through the ASBA process. For details, see "Issue Procedure" beginning on page 241 of this Draft Red Herring Prospectus.

### **ELIGIBLE INVESTORS**

For details in relation to Eligible Investors, please refer to section titled "Issue Procedure" beginning on page 241 of this Draft Red Herring Prospectus.

#### RISK IN RELATION TO THE FIRST ISSUE

The face value of the Equity Shares is ₹10. The Floor Price, Cap Price and Issue Price determined by our Company, in consultation with the Book Running Lead Managers, on the basis of the assessment of market demand for the Equity Shares by way of the Book Building Process, as stated under "Basis for Issue Price" on page 78 should not be considered to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active or sustained trading in the Equity Shares nor regarding the price at which the Equity Shares will be traded after listing.

#### GENERAL RISKS

Investments in Equity and Equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their entire investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue including the risks involved. The Equity Shares issued in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the Draft Red Herring Prospectus. Specific attention of the investors is invited to the section "Risk Factors" beginning on page 25 of this Draft Red Herring Prospectus.

ISSUER'S ABSOLUTE RESPONSIBILITY

The Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Draft Red Herring Prospectus contains all information with regard to the Company and the Issue, which is material in the context of the Issue, that the information contained in this Draft Red Herring Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Draft Red Herring Prospectus as a whole or any of such information or the expression of any such opinions or intentions, misleading in any material respect.

#### LISTING

The Equity Shares Issued through Red Herring Prospectus are proposed to be listed on the SME Platform of NSE ("NSE Emerge"). In terms of the Chapter IX of the SEBI (ICDR) Regulations, 2018 as amended from time to time, our Company has received "in-principle" approval letter dated [•] from National Stock Exchange of India Limited ("NSE") for using its name in the Offer Document for listing of our shares on the SME Platform of NSE ("NSE Emerge"). For the purpose of this Issue, the Designated Stock Exchange will be

## the National Stock Exchange of India Limited ("NSE"). BOOK RUNNING LEAD MANAGER TO THE ISSUE



#### **Hem Securities Ltd.**

904, A Wing, Naman Midtown, Senapati Bapat Marg, Elphinstone Road,

Lower Parel, Mumbai-400013, Maharashtra, India

Tel. No.: +91- 022- 49060000: Fax No.: +91- 022- 22625991 Email: ib@hemsecurities.com

Investor Grievance Email: redressal@hemsecurities.com

Website: www.hemsecurities.com Contact Person: Aiay Jain SEBI Regn. No. INM000010981

### Bigshare Services Pvt. Ltd.

**Bigshare Services Private Limited** 

Address: S6-2, 6th Floor, Pinnacle Business Park, Next to Ahura Centre, Mahakali Caves Road, Andheri (East) Mumbai - 400093, Maharashtra, India.

REGISTRAR TO THE ISSUE

Telephone: +91 22 6263 8200; Facsimile: +91 22 6263 8299

Email: ipo@bigshareonline.com

Investor Grievance Email: investor@bigshareonline.com

Website: www.bigshareonline.com

Contact Person: Babu Raphel SEBI Registration Number: MB/INR000001385

CIN: U99999MH1994PTC076534

#### ISSUE PROGRAMME

BID/ISSUE CLOSES ON: [•]

BID/ISSUE OPENS ON: [•] The Company may, in consultation with the Book Running Lead Manager, consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investor Bid/Issue Period shall be one Working Day prior to the Bid/Issue Opening Date.

#### **TABLE OF CONTENTS**

SECTION	CONTENTS	PAGE NO.
I.	GENERAL	
	DEFINITIONS AND ABBREVIATIONS	1
	CERTAIN CONVENTIONS, USE OF FINANCIAL INFORMATION AND MARKET DATA	17
	AND CURRENCY OF FINANCIAL PRESENTATION	
	FORWARD LOOKING STATEMENTS	19
II.	SUMMARY OF DRAFT RED HERRING PROSPECTUS	20
III.	RISK FACTORS	25
IV.	INTRODUCTION	
	THE ISSUE	41
	SUMMARY OF RESTATED CONSOLIDATED FINANCIAL STATEMENTS	43
	SUMMARY OF PROFORMA CONSOLIDATED FINANCIAL STATEMENTS	46
	GENERAL INFORMATION	48
	CAPITAL STRUCTURE	58
	OBJECTS OF THE ISSUE	71
	BASIS FOR ISSUE PRICE	78
	STATEMENT OF TAX BENEFITS	85
V.	ABOUT THE COMPANY	
	INDUSTRY OVERVIEW	88
	OUR BUSINESS	102
	KEY INDUSTRIAL REGULATIONS AND POLICIES	113
	HISTORY AND CORPORATE STRUCTURE	121
	OUR MANAGEMENT	128
	OUR PROMOTERS AND PROMOTER GROUP	141
	DIVIDEND POLICY	145
VI.	FINANCIAL INFORMATION OF THE COMPANY	
	RESTATED CONSOLIDATED FINANCIAL STATEMENTS	146
	OTHER FINANCIAL INFORMATION	187
	PROFORMA CONSOLIDATED FINANCIAL STATEMENTS	188
	STATEMENT OF FINANCIAL INDEBTEDNESS	195
	MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS	196
	CAPITALISATION STATEMENT	205
VII.	LEGAL AND OTHER INFORMATION	203
V 11.	OUTSTANDING LITIGATIONS AND MATERIAL DEVELOPMENTS	206
	GOVERNMENT AND OTHER APPROVALS	210
	OUR GROUP COMPANY	216
	OTHER REGULATORY AND STATUTORY DISCLOSURES	218
VIII.	ISSUE RELATED INFORMATION	210
V 1110	TERMS OF THE ISSUE	229
	ISSUE STRUCTURE	237
	ISSUE PROCEDURE	241
	RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES	270
IX.	MAIN PROVISIONS OF THE ARTICLES OF ASSOCIATIONOF OUR COMPANY	273
Χ.	OTHER INFORMATION	-
	MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION	303
	DECLARATION	304



#### **SECTION I – GENERAL**

#### **DEFINITIONS AND ABBREVIATIONS**

This Draft Red Herring Prospectus uses certain definitions and abbreviations which, unless the context otherwise indicates or implies, shall have the meaning as provided below. References to any legislation, act, regulation, rule, guideline or policy shall be to such legislation, act, regulation, rule, guideline or policy, as amended, supplemented or re-enacted from time to time, and any reference to a statutory provision shall include any subordinate legislation made from time to time under that provision.

The words and expressions used in this Draft Red Herring Prospectus but not defined herein, shall have, to the extent applicable, the meaning ascribed to such terms under the Companies Act, 2013, the SEBI (ICDR) Regulations, 2018, the Securities Contracts Regulation Act, 1956("SCRA"), the Depositories Act or the rules and regulations made there under.

Notwithstanding the foregoing, terms used in of the sections "Statement of Tax Benefits", "Financial Information of the Company" and "Main Provisions of the Articles of Association" on page 85, 146 and 273 respectively, shall have the meaning ascribed to such terms in such sections.

#### **General Terms**

Terms	Description
"Issuer", "STL", "the Company",	Systango Technologies Limited, a Company incorporated in India under the Companies Act,
"Our Company", and "Systango	1956, having its Registered office at Third Floor (LHS), STP-I Crystal IT Park, Ring Road,
Technologies Limited"	Indore 452010, Madhya Pradesh, India.
"we", "us" and "our"	Unless the context otherwise indicates or implies refers to our Company.
"you", "your" or "yours"	Prospective investors in this Issue.

#### Company related and Conventional terms

Term	Description
Administrative Office	Fourth Floor (LHS), STP-I Crystal IT Park, Ring Road, Indore 452010, Madhya Pradesh,
	India
AOA / Articles / Articles of	Articles of Association of our Company, as amended from time to time.
Association	
Audit Committee	The Audit Committee of our Board constituted in accordance with Section 177 of the
	Companies Act and as described in the chapter titled "Our Management" beginning on page
	128 of this Draft Red Herring Prospectus.
Auditors/ Statutory Auditors	The Statutory Auditors of our Company being M/s. NBA & Associates (F.R.N:017385C).
Bankers to our Company	Axis Bank Limited
Branch Office	148 FB, 2nd floor, Scheme No 94, Goyal Nagar, Ring Road, Indore 452001 Madhya Pradesh,
	India
Board of Directors / the Board / our	The Board of Directors of our Company, including all duly constituted Committees thereof.
Board	For further details of our Directors, please refer to section titled "Our Management"
	beginning on page 128 of this Draft Red Herring Prospectus.
Chief Financial Officer/ CFO	The Chief Financial Officer of our Company being Nilesh Rathi
CIN	Corporate Identification Number being U51109MP2004PLC016959.
Companies Act / Act	The Companies Act, 2013 and amendments thereto and erstwhile Companies Act 1956 as applicable
Company Secretary and Compliance	The Company Secretary & Compliance Officer of our Company being Apurva Mishra (M.
Officer	No.: A54099).
CSR Committee/ Corporate	The corporate social responsibility committee of our Board, constituted in accordance with the
Social Responsibility Committee	Section 135 of the Companies Act and as described in the chapter titled "Our Management"
	beginning on page 128 of this Draft Red Herring Prospectus
Depositories	A depository registered with SEBI under the Securities and Exchange Board of India
	(Depositories and Participants) Regulations, 1996 as amended from time to time, being.
	National Securities Depository Limited (NSDL) and Central Depository Services (India)
	Limited (CDSL).



Depositories Act	The Depositories Act, 1996, as amended from time to time.	
DIN	Directors Identification Number.	
Director(s) / our directors	The Director(s) of our Company, unless otherwise specified. For details of our directors, see	
( )	"Our Management" on page 128 of this Draft Red Herring Prospectus	
DP/ Depository Participant	A depository participant as defined under the Depositories Act, 1996.	
DP ID	Depository's Participant's Identity Number	
Equity Shareholders/ Shareholders	Persons/ Entities holding Equity Shares of our Company.	
Equity Shares	Equity Shares of the Company of face value of Rs. 10/- each unless otherwise specified in the	
	context thereof.	
Executive Directors	Executive Directors are the Managing Director & Whole-time Directors of our Company.	
Fugitive economic offender	Shall mean an individual who is declared a fugitive economic offender under section 12 of the Fugitive Economic Offenders Act, 2018 (17 of 2018)	
GIR Number	General Index Registry Number.	
HNI	High Net worth Individual	
HUF	Hindu Undivided Family	
IBC	The Insolvency and Bankruptcy Code, 2016	
Independent Director	An Independent Director as defined under Section 2(47) of the Companies Act, 2013 and as defined under the SEBI (LODR) Regulations. For details of our Independent Directors, see "Our Management" on page 128 of this Draft Red Herring Prospectus.	
Ind AS or Indian Accounting Standards	Indian Accounting Standards notified under Section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules, 2015, as amended.	
ISIN	International Securities Identification Number. In this case being INE0O7R01011.	
IT Act	The Income Tax Act, 1961 as amended till date.	
JV/ Joint Venture	A commercial enterprise undertaken jointly by two or more parties which otherwise retain their distinct identities.	
Key Management Personnel/ KMP	Key Management Personnel of our Company in terms of Regulation 2(1)(bb) of the SEBI Regulations, Section 2(51) of the Companies Act, 2013. For details, see section titled "Our Management" on page 128 of this Draft Red Herring Prospectus.	
LLP	Limited Liability Partnership	
MOA / Memorandum / Memorandum of Association	Memorandum of Association of our Company as amended from time to time.	
MD or Managing Director	The Managing Director of our Company, Vinita Rathi	
Materiality Policy	The policy adopted by our Board on January 05, 2023 for identification of Group Companies, material outstanding litigation and material outstanding dues to creditors, pursuant to the disclosure requirements under the SEBI (ICDR) Regulations, 2018 as amended from time to time.	
Nomination and Remuneration Committee	The Nomination and Remuneration Committee of our Board constituted in accordance with Section 178 of the Companies Act, 2013 as described in the chapter titled "Our Management" beginning on page 128 of this Draft Red Herring Prospectus.	
Non-Executive Director	A Director not being an Executive Director. For details of our Independent Directors, see "Our Management" on page 128 of this Draft Red Herring Prospectus	
NRIs / Non-Resident Indians	A person resident outside India, as defined under Foreign Exchange Management Act, 1999 and who is a citizen of India or a Person of Indian Origin under Foreign Exchange Management (Non-debt instruments) Rules, 2019	
Peer Review Auditor	The Independent Peer Reviewed Auditor of our Company M/s. R K Jagetiya & Co. Chartered Accountant (FRN.: 146264W)	
Person or Persons	Any Individual, Sole Proprietorship, Unincorporated Association, Unincorporated Organization, Body Corporate, Corporation, Company, Partnership, Limited Liability Company, Joint Venture, or Trust or any other entity or organization validly constituted and/or incorporated in the jurisdiction in which it exists and operates, as the context requires.	
Proforma Consolidated Financial Statements	Proforma Consolidated financial statements of our Company as at and for the year ended March 31, 2022 and as at and for the six months period ended September 30, 2022, prepared to reflect the impact of a material Investment made by us in our erstwhile Subsidiary Company, Isystango Ltd., UK which was made after the date of latest restated Consolidated financial statements i.e. after September 30, 2022. The Proforma financial statements reflect the results of operations as if such Investment was made on December 20, 2022. For further	



	details, please refer to section titled "Financial Information" beginning on page 146 of this Draft Red Herring Prospectus.
Promoter(s)	Shall mean promoters of our Company i.e. Vinita Rathi & Nilesh Rathi. For further details, please refer to section titled "Our Promoters & Promoter Group" beginning on page 141 of this Draft Red Herring Prospectus.
Promoter Group	Includes such Persons and companies constituting our promoter group covered under Regulation 2(1)(pp) of the SEBI (ICDR) Regulations, 2018 as enlisted in the section "Our Promoters and Promoter Group" beginning on page 141 of this Draft Red Herring Prospectus.
RBI Act	The Reserve Bank of India Act, 1934 as amended from time to time.
Registered Office of our Company	The Registered Office of our Company situated at Third Floor (LHS), STP-I Crystal IT Park, Ring Road, Indore 452010 Madhya Pradesh, India.
Reserve Bank of India / RBI	Reserve Bank of India constituted under the RBI Act.
Restated Consolidated Financial Information	The Restated Consolidated Financial statements of our Company, comprising of the Restated Consolidated Statement of Assets and Liabilities as at September 30, 2022, March 31 2022, 2021 and 2020 and the Restated Consolidated Statements of Profit and Loss and Cash Flows for the period ended September 30, 2022, and for the Fiscals ended March 31 2022, 2021 and 2020 of our Company prepared in accordance with Indian GAAP and the Companies Act and restated in accordance with the SEBI (ICDR) Regulations, 2018 and the Revised Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the ICAI, together with the schedules, notes and annexure thereto.
RoC/ Registrar of Companies	Registrar of Companies, Gwalior, 3rd Floor, 'A' Block, Sanjay Complex, Jayendra Ganj, Gwalior-474009, Madhya Pradesh, India.
SEBI	Securities and Exchange Board of India constituted under the SEBI Act, 1992.
SEBI Act/ SEBI	Securities and Exchange Board of India Act, 1992, as amended from time to time.
SEBI (ICDR) Regulations /ICDR Regulation/ Regulation	SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 issued by SEBI on September 11, 2018, as amended, including instructions and clarifications issued by SEBI from time to time.
SEBI (Venture Capital) Regulations	Securities Exchange Board of India (Venture Capital) Regulations, 1996 as amended from time to time.
SEBI Insider Trading Regulations	The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015 as amended, including instructions and clarifications issued by SEBI from time to time.
SEBI Listing Regulations, 2015/SEBI Listing Regulations/ Listing Regulations/SEBI (LODR)	The Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements) Regulations, 2015 as amended, including instructions and clarifications issued by SEBI from time to time.
SEBI Takeover Regulations or SEBI (SAST) Regulations	Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeover) Regulations, 2011, as amended from time to time.
Stakeholders' Relationship Committee	Stakeholders' relationship committee of our Company constituted in accordance with Section 178 of the Companies Act, 2013 and regulation 20 of SEBI (Listing obligations and disclosure requirements) regulations 2015 as described in the chapter titled "Our Management" beginning on page 128 of this Draft Red Herring Prospectus
Stock Exchange	Unless the context requires otherwise, refers to, National Stock Exchange of India Limited
Shareholders	Shareholders of our Company from time to time.
Sub- Account	Sub- accounts registered with SEBI under the Securities and Exchange Board of India (Foreign Institutional Investor) Regulations, 1995, other than sub-accounts which are foreign corporate or foreign individuals.
Subscriber to MOA	Initial Subscribers to MOA being Priyesh Rathi and Shailesh Bairagi.

### **Issue Related Terms**

Terms	Description
Acknowledgement Slip	The slip or document issued by the Designated Intermediary to a bidder as proof of registration
	of the Application.
Allocation/ Allocation of	The Allocation of Equity Shares of our Company pursuant to Fresh Issue of Equity Shares to
Equity Shares	the successful Bidders.
Allotment/Allot/Allotted	Unless the context otherwise requires, means the allotment of Equity Shares, pursuant to the



	Issue to the successful bidders.
Allotment Advice	Note or advice or intimation of Allotment sent to the Bidders who have been allotted Equity
	Shares after the Basis of Allotment has been approved by the Designated Stock Exchange
Allottee (s)	A successful bidder to whom the Equity Shares are allotted.
Anchor Investor(s)	A Qualified Institutional Buyer, applying under the Anchor Investor Portion in accordance
	with the requirements specified in the SEBI ICDR Regulations and the Red Herring Prospectus
	and who has Bid for an amount of at least ₹ 200 lakhs.
Anchor Investor Allocation Price	The price at which Equity Shares will be allocated to the Anchor Investors in terms of the Red
	Herring Prospectus and the Prospectus, which will be decided by our Company in consultation
	with the Book Running Lead Managers during the Anchor Investor Bid/ Issue Period.
Anchor Investor Application Form	The application form used by an Anchor Investor to make a Bid in the Anchor Investor Portion
Thieriof investor reprietation form	and which will be considered as an application for Allotment in terms of the Red Herring
	Prospectus and Prospectus
Anchor Investor Bid/ Issue Period	One Working Day prior to the Bid/ Issue Opening Date, on which Bids by Anchor Investors
Alichor Hivestor Bid/ Issue Feriod	
A 1 T T . D .	shall be submitted and allocation to the Anchor Investors shall be completed.
Anchor Investor Issue Price	The final price at which the Equity Shares will be Allotted to the Anchor Investors in terms of
	the Red Herring Prospectus and the Prospectus, which price will be equal to or higher than the
	Issue Price but not higher than the Cap Price.
	The Anchor Investor Issue Price will be decided by our Company, in consultation with the
	Book Running Lead Managers
Anchor Investor Portion	Up to 60% of the QIB Portion which may be allocated by our Company, in consultation with
	the Book Running Lead Managers, to the Anchor Investors on a discretionary basis in
	accordance with the SEBI ICDR Regulations.
	One-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject
	to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor
	Allocation Price, in accordance with the SEBI ICDR Regulations.
Application Supported by Block	An application, whether physical or electronic, used by ASBA Bidders, to make a Bid and
Amount (ASBA)	authorising an SCSB to block the Bid Amount in the ASBA Account and will include
	amounts blocked by the SCSB upon acceptance of UPI Mandate Request by the UPI Bidders
	using the UPI Mechanism.
ASBA Account	A bank account maintained by ASBA Bidders with an SCSB and specified in the ASBA Form
	submitted by such ASBA Bidder in which funds will be blocked by such SCSB to the extent of
	the specified in the ASBA Form submitted by such ASBA Bidder and includes a bank account
	maintained by a Retail Individual Investor linked to a UPI ID, which will be blocked in
	relation to a Bid by a Retail Individual Investor Bidding through the UPI Mechanism.
ASBA Application Location(s)/	Locations at which ASBA Applications can be uploaded by the SCSBs, namely Mumbai, New
Specified Cities	Delhi, Chennai, Kolkata and Ahmedabad.
*	
ASBA Bidder	Any prospective investor(s) / Bidder (s) in this Issue who apply(ies) through the ASBA
ACD A.E. / D'.1 A. 1'. 4'.	process except Anchor Investor.
ASBA Form/ Bid cum Application	An Application form (with or without UPI ID, as applicable), whether physical or electronic,
	used by Bidders which will be considered as the application for Allotment in terms of the Red
	Herring Prospectus or the Prospectus.
Banker to the Issue Agreement	Agreement dated [•] entered into amongst the Company, Book Running Lead Manager, the
	Registrar, Sponsor Bank and the Banker to the Issue.
Bankers to the Issue/ Public Issue	Banks which are clearing members and registered with SEBI as Bankers to an Issue and with
Bank/ Sponsor Bank	whom the Public Issue Account will be opened, in this case being [●]
Basis of Allotment	The basis on which the Equity Shares will be Allotted to successful bidders under the issue and
	which is described in the chapter titled "Issue Procedure" beginning on page 241 of this Draft
	Red Herring Prospectus.
Bid	An indication to make an offer during the Bid/ Issue Period by a Bidder (other than an Anchor
	Investor) pursuant to submission of the ASBA Form, or during the Anchor Investor Bid/ Issue
	Period by an Anchor Investor, pursuant to submission of the Anchor Investor Application
	Form, to subscribe to or purchase the Equity Shares at a price within the Price Band, including
	all revisions and modifications thereto as permitted under the SEBI ICDR Regulations and in
	terms of the Red Herring Prospectus and the Bid cum Application Form. The term "Bidding"
	shall be construed accordingly.
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Bid Amount	The highest value of optional Bids indicated in the Bid cum Application Form and in the case of Retail Individual Bidders Bidding at Cut Off Price, the Cap Price multiplied by the number of Equity Shares Bid for by such Retail Individual Bidder and mentioned in the Bid cum Application Form and payable by the Retail Individual Bidder or blocked in the ASBA
D:11 -4	Account upon submission of the Bid in the Issue.
Bid Lot	[●] equity shares and in multiples of [●] equity shares thereafter.
Bid/ Issue Closing Date	Except in relation to any Bids received from the Anchor Investors, the date after which the Syndicate, the Designated Branches and the Registered Brokers shall not accept the Bids, which shall be notified in in all editions of the English national newspaper [•], all editions of Hindi national newspaper [•] and Indore Edition of Regional newspaper [•] where the registered office of the company is situated, each with wide circulation, and in case of any revision, the extended Bid/ Issue closing Date also to be notified on the website and terminals of the Syndicate, SCSB's and Sponsor Bank, as required under the SEBI ICDR Regulations.
Bid/ Issue Opening Date	Except in relation to any Bids received from the Anchor Investors, the date on which the Syndicate, the Designated Branches and the Registered Brokers shall start accepting Bids, which shall be notified in in all editions of the English national newspaper [•], all editions of Hindi national newspaper [•] and Indore Edition of Regional newspaper [•] where the registered office of the company is situated, each with wide circulation, and in case of any revision, the extended Bid/ Issue Opening Date also to be notified on the website and terminals of the Syndicate and SCSBs, as required under the SEBI ICDR Regulations.
Bid/ Issue Period	Except in relation to any Bids received from the Anchor Investors, the period between the Bid/ Issue Opening Date and the Bid/ Issue Closing Date or the QIB Bid/ Issue Closing Date, as the case may be, inclusive of both days, during which Bidders can submit their Bids, including any revisions thereof. Provided however that the Bidding/ Issue Period shall be kept open for a minimum of three Working Days for all categories of Bidders.
First Bidder/Applicant/Bidders	Bidder(s) whose name shall be mentioned in the Bid cum Application Form or the Revision Form and in case of joint bids, whose name shall also appear as the first holder of the
	beneficiary account held in joint names
Bidding	The process of making a Bid.
Bidding/ Collection Centers	Centers at which the Designated intermediaries shall accept the ASBA Forms, i.e. Designated SCSB Branches for SCSBs, specified locations for syndicates, broker centers for registered brokers, designated RTA Locations for RTAs and designated CDP locations for CDPs.
Book Building Process/ Book	Book building process, as provided in Part A of Schedule XIII of the SEBI ICDR
Building Method	Regulations, in terms of which the Issue is being made
BRLM / Book Running Lead	Book Running Lead Manager to the Issue in this case being Hem Securities Limited, SEBI
Manager	Registered Category I Merchant Banker.
Broker Centers	Broker Centres notified by the Stock Exchanges, where the investors can submit the
	Application Forms to a Registered Broker. The details of such Broker Centers, along with the
	names and contact details of the Registered Brokers are available on the websites of the Stock
	Exchange.
Business Day	Monday to Friday (except public holidays).
CAN or Confirmation of Allocation Note	The Note or advice or intimation sent to each successful Bidder indicating the Equity which will be allotted, after approval of Basis of Allotment by the designated Stock Exchange.
Cap Price	The higher end of the price band above which the Issue Price will not be finalized and above
	which no Bids (or a revision thereof) will be accepted.
Client Id	Client Identification Number maintained with one of the Depositories in relation to Demat account
Collecting Depository Participants	A depository participant as defined under the Depositories Act, 1996, registered with SEBI and
or CDPs	who is eligible to procure Applications at the Designated CDP Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI
Collecting Registrar and Share	Registrar to an Issue and share transfer agents registered with SEBI and eligible to procure
Transfer Agent	Bids at the Designated RTA Locations in terms of circular no.
5	CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI.
Controlling Branches of the SCSBs	Such branches of the SCSBs which coordinate with the BRLM, the Registrar to the Issue and the Stock Exchange.
Cut Off Price	The Issue Price, which shall be any price within the Price band as finalized by our Company in
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	consultation with the BRLM. Only Retail Individual Investors are entitled to Bid at the Cut-off Price. QIBs (including Anchor Investor) and Non-Institutional Investors are not entitled to Bid
Demographic Details	at the Cut-off Price.  The demographic details of the Bidders such as their Address, PAN, name of the Bidders
Demographic Beating	father/husband, investor status, occupation and Bank Account details.
Depositor/ Depositories	A depository registered with SEBI under the Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996 as amended from time to time i.e. National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL).
Depositories Act	The Depositories Act, 1996, as amended from time to time.
Designated CDP Locations	Such locations of the CDPs where Bidder can submit the Bid-Cum-Application Forms to Collecting Depository Participants.  The details of such Designated CDP Locations, along with names and contact details of the Collecting Depository Participants eligible to accept Bid-Cum-Application Forms are available on the website of the Stock Exchange i.e. <a href="https://www.nseindia.com">www.nseindia.com</a>
Designated Date	The date on which funds are transferred from the Escrow Account(s) and the amounts blocked are transferred from the ASBA Accounts, as the case may be, to the Public Offer Account(s) or the Refund Account(s), as applicable, in terms of the Red Herring Prospectus and the Prospectus, after the finalisation of the Basis of Allotment in consultation with the Designated Stock Exchange, following which Equity Shares may be Allotted to successful Bidders in the Offer.
Designated Intermediaries/	An SCSB's with whom the bank account to be blocked, is maintained, a syndicate member (or
Collecting Agent	sub-syndicate member), a Stock Broker registered with recognized Stock Exchange, a Depositary Participant, a registrar to an issue and share transfer agent (RTA) (whose names is mentioned on website of the stock exchange as eligible for this activity).
Designated Market Maker	[•]
Designated RTA Locations	Such locations of the RTAs where Bidder can submit the Bid-Cum-Application Forms to RTAs. The details of such Designated RTA Locations, along with names and contact details of the RTAs eligible to accept Bid-Cum-Application Forms are available on the websites of the Stock Exchange i.e. <a href="https://www.nseindia.com">www.nseindia.com</a>
Designated SCSB Branches	Such branches of the SCSBs which shall collect the ASBA Bid-Cum-Application Form from the Bidder and a list of which is available on the website of SEBI at <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a> . Recognized-Intermediaries or at such other website as may be prescribed by SEBI from time to time
DP/ Depository Participant	A depository participant as defined under the Depositories Act, 1996
Designated Stock Exchange	National Stock Exchange of India Limited (NSE Emerge i.e. SME platform of NSE)
DP ID	Depository Participant's Identity Number
Draft Red Herring Prospectus	Draft Red Herring Prospectus dated January 24, 2023 issued in accordance with Sections 26 & 32 of the Companies Act, 2013
Eligible NRI	A Non-Resident Indian in a jurisdiction outside India where it is not unlawful to make an offer or invitation under the Issue and in relation to whom this Draft Red Herring Prospectus will constitute an invitation to subscribe for the Equity Shares.
Electronic Transfer of Funds	Refunds through NACH, NEFT, Direct Credit or RTGS as applicable.
Eligible QFIs	QFIs from such jurisdictions outside India where it is not unlawful to make an issue or invitation under the Issue and in relation to whom the Prospectus constitutes an invitation to purchase the Equity shares issued thereby and who have opened Demat accounts with SEBI registered qualified depositary participants.
Escrow Account(s)	The account(s) to be opened with the Escrow Collection Bank and in whose favour the Anchor Investors will transfer money through NACH/direct credit/ NEFT/ RTGS in respect of the Bid Amount when submitting a Bid.
FII/ Foreign Institutional Investors	Foreign Institutional Investor as defined under SEBI (Foreign Institutional Investors) Regulations, 1995, as amended) registered with SEBI under applicable laws in India.
First Bidder/ Applicant/ Bidders	Bidder(s) whose name shall be mentioned in the Bid cum Application Form or the Revision Form and in case of joint bids, whose name shall also appear as the first holder of the beneficiary account held in joint names.
Floor Price	The lower end of the Price Band, subject to any revision(s) thereto, at or above which the Issue



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	Price and the Anchor Investor Issue Price will be finalised and below which no Bids will be accepted
Foreign Venture Capital Investors	Foreign Venture Capital Investors registered with SEBI under the SEBI (Foreign Venture Capital Investor) Regulations, 2000.
FPI / Foreign Portfolio Investor	A Foreign Portfolio Investor who has been registered pursuant to the of Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, provided that any FII or QFI who holds a valid certificate of registration shall be deemed to be a foreign portfolio investor till the expiry of the block of three years for which fees have been paid as per the SEBI (Foreign Institutional Investors) Regulations, 1995, as amended
General Corporate Purposes	Include such identified purposes for which no specific amount is allocated or any amount so specified towards general corporate purpose or any such purpose by whatever name called, in the offer document. Provided that any issue related expenses shall not be considered as a part of general corporate purpose merely because no specific amount has been allocated for such expenses in the offer document.
General Information Document (GID)	The General Information Document for investing in public issues, prepared and issued in accordance with the circular (SEBI/HO/CFD/DIL1/CIR/P/2020/37) dated March 17, 2020 issued by SEBI, suitably modified and updated pursuant to the circular (SEBI/HO/CFD/DIL2/CIR/P/2020/50) dated March 30, 2020 and the UPI Circulars and any subsequent circulars or notifications issued by SEBI from time to time
Issue Agreement	The Issue Agreement dated January 06, 2023 between our Company and Book Running Lead Manager.
Issue/Public Issue/Issue size/Initial Public Issue/Initial Public Offering/ IPO	The Initial Public Issue of upto 38,68,800 Equity shares of Rs. 10/- each at issue price of Rs. [●]/- per Equity share, including a premium of Rs. [●]/- per equity share aggregating to Rs. [●] lakhs
Issue Price	The final price at which the Equity shares will be allotted in terms of the Red Herring Prospectus and the Prospectus, as determined by our company in consultation with BRLM on the Pricing date in accordance with the Book – Building process and the Red Herring Prospectus.
Issue Proceeds	Proceeds to be raised by our Company through this Issue, for further details please refer chapter titled "Objects of the Issue" beginning on page 71 of this Draft Red Herring Prospectus
Listing Agreement	The Equity Listing Agreement to be signed between our Company and the Stock Exchange.
Lot Size	[•]
Mandate Request	Mandate Request means a request initiated on the RII by sponsor bank to authorize blocking of funds equivalent to the application amount and subsequent debit to funds in case of allotment.
Market Maker	Member Brokers of NSE who are specifically registered as Market Makers with the NSE (SME platform). In our case, [●] is the sole Market Marker
Market Making Agreement	The Market Making Agreement dated [●] between our Company, Book Running Lead Manager and Market Maker, [●].
Market Maker Reservation Portion	The reserved portion of [●] Equity Shares of Rs.10 each at an Issue price of Rs. [●] each is aggregating to Rs. [●] Lakhs to be subscribed by Market Maker in this issue.
Mutual Funds	A mutual fund registered with SEBI under the SEBI (Mutual Funds) Regulations, 1996, as amended from time to time
Mutual Fund Portion	5% of the Net QIB Portion, or [•] Equity Shares, which shall be available for allocation to Mutual Funds only on a proportionate basis, subject to valid Bids being received at or above the Issue Price.
Net Issue	The Issue (excluding the Market Maker Reservation Portion) of [•] equity Shares of ₹10/-each at a price of ₹ [•] per Equity Share (the "Issue Price"), including a share premium of ₹ [•] per equity share aggregating to ₹ [•] Lakhs.
Net QIB Portion	The portion of the QIB Portion less the number of Equity Shares Allocated to the Anchor Investors
Non- Resident	A person resident outside India, as defined under FEMA and includes NRIs, FPIs and FVCIs
Net Proceeds	The Issue Proceeds received from the fresh Issue excluding Issue related expenses. For further information on the use of Issue Proceeds and Issue expenses, please refer to the section titled "Objects of the Issue" beginning on page 71 of this Draft Red Herring Prospectus.
Non-Institutional Bidders	All Bidders that are not QIBs, RIBs or Eligible Employees Bidding in the Employee



	Reservation Portion and who have Bid for Equity Shares, for an amount of more than ₹ 200,000 (but not including NRIs other than Eligible NRIs)
Non-Institutional Portion	The portion of the Issue being not less than 15% of the Issue, consisting of [●] Equity Shares, which shall be available for allocation on a proportionate basis to Non-Institutional Investors, subject to valid Bids being received at or above the Issue Price.
Non – Resident	A person resident outside India, as defined under FEMA and includes NRIs, FPIs and FVCIs
Other Investor	Investors other than Retail Individual Investors. These include individual Bidders other than retail individual investors and other investors including corporate bodies or institutions irrespective of the number of specified securities applied for.
Overseas Corporate Body/ OCB	Overseas Corporate Body means and includes an entity defined in clause (xi) of Regulation 2 of the Foreign Exchange Management (Withdrawal of General Permission to Overseas Corporate Bodies (OCB's) Regulations 2003 and which was in existence on the date of the commencement of these Regulations and immediately prior to such commencement was eligible to undertake transactions pursuant to the general permission granted under the Regulations. OCBs are not allowed to invest in this Issue.
Pay-in-Period	The period commencing on the Bid/Issue Opening date and extended till the closure of the Anchor Investor Pay-in-Date.
Payment through electronic transfer of funds	Payment through NECS, NEFT or Direct Credit, as applicable.
Person/ Persons	Any individual, sole proprietorship, unincorporated association, unincorporated organization, body corporate, corporation, company, partnership, limited liability company, joint venture, or trust or any other entity or organization validly constituted and/ or incorporated in the jurisdiction in which it exists and operates, as the context requires.
Price Band	Price Band of a minimum price (Floor Price) of ₹ [●] and the maximum price (Cap Price) of ₹ [●] and includes revisions thereof. The Price Band will be decided by our Company in consultation with the BRLM and advertised in two national daily newspapers (one each in English and in Hindi) with wide circulation and one daily regional newspaper with wide circulation at least two working days prior to the Bid/ Issue Opening Date.
Pricing Date	The date on which our Company in consultation with the BRLM, will finalize the Issue Price.
Prospectus	The Prospectus, to be filed with the Registrar of Companies in accordance with the provisions of Sections 26 & 32 of the Companies Act, 2013, containing, inter alia, the Issue Price, size of the Issue and certain other information.
Public Issue Account	Account to be opened with the Bankers to the Issue to receive monies from the ASBA Accounts and from the Escrow Accounts in case of Anchor Investor(s), on the Designated Date.
QIB Category/ QIB Portion	The portion of the Net Issue (including the Anchor Investor Portion) being not more than 50% of the Net Issue, consisting of [●] Equity Shares aggregating to ₹[●] lakhs which shall be Allotted to QIBs (including Anchor Investors) on a proportionate basis, including the Anchor Investor Portion (in which allocation shall be on a discretionary basis, as determined by our Company in consultation with the BRLMs), subject to valid Bids being received at or above the Issue Price or Anchor Investor Offer Price (for Anchor Investors).
Qualified Institutional Buyers/ QIBs/ QIB Bidders	Qualified institutional buyers as defined under Regulation 2(1)(ss) of the SEBI ICDR Regulations.
Red Herring Prospectus / RHP	The Red Herring Prospectus to be issued in accordance with Section 32 of the Companies Act, 2013 and the provisions of the SEBI ICDR Regulations, which will not have complete particulars of the price at which the Equity Shares will be offered and the size of the Issue including any addenda or corrigenda thereto.  The Red Herring Prospectus will be filed with the RoC at least three Working Days before the Bid/Issue Opening Date and will become the Prospectus upon filing with the RoC after the Pricing Date
Refund Account	The 'no-lien' and 'non-interest bearing' account opened with the Refund Bank, from which refunds, if any, of the whole or part, of the Bid Amount to the Anchor Investors shall be made.
Refund Bank/ Refund Banker	Bank which is / are clearing member(s) and registered with the SEBI as Bankers to the Issue at which the Refund Account will be opened, in this case being [•].
Refund through electronic transfer of funds	Refunds through NECS, direct credit, RTGS or NEFT, as applicable.



Registered Broker	Individuals or companies registered with SEBI as "Trading Members" (except Syndicate/Sub-Syndicate Members) who hold valid membership either NSE having right to trade in stocks listed on Stock Exchanges, through which investors can buy or sell securities listed on stock
	exchanges, a list of which is available on the website of the Stock Exchange.
Regulations	SEBI (Issue of Capital And Disclosure Requirements) Regulations, 2018 as amended from time to time.
Registrar/ Registrar to the Issue/ RTA/ RTI	Registrar to the Issue, in this case being Bigshare Services Private Limited.
Registrar Agreement	The agreement dated January 05, 2023 entered into between our Company and the Registrar to the Issue in relation to the responsibilities and obligations of the Registrar to the Issue pertaining to the Issue.
Refund Account(s)	Accounts to which the monies to be refunded to the Bidders is transferred from the Public Issue Account in case listing of the Equity Shares does not occur.
Reserved Category/ Categories	Categories of persons eligible for making application under reservation portion.
Regulation S	Regulation S under the U.S. Securities Act of 1933, as amended from time to time.
Reservation Portion	The portion of the Issue reserved for category of eligible Bidders as provided under the SEBI (ICDR) Regulations, 2018.
Retail Individual Bidders/ RIBs/ Retail Individual Investors/ RIIs	Individual Bidders, submitting Bids, who have Bid for Equity Shares for an amount not more than ₹ 2,00,000/- in any of the bidding options in the Net Issue (including HUFs applying through their Karta and Eligible NRIs and does not include NRIs other than Eligible NRIs).
Retail Portion	The portion of the Issue being not less than 35% of the Net Issue, consisting of [●] Equity Shares, available for allocation to Retail Individual Bidders.
Revision Form	The form used by the Bidders to modify the quantity of Equity Shares or the Bid Amount in any of their Bid Cum Application Forms or any previous Revision Form(s), as applicable. QIBs and Non-Institutional Investors are not allowed to withdraw or lower their Bids (in terms of quantity of Equity Shares or the Bid Amount) at any stage.
Registrar and Share Transfer Agents or RTAs	Registrar and share transfer agents registered with SEBI and eligible to procure Applications at the Designated RTA Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 DATED November 10, 2015 issued by SEBI.
SEBI SAST / SEBI (SAST) Regulations	SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 as amended
Self-Certified Syndicate Bank(s) / SCSB(s)	Shall mean a Banker to an Issue registered under Securities and Exchange Board of India (Bankers to an Issue) Regulations, 1994, as amended from time to time, and which offer the service of making Application/s Supported by Blocked Amount including blocking of bank account and a list of which is available on <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a> or at such other website as may be prescribed by SEBI from time to time.
SEBI (Foreign Portfolio Investor) Regulations	Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014.
SME Exchange	SME Platform of the National Stock Exchange of India Limited i.e. "NSE Emerge"
SEBI(PFUTP)Regulations/PFUTP	SEBI (Prohibition of Fraudulent and Unfair Trade Practices relating to Securities Markets)
Regulations	Regulations, 2003
Specified Securities	Equity shares offered through this Draft Red Herring Prospectus.
Sponsor Bank	Sponsor Bank means a Banker to the Issue registered with SEBI, which is appointed by the Issuer to act as a conduit between the Stock Exchanges and NPCI (National Payments Corporation of India) in order to push the mandate, collect requests and / or payment instructions of the Retail Investors into the UPI.
Securities laws	Means the Act, the Securities Contracts (Regulation) Act, 1956, the Depositories Act, 1996 and the rules and regulations made thereunder and the general or special orders, guidelines or circulars made or issued by the Board thereunder and the provisions of the Companies Act, 2013 or any previous company law and any subordinate legislation framed thereunder, which are administered by the Board.
Sponsor Bank	Sponsor Bank means a Banker to the Issue registered with SEBI, which is appointed by the Issuer to act as a conduit between the Stock Exchanges and NPCI (National Payments Corporation of India) in order to push the mandate, collect requests and / or payment instructions of the Retail Investors into the UPI.



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Sub Syndicate Member	A SEBI Registered member of NSE appointed by the BRLM and/ or syndicate member to act as a Sub Syndicate Member in the Issue.
Syndicate	Includes the BRLM, Syndicate Members and Sub Syndicate Members.
Syndicate Agreement	The agreement dated [•] entered into amongst our Company, the BRLM and the Syndicate
	Members, in relation to the collection of Bids in this Issue.
Syndicate ASBA Bidding Locations	Bidding Centers where an ASBA Bidder can submit their Bid in terms of SEBI Circular no.
	CIR/CFD/DIL/1/2011 dated April 29, 2011, namely Mumbai, Chennai, Kolkata, Delhi
Syndicate Members/ Members of	Intermediaries registered with SEBI eligible to act as a syndicate member and who is permitted
the Syndicate	to carry on the activity as an underwriter, in this case being [●].
Systemically Important Non-	Systemically important non-banking financial company as defined under Regulation 2(1)(iii)
Banking Financial Company	of the SEBI ICDR Regulations.
Subsidiary Company/Subsidiaries	The following subsidiaries of our Company as on the date of this Draft Red Herring Prospectus
	are:
	a) Systango Account Aggregator Services Private Limited;
	b) Isystango Ltd, UK; and
T ( D ) ( ) (C) /TDC	c) Systango LLC, USA.
Transaction Registration Slip/ TRS	The slip or document issued by the member of the Syndicate or SCSB (only on demand) as the
Underwriter	case may be, to the Bidder as proof of registration of the Application.
Underwriter	The BRLM who has underwritten this Issue pursuant to the provisions of the SEBI (ICDR)
	Regulations, 2018 and the Securities and Exchange Board of India (Underwriters) Regulations, 1993, as amended from time to time.
Underwriting Agreement	The Agreement [•] entered between the Underwriter, BRLM and our Company.
UPI	UPI is an instant payment system developed by the NCPI, it enables merging several banking
CIT	features, seamless fund routing & merchant payment into one hood. UPI allow instant transfer
	of money between any two bank accounts using a payment address which uniquely identifies a
	person's bank account
UPI Circulars	SEBI circular no. CFD/DIL2/CIR/P/2018/22 dated February 15, 2018, SEBI circular no.
CITCHCUIGIS	SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018, SEBI circular no.
	SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019, SEBI circular no.
	SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, SEBI circular no.
	SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019 SEBI circular no.
	SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 8, 2019, SEBI Circular no
	SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020, SEBI Circular no.
	SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, SEBI circular no.
	SEBI/HO/CFD/DIL1/CIR/P/2021/47 dated March 31, 2021, SEBI circular no.
	SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021, SEBI circular no.
	SEBI/HO/CFD/DIL2/CIR/P/2022/45 dated April 5, 2022, SEBI circular no.
	SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022 SEBI Circular No:
	SEBI/HO/MIRSD/MIRSD_RTAMB/P/CIR/2022/76 dated May 30, 2022.and any subsequent
LINLID	circulars or notifications issued by SEBI in this regard.
UPI ID	ID created on Unified Payment Interface (UPI) for single window mobile payment system
LIDLID Links 4 Danis Assessed	developed by the National Payment Corporation of India (NPCI)
UPI ID Linked Bank Account	Account of the RIIs, applying in the issue using the UPI mechanism, which will be blocked
	upon accepting the UPI mandate to the extent of the appropriate application amount and
LIDI Mandata Paguast/ Mandata	subsequent debit of funds in the case of allotment.  A request (intimating the RII by way of notification on the UPI application and by way of a
UPI Mandate Request/ Mandate	SMS directing the RII to such UPI application to the RII by sponsor bank to authorize
Request	blocking of funds equivalent to the application amount and subsequent debit to funds in case of
	allotment.
UPI PIN	Password to authenticate UPI transaction
UPI Mechanism	The mechanism that was used by an RIB to make a Bid in the Offer in accordance with the
	UPI Circulars on Streamlining of Public Issues
U.S. Securities Act	U.S. Securities Act of 1933, as amended
Venture Capital Fund/VCF	Foreign Venture Capital Funds (as defined under the Securities and Exchange Board of India
· oncore capital I alia/ v Cl	(Venture Capital Funds) Regulations, 1996) registered with SEBI under applicable laws in
	India.
L	



Wilful Defaulter(s) or a fraudulent borrower	Wilful defaulter as defined under Regulation 2(1)(lll) of the SEBI (ICDR) Regulations.
Working Day	In accordance with Regulation 2(1)(mmm) of SEBI (ICDR) Regulations, 2018, working days means, all days on which commercial banks in Mumbai are open for business.  However, in respect of—  (a) announcement of Price Band; and  (b) Issue period, working days shall mean all days, excluding Saturdays, Sundays and public holidays, on which commercial banks in Mumbai are open for business;  (c) the time period between the Issue Closing Date and the listing of the Equity Shares on the Stock Exchange, working day shall mean all trading days of the Stock Exchange, excluding Sundays and bank holidays, as per circulars issued by SEBI.

#### **Technical and Industry Related Terms**

Term	Description
AI	Artificial Intelligence
APAC	Asia-Pacific
AR	Augmented Reality
B2B	Business-to-business
B2C	Business-to-consumer
BPA	Business Process Automation
BPM	Business Process Management
CBT	Computer Based Tools (CD Based Learning Tools)
CRM	Customer Relationship Management
DX	Digital transformation
DApps	Decentralized application
DeFi	Decentralized finance
DAOs	Decentralized autonomous organization
EPM	Enterprise Project Management
ETL	Extract, Transform, and Load
EMEA	Europe, the Middle East and Africa
ERP	Enterprise Resource Planning
FMV	Fair Market Value
Fintech	Financial Technology
GPAI	Global Partnership on Artificial Intelligence
HTML	Hypertext Markup Language
IDX/MLS	Internet Data Exchange / Multi Listing Services
IOT	Internet of things
IT	Information Technology
IPR	Intellectual Property Rights
ITES	IT enabled Services
JS	JavaScript (a coding language)
KYC	Know Your Client
MRP	Maximum Retail Price
MeitY	Ministry of Electronics & Information Technology
ML	Machine Learning
NOC	Network Operations Centers
Nasscom	National Association of Software and Service Companies
NFT	Non-Fungible Tokens
P & M	Plant and Machinery
ER&D	Engineering, research and development
SaaS	Software as a Service
QA	Quality Assurance
QC	Quality Control
UI	User Interface



UX	User Experience
USP	Unique Selling Proposition
UI	User Interface
UX	User Experience
VR	Virtual Reality

#### **Conventional terms and Abbreviations**

Abbreviation	Full Form
Rs. / Rupees/ INR / ₹	Indian Rupees, the legal currency of the Republic of India
AS / Accounting Standard	Accounting Standards as issued by the Institute of Chartered Accountants of India
A/c	Account
ACS	Associate Company Secretary
AGM	Annual General Meeting
ASBA	Applications Supported by Blocked Amount
AMT	Amount
AIF	Alternative Investment Funds registered under the Securities and Exchange Board of India
	(Alternative Investment Funds) Regulations, 2012, as amended.
AY	Assessment Year
AOA	Articles of Association
Approx	Approximately
B. A	Bachelor of Arts
B. Com	Bachelor of Commerce
B. E	Bachelor of Engineering
B. Sc	Bachelor of Science
B. Tech	Bachelor of Technology
Bn	Billion
BG/LC	Bank Guarantee / Letter of Credit
BIFR	Board for Industrial and Financial Reconstruction
BSE	BSE Limited
CDSL	Central Depository Services (India) Limited
CAGR	Compounded Annual Growth Rate
CAN	Confirmation of Allocation Note
Companies Act, 2013	Companies Act, 2013 to the extent in force pursuant to the notification of sections of the Companies Act, 2013 along with the relevant rules made thereunder as amended.
Companies Act, 1956	Companies Act, 1956 (without reference to the provisions that have ceased upon notification of the Companies Act, 2013) along with the relevant rules made thereunder
CA	Chartered Accountant
CAIIB	Certified Associate of Indian Institute of Bankers
СВ	Controlling Branch
CC	Cash Credit
CIN	Corporate Identification Number
CIT	Commissioner of Income Tax
CS	Company Secretary
CS & CO	Company Secretary & Compliance Officer
CFO	Chief Financial Officer
CSR	Corporate Social Responsibility
C.P.C.	Code of Civil Procedure, 1908
CrPC	Code of Criminal Procedure, 1973
CENVAT	Central Value Added Tax
CST	Central Sales Tax
CWA/ICWA	Cost and Works Accountant
CMD	Chairman and Managing Director
DIN	Director Identification Number



DIPP	Department of Industrial Policy and Promotion, Ministry of Commerce, Government of India
DP	Depository Participant
DP ID	Depository Participant's Identification Number
EBITDA	Earnings Before Interest, Taxes, Depreciation & Amortization
ECS	Electronic Clearing System
ESIC	Employee's State Insurance Corporation
EPFA	Employee's Provident Funds and Miscellaneous Provisions Act, 1952
EMI	Equated Monthly Installment
EPS	Earnings Per Share
EGM /EOGM	Extraordinary General Meeting
ESOP	Employee Stock Option Plan
EXIM/ EXIM Policy	Export – Import Policy
FCNR Account	Foreign Currency Non Resident Account
FIPB	Foreign Investment Promotion Board
FY / Fiscal/Financial Year	Period of twelve months ended March 31 of that particular year, unless otherwise stated
FEMA	Foreign Exchange Management Act, 1999 as amended from time to time, and the regulations
FEMA	framed there under.
FCNR Account	Foreign Currency Non Resident Account
FBT	Fringe Benefit Tax
FDI	Foreign Direct Investment
FIs	Financial Institutions
FIIs	Foreign Institutional Investors (as defined under Foreign Exchange Management (Transfer or
	Issue of Security by a Person Resident outside India) Regulations, 2000) registered with SEBI
	under applicable laws in India
FPIs	"Foreign Portfolio Investor" means a person who satisfies the eligibility criteria prescribed
	under regulation 4 and has been registered under Chapter II of Securities And Exchange Board
	of India (Foreign Portfolio Investors) Regulations, 2014, which shall be deemed to be an
	intermediary in terms of the provisions of the SEBI Act, 1992
FTA	Foreign Trade Agreement
FVCI	Foreign Venture Capital Investors registered with SEBI under the Securities and Exchange
	Board of India (Foreign Venture Capital Investors) Regulations, 2000.
FEMA	Foreign Exchange Management Act, 1999, including the rules and regulations thereunder
FEMA Rules	Foreign Exchange Management (Non-debt Instruments) Rules, 2019
Finance Act	Finance Act, 1994
Fraudulent Borrower	A fraudulent borrower as defined in Regulation 2(1)(lll) of the SEBI ICDR Regulations.
FV	Face Value
GoI/Government	Government of India
GBP / £	British pound sterling, the official currency of the United Kingdom and its territories.
GDP	Gross Domestic Product
GST	Goods and Services Tax
GVA	Gross Value Added
HUF	Hindu Undivided Family
HNI	High Net Worth Individual
HSL	Hem Securities Limited
IBC	The Insolvency and Bankruptcy Code, 2016
ICAI	The Institute of Chartered Accountants of India
ISIN	International Securities Identification Number
IST	Indian Standard Time
ICWAI	The Institute of Cost Accountants of India
IMF	International Monetary Fund
IIP	Index of Industrial Production
IPO	Initial Public Offer
ICSI	The Institute of Company Secretaries of India
IT	Information Technology



IT Act	InformationTechnologyAct,2000
IFRS	International Financial Reporting Standards
I.T. Act	Income Tax Act, 1961, as amended from time to time
IT Authorities	Income Tax Authorities
IT Rules	Income Tax Rules, 1962, as amended, except as stated otherwise
Indian GAAP	Generally Accepted Accounting Principles in India
Ind AS	Indian Accounting Standards as referred to in and notified by the Ind AS Rules
Ind AS Rules	The Companies (Indian Accounting Standard) Rules, 2015
IRDA	Insurance Regulatory and Development Authority
KMP	Key Managerial Personnel
BRLM	Book Running Lead Manager
LLB	Bachelor of Law
Ltd.	Limited
LLP	Limited Liability Partnership
MAT	Minimum Alternate Tax
MoF	Ministry of Finance, Government of India
MoU	Memorandum of Understanding
M. A	Master of Arts
MCA	Ministry of Corporate Affairs, Government of India
M. B. A	Master of Business Administration
MAT	Minimum Alternate Tax
M. Com	Master of Commerce
Mn	Million
M. E	Master of Engineering
M. Tech	Masters of Technology
Merchant Banker	Merchant Banker as defined under the Securities and Exchange Board of India (Merchant
Wichenant Banker	Bankers) Regulations, 1992
MSME	Micro, Small and Medium Enterprises
MAPIN	Market Participants and Investors Database
NA	Not Applicable
NCLT	National Company Law Tribunal
Net worth	The aggregate of paid up Share Capital and Share Premium account and Reserves and Surplus (Excluding revaluation reserves) as reduced by aggregate of Miscellaneous Expenditure (to the extent not written off) and debit balance of Profit & Loss Account
NACH	National Automated Clearing House
NEFT	National Electronic Funds Transfer
NECS	National Electronic Clearing System
NAV	Net Asset Value
NSE	National Stock Exchange of India Limited
NCT	National Capital Territory
NPV	Net Present Value
NRIs	Non-Resident Indians
NRE Account	Non-Resident External Account
NRO Account	Non-Resident Ordinary Account
NOC	No Objection Certificate
NSDL	National Securities Depository Limited
OCB or Overseas Corporate Body	A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% by NRIs including overseas trusts in which not less than 60% of the beneficial interest is irrevocably held by NRIs directly or indirectly and which was in existence on October 3, 2003 and immediately before such date was eligible to undertake transactions pursuant to the general permission granted to OCBs under the FEMA. OCBs are not allowed to invest in the Issue.
P.A.	Per Annum
PF	Provident Fund



PG	Post Graduate
PGDBA	Post Graduate Diploma in Business Administration
PLR	Prime Lending Rate
PAC	Persons Acting in Concert
P/E Ratio	Price/Earnings Ratio
PAN	Permanent Account Number
PAT	Profit After Tax
P.O.	Purchase Order
PBT	Profit Before Tax
PLI	Postal Life Insurance
POA	Power of Attorney
PSU	
	Public Sector Undertaking(s)
Pvt.	Private
Q.C.	Quality Control
RoC	Registrar of Companies
RBI	The Reserve Bank of India
Registration Act	Registration Act, 1908
ROE	Return on Equity
RaD Report	Reports and Data Report
R&D	Research & Development
RONW	Return on Net Worth
RTGS	Real Time Gross Settlement
SCRA	Securities Contracts (Regulation) Act, 1956, as amended from time to time
SCRR	Securities Contracts (Regulation) Rules, 1957, as amended from time to time
SME	Small and Medium Enterprises
SCSB	Self-Certified syndicate Banks
SEBI Act	Securities and Exchange Board of India Act, 1992, as amended
SEBI AIF Regulations	Securities and Exchange Board of India (Alternate Investments Funds) Regulations, 2012, as amended.
SEBI FII Regulations	Securities and Exchange Board of India (Foreign Institutional Investors) Regulations, 1995, as amended from time to time.
SEBI FPI Regulations	Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, as
CEDIENCI D. 14	amended from time to time.
SEBI FVCI Regulations	Securities and Exchange Board of India (Foreign Venture Capital Investor) Regulations, 2000, as amended from time to time.
SEBI Insider Trading	Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015, as
Regulations	amended
SEBI (PFUTP) Regulations / PFUTP	Securities and Exchange Board of India (Prohibition of Fraudulent and Unfair Trade Practices
Regulations	relating to Securities Markets) Regulations, 2003
SEBI Regulations/ SEBI ICDR	Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements)
Regulations	Regulations, 2018, as amended.
SEBI SBEB Regulations	Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014.
SEBI Takeover Regulations /	Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers)
Takeover Regulations / Takeover	Regulations, 2011, as amended.
Code SEDLYCE Populations	Sequentias and Evaluate Deard of India (Ventura Conital Euroda) Describet 1006
SEBI VCF Regulations	Securities and Exchange Board of India (Venture Capital Funds) Regulations, 1996 as amended from time to time.
SEBI	Securities and Exchange Board of India
STT	Securities Transaction Tax
Sub-Account	Sub-accounts registered with SEBI under the SEBI (Foreign Institutional Investor) Regulations, 1995, other than sub-accounts which are foreign corporate or foreign individuals.
Sec.	Section
SENSEX	Bombay Stock Exchange Sensitive Index
SICA	Sick Industrial Companies (Special Provisions) Act, 1985
SSI	Small Scale Industry
~~-	Sman Scare measay



SPV	Special Purpose Vehicle
TAN	Tax Deduction Account Number
TRS	Transaction Registration Slip
Trade Marks Act	Trade Marks Act, 1999
TIN	Taxpayers Identification Number
UIN	Unique identification number
UK	United Kingdom
U.N.	United Nations
US/United States	United States of America
U.S. Securities Act	The United States Securities Act, 1933
USD/ US\$/ \$/ US Dollar	United States Dollar, the official currency of the Unites States of America
U.S. GAAP	Generally Accepted Accounting Principles in the United States of America
VAT	Value Added Tax
VCF	Venture Capital Funds
VCFs	Venture capital funds as defined in and registered with the SEBI under the Securities and Exchange Board of India (Venture Capital Fund) Regulations, 1996 or the Securities and Exchange Board of India (Alternative Investment Funds) Regulations, 2012, as the case may Be.
Wilful Defaulter(s)	Company or person categorised as a wilful defaulter by any bank or financial institution (as defined under the Companies Act, 2013) or consortium thereof, in accordance with the guidelines on wilful defaulters issued by the Reserve Bank of India and includes any company whose director or promoter is categorised as such and as defined under Regulation 2(1)(III) of the SEBI (ICDR) Regulations, 2018.
WDV	Written Down Value
WOS	Wholly-owned Subsidiary
WTD	Whole Time Director
w.e.f.	With effect from
-, (₹)	Represent Outflow

The words and expressions used but not defined in this Draft Red Herring Prospectus will have the same meaning as assigned to such terms under the Companies Act, 2013, the Securities and Exchange Board of India Act, 1992 (the "SEBI Act"), the SCRA, SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 the Depositories Act and the rules and regulations made thereunder.



## <u>CERTAIN CONVENTIONS, USE OF FINANCIAL INFORMATION AND MARKET DATA AND CURRENCY OF</u> <u>FINANCIAL PRESENTATION</u>

#### **Certain Conventions**

In this Draft Red Herring Prospectus, the terms "we", "us", "our", the "Company", "our Company", unless the context otherwise indicates or implies, refers to Systango Technologies Limited. All references in the Draft Red Herring Prospectus to "India" are to the Republic of India. All references in the Draft Red Herring Prospectus to the "U.S.", "USA" or "United States" are to the United States of America.

In this Draft Red Herring Prospectus, unless the context otherwise requires, all references to one gender also refers to another gender and the word "Lac / Lakh" means "one hundred thousand", the word "million (mn)" means "Ten Lac / Lakh", the word "Crore" means "ten million" and the word "billion (bn)" means "one hundred crore". In this Draft Red Herring Prospectus, any discrepancies in any table between total and the sum of the amounts listed are due to rounding-off.

#### **Use of Financial Data**

Unless stated otherwise, throughout this Draft Red Herring Prospectus, all figures have been expressed in Rupees and Lakh except for financial data of our Subsidiary Companies, Systango LLC, USA and Isystango Ltd, UK which has been expressed in US Dollar and GBP respectively. Unless stated otherwise, the financial data in the Draft Red Herring Prospectus is derived from our restated consolidated financial Statements prepared for the period ended September 30, 2022, and for the year ended 31st March 2022, 2021 and 2020 in accordance with Indian GAAP, the Companies Act and SEBI (ICDR) Regulations, 2018 included under Section titled "Financial Information of the Company" beginning on page 146 of this Draft Red Herring Prospectus. In addition, the Proforma Financial Statements, as required under the SEBI (ICDR) Regulations in relation to the Investment of our erstwhile Subsidiary, Isystango Ltd., UK in which we made Investment with effect from December 20, 2022 is included in this Daft Prospectus.

There are significant differences between Indian GAAP, the International Financial Reporting Standards ("IFRS") and the Generally Accepted Accounting Principles in the United States of America ("U.S. GAAP"). Accordingly, the degree to which the Indian GAAP financial statements included in this Draft Red Herring Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting practice and Indian GAAP. Any reliance by persons not familiar with Indian accounting practices on the financial disclosures presented in this Draft Red Herring Prospectus should accordingly be limited. We have not attempted to explain those differences or quantify their impact on the financial data included herein, and we urge you to consult your own advisors regarding such differences and their impact on our financial data.

Any percentage amounts, as set forth in "Risk Factors", "Our Business", "Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere in the Draft Red Herring Prospectus unless otherwise indicated, have been calculated on the basis of the Company's restated consolidated financial statements prepared in accordance with the applicable provisions of the Companies Act, Indian GAAP and restated in accordance with SEBI (ICDR) Regulations, 2018, as stated in the report of our Peer Review Auditor, set out in section titled "Financial Information of the Company" beginning on page 146 of this Draft Red Herring Prospectus. There are 3 (three) subsidiaries namely Systango Account Aggregator Services Private Limited, Systango LLC, USA and Isystango Ltd, UK as on date of the Draft Red Herring Prospectus. Our fiscal year commences on April 1 of every year and ends on March 31 of every next year.

For additional definitions used in this Draft Red Herring Prospectus, see the section "Definitions and Abbreviations" on page 1 of this Draft Red Herring Prospectus. In the section titled "Main Provisions of the Articles of Association", on page 273 of the Draft Red Herring Prospectus defined terms have the meaning given to such terms in the Articles of Association of our Company.

#### **Use of Industry & Market Data**

Unless stated otherwise, industry and market data and forecast used throughout the Draft Red Herring Prospectus was obtained from internal Company reports, data, websites, Industry publications report as well as Government Publications. Industry publication data and website data generally state that the information contained therein has been obtained from sources believed to be reliable, but that their accuracy and completeness and underlying assumptions are not guaranteed and their reliability cannot be assured.

Although, we believe industry and market data used in the Draft Red Herring Prospectus is reliable, it has not been independently verified by us or the BRLM or any of their affiliates or advisors. Similarly, internal Company reports and data, while believed by us to be reliable, have not been verified by any independent source. There are no standard data gathering methodologies in the industry in which we conduct our business and methodologies and assumptions may vary widely among different market and industry sources.



In accordance with the SEBI (ICDR) Regulations, 2018 the section titled "Basis for Issue Price" on page 78 of the Draft Red Herring Prospectus includes information relating to our peer group companies. Such information has been derived from publicly available sources, and neither we, nor the BRLM, have independently verified such information.

#### **Currency of Financial Presentation**

All references to "Rupees" or "INR" or "Rs." or "₹" are to Indian Rupees, the official currency of the Republic of India. Except where specified, including in the section titled "Industry Overview" throughout the Draft Red Herring Prospectus all figures have been expressed in Lakhs.

Any percentage amounts, as set forth in "Risk Factors", "Our Business", "Management's Discussion and Analysis of Financial Conditions and Results of Operations" on page 25, 102 and 196 respectively of this Draft Red Herring Prospectus, unless otherwise indicated, have been calculated based on our restated consolidated financial statements prepared in accordance with Ind GAAP.

The Draft Red Herring Prospectus contains conversion of certain US Dollar and other currency amounts into Indian Rupees that have been presented solely to comply with the requirements of the SEBI (ICDR) Regulations, 2018. These conversions should not be construed as a representation that those US Dollar or other currency amounts could have been, or can be converted into Indian Rupees, at any particular rate.



#### FORWARD LOOKING STATEMENTS

This Draft Red Herring Prospectus includes certain "forward-looking statements". We have included statements in the Draft Red Herring Prospectus which contain words or phrases such as "will", "aim", "is likely to result", "believe", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", "seek to", "future", "objective", "goal", "project", "should", "will pursue" and similar expressions or variations of such expressions, that are "forward-looking statements". Also, statements which describe our strategies, objectives, plans or goals are also forward looking statements.

All forward looking statements are subject to risks, uncertainties and assumptions about us that could cause actual results to differ materially from those contemplated by the relevant forward-looking statement. Forward-looking statements reflect our current views with respect to future events and are not a guarantee of future performance. These statements are based on our management's beliefs and assumptions, which in turn are based on currently available information. Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect. Important factors that could cause actual results to differ materially from our expectations include but are not limited to:

- 1. General economic and business conditions in the markets in which we operate and in the local, regional, national and international economies:
- 2. Our ability to successfully implement our strategy, our growth and expansion, technological changes;
- 3. Failure to anticipate and develop new services and enhance existing services in order to keep pace with rapid changes in technologies and the industries we focus on;
- 4. Inability to promptly identify and respond to changing customer preferences or evolving trends;
- 5. Pricing pressure due to intense competition in the market for IT Services;
- 6. Any change in government policies resulting in increases in taxes payable by us;
- 7. dependency on a limited number of clients for a significant portion of our revenues;
- 8. Our ability to retain our key managements persons and other employees;
- 9. Changes in laws and regulations that apply to the industries in which we operate;
- 10. Our ability to protect our intellectual property rights and not infringing intellectual property rights of other parties;
- 11. Our ability to grow our business;
- 12. General economic, political and other risks that are out of our control;
- 13. Changes in political and social conditions in India or in countries that we may enter, the monetary and interest rate policies of India and other countries, inflation, deflation, unanticipated turbulence in interest rates, equity prices or other rates or prices;
- 14. Failure to comply with regulations prescribed by authorities of the jurisdictions in which we operate;
- 15. Inability to successfully obtain registrations in a timely manner or at all;
- 16. Occurrence of Environmental Problems & Uninsured Losses;
- 17. Regulatory, legislative or self-regulatory developments regarding data protection;
- 18. Conflicts of interest with affiliated companies, the promoter group and other related parties;
- 19. Any adverse outcome in the legal proceedings in which we are involved;
- 20. Concentration of ownership among our Promoters; and
- 21. The performance of the financial markets in India and globally.

For further discussion of factors that could cause our actual results to differ, see the Section titled "Risk Factors", "Our Business" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 25, 102 and 196 respectively of the Draft Red Herring Prospectus. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated.

There can be no assurance to investors that the expectations reflected in these forward-looking statements will prove to be correct. Given these uncertainties, investors are cautioned not to place undue reliance on such forward-looking statements and not to regard such statements to be a guarantee of our future performance.

Neither our Company or our Directors or our Officers or Book Running Lead Manager or Underwriter nor any of their respective affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with SEBI requirements, our Company and the BRLM will ensure that investors in India are informed of material developments until such time as the grant of listing and trading permission by the Stock Exchange for the Equity Shares allotted pursuant to this Issue.



#### SECTION II - SUMMARY OF DRAFT RED HERRING PROSPECTUS

#### A. OVERVIEW OF BUSINESS

We are engaged in the business of providing software solutions that enables companies to design, implement and manage their own customized digital platforms including Web2, Web3 and mobile applications with strong emphasis on data and analytics. Our range of software solutions include services like: website development, mobile app development (both for iOS and Android applications), web3 development, DeFi, data engineering, implementation of blockchain, cloud computing, digital marketing etc for companies across sectors such as Financial Services (FinTech), Hospitality, Fantasy Sports, PropertyTech etc. Through our software solutions we combine the functionality, flexibility and customization capabilities for our customers with the lower costs, speed of implementation and other operational benefits of outsourcing.

#### **B.** OVERVIEW OF THE INDUSTRY

India's IT sector is one of the fastest growing industry, while global economy and multiple industries struggle to stay afloat, India's technology industry has seen tremendous growth of 15.5% (YoY) growth, from US\$196 billion in FY21 to US\$227 billion in FY22. India has now become largest tech start-up hub in the world with more than 2500+ start-ups and 42 new unicorns. The government of India has taken some major initiatives to promote the IT/ ITeS sector in India. Both central and state governments in India have taken steps toward developing technology solutions to enable citizen services. The government continues to focus on areas such as cybersecurity, hyper-scale computing, artificial intelligence and blockchain.

#### **PROMOTERS**

Nilesh Rathi and Vinita Rathi are the Promoters of our Company.

#### C. <u>DETAILS OF THE ISSUE</u>

This is an Initial Public Issue of upto 38,68,800 Equity Shares of face value of Rs. 10 each of our Company for cash at a price of Rs. [•] per Equity Share (including a share premium of Rs. [•] per Equity Share) aggregating to Rs. [•] lakhs ("The Issue"), out of which [•] Equity Shares of face value of Rs. 10 each for cash at a price of Rs. [•] per Equity Share aggregating up to Rs. [•] lakhs will be reserved for subscription by the market maker to the issue (the "Market Maker Reservation Portion"). The Issue less Market Maker Reservation Portion i.e. Issue of [•] Equity Shares of face value of Rs. 10 each, at an issue price of Rs. [•] per Equity Share for cash, aggregating to Rs. [•] lakhs is hereinafter referred to as the "Net Issue". The Public Issue and Net Issue will constitute 26.37% and [•] % respectively of the post-issue paid-up Equity Share capital of our Company.

#### D. OBJECTS OF THE ISSUE

Our Company intends to utilize the Proceeds of the Issue to meet the following objects:-

Sr. No	Particulars	Amt (Rs. in Lacs)
1.	Acquisitions and Other Strategic Initiatives;	1000.00
2.	Investment in our Subsidiaries;	1000.00
3.	To meet Working Capital Requirements;	[•]
4.	General Corporate Purposes;	[•]
5.	Issue Expenses	[•]
	Total	[•]

#### E. PRE-ISSUE SHAREHOLDING OF PROMOTER AND PROMOTER GROUP

Our Promoters and Promoter Group collectively holds 1,05,55,200 Equity shares of our Company aggregating to 97.73% of the preissue paid-up Share Capital of our Company. Following are the details of the shareholding of the Promoters and Promoter Group, as on date of this Draft Red Herring Prospectus:-



Sr.	Names	Pre 1	IPO	Post IPO		
No	Names	Shares Held	% Shares Held	Shares Held	% Shares Held	
	Promoters					
1.	Nilesh Rathi	52,23,990	48.37	52,23,990	[•]	
2.	Vinita Rathi	53,21,000	49.27	53,21,000	[•]	
	Sub Total (A)	1,05,44,990	97.64	1,05,44,990	[•]	
	Promoters Group					
3.	Priyesh Rathi	9,200	0.09	9,200	[•]	
4.	Suresh Rathi	10	0.00	10	[•]	
5.	Mayur Khandelwal	1,000	0.01	1,000	[•]	
	Sub Total (B)	10,210	0.09	10,210	[•]	
	Grand Total (A+B)	1,05,55,200	97.73	1,05,55,200	[•]	

#### F. SUMMARY OF CONSOLIDATED FINANCIAL INFORMATION

Following are the details as per the restated consolidated financial statements for the period ended September 30, 2022 and for the financial years ended on March 31, 2022, 2021 and 2020:-

Amt. (Rs. in lakhs)

	12110 1210 121						
Sr.	Particulars	September 30,	March 31,	March 31,	March 31,		
No		2022	2022	2021	2020		
1.	Share Capital	270.00	270.00	270.00	55.00		
2.	Net Worth	2296.98	1722.49	1045.50	476.81		
3.	Total Income	2301.30	3392.10	2388.09	1455.31		
4.	Profit/(loss) after tax	572.30	676.99	568.26	251.88		
5.	Earnings per Share	5.30	6.27	5.26	2.33		
6.	Net Asset Value per Share (Based on Weighted Average Number of Shares)	21.27	15.95	9.68	4.41		
7.	Total Borrowings (including current maturities of long term borrowings)	1	1	-	-		

#### G. AUDITOR QUALIFICATIONS

There are no audit qualifications which have not been given effect in the Restated Consolidated Financial Statements.

#### H. SUMMARY OF OUTSTANDING LITIGATIONS

Our Company and group companies are involved in certain legal proceedings. A brief detail of such outstanding litigations as on the date of this Draft Red Herring Prospectus are as follows:

#### Litigations/Matters against our Company:-

(Rs. in Lakhs)

Nature of Cases	No. of Outstanding Cases	Amount in dispute/demanded to the extent ascertainable
Direct tax	1	Unascertainable
Criminal litigations against Our Company	1	Unascertainable

#### Litigations/Matters filed by Company:-

(Rs. in Lakhs)

Nature of Cases	No. of Outstanding Cases	Amount in dispute/demanded to the extent ascertainable
Criminal litigations filed by Company	11	21.50

Amount mentioned to the extent quantifiable. The amount may be subject to additional interest/other charges being levied by the concerned authorities which are unascertainable as on date of this Draft Red Herring Prospectus. For further details, please refer to the chapter titled "Outstanding Litigations and Material Developments" on page 206 of this Draft Red Herring Prospectus.



#### I. RISK FACTORS

For details on the risks involved in our business, please see the Chapter titled "Risk Factors" beginning on page 25 of this Draft Red Herring Prospectus.

#### J. SUMMARY OF CONTINGENT LIABILITIES

Amt. (Rs. in lakhs)

	As at				
Particulars	September 30, 2022	March 31, 2022	March 31, 2021	March 31, 2020	
Contingent liabilities in respect of:	-	=	-	-	
Claims against the company not acknowledged as debts	-	=	-	=	
Guarantees given on Behalf of the Company	-	=	-	=	
Guarantees given on Behalf of the Subsidiary Company	-	=	-	=	
Other moneys for which the company is contingently liable	-	=	-	=	
Estimated amount of contracts remaining to be executed on capital account and not provided for	55.00	-	ı	-	
Uncalled liability on shares and other investments partly paid	-	-	-	-	
Total	55.00	-	-	-	

For further details, please refer to Annexure-AB – Contingent Liabilities of the chapter titled "Financial Information of the Company" on page 146 of this Draft Red Herring Prospectus.

#### K. SUMMARY OF RELATED PARTY TRANSACTIONS

Following is the summary of the related party transactions entered by the Company (based on Restated consolidated Financial Statements) for the period ended September 30, 2022 and for the financial years ended on March 31, 2022, 2021 and 2020:-

List of Related Parties as per AS - 18

Particulars	Names of related parties	Nature of Relationship		
	Nilesh Rathi	Promoter & Whole Time Director & CFO		
Dimenters and Ver	Vinita Rathi	Promoter & Managing Director		
Directors and Key Management Personnel	Sarita Devi Khandelwal	Chairman & Non-Executive Director		
(KMP)	Vikas Jain	Independent Director (Appointed on January 02, 2023)		
(KWI)	Narender Tulsidas Kabra	Independent Director (Appointed on January 02, 2023)		
	Apurva Mishra	Company Secretary (Appointed on January 02, 2023)		
	Isystango Ltd	Control over Board of Directors. 20-12-2022 become 100%		
		WOS - UK Incorporated		
	NV Realty Ltd, UK	Promoter or an immediate relative is having control of more		
Enterprises in which		than 20%		
KMP/Relatives of KMP	Khandelwal Textiles Private Limited	Promoter or an immediate relative is having control of more		
can exercise significant		than 20%		
influence	Systango Limited	WOS of Isystango Ltd (UK Incorporated Company)		
innuciec	Mayur Khandelwal	Relative of KMP		
	Jagdish Khandelwal	Relative of KMP		
	H2O Solutions & Services	Proprietor is relative of KMP		
	NV Agro	A parent of Promoter is partner in this firm.		
	Systango LLC	WOS - US Incorporated		
Holding	Edsystango Technoeducation Pvt. Ltd.	Subsidiary till 25th September 2022		
Company/Subsidiary	Systango Account Aggregator Services	WOS (wholly-owned subsidiary)		
	Pvt. Ltd.			



(Amount in Rs. Lakhs)

(1) T. (1 1/1 D. ( 1/1/1D.			(Amount	in Rs. Lakhs
(i) Transactions with Director and KMP	30-09-22	31-03-22	31-03-21	31-03-20
A) Remuneration/Professional fee Paid				
Nilesh Rathi	60.00	50.05	74.89	31.64
Vinita Rathi	25.00	53.93	74.89	35.00
A) Outstanding Balances				
Nilesh Rathi (Dr/(CR)	(2.62)	(1.57)	(25.49)	(3.59)
Vinita Rathi (Dr/(CR)	(2.62)	(1.07)	(18.64)	(1.93)
Bonus Shares Issued				
Nilesh Rathi	-	-	107.29	26.95
Vinita Rathi	-	-	107.71	27.05
Dividend Paid				
Nilesh Rathi	-	-	-	24.95
Vinita Rathi	0.00	0.00	0.00	25.05
Loan taken and Repaid by the Company				
A) Nilesh Rathi				
Opening Balance	0.00	0.00	0.00	0.00
Loan Repaid by the Company	0.00	4.23	4.08	9.03
Loan Received by the Company	0.00	4.23	4.08	9.03
Interest Paid	0.00	0.00	0.00	0.00
Closing Balances Cr/(Dr)	0.00	0.00	0.00	0.00
B) Vinita Rathi	0.00	0.00	0.00	0.00
Opening Balance	0.00	0.00	0.00	0.00
Loan Repaid by the Company	0.00	6.32	9.17	0.00
Loan Received by the Company	0.00	6.32	9.17	0.00
Interest Paid	0.00	0.00	0.00	0.00
Closing Balances Cr/(Dr)	0.00	0.00	0.00	0.00
(ii) Transactions with Entities where Director/ KMP or their	0.00	0.00	0.00	0.00
Relatives hold substantial Interest				
a) Isystango Ltd				
Sales/Services	171.38		0.00	0.00
Outstanding Balance Dr/(Cr)	89.00	0.00	0.00	0.00
b) Systango Ltd	89.00	0.00	0.00	0.00
Sales/Services	26.7	34.83	208.42	137.99
Outstanding Balance Dr/(Cr)	26.70	0.00	0.00	0.00
Consultancy Fee	20.70	0.00	0.00	0.00
Mayur Khandelwal	0.00	0.00	0.00	12.00
Rent Paid	0.00	0.00	0.00	12.00
Jagdish Khandelwal	0.00	0.00	0.00	7.26
Advance given for Capital Assets	0.00	0.00	0.00	7.20
	45.00	0.00	0.00	0.00
NV Agro Staff welfare Expenses	45.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.10
H2O Solutions & Services	0.00	0.00	0.00	0.18
(iii) Transactions with Holding/Subsidiary Entities		1		
a) Systango LLC (WOS)	1050.00	401.05	0.00	0.00
Sales/Services	1058.09	421.85	0.00	0.00
Outstanding Balance Dr/(Cr)	0.00	0.00	0.00	0.00
Investments in subsidiary Company	0.00	210.00	0.00	0.00
Systango Account aggregator Services Pvt. Ltd.	0.00	210.00	0.00	0.00
Edsystango Technoeducation Pvt. Ltd.	-20.00	20.00	20.00	0.00

#### **Note:**

- 1. List of Related parties has been identified by the management and relied upon by the Auditor.
- 2. In case there is no transaction with any of the above related parties, only name of such related parties has been disclosed as required by AS-18.



For further details, please refer to the Annexure - W - Related Party Disclosures of chapter titled "Financial Information of the Company" on page 146 of this Draft Red Herring Prospectus.

#### L. <u>DETAILS OF FINANCING ARRANGEMENTS</u>

There are no financing arrangements whereby the promoters, members of the promoter group, the directors of the issuer and their relatives have financed the purchase by any other person of securities of the issuer other than in the normal course of the business of the financing entity during the period of six months immediately preceding the date of this Draft Red Herring Prospectus.

#### M. WEIGHTED AVERAGE PRICE OF THE SHARES ACQUIRED BY PROMOTERS IN LAST ONE YEAR

	Sr. No.	Name of the Promoters No. of Shares held		Average cost of Acquisition (in ₹)	
	1.	Nilesh Rathi	39,24,900	Nil	
Ī	2.	Vinita Rathi	39,91,500	Nil	

#### N. AVERAGE COST OF ACQUISITION OF SHARES

The average cost of acquisition of Equity Shares by our Promoters is set forth in the table below:

Sr. No.	Name of the Promoters	No. of Shares held	Average cost of Acquisition (in ₹)*
1.	Nilesh Rathi	52,23,990	Nil
2.	Vinita Rathi	53,21,000	Nil

<sup>\*</sup>Based on FIFO Method

#### O. PRE IPO PLACEMENT

Our Company is not considering any pre-IPO placement of equity shares of the Company.

#### P. EQUITY SHARES ISSUED FOR CONSIDERATION OTHER THAN CASH

Except as set out below, we have not issued Equity Shares for consideration other than cash in the last one year.

Date of Allotment	Number of Equity Shares	Face Value (Rs.)	Issue Price (Rs.)	Reasons for Allotment	Benefits Accrued to our Company	Name of Allottee	No. of Shares Allotted
						Nilesh Rathi	39,24,900
	81,00,000	00 10	Nil	Bonus Issue in the	Capitalization	Vinita Rathi	39,91,500
October						Bhuvan Dani	1,17,000
28, 2022	01,00,000	10	1111	ratio of 3:1	of Reserves & Surplus	Nilesh Kumar Jha	3,600
						Hitesh Chouhan	63,000
						Total	81,00,000

#### Q. SPLIT/ CONSOLIDATION OF EQUITY SHARES

Pursuant to Shareholders' resolution dated September 30, 2022, the face value of Equity Shares of our Company was consolidated from Rs. 1.00 per Equity Share to Rs. 10.00 per Equity Share.

### R. EXEMPTION FROM COMPLYING WITH ANY PROVISIONS OF SECURITIES LAWS, IF ANY, GRANTED BY SEBI

As on date of the Draft Red Herring Prospectus, our Company has not availed any exemption from complying with any provisions of securities laws granted by SEBI.



#### **SECTION III: RISK FACTORS**

An investment in our Equity Shares involves a high degree of financial risk. Prospective investors should carefully consider all the information in the Draft Red Herring Prospectus, particularly the "Financial Information of the Company" and the related notes, "Our Business" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" on page 146, 102 and 196 respectively of this Draft Red Herring Prospectus and the risks and uncertainties described below, before making a decision to invest in our Equity Shares.

The risk factors set forth below are not exhaustive and do not purport to be complete or comprehensive in terms of all the risk factors that may arise in connection with our business or any decision to purchase, own or dispose of the Equity Shares. This section addresses general risks associated with the industry in which we operate and specific risks associated with our Company. Any of the following risks, individually or together, could adversely affect our business, financial condition, results of operations or prospects, which could result in a decline in the value of our Equity Shares and the loss of all or part of your investment in our Equity Shares. While we have described the risks and uncertainties that our management believes are material, these risks and uncertainties may not be the only risks and uncertainties we face. Additional risks and uncertainties, including those we currently are not aware of or deem immaterial, may also have an adverse effect on our business, results of operations, financial condition and prospects.

This Draft Red Herring Prospectus contains forward-looking statements that involve risks and uncertainties. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including the considerations described below and elsewhere in this Draft Red Herring Prospectus. The financial and other related implications of risks concerned, wherever quantifiable, have been disclosed in the risk factors below. However, there are risk factors the potential effects of which are not quantifiable and therefore no quantification has been provided with respect to such risk factors. In making an investment decision, prospective investors must rely on their own examination of our Company and the terms of the Issue, including the merits and the risks involved. You should not invest in this Issue unless you are prepared to accept the risk of losing all or part of your investment, and you should consult your tax, financial and legal advisors about the particular consequences to you of an investment in our Equity Shares.

#### **Materiality**

The Risk factors have been determined on the basis of their materiality. The following factors have been considered for determining the materiality.

- 1. Some events may not be material individually but may be found material collectively.
- 2. Some events may have material impact qualitatively instead of quantitatively.
- 3. Some events may not be material at present but may be having material impact in future.

#### Note:

The risk factors as envisaged by the management along with the proposals to address the risk if any. Unless specified or quantified in the relevant risk factors below, we are not in a position to quantify the financial implication of any of the risks described in this section.

In this Draft Red Herring Prospectus, any discrepancies in any table between total and the sums of the amount listed are due to rounding off. Any percentage amounts, as set forth in "Risk Factors" on page 25 and "Management Discussion and Analysis of Financial Condition and Results of Operations" on page 196 of this Draft Red Herring Prospectus unless otherwise indicated, has been calculated on the basis of the amount disclosed in the "Restated Financial Statements".

#### **INTERNAL RISK FACTORS**

1. We are dependent on a few customers for a major part of our revenues. Further we do not have any long-term commitments from customers and any failure to continue our existing arrangements could adversely affect our business and results of operations

The substantial portion of our revenue is significantly dependent on certain key customers. For instance, our top five customers for the six months period ended Sept.'22, F.Y. ended March 31, 2022 and March 31, 2021 accounted for 89.71%, 65.34% and 74.97% of our revenue from operations for the respective year. Our reliance on a limited number of customers for our business exposes us to risks, that may include, but are not limited to, reductions, delays or cancellation of orders from our key customers, a failure to negotiate favourable terms with our key customers or the loss of these customers, all of which would have a material



adverse effect on the business, financial condition, results of operations, cash flows and future prospects of our Company. We presently do not have any long-term or exclusive arrangements with any of our customers and we cannot assure you that we will be able to sell the quantities we have historically supplied to such customers. In the event our competitors' products offer better margins to such customers or otherwise incentivize them, there can be no assurance that our customers will continue to place orders with us. There can also be no assurance that our customers will place their orders with us on current or similar terms, or at all.

Although our Company maintains long-term relationship with our major customers, there can be no assurance that we will continue to maintain such relationship with our customers. Further, in the event our customers experience any delays in placing orders with us, or if they prefer to buy the products of our competitors, it could have a material adverse effect on our business growth and prospects, financial condition, results of operations and cash flows. Our inability to maintain our existing customer network could have a negative impact on our sales, business growth prospects, result in slowdown of operation, financial conditions and cash flows. Further, the performance of our customers, their sales network and their ability to expand their businesses are crucial to the future growth of our business and directly affect our sales volume and profitability. If any of the customers fails to sell our products to the end customers, or if our relationships with our customers are affected, our profitability could be significantly affected.

2. Our Company's success depends largely upon its skilled professionals and its ability to attract and retain these personnel. The industry where our Company operates is a highly skilled and technical employee intensive industry.

Our Company's ability to execute projects and to obtain new clients depends largely on their ability to attract, train, motivate and retain highly skilled software professionals and other mid-level professionals. The attrition rates in the industry in which we operate have been high due to a highly competitive skilled labour market in India. We invest in training human resources that we hire to perform the services we provide. These professionals are often targeted by the lateral recruitment efforts of our competitors. The performance of our Company will be benefited on the continued service of these persons or replacement of equally competent persons from the domestic or global markets. We may have difficulty in redeploying and retraining our employees to keep pace with continuing changes in technology, evolving standards and changing customer.

We incur various employee benefits expense, including salaries and bonus, contribution to provident and other funds and staff welfare expenses. For the six months period ended Sept.'22, F.Y. ended March 31, 2022 and March 31, 2021 our employee benefits expense accounted to Rs. 1309.46 Lakhs, Rs, 2003.74 Lakhs and 1346.21 Lakhs, respectively, representing for 80.71%, 77.47% and 78.72%, respectively, of our total expense for the respective year/period. For further details, kindly refer section titled **"Financial Information of the Company"** beginning on Page 146 of this Draft Red Herring Prospectus.

There is intense competition for experienced skilled professionals with technical and industry expertise in our business and if we lose the services of any of these or other key individuals and are unable to find suitable replacements in a timely manner, our ability to realise our strategic objectives could be impaired. The loss of members of our team, particularly to competitors, could have a material adverse effect on our business and results of operations. For further details for employees of our Company, kindly refer section titled "Our Business" beginning on Page 102 of this Draft Red Herring Prospectus.

3. We are dependent on our ability to customize products as per the demands and requirements of the customer based on latest technology. If we are not able to enhance current portfolio in response to evolving industry requirements, our operating results may be negatively affected.

Rapid technological advances, changing delivery models and evolving standards in software development and communications infrastructure, changing and increasingly sophisticated customer needs and frequent new product introductions and enhancements characterise the industry in which we operate. Digitization is driving major changes in the global business software market, with IT leaders looking to adopt new technologies and software platforms to meet business needs, including revenue growth driven through new products and services, better customer experience and delivery mechanisms, and growth in revenue and profits. Our success depends upon our ability to anticipate, design, develop, test, market and support new software products, services, and enhancements of current products and services in response to evolving industry requirements.

To effectively meet customer demand, it is important that we continue to enhance our products and service offerings. We have developed progressive web apps and data services. The markets for our offerings are rapidly evolving due to which the level of acceptance of such products and services is not certain. The software industry is increasingly focused on cloud computing, mobility, social media and platform as a service among other continually evolving trends.



If we are unable enhance our product offerings and support services in a timely manner or position and price our products and services to meet demand including in response to new industry standards, customers may not purchase or subscribe to our software products or cloud offerings or renew software support or cloud subscription contracts. Renewals of these contracts are important to the growth of our business.

If the markets for our services fail to develop, develop slower than expected or experience increased competition, our business may suffer. As a result, we may be unable to successfully market our existing services and products, develop and successfully launch new products and services and enhancements to existing products and services, complete customer implementations on a timely basis, or complete products and services currently under development. If our services are not accepted by our customers or by associated businesses in our target verticals and markets, our business, operating results and financial condition will be materially adversely affected.

4. We do not own the Registered Office, Administrative office and Branch office from which we carry out our business activities.

Our Registered office and Administrative Office are not owned by us and are taken on lease basis from Madhya Pradesh Audyogik Kendra Vikas Nigam (Indore) Limited ("MPAKVNL"), however both leave and license agreement have expired and we have applied for the renewal with MPAKVNL vide letter dated December 15, 2022 and January 04, 2023. Although the said offices are in possession of our Company, but we may have to re-locate the offices in case lease has not been renewed consequent our business operations and future benefit of SEZs unit will be impacted. Further, Our Branch office is also not owned by us and is taken on rental basis from Nilesh Rathi HUF for a period of 11 months commencing from December 01, 2022. For further details, kindly refer section titled "Our Business" beginning on Page 102 of this Draft Red Herring Prospectus

There can be no assurance that we will, in the future, be able to retain or/and renew the agreements for the existing locations on same or similar terms, or will be able to find alternate locations for the existing offices and operating locations on similar terms favorable to us, or at all. We may also fail to negotiate the renewal of our rent agreements for our premises, either on commercially acceptable terms or at all, which could result in increased rental rates for subsequent renewals or searching of new premises, or to close facilities in desirable locations, affecting our financial condition and operations.

5. Our Company operates under several statutory and regulatory permits, licenses and approvals. Our inability to obtain, renew or retain the statutory and regulatory licenses permits and approvals required to operate our business may have an adverse effect on our business & operations.

We require various statutory and regulatory licenses, permits and approvals to operate our business. Many of these approvals are granted for fixed periods of time and need renewal from time to time. Non-renewal of the said permits and licenses would adversely affect our Company's operations, thereby having a material adverse effect on our business, results of operations and financial condition. There can be no assurance that the relevant authorities will issue any of such approvals or licenses, or renewals thereof in a timely manner, or at all. Further any default by our Company in complying with the same may result in the cancellation of such licenses, approvals or registrations which may result in in the interruption of our operations and adversely affect our business.

Further, we have applied for registration under Shops & Establishment Act for Administrative office. Also, some of the registration certificates of our company are in the old name of the company, prior to the conversion of the company to "Systango Technologies Limited". The same needs to be updated in the records of concerned authorities. While we endeavor to comply with applicable regulatory requirements, it is possible that such compliance measures may restrict our business and operations, result in increased cost and onerous compliance measures and an inability to comply with such regulatory requirements may attract penaltyFor further details, please refer to section titled "Government and Other Approvals" beginning on page 210 of the Draft Red Herring Prospectus.

Further, certain licenses and registrations obtained by our Company contain certain terms and conditions, which are required to be complied by us. Any default by our Company in complying with the same, may result in inter alia the cancellation of such licenses, consents, authorizations and/or registrations, which may adversely affect our operations. There can be no assurance that the relevant authorities will issue or renew any of such permits or approvals in time or at all. Failure to renew, maintain or obtain the required permits or approvals in time may result in the interruption of our operations and may have a material adverse effect on our business.

6. The restated Consolidated financial statements have been provided by peer reviewed Chartered Accountants who is not Statutory Auditor of our Company.



The restated Consolidated financial statements of our Company for the six months period ended Sept.'22, F.Y. ended March 31, 2022, March 31, 2021 and March 31, 2020 has been provided by a peer reviewed chartered accountants who is not statutory auditor of our Company because our statutory auditor does not hold a valid peer review certificate.

7. Our global operations expose us to numerous and sometimes conflicting legal and regulatory requirements, and violation of these regulations could harm our business.

Since we provide services to customers in India and overseas such as USA, UK, Canada, Australia, Hongkong, Netherlands, Switzerland, South Africa, Qatar etc. As a result, we are subject to numerous, and sometimes conflicting, legal requirements on matters as diverse as import/export controls, content requirements, trade restrictions, the environment (including electronic waste), tariffs, taxation, sanctions, government affairs, anti-corruption, whistle blowing, internal and disclosure control obligations, data protection and privacy and labour relations and certain regulatory requirements that are specific in the jurisdictions we operate.

Non-compliance with these regulations in the conduct of our business could result in fines, penalties, criminal sanctions against us or our officers, disgorgement of profits, prohibitions on doing business and have an adverse impact on our reputation. Gaps in compliance with these regulations in connection with the performance of our obligations to our clients could also result in exposure to monetary damages, fines and/or criminal prosecution, unfavorable publicity, restrictions on our ability to process information and allegations by our clients that we have not performed our contractual obligations. Due to the varying degree of development of the legal systems of the countries in which we operate, local laws might be insufficient to defend us and preserve our rights. We could also be subject to risks to our reputation and regulatory action on account of any unethical acts by any of our employees, partners or other related individuals.

We have historically derived a significant portion of our revenues from exports to the USA and UK. For instance, the revenue generated from exports to the USA and UK for the six months period ended Sept.'22, F.Y. ended March 31, 2022 and March 31, 2021 accounted for 87.33%, 82.67% and 81.86% of our revenue from operations for the respective year. Accordingly, any materially adverse social, political or economic development, natural calamities, civil disruptions, regulatory developments or changes in the policies of the government in the USA and UK could adversely affect our business activities, result in modification of our business strategy or require us to incur significant capital expenditure, which will in turn have a material adverse effect on our business, financial condition, results of operations and cash flows. For further details on above litigations, please refer to the chapter titled "Our Business" on page 102 of this Draft Red Herring Prospectus

We may be subject to risks relating to compliance with a variety of national and local laws, including multiple tax regimes, labour laws, and employee health, safety, wages and benefits laws. We may, from time to time, be subject to litigation or administrative actions resulting from claims against us by current or former employees individually or as part of class actions, including claims of wrongful terminations, discrimination, misclassification or other violations of labour law or other alleged conduct.

8. There have been certain instances of non-compliances/discrepancies, including with respect to certain secretarial/regulatory filings for corporate actions taken by our Company and Subsidiaries in the past. Consequently, we may be subject to regulatory actions and penalties for any such non-compliance/discrepancies and our business, financial position and reputation may be adversely affected

We manage regulatory compliance by monitoring and evaluating our internal controls and ensuring that we are in compliance with all relevant statutory and regulatory requirements. There can be no assurance that deficiencies in our filings will not arise in future, or that we will be able to implement, or continue to maintain, adequate measures to rectify or mitigate any deficiencies in our internal control.

As required under the provision of Foreign Exchange Management Act, 1999 read with its applicable regulations on Overseas Direct Investment, the company is required to file Form FC along with incorporation documents or purchase agreement for investment in any Joint Venture or Wholly Owned Subsidiary in any country outside India. Our company has incorporated a Wholly Owned Subsidiary in Delaware, USA on March 04, 2020, however, the required forms for incorporation and annual return was not filed with its Authorised dealer Bank. The said form is now filed for approval to RBI. The RBI approval and sanction of Unique Identification Number is pending receipt. Even though no show cause notice has been received by our Company, we shall be required to file the compounding under FEMA, 1999 for the said delay in filing of requisite forms with RBI. We cannot assure you that we will not be subject to any other legal proceedings or regulatory actions, including monetary penalties by statutory authorities on account of any inadvertent discrepancies in our FEMA filings and/or corporate records in the future, which may adversely affect our business, financial condition and reputation.



Further, in the past, our Company has made some clerical mistakes in documents and form filed in registrar of Companies, for instance, there were some errors in the form filed with RoC and errors in some of the documents attached thereto. The Company has registered some share transfers based on gift deeds with inadequate stamp duty which is non-compliance under the Companies Act, 2013 read with the Indian Stamp Act, 1899 & The Registration Act, 1908. Further, our company has made errors in complying with certain Accounting Standards AS-11 (The Effects of Changes in Foreign Exchange Rates), AS-13 (Accounting for Investment). For further details kindly refer section titled "Restated consolidated financial statements" beginning on Page 146 of this Draft Red Herring Prospectus.

As we continue to grow, there can be no assurance that there will be no other instances of such inadvertent non-compliances with statutory requirements, which may subject us to regulatory action, including monetary penalties, which may adversely affect our business and reputation.

9. We propose to utilize part of the Net Proceeds towards the acquisition of businesses in similar or complementary areas for which the targets have not yet been identified.

We have expended our business through inorganic ways in the past and we believe that we will get benefit for these transaction. In Year 2020, we have incorporated Systango LLC in USA as wholly owned subsidiary and recently in year 2022 we have acquired 100% stake of Isystango Ltd, UK from our promoters.

We propose to utilize our Net Proceeds towards the acquisition of businesses in similar or complementary areas. Targets of acquisition are not yet finalized. We shall comply with the provisions of Companies Act, 2013 and SEBI ICDR Regulations with respect to utilization of Offer proceeds. As on date of filing this Draft Red Herring Prospectus, we have not entered into any definitive agreements towards such Acquisitions. The estimates are based solely on management estimates of the amounts to be utilizing towards an acquisition and other relevant considerations. The actual deployment of funds will depend on a number of factors, including the timing, nature, size and general factors affecting our results of operations and financial conditions. For further details in relation to this object, please see section titled "Objects of the Offer" on page 71 of this Draft Red Herring Prospectus.

10. We may become liable to our customers and lose customers if we have defects or disruptions in our service or if we provide low quality service. We may also be liable in the event of misuse of our services or platforms.

Quality control is a vital element for any industry whether primary, secondary, tertiary or quaternary. We deliver technology as a service, and errors or defects in the software applications underlying our services, or a failure of our hosting infrastructure, may make our services inaccessible to our customers. From time to time, our customers require our customer team to assist them in using our services, help them in resolving post-deployment issues quickly and in providing ongoing support. If we do not devote sufficient resources or are otherwise unsuccessful in assisting our customers effectively, it could adversely affect our ability to retain existing customers and could prevent prospective customers from adopting our service. Any failure in a client's system and any direct damages, expenses, costs, obligations could result in a claim for substantial damages against us, regardless of our responsibility for such failure. Any errors, defects, disruptions in service or other performance problems with our services, whether in connection with the day-to-day operation of our services, upgrades or otherwise, could damage our customers' businesses.

If we have any errors, defects, disruptions in service or other performance problems with our services, our customers may choose not to renew our contract, or delay or withhold payments to us and we could lose future sales. Further our customers may make claims against us, which could result in an increase in our provision for doubtful accounts, an increase in collection cycles for accounts receivable or litigation costs. Any rapid change in our customer's expectation on account of changes in technology or introduction of new service or any other reason and failure on our part to meet their expectation could adversely affect our business, results of operations and financial condition. We may in the future experience, misuse of our services or platforms. The occurrence of any such events in the future could lead to user dissatisfaction and discourage the use of our products and services. Such events may also give rise to complaints and actions against us. All these factors could adversely affect our business and results of operation.

11. There are certain outstanding legal proceedings involving Our Company. Any failure to defend these proceedings successfully may have an adverse effect on our business prospects, reputation, financial conditions and result of ongoing operations.

Our Company is involved in certain legal proceedings, which if determined, against us could have an adverse impact on our business prospects, reputation, financial conditions and result of ongoing operations. For details kindly refer chapter titled



"Outstanding Litigation and Material Developments" at page 206 of this Draft Red Herring Prospectus. A brief detail of such outstanding litigations as on the date of this Draft Red Herring Prospectus are as follows:

#### Litigations/Matters against our Company:-

(Rs. in Lakhs)

Nature of Cases	No. of Outstanding Cases	Amount in dispute/demanded to the extent ascertainable
Direct tax	1	Unascertainable
Criminal litigations against Our Company	1	Unascertainable

#### Litigations/Matters filed by Company:-

(Rs. in Lakhs)

Nature of Cases	No. of Outstanding Cases	Amount in dispute/demanded to the extent ascertainable
Criminal litigations filed by Company	11	21.50

<sup>\*</sup>to the extent ascertainable

### 12. Our Company in the past has entered into Related Party Transactions and may continue to do so in future also, which may affect our competitive edge and better bargaining power.

In the ordinary course of our business, we have entered into transactions with related parties including our Directors, Promoters, Subsidiaries, key managerial persons and may continue to do so in the future. These transactions, inter-alia includes remuneration, sales of services, sale and purchase of investments etc. Our Company has entered into such transactions due to easy proximity and quick execution. While we believe that all related party transactions that we have entered into are legitimate business transactions conducted on an arms' length basis including purchase of Shares from promoters of the company of Isystango Ltd. UK, there can be no assurance that we could not have achieved more favorable terms if such transactions had not been entered into with related parties. There can be no assurance to you that these or any future related party transactions that we may enter into individually or in the aggregate, will not have an adverse effect on our business, financial condition, results of operations and prospects. Further, the transactions we have entered into and any future transactions with our related parties have involved or could potentially involve conflicts of interest which may be detrimental to our Company. For details of transactions, please refer to "Annexure W" on "Related Party Transactions" under Section titled "Financial Information of the Company" and Chapter titled "Capital Structure" beginning on page 146 and 58 respectively of this Draft Red Herring Prospectus.

## 13. Failure to adapt our product offerings to changing market technology and consumer preferences for our client's products could cause our sales to decline, and we may not be able to maintain our competitive position in the market.

The IT services market is characterised by rapid technological changes, evolving industry standards, changing customer platforms, customer interaction preferences, and new service introductions that could result in technology obsolescence. Our future success will depend on our ability to anticipate these advances, enhance our existing offerings or develop new service applications, enhance our performance base to meet client needs, in each case, in a timely manner. We may not be successful in anticipating or responding to these advances on a timely basis, or at all. If we do not respond, the services or technologies we develop may not be successful in the marketplace. We may also be unsuccessful in stimulating customer demand for new and upgraded services, or seamlessly managing new service introductions or transitions or platforms or customer base. Our failure to address the demands of the rapidly evolving IT environment, particularly with respect to emerging technologies, metaverse, web developments and technological obsolescence, could have a material adverse effect on our business, results of operations and financial condition. In addition, our success also depends on our ability to proactively manage our portfolio of technology alliances.

# 14. If there is a change in tax regulations, our tax liabilities may increase and thus adversely affect our financial position and results of operations. We would indeed realise lower tax benefits if the special tax holiday scheme for units set up in special economic zones is substantially modified.

Taxes and other levies imposed by the central or state governments in India that affect our industry include customs duties, excise duties, GST, income tax and other taxes, duties, surcharges and cess introduced from time to time. The central and state tax scheme in India is extensive and subject to change from time to time. Any adverse changes in any of the taxes levied by the central or state governments may adversely affect our competitive position and profitability. Currently, we claim certain tax benefits under the Income Tax Act, which decrease our overall effective tax rates. There can be no assurance that these tax



incentives will continue to be available to us in the future. The non-availability of these tax incentives could adversely affect our financial condition and results of operations.

Currently, we qualify for a deduction from taxable income on profits attributable to our status as an exporter from SEZs or from the operation of units located in SEZs. The tax deduction for the export of our services from SEZs is available for 15 years, commencing from the year in which the SEZs commences its operations. The tax deduction for a unit in a SEZs is equal to 100% of profits from the export of services for the first five years from the commencement of operations in the SEZs, and thereafter is equal to 50% of profits from the export of services for a subsequent period of five years, and 50% for the remaining five years subject to condition exist in section 10AA should be satisfied. These tax benefits will not be available if our operations are no longer located in SEZs, or if we fail to comply with the conditions specified under the SEZs Rules, 2006 or the Income Tax Act 1961.

However, we are subject to a MAT at a fixed rate as prescribed from time-to-time on our net profits as adjusted by certain prescribed adjustments. Where any tax is paid under MAT, such tax will be eligible for adjustment against regular income tax liability computed under the Income Tax Act, for the following ten years as MAT credit. We cannot assure that the Indian central government will continue these special tax exemptions or those we will continue to qualify for such tax benefits and other incentives. If we no longer receive these tax benefits and other incentives, or if the MAT rate of taxation is increased, our financial results may be adversely affected.

## 15. Our Statutory Auditors have included Emphasis of Matters in our Audited financial statements for the period ended September 30, 2022

The Statutory Auditors of the Company has included an emphasis of matter in the Audit Report for the period ended September 30, 2022, wherein its mentioned that:-

In respect of other than ongoing projects, the Company has not transferred unspent amount to a fund specified in Schedule VII to the Companies Act. 2013 within a period of 6 months of the expiry of the financial year in compliance with the second proviso to sub-section (5) of Section 135 of the said act.

The Peer review Auditors has further stated that their opinion is not modified in respect of the above matter in restatement consolidated financial statement.

For further details, kindly refer section titled "Financial Information of the Company" beginning on Page 146 of this Draft Red Herring Prospectus

#### 16. Our business subjects us to risks in multiple countries where subsidiary companies and our customers are situated.

Our customers, Subsidiaries and we are subject to risks that are specific to each country in which we operate, as well as risks associated with carrying out business operations on an international scale, including the following, the occurrence of any of which may adversely affect our business, results of operations, financial condition and cash flows

- Social, economic, political, geopolitical conditions and adverse weather conditions, such as natural disasters, civil disturbance, terrorist attacks, war or other military action, which may adversely affect our business and operations;
- Compliance with local laws, including legal constraints on ownership and corporate structure, environmental, health, safety, labour and accounting laws, which may impose onerous and costly obligations on our multinational customers.
- Changes in foreign laws, regulations and policies, including restrictions on trade, and tariffs and taxes, intellectual property enforcement issues and changes in foreign trade and investment policies
- Fluctuations in foreign currency exchange rates against the Indian Rupee.
- Variations in protection of intellectual property and other legal rights

#### 17. Fluctuations in the exchange rate of foreign currencies could result in currency transactions losses.

We export our services and receive sale proceeds which are denominated in foreign currencies. The exchange rate between the Indian Rupee and Foreign currencies has fluctuated in the past and our results of operations have been impacted by such fluctuations and may be impacted by such fluctuations in the future as well the exchange rate between the Rupee and Foreign currencies is variable and may continue to fluctuate in future. Our Foreign Exchange Gain for the six months period ended Sept.'22, F.Y. ended March 31, 2022 and March 31, 2021 accounted for Rs. 36.05 Lakhs, Rs. 64.09 Lakhs and Rs. 74.97 Lakhs for the respective year.



Fluctuations in the exchange rates may affect us to the extent of our sales. Our Company has entered into certain contracts to hedge exchange rate fluctuations which may or may not adequately cover the potential loss that may arise as a result of such foreign exchange transactions. Our Forward Booking Charges for the six months period ended Sept.'22, F.Y. ended March 31, 2022 and March 31, 2021 accounted for Rs. 16.34 Lakhs, Rs. 10.82 Lakhs and Rs. Nil for the respective year. Moreover, these hedges do not cover all such exposures and are in any event subject to their own risks, including counterparty credit risk. Adverse moves in exchange rates that we have not adequately hedged may impact our profitability and financial condition.

For further details of our financial statements, please refer to the chapter titled "Financial Information of our Company" on page 146 of this Draft Red Herring Prospectus.

# 18. Cyber risk and the failure to maintain the integrity of our operational or security systems or infrastructure, or those of our customers with which we conduct business, could have a material adverse effect on our business, results of operations, financial condition and cash flows.

Cyber threats are evolving and are becoming increasingly sophisticated. Our Company may experience cyber threats from time to time, which pose a risk to the security of our systems and networks and the confidentiality, availability and integrity of our data. There have been no instances of the loss/ leakage of confidential information from our Company's IT systems or due to cyberattacks on our Company. Disruptions or failures in the physical infrastructure or operating systems that support our businesses and customers, or cyber-attacks or security breaches of our networks or systems in the future, could result in the loss of customers and business opportunities legal liability, regulatory fines, penalties or intervention, other litigation, regulatory and legal risks and the costs associated therewith, reputational damage, reimbursement or other compensatory costs, remediation costs, increased cyber security protection costs, additional compliance costs, increased insurance premiums, and lost revenues, damage to the Company's competitiveness and any of which could materially adversely affect our business, results of operations, financial condition and cash flows. We also maintain and have access to sensitive, confidential or personal data or information in certain of our businesses that is subject to privacy and security laws and regulations. Despite our efforts to protect such sensitive, confidential or personal data or information, our facilities and systems and those of our customers may be vulnerable to security breaches, theft, fraud, misplaced or lost data, "Acts of God", programming and/or human errors that could lead to the compromising of sensitive, confidential or personal data or information, improper use of our systems, software solutions or networks, unauthorized access, use, disclosure, modification or destruction of information, defective products, manufacturing downtimes and operational disruptions, which in turn could adversely affect our business, results of operations, financial condition and cash flows. For further details for business of our Company, kindly refer section titled "Our Business" beginning on Page 102 of this Draft Red Herring Prospectus.

## 19. Any unfavorable publicity in service quality may cause the Company substantial costs which in turn could adversely affect our goodwill and our sales could be diminished.

Like any other business our business also relies on our service quality which enables us to gain customer trust. In this scenario it is very crucial for us to always maintain positive image of the Company. Any unfavorable publicity regarding our Company, brand, or facility we provide or any other unpredicted events could affect our reputation and our results from operations. We currently carry no products liability insurance with respect to our products. Although we attempt to maintain quality standards, we cannot assure that all our products would be of uniform quality, which in turn could adversely affect the value of our brand, and our sales could be diminished if we are associated with negative publicity.

#### 20. Our contingent liabilities as stated in our Restated Consolidated Financial Statements could affect our financial condition.

As on September 30, 2022, we had Contingent Liability of Rs. 55.00 lakhs against estimated amount of contracts remaining to be executed on capital account and not provided for, which have not been accounted in our financial statements and which could affect our financial position. For more information, regarding our contingent liabilities, please refer "Annexure - Z" in chapter titled "Financial Information of the Company" beginning on page 146 of this Draft Red Herring Prospectus. In the event this contingent liability become as liabilities, it may have an adverse effect on our financial condition and results of operations. Further, there can be no assurance that we shall not incur similar or increased levels of contingent liabilities in the future.

### 21. We are heavily dependent on our Promoters and Key Managerial Personnel for the continued success of our business through their continuing services and strategic guidance and support.

Our success heavily depends on the efforts and abilities of our Key managerial personnel, along with support of our Promoters. We are dependent on our Promoters and Key Managerial Persons to manage our current business operations. The loss of any of our Promoter and/or Key Management Personnel, or failure to recruit suitable or comparable replacements, could have an adverse



effect on us. The loss of service of the Promoter and/or Key Managerial Personnel may lead to loss of technical knowledge which may materially and adversely impact our business, results of operations, and financial condition. For further details of our Directors and Key Managerial Personnel, please refer to Section "Our Management" on page 128 of this Draft Red Herring Prospectus.

## 22. Certain of our investments may be subject to market risk and we have not made any provisions for a possible decline of the value of such investments.

We have made certain investments in equity shares and mutual funds. The value of these investments depends on several factors which are beyond our control, including the prevailing Indian and international economic conditions, inflationary expectations etc. Any decline in the value of these investments could adversely affect our financial condition and results of operations. For details, please refer to Note K–Restated Statement of Non-Current Investments under Section titled "Financial Information of the Company" on page 146 of this Draft Red Herring Prospectus.

## 23. We may not accomplish effective implementation of strategic investments and acquisitions, and may suffer if we fail to manage our growth efficiently or effectively.

The success of our business will depend on our ability to effectively implement strategic investments and acquisitions. Recently in FY 2020, we have incorporated a wholly owned subsidiary in US i.e. Systango LLC and in FY 2022 we have acquired a company i.e. Isystango Ltd, UK. We have been successful in execution of strategic investments and acquisitions but failure to effectively manage our expansion may lead to increased costs and reduced profitability and may adversely affect our business. In particular, these transactions may involve challenges and risks, including but not limited to: (i) difficulties in identifying suitable acquisition targets and competition from other potential acquirers; (ii) need for payment of purchase consideration, in form of securities or cash; (iii) exposure to unanticipated contingent liabilities of acquired businesses, including but not limited to taxation and litigation; (iv) obtaining requisite governmental, statutory and other regulatory approvals for the acquisition; (v) risks and cost associated with the litigation and breaches of laws, rules and regulations; (vi) not realizing the benefits, expected return on investment and/or synergies from such transactions; and (vii) diverting management's attention, particularly in circumstances of an unsuccessful venture.

Any of the challenges highlighted above may cause us to delay, modify or forego some or all aspects of our future growth. If we are unable to effectively implement strategic investments and acquisitions, this may have an adverse affect on our business, financial condition and results of operation.

#### 24. We have issued Equity Shares in the last 12 months at a price which could be lower than the Issue Price.

Our Company has during the preceding one year from the date of the Draft Red Herring Prospectus has made below mentioned allotments which could be at a price lower than the Issue Price.

• Bonus issue of 81,00,000 shares of face value of Rs. 10/- each was made on October 28, 2022 in the ratio of 3:1

For details, please refer to section titled "Capital Structure" on page 58 of this Draft Red Herring Prospectus. The Issue Price may not be an indicative of the price that will prevail in the open market following listing of the Equity Shares.

#### 25. Relevant copy of educational qualification of one of our directors is not traceable.

Relevant copy of the educational qualification of our non-Executive Director, Sarita Khandelwal is not traceable. Therefore, for the purpose of disclosure requirements of brief profile as disclosed in the section titled "Our Management" on page 128 of this Draft Red Herring Prospectus, we have relied on affidavits provided by our Director

### 26. The average cost of acquisition of Equity Shares by our Promoters, could be lower than the price determined at time of filing the Prospectus.

Our Promoters average cost of acquisition of Equity Shares in our Company may be lower than the Price as may be decided by the Company in consultation with the Book Running Lead Manager. For further details regarding the average cost of acquisition of Equity Shares by our Promoters in our Company and build-up of Equity Shares of our Promoters in our Company, please see section titled "Capital Structure" beginning on page 58 of this Draft Red Herring Prospectus.



# 27. Our insurance coverage may not be adequate to protect us against certain operating hazards and this may have a material adverse effect on our business.

Our business and assets could suffer damage from fire, natural calamities, misappropriation or other causes, resulting in losses, which may not be fully compensated by insurance. Our company has obtained insurance coverage in respect of certain risks. Our insurance coverage consists of Combined Fire and Burglary Shield Policy, Errors and Omissions Insurance Policy, Group Health Policy for employees, Commercial General Liability Policy and Vehicle insurance. While we believe that the insurance coverage maintained by us is adequate and consistent with the size of our business. However, there is no assurance that our insurance policies will be adequate to cover the losses in respect of which the insurance has been availed. Further, our Company is required to renew these insurance policies from time to time and in the event, we fail to renew the insurance policies within the time period prescribed in the respective insurance policies or not obtain at all, our Company may face significant uninsured losses. If we suffer any uninsured loss or if insurance claim in respect of the subject-matter of insurance is not accepted or any insured loss suffered by us is in excess of the insurance coverage may adversely affect our business, operation, results and financials. For further information, see the section titled "Our Business" on page 102 of this Draft Red Herring Prospectus.

#### 28. Any Penalty or demand raised by statutory authorities in future will affect our financial position of the Company.

Our Company is engaged in service and product which attracts tax liability such as Goods and Service Tax, Income Tax, and Professional Tax as per the applicable provisions of Law. We are also subject to the labour laws like depositing of contribution with Provident Fund and ESI. However, we have filed the required returns under various applicable Acts but any demand or penalty raised by the concerned authority in future for any previous year and current year will affect the financial position of the Company.

# 29. If we are not able to effectively manage our overseas subsidiaries companies, we may have an adverse effect on our results of operations and financial performance.

In Year 2020, we have incorporated Systango LLC in USA as wholly owned subsidiary and recently in year 2022 we have acquired 100% stake of Isystango Ltd, in UK from our promoters, Nilesh Rathi and Vinita Rathi. Both companies are engaged in the business of IT and software solutions services. Our investment exposes us to geographies/ overseas market which are new to us. We may not have significant past experience in dealing our operations in these geographies/ overseas markets. We may need to tailor our services and business model to the unique circumstances of such markets to succeed and customer preferences.

We could also face additional regulatory requirements in our new markets which could be onerous and expose us to significant compliance and legal costs. We cannot assure you that we will be able to effectively manage the growth of our operations in these new markets. We have limited experience in markets outside of India and failure with respect to opportunities we explore outside of India could have an adverse effect on our results of operations and financial performance.

# 30. The Objects of the Issue for which funds are being raised have not been appraised by any bank or financial institution. Any variation between the estimation and actual expenditure as estimated by the management could result in execution delays or influence our profitability adversely.

The deployment of funds as stated in the "Objects of the Issue" beginning on page 71 of the Draft Red Herring Prospectus is entirely at the discretion of our management and has not been appraised by any bank or financial institution or any independent agency. Further, the purposes for which the Net Proceeds are to be utilised are based on management estimates. In the event, for whatsoever reason, we are unable to execute our plans, we could have a significant amount of unallocated net proceeds. In such a situation, we would have broad discretion in allocating these net proceeds from the Issue without any action or approval of our shareholders. In case the assumptions on which these estimates have been made are not correct or they become un-realistic then there will be a variation in the estimates and the actual expenditure incurred which could result in execution delays and have an adverse effect on our operations and profitability.

However, we may have to reconsider our estimates or business plans due to changes in underlying factors, some of which are beyond our control, such as interest rate fluctuations, changes in input cost, inability to identify suitable location for our stores at favourable terms and other financial and operational factors. Accordingly, prospective investors in the issue will need to rely upon our management's judgment with respect to the use of proceeds. If we are unable to deploy the proceeds of the issue in a timely or an efficient manner, it may affect our business and results of operations.



#### 31. We may be unable to adequately protect our intellectual property and may be subject to risks of infringement claims

We have registered our brand name 'Systango' together with the logo under class 42 of the Trade Marks Act, 1999. As of the date of this Draft Red Herring Prospectus, our Company has been granted three trademark registrations. For further information, see "Government and Other Approvals- Intellectual Property" beginning on page 210 of the Draft Red Herring Prospectus. Further, we do not have comprehensive registered protection for our brand in all jurisdictions in which we operate or plan to operate. There is no guarantee that we can get the approval for our trademark in international jurisdictions such as those in the United States and the United Kingdom, for any brand will proceed to registration, and even those trademarks that are registered in India or international geographies where we plan to expand, could be challenged by a third party including by way of revocation or invalidity actions.

However, there can be no assurance that third parties will not infringe upon our intellectual property, causing damage to our business prospects, reputation and goodwill. Our efforts to protect our intellectual property may not be adequate and may lead to erosion of our business value and our operations could be adversely affected.

#### 32. We may not be successful in implementing our business strategies.

The success of our business will largely depend on our ability to effectively implement our business and growth strategies. Even though we have successfully executed our business strategies in the past, there can be no assurance that we will be able to execute our strategy on time and within the estimated budget in the future, or that we will be able to meet the expectations of our targeted clients. Changes in regulations applicable to us may also make it difficult to implement our business strategies. Failure to implement our business strategies would have a material adverse effect on our business and results of operations.

# 33. Our ability to pay dividends in the future will depend on our earnings, financial condition, working capital requirements, capital expenditures and restrictive covenants of our financing arrangements.

Our ability to pay dividends in the future will depend on our earnings, financial condition, future cash flows, working capital requirements, capital expenditure and restrictive covenants of our financing arrangements. The declaration and payment of dividends will be recommended by the Board of Directors and approved by the Shareholders, at their discretion, subject to the provisions of the Articles of Association and applicable law, including the Companies Act, 2013. In Fiscal 2020, our Company declared and paid an interim dividend of ₹ 50.00 per share. We may retain all future earnings, if any, for use in the operations and expansion of the business. As a result, we may not declare dividends in the foreseeable future. Any future determination as to the declaration and payment of dividends will be at the discretion of our Board and will depend on factors that our Board deems relevant, including among others, our future earnings, financial condition, cash requirements, business prospects and any other financing arrangements. We cannot assure you that we will be able to pay dividends in the future. For details of our Dividend history refer to the Section "Dividend Policy" on page 145 of the Draft Red Herring Prospectus.

# 34. The deployment of funds raised through this Issue shall not be subject to any Monitoring Agency and shall be purely dependent on the discretion of the management of our Company.

As per SEBI (ICDR) Regulations, 2018, as amended, appointment of monitoring agency is required only for Issue size above ₹10,000.00 Lacs. Hence, we have not appointed any monitoring agency for overseeing the deployment of utilization of funds raised through this Issue. However, the audit committee of our Board will monitor the utilization of Issue proceeds in terms of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. Further, our Company shall inform about material deviations in the utilization of Issue proceeds to the stock exchange and shall also simultaneously make the material deviations / adverse comments of the audit committee public.

# 35. Any future issuance of Equity Shares, convertible securities or other equity linked securities by us and any sale of Equity Shares by our significant shareholders may dilute your shareholding and adversely affect the trading price of the Equity Shares.

Any future issuance of the Equity Shares, convertible securities or securities linked to the Equity Shares by us may dilute your shareholding in the Company, adversely affect the trading price of the Equity Shares and our ability to raise capital through an issue of our securities. In addition, any perception by investors that such issuances or sales might occur could also affect the trading price of the Equity Shares. No assurance may be given that we will not issue additional Equity Shares. The disposal of Equity Shares by any of our significant shareholders, or the perception that such sales may occur may significantly affect the trading price of the Equity Shares. We cannot assure you that we will not issue Equity Shares or that such shareholders will not dispose of, pledge or encumber their Equity Shares in the future.



# 36. Employee misconduct or failure of our internal processes or procedures could harm us by impairing our ability to attract and retain customers and subject us to significant legal liability and reputational harm.

Our business is exposed to the risk of employee misconduct or the failure of our internal processes and procedures. For example, misconduct by employees could involve the improper use or disclosure of confidential information, which could result in costly litigation and serious reputational or financial harm. While we strive to monitor, detect and prevent fraud or misappropriation by our employees, through various internal control measures and internal policies, the precautions we take to prevent and detect such activity may not be effective in all cases and we may be unable to adequately prevent or deter such activities in all cases.

However, we have Errors and Omissions Insurance Policy taken from Future Generali India Insurance Company Limited to cover the said risk and we have not experienced such issues in the past, there could be instances of fraud and misconduct by our employees which may go unnoticed for certain periods of time before corrective action is taken. In addition, we may be subject to regulatory or other proceedings, including claims for alleged negligence, in connection with any such unauthorized transaction, fraud or misappropriation by our employees, which could adversely affect our reputation, business prospects and future financial performance.

# 37. Our Promoters and Promoter Group shall continue to retain significant control in our Company after the Issue, which shall allow them to influence the outcome of matters submitted to shareholders for approval. Such a concentration of ownership may also have the effect of delaying, preventing or deterring a change in control

As on date of this Draft Red Herring Prospectus, our Promoters and members of our Promoters Group hold 1,05,55,200 Equity Shares representing [•] of the post issue equity share capital of our company. After the completion of this Issue, our Promoters and Promoters Group shall continue to hold significant shareholding in our Company. As a result, our Promoters and Promoters Group shall continue to exercise significant control over us, including being able to control the composition of our Board of Directors and determine decisions requiring simple or special majority voting, and our other shareholders shall be unable to affect the outcome of such voting. Our Promoters and Promoters Group may take or block actions with respect to our business, which may conflict with our interests or the interests of our minority shareholders, such as actions which delay, defer or cause a change of our control or a change in our capital structure, merger, consolidation, takeover or other business combination involving us, or which discourage or encourage a potential acquirer from making a tender Issue or otherwise attempting to obtain control of us. We cannot assure that our Promoters and Promoters Group shall act in our interest while exercising their rights in such entities, which may in turn materially and adversely affect our business and results of operations. We cannot assure you that our Promoters and Promoters Group shall act to resolve any conflicts of interest in our favour. If our Promoters and Promoters Group sells a substantial number of the Equity Shares in the public market, or if there is a perception that such sale or distribution could occur, the market price of the Equity Shares could be adversely affected. No assurance can be given that such Equity Shares that are held by the Promoters and Promoters Group shall not be sold any time after the Issue, which could cause the price of the Equity Shares to decline.

# 38. The determination of the Price Band is based on various factors and assumptions, and the Issue Price of our Equity Shares may not be indicative of the market price of our Equity Shares after the Issue.

The determination of the Price Band is based on various factors/ assumptions and will be determined by our Company in consultation with the BRLMs. Furthermore, the Issue Price of the Equity Shares will be determined by our Company in consultation with the BRLMs through the Book Building Process. The Issue Price will be based on numerous factors, including the factors described in "Basis for Issue Price" on page 78 of this Draft Red Herring Prospectus and may not be indicative of the market price for the Equity Shares after the Issue.

The market price of the Equity Shares could be subject to significant fluctuations after the Issue and may decline below the Issue Price. In addition, the stock market often experiences price and volume fluctuations that are unrelated or disproportionate to the operating performance of a particular company. These broad market fluctuations and industry factors may materially reduce the market price of the Equity Shares, regardless of our Company's performance. As a result of these factors, there can be no assurance that the investors will be able to resell Equity Shares at or above the Issue Price resulting in a loss of all or part of the investment.

# 39. Certain key performance indicators for certain listed industry peers included in this Draft Red Herring Prospectus have been sourced from public sources and there is no assurance that such financial and other industry information is complete

Pursuant to the requirements of the SEBI ICDR Regulations dated November 21, 2022, we have included certain key performance indicators, comprising financial and operational information, for certain listed industry peers, in the "Basis for Issue"



*Price*" beginning on page 78 of the Draft Red Herring Prospectus. While our business comprises of the IT industry, these listed industry peers are related to associate industry. Although this information is sourced from and relied upon on the consolidated audited financial statements of the relevant listed industry peers for Fiscals 2022 as available on the websites of the Stock Exchanges, including the annual reports of the respective companies for the years ended March 31, 2022 submitted to Stock Exchanges, there is no assurance that this information with respect to industry peers is either complete. There are different methodologies and formulas used to compute the various ratios.

40. The Issue price of our Equity Shares may not be indicative of the market price of our Equity Shares after the Issue and the market price of our Equity Shares may decline below the issue price and you may not be able to sell your Equity Shares at or above the Issue Price.

The issue price of the equity shares has been based on many factors and may not be indicative of the market price of our Equity Shares after the Issue. For further information please refer the section titled "Basis for Issue Price" beginning on page 78 of the Draft Red Herring Prospectus. The market price of our Equity Shares could be subject to significant fluctuations in response to, among other factors, variations in our operating results of our Company, market conditions specific to the industry we operate in, developments relating to India, volatility in securities markets in jurisdictions other than India, variations in the growth rate of financial indicators, variations in revenue or earnings estimates by research publications, and changes in economic, legal and other regulatory factors. We cannot assure you that you will be able to sell your Equity Shares at or above the Issue Price.

41. Certain data mentioned in this Draft Red Herring Prospectus has not been independently verified.

We have not independently verified data from industry publications contained herein and although we believe these sources to be reliable, we cannot assure that they are complete or reliable. Such data may also be produced on a different basis from comparable information compiled with regard to other countries. Therefore, discussions of matters relating to India and its economy are subject to the limitation that the statistical and other data upon which such discussions are based have not been verified by us and may be incomplete or unreliable.

42. QIBs and Non-Institutional Bidders are not permitted to withdraw or lower their Bids (in terms of quantity of Equity Shares or the Bid Amount) at any stage after submitting a Bid and Retail Individual Investors are not permitted to withdraw their Bids after Bid/Issue Closing Date.

Pursuant to the SEBI ICDR Regulations, QIBs and Non-Institutional Bidders are not permitted to withdraw or lower their Bids (in terms of quantity of Equity Shares or the Bid Amount) at any stage after submitting a Bid. Retail Individual Bidders can revise their Bids during the Bid/Issue Period and withdraw their Bids until Bid/Issue Closing Date. While we are required to complete Allotment, listing and commencement of trading pursuant to the Issue within six (6) Working Days from the Bid/ Issue Closing Date, events affecting the Bidders' decision to invest in our Equity Shares, including adverse changes in international or national monetary policy, financial, political or economic conditions, our business, results of operations, cash flows and financial condition may arise between the date of submission of the Bid and Allotment, listing and commencement of trading. We may complete the Allotment, listing and commencement of trading of our Equity Shares even if such events occur and such events may limit the Bidders' ability to sell our Equity Shares Allotted pursuant to the Issue or may cause the trading price of our Equity Shares to decline on listing.

Retail Individual Investors can revise their Bids during the Bid/Issue Period and withdraw their Bids until Bid/Issue Closing Date. While our Company is required to complete all necessary formalities for listing and commencement of trading of the Equity Shares on all Stock Exchanges where such Equity Shares are proposed to be listed including Allotment pursuant to the Issue within six Working Days from the Bid/Issue Closing Date, events affecting the Bidders' decision to invest in the Equity Shares, including material adverse changes in international or national monetary policy, financial, political or economic conditions, our business, results of operations or financial condition may arise between the date of submission of the Bid and Allotment. Our Company may complete the Allotment of the Equity Shares even if such events occur, and such events limit the Bidders' ability to sell the Equity Shares Allotted pursuant to the Issue or cause the trading price of the Equity Shares to decline on listing.

#### **EXTERNAL RISK FACTORS:**

43. Any changes in the regulatory framework could adversely affect our operations and growth prospects.

Our Company is subject to various regulations and policies. For details see section titled "Key Industry Regulations and Policies" beginning on page 113 of this Draft Red Herring Prospectus. Our business and prospects could be materially adversely affected by changes in any of these regulations and policies, including the introduction of new laws, policies or regulations or changes in



the interpretation or application of existing laws, policies and regulations. There can be no assurance that our Company will succeed in obtaining all requisite regulatory approvals in the future for our operations or that compliance issues will not be raised in respect of our operations, either of which could have a material adverse effect on our business, financial condition and results of operations.

# 44. Changing laws, rules and regulations and legal uncertainties in India, including adverse application of tax laws and regulations, may adversely affect our business and financial performance.

Our business and financial performance could be adversely affected by changes in law or interpretations of existing, or the promulgation of new, laws, rules and regulations in India applicable to our business. For further details please refer to the chapter "Key Industrial Regulations and Policies in India" on page 113 for details of the laws currently applicable to us. There can be no assurance that the central or the state governments in India may not implement new regulations and policies which will require us to obtain approvals and licenses from the central or the state governments in India and other regulatory bodies or impose onerous requirements and conditions on our operations. Any such changes and the related uncertainties with respect to the implementation of the new regulations may have a material adverse effect on our business, financial condition and results of operations. To the extent that we are entitled to certain tax benefits in India which are available for a limited period of time, our profitability will be affected if such benefits will no longer be available, or are reduced or withdrawn prematurely or if we are subject to any dispute with the tax authorities in relation to these benefits or in the event, we are unable to comply with the conditions required to be complied with in order to avail ourselves of each of these benefits. Please see "Statement of Tax Benefits" on page 85 of this Draft Red Herring Prospectus. In the event that any adverse development in the law or the manner of its implementation affects our ability to benefit from these tax incentives, our business, results of operations, financial condition and prospects may be adversely affected.

#### 45. Natural calamities could have a negative impact on the Indian economy and cause Our Company's business to suffer.

India has experienced natural calamities such as earthquakes, tsunami, floods etc. In recent years, the extent and severity of these natural disasters determine their impact on the Indian economy. Prolonged spells of abnormal rainfall or other natural calamities could have a negative impact on the Indian economy, which could adversely affect our business, prospects, financial condition and results of operations as well as the price of the Equity Shares.

#### 46. Instability in financial markets could materially and adversely affect our results of operations and financial condition.

The Indian economy and financial markets are significantly influenced by worldwide economic, financial and market conditions. Any financial turmoil, especially in the United States of America or Europe, may have a negative impact on the Indian economy. Although economic conditions differ in each country, investors' reactions to any significant developments in one country can have adverse effects on the financial and market conditions in other countries. A loss in investor confidence in the financial systems, particularly in other emerging markets, may cause increased volatility in Indian financial markets. Indian financial markets have also in the past experienced the contagion effect of the global financial turmoil, evident from the sharp decline in SENSEX, NSE's benchmark index. Any prolonged financial crisis may have an adverse impact on the Indian economy and us, thereby resulting in a material and adverse effect on our business, operations, financial condition, profitability and price of our Equity Shares.

# 47. Any downgrading of India's debt rating by a domestic or international rating agency could adversely affect our Company's business.

Any adverse revisions to India's credit ratings for domestic and international debt by domestic or international rating agencies may adversely affect our Company's ability to raise additional financing, and the interest rates and other commercial terms at which such additional financing is available. This could harm our Company's business and financial performance and ability to obtain financing for capital expenditures.

# 48. Our business is mainly dependent on the stability of policies and economic condition of USA.

The performance and growth of our business is necessarily dependent on the stability of policies and economic conditions of USA, which may be materially and adversely affected by political instability or regional conflicts, a general rise in interest rates, inflation, change in government policies, taxation, and economic slowdown elsewhere in the world or otherwise. Economic growth is affected by various factors including movements in key imports global economic uncertainty and liquidity crisis, volatility in exchange currency rates and annual rainfall which affects agricultural production. Any continued or future slowdown in the economy of USA or a further increase in inflation could have a material adverse effect on our services and, as a result, on



our business and financial results. Financial turmoil in USA and elsewhere in the world in recent years has affected the Indian economy. Any worldwide financial instability, including the financial crisis and deterioration of credit conditions in the USA, could also have a negative impact on our business.

# 49. The extent to which the Coronavirus disease (COVID-19) or outbreak of any other severe communicable disease may affect our business and operations in the future is uncertain and cannot be predicted

During the first half of calendar year 2020, COVID-19 spread to a majority of countries across the world, including India. The COVID-19 pandemic has had, and may continue to have, significant repercussions across local, national and global economies and financial markets. In particular, a number of governments and organizations have revised GDP growth forecasts for calendar year 2020 downward in response to the economic slowdown caused by the spread of COVID-19. The global impact of the COVID-19 pandemic has been rapidly evolving and public health officials and governmental authorities have responded by taking measures, such as prohibiting people from assembling in large numbers, instituting quarantines, restricting travel, issuing "stay-at-home" orders and restricting the types of businesses that may continue to operate, among many others. On March 14, 2020, India declared COVID-19 as a "notified disaster" and imposed a nationwide lockdown beginning on March 25, 2020. The lockdown lasted until May 31, 2020, and has been extended periodically by varying degrees by state governments and local administrations. The lifting of the lockdown across various regions has been regulated with limited and progressive relaxations being granted for movement of goods and people in other places and calibrated re-opening of businesses and offices. Despite the lifting of the lockdown, there is significant uncertainty regarding the duration and long-term impact of the COVID-19 pandemic, as well as possible future responses by the Government, which makes it impossible for us to predict with certainty the impact that COVID-19 will have on our business and operations in the future. We are closely monitoring the impact of COVID-19 on our financial condition, liquidity, operations, suppliers and workforce. Any intensification of the COVID-19 pandemic or any future outbreak of another highly infectious or contagious disease may adversely affect our business, results of operations and financial condition.

# 50. A slowdown in economic growth in India may adversely affect our business, financial condition, cash flows, results of operations and prospects.

The performance and growth of our business are necessarily dependent on economic conditions prevalent in India, which may be materially and adversely affected by centre or state political instability or regional conflicts, a general rise in interest rates, inflation, and economic slowdown elsewhere in the world or otherwise. There have been periods of slowdown in the economic growth of India. India's economic growth is affected by various factors including domestic consumption and savings, balance of trade movements, namely export demand and movements in key imports (oil and oil products), global economic uncertainty and liquidity crisis, volatility in exchange currency rates and annual rainfall which affects agricultural production. Any continued or future slowdown in the Indian economy or a further increase in inflation could have a material adverse effect on the price of our raw materials and demand for our products and, as a result, on our business and financial results. The Indian financial market and the Indian economy are influenced by economic and market conditions in other countries, particularly in emerging market in Asian countries. Financial turmoil in Asia, Europe, the U.S. and elsewhere in the world in recent years has affected the Indian economy. Although economic conditions are different in each country, investors' reactions to developments in one country can have adverse effects on the securities of companies in other countries, including India. A loss in investor confidence in the financial systems of other emerging markets may cause increased volatility in Indian financial markets and, indirectly, in the Indian economy in general. Any worldwide financial instability, including the financial crisis and fluctuations in the stock markets in China and further deterioration of credit conditions in the U.S. or European markets, could also have a negative impact on the Indian economy. Financial disruptions may occur again and could harm our business and financial results.

# 51. If certain labour laws become applicable to us, our profitability may be adversely affected.

India has stringent labour legislations that protect the interests of workers, including legislation that sets forth detailed procedures for dispute resolution and employee removal and legislation that imposes certain financial obligations on employers upon retrenchment. Any change or modification in the existing labour laws may affect our flexibility in formulating labour related policies.

# 52. Our performance is linked to the stability of policies and the political situation in India.

The Government of India has traditionally exercised, and continues to exercise, a significant influence over many aspects of the economy. Our business, and the market price and liquidity of our Equity Shares, may be affected by interest rates, changes in government policy, taxation, social and civil unrest and other political, economic or other developments in or affecting India. Any political instability in India may adversely affect the Indian securities markets in general, which could also adversely affect the



trading price of our Equity Shares. Any political instability could delay the reform of the Indian economy and could have a material adverse affect on the market for our Equity Shares. There can be no assurance to the investors that these liberalization policies will continue under the newly elected government. Protests against privatization could slow down the pace of liberalization and deregulation. The rate of economic liberalization could change, and specific laws and policies affecting companies in the industrial equipment manufacturing sectors, foreign investment, currency exchange rates and other matters affecting investment in our securities could change as well. A significant change in India's economic liberalization and deregulation policies could disrupt business and economic conditions in India and thereby affect our business.

# 53. Any downgrading of India's debt rating by a domestic or international rating agency could adversely affect our Company's business.

Any adverse revisions to India's credit ratings for domestic and international debt by domestic or international rating agencies may adversely affect our Company's ability to raise additional financing, and the interest rates and other commercial terms at which such additional financing is available. This could harm our Company's business and financial performance and ability to obtain financing for capital expend

# 54. Government regulation of foreign ownership of Indian securities may have an adverse affect on the price of the Equity Shares.

Foreign ownership of Indian securities is subject to government regulation. Under foreign exchange regulations currently in affect in India, transfer of shares between non-residents and residents are freely permitted (subject to certain exceptions) if they comply with the pricing guidelines and reporting requirements specified by the RBI. If the transfer of shares, which are sought to be transferred, is not in compliance with such pricing guidelines or reporting requirements or fall under any of the exceptions referred to above, then the prior approval of the RBI will be required. Additionally, shareholders who seek to convert the rupees proceeds from the sale of shares in India into foreign currency and repatriate that foreign currency from India will require a no objection/ tax clearance certificate from the Income Tax authorities. There can be no assurance that any approval required from the RBI or any other government agency can be obtained



#### **SECTION IV – INTRODUCTION**

#### **THE ISSUE**

PRESENT ISSUE IN TERMS OF THIS DRAFT RED HERRING PROSPECTUS				
<b>Equity Shares Offered through Public Issue</b> (1)(2)	Upto 38,68,800 Equity Shares aggregating to ₹ [•] Lakhs			
Out of which:				
Issue Reserved for the Market Makers	[●] Equity Shares aggregating to ₹ [●] Lakhs.			
Net Issue to the Public	Upto [●] Equity Shares aggregating to ₹ [●] Lakhs.			
Out of which*				
A. QIB Portion (3)(4)	Not more than [•] Equity Shares aggregating up to ₹ [•] lakhs.			
Of which				
i) Anchor Investor Portion	Upto [●] Equity Shares aggregating up to ₹ [●] lakhs.			
ii) Net QIB Portion (assuming Anchor Investor Portion is fully subscribed)	Upto [●] Equity Shares aggregating up to ₹ [●] lakhs.			
Of which				
(a) Available for allocation to Mutual Funds only (5% of the Net QIB Portion)	Upto [●] Equity Shares aggregating up to ₹ [●] lakhs			
(b) Balance of QIB Portion for all QIBs including Mutual Funds	Upto [•] Equity Shares aggregating up to ₹ [•] lakhs			
B. Non-Institutional Portion	Not less than [•] Equity Shares aggregating up to ₹ [•] lakhs			
C. Retail Portion	Not less than [●] Equity Shares aggregating up to ₹ [●] lakhs			
Pre and Post – Issue Equity Shares				
<b>Equity Shares outstanding prior to the Issue</b>	1,08,00,000 Equity Shares of face value of Rs.10 each.			
<b>Equity Shares outstanding after the Issue</b>	Upto [●] Equity Shares of face value Rs.10 each.			
Use of Net Proceeds by our Company	Please see the chapter titled "Objects of the Issue" on page 71 of this Draft Red Herring Prospectus.			

Subject to finalisation of the Basis of Allotment, Number of shares may need to be adjusted for lot size upon determination of issue price.

#### **Notes:**

- 1) The Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018, as amended from time to time. This Issue is being made by our company in terms of Regulation of 229 (2) of SEBI ICDR Regulations read with Rule 19(2)(b)(i) of SCRR wherein not less than 25% of the post issue paid up equity share capital of our company are being offered to the public for subscription.
- 2) The Issue has been authorized by the Board of Directors vide a resolution passed at its meeting held on January 02, 2023 and by the Shareholder of our Company, vide a special resolution passed pursuant to Section 62(1)(c) of the Companies Act, 2013 at the Extra Ordinary General Meeting held on January 03, 2023.
- 3) The SEBI ICDR Regulations permit the issue of securities to the public through the Book Building Process, which states that, not less than 15% of the Net Issue shall be available for allocation on a proportionate basis to Non-Institutional Bidders and not less than 35% of the Net Issue shall be available for allocation on a proportionate basis to Retail Individual Bidders and not more than 50% of the Net Issue shall be allotted on a proportionate basis to QIBs, subject to valid Bids being received at or above the Issue Price. Accordingly, we have allocated the Net Issue i.e. not more than 50% of the Net Issue to QIB and not less than 35% of the Net Issue shall be available for allocation to Retail Individual Investors and not less than 15% of the Net Issue shall be available for allocation to Non-institutional bidders.
- 4) Subject to valid Bids being received at or above the Issue Price, under subscription, if any, in any category, except in the QIB Portion, would be allowed to be met with spill-over from any other category or combination of categories of Bidders at the discretion of our Company in consultation with the Book Running Lead Managers and the Designated Stock Exchange, subject to applicable laws.



Our Company may, in consultation with the Book Running Lead Manager, allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations. One-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation Price. In the event of under-subscription in the Anchor Investor Portion, the remaining Equity Shares shall be added to the QIB Portion. Further, 5% of the Net QIB Portion shall be available for allocation on a proportionate basis to Mutual Funds only, and the remainder of the QIB Portion shall be available for allocation on a proportionate basis to all QIB Bidders (other than Anchor Investors), including Mutual Funds, subject to valid Bids being received at or above the Issue Price. However, if the aggregate demand from Mutual Funds is less than 5% of the Net QIB Portion, the balance Equity Shares available for allotment in the Mutual Fund Portion will be added to the Net QIB Portion and allocated proportionately to the QIB Bidders (other than Anchor Investors) in proportion to their Bids. For further details, please refer section titled "Issue Procedure" beginning on page 241 of this Draft Red Herring Prospectus.



# SUMMARY OF RESTATED CONSOLIDATED FINANCIAL STATEMENTS

# ANNEXURE I- RESTATED CONSOLIDATED STATEMENT OF ASSETS AND LIABILITIES

(Amount in ₹ Lakhs)

		As at the Period/Year ended				
PAF	PARTICULARS		31-03-22			
A)	EQUITY AND LIABILITIES	30-09-22	31-03-22	31-03-21	31-03-20	
1.	Shareholders' Funds					
(a)	Share Capital	270.00	270.00	270.00	55.00	
(b)	Reserves & Surplus	2,026.98	1,452.49	775.50	421.81	
(0)	Reserves & Surpius	2,296.98	1,722.49	1,045.50	476.81	
2	Non-Controlling Interest	-	10.71	11.86	-	
3	Non-Current Liabilities		10.71	11.00		
(a)	Long Term Borrowings	_	21.50	21.50	_	
(b)	Deferred Tax Liabilities (Net)	_	-	-	_	
(c)	Long Term Provisions	81.48	68.97	51.97	41.42	
(c)	Long Term Trovisions	81.48	90.47	73.47	41.42	
4	Current Liabilities	01.40	70.47	73.47	71,72	
(a)	Short Term Borrowings	_	_	_	_	
(b)	Trade Payables	-	-	-	-	
(i)	total outstanding dues of micro enterprises and small	_		_		
(1)	enterprises; and	-	-	_	-	
(ii)	total outstanding dues of creditors other than micro	34.39	29.67	46.35	2.94	
(11)	enterprises and small enterprises.	34.39	29.07	40.33	2.94	
(c)	Other Current Liabilities	88.75	240.63	155.87	110.88	
(d)	Short Term Provisions	230.82	195.00	204.52	112.26	
(u)	Short Term Frovisions	353.95	465.30	406.74	226.08	
	Total	2,732.41	2,288.97	1,537.57	744.32	
B)	ASSETS	2,732.71	2,200.77	1,557.57	744.32	
1.	Non-Current Assets					
(a)	Property, Plant & Equipment and Intangible Assets					
(a)	i) Property, Plant & Equipment					
	(i) Gross Block	449.53	471.04	364.18	304.52	
	(ii) Depreciation	325.11	315.81	255.46	211.79	
	(iii) Net Block	124.43	155.23	108.72	92.73	
	ii) Intangible Assets	124.43	133.23		92.73	
	(i) Gross Block	3.15	3.15	-	-	
	(ii) Depreciation	1.30	0.79			
	(iii) Net Block	1.85	2.36	-	-	
	iii) Capital Work in Progress	45.00	2.30	-		
	III) Capital Work in Flogress	171.27	157.60	108.72	92.73	
(b)	Non-Current Investment				92.73	
(b)	Deferred Tax Assets (Net)	52.45	45.30	38.06	33.80	
(c)	Long Term Loans and Advances			- 38.00	- 33.80	
(d)		31.71	35.85	35.73	+	
(e)	Other Non-Current Assets				31.68	
2.	Current Assats	84.16	81.15	73.79	65.48	
	Current Assets Current Investments	1,705.16	1,148.71	1 022 72	419.18	
(a)	Trade Receivables	138.59	22.76	1,032.73		
(b)			583.29	247.99	137.24	
(c)	Cash and Cash equivalents	338.60				
(d)	Short-Term Loans and Advances Other Current Assets	273.18	254.97	33.39 40.96	29.70	
(e)	Other Current Assets		40.50		506 11	
1	Total	2,476.98	2,050.23	1,355.06	586.11	
	Total	2,732.41	2,288.97	1,537.57	744.32	



# ANNEXURE II RESTATED CONSOLIDATED STATEMENT OF PROFIT AND LOSS

(Amount in ₹ Lakhs)

PARTICULARS			For the Period/Year ended on				
		30-09-22	31-03-22	31-03-21	31-03-20		
1	Revenue From Operation	2,239.39	3,268.80	2,298.96	1,428.45		
2	Other Income	61.92	123.29	89.13	26.86		
3	Total Income (1+2)	2,301.30	3,392.10	2,388.09	1,455.31		
4	Expenditure						
(a)	Employee Benefit Expenses	1,309.46	2,003.74	1,346.21	964.35		
(b)	Finance Cost	-	-	-	-		
(c)	Depreciation and Amortisation Expenses	24.79	61.14	38.09	38.28		
(d)	Other Expenses	288.26	521.60	325.77	160.03		
5	Total Expenditure 4(a) to 4(d)	1,622.50	2,586.47	1,710.08	1,162.66		
6	Profit/(Loss) Before Exceptional & extraordinary	678.80	805.62	678.01	292.65		
	items & Tax (3-5)						
7	Exceptional item	0	0	0	=		
8	Profit/(Loss) Before Tax (6-7)	678.80	805.62	678.01	292.65		
9	Tax Expense:						
(a)	Tax Expense for Current Year	113.65	137.01	114.38	49.48		
(b)	Short/(Excess) Provision of Earlier Year	=	=	-	=		
(c)	Deferred Tax	(7.15)	(7.24)	(4.26)	(8.71)		
	Net Current Tax Expenses	106.50	129.78	110.11	40.77		
10	Profit/(Loss) after tax but before minority interest	572.30	675.84	567.90	251.88		
	and share of profit of associates (8-9)						
	a) Share of Minority	=	(1.14)	(0.36)			
11	profit/(loss) after tax (10-(10a+10b))	572.30	676.99	568.26	251.88		



# ANNEXURE III RESTATED CONSOLIDATED CASH FLOW STATEMENT

(Amount in ₹ Lakhs)

DADTICIH ADC		For	the Period	Year ende	d on
PARTICULARS		30-09-22	31-03-22	31-03-21	31-03-20
A) Cash Flow From Operating Activities:					
Net Profit before tax		678.80	805.62	678.01	292.65
Adjustment for:					
Depreciation		24.79	61.14	38.09	38.28
Provision of Gratuity		17.50	17.47	10.78	12.10
Interest Income		(23.99)	(39.26)	(25.28)	(3.70)
Operating profit before working capital changes		697.10	844.97	701.60	339.32
Changes in Working Capital					
(Increase)/Decrease in Trade Receivables		(110.20)	(22.76)	-	i
(Increase)/Decrease in Short Term Loans & Advances and Provisions		(24.84)	(221.57)	0.79	27.67
(Increase)/Decrease in Other Current Assets		19.04	0.47	(40.96)	i
Increase/(Decrease) in Trade Payables		4.70	(16.68)	42.68	(1.22)
Increase/(Decrease) in Other Current Liabilities		(151.88)	84.76	44.99	44.32
Increase/(Decrease) in Short Term Provisions		30.47	(9.99)	91.30	13.94
Cash generated from operations		464.39	659.19	840.40	424.03
Less:- Income Taxes paid		(113.65)	(137.01)	(114.38)	(49.48)
Net cash flow from operating activities	A	350.74	522.18	726.02	374.55
B) Cash Flow From Investing Activities :					
Purchase of Fixed Assets including of CWIP		(62.98)	(110.01)	(23.08)	(39.44)
Long term Investment made/Sold during the year		-	-	-	-
(Increase)/Decrease in Current Investment (Non-Operating)		(556.43)	(115.99)	(613.55)	(201.43)
Increase/(Decrease) in Long Term Loans and Advances		-	-	-	-
Increase/(Decrease) in Other Non-Current Assets		(0.00)	(0.13)	0.10	(31.68)
Interest Income		23.99	39.26	25.28	3.70
Net cash flow from investing activities	В	(595.43)	(186.87)	(611.24)	(268.85)
C) Cash Flow From Financing Activities :					
Proceeds from Issue of Share Capital		-	-	-	-
Increase/(Decrease) in Short Term Borrowings		-	-	-	-
Interim Dividend and Dividend Distribution Tax Paid					(59.82)
Increase/(Decrease) in Long Term Borrowings		-	-	(4.50)	-
Net cash flow from financing activities	C	-	-	(4.50)	(59.82)
Net Increase/(Decrease) In Cash & Cash Equivalents	(A+B+C)	(244.69)	335.31	110.28	45.89
Cash equivalents at the beginning of the year		583.29	247.99	137.70	91.82
Cash equivalents at the end of the year		338.60	583.29	247.99	137.70

# Notes:-

	Particulars	30-09-22	31-03-22	31-03-21	31-03-20
1.	Component of Cash and Cash equivalents				
	Cash on hand	13.40	1.27	1.23	6.64
	Balance With banks	325.19	582.02	246.75	131.05
	Other Bank Balance	-	-	-	-
	Total	338.60	583.29	247.99	137.70

- 2. Bank Balance as on 31st March, 2020 includes bank balance of subsidiary Company also for the purpose of Consolidated Statement of Cash flow.
- 3. Cash flows are reported using the indirect method, whereby profit before tax is adjusted for the effects of transactions of a non-cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from regular revenue generating, financing and investing activities of the company are segregated.



# PROFORMA CONSOLIDATED STATEMENT OF ASSET AND LIABILITIES

(Amt. in Lakhs)

					(Amt. in Lakhs)	
		September 30,			at March 31, 2	
Particulars	Consolidated restated financial information	Proforma Adjustment	Proforma Consolidated Financial Information	Consolidated restated financial information	Proforma Adjustment	Proforma Consolidated Financial Information
A) Equity and liabilities	mormation		inioimation	mioi mation		mormation
1) Shareholders' funds						
(a) Share capital	270.00	0.01	270.00	270.00	0.01	270.00
(b) Reserves and surplus	2,026.98	221.30	2,248.28	1,452.49	210.97	1,663.46
(c) reserves and surprise	2,296.98	221.31	2,518.28	1,722.49	210.98	1,933.46
2) Minority interest	-	-	-	10.71	-	10.71
3) Non-current liabilities						
(a) Long Term Borrowing	-	43.36	43.36	21.50	65.14	86.64
(b) Other long term liabilities	-	-	-	-	-	-
(c) Deferred tax Liability (net)	-	-	-	-	-	-
(d) Long term provisions	81.48	-	81.48	68.97	-	68.97
· / U	81.48	43.36	124.83	90.47	65.14	155.61
4) Current liabilities						
(a) Short Term Borrowing	-	-	=	-	-	-
(b) Trade payables						
Total outstanding dues of						
micro enterprises and small	-	_	-	-	_	-
enterprises						
Total outstanding dues of						
creditors other than micro	34.39		34.39	29.67	21.96	51.62
enterprises and small	34.39	-	34.39	29.07	21.90	31.02
enterprises						
(c) Other Current Liabilities	88.75	2.06	90.80	240.63	-	240.63
(d) Short term provisions	230.82	66.02	296.84	195.00	26.92	221.93
	353.95	68.08	422.03	465.30	48.88	514.18
TOTAL	2,732.41	332.74	3,065.14	2,288.97	325.00	2,613.97
(B) Assets						
1) Non-current assets						
(a) Property, plant and						
equipment & Intangible assets						
Property, Plant & Equipment	124.43	3.72	128.15	155.23	4.45	159.69
Intangible Assets	1.85		1.85	2.36		2.36
Capital Work in Progress	45.00		45.00	-		-
(b) Non-current Investments			-	-		-
(c) Deferred tax assets (net)	52.45		52.45	45.30		45.30
(d) Loans & advances	- 21.71		- 21.71	25.05		- 25.05
(e) Other non-Current Assets	31.71	2.72	31.71	35.85	A 45	35.85
(2) Comment agents	255.43	3.72	259.15	238.75	4.45	243.20
(2) Current assets	1 705 16	-	1 705 16	1 1/0 71		1 1/0 71
(a) Current Investments	1,705.16	21.05	1,705.16	1,148.71	171.70	1,148.71
(b) Trade receivable	138.59	31.95	170.54	22.76	171.70	194.46
(c) Cash and bank balances	338.60	295.25	633.85	583.29	146.84	730.13
(d) Loans & advances	273.18	1.81	275.00	254.97	2.00	256.97
(e) Other current assets	21.45	220.02	21.45	40.50	220.54	40.50
ТОТАІ	2,476.98	329.02	2,806.00	2,050.23	320.54	2,370.77
TOTAL	2,732.41	332.74	3,065.15	2,288.97	325.00	2,613.97



# PROFORMA CONSOLIDATED STATEMENT OF PROFIT AND LOSS

(Amt. in Lakhs)

	For the period ended September 30, 2022			For the period ended March 31, 2022			
Particulars	Consolidated	Proforma Adjustment	Proforma Consolidated Financial Information	Consolidated	Proforma Adjustment	Proforma Consolidated Financial Information	
1) Revenue from operations	2,239.39	104.77	2,344.16	3,268.80	214.02	3,482.82	
2) Other income	61.92	-	61.92	123.29	-	123.29	
Total revenue	2,301.30	104.77	2,406.08	3,392.10	214.02	3,606.11	
3) Expenses							
(a) Cost of Services Consumed	-	40.18	40.18	-	(53.63)	(53.63)	
(b) Employee benefits expense	1,309.46	9.12	1,318.58	2,003.74	19.46	2,023.19	
(c) Finance costs	-		-	-		-	
(d) Depreciation expense	24.79	0.99	25.78	61.14	1.51	62.64	
(e) Other expenses	288.26	(66.70)	221.57	521.60	21.82	543.42	
Total expense	1,622.50	(16.41)	1,606.10	2,586.47	(10.85)	2,575.63	
4) (Loss)/profit before tax	678.80	121.18	799.98	805.62	224.87	1,030.49	
5) Tax expenses							
(a) Current tax	113.65	23.02	136.67	137.01	28.91	165.93	
(b) Adjustment. of tax relating to earlier year	-	-	-	-	-	-	
(c) Deferred tax	(7.15)	-	(7.15)	(7.24)	-	(7.24)	
Total tax expense	106.50	23.02	129.52	129.78	28.91	158.69	
6) Profit after tax before minority interest and share of profit of associates	572.30	98.16	670.46	675.84	195.95	871.80	
a) Share of Minority	-	-	-	(1.14)	-	(1.14)	
b) Share of profit/(loss) of associate	-	-	-		-		
7) Share of profit/(loss) after tax, minority interest and share of profit of associates	572.30	98.16	670.46	676.99	195.95	872.94	
Earnings/(loss) per equity share [nominal value of Rs. 10]							
Basic and diluted (in ₹)	5.30		6.21	6.27		8.08	



#### **GENERAL INFORMATION**

#### **Brief Summary:**

Our Company was originally incorporated as "Bushcare Overseas Private Limited" on September 17, 2004 under the provisions of the Companies Act, 1956 with the Registrar of Companies, Madhya Pradesh and Chattisgarh with CIN U51109MP2004PTC016959. Further, pursuant to Special Resolution passed by the shareholders at the Extra Ordinary General Meeting held on August 11, 2006, the name of our Company was changed from "Bushcare Overseas Private Limited" to "Systematix Technocrates Private Limited" and a fresh certificate of incorporation consequent upon change of name was issued by the Registrar of Companies, Madhya Pradesh and Chattisgarh vide letter dated August 18, 2006. Further, pursuant to Special Resolution passed by the shareholders at the Extra Ordinary General Meeting held on May 05, 2016, the name of our Company was changed from "Systematix Technocrates Private Limited" to "Systango Technologies Private Limited" and a fresh certificate of incorporation consequent upon change of name was issued by the Registrar of Companies, Gwalior vide letter dated May 18, 2016. Subsequently, pursuant to Special Resolution passed by the Shareholders at the Extra Ordinary General Meeting, held on December 13, 2022 our Company was converted into a Public Limited Company and consequently the name of our Company was changed from "Systango Technologies Private Limited" to "Systango Technologies Limited" vide a fresh certificate of incorporation consequent upon conversion from private company to public company dated December 27, 2022 issued by the Registrar of Companies, Gwalior bearing CIN U51109MP2004PLC016959.

For further details please refer to chapter titled "History and Corporate Structure" beginning on page 121 of this Draft Red Herring Prospectus.

Registered Office	Systango Technologies Limited	
	Third Floor (LHS), STP-I Crystal IT Park, Ring Road,	
	ndore 452010, Madhya Pradesh, India.	
	Tel. No.: 0731 2971030	
	mail: info@systango.com	
	Website: www.systango.com	
	CIN: U51109MP2004PLC016959	
	Registration No.: 016959	
Address of the RoC	Registrar of Companies, Gwalior	
	3rd Floor, 'A' Block, Sanjay Complex, Jayendra Ganj,	
	Gwalior-474009, Madhya Pradesh, India.	
	Tel No: +91- 0751-2321907 0751-2331853	
	Email id: roc.gwalior@mca.gov.in	
	Website: www.mca.gov.in	

#### **Board of Directors:**

The Board of Directors of our Company as on the date of filing of this Draft Red Herring Prospectus consists of:

Sr. No.	Name of Directors	Designation	Address	DIN
1.	Vinita Rathi	Managing Director	69, Anand Nagar, behind Sapna Sangeeta Road, Indore 452001, Madhya Pradesh India.	00427239
2.	Nilesh Rathi	Whole Time Director & CFO	69, Anand Nagar, behind Sapna Sangeeta Road, Indore 452001, Madhya Pradesh India.	00430725
3.	Sarita Devi Khandelwal	Chairman & Non- Executive Director	30, Royal Residency, Kothari College, Pipliyahana Square, Bhicholi Mardana, Indore 452016, Madhya Pradesh, India.	09783158
4.	Vikas Jain	Independent Director	House No. 132-FB, Scheme No. 94, Ring Road, Tilak Nagar, Indore, 452018 Madhya Pradesh, India	08593152
5.	Narender Tulsidas Kabra	Independent Director	Row House No. 15, Shivalika Kalindimid Town Bye Pass Road, Indore 452016, Madhya Pradesh, India	06851212

For further details in relation to our Directors, please refer to chapter titled "Our Management" on page 128 of this Draft Red Herring Prospectus.



Chief Financial Officer	Company Secretary & Compliance Officer
Nilesh Rathi	Apurva Mishra
Systango Technologies Limited	Systango Technologies Limited
Address: Third Floor (LHS), STP-I Crystal IT Park, Ring	Address: Third Floor (LHS), STP-I Crystal IT Park, Ring Road,
Road, Indore 452010, Madhya Pradesh, India.	Indore 452010, Madhya Pradesh, India.
Tel. No.: 0731 2971030	Tel. No.: 0731 2971030
Email: <u>cfo@systango.com</u>	Email: cs@systango.com
Website: www.systango.com	Website: www.systango.com

#### **Investor Grievances:**

Investors can contact the Company Secretary and Compliance Officer, the BRLM or the Registrar to the Issue in case of any pre-Issue or post-Issue related problems, such as non-receipt of letters of Allotment, noncredit of Allotted Equity Shares in the respective beneficiary account, non-receipt of refund orders and non-receipt of funds by electronic mode.

All grievances relating to the issue other than the Anchor Investors may be addressed to the Registrar to the Issue with a copy to the relevant Designated Intermediary with whom the ASBA Form was submitted. The Bidders should give full details such as name of the sole or first Bidder, ASBA Form number, Bidder DP ID, Client ID, PAN, date of the ASBA Form, details of UPI IDs (if applicable), address of the Bidder, number of Equity Shares applied for and the name and address of the Designated Intermediary where the ASBA Form was submitted by the ASBA Bidder.

Further, the investors shall also enclose the Acknowledgment Slip from the Designated Intermediaries in addition to the documents/information mentioned hereinabove.

All grievances relating to the Anchor Investors may be addressed to the BRLM, giving full details such as name of the sole or first Bidder, Bid cum Application Form number, Bidders DP ID, Client ID, PAN, date of the Anchor Investor Application Form, address of the Bidder, number of Equity Shares applied for, Bid Amount paid on submission of the Anchor Investor Application Form.

For all Issue related queries and for redressal of complaints, investors may also write to the Book Running Lead Manager.

### **Details of Key Intermediaries pertaining to this Issue and our Company:**

Book Running Lead Manager to the Issue	Legal Advisor to the Issue
Hem Securities Limited	Vedanta Law Chambers
Address: 904, A Wing, Naman Midtown, Senapati Bapat Marg,	Address: Ist Floor, SSK House, B-62, Sahakar Marg,
Elphinstone Road, Lower Parel, Mumbai-400013, Maharashtra,	LalKothi, Jaipur-302015 Rajasthan, India
India.	<b>Tel:</b> +91- 141 -2740911, 4014091
Tel No.:+91-22-4906 0000	<b>Fax:</b> +91- 141 -2740911
Email: <u>ib@hemsecurities.com</u>	Website: www.vedantalawchambers.com
Investor Grievance Email: redressal@hemsecurities.com	Email: vedantalawchambers@gmail.com
Website: www.hemsecurities.com	Contact Person: Advocate Nivedita Ravindra Sarda
Contact Person: Ajay Jain	<b>Designation</b> : Partner
<b>SEBI Reg. No.:</b> INM000010981	
Registrar to the Issue	Statutory Auditor
Bigshare Services Private Limited	M/s. NBA & Associates
<b>Bigshare Services Private Limited Address:</b> S6-2, 6th Floor, Pinnacle Business Park, Next to	M/s. NBA & Associates Chartered Accountants,
	Chartered Accountants, Address: 303, President Tower, Madhumilan Square, Indore
Address: S6-2, 6th Floor, Pinnacle Business Park, Next to	Chartered Accountants, Address: 303, President Tower, Madhumilan Square, Indore 452001 Madhya Pradesh, India.
Address: S6-2, 6th Floor, Pinnacle Business Park, Next to Ahura Centre, Mahakali Caves Road, Andheri (East) Mumbai –	Chartered Accountants, Address: 303, President Tower, Madhumilan Square, Indore
Address: S6-2, 6th Floor, Pinnacle Business Park, Next to Ahura Centre, Mahakali Caves Road, Andheri (East) Mumbai – 400093, India.	Chartered Accountants, Address: 303, President Tower, Madhumilan Square, Indore 452001 Madhya Pradesh, India. Tel No.: 0731- 4072231 Email: ca.nbaassociates@gmail.com
Address: S6-2, 6th Floor, Pinnacle Business Park, Next to Ahura Centre, Mahakali Caves Road, Andheri (East) Mumbai – 400093, India.  Telephone: +91 22 6263 8200  Facsimile: +91 22 6263 8299  Email: ipo@bigshareonline.com	Chartered Accountants, Address: 303, President Tower, Madhumilan Square, Indore 452001 Madhya Pradesh, India. Tel No.: 0731- 4072231 Email: ca.nbaassociates@gmail.com Firm Registration No.: 017385C
Address: S6-2, 6th Floor, Pinnacle Business Park, Next to Ahura Centre, Mahakali Caves Road, Andheri (East) Mumbai – 400093, India.  Telephone: +91 22 6263 8200  Facsimile: +91 22 6263 8299  Email: ipo@bigshareonline.com  Investor Grievance Email: investor@bigshareonline.com	Chartered Accountants, Address: 303, President Tower, Madhumilan Square, Indore 452001 Madhya Pradesh, India. Tel No.: 0731- 4072231 Email: ca.nbaassociates@gmail.com Firm Registration No.: 017385C Membership No: 419995
Address: S6-2, 6th Floor, Pinnacle Business Park, Next to Ahura Centre, Mahakali Caves Road, Andheri (East) Mumbai – 400093, India.  Telephone: +91 22 6263 8200  Facsimile: +91 22 6263 8299  Email: ipo@bigshareonline.com  Investor Grievance Email: investor@bigshareonline.com  Website: www.bigshareonline.com	Chartered Accountants, Address: 303, President Tower, Madhumilan Square, Indore 452001 Madhya Pradesh, India. Tel No.: 0731- 4072231 Email: ca.nbaassociates@gmail.com Firm Registration No.: 017385C
Address: S6-2, 6th Floor, Pinnacle Business Park, Next to Ahura Centre, Mahakali Caves Road, Andheri (East) Mumbai – 400093, India.  Telephone: +91 22 6263 8200  Facsimile: +91 22 6263 8299  Email: ipo@bigshareonline.com  Investor Grievance Email: investor@bigshareonline.com  Website: www.bigshareonline.com Contact Person: Babu Raphel	Chartered Accountants, Address: 303, President Tower, Madhumilan Square, Indore 452001 Madhya Pradesh, India. Tel No.: 0731- 4072231 Email: ca.nbaassociates@gmail.com Firm Registration No.: 017385C Membership No: 419995
Address: S6-2, 6th Floor, Pinnacle Business Park, Next to Ahura Centre, Mahakali Caves Road, Andheri (East) Mumbai – 400093, India.  Telephone: +91 22 6263 8200  Facsimile: +91 22 6263 8299  Email: ipo@bigshareonline.com  Investor Grievance Email: investor@bigshareonline.com  Website: www.bigshareonline.com	Chartered Accountants, Address: 303, President Tower, Madhumilan Square, Indore 452001 Madhya Pradesh, India. Tel No.: 0731- 4072231 Email: ca.nbaassociates@gmail.com Firm Registration No.: 017385C Membership No: 419995



Peer Review Auditor**	Bankers to our Company
M/s. R K Jagetiya & Co.	Axis Bank Limited.
Chartered Accountants,	Address: 16/2 Sneh Nagar, Sapna Sangita Road Indore 452001
Address: B-303, Eklavya CHSL, N. L. Complex, Dahisar East,	Madhya Pradesh, India.
Mumbai – 400068, Maharashtra, India	Tel: +91 8878805031
Tel No.: +91-9820800926	Email: sapnasangitaroad.branchhead@axisbank.com
Email: rkjagetiyaco@gmail.com	Website: www.axisbank.com
Firm Registration No.: 146264W	Contact Person: Ashvin Sharma
Membership No: 134691	<b>Designation:</b> Branch Head
Peer Review Certificate Number: 013198	
Contact Person: Ravi K Jagetiya	
Bankers to the Issue/ Refund Banker/Sponsor Bank*	Syndicate Member*
[•]	[•]

<sup>\*</sup>The Banker to the Issue (Sponsor Bank) and Syndicate Member shall be appointed prior to filing of the Prospectus with the Registrar of Companies.

#### **Designated Intermediaries:**

# Self-Certified Syndicate Banks (SCSB's)

The list of SCSBs, as updated till date, is available on website of Securities and Exchange Board of India at below link. <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34</a>; <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=35">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=35</a>

Investors are requested to refer the SEBI website for updated list of SCSBs and their designated branches.

# Self-Certified Syndicate Banks eligible as Sponsor Banks for UPI

The list of Self Certified Syndicate Banks that have been notified by SEBI to act as Investors Bank or Issuer Bank for UPI mechanism are provide on the website of SEBI on <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=41">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=41</a>

### **Syndicate SCSB Branches**

In accordance with SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019 and SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019, Retail Individual Investors Applying using the UPI Mechanism may apply through the SCSBs and mobile applications whose names appears on the website of the SEBI (https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40) and updated from time to time. A list of SCSBs and mobile applications, which are live for applying in public issues using UPI mechanism, is provided as 'Annexure A' for the SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019, as amended.

# **Registered Brokers**

Bidders can submit Bid cum Application Forms in the Issue using the stock brokers network of the Stock Exchanges, i.e., through the Registered Brokers at the Broker Centres. The list of the Registered Brokers eligible to accept ASBA forms, including details such as postal address, telephone number and email address, is provided on the website of the SEBIat(https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes), respectively, as updated from time to time.

<sup>\*\*</sup>In accordance with the SEBI (ICDR) Regulations, we have appointed M/s. R K Jagetiya & Co. Chartered Accountants, (FRN: 146264W) as Peer Review Auditor vide Board Resolution dated November 07, 2022 for restatement of Consolidated financial statements for the period ended September 30, 2022 and for the financial year ended March 31, 2022, March 31, 2021, and March 31, 2020.



#### **Registrar and Share Transfer Agents**

The list of the Registrar to Issue and Share Transfer Agents (RTAs) eligible to accept Applications forms at the Designated RTA Locations, including details such as address, telephone number and e-mail address, are provided at <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=10">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=10</a>, as updated from time to time.

# **Collecting Depository Participants (CDP's)**

The list of the Collecting Depository Participants (CDPs) eligible to accept Bid cum Application Forms at the Designated CDP Locations. including details such and details, provided name contact as https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=19 for NSDL **CDPs** and at https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=18 for CDSL CDPs, as updated from time to time. The list of branches of the SCSBs named by the respective SCSBs to receive deposits of the Bid cum Application Forms from the Designated Intermediaries will be available on the website of the SEBI (www.sebi.gov.in) and updated from time to time.

#### **Brokers to the Issue**

All members of the recognized stock exchanges would be eligible to act as Brokers to the Issue.

#### **Experts Opinion**

Our Company has not obtained any expert opinions except we have received consent from the Peer review Auditors of the Company to include their name as an expert in this Draft Red Herring Prospectus in relation to the (a) Peer review Auditors' reports on the Restated Consolidated financial statements (b) Statement of Tax Benefits (C) Proforma Consolidated Financial Statements (D) Statement of Financial Indebtedness (if applicable) and such consent has not been withdrawn as on the date of this Draft Red Herring Prospectus.

#### Inter-se Allocation of Responsibilities

Since, Hem Securities Limited is the sole Book Running Lead Manager to this Issue, a statement of inter se allocation of responsibilities among Book Running Lead Manager is not applicable.

#### **Monitoring Agency**

As per SEBI (ICDR) Regulations, 2018, appointment of monitoring agency is required only if Issue size exceeds ₹ 10,000 Lakhs. Hence, our Company is not required to appoint a monitoring agency in relation to the issue. However, as per section 177 of the Companies Act, Audit Committee of our Company will be monitoring the utilization of the Issue Proceeds.

#### **Green Shoe Option**

No Green Shoe Option is applicable for this Issue.

#### **Appraising Entity**

None of the objects for which the Net Proceeds are proposed to be utilized have been financially appraised by any banks or financial institution.

# **Credit Rating**

As this is an issue of Equity Shares, there is no credit rating for the Issue.

# **IPO Grading**

Since the issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018 there is no requirement of appointing an IPO Grading agency.



#### Trustees

As the Issue is of Equity Shares, the appointment of trustees is not required.

#### **Debenture Trustees**

As this is an issue of Equity Shares, the appointment of Debenture trustees is not required.

# Filing of Draft Red Herring Prospectus / Red Herring Prospectus / Prospectus with the Designated Stock Exchange/SEBI/ROC

The Draft Red Herring Prospectus is being filed with National Stock Exchange of India Limited, Exchange Plaza, C-1, Block-G, Bandra Kurla Complex, Bandra (East), Mumbai 400051, Maharashtra, India.

The Draft Red Herring Prospectus will not be filed with SEBI, nor will SEBI issue any observation on the Offer Document in terms of Regulation 246(2) of SEBI (ICDR) Regulations, 2018. Pursuant to Regulation 246(5) of SEBI (ICDR) Regulations, 2018 and SEBI Circular Number SEBI/HO/CFD/DIL1/CIR/P/2018/011 dated January 19, 2018, a copy of Red Herring Prospectus/ Prospectus will be filed online through SEBI Intermediary Portal at <a href="https://siportal.sebi.gov.in">https://siportal.sebi.gov.in</a>

A copy of the Red Herring Prospectus/ Prospectus, along with the material contracts and documents referred elsewhere in the Prospectus, will be filed to the Registrar of Companies Office situated at Registrar of Companies, Gwalior, 3rd Floor, 'A' Block, Sanjay Complex, Jayendra Ganj, Gwalior-474009, Madhya Pradesh, India.

# **Book Building Process**

Book Building, with reference to the Issue, refers to the process of collection of Bids on the basis of the Red Herring Prospectus within the Price Band. The Price Band shall be determined by our Company in consultation with the Book Running Lead Manager in accordance with the Book Building Process, and advertised in in all editions of the English national newspaper [•] and Indore Edition of Regional newspaper [•] where our registered office is situated at least two working days prior to the Bid/ Issue Opening date. The Issue Price shall be determined by our Company, in consultation with the Book Running Lead Manager in accordance with the Book Building Process after the Bid/ Issue Closing Date. Principal parties involved in the Book Building Process are:-

- Our Company;
- The Book Running Lead Manager in this case being Hem Securities Limited,
- The Syndicate Member(s) who are intermediaries registered with SEBI/ registered as brokers with National Stock Exchange of India Limited and eligible to act as Underwriters. The Syndicate Member(s) will be appointed by the Book Running Lead Manager;
- The Registrar to the Issue and;
- The Designated Intermediaries and Sponsor bank

The SEBI (ICDR) Regulations have permitted the Issue of securities to the public through the Book Building Process, wherein allocation to the public shall be made as per Regulation 253 of the SEBI ICDR Regulations.

The Issue is being made through the Book Building Process wherein not more than 50% of the Net Issue shall be available for allocation on a proportionate basis to QIBs, provided that our Company may in consultation with the BRLM allocate upto 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI (ICDR) Regulations (the "Anchor Investor Portion"), out of which one third shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Issue Price. 5% of the QIB Portion shall be available for allocation on a proportionate basis to Mutual Funds only, and the remainder of the QIB Portion shall be available for allocation on a proportionate basis to all QIB Bidders, including Mutual Funds, subject to valid Bids being received at or above the Issue Price. Further, not less than 15% of the Net Issue shall be available for allocation on a proportionate basis to Non-Institutional Bidders and not less than 35% of the Net Issue shall be available for allocation to Retail Individual Bidders, in accordance with the SEBI Regulations, subject to valid Bids being received at or above the Issue Price. All potential Bidders may participate in the Issue through an ASBA process by providing details of their respective bank account which will be blocked by the SCSBs. All Bidders are mandatorily required to utilize the ASBA process to participate in the Issue. Under-subscription if any, in any category, except in the QIB Category, would be allowed to be met with spill over from any other category or a combination of categories at the discretion of our Company in consultation with the BRLM and the Designated Stock Exchange.



All Bidders, except Anchor Investors, are mandatorily required to use the ASBA process for participating in the Issue. In accordance with the SEBI ICDR Regulations, QIBs bidding in the QIB Portion and Non-Institutional Bidders bidding in the Non-Institutional Portion are not allowed to withdraw or lower the size of their Bids (in terms of the quantity of the Equity Shares or the Bid Amount) at any stage. Retail Individual Bidders can revise their Bids during the Bid/Issue Period and withdraw their Bids until the Bid/Issue Closing Date. Further, Anchor Investors cannot withdraw their Bids after the Anchor Investor Bid/Issue Period. Allocation to the Anchor Investors will be on a discretionary basis.

Subject to valid Bids being received at or above the Issue Price, allocation to all categories in the Net Issue, shall be made on a proportionate basis, except for Retail Portion where allotment to each Retail Individual Bidders shall not be less than the minimum bid lot, subject to availability of Equity Shares in Retail Portion, and the remaining available Equity Shares, if any, shall be allotted on a proportionate basis. Under – subscription, if any, in any category, would be allowed to be met with spill – over from any other category or a combination of categories at the discretion of our Company in consultation with the Book Running Lead Manager and the Stock Exchange. However, under-subscription, if any, in the QIB Portion will not be allowed to be met with spill over from other categories or a combination of categories.

In terms of SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 and the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, all the investors (except Anchor Investors) applying in a public issue shall use only Application Supported by Blocked Amount (ASBA) process for application providing details of the bank account which will be blocked by the Self Certified Syndicate Banks (SCSBs) for the same. Further, pursuant to SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 01, 2018, Retail Individual Investors applying in public issue may use either Application Supported by Blocked Amount (ASBA) facility for making application or also can use UPI as a payment mechanism with Application Supported by Blocked Amount for making application. For details in this regards, specific attention are invited to the chapter titled "Issue Procedure" beginning on page 241 of the Draft Red Herring Prospectus.

The process of Book Building under the SEBI ICDR Regulations is subject to change from time to time and the investors are advised to make their own judgment about investment through this process prior to making a Bid or application in the Issue.

For further details on the method and procedure for Bidding, please see section entitled "Issue Procedure" on page 241 of this Draft Red Herring Prospectus.

Illustration of the Book Building and Price Discovery Process: Bidders should note that this example is solely for illustrative purposes and is not specific to the Issue; it also excludes Bidding by Anchor Investors. Bidders can bid at any price within the Price Band. For instance, assume a Price Band of ₹20 to ₹ 24 per share, Issue size of 3,000 Equity Shares and receipt of five Bids from Bidders, details of which are shown in the table below. The illustrative book given below shows the demand for the Equity Shares of the Issuer at various prices and is collated from Bids received from various investors.

Bid Quantity	Bid Amount (₹)	<b>Cumulative Quantity</b>	Subscription
500	24	500	16.67%
1,000	23	1,500	50.00%
1,500	22	3,000	100.00%
2,000	21	5,000	166.67%
2,500	20	7,500	250.00%

The price discovery is a function of demand at various prices. The highest price at which the Issuer is able to Issue the desired number of Equity Shares is the price at which the book cuts off, i.e., ₹ 22.00 in the above example. The Issuer, in consultation with the BRLM, may finalise the Issue Price at or below such Cut-Off Price, i.e., at or below ₹ 22.00. All Bids at or above this Issue Price and cut-off Bids are valid Bids and are considered for allocation in the respective categories.

### Steps to be taken by the Bidders for Bidding:

- Check eligibility for making a Bid (see section titled "Issue Procedure" on page 241 of this Draft Red Herring Prospectus);
- Ensure that you have a demat account and the demat account details are correctly mentioned in the Bid cum Application Form;
- Ensure correctness of your PAN, DP ID and Client ID mentioned in the Bid cum Application Form. Based on these parameters, the Registrar to the Issue will obtain the Demographic Details of the Bidders from the Depositories.
- Except for Bids on behalf of the Central or State Government officials, residents of Sikkim and the officials appointed by the courts, who may be exempt from specifying their PAN for transacting in the securities market, for Bids of all values ensure that you have mentioned your PAN allotted under the Income Tax Act in the Bid cum Application Form. The exemption for Central or State Governments and officials appointed by the courts and for investors residing in Sikkim is subject to the Depositary



Participant's verification of the veracity of such claims of the investors by collecting sufficient documentary evidence in support of their claims.

• Ensure that the Bid cum Application Form is duly completed as per instructions given in this Draft Red Herring Prospectus and in the Bid cum Application Form;

# **Bid/Issue Program:**

Event	<b>Indicative Dates</b>
Bid/Issue Opening Date	[•]
Bid/Issue Closing Date	[•]
Finalization of Basis of Allotment with the Designated Stock Exchange	[•]
Initiation of Allotment / Refunds / Unblocking of Funds from ASBA Account or UPI ID linked bank account	[•]
Credit of Equity Shares to Demat accounts of Allottees	[•]
Commencement of trading of the Equity Shares on the Stock Exchange	[•]

<sup>(1)</sup> Our Company in consultation with the Book Running Lead Manager may consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investor Bid/ Issue Period shall be one Working Day prior to the Bid/ Issue Opening Date in accordance with the SEBI ICDR Regulations.

The above timetable is indicative and does not constitute any obligation on our Company or the Book Running Lead Manager. Whilst our Company shall ensure that all steps for the completion of the necessary formalities for the listing and the commencement of trading of the Equity Shares on the Stock Exchange are taken within 6 Working Days of the Bid/Issue Closing Date, the timetable may change due to various factors, such as extension of the Bid/Issue Period by our Company, revision of the Price Band or any delays in receiving the final listing and trading approval from the Stock Exchange. The Commencement of trading of the Equity Shares will be entirely at the discretion of the Stock Exchange and in accordance with the applicable laws.

Bid Cum Application Forms and any revisions to the same will be accepted only between 10.00 A.M. to 5.00 P.M. (IST) during the Issue Period (except for the Bid/ Issue Closing Date). On the Bid/ Issue Closing Date, the Bid Cum Application Forms will be accepted only between 10.00 A.M. to 3.00 P.M. (IST) for retail and non-retail Bidders. The time for applying for Retail Individual Bidder on Bid/Issue Closing Date maybe extended in consultation with the BRLM, RTA and NSE Emerge taking into account the total number of applications received up to the closure of timings.

Due to the limitation of time available for uploading the Bid Cum Application Forms on the Bid/Issue Closing Date, Bidders are advised to submit their applications one (1) day prior to the Bid/Issue Closing Date and, in any case, not later than 3.00 P.M. (IST) on the Bid/Issue Closing Date. Any time mentioned in this Draft Red Herring Prospectus is IST. Bidders are cautioned that, in the event a large number of Bid Cum Application Forms are received on the Bid/Issue Closing Date, as is typically experienced in public Issue, some Bid Cum Application Forms may not get uploaded due to the lack of sufficient time. Such Bid Cum Application Forms that cannot be uploaded will not be considered for allocation under this Issue. Applications will be accepted only on Working Days, i.e., Monday to Friday (excluding any public holidays). Neither our Company nor the BRLM is liable for any failure in uploading the Bid Cum Application Forms due to faults in any software/hardware system or otherwise.

In accordance with SEBI ICDR Regulations, QIBs and Non-Institutional Bidders are not allowed to withdraw or lower the size of their Application (in terms of the quantity of the Equity Shares or the Application amount) at any stage. Retail Individual Bidders can revise or withdraw their Bid Cum Application Forms prior to the Bid/Issue Closing Date. Allocation to Retail Individual Bidders, in this Issue will be on a proportionate basis.

In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical Bid Cum Application Form, for a particular Bidder, the details as per the file received from Stock Exchange may be taken as the final data for the purpose of Allotment. In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical or electronic Bid Cum Application Form, for a particular ASBA Bidder, the Registrar to the Issue shall ask the relevant SCSBs/ RTAs / DPs / stock brokers, as the case may be, for the rectified data.

#### Withdrawal of the Issue

Our Company in consultation with the BRLM, reserve the right to not to proceed with the Issue at any time before the Bid/ Issue Opening Date without assigning any reason thereof.



If our Company withdraws the Issue anytime after the Bid/ Issue Opening Date but before the allotment of Equity Shares, a public notice within 2 (two) working days of the Bid/ Issue Closing Date, providing reasons for not proceeding with the Issue shall be issued by our Company. The notice of withdrawal will be issued in the same newspapers where the pre- Issue advertisements have appeared and the Stock Exchange will also be informed promptly. The BRLM, through the Registrar to the Issue, will instruct the SCSBs to unblock the ASBA Accounts within 1 (one) working Day from the day of receipt of such instruction.

If our Company withdraws the Issue after the Bid/ Issue Closing Date and subsequently decides to proceed with an Issue of the Equity Shares, our Company will have to file a fresh Draft Red Herring Prospectus with the stock exchange where the Equity Shares may be proposed to be listed.

Notwithstanding the foregoing, the Issue is subject to obtaining (i) the final listing and trading approvals of the Stock Exchange with respect to the Equity Shares issued through the Draft Red Herring Prospectus, which our Company will apply for only after Allotment; and (ii) the registration of Red Herring Prospectus/ Prospectus with RoC.

### Underwriting

The Company and the Book Running Lead Manager to the Issue hereby confirm that the Issue will be 100% Underwritten by the Underwriter [•] in the capacity of Underwriter to the issue.

Pursuant to the terms of the Underwriting Agreement dated [•] entered into by Company, Underwriter, the obligations of the Underwriter are subject to certain conditions specified therein. The Details of the Underwriting commitments are as under:

Details of the Underwriter	No. of shares underwritten	Amount Underwritten (₹ in Lakhs)	% of Total Issue Size Underwritten
[•]	[•]	[•]	[•]

<sup>\*</sup>Includes [•] Equity Shares of the Market Maker Reservation Portion which are to be subscribed by the Market Maker, [•]in its own account in order to claim compliance with the requirements of Regulation 261 of the SEBI (ICDR) Regulations, 2018, as amended.

In the opinion of the Board of Directors of our Company, the resources of the above mentioned Underwriter are sufficient to enable them to discharge their respective obligations in full.

### Change in Auditors during the last three (3) years

There have been no changes in our Company's auditors in the last three (3) years:

# Details of the Market Making arrangement for this Issue

Our Company has entered into a Market Making Agreement dated [•] with the following Market Maker for fulfilling the Market Making obligations under this Issue:

Name	[•]
Correspondence Address:	[•]
Tel No.:	[•]
E-mail:	[•]
Website:	[•]
Contact Person:	[•]
SEBI Registration No.:	[•]
Market Maker Registration No.	[•]



In accordance with Regulation 261 of the SEBI ICDR Regulations, we have entered into an agreement with the Book Running Lead Manager and the Market Maker (duly registered with NSE to fulfill the obligations of Market Making) dated [•] to ensure compulsory Market Making for a minimum period of three years from the date of listing of equity shares offered in this Issuer.

[•], registered with NSE will act as the Market Maker and has agreed to receive or deliver of the specified securities in the market making process for a period of three years from the date of listing of our Equity Shares or for a period as may be notified by any amendment to SEBI ICDR Regulations.

The Market Maker shall fulfill the applicable obligations and conditions as specified in the SEBI ICDR Regulations, as amended from time to time and the circulars issued by NSE and SEBI in this matter from time to time.

# Following is a summary of the key details pertaining to the Market making arrangement:

- The Market Maker(s) (individually or jointly) shall be required to provide a 2-way quote for 75% of the time in a day. The same shall be monitored by the stock exchange. Further, the Market Maker(s) shall inform the exchange in advance for each and every black out period when the quotes are not being offered by the Market Maker(s).
- The prices quoted by Market Maker shall be in compliance with the Market Maker Spread Requirements and other particulars as specified or as per the requirements of the NSE Emerge (SME platform of NSE) and SEBI from time to time.
- The minimum depth of the quote shall be Rs.1,00,000/-. However, the investors with holdings of value less than Rs. 1,00,000/-shall be allowed to offer their holding to the Market Maker(s) (individually or jointly) in that scrip provided that he sells his entire holding in that scrip in one lot along with a declaration to the effect to the selling broker.
- ➤ The Market Maker shall not sell in lots less than the minimum contract size allowed for trading on the SME platform of NSE (in this case currently the minimum trading lot size is [•] equity shares; however the same may be changed by the SME platform of NSE from time to time).
- After a period of three (3) months from the market making period, the Market Maker would be exempted to provide quote if the Shares of Market Maker in our company reaches to 25% of Issue Size. Any Equity Shares allotted to Market Maker under this Issue over and above 25% of Issue Size would not be taken in to consideration of computing the threshold of 25% of Issue Size. As soon as the Shares of Market Maker in our Company reduces to 24% of Issue Size, the Market Maker will resume providing 2 way quotes.
- There shall be no exemption/threshold on downside. However, in the event the Market Maker exhausts his inventory through market making process, NSE may intimate the same to SEBI after due verification.
- Execution of the order at the quoted price and quantity must be guaranteed by the Market Maker(s), for the quotes given by him.
- > There would not be more than five Market Makers for a script at any point of time and the Market Makers may compete with other Market Makers for better quotes to the investors.
- > On the first day of the listing, there will be pre-opening session (call auction) and there after the trading will happen as per the equity market hours. The circuits will apply from the first day of the listing on the discovered price during the pre-open call auction.
- The Market maker may also be present in the opening call auction, but there is no obligation on him to do so.
- There will be special circumstances under which the Market Maker may be allowed to withdraw temporarily/fully from the market for instance due to system problems, any other problems. All controllable reasons require prior approval from the Exchange, while *force-majeure* will be applicable for non-controllable reasons. The decision of the Exchange for deciding controllable and non-controllable reasons would be final
- The Market Maker(s) shall have the right to terminate said arrangement by giving a six months' notice or on mutually acceptable terms to the Merchant Banker, who shall then be responsible to appoint a replacement Market Maker(s) and execute a fresh arrangement. In case of termination of the above mentioned Market Making agreement prior to the completion of the compulsory Market Making period, it shall be the responsibility of the BRLM to arrange for another Market Maker in replacement during the term of the notice period being served by the Market Maker but prior to the date of releasing the existing Market Maker from its



duties in order to ensure compliance with the requirements of regulation 261 of the SEBI (ICDR) Regulations, 2018, as amended. Further our Company and the BRLM reserve the right to appoint other Market Makers either as a replacement of the current Market Maker or as an additional Market Maker subject to the total number of Designated Market Makers does not exceed five or as specified by the relevant laws and regulations applicable at that particulars point of time. The Market Making Agreement is available for inspection at our office from 10.00 a.m. to 5.00 p.m. on working days.

- ➤ Risk containment measures and monitoring for Market Makers: Stock Exchange will have all margins, which are applicable on NSE main board viz., Mark-to-Market, Value-At-Risk (VAR) Margin, Extreme Loss Margin, Special Margins and Base Minimum Capital etc. NSE can impose any other margins as deemed necessary from time-to-time.
- Punitive Action in case of default by Market Makers: Emerge Platform of NSE will monitor the obligations on a real time basis and punitive action will be initiated for any exceptions and/or non-compliances. Penalties / fines may be imposed by the Exchange on the Market Maker, in case he is not able to provide the desired liquidity in a particular security as per the specified guidelines. These penalties / fines will be set by the Exchange from time to time. The Exchange will impose a penalty on the Market Maker in case he is not present in the market (offering two way quotes) for at least 75% of the time. The nature of the penalty will be monetary as well as suspension in market making activities / trading membership. The Department of Surveillance and Supervision of the Exchange would decide and publish the penalties / fines / suspension for any type of misconduct/ manipulation/ other irregularities by the Market Maker from time to time.
- ➤ Price Band and Spreads: The SEBI Circular bearing reference no: CIR/MRD/DP/ 02/2012 dated January 20, 2012, has laid down that for issue size up to Rs. 250 crores, the applicable price bands for the first day shall be:
  - i. In case equilibrium price is discovered in the Call Auction, the price band in the normal trading session shall be 5% of the equilibrium price.
  - ii. In case equilibrium price is not discovered in the Call Auction, the price band in the normal trading session shall be 5% of the issue price.

Additionally, the trading shall take place in TFT segment for first 10 days from commencement of trading. The price band shall be 20% and the market maker spread (difference between the sell and the buy quote) shall be within 10% or as intimated by Exchange from time to time.

The following spread will be applicable on the SME platform.

S. No.	Market Price Slab (in Rs.)	Proposed Spread (in % to sale price)
1.	Up to 50	9
2.	50 to 75	8
3.	75 to 100	6
4.	Above 100	5

Pursuant to SEBI Circular number CIR/MRD/DSA/31/2012 dated November 27, 2012, limits on the upper side for market makers during market making process has been made applicable, based on the Issue size and as follows:

Issue Size	Buy quote exemption threshold (including mandatory initial inventory of 5% of the Issue Size)	Re-Entry threshold for buy quote (including mandatory initial inventory of 5% of the Issue Size)
Up to ₹20 Crore	25%	24%
₹20 to ₹50 Crore	20%	19%
₹50 to ₹80 Crore	15%	14%
Above ₹80 Crore	12%	11%

The Market Making arrangement, trading and other related aspects including all those specified above shall be subject to the applicable provisions of law and/or norms issued by SEBI / NSE from time to time.

All the above mentioned conditions and systems regarding the Market Making Arrangement are subject to change based on changes or additional regulations and guidelines from SEBI and Stock Exchange from time to time.



#### **CAPITAL STRUCTURE**

Set forth below are the details of the Equity Shares Share Capital of our Company as on the date of this Draft Red Herring Prospectus.

(Rs. in Lakhs, except share data)

	(Rs. in Lakhs, except share data)						
Sr. No.	Particulars	Aggregate Value at Face Value	Aggregate Value at Issue Price				
A	Authorized Share Capital 1,50,00,000 Equity Shares having Face Value of ₹ 10/- each	1500.00	-				
В	Issued, Subscribed & Paid-up Share Capital prior to the Issue 1,08,00,000 Equity Shares having Face Value of ₹10/- each	1080.00	-				
C	Present Issue in terms of this Draft Red Herring Prospectus* Upto 38,68,800 Equity Shares having Face Value of ₹ 10/-each at a Premium of ₹ [•] per share	386.88	[•]				
	Which comprises of:						
D	Reservation for Market Maker Portion  [●] Equity Shares of ₹10/- each at a price of ₹[●] per Equity Shares Share reserved as Market Maker Portion	[•]	[•]				
E	Net Issue to Public  Net Issue to Public of [•] Equity Shares of ₹10/- each at a price of ₹[•] per Equity Shares  Share to the Public	[•]	[•]				
	Of which:						
	i. At least [●] Equity Shares aggregating up to Rs. [●] lakhs will be available for allocation to Retail Individual Investors	[•]	[•]				
	ii. At least [●] Equity Shares aggregating up to Rs. [●] lakhs will be available for allocation to Non-Institutional Investors	[•]	[•]				
	iii. Not more than [●] Equity Shares aggregating up to Rs. [●] lakhs will be available for allocation to Qualified Institutional Buyers, five per cent. of which shall be allocated to mutual funds.	[•]	[•]				
F	Issued, Subscribed and Paid up Equity Shares Share Capital after the Issue	_					
	[●] Equity Shares of face value of ₹10/- each	[•	]				
G	Securities Premium Account						
	Before the Issue (as on date of this Draft Red Herring Prospectus)	NIL					
	After the Issue	[•	9]				

<sup>\*</sup>The Present Issue of upto 38,68,800 Equity Shares in terms of this Draft Red Herring Prospectus has been authorized pursuant to a resolution of our Board of Directors dated January 02, 2023 and by special resolution passed under Section 62(1)(c) of the Companies Act, 2013 at an Extra Ordinary General Meeting of the members held on January 03, 2023.

#### Classes of Shares:-

Our Company has only one class of share capital i.e. Equity Shares of face value of Rs. 10/- each only. All the issued Equity Shares are fully paid-up. Our Company has no outstanding convertible instruments as on the date of this Draft Red Herring Prospectus.

### **Notes to the Capital Structure:**

# 1. Changes in Authorised Equity Share Capital of our Company:

Sr. No.	Particulars of Changes	Cumulative No. of Equity Shares	Face Value of Equity Shares Share	Cumulative Authorized Share Capital ( Rs. in lakhs)	Date of Shareholders' Meeting	Whether AGM/EGM
1.	Upon incorporation	10,000	10/-	1.00	On Incorporation	N.A.
2.	Increase in Authorised Share Capital from ₹1.00 Lakhs to ₹ 100.00 Lakhs	10,00,000	10/-	100.00	November 30, 2018	EGM
3.	Increase in Authorised Share Capital from ₹ 100.00 Lakhs to ₹ 300.00 Lakhs	30,00,000	10/-	300.00	October 05, 2020	EGM



	Pursuant to Shareholders' resolution dated October 05, 2020, the nominal value of Equity Shares of our Company was									
	subdivided from Rs. 10/- per Equity Share to Rs. 1/- per Equity Share. Therefore, 30,00,000 Equity Shares of our Company of									
	Nominal value of ₹ 10 each was sub-divided i	Nominal value of ₹ 10 each was sub-divided into 3,00,00,000 Equity Shares of face value of ₹1 each.								
	Post Sub-division of Nominal value of				October 05.					
4.	Equity Shares from Rs.10 per Equity Shares	3,00,00,000	1/-	300.00	2020	EGM				
	Share to Rs.1 per Equity Shares Share.				2020					
	Pursuant to Shareholders' resolution dated September 30, 2022, the Nominal value of Equity Shares of our Company was									
	consolidated from Rs. 1/- per Equity Share to					our Company				
	of Nominal value of ₹ 1/- each was consolidated into 30,00,000 Equity Shares of Nominal value of ₹10 each.									
	Post Consolidation of Nominal value of	30,00,000	10/-	300.00	September 30,	AGM				
5.	Equity Shares from Rs.1 per Equity Shares 2022									
	Share to Rs.10 per Equity Shares Share.									
6.	Increase in Authorised Share Capital from ₹	1,50,00,000	10/-	1500.00	October 15,	EGM				
0.	300.00 Lakhs to ₹ 1500.00 Lakhs				2022					

# 2. Share Capital History of our Company:

# a) Equity Shares capital

The following table sets forth details of the history of the Equity Shares capital of our Company:

Date of Allotment	No. of Equity Shares	Face Value (₹)	Issue Price (including Premium if	Nature of Considerat ion	Nature of Allotment	Cumulative No. of Equity	Cumulative Securities Premium	Cumulative Paid up Capital (₹)
	allotted		applicable(₹)			Shares	(₹)	
Upon Incorporation	10,000	10	10	Cash	Subscription to MOA (i)	10,000	Nil	1,00,000
February 28, 2020	5,40,000	10	Nil	Other than Cash	Bonus Issue in the ratio of 54:1 (ii)	5,50,000	Nil	55,00,000
Pursuant to Shareholders' resolution dated October 05, 2020, the face value of Equity Shares of our Company was subdivided from Rs. 10/- per Equity Share to Rs. 1/- per Equity Share. Therefore, 5,50,000 Equity Shares of our Company of face value of $\gtrless$ 10/- each was sub-divided into 55,00,000 Equity Shares of face value of $\gtrless$ 1/- each.								
Post Sub- division	55,00,000	1	-	-	-	55,00,000	Nil	55,00,000
October 13, 2020	2,15,00,000	1	Nil	Other than Cash	Bonus Issue in the ratio of 43:11 (iii)	2,70,00,000	Nil	2,70,00,000
from Rs. 1.00 pc	Pursuant to Shareholders' resolution dated September 30, 2022, the face value of Equity Shares of our Company was consolidated from Rs. 1.00 per Equity Share to Rs. 10/- per Equity Share. Therefore, 2,70,00,000 Equity Shares of our Company of face value of ₹ 1/- each was consolidated into 27,00,000 Equity Shares of face value of ₹10/- each.							
Post Consolidation	27,00,000	10	-	-	-	27,00,000	Nil	2,70,00,000
October 28, 2022	81,00,000	10	Nil	Other than Cash	Bonus Issue in the ratio of 3:1 (iv)	1,08,00,000	Nil	10,80,00,000

All the above mentioned shares are fully paid up since the date of allotment.

(i) Initial Subscribers to the Memorandum of Association subscribed 10,000 Equity Shares of Face Value of Rs. 10/- each, details of which are given below:

Sr. No.	Name of Subscribers	Number of Equity Shares Subscribed
1.	Priyesh Rathi	5,000
2.	Shailesh Bairagi	5,000
	Total	10,000



- (ii) Bonus issue of 5,40,000 Equity Shares of Face Value of Rs. 10/-each in the ratio of 54:1 i.e. Fifty Four (54) Bonus Equity Shares for every One (1) Equity Shares held by shareholders. (refer point no. 4 below for allottees list):
- (iii) Bonus issue of 2,15,00,000 Equity Shares of Face Value of Rs. 10/-each in the ratio of 43:11 i.e. Forty Three (43) Bonus Equity Shares for every Eleven (11) Equity Shares held by shareholders. (refer point no. 4 below for allottees list):
- (iv) Bonus issue of 81,00,000 Equity Shares of Face Value of Rs. 10/-each in the ratio of 3:1 i.e. Three (3) Bonus Equity Shares for every One (1) Equity Shares held by shareholders. (refer point no. 4 below for allottees list):
- b) Preference Share Capital: As on the date of this Draft Red Herring Prospectus, our Company does not have any Preference Share Capital.

#### 3. Details of Allotment made in the last two years preceding the date of Draft Red Herring Prospectus

Except as mentioned in point number 4 below, the Company has not issued any Equity Share in the last two years preceding the date of the Draft Red Herring Prospectus.

### 4. Issue of Equity Shares for consideration other than cash:

Except as set out below, we have not issued Equity Shares for consideration other than cash:

Date of Allotment	Number of Equity Shares	Face Value (Rs.)	Issue Price (Rs.)	Reasons for Allotment	Benefits Accrued to our Company	Name of Allottee	No. of Shares Allotted
February 28, 2020	5,40,000	10	Nil	Bonus Issue in the ratio of	Capitalization of Reserves &	Nilesh Rathi Vinita Rathi	2,69,460 2,70,540
2020				54:1	Surplus	Total	5,40,000
Ootobou 12				Bonus Issue in	Capitalization	Nilesh Rathi	1,07,28,500
October 13, 2020	2,15,00,000	1	Nil	the ratio of	of Reserves &	Vinita Rathi	1,07,71,500
2020				43:11	Surplus	Total	2,15,00,000
						Nilesh Rathi	39,24,900
			21.1		C '4 1'- 4'	Vinita Rathi	39,91,500
October 28,	81.00.000	10		Bonus Issue in	Capitalization of Reserves &	Bhuvan Dani	1,17,000
2022	81,00,000	10	Nil	the ratio of 3:1		Nilesh Kumar Jha	3,600
					Surplus	Hitesh Chouhan	63,000
						Total	81,00,000

- 5. No Equity Shares have been allotted pursuant to any scheme approved under sections 230-234 of the Companies Act, 2013 or under the erstwhile corresponding provisions of the Companies Act, 1956.
- **6.** Our Company has not issued any shares pursuant to an Employee Stock Option Scheme.
- 7. Except for bonus issue made on October 28, 2022, Our Company has not issued Equity Shares at price below the Issue price within last one year from the date of the Draft Red Herring Prospectus. (refer point no. 4 above for allottees list)
- **8.** We have not revalued our assets since inception and have not issued any Equity Shares (including bonus shares) by capitalizing any revaluation reserves.

# 9. Shareholding Pattern of the Company

The table below represents the shareholding pattern of our Company in accordance with Regulation 31 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as on the date of this Draft Red Herring Prospectus:



I. Our Shareholding Pattern:-

Sr N o.	Categor y of sharehol der	Nos . of sha re hol der s	No. of fully paid up Equity Shares held	No. of Part ly paid -up Equi ty Shar es held	No. of shar es und erlyi ng Dep osito ry Rece ipts	Total nos. shares held	Sharehol ding as a % of total no. of shares (calculat ed as per SCRR, 1957) As a % of (A+B+C 2)	each o	class (	ng Rights he of securities*  Rights  Tot al	Tota l as a % of (A+ B+ C)	No. of Shares Underlyi ng Outstand ing convertib le securities (includin g Warrants )	Shareholdi ng, as a % assuming full conversion of convertibl e securities ( as a percentage of diluted share capital) As a % of (A+B+C2)	Number of Lock in share	a 6 f cal ar s ld	Number of Shares pledged or otherwise encumbere d  No. As a (a) % of total Shar eshe ld (b)	Number of Equity Shares held in dematerial ized form
I	II	III	IV	V	VI	VII = IV+V+VI	VIII		]	X		X	XI=VII+X	XII		XIII	XIV
(A)	Promoter & Promoter Group	5	1,05,55,20	-	-	1,05,55,200	97.73	1,05,55,200	-	1,05,55,20	97.7			-		-	1,05,55,200
(B)	Public	3	2,44,800	-	-	2,44,800	2.27	2,44,800	-	2,44,800	2.27	-	-	-		-	2,44,800
(C)	Non- Promoter - Non Public	-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
	Shares underlyin g DRs	-	-	-	-	-	-	-	-	-	-	-	-			-	-
(C2)	Shares held by Emp. Trusts	-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
	Total	8	1,08,00,00	-	-	1,08,00,000	100.00	1,08,00,000	-	1,08,00,00	100. 00	-	-	-		-	1,08,00,000



The term "Encumbrance" has the same meaning as assigned under regulation 28(3) of SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011.

### Notes-

- As on date of this Draft Red Herring Prospectus 1 Equity share holds 1 vote.
- We have only one class of Equity Shares of face value of Rs. 10/- each.
- We have entered into tripartite agreement with CDSL & NSDL.
- Our Company will file the shareholding pattern in the format prescribed under Regulation 31 of the SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015, one day prior to the listing of the Equity Shares. The shareholding pattern will be uploaded on the Website of the NSE before commencement of trading of such Equity Shares.



#### 10. List of Shareholders of the Company holding 1% or more of the paid up Share Capital of the Company:-

a) As on the date of filing of this Draft Red Herring Prospectus:-

Sr. No.	Names of Shareholders	Equity Shares held (Face Value of Rs. 10 each)	% Pre Issue paid up Share Capital
1.	Nilesh Rathi	52,23,990	48.37
2.	Vinita Rathi	53,21,000	49.27
3.	Bhuvan Dani	1,56,000	1.44
	Total	1,07,00,990	99.08

b) Ten days prior to the date of filing of this Draft Red Herring Prospectus:-

Sr. No.	Names of Shareholders	Equity Shares held (Face Value of Rs. 10 each)	% Pre Issue paid up Share Capital
1.	Nilesh Rathi	52,23,990	48.37
2.	Vinita Rathi	53,21,000	49.27
3.	Bhuvan Dani	1,56,000	1.44
	Total	1,07,00,990	99.08

c) One Year prior to the date of filing of this Draft Red Herring Prospectus:-

Sr. No.	Names of Shareholders	Equity Shares held (Face Value of Rs. 1 each)*	% Pre Issue paid up Share Capital
1.	Nilesh Rathi	1,34,73,000	49.90
2.	Vinita Rathi	1,35,27,000	50.10
	Total	2,70,00,000	100.00

<sup>\*</sup>Details of shares held on January 24, 2022 and percentage held has been calculated based on the paid up capital of our Company as on January 24, 2022.

d) Two Years prior to the date of filing of this Draft Red Herring Prospectus:-

Sr. No.	Names of Shareholders	Equity Shares held (Face Value of Rs. 10 each)*	% Pre Issue paid up Share Capital
1.	Nilesh Rathi	1,34,73,000	49.90
2.	Vinita Rathi	1,35,27,000	50.10
	Total	2,70,00,000	100.00

<sup>\*</sup>Details of shares held on January 24, 2021 and percentage held has been calculated based on the paid up capital of our Company as on January 24, 2021.

11. Our Company has not made any Initial Public Offer of specified securities in the preceding two years.

There will be no further issue of capital, whether by way of issue of bonus shares, preferential allotment, Right issue or in any other manner during the period commencing from the date of the Draft Red Herring Prospectus until the Equity Shares of our Company have been listed or application money unblocked on account of failure of Issue. Further, our Company does not intend to alter its capital structure within six months from the date of opening of the offer, by way of split / consolidation of the denomination of Equity Shares. However, our Company may further issue equity shares (including issue of securities convertible into Equity Shares) whether preferential or otherwise after the date of the listing of equity shares to finance an acquisition, merger or joint venture or for regulatory compliance or such other scheme of arrangement or any other purpose as the Board of Directors may deem fit, if an opportunity of such nature is determined by the Board of Directors to be in the interest of our Company.



# 12. Capital Buildup in respect of Shareholding of our Promoters

As on the date of this Draft Red Herring Prospectus, Our Promoters, Nilesh Rathi and Vinita Rathi, collectively hold 1,05,44,990 Equity Shares of our Company. None of the Equity Shares held by our Promoters are subject to any pledge.

Set forth below is the build-up of the shareholding of our Promoters in our Company since incorporation.

Date of Allotment and paid up/ Transfer	No. of Equity Shares	Face Value Per Share (₹)	Issue/ Acquisition/ Transfer Price (₹)	Consideration	Nature of Acquisition	Pre-Issue Shareholding % (adjusted as per face value)	Post-Issue Shareholding % (adjusted as per face value)
(A) Nilesh Rat	hi	•				,	
September 01, 2006	5000	10	10	Cash	Acquisition by way of Transfer of shares <sup>(a)</sup>	0.05%	[•]
December 27, 2006	(10)	10	10	Cash	Transfer of shares <sup>(b)</sup>	(0.00%)	[•]
February 28, 2020	2,69,460	10	-	Other than Cash	Bonus Issue in the ratio of 54:1	2.50%	[•]
Pursuant to Sh from Rs. 10 per				2020, the face va	lue of Equity Share	s of our Company	v was subdivided
Post Sub-division	27,44,500	1	-	-	-	2.54%	[•]
October 13, 2020	1,07,28,500	1	-	Other than Cash	Bonus Issue in the ratio of 43:11	9.93%	[•]
consolidated fro			lated September s to Rs. 10 per Ed		face value of Equ	ity Shares of ou	r Company was
Post consolidation	13,47,300	10	-	-	-	12.48%	[•]
October 10, 2022	(39,000)	10	86.09	Cash	Transfer of shares <sup>(c)</sup>	(0.36%)	[•]
October 28, 2022	39,24,900	10	-	Other than Cash	Bonus Issue in the ratio of 3:1	36.34%	[•]
November 14, 2022	(9,210)	10	-	Gift	Transfer of shares <sup>(d)</sup>	(0.09%)	[•]
Total (A)	52,23,990					48.37%	[•]
(B) Vinita Rat	hi						
September 01, 2006	5000	10	10	Cash	Acquisition by way of Transfer of shares <sup>(e)</sup>	0.05%	[•]
February 10, 2012	(4500)	10	10	Cash	Transfer of shares <sup>(f)</sup>	(0.04%)	[•]
May 25, 2013	4500	10	10	Cash	Acquisition by way of Transfer of shares <sup>(g)</sup>	0.04%	[•]
November 07, 2019	10	10	10	Cash	Acquisition by way of Transfer of shares <sup>(h)</sup>	0.00%	[•]
February 28, 2020	2,70,540	10	-	Other than Cash	Bonus Issue in the ratio of 54:1	2.51%	[•]
Pursuant to Sh from Rs. 10 per				2020, the face va	lue of Equity Share	s of our Company	v was subdivided
Post Sub-division	27,55,500	1	-	-	-	2.55%	[•]
October 13, 2020	1,07,71,500	1	-	Other than Cash	Bonus Issue in the ratio of 43:11	9.97%	[•]



	Pursuant to Shareholders' resolution dated September 30, 2022, the face value of Equity Shares of our Company was consolidated from Rs. 1 per Equity Shares to Rs. 10 per Equity Shares.								
Post consolidation	13,52,700	10	-	-	-	12.53%	[•]		
October 10, 2022	(22,200)	10	86.09	Cash	Transfer of shares <sup>(i)</sup>	(0.21%)	[•]		
October 28, 2022	39,91,500	10	-	Other than Cash	Bonus Issue in the ratio of 3:1	36.96%	[•]		
November 14, 2022	(1000)	10	-	Gift	Transfer of shares <sup>(j)</sup>	(0.01%)	[•]		
Total (B)	53,21,000					49.27%	[•]		
Grand Total (A+B)	1,05,44,990					97.64%	[•]		

Note: None of the Shares has been pledged by our Promoters.

# a) Details of acquisition by Nilesh Rathi by way of transfer of 5000 Equity Shares dated September 01, 2006.

Sr. No.	Date of Transfer	Name of Transferor	No. of Shares Transferred
1.	September 01, 2006	Priyesh Rathi	5,000
		Total	5,000

# b) Details of sale of Shares by Nilesh Rathi of 10 Equity Shares dated December 27, 2006

Sr. No.	Date of Transfer	Name of Transferee	No. of Shares Transferred
1.	December 27, 2006	Priyesh Rathi	10
		Total	10

### c) Details of sale of Shares by Nilesh Rathi of 39,000 Equity Shares dated October 10, 2022.

Sr. No.	Date of Transfer	Name of Transferee	No. of Shares Transferred
1.	October 10, 2022	Bhuvan Dani	39,000
		Total	39,000

### d) Details of sale of Shares by Nilesh Rathi of 9,210 Equity Shares dated November 14, 2022.

Sr. No.	Date of Transfer	Name of Transferee	No. of Shares Transferred
1.	November 14, 2022	Priyesh Rathi	9,200
2.	November 14, 2022	Suresh Rathi	10
		Total	9,210

### e) Details of Acquisition by Vinita Rathi by way of transfer of 5,000 Equity Shares dated September 01, 2006

Sr	r. No.	Date of Transfer	Name of Transferor	No. of Shares Transferred
	1.	September 01, 2006	Shailesh Bairagi	5,000
			Total	5,000

### f) Details of sale of Shares by Vinita Rathi of 4500 Equity Shares dated February 10, 2012

Sr. No.	Date of Transfer	Name of Transferee	No. of Shares Transferred
1.	February 10, 2012	Priyesh Rathi	4,500
		Total	4,500



### g) Details of Acquisition by Vinita Rathi by way of transfer of 4500 Equity Shares dated May 25, 2013

Sr. No.	Date of Transfer	Name of Transferor	No. of Shares Transferred
1.	May 25, 2013	Priyesh Rathi	4,500
		Total	4,500

# h) Details of Acquisition by Vinita Rathi by way of transfer of 10 Equity Shares dated November 07, 2019

Sr. No.	Date of Transfer	Name of Transferor	No. of Shares Transferred
1.	November 07, 2019	Priyesh Rathi	9
2.	November 07, 2019	Sushma Rathi	1
		Total	10

#### i) Details of sale of Shares by Vinita Rathi of 22,200 Equity Shares dated October 10, 2022.

Sr. No.	Date of Transfer	Name of Transferee	No. of Shares Transferred
1.	October 10, 2022	Nilesh Kumar Jha	1,200
2.	October 10, 2022	Hitesh Chouhan	21,000
		Total	22,200

### j) Details of sale of Shares by Vinita Rathi of 1000 Equity Shares dated November 14, 2022.

Sr. No.	Date of Transfer	Name of Transferee	No. of Shares Transferred
1.	November 14, 2022	Mayur Khandelwal	1,000
		Total	1,000

#### 13. The average cost of acquisition of or subscription of shares by our Promoters is set forth in the table below:

Sr. No.	Name of the Promoters	No. of Shares held	Average cost of Acquisition (in ₹)
1.	Nilesh Rathi	52,23,990	Nil
2.	Vinita Rathi	53,21,000	Nil

#### 14. Shareholding of Promoters & Promoters Group

Following are the details of pre and post Issue shareholding of persons belonging to the category "Promoter and Promoter Group":

Sr.	Names	Pre l	IPO	Post IPO	
No	Names	Shares Held	% Shares Held	Shares Held	% Shares Held
	Promoters				
1.	Nilesh Rathi	52,23,990	48.37	52,23,990	[•]
2.	Vinita Rathi	53,21,000	49.27	53,21,000	[•]
	Sub Total (A)	1,05,44,990	97.64	1,05,44,990	[•]
	Promoters Group				
3.	Priyesh Rathi	9,200	0.09	9,200	[•]
4.	Suresh Rathi	10	0.00	10	[•]
5.	Mayur Khandelwal	1,000	0.01	1,000	[•]
	Sub Total (B)	10,210	0.09	10,210	[•]
	Grand Total (A+B)	1,05,55,200	97.73	1,05,55,200	[•]

# 15. Except as provided below, no Equity Shares were acquired/ purchased/ sold by the Promoter and Promoter Group, Directors and their immediate relatives within six months immediately preceding the date of filing of this Draft Red Herring Prospectus.

Date of Allotment/ Transfer	Name of Shareholders	No. of Equity Share	% of Pre issue Capital	Subscribed/ Acquire/ Transfer	Category of Allottees (Promoter/ Promoter Group/ Director)
October 10, 2022	Nilesh Rathi	(39,000)	(0.36)	Transfer	Promoter & Director



October 28, 2022	Nilesh Rathi	39,24,900	36.34	Bonus Issue (3:1)	Promoter & Director
November 14, 2022	Nilesh Rathi	(9,210)	(0.09)	Transfer	Promoter & Director
October 10, 2022	Vinita Rathi	(22,200)	(0.21)	Transfer	Promoter & Director
October 28, 2022	Vinita Rathi	39,91,500	36.96	Bonus Issue (3:1)	Promoter & Director
November 14, 2022	Vinita Rathi	(1000)	(0.01)	Transfer	Promoter & Director
November 14, 2022	Priyesh Rathi	9,200	0.09	Acquire	Promoter Group
November 14, 2022	Suresh Chand Rathi	10	0.00	Acquire	Promoter Group
November 14, 2022	Mayur Khandelwal	1,000	0.01	Acquire	Promoter Group

**16.** None of our Promoters, Promoter Group, our Directors and their relatives has entered into any financing arrangement or financed the purchase of the Equity Shares of our Company by any other person during the period of six months immediately preceding the date of filing of the Draft Red Herring Prospectus.

#### 17. Details of Promoters' Contribution Locked-in for Three Years

Pursuant to Regulation 236 and 238 of SEBI (ICDR) Regulations, 2018, an aggregate of 20.00% of the post issue capital held by our Promoters shall be considered as Promoter's Contribution ("Promoters Contribution") and shall be locked-in for a period of three years from the date of allotment of Equity Shares issued pursuant to this Issue. The lock in of Promoter's Contribution would be created as per applicable law and procedure and details of the same shall also be provided to the Stock Exchange before listing of the Equity Shares.

As on the date of this Draft Red Herring Prospectus, our Promoters collectively hold 1,05,44,990 Equity Shares constituting [•] % of the Post – Issued, subscribed and paid up Equity Shares Share Capital of our Company, which are eligible for the Promoters' contribution.

Our Promoters, Nilesh Rathi and Vinita Rathi, have given written consent to include 30,00,000 Equity Shares held by them as part of Promoters Contribution constituting [•] % of the post issue Equity Shares of our Company. Further, they have agreed not to sell or transfer or pledge or otherwise dispose of in any manner, the Promoters contribution, for a period of three years from the date of allotment in the Issue.

Date of Allotment/ Transfer and made fully Paid Up Nilesh Rathi	No. of Equity Shares locked-in*	Face Value Per Share (₹)#	Issue/ Acquisition/ Transfer Price (₹)#	Nature of transaction	Post-Issue Shareholding %	Lock in Period
October 28, 2022	15,00,000	10	-	Acquisition by way of Bonus Issue (3:1)	[•]	3 years
Vinita Rathi						
October 28, 2022	15,00,000	10	-	Acquisition by way of Bonus Issue (3:1)	[•]	3 years

<sup>\*</sup>Assuming full subscription to the Issue.

The minimum Promoter's contribution has been brought in to the extent of not less than the specified minimum lot and from persons defined as "Promoter" under the SEBI (ICDR) Regulations. All Equity Shares, which are being locked in are not ineligible for computation of Minimum Promoters Contribution as per Regulation 237 of the SEBI (ICDR) Regulations, 2018 and are being locked in for 3 years as per Regulation 238(a) of the SEBI (ICDR) Regulations, 2018 i.e. for a period of three years from the date of allotment of Equity Shares in this issue.

The entire pre-issue shareholding of the Promoters, other than the Minimum Promoters contribution which is locked in for three years, shall be locked in for a period of one year from the date of allotment in this Issue.



# Eligibility of Share for "Minimum Promoters Contribution in terms of clauses of Regulation 237(1) of SEBI (ICDR) Regulations, 2018

Reg. No.	Promoters' Minimum Contribution Conditions	Eligibility Status of Equity Shares forming part of Promoter's Contribution
237(1)(a) (i)	Specified securities acquired during the preceding three years, if they are acquired for consideration other than cash and revaluation of assets or capitalization of intangible assets is involved in such transaction	The minimum Promoter's contribution does not consist of such Equity Shares. Hence Eligible
237(1)(a)(ii)	Specified securities acquired during the preceding three years, resulting from a bonus issue by utilization of revaluation reserves or unrealized profits of the issuer or from bonus issue against Equity Shares which are ineligible for minimum promoters' contribution	The minimum Promoter's contribution does not consist of such Equity Shares. Hence Eligible
237(1)(b)	Specified securities acquired by promoters during the preceding one year at a price lower than the price at which specified securities are being offered to public in the initial public offer	The minimum Promoter's contribution does not consist of such Equity Shares. Hence Eligible.
237(1)(c)	Specified securities allotted to promoters during the preceding one year at a price less than the issue price, against funds brought in by them during that period, in case of an issuer formed by conversion of one or more partnership firms, where the partners of the erstwhile partnership firms are the promoters of the issuer and there is no change in the management: Provided that specified securities, allotted to promoters against capital existing in such firms for a period of more than one year on a continuous basis, shall be eligible	The minimum Promoter's contribution does not consist of such Equity Shares. Hence Eligible.
237(1)(d)	Specified securities pledged with any creditor.	Our Promoters have not Pledged any shares with any creditors. Accordingly, the minimum Promoter's contribution does not consist of such Equity Shares. Hence Eligible.

#### Details of Promoters' Contribution Locked-in for One Year

In terms of Regulation 238(b) and 239 of the SEBI (ICDR) Regulations, 2018, in addition to the Minimum Promoters contribution which is locked in for three years, as specified above, the entire pre-issue Equity Shares share capital constituting 78,00,000 Equity Shares shall be locked in for a period of one year from the date of allotment of Equity Shares in this Issue.

In terms of Regulation 241 of the SEBI (ICDR) Regulations, 2018, the Equity Shares which are subject to lock-in shall carry inscription 'non-transferable' along with the duration of specified non-transferable period mentioned in the face of the security certificate. The shares which are in dematerialized form, if any, shall be locked-in by the respective depositories. The details of lock-in of the Equity Shares shall also be provided to the Designated Stock Exchange before the listing of the Equity Shares.

# Other requirements in respect of lock-in:

- 1. In terms of Regulation 242 of the SEBI (ICDR) Regulations, 2018 the locked in Equity Shares held by the Promoters, as specified above, can be pledged with any scheduled commercial bank or public financial institution or a systemically important non-banking finance company or a housing finance company as collateral security for loan granted by such bank or institution provided that the pledge of Equity Shares is one of the terms of the sanction of the loan. Provided that securities locked in as minimum promoter contribution may be pledged only if, in addition to fulfilling the above requirements, the loan has been granted by such bank or institution, for the purpose of financing one or more of the objects of the Issue.
- 2. In terms of Regulation 243 of the SEBI (ICDR) Regulations, 2018 the Equity Shares held by persons other than the Promoters prior to the Issue may be transferred to any other person holding the Equity Shares which are locked in as per Regulation 239 of the SEBI (ICDR) Regulations, 2018 subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with the SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, as applicable.



- 3. Further in terms of Regulation 243 of the SEBI (ICDR) Regulations, 2018 the specified securities held by the promoters and locked-in as per regulation 238 may be transferred to another promoter or any person of the promoter group or a new promoter or a person in control of the issuer subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, as applicable.
- **18.** Neither, we nor our Promoters, Directors and the BRLM to this Issue have entered into any buyback and/or standby arrangements and / or similar arrangements for the purchase of our Equity Shares from any person.
- 19. As on the date of this Draft Red Herring Prospectus, the entire Issued, Subscribed and Paid-up Share Capital of our Company is fully paid up. Since the entire issue price in respect of the issue is payable on application, all the successful Bidders will be allotted fully paid up Equity Shares.
- **20.** The BRLM i.e. Hem Securities Limited and their associates do not hold any Equity Shares in our Company as on the date of filing of this Draft Red Herring Prospectus.
- 21. As on the date of this Draft Red Herring Prospectus, we do not have any Employees Stock Option Scheme / Employees Stock Purchase Scheme and we do not intend to allot any shares to our employees under Employee Stock Option Scheme/ Employee Stock Purchase Plan from the proposed issue. As and when, options are granted to our employees under the Employee Stock Option Scheme, our Company shall comply with the SEBI (Share Based Employee Benefits) Regulations, 2014.
- 22. We have 8 (Eight) shareholders as on the date of filing of this Draft Red Herring Prospectus.
- 23. As on the date of filing of this Draft Red Herring Prospectus, there are no outstanding warrants, options or rights to convert debentures, loans or other instruments which would entitle Promoters or any shareholders or any other person any option to acquire our Equity Shares after this Initial Public Offer
- 24. Our Company has not raised any bridge loan against the proceeds of the Issue.
- 25. As on the date of this Draft Red Herring Prospectus, none of the shares held by our Promoters / Promoters Group are subject to any pledge.
- 26. We here by confirm that there will be no further issue of capital whether by way of issue of bonus shares, preferential allotment, rights issue or in any other manner during the period commencing from the date of filing of the Draft Red Herring Prospectus until the Equity Shares offered have been listed or application money unblocked on account of failure of Issue.
- 27. An over-subscription to the extent of 1% of the Issue, subject to the maximum post issue paid up capital of Rs. 25 Cr. can be retained for the purpose of rounding off to the nearest integer during finalizing the allotment, subject to minimum allotment, which is the minimum application size in this Issue. Consequently, the actual allotment may go up by a maximum of 1% of the Issue, as a result of which, the post-issue paid up capital after the Issue would also increase by the excess amount of allotment so made. In such an event, the Equity Shares held by the Promoter and subject to 3 year lockin shall be suitably increased; so as to ensure that 20% of the post Issue paid-up capital is locked in.
- 28. Allocation to all categories shall be made on a proportionate basis subject to valid applications received at or above the Issue Price. Under subscription, if any, in any of the categories, would be allowed to be met with spill-over from any of the other categories or a combination of categories at the discretion of our Company in consultation with the BRLM and Designated Stock Exchange i.e. NSE Emerge (SME Platform). Such inter-se spill over, if any, would be affected in accordance with applicable laws, rules, regulations and guidelines.
- 29. In case of over-subscription in all categories the allocation in the issue shall be as per the requirements of Regulation 253 of SEBI (ICDR) Regulations, 2018 and its amendments from time to time.
- 30. The unsubscribed portion in any reserved category (if any) may be added to any other reserved category.
- 31. The unsubscribed portion if any, after such inter se adjustments among the reserved categories shall be added back to the net issue to the public portion.
- 32. At any given point of time there shall be only one denomination of the Equity Shares, unless otherwise permitted by law.



- 33. Our Company shall comply with such disclosure and accounting norms as may be specified by NSE, SEBI and other regulatory authorities from time to time.
- 34. There are no Equity Shares against which depository receipts have been issued.
- 35. Other than the Equity Shares, there is no other class of securities issued by our Company.
- **36.** There are no safety net arrangements for this public issue.
- 37. As per RBI regulations, OCBs are not allowed to participate in this issue.
- 38. Our Promoters and Promoter Group will not participate in this Issue.
- 39. This Issue is being made through Book Building process.
- 40. Our Company has not made any public issue or rights issue of any kind or class of securities since its incorporation.
- 41. In terms of Rule 19(2)(b)(i) of the Securities Contracts (Regulation) Rules, 1957, as amended, (the SCRR) the Issue is being made for at least 25% of the post-issue paid-up Equity Shares Share capital of our Company. Further, this Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018, as amended from time to time.
- **42.** No person connected with the Issue shall offer any incentive, whether direct or indirect, in the nature of discount, commission, and allowance, or otherwise, whether in cash, kind, services or otherwise, to any Bidder.

We shall ensure that transactions in Equity Shares by the Promoters and members of the Promoter Group, if any, between the date of filing the Prospectus with the Registrar of companies and the Issue Closing Date are reported to the Stock Exchanges within 24 hours of such transactions being completed.



#### **OBJECTS OF THE ISSUE**

The Issue includes a fresh Issue of upto 38,68,800 Equity Shares of our Company at an Issue Price of Rs. [●] per Equity Share. We intend to utilize the proceeds of the Issue to meet the following objects:-

- 1. Strategic Investment and Acquisitions;
- 2. Investment in Subsidiaries;
- 3. To Meet Working Capital Requirements;
- 4. General Corporate Purposes;
- 5. Issue Expenses.

(Collectively referred as the "Objects")

We believe that listing will enhance our corporate image and visibility of brand name of our Company. We also believe that our Company will receive the benefits from listing of Equity Shares on the NSE Emerge (SME Platform). It will also provide liquidity to the existing shareholders and will also create a public trading market for the Equity Shares of our Company.

We are engaged in the business of providing software solutions that enables companies to design, implement and manage their own customized digital platforms including Web2, Web3 and mobile applications with strong emphasis on data and analytics. Our range of software solutions include services like: website development, mobile app development (both for iOS and Android applications), web3 development, DeFi, data engineering, implementation of blockchain, cloud computing, digital marketing etc. for companies across sectors such as Financial Services (FinTech), Hospitality, Fantasy Sports, PropertyTech etc. Through our software solutions we combine the functionality, flexibility and customization capabilities for our customers with the lower costs, speed of implementation and other operational benefits of outsourcing.

#### **Net Proceeds**

The details of the Net Proceeds are set forth below:

Particulars	Amt (Rs. in Lacs)
Gross Proceeds of the Issue	[•]
Less: Issue related expenses in relation to Issue	[•]
Net Proceeds	[•]

#### Requirement of Funds and Utilization of Net Proceeds

The Net Proceeds are proposed to be used in accordance with the details as set forth below:

Sr. No	Particulars	Amt (Rs. in Lacs)
1.	Strategic Investment and Acquisitions;	1000.00
2.	Investment in Subsidiaries;	1000.00
3.	To Meet Working Capital Requirements	[•]
4.	General Corporate Purpose	[•]
	Total	[•]

Our fund requirements and deployment thereof are based on internal management estimates of our current business plans and have not been appraised by any bank or financial institution. These are based on current conditions and are subject to change in light of changes in external circumstances or costs or in other financial conditions, business strategy, as discussed further below.

#### **Means of Finance**

We intend to finance our Objects of Issue through Net Issue Proceeds which is as follows:

Sr. No	Particulars	Amt (Rs. in Lacs)
1.	Net Issue Proceeds	[•]
	Total	[•]



Since, the entire fund requirement are to be funded from the proceeds of the Issue, there is no requirement to make firm arrangements of finance under Regulation 230(1)(e) of the SEBI ICDR Regulations through verifiable means towards at least 75% of the stated means of finance, excluding the amounts to be raised through the proposed Issue.

Subject to applicable law, if the actual utilization towards the Objects is lower than the proposed deployment, such balance will be used for general corporate purposes to the extent that the total amount to be utilised towards general corporate purposes will not exceed 25% of the Gross Proceeds in accordance with Regulation 7(2) of the SEBI ICDR Regulations. In case of a shortfall in raising the requisite capital from the Net Proceeds or an increase in the total estimated cost of the Objects, business considerations may require us to explore a range of options including utilizing our internal accruals and seeking additional debt from existing and/or future lenders. We believe that such alternate arrangements would be available to fund any such shortfalls. Further, in case of variations in the actual utilisation of funds earmarked for the purpose set forth above, increased funding requirements for a particular purpose may be financed by surplus funds, if any, available in respect of other purposes for which funds are being raised in the Fresh Issue. Any variation in the utilisation of the Net Proceeds as disclosed in this Draft Red Herring Prospectus shall be subject to certain compliance requirements, including prior approval of the shareholders of our Company. The Objects may be varied in the manner provided in "Objects of the Issue – Variation in Objects" on page 77 of this Draft Red Herring Prospectus. However, we confirm that no bridge financing has been availed as on date, which is subject to being repaid from the Issue Proceeds.

As we operate in competitive environment, our Company may have to revise its business plan from time to time and consequently our fund requirements may also change. Our Company's historical expenditure may not be reflective of our future expenditure plans. Our Company may have to revise its estimated costs, fund allocation and fund requirements owing to various factors such as economic and business conditions, increased competition and other external factors which may not be within the control of our management. This may entail rescheduling or revising the planned expenditure and funding requirements, including the expenditure for a particular purpose at the discretion of the Company's management.

For further details on the risks involved in our business plans and executing our business strategies, please see the section titled "Risk Factors" beginning on page 25 of this Draft Red Herring Prospectus.

#### **Details of Utilization of Net Proceeds**

The details of utilization of the Net Proceeds are set forth herein below:

# 1. Strategic Investment and Acquisitions

Pursuant to our overall strategy to continue scaling our business, we intend to keep pursuing strategic investments and acquisitions which are complementary to our business and which will enhance our range of services and customer portfolio. We continue to selectively pursue opportunities for evaluating potential targets for strategic investments, merger, acquisitions and partnerships, that complement and enhance our service offerings, strengthen or establish our presence in our targeted markets, or enable us to gain access to technology and therefore companies working in these areas become acquisition targets to us:

- Cloud Consulting Firm
- ML & AI Solutions
- UI-UX Consultancies
- Digital Marketing
- Data Analytics

We have successfully acquired Isystango Ltd., UK in the year 2022 for the total consideration of Rs 268.72 Lakhs and we believe this acquisition will be beneficial for future growth of our company.

Our Board, by way of resolution passed in its meeting dated January 18, 2023, noted the requirement to utilize upto the limit of Rs. 1000.00 lakhs from the Net Proceeds towards such potential strategic investment and acquisition. This amount is based on our management's current estimates to be utilized towards this Object, considering our discussions, negotiations with potential targets and partners and other relevant terms. As on the date of this Draft Red Herring Prospectus, we have not entered into any definitive agreements towards any such potential strategic acquisition.

The actual deployment of funds will depend on a number of factors, including the timing and nature of strategic acquisition/initiative undertaken, as well as general factors affecting our results of operation, financial condition and access to capital. These factors will also determine the form of investment for these potential strategic initiatives, i.e., whether they will involve equity, debt or any other instrument or combination thereof. In the event that there is a shortfall of funds required for such strategic initiatives, such shortfall shall be met out of the portion of the Net Proceeds allocated for general corporate purposes



and/or through our internal accruals or borrowings or any combination thereof. Further, in the event that there is a surplus, such amount shall be utilized towards general corporate purpose.

#### 2. Investment in Subsidiaries:

Given the nature of our operations, we continuously require to expand our strength in terms of sales and marketing with lead generation & qualification and/or expansion of business, quality assurance testing, maintenance, etc. Further, in order to improve our efficiency, acquiring new customers, leverage our existing customers and expand our offerings we further need to expand our team for which hiring and recruiting the intended manpower at different level will also require substantial investments. For details in relation to our expansion, please see "Our Business", beginning on page 102 of Draft Red Herring Prospectus.

In year 2020, we have incorporated the Limited Liability Company in USA in name of Systango LLC as wholly owned subsidiary.

We intend to expand our existing offices and/ or plan to set up new offices/ for our subsidiaries in geographies of EMEA, APAC, and Americas, depending upon the locations being suitable for conducting operations as well as depending on the demand and scalability of business opportunities in those geographies. Hiring and recruiting the intended manpower at different level for the expansion and development of our business activities may require substantial investments and requisite training.

Our Board, by way of resolution passed in its meeting dated January 18, 2023 noted the requirement for an amount upto Rs. 1,000 Lacs proposed to be incurred and utilized as expenditure towards expansion of business across investment in subsidiaries, i.e. Isystango Ltd and Systango LtC and creation of new subsidiaries.

#### **Notes:**

- a) We have considered the estimates above expenditure for the budgetary purpose and have not placed orders for them. The actual cost of procurement and actual supplier/dealer may vary.
- b) The estimates relied upon by us in arriving at the above cost are valid for a specific period of time and may lapse after the expiry of the said period.
- c) The actual deployment of funds towards investment in Subsidiaries will depend on a number of factors, including the timing, nature, size and number of initiatives undertaken, as well as general factors affecting our results of operation, financial condition and access to capital.

# 3. To Meet Working Capital Requirements:

Our business is working capital intensive as the major capital is invested in inventories. The Company will meet the requirement to the extent of Rs. [•] from the Net Proceeds of the Issue and balance from internal accruals and borrowings at an appropriate time as per the requirement.

Details of Estimation of Working Capital requirement are as follows:

(Rs. in Lakhs)

Sr.	Particulars	Audited (Standalone) Provisio					Estimated
No.		31-March-	31-March-	31-March-	30-September-	31-March-	31-March-
		2020	2021	2022	2022	2023	2024
I	Current Assets						
	Trade receivables	0.00	0.00	17.13	138.59	[•]	[•]
	Cash and bank balances	137.24	207.80	404.23	263.05	[•]	[•]
	Short Term Loans &	29.70	28.60	235.14	272.81	[	[_]
	Advances					[•]	[•]
	Other current assets	0.00	40.96	40.49	21.46	[•]	[•]
	Total(A)	166.93	277.36	696.98	695.91	[•]	[•]
II	Current Liabilities						
	Trade payables	2.94	24.58	7.25	10.26	[•]	[•]
	Other current liabilities	110.88	155.87	101.35	38.18	[•]	[•]
	Short-term provisions	112.26	203.68	190.13	228.07	[•]	[•]
	Total (B)	226.08	384.15	298.74	276.51	[•]	[•]
III	Total Working Capital	50.14	106 77	200.25	410.41	[-]	[_]
	Gap (A-B)	-59.14	-106.77	398.25	419.41	[•]	[•]
IV	Funding Pattern			•			•
	Borrowings	-	-	-	-	[•]	[•]



Internal accrua	ls	-	-	398.25	419.41	[•]	[•]
IPO Proceeds				[•]	[•]		

## **Key assumptions for working capital projections made by Our Company:**

Particulars	31-03-2020	31-03-2021	31-03-2022	30-09-2022	31-03-2023	31-03-2024
Debtors (in days)	NA	NA	1.01	13.34	[•]	[•]
Creditors (in days)	NA	NA	NA	NA	[•]	[•]

#### Justification:

Particulars	Justification
Debtors	We have assumed Debtors holding period to be at around [●] days for F.Y. 2022-23
Creditors	We have assumed Creditors holding period to be at around [●] days for F.Y. 2022-23

## 4. General Corporate Purpose

Our management, in accordance with the policies of our Board, will have flexibility in utilizing the proceeds earmarked for general corporate purposes. We intend to deploy the balance Fresh Issue proceeds aggregating Rs. [•] towards the general corporate purposes to drive our business growth. In accordance with the policies set up by our Board, we have flexibility in applying the remaining Net Proceeds, for general corporate purpose including but not restricted to, meeting operating expenses, initial development costs for projects other than the identified projects, and the strengthening of our business development and marketing capabilities, meeting exigencies, which the Company in the ordinary course of business may not foresee or any other purposes as approved by our Board of Directors, subject to compliance with the necessary provisions of the Companies Act, 2013.

We confirm that any issue related expenses shall not be considered as a part of General Corporate Purpose. Further, we confirm that the amount for general corporate purposes, as mentioned in the Draft Red Herring Prospectus, shall not exceed 25% of the amount raised by our Company through this Issue.

## 5. Public Issue Expenses

The total estimated Issue Expenses are Rs. [●], which is [●] % of the total Issue Size. The details of the Issue Expenses are tabulated below:

Activity	Estimated Expenses (Rs. in Lakh)	As a % of Estimates Issue Expenses	As a % of Issue Size
Book Running Lead Manger Fees	[•]	[•]	[•]
Fees Payable to Registrar to the Issue	[•]	[•]	[•]
Fees Payable for Advertising and Publishing Expenses	[•]	[•]	[•]
Fees Payable to Regulators including Stock Exchange	[•]	[•]	[•]
Payment for Printing & Stationery, Postage, etc.	[•]	[•]	[•]
Fees Payable to Auditor, Legal Advisors and other Professionals	[•]	[•]	[•]
Others (Fees payable for Marketing & distribution expenses, Selling Commission, Syndicate Members Commission, Brokerage, Processing Fees*, Underwriting fees and Miscellaneous Expenses)	[•]	[•]	[•]
Total	[•]	[•]	[•]

Issue expenses will be finalized on determination of Issue Price and incorporated at the time of filing of the Prospectus. Issue expenses are estimates and are subject to change.

- (1) Amounts will be finalised and incorporated in the Prospectus on determination of Issue Price. Issue expenses include applicable taxes, where applicable. Issue expenses are estimates and are subject to change.
- (2) Selling commission payable to the SCSBs on the portion for Retail Individual Bidders. Non-Institutional Bidders, which are directly procured by the SCSBs, would be as follows

Portion for Retail Individual Bidders*	[•] % of the Amount Allotted* (plus applicable taxes)
Portion for Non-Institutional Bidders*	[•] % of the Amount Allotted* (plus applicable taxes)

<sup>\*</sup>Amount allotted is the product of the number of Equity Shares Allotted and the Issue Price. The selling commission payable to the SCSBs will be determined on the basis of the bidding terminal ID as captured in the Bid Book of BSE or NSE



(3) No uploading/processing fees shall be payable by our Company to the SCSBs on the applications directly procured by them. Processing fees payable to the SCSBs on the portion for Retail Individual Bidders and Non-Institutional Bidders which are procured by the members of the Syndicate/sub-Syndicate/Registered Broker/CRTAs/CDPs and submitted to SCSB for blocking, would be as follows:

Portion for Retail Individual Bidders	[●] per valid Bid cum Application Form (plus applicable taxes)
Portion for Non-Institutional Bidders	[●] per valid Bid cum Application Form (plus applicable taxes)

Notwithstanding anything contained above the total processing fee payable under this clause will not exceed  $[\bullet]$  (plus applicable taxes) and in case if the total processing fees exceeds  $[\bullet]$  (plus applicable taxes) then processing fees will be paid on pro-rata basis.

(4) The processing fees for applications made by Retail Individual Bidders using the UPI Mechanism would be as follows:

(1) The processing jees jo: approcured.	the of the test Theory to the Description of the CI I the
Members of the Syndicate/ RTAs/ CDPs	[●] per valid application (plus applicable taxes)
(uploading charges)	
Sponsor Bank - [●]	[•] per valid Bid cum Application Form* (plus applicable taxes) The Sponsor Bank shall be responsible for making payments to the third parties such as remitter bank, NPCI and such other parties as required in connection with the performance of its duties under the SEBI circulars, the Syndicate Agreement and other applicable laws.

<sup>\*</sup>For each valid application by respective Sponsor Bank

Notwithstanding anything contained above in this clause the total Uploading charges/ Processing fees payable to Members of the Syndicate/ RTAs/ CDPs for applications made by RIBs (up to ₹200,000), Non-Institutional Bidders (for an amount more than ₹200,000 and up to ₹500,000) using the UPI Mechanism and in case if the total uploading charges/ processing fees exceeds [•] (plus applicable taxes) then uploading charges/ processing fees using UPI Mechanism will be paid on pro-rata basis.

(5) Selling commission on the portion for Retail Individual Bidders and Non-Institutional Bidders which are procured by members of the Syndicate (including their sub-Syndicate Members), Registered Brokers, CRTAs and CDPs or for using 3-in-1 type accounts- linked online trading, demat & bank account provided by some of the Registered Brokers which are Members of the Syndicate (including their Sub-Syndicate Members) would be as follows:

Portion for Retail Individual Bidders	[●] % of the Amount Allotted* (plus applicable taxes)
Portion for Non-Institutional Bidders	[●] % of the Amount Allotted* (plus applicable taxes)

<sup>\*</sup>Amount Allotted is the product of the number of Equity Shares Allotted and the Issue Price

Uploading charges payable to Members of the Syndicate (including their sub-Syndicate Members), CRTAs and CDPs on the applications made by RIBs using 3-in-1 accounts and Non-Institutional Bidders which are procured by them and submitted to SCSB for blocking or using 3-in-1 accounts, would be as follows: [•] plus applicable taxes, per valid application bid by the Syndicate (including their sub-Syndicate Members), CRTAs and CDPs.

Bidding charges payable to the Registered Brokers, CRTAs/CDPs on the portion for RIBs and Non-Institutional Bidders which are directly procured by the Registered Brokers or CRTAs or CDPs and submitted to SCSB for processing would be as follows:

Portion for Retail Individual Bidders*	[●] per valid application (plus applicable taxes)
Portion for Non-Institutional Bidders*	[●] per valid application (plus applicable taxes)

<sup>\*</sup> Based on valid applications

Notwithstanding anything contained above the total uploading/bidding charges payable under this clause will not exceed  $[\bullet]$  (plus applicable taxes) and in case if the total uploading/bidding charges exceeds  $[\bullet]$  (plus applicable taxes) then uploading charges will be paid on pro-rata basis.

The Selling Commission payable to the Syndicate/ Sub-Syndicate Members will be determined on the basis of the Bid cum Application Form number/ series, provided that the application is also bid by the respective Syndicate/ Sub-Syndicate Member. For clarification, if a Syndicate ASBA application on the Bid cum Application Form number/ series of a Syndicate/ Sub-Syndicate Member, is bid by an SCSB, the Selling Commission will be payable to the SCSB and not the Syndicate/ Sub-Syndicate Member. Bidding Charges payable to members of the Syndicate (including their sub-Syndicate Members), CRTAs and CDPs on the portion for RIBs and Non-Institutional Bidders which are procured by them and submitted to SCSB for blocking, would be



as follows: [•] plus applicable taxes, per valid application bid by the Syndicate (including their sub-Syndicate Members), CRTAs and CDPs.

The selling commission and bidding charges payable to Registered Brokers the CRTAs and CDPs will be determined on the basis of the bidding terminal ID as captured in the Bid Book of BSE or NSE

All such commissions and processing fees set out above shall be paid as per the timelines in terms of the Syndicate Agreement and Escrow and Sponsor Bank Agreement. Further, the processing fees for applications made by UPI Bidders using the UPI Mechanism may be released to the remitter banks (SCSBs) only after such banks provide a written confirmation on compliance with SEBI Circular No: SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021 read with SEBI Circular No: SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021.

## **Proposed Schedule of Implementation:**

The proposed year wise break up of deployment of funds and Schedule of Implementation of Net Issue Proceeds is as under:

(Rs. In Lakhs)

S. No.	Particulars	Amount to be deployed and utilized in					
		F.Y. 2022-23	F.Y. 2023-24	F.Y. 2024-25			
1.	Strategic Investment and Acquisitions;	[•]	[•]	[•]			
2.	Investment in Subsidiaries;	[•]	[•]	[•]			
3.	To meet Working capital requirements	[•]	[•]	[•]			
4.	General Corporate Purpose	[•]	[•]	[•]			
	Total	[•]	[•]	[•]			

To the extent our Company is unable to utilize any portion of the Net Proceeds towards the Objects, as per the estimated schedule of deployment specified above, our Company shall deploy the Net Proceeds in the subsequent Financial Years towards the Objects.

## Funds Deployed and Source of Funds Deployed:

[●], Chartered Accountants vide their certificate dated [●] have confirmed that as on date of certificate the following funds have been deployed for the proposed object of the Issue:

Particulars	Amt (Rs. in Lacs)
Issue Expenses	[•]
Total	[•]

#### Sources of Financing for the Funds Deployed:

[●], Chartered Accountants vide their certificate dated [●] have confirmed that as on date of certificate the following funds have been deployed for the proposed object of the Issue:

Particulars	Amt (Rs. in Lacs)
Internal Accruals	[•]
Total	[•]

# **Appraisal**

None of the Objects have been appraised by any bank or financial institution or any other independent third party organization. The funding requirements of our Company and the deployment of the proceeds of the Issue are currently based on available quotations and management estimates. The funding requirements of our Company are dependent on a number of factors which may not be in the control of our management, including but not limited to variations in interest rate structures, changes in our financial condition and current commercial conditions of our Business and are subject to change in light of changes in external circumstances or in our financial condition, business or strategy.

# **Shortfall of Funds**

Any shortfall in meeting the fund requirements will be met by way of internal accruals and or unsecured Loans.

## **Bridge Financing Facilities**



As on the date of the Draft Red Herring Prospectus, we have not raised any bridge loans which are proposed to be repaid from the Net Proceeds.

#### **Monitoring Utilization of Funds**

The Audit committee & the Board of Directors of our Company will monitor the utilization of funds raised through this public issue. Pursuant to Regulation 32 of SEBI Listing Regulation 2015, our Company shall on half-yearly basis disclose to the Audit Committee the Applications of the proceeds of the Issue. On an annual basis, our Company shall prepare a statement of funds utilized for purposes other than stated in the Draft Red Herring Prospectus and place it before the Audit Committee. Such disclosures shall be made only until such time that all the proceeds of the Issue have been utilized in full. The statement of funds utilized will be certified by the Statutory Auditors of our Company.

#### **Interim Use of Proceeds**

Pending utilization of the Issue proceeds of the Issue for the purposes described above, our Company will deposit the Net Proceeds with scheduled commercial banks included in schedule II of the RBI Act.

Our Company confirms that it shall not use the Net Proceeds for buying, trading or otherwise dealing in shares of any listed company or for any investment in the equity markets or investing in any real estate product or real estate linked products.

#### Variation in Objects

In accordance with Section 27 of the Companies Act, 2013, our Company shall not vary the objects of the Issue without our Company being authorized to do so by the Shareholders by way of a special resolution. In addition, the notice issued to the Shareholders in relation to the passing of such special resolution shall specify the prescribed details as required under the Companies Act and shall be published in accordance with the Companies Act and the rules there under. As per the current provisions of the Companies Act, our Promoters or controlling Shareholders would be required to provide an exit opportunity to such shareholders who do not agree to the proposal to vary the objects, at such price, and in such manner, as may be prescribed by SEBI, in this regard.

#### Other confirmations

There is no material existing or anticipated transactions with our Promoters, our Directors and our Company's key Managerial personnel, in relation to the utilization of the Net Proceeds. No part of the Net Proceeds will be paid by us as consideration to our Promoters, our directors or key managerial personnel except in the normal course of business and in compliance with the applicable laws.



#### **BASIS FOR ISSUE PRICE**

Investors should read the following summary with the section titled "Risk Factors", the details about our Company under the section titled "Our Business" and its financial statements under the section titled "Financial Information of the Company" beginning on page 25, 102 and 146 respectively of the Draft Red Herring Prospectus. The trading price of the Equity Shares of Our Company could decline due to these risks and the investor may lose all or part of his investment.

Price Band/ Issue Price shall be determined by our Company in consultation with the Book Running Lead Manager on the basis of the assessment of market demand for the Equity Shares through the Book Building Process and on the basis of the qualitative and quantitative factors as described in this section. The face value of the Equity Shares is ₹ 10/- each and the Issue Price is [•] times of the face value at the lower end of the Price Band and [•] times of the face value at the upper end of the Price Band.

For the purpose of making an informed investment decision, the investors should also refer "Risk Factors", "Our Business" and "Financial Statement as restated" beginning on page 25, 102 and 146 respectively of this Draft Red Herring Prospectus.

#### **QUALITATIVE FACTORS**

We believe the following business strengths allow us to successfully compete in the industry and the following are our primary competitive strength:

- a) Qualified and Experienced Promoters and Employee base
- b) Diversified revenue from multiple geographies
- c) Diversified Client base
- d) End-to-end solutions and support
- e) Strong User Interface (UI)/ User Experience (UX) Design Capabilities and hyper-focus on customer success

For a detailed discussion on the qualitative factors which form the basis for computing the price, please refer to sections titled "Our Business" beginning on page 102 of the Draft Red Herring Prospectus.

#### **QUANTITATIVE FACTORS**

The information presented below relating to our Company is based on the Restated Consolidated Financial Statements. For details, please refer section titled "Financial Information of the Company" on page 146 of this Draft Red Herring Prospectus.

Some of the quantitative factors which may form the basis for calculating the Issue Price are as follows:

# 1. Basic & Diluted Earnings per share (EPS) (Face value of Rs. 10 each), as adjusted for change in capital:

As per the Restated Consolidated Financial Statements;

Sr. No	Period	Consolidated (Amount in Rs.)	Weights
1.	Period ending March 31, 2022	6.27	3
2.	Period ending March 31, 2021	5.26	2
3.	Period ending March 31, 2020	2.33	1
	Weighted Average	5.28	
	Period ending September 30, 2022	5.30	

# Notes:

- i. The figures disclosed above are based on the Restated Consolidated Financial Statements of the Company as adjusted with the effect of issue of Bonus shares.
- ii. The face value of each Equity Share is Rs.10.00.
- iii. Earnings per Share has been calculated in accordance with Accounting Standard 20 "Earnings per Share" issued by the Institute of Chartered Accountants of India.
- iv. The above statement should be read with Significant Accounting Policies and the Notes to the Restated Consolidated Financial Statements as appearing in Annexure IV.
- v. Basic Earnings per Share = Net Profit/(Loss) after tax, as restated attributable to equity shareholders / Weighted average number of equity shares outstanding during the year/period
- vi. Diluted Earnings per Share = Net Profit/ (Loss) after tax, as restated attributable to equity shareholders / Weighted average number of diluted potential equity shares outstanding during the year/period.



# 2. Price Earning (P/E) Ratio in relation to the Price Band of ₹ [•] to ₹ [•] per Equity Share of Face Value of ₹ 10/- each fully paid up

Particulars	(P/E) Ratio at the Floor Price	(P/E) Ratio at the Cap Price
P/E ratio based on the Basic & Diluted EPS, as restated for period ending March 31, 2022.	[•]	[•]
P/E ratio based on the Weighted Average EPS, as restated.	[•]	[•]

Industry P/E Ratio*	
Highest (Ksolves India Ltd)	34.28
Lowest (Infobeans Technologies Limited)	24.29
Industry Average	30.42

<sup>\*</sup>For the purpose of industry, we believe the companies engaged in the same sector or engaged in the similar line of business segment, however, they may not be exactly comparable in terms of size or business portfolio on a whole with that of our business. Average PE have been calculated based on the PE of the Peer company i.e. Infobeans Technologies Limited, Innovana Thinklabs Limited & Ksolves India Ltd.

#### Note:

- i. The P/E ratio has been computed by dividing Issue Price with EPS.
- ii. P/E Ratio of the company is based on the Annual report of the company for the year 2022 and stock exchange data dated January 20, 2023.

### 3. Return on Net worth (RoNW)\*

Sr. No	Period	Consolidated	Weights
1.	Period ending March 31, 2022	39.30%	3
2.	Period ending March 31, 2021	54.35%	2
3.	Period ending March 31, 2020	52.83%	1
	Weighted Average	46.57%	
	Period ending September 30, 2022	24.92%	

<sup>\*</sup>Restated Profit after tax/Net Worth

#### Note:

i. The RoNW has been computed by dividing net profit after tax (excluding exceptional items) with restated Net worth as at the end of the year/period

# 4. Net Asset Value (NAV) per Equity Share:

Sr. No.	NAV per Equity Share*	Consolidated
a)	As at March 31, 2022	15.95
b)	As at March 31, 2021	9.68
c)	As at March 31, 2020	4.41
d)	As at September 30, 2022	21.27
e)	NAV per Equity Share after the Issue	[•]
f)	Issue Price	[•]

<sup>\*</sup>The above NAV has been calculated giving the effect of Bonus Shares

#### Note.

i. The NAV per Equity Share has been computed by dividing restated networth with weighted average number of equity shares outstanding at the end of the year/period.

## 5. Comparison of Accounting Ratios with Industry Peers

Name of Company	Current	Face	EPS	* (Rs.)	PE	RoNW	Book	Total
	Market Price	Value	Basic	Diluted		(%) *	Value	Income
	(Rs.)	(Rs.)					(Rs.)	(Rs. in
								Lakhs)
Systango Technologies Ltd.	[•]	10.00	6.27	6.27	[•]	39.30%	18.60	2239.39



Peer Group								
InfoBeans Technologies Ltd	549.50	10.00	22.82	22.62	24.29	23.88%	95.06	28,898
Innovana Thinklabs Limited	669.00	10.00	20.46	20.46	32.70	24.92%	84.03	6,192
Ksolves India Ltd	441.55	10.00	12.88	12.88	34.28	93.63%	14.17	4,833

#### Notes:

- (i) Source Annual report of the company for the year 2022 and stock exchange data dated January 20, 2023. For our Company, we have taken CMP as the issue price of equity share. Further, P/E Ratio is based on the CMP of the respective scrip's.
- (ii) The EPS, NAV, RoNW and revenue from operations of the Company are taken as per Restated Consolidated Financial Statement for the Financial Year 2021-22 as adjusted with the effect of Bonus Issue.
- (iii) NAV per share is computed as the closing net worth divided by the closing outstanding number of paid up equity shares as adjusted with the effect of Bonus Issue.
- (iv) P/E Ratio of the company is based on the Annual report of the company for the year 2022 and stock exchange data dated January 20, 2023.
- (v) RoNW has been computed as net profit after tax divided by closing net worth.
- (vi) Net worth has been computed in the manner as specifies in Regulation 2(1) (hh) of SEBI (ICDR) Regulations, 2018.
- (vii) The face value of Equity Shares of our Company is Rs. 10/- per Equity Share and the Issue price is [•] times the face value of equity share.

#### 6. Key Performance Indicators

The KPIs disclosed below have been used historically by our Company to understand and analyze the business performance, which in result, help us in analyzing the growth of various verticals in comparison to our peers.

The KPIs disclosed below have been approved by a resolution of our Audit Committee dated January 18, 2023 and the members of the Audit Committee have verified the details of all KPIs pertaining to our Company. Further, the members of the Audit Committee have confirmed that there are no KPIs pertaining to our Company that have been disclosed to any investors at any point of time during the three years period prior to the date of filing of this Draft Red Herring Prospectus. Further, the KPIs herein have been certified by R K Jagetiya & Co. Chartered Accountants, by their certificate dated January 18, 2023.

The KPIs of our Company have been disclosed in the sections titled "Our Business" and "Management's Discussion and Analysis of Financial Condition and Results of Operations – Key Performance Indicators" on pages 102 and 196, respectively. We have described and defined the KPIs, as applicable, in "Definitions and Abbreviations" on page 1 of this Draft Red Herring Prospectus.

Our Company confirms that it shall continue to disclose all the KPIs included in this section on a periodic basis, at least once in a year (or any lesser period as determined by the Board of our Company), for a duration of one year after the date of listing of the Equity Shares on the Stock Exchange or till the complete utilisation of the proceeds of the Fresh Issue as per the disclosure made in the Objects of the Issue Section, whichever is later or for such other duration as may be required under the SEBI ICDR Regulations.

# **Key Performance Indicators of our Company**

(Rs. In Lakhs except percentages and ratios)

		(113. 111 Editits except percentages and ratios)						
<b>Key Financial Performance</b>	Six months period ended September 30, 2022*	FY 2021-22	FY 2020-21	FY 2019-20				
Revenue from operations <sup>(1)</sup>	2239.39	3268.80	2298.96	1428.45				
Growth in Revenue from Operations <sup>(2)</sup>	NA	42.19%	60.92%	17.26%				
EBITDA <sup>(3)</sup>	641.67	743.47	626.97	304.07				
EBITDA Margin <sup>(4)</sup>	28.65%	22.74%	27.27%	21.29%				
PAT	572.30	676.99	568.26	251.88				
PAT Margin <sup>(5)</sup>	25.56%	20.71%	24.72%	17.63%				
Net Worth (6)	2296.98	1722.49	1045.50	476.81				



RoE(%) <sup>(7)</sup>	28.48%	48.92%	74.66%	66.74%
RoCE (%) <sup>(8)</sup>	29.58%	46.90%	64.88%	61.38%

<sup>\*</sup>Not Annualised

# **Notes:**

- (1)Revenue from Operations means the Revenue from Operations as appearing in the Restated Consolidated Financial Statements.
- (2) Growth in Revenue from Operations (%) is calculated as Revenue from Operations of the relevant period minus Revenue from Operations of the preceding period, divided by Revenue from Operations of the preceding period.
- (3) EBITDA is calculated as Profit before tax + Depreciation + Finance Cost Other Income
- (4) 'EBITDA Margin' is calculated as EBITDA divided by Revenue from Operations
- (5) 'PAT Margin' is calculated as PAT for the period/year divided by revenue from operations.
- (6) Net worth means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account
- (7)Return on Equity is ratio of Profit after Tax and Average Shareholder Equity
- (8) Return on Capital Employed is calculated as EBIT divided by capital employed, which is defined as shareholders' equity plus total borrowings {current & non-current}.

#### **Explanation for KPI metrics**

KPI	Explanations
Revenue from Operations	Revenue from Operations is used by our management to track the revenue profile of the business and
	in turn helps to assess the overall financial performance of our Company and volume of our business
Growth in Revenue from	Growth in Revenue from Operations provides information regarding the growth of our business for
Operations	the respective period
EBITDA	EBITDA provides information regarding the operational efficiency of the business
EBITDA Margin (%)	EBITDA Margin (%) is an indicator of the operational profitability and financial performance of our
	business
PAT	Profit after tax provides information regarding the overall profitability of the business.
PAT Margin (%)	PAT Margin (%) is an indicator of the overall profitability and financial performance of our business.
Net Worth	Net worth is used by the management to ascertain the total value created by the entity and provides a
	snapshot of current financial position of the entity.
RoE(%)	RoE provides how efficiently our Company generates profits from shareholders 'funds.
RoCE (%)	ROCE provides how efficiently our Company generates earnings from the capital employed in the
	business.



# 7. Set forth below are the details of comparison of key performance of indicators with our listed industry peers:

(Rs. In Lakhs except percentages and ratios)

Key	Key Systango Technologies Limited Infobeans Technologies Limited**		Innovana Thinklabs Limited**			,	Ksolves India Ltd**									
Financial Performance	Six months period ended Septem ber 30, 2022*	FY 2021- 22	FY 2020- 21	FY 2019- 20	Six months period ended Septemb er 30, 2022*	FY 2021-22	FY 2020-21	FY 2019-20	Six months period ended Septemb er 30, 2022*	FY 2021- 22	FY 2020- 21	FY 2019- 20	Six months period ended Septemb er 30, 2022*	FY 2021- 22	FY 2020- 21	FY 2019- 20
Revenue from operations <sup>(1)</sup>	2,239.3 9	3,268.8	2,298.9 6	1,428.4 5	19,566.00	27,141.0 0	18,034.0 0	15,658.0 0	2,901.76	5,758.3 1	5,659.9 1	6,430.3 8	3,501.49	4,706.8 6	2,821.5 4	1,013.2
Growth in Revenue from Operations <sup>(2)</sup>	-	42.19%	60.92%	17.26%	-	50.50%	15.17%	35.55%	-	1.74%	- 11.98%	42.47%	-	66.82%	178.47 %	NA
EBITDA (3)	641.67	743.47	626.97	304.07	4195.00	6748.00	3844.00	2910.00	759.1409	2564.0 0	1609.0 0	1999.6 0	1521.85	1997.4 9	1219.5 1	119.56
EBITDA Margin <sup>(4)</sup>	28.65%	22.74%	27.27%	21.29%	21.44%	24.86%	21.32%	18.58%	26.16%	44.53%	28.43%	31.10%	43.46%	42.44%	43.22%	11.80%
PAT	572.30	676.99	568.26	251.88	2,188.00	5,505.00	3,683.00	2,117.00	663.7321	2,146.7 2	1,555.1 1	2,103.3 6	1120.81	1,572.7 9	893.80	67.82
PAT Margin <sup>(5)</sup>	25.56%	20.71%	24.72%	17.63%	11.18%	20.28%	20.42%	13.52%	22.87%	37.28%	27.48%	32.71%	32.01%	33.41%	31.68%	6.69%
Net Worth (6)	476.81	1,045.5 0	1,722.4 9	2,296.9 8	25,530.00	23,054.0	18,103.0 0	14,444.0 0	9,149.49	8,613.0 2	6,644.2 5	4,986.7 3	1,824.40	1,679.7 2	1,336.2 5	87.65

<sup>\*</sup>Not Annualised

#### Notes:

<sup>\*\*</sup>All the information for listed industry peers mentioned above are on a consolidated basis and is sourced from their respective audited/ unaudited financial results and/or annual report.

<sup>(1)</sup> Revenue from Operations means the Revenue from Operations as appearing in the Restated Financial Statements/ Annual Reports of the respected

<sup>(2)</sup> Growth in Revenue from Operations (%) is calculated as Revenue from Operations of the relevant period minus Revenue from Operations of the preceding period, divided by Revenue from Operations of the preceding period.

<sup>(3)</sup> EBITDA is calculated as Profit before tax + Depreciation + Finance Cost - Other Income

<sup>(4) &#</sup>x27;EBITDA Margin' is calculated as EBITDA divided by Revenue from Operations

<sup>(5) &#</sup>x27;PAT Margin' is calculated as PAT for the period/year divided by revenue from operations.

<sup>(6)</sup> Net worth means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account



# 8. Weighted average cost of acquisition

a) The price per share of our Company based on the primary/ new issue of shares (equity/convertible securities)

There has been no issuance of Equity Shares, other than Equity Shares issued pursuant to a bonus issue on October 28, 2022 during the 18 months preceding the date of this Draft Red Herring Prospectus, where such issuance is equal to or more than 5% of the fully diluted paid-up share capital of the Company (calculated based on the pre-issue capital before such transaction(s) and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of 30 days.

b) The price per share of our Company based on the secondary sale / acquisition of shares (equity shares)

There have been no secondary sale/acquisitions of Equity Shares, where the promoters, members of the promoter group or shareholder(s) having the right to nominate director(s) in the board of directors of the Company are a party to the transaction (excluding gifts), during the 18 months preceding the date of this certificate, where either acquisition or sale is equal to or more than 5% of the fully diluted paid up share capital of the Company (calculated based on the pre-issue capital before such transaction/s and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of rolling 30 days.

c) Since there are no such transactions to report to under (a) and (b) therefore, information based on last 5 primary or secondary transactions (secondary transactions where Promoter / Promoter Group entities or shareholder(s) having the right to nominate director(s) in the Board of our Company, are a party to the transaction), not older than 3 years prior to irrespective of the size of transactions, is as below:

#### **Primary Transactions:**

Except as disclosed below, there have been no primary transactions in the last three years preceding the date of this Draft Red Herring Prospectus:

Date of Allotment	No. of equity Shares allotted	Face value per Equity share (₹)	Issue price per Equity share (₹)	Nature of allotment	Nature of consideration	Total Consideration (in ₹ lakhs)
February 28, 2020	5,40,000	10	Nil	Bonus Issue in the ratio of 54:1	Other than Cash	Nil
October 13, 2020	2,15,00,000	1	Nil	Bonus Issue in the ratio of 43:11	Other than Cash	Nil
October 28, 2022	81,00,000	10	Nil	Bonus Issue in the ratio of 3:1	Other than Cash	Nil

# **Secondary Transactions:**

Except as disclosed below, there have been no secondary transactions by the Promoters, members of the Promoter Group or shareholder(s) having the right to nominate director(s) in the Board of Directors of our Company are a party to the transaction, in the last three years preceding the date of this Draft Red Herring Prospectus:

Date of transfer	Name of transferor	Name of transferee	No. of Equity shares	Face value of Equity Shares	Price Per Equity Share	Nature of transaction	Nature of consideration	Total Consideration (in ₹ lakhs)
October 10, 2022	Nilesh Rathi	Bhuvan Dani	(39,000)	10	86.09	Transfer of shares	Cash	33,57,510
October	Vinita Rathi	Nilesh Kumar Jha	(1,200)	10	86.09	Transfer of shares	Cash	1,03,308
10, 2022	Vinita Katni	Hitesh Chouhan	(21,000)	10	86.09	Transfer of shares	Cash	18,07,890
November 14, 2022	Nilesh Rathi	Priyesh Rathi	(9200)	10	-	Transfer of shares by way	-	Nil



						of Gift		
		Suresh Chand	(10)	10	-	Transfer of	-	Nil
		Rathi	, ,			shares by way		
						of Gift		
November	Vinita Rathi	Mayur	(1,000)	10	-	Transfer of	-	Nil
14, 2022		Khandelwal				shares by way		
						of Gift		

d) Weighted average cost of acquisition, floor price and cap price:

Types of transactions	Weighted average cost of acquisition (₹ per Equity Shares)	Floor price* (i.e. ₹ [•])	Cap price* (i.e. ₹ [•])
Weighted average cost of acquisition of primary / new issue as per paragraph 8(a) above.	NA^	NA^	NA^
Weighted average cost of acquisition for secondary sale / acquisition as per paragraph 8(b) above.	NA^^	NA^^	NA^^
Weighted average cost of acquisition of primary issuances / secondary transactions as per paragraph 8(c) above	Nil	[●] times	[●] times

#### Note

The Issue Price of ₹ [●] has been determined by our Company in consultation with the BRLM and will be justified by us in consultation with the BRLM on the basis of the above information. Investors should read the abovementioned information along with "Our Business", "Risk Factors" and "Restated Financial Statements" on pages 102, 25 and 146 respectively, to have a more informed view. The trading price of the Equity Shares of our Company could decline due to the factors mentioned in "Risk Factors" or any other factors that may arise in the future and you may lose all or part of your investments.

<sup>^</sup>There were no primary / new issue of shares (equity/ convertible securities) other than Equity Shares issued pursuant to a bonus issue on October 28, 2022, in last 18 months and three years prior to the date of this Draft Red Herring Prospectus.

<sup>^</sup> There were no secondary sales / acquisition of shares of shares (equity/ convertible securities) other than Shares transfer on October 10, 2022 and November 14, 2022, in last 18 months from the date of this Draft Red Herring Prospectus.

<sup>\*</sup> To be updated at Prospectus stage.



#### **STATEMENT OF SPECIAL TAX BENEFITS**

To, The Board of Directors, Systango Technologies Limited

Third Floor (LHS), STP-I Crystal IT Park, Ring Road, Indore 452010, Madhya Pradesh, India.

#### Dear Sirs/ Madam,

Sub: Statement of Tax Benefits ('The Statement') available to Systango Technologies Limited ("The Company") and its shareholders prepared in accordance with the requirement in Schedule VIII- Clause (VII) (L) of Securities and Exchange Board of India (Issue of Capital Disclosure Requirements) Regulations 2018, as amended ("The Regulation")

We hereby report that the enclosed annexure prepared by the management of Systango Technologies Limited, states the special tax benefits available to the Company and the shareholders of the Company under the Income-Tax Act, 1961, the Central Goods and Services Tax Act, 2017, the Integrated Goods and Services Tax Act, 2017, the Union Territory Goods and, respective State Goods and Services Tax Act, 2017 (collectively the "GST Act") presently in force in India. Several of these benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant provisions of the Act. Hence, the ability of the Company or its shareholders to derive the tax benefits is dependent upon fulfilling such conditions which, based on business imperatives which the Company may face in the future, the Company may or may not choose to fulfill.

The benefits discussed in the enclosed Annexure cover only special tax benefits available to the Company and do not cover any general tax benefits available to the Company. Further, the preparation of enclosed statement and the contents stated therein is the responsibility of the Company's management. We are informed that, this Statement is only intended to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences and the changing tax laws, each investor is advised to consult his or her own tax consultant with respect to the specific tax implications arising out of their participation in the proposed initial public offering of Equity shares ("the Issue") by the Company.

We do not express any opinion or provide any assurance as to whether:

- a) The Company or its shareholders will continue to obtain these benefits in future; or
- b) The conditions prescribed for availing the benefits have been/would be met.

The contents of the enclosed statement are based on information, explanations and representations obtained from the Company and on the basis of our understanding of the business activities and operations of the Company.

#### **Limitations:**

Our views are based on facts and assumptions indicated to us and the existing provisions of tax law and its interpretations, which are subject to change or modification from time to time by subsequent legislative, regulatory, administrative, or judicial decisions. Any such changes, which could also be retrospective, could have an effect on the validity of our views stated herein. We assume no obligation to update this statement on any events subsequent to its issue, which may have a material effect on the discussions herein. This report including enclosed annexure are intended solely for your information and for the inclusion in the Draft Red Herring Prospectus / Red Herring Prospectus or any other issue related material in connection with the proposed initial public offer of the Company and is not to be used, referred to or distributed for any other purpose without our prior written consent.

This statement has been prepared solely in connection with the Proposed Offer by the Company under the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended.

For, R K Jagetiya & Co. Chartered Accountant FRN: 146264W

Sd/-

Ravi K Jagetiya

Proprietor M. No. 134691 Place: Mumbai Date: January 18, 2023

Date: January 18, 2023

UDIN: 23134691BGWLLT8132



# ANNEXURE TO THE STATEME-NT OF SPECIAL TAX BENEFITS

The information provided below sets out the special tax benefits available to the Company and the Equity Shareholders under the Income Tax Act, 1961 presently in force in India. It is not exhaustive or comprehensive and is not intended to be a substitute for professional advice. Investors are advised to consult their own tax consultant with respect to the tax implications of an investment in Equity Shares particularly in view of the fact that certain recently enacted legislation may not have a direct legal precedent or may have a different interpretation on the benefits, which an investor can avail.

#### A. SPECIAL DIRECT AND INDIRECT TAX BENEFITS TO THE COMPANY:

Under the Income Tax Act, 1961 ("the Act")

#### Special tax benefits available to the Company

- > The following specific tax benefits are available to the Company after fulfilling conditions as per the respective provisions of the relevant tax laws. Income arising from services provided by unit located in SEZ, As per section 10AA of the Income Tax Act, 1961 ("IT Act"), a deduction of an amount equal to one hundred percent of the profits and gains derived by an unit located in SEZ for a period of 5 consecutive assessment years beginning from the assessment year relevant to the previous year in which the unit begins to provide services. Further an amount equal to fifty percent of the profit and gains derived from services is deductible for the next 5 years and another next 5 years, further deduction would be available to the extent of 50 percent of the profit provided condition exist in section 10AA should be satisfied. The Company has two unit in SEZ Indore and accordingly, is eligible for the aforesaid deduction.
- ➤ However, the aforesaid deductions are not available while computing tax liability of the Company under Minimum Alternative Tax (MAT). Nonetheless, such MAT paid/payable on the book profits of the Company computed in terms of the provisions of IT Act, read with the Companies Act, 2013 would be eligible for credit against tax liability arising under normal provisions of tax post tax holiday period.

#### B. SPECIAL DIRECT AND INDIRECT TAX BENEFITS TO THE SHAREHOLDERS:

> The Shareholders of the Company are not entitled to any special tax benefits under the Income Tax Act, 1961 and GST Act.

#### **NOTES:**

- 1. The above Annexure of special tax benefits sets out the provisions of Tax Laws in a summary manner only and is not a complete analysis or listing of all potential tax consequences of the purchase, ownership and disposal of shares.
- 2. The above Annexure covers only the special tax benefits under the Act, read with the relevant rules, circulars and notifications and does not cover any benefit under any other law in force in India. This Annexure also does not discuss any tax consequences, in the country outside India, of an investment in the shares of an Indian company.
- 3. The above Annexure of special tax benefits is as per the current direct tax laws relevant for the assessment year 2023-24. Several of these benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant provisions of the Tax Laws.
- 4. In respect of non-residents, the tax rates and consequent taxation mentioned above will be further subject to any benefits available under the relevant Double Taxation Avoidance Agreement, if any, entered into between India and the country in which the non-resident has fiscal domicile.
- 5. A new Section 115BAA has been inserted by the Taxation Laws (Amendment) Act, 2019 ('the Amendment Act, 2019') with effect from Financial Year 2019-20 granting an option to domestic companies to compute corporate tax at a reduced rate of 25.168% (22% plus surcharge of 10% and cess of 4%), provided such companies do not avail specified exemptions/ incentives. The option under section 115BAA of the Act once exercised cannot be subsequently withdrawn for any future financial year. The Amendment Act, 2019 further provides that domestic companies availing such option will not be required to pay Minimum Alternate Tax ('MAT') under Section 115JB. The CBDT has further issued Circular 29/2019 dated October 02, 2019 clarifying that since the MAT provisions under Section 115JB itself would not apply where a domestic company exercises option of lower tax rate under Section 115BAA, MAT credit would not be available.



In such a case, the Company is not allowed to claim any of the following deductions/ exemptions under the Act: -

- ✓ Deduction under the provisions of Section 10AA.
- ✓ Deduction under clause (iia) of sub- section (1) of Section 32 (additional depreciation).
- ✓ Deduction under section 32AD or Section 33ABA
- ✓ Deduction under section 35AD or Section 35CCC
- ✓ Deduction under section 80G

Lower corporate tax rate under Section 115BAA of the Act and Minimum Alternate Tax ('MAT') credit under section 115JAA of the Act which are in general available and hence may not be treated as special tax benefits.

The Company has evaluated and decided not to exercise the option permitted under Section 115BAA of the Act for the purpose of computing its income-tax liability for the Financial Year 2019-20 to Financial Year 2021-22, however, the same option to exercise is available for Financial Year 2022-23.

- 6. This Annexure is intended only to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of tax consequences, each investor is advised to consult his or her tax advisor with respect to specific tax consequences of his/her investment in the shares of the Company.
- 7. No assurance is given that the revenue authorities/ courts will concur with the views expressed herein. The views are based on the existing provisions of law and its interpretation, which are subject to changes from time to time. We do not assume responsibility to update the views consequent to such changes.

For, R K Jagetiya & Co. Chartered Accountant FRN: 146264W

Sd/-**Ravi K Jagetiya** Proprietor

M. No. 134691 Place: Mumbai Date: January 18, 2023

UDIN: 23134691BGWLLT8132



## **SECTION V – ABOUT THE COMPANY**

#### **INDUSTRY OVERVIEW**

The information in this section has been extracted from various websites and publicly available documents from various industry sources. The data may have been re-classified by us for the purpose of presentation. Neither we nor any other person connected with the issue has independently verified the information provided in this section. Industry sources and publications, referred to in this section, generally state that the information contained therein has been obtained from sources generally believed to be reliable but their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured, and, accordingly, investment decisions should not be based on such information.

#### **GLOBAL OUTLOOK:-**

Omicron, rising food prices and sticky inflation, the US Fed's much anticipated lift-off, and escalation of geopolitical tensions towards the end of the year flaring up into conflict in early 2022 defined the macroeconomic and financial landscape during this Annual Report's period under review. Over the first half of 2021, an uneven and divergent recovery had lifted the global economy out of the deep contraction imposed by the pandemic in the preceding year. According to the International Monetary Fund (IMF) in its World Economic Outlook of April 2022, world GDP expanded by 6.1 per cent in 2021 as against a contraction of 3.1 per cent in the previous year. After a sharp setback due to the virulent Delta variant of the coronavirus in the early part of 2021, the global recovery had regained some traction even as paths of growth were widely differentiated across jurisdictions by the size and durability of monetary and fiscal stimuli, and access to vaccines. Global growth lost pace in the second half of the year, beset by the highly transmissible but milder variant of COVID-19 – Omicron. Despite these waves superimposed on global supply chain and logistics disruptions, global trade recovered in the second half of the year and grew by 10.1 per cent in 2021. Underpinning this upturn, global manufacturing accelerated to 9.4 per cent in 2021 from 4.2 per cent in 2020.

Even as the release of pent-up spending supported aggregate demand, persisting supply disruptions fuelled inflation which increased markedly in the US, the Euro area and a number of emerging market economies (EMEs). Commodity prices increased sharply in 2021 from their lows a year ago as the nascent recovery in demand collided with supply bottlenecks. While fiscal and monetary policies remained largely accommodative, inflation ruling above targets forced several EMEs to tighten monetary policy, with advanced economy (AE) central banks following in their train. Tapers of pandemic induced liquidity overhangs but without tantrums tightened financial conditions. In the financial markets, risk-off sentiment drove equity markets into correction. Bearish government bond market experienced hardening of real yields across AEs. As shorter-term yields began to reflect the shift in the monetary policy stance, the consequent flattening of the yield curve pointed to global growth momentum losing steam towards the close of 2021 and in early 2022. As risk aversion set in with geopolitical conflict, there was considerable re-pricing of financial assets. Consequently, gold prices have surged, also buoyed by stagflation concerns and rate hike expectations. Investors face a very different dynamic as fiscal and monetary policy support fades in the face of elevated levels of public debt3 with higher and persisting inflationary pressures across AEs and EMEs alike.

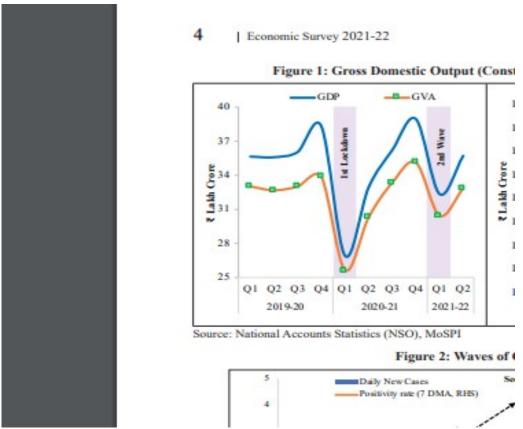
Source: https://rbidocs.rbi.org.in/rdocs/AnnualReport/PDFs/0RBIAR2021226AD1119FF6674A13865C988DF70B4E1A.PDF

#### INDIA ECONOMY OVERVIEW:-

Two years into the COVID-19 pandemic, the global economy continues to be plagued by uncertainty, with resurgent waves of mutant variants, supply-chain disruptions, and a return of inflation in both advanced and emerging economies. Moreover, the likely withdrawal of liquidity by major central banks over the next year may also make global capital flows more volatile. In this context, it is important to evaluate both the pace of growth revival in India as well as the strength of macro-economic stability indicators. It is also essential to look at progress in vaccination as this is not just a health response but also a buffer against economic disruptions caused by repeated waves of the pandemic.

The Indian economy, as seen in quarterly estimates of GDP, has been staging a sustained recovery since the second half of 2020-21. Although the second wave of the pandemic in April June 2021 was more severe from a health perspective, the economic impact was muted compared to the national lockdown of the previous year (see Figures 1 & 2). Advance estimates suggest that GDP will record an expansion of 9.2 per cent in 2021-22. This implies that the level of real economic output will surpass the pre-COVID level of 2019-20.





Source: https://www.indiabudget.gov.in/economicsurvey/

## First Advance Estimates of National Income, 2022-23

The First Advance Estimates of GDP, introduced in 2016-17 to serve as essential inputs to the Budget exercise, is based on limited data and compiled using the Benchmark-Indicator Method i.e. the estimates available for the previous year (2021-22 in this case) are extrapolated using relevant indicators reflecting the performance of sectors.

Real GDP or GDP at Constant (2011-12) Prices in the year 2022-23 is estimated at ₹157.60lakh crore, as against the Provisional Estimate of GDP for the year 2021-22 of ₹147.36 lakh crore, released on 31 May, 2022. The growth in real GDP during 2022-23 is estimated at 7.0 per cent as compared to 8.7 per cent in 2021-22.

Nominal GDP or GDP at Current Prices in the year 2022-23 is estimated at ₹273.08 lakh crore, as against the Provisional Estimate of GDP for the year 2021-22 of ₹236.65 lakh crore, released on 31 May, 2022. The growth in nominal GDP during 2022-23 is estimated at 15.4 percent as compared to 19.5 per cent in 2021-22.

Source: https://www.pib.gov.in/PressReleasePage.aspx?PRID=1889192https://www.indiabudget.gov.in/economicsurvey/

As per National Association of Software & Services Companies (NASSCOM), exports from Indian Information Technology/Business Process Management (IT/BPM) sector over the last three years are as under:

S. NO	Financial Year (FY)	Exports (in USD Billion)
1.	2019-20	149
2.	2020-21	152
3.	2021-2022(E)	178



The contribution of different states to software exports by Software Technology Parks of India (STPI) registered units and Special Economic Zone (SEZ) units in the last three financial years are as per Annexure I and II respectively.

The Government has been undertaking steps to promote broad based growth across a wide range of high potential services sectors including Information Technology/Information Technology Enabled Services (IT/ITES). The 'Action Plan for Champion Sectors in Services' to give focused attention to 12 identified Champion Services Sectors, namely, Information Technology & Information Technology enabled Services, Tourism & Hospitality Services, Medical Value Travel, Transport & Logistics Services, Accounting and Finance Services, Audio Visual Services, Legal Services, Communication Services, Construction and Related Engineering Services, Environmental Services, Financial Services and Education Services has been approved to support sectoral initiatives of the Nodal Ministries/Departments identified for these sectors.

The Government had also launched Software Technology Park (STP) that is a 100% export-oriented scheme for the development and export of computer software using communication links or physical media and including export of professional services. The unique feature of STP scheme is provisioning of Single-Point Contact Services for the member units enabling them to conduct export operation at a pace commensurate with international practices. The incentives provided under the STP Schemes are as follows:

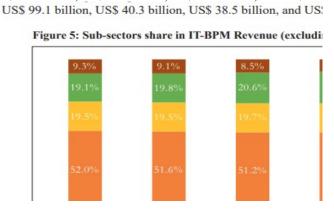
- · Exemptions from payment of duty of customs/integrated tax and compensation cess on imported capital goods
- Refund of GST on procurement of capital goods from DTA
- Import of second-hand capital goods is also permissible
- Domestic Tariff Area (DTA) sale permissible
- Depreciation on computers at accelerated rates up to 100% over 5 years is permissible.
- 100% FDI investment permitted through automatic route

The Government of India's objective is to take up digital opportunities in the smaller cities and towns across the country to create employment opportunities in Information Technology/ Information Technology Enabled Services (IT/ITES) Sector. Toward this objective, a total of 63 centres of STPI has been set up across the country out of which 55 centres are located in Tier 2 and Tier 3 cities.

Government of India in collaboration with National Association of Software and Service Companies (NASSCOM) has also initiated a programme titled Future Skills PRIME (Programme for Re-skilling/Up-skilling of IT Manpower for Employability) aimed at re-skilling/ up-skilling of IT professionals from various cities including tier II and tier III in 10 new/emerging technologies namely Artificial Intelligence, Robotic Process Automation, Augmented/Virtual Reality, Internet of Things, Big Data Analytics, Additive Manufacturing/ 3D Printing, Cloud Computing, Social & Mobile, Cyber Security and Blockchain. STPI registered units in Vishakhapatnam, Andhra Pradesh have contributed ₹ 775.82 Cr for the FY 2021-22 in IT/ ITeS exports. Source: <a href="https://pib.gov.in/PressReleseDetail.aspx?PRID=1884065">https://pib.gov.in/PressReleseDetail.aspx?PRID=1884065</a>

The Information Technology-Business Process Management (IT-BPM) sector is a major segment of India's services. During 2020-21, according to NASSCOM's provisional estimates, IT-BPM revenues (excluding e-commerce) reached US\$ 194 billion, growing by 2.26 per cent YoY, adding 1.38 lakh employees

Within the IT-BPM sector, IT services constitutes the majority share (> 51 per cent) (Figure 5). Its share has been consistent over the last many years. The share of Software & Engineering services in the IT-BPM sector, which was consistently growing each year, saw a slight decline to 20.78 per cent in 2020-21. BPM services share remained same at 19.8 per cent, while that of Hardware services slightly improved to 8.3 per cent. In 2020-21, IT services, Software & Engineering services, BPM services, and Hardware services earned revenues of US\$ 99.1 billion, US\$ 40.3 billion, US\$ 38.5 billion, and US\$ 16.1 billion, respectively.



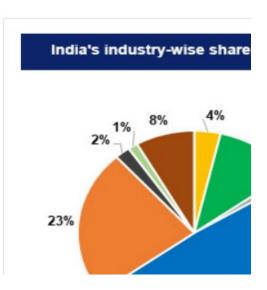


#### **EXPORTS SERVICE:**

The services sector in India is the largest contributor to the country's economy. It accounts for over 50% of the GDP of India. The services sector in India comprises trade, tourism, aviation, telecom, shipping, ports, communication and storage, financing, insurance, transportation, real estate, business services, software services, IT-BPM, etc. The sector is essential for India's economy as the IT services and BPO alone employed about 4.47 million people directly and more than 12 million indirectly in 2020-21. The IT industry accounts for about 8% of India's GDP and has a share of more than 52% global outsourcing market. The growth of the sector in the first half of 2020-21 was 10.8%. The tourism and hospitality services industry in the country picked up sharply after the Covid-19 pandemic in 2022, with the total employment in the sector increasing by 48% in March 2022.

India is the fifth-largest recipient of FDI inflows with the services sector being the highest FDI recipient in the country. During the first half of 2021-22, the sector's FDI inflows were US\$ 16.73 billion; accounting for 54% of the country's total FDI inflows. The computer software and hardware services sector of India is among the largest recipient of FDI with a share of about 25% in 2021-22 (India's 2021-22 total FDI was US\$ 83.57 billion).

is economy. It
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one employed about
120-21. The IT industry
52% global
0-21 was 10.8%. The
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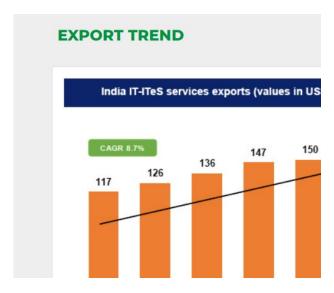


India's economy is largely dependent on the services exports. The country exports various services, namely, travel, transportation, insurance, software – IT-BPM, business services, financial services and communication, etc. The total export of services from India in 2020-21 was US\$ 206 billion, which reached the targeted US\$ 250 billion in 2021-22 and is expected to reach US\$ 325 billion by 2022-23. During 2021-22, the trade surplus for Indian services exports was US\$ 105.2 billion, a 24% rise from 2019-20.

From April-September 2022 the total exports of services stood at US\$ 150.43 billion, a 27.88% rise as compared to the same period the previous year. The services exports of India during March 2022 was US\$ 22.52 billion. This was a growth of US\$ 8.31% from March 2021 and 28.3% from March 2020. The exports during March 2022 increased 6% over February 2022.

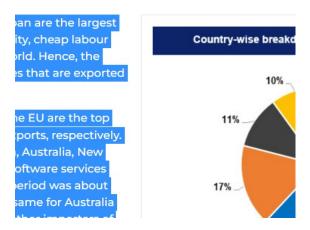
The IT-BPM is the largest exported service out of India accounting for about 49% of the total service exports during first half of 2021-22. The share of business services, transportation services, travel services and financial services during April-September 2021 was 23%, 12%, 3% and 2%, respectively. Between April-December 2021, India's services exports increased by 18.4% to US\$ 177.7 billion driven mainly by IT exports. Business and transportation services are also among India's top exported services comprising about 23% and 11% of the total services exports, respectively.





India exports services to many parts of the world. USA, the UK and Japan are the largest importers of Indian services. Due to the large scale workforce availability, cheap labour and english language skills, India's services are popular around the world. Hence, the software, computer, IT, BPO and call centre are some of largest services that are exported to America, Europe, Asia and also the Gulf countries.

For the software services and the IT sector of India, USA, the UK and the EU are the top importers accounting for about 62%, 17% and 11% of the total IT-ITeS exports, respectively. Some of the other major software services from India are Canada, Asia, Australia, New Zealand. During 2020-21, USA and Canada imported US\$ 75 billion of software services from India. The share of Europe and Asia combined during the same period was about 37% (i.e. US\$ 49 billion). Also during the same period, the share of the same for Australia and New Zealand combined was 3% (i.e. US\$ 4.2 billion). Some of the other importers of services from India are Asia Pacific, Latin America and Middle East Asia. Some of India's other top export markets are Hong Kong, Singapore, Germany, Bangladesh, Netherlands and Nepal.



Source: https://www.ibef.org/exports/services-industry-india

#### A STUDY AND OVERVIEW OF THE APP DEVELOPMENT INDUSTRY:

#### INTRODUCTION:

In the Industry of Information Technology, a variety of software have been changing the way we look at things from the dawn of its era. We see that almost every other process we have been doing manually is now done and monitored by systems. Software Development is an industry that comes under this parent and is a general term used in developing and deploying software that is in



the category of websites and standalone applications. While creating these applications, the minimum hardware requirements given were typically a personal computer with adequate specifications. In the age of software, people who could afford and own a computer were only able to use or utilize it. Till a particular time, people accessed websites only through Cyber Cafes. Now even though many have access to laptops and PC's, the count remained significantly low compared to the population. After mobile phones were introduced, which were typically a hand-held computer, the number of people who started buying mobile phones is significantly higher and the number of people who can get an idea of applications started getting multiplied. Today we can say that irrespective of which age group they belong to, people are learning to use an application in the form of a Mobile App. The App Development Industry has taken advantage of it ever since.

Source: <a href="https://www.researchgate.net/publication/352490326">https://www.researchgate.net/publication/352490326</a> A Study and Overview of the Mobile App Development Industry

India's IT sector is one of the fastest growing industry, while global economy and multiple industries struggle to stay afloat, India's technology industry has seen tremendous growth of 15.5% (YoY) growth, from US\$196 billion in FY21 to US\$227 billion in FY22.

IT sector contributes 51% of relative share in services exports.

India has now become largest tech start-up hub in the world with more than 2500+ start-ups and 42 new unicorns.

The government of India has taken some major initiatives to promote the IT/ ITeS sector in India. Both central and state governments in India have taken steps toward developing technology bsolutions to enable citizen services. The government continues to focus on areas such as cybersecurity, hyper-scale computing, artificial intelligence and blockchain.

Up to 100% FDI is allowed in Data processing, Software development and Computer consultancy services; Software supply services; Business and management consultancy services, Market research services, Technical testing and Analysis services, under automatic route.

Source: https://static.investindia.gov.in/s3fs-public/2022-11/ey-doing-business-in-india.pdf

## Year End Review 2022: Ministry of Electronics and Information Technology (MeitY)

- 1. UIDAI starts 88 Aadhaar Seva Kendras in 72 cities across the country
- 2. 5.49 lakh Common Services Centres are functional out of which, 4.37 lakh CSCs are functional at Gram Panchayat level
- 3. DigiLocker provides a dedicated cloud-based platform as a personal space to residents for storage, sharing, verification of documents & certificates
- 4. AarogyaSetu App is now transformed into National Health App, bringing a whole plethora of digital health services powered by Ayushman Bharat Digital
- 5. Mission Remarkable growth in digital transactions is seen for FY2018-19, FY 2019-20 & FY20-21 where we have achieved3134 crore, 4572 crore & 5554 Crore respectively
- 6. India has witnessed a big leap in Electronic Manufacturing with schemes like Production Linked Incentives, Promotion of Manufacturing of Electronic Components & Semi-conductors
- 7. Domestic production of Electronic Goods has increased substantially from ₹ 3,17,331 crore in 2016-17 to ₹ 6,40,810 crore in 2021-22

Source: <a href="https://pib.gov.in/PressReleseDetail.aspx?PRID=1883839">https://pib.gov.in/PressReleseDetail.aspx?PRID=1883839</a>

### National Policy on Software Products-2019

The National Policy on Software Products aims to develop India as the global software product hub, driven by innovation, improved commercialization, sustainable Intellectual Property (IP), promoting technology start-ups and specialized skill sets. Further, the Policy aims to align with other Government initiatives such as Start-up India, Make in India and Digital India, Skill India etc., so as to create a robust Indian Software products ecosystem. The followings programmes have been implemented/are under implementation under the National Policy on Software Products-2019:

- National Software Product Mission
- Indian Software Product Registry
- Next Generation Incubation Scheme



- ICT Grand Challenge under National Policy on Software Products
- Start-up Accelerator Programme of MeitY for Product Innovation, Development and Growth
- The programme is being implemented by MeitY Startup Hub
- Accelerating Digital Adoption by MSMEs Using Indian Software Products

Source: https://www.meity.gov.in/writereaddata/files/MeitY AR English 2021-22.pdf

#### MOBILE APP DEVELOPMENT OVERVIEW:

Mobile App Development is the process by which software that primarily runs on a handheld digital device such as a Mobile Phone is developed. It is an ever-growing industry that is now an integral part of any business we can think about. Even though there is a variety of mobile phones available in the market, Android and iOS take the major chunk.

With this sort of market people generally look for development of Mobile Apps in Android and iOS, which makes up 99.24 % of the global market currently. Even though Android takes up 96.07 % in India, iOS takes the lead in the US by having 59.97 %. So, the App Development industry majorly focuses on these two Operating Systems as their target. Even though traditional software development is still viable, App Development supersedes them by providing features that a typical desktop or web application may fail to provide. For example, the availability of GPS, Compass, Accelerometer, Sensors, Bluetooth etc. makes the Mobile Phone a much powerful deployment device than a PC.

While developing a Mobile App, just like how typical software would be developed, we need to choose a programming language and/or an appropriate framework. Even though we might see Android and iOS development individually, it is essential to see the various types of Mobile App Development available. There are Three Major Types of App Development, they are:

#### **Native App Development:**

Native App Development is where a developer creates an app by targeting a particular platform like Android or iOS. It supports all the features that the OS provides and also allows us to utilize the maximum potential of a mobile device. It provides far superior performance than any other types of app development. In order to develop an Android app, developers use Android Studio as the official IDE and Java or Kotlin as the languages through which they create apps. Whereas, iOS developers use XCode and Objective-C or Swift as their languages to develop apps [7]. The Native App development has its own advantages and disadvantages. Let us see them in brief:

### Advantages:

- Provides Faster and Efficient Performance since it targets only one OS
- They are more efficient in utilizing the resources that the mobile device has to offer.
- It can take advantage of all the hardware features of a phone such as Bluetooth, NFC, Sensors, Camera etc.
- Provides a Secure, Robust and interactive platform specific user interface.

#### Web App / Html5 Development

Web apps are simply websites that provide the look and feel of an actual responsive website. They are generally written using HTML5, CSS and JavaScript and run in a browser. Installing such an app just means we are creating a bookmark to this page and calling that link an app. Since they are responsive, they will adjust themselves according to whichever device screen size they are called on. Compared to the native app development, they are limited in their functionality and inferior in performance. Developing a Web App is typically developing a website, so the technologies needed are HTML5, CSS, JavaScript on the Client Side and PHP, Perl, Python Ruby, etc. and other server-side technologies

#### **Advantages:**

- No need to target a particular platform, so once developed, it can be deployed on any platform.
- Since there is nothing to download onto the mobile, little to no storage is utilized.
- Maintaining the app becomes easier since any changes or updates are automatically pushed through the web, so no need for any updates.



#### **Hybrid App Development**

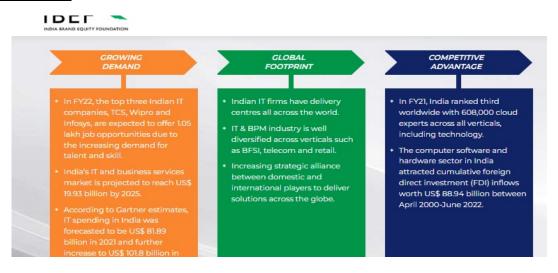
Hybrid apps are half native apps and half web-apps. They can be distributed through an app store and take advantage of some of the native features too. Since they are web apps too, they depend on HTML that gets presented in a browser. Even though they look and feel like a native app, they would still be a simple web app running on a browser and hence the name hybrid app. It helps the developers to reach a larger target audience and monitor how many people downloaded their apps, etc. without bothering about developing two different apps. There is a variety of ways in which we can develop a hybrid app, some of which are React Native, Flutter, Cordova, Ionic, Xamarin, etc.

#### Advantages:

- Much Faster to Develop and more economical compared to native app development
- · Need to maintain only one code base that will update simultaneously into any platform that is targeted.
- Can be made available even offline.
- Best to make an MVP (the Most Viable Product) immediately available through an app.

Even though there are a lot of apps currently in the market which use a combination of the abovementioned types of development, each app is developed in a particular type by taking a few points into consideration like Cost of Development, Time Taken, Features needed, and a lot of more customized choice. The industry of app development has grown so tremendously worldwide, and it is continuing to do so every day. This market had its value as \$106.27 Billion in 2018 and is expected to reach \$407.31 Billion by the year 2026. Apart from the revenue generated through the app, the development industry also needs to be spoken about. The charge to develop a typical app depends on a lot of factors, and there cannot be a fixed price. However, we can keep the development cost for a simple app between 15 to 25 thousand in USD and a medium complex app to be between 40 to 100 thousand in USD. The app development industry continues to grow since the need for apps is always on the rise.

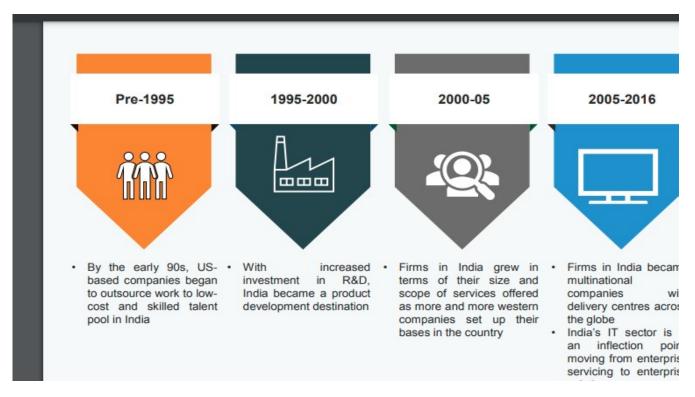
#### ADVANTAGE INDIA



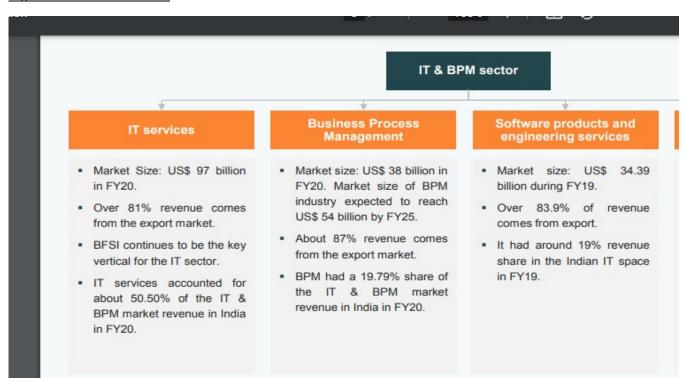
Source: <a href="https://www.ibef.org/industry/information-technology-india">https://www.ibef.org/industry/information-technology-india</a>

# **Evolution of the Indian IT sector**





#### **Segments of India's IT sector:**



## **India's IT market size growing:**

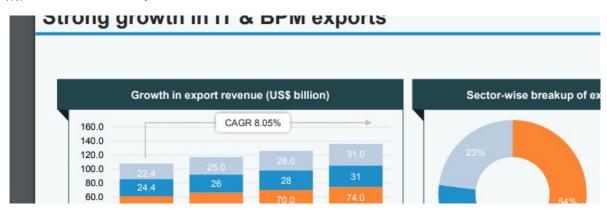
- The IT industry added 4.45 lakh new employees in FY22, bringing the total employment in the sector to 50 lakh employees.
- The IT-BPM services revenue reached US\$ 194 billion in FY21.



- In November 2021, Mr. Piyush Goyal, Minister of Commerce and Industry, Consumer Affairs, Food and Public Distribution and Textiles, lauded the Indian IT sector for excelling its competitive strength with zero government interference. He further added that service exports from India had the potential to reach US\$ 1 trillion by 2030.
- Spending on information technology in India is expected to reach US\$ 144 billion in 2023.
- The cloud market in India is expected to grow three-fold to US\$ 7.1 billion by 2022 with the help of growing adoption of big data, analytics, artificial intelligence and Internet of Things (IoT), according to Cloud Next Wave of Growth in India report.
- India's digital economy is estimated to reach US\$ 1 trillion by 2025.
- Artificial Intelligence (AI) is expected to boost India's annual growth rate by 1.3% by 2035, according to NITI Aayog.
- The Karnataka government has signed three MoUs worth US\$ 13.4 million to help the state's emerging technology sector.

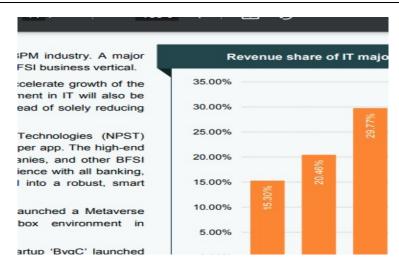


#### Strong growth in IT & BPM exports



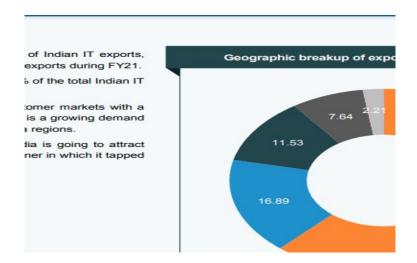
- Exports from the Indian IT industry are expected to be around US\$ 178 billion in FY22.
- Export of IT services has been the major contributor, accounting for more than 51% of total IT export (including hardware).
- BPM and engineering and R&D (ER&D) and software products export accounted for 20.78% each to total IT exports during FY21. ER&D market is expected to grow to US\$ 42 billion by 2022.
- According to STPI (Software Technology Park of India), software exports by the IT companies connected to it stood at Rs. 1.20 lakh crore (US\$ 16.29 billion) in the first quarter of FY22.
- In August 2021, the Minister of Electronics and Information Technology, Skill Development and Entrepreneurship, Mr. Rajeev Chandrasekhar, announced that the IT export target is set at US\$ 400 billion for March 2022. In addition, the central government plans to focus on areas such as cybersecurity, hyper-scale computing, artificial intelligence and blockchain.





# BFSI - a key business vertical for IT & BPM industry:

- BFSI is a key business vertical for the IT & BPM industry. A major share of revenue of IT majors comes from the BFSI business vertical.
- Adoption of new technologies is expected to accelerate growth of the BFSI vertical. The need for undertaking investment in IT will also be required for gaining competitive advantage instead of solely reducing operational costs.
- In August 2022, Network People Services Technologies (NPST) announced that it was working on a banking super app. The high-end platform can be used by banks, fintech companies, and other BFSI players, and it will offer a seamless user experience with all banking, financial, and transactional services combined into a robust, smart app.
- In July 2022, the Union Bank of India (UBI) launched a Metaverse Virtual Lounge and Open Banking Sandbox environment in partnership with Tech Mahindra.
- In February 2022, Bangalore based edtech startup 'BygC' launched India's first upskilling focused community platform for young graduates and people seeking jobs in the BFSI sector.
- In August 2021, Tata Consultancy Services was adjudged a leader in the NelsonHall NEAT for CX Services in Banking, Financial Services and Insurance (BFSI).



- US has traditionally been the biggest importer of Indian IT exports, as it absorbed over 61.73% of Indian IT & BPM exports during FY21.
- Non-US-UK countries accounted for just 21.38% of the total Indian IT & BPM exports during FY21.



- As of FY21, US and UK were the leading customer markets with a combined share of nearly 79%. However, there is a
  growing demand from APAC, Latin America and Middle East Asia regions.
- Being the low-cost exporter of IT services, India is going to attract more markets in other regions in the same manner in which it tapped the US market.

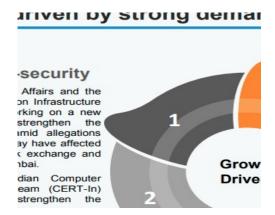
#### IT sector to be driven by strong demand and Indian expertise

#### 1. Talent pool

- NASSCOM has estimated that the digital talent pool in India will cross 1.17 million in FY21, an increase of 32% YoY.
- According to a report published by Microsoft, consultancy firm Bain & Co, and industry body Internet and Mobile Association of India (IAMAI), India produces 16% of the entire world's AI talent pool the third highest in the world.

#### 2. Public cloud market

• Public cloud adoption in India is projected to grow by 30% YoY to reach US\$ 7.3 billion by 2022, driven by rising demand from companies for IT modernization.



## 3. Infrastructure

• Infrastructure software revenue in India was forecasterd to reach US\$ 4.6 billion in 2021, an increase of 12% YoY, driven by rising demand for security-as-aservice offerings, and detection and response capabilities.

#### 4. Policy support

- More liberal system for raising capital, seed money and ease of doing business.
- Government of India announced plans to launch a national programme on AI and setting up of a National AI portal.
- In Union Budget 2022-23, the allocation for IT and telecom sector stood at Rs. 88,567.57 crore (US\$ 11.58 billion).
- The government introduced the STP Scheme, which is a 100% exportoriented scheme for the development and export of computer software, including export of professional services using communication links or physical media.
- Tax holidays for STPI and SEZs

Source: https://www.ibef.org/download/1667887034\_IT\_and\_BPM-August\_2022.pdf

#### 5. Digital Marketing

At a high level, digital marketing refers to advertising delivered through digital channels such as search engines, websites, social media, email, and mobile apps. Using these online media channels, digital marketing is the method by which companies endorse goods, services, and brands. Consumers heavily rely on digital means to research products.

(Source: https://www.nielit.gov.in/aurangabad/content/digital-marketing)



#### 6. Blockchain

- Blockchain can broadly be defined as a new type of network infrastructure (a way to organize how information and value
  moves around on the internet) that create 'trust' in networks by introducing distributed verifiability, auditability, and
  consensus.
- It is estimated that blockchain could generate USD3 trillion per year in business value by 20304. The World Economic Forum (WEF) anticipates that 10% of the global GDP will be stored on blockchain by 2025 and lists blockchain as one of 7 technologies that are anticipated to revolutionize various aspects of our lives.

A Database	A list of records / transactions, like a ledger, that keeps entries are added;
Which is <b>Distributed</b>	Copies of the entire database are stored on multiple network, syncing within minutes / seconds;
adjustably Transparent	Records stored in the database may be made v stakeholders without risk of alteration;
highly Secure	Malicious actors (hackers) can no longer just attack of change any records;

- Potential business features of blockchain solutions
  - o Improving profitability and quality
  - Increasing transparency
  - o Reinventing products and processes
- Blockchain is part of a broader suite of technologies called Distributed Ledger Technologies (DLT). Though often used interchangeably, blockchain technology and distributed ledger technology distinguish themselves in their structures of data storage. Blockchain can be considered a subset of distributed ledger technology in which multiple transactions are stored in 'blocks' and cryptographically linked to the previous block by a 'chain'.
- Blockchain technology, simply stated is the use of distributed databases to store information about transactions between
  parties. A defining feature of these databases is that they cannot be altered except without concurrence of a significant
  fraction of the custodians (and users) of the distributed database. The use of cryptographic functions ensures that transactions
  can be authenticated as originating from a particular identity and transactions completed without the need for any central
  authority.

The first use of this technology that emerged in the public consciousness was by the Bitcoin phenomenon. For long the terms 'blockchain' and 'bitcoin' were used interchangeably without the realisation about the far-reaching impact of this new technology for new models of efficient and transparent governance, especially those involving multiple entities with differing incentives. It was only recently that the tremendous potential presented by this technology has emerged out of the shadows of the Bitcoin revolution and has developed an identity of its own. According to the World Economic Forum, blockchain technologies are one of the 7 technological forces alongside AI, IoT, etc. with the potential to fundamentally change the way the global economy works.

- Core features of blockchain
  - o Recordkeeping on a time-stamped, fault-tolerant ledger
  - o Smart Contracts for decentralized, corruption-proof, self-triggering applications
  - Digitization of assets and new economic models

(Source: https://www.niti.gov.in/sites/default/files/2020-01/Blockchain The India Strategy Part I.pdf)



## Promoting the Adoption of Cutting-edge Technologies to create Significant Economic and Societal Impact

India is now prepping for cutting-edge technologies including 5G, AI, blockchain, augmented reality & virtual reality, machine learning & deep learning, robots, natural language processing, etc. These will be critical in the government and industry, for planning or decision-making, expediting development or analysing deployment, issue solving or product creation, detecting new trends or drawing out linkages and associations.

The Emerging Technologies Division of MeitY is responsible for fostering and promoting the utilization of cutting-edge technologies in the country. The Emerging Technologies Division is supporting work for policy/ strategy papers in the emerging areas like AI, AR/VR, IOT, Blockchain, Robotics, Computer Vision, Drones, etc.

#### Initiatives by MeitY in Emerging Technologies

#### 1. Artificial Intelligence Committees Reports:

AI is expected to change the way we work and live. In view of its positive impact on the economy, the technology is being embraced by the countries across the world. Its proliferation is being regarded as part of the fourth industrial revolution. The Government of India has also envisioned to support research and development and adoption of such technologies. In view of the possible impact of AI on the economy and society and to come out with a policy framework on AI, MeitY constituted four committees on AI.

#### 2. Centre of Excellence (CoE) on Gaming, VFX, Computer Vision & AI at Hyderabad:

This CoE has been set up in collaboration with MeitY, STPI, the gaming industry and the Govt of Telangana in Jan 2020 to provide resources such as mentoring, technology support and funding for Gaming, Animation, VFX, Computer Vision and AI start-ups. It offers integrated programs, CVLAB and Game Lab for start-ups to scale up through its incubation facility. The centre has been branded as IMAGE. The IMAGE accelerator program includes premium plug and play co-working space for start-ups and offers access to the ecosystem which comprises IP owners, mentors, seed funding, investors and a platform to support GoToMarket strategy.

## 3. Centre of Excellence on Blockchain Technology at Gurugram:

The STPI APIARY, a Centre of Entrepreneurship in Blockchain Technology has been setup in collaboration with MeitY, STPI, Govt. of Haryana, Padup Venture Private Limited, IBM, Intel, GBA and FITT in March 2020. This is an initiative to identify and evaluate promising start-ups in the field of Blockchain technology that will be hosted in the STPI Gurugram incubation facility. A Centre of Entrepreneurship (CoE) is a domain-specific specialized incubation facility for start-ups in the area of emerging technologies where the highest-standards and best-practices in terms of infrastructure, technology, leadership, mentoring, training, research & development, funding, networking for the given focus area are made available.

# 4. Design, Development, and Deployment of National AI Portal (INDIAai):

The National AI Portal of India (INDIAai) is a joint venture by MeitY, NeGD and NASSCOM that has been set up to prepare the nation for an AI future. The portal has plethora of research reports, datasets, case studies, educational institutes, courses, and articles about the ever-growing field of Artificial Intelligence.

#### 5. Global Partnership on Artificial Intelligence:

The GPAI is an international and multi-stakeholder initiative to guide the responsible development and use of AI, grounded in human rights, inclusion, diversity, innovation, and economic growth. India is a founding member of GPAI, having joined the multi-stakeholder initiative on June 15, 2020. Since then, India has significantly contributed to the GPAI goals and objectives and is working on various domestic initiatives for the responsible development, deployment, and adoption of AI. As one of the largest Global South economies leading the AI race, India nominated itself for the position of incoming council chair of GPAI. India received more than two-thirds of first-preference votes and was therefore elected as the Incoming Council Chair in November 2022. India will serve as the Incoming Chair in 2023, then subsequently Lead Chair in 2024, and Outgoing Chair in 2025.

(Source: <a href="https://www.meity.gov.in/emerging-technologies-division">https://www.meity.gov.in/emerging-technologies-division</a>)



# **OUR BUSINESS**

Some of the information contained in the following discussion, including information with respect to our plans and strategies, contain forward-looking statements that involve risks and uncertainties. You should read the section "Forward-Looking Statements" for a discussion of the risks and uncertainties related to those statements and also the section "Risk Factors" for a discussion of certain factors that may affect our business, financial condition, or results of operations. Our actual results may differ materially from those expressed in or implied by these forward-looking statements. Our fiscal year ends on March 31 of each year, so all references to a particular fiscal are to the Twelve-month period ended March 31 of that year. In this section, a reference to the "Company" or "we", "us" or "our" means Systango Technologies Limited.

All financial information included herein is based on our "Financial information of the Company" included on page 146 of this Draft Red Herring Prospectus.

#### **OVERVIEW**

We are engaged in the business of providing software solutions that enables companies to design, implement and manage their own customized digital platforms including Web2, Web3 and mobile applications with strong emphasis on data and analytics. We provide range of software solution services including like: website development, mobile app development (both for iOS and Android applications), web3 development, DeFi (Decentralized finance), data engineering, implementation of blockchain, cloud computing, digital marketing etc for companies across sectors such as Financial Services (FinTech), Hospitality, Fantasy Sports, Property Tech etc. Through our software solutions we combine the functionality, flexibility and customer software development for our customers with the Cost effective, speed of implementation and other operational benefits of outsourcing.

Over the years our company has evolved as professional and technical service provider by offering end-to-end technology solutions and support. Our clients range from entrepreneurs and start-up enterprises to established companies, engaged in business of Fantasy Sports, transportation and logistics, Financial Services (FinTech) and various other industries including clients like Sila Inc, Urbansoft Sa(Pty)Ltd, Youtility Ltd, Ulster University, Ireland and others.

Our Company's revenue is primarily generated from exports sales and we are providing our services along with our subsidiaries to various clients spread across 10 countries. Our company is headquartered in Special Economic Zone (SEZs) of Indore that allows us to avail tax benefits as per SEZ norms. Our operations are further facilitated through our wholly owned subsidiary Companies i.e. Isystango Ltd. in UK and Systango LtC in USA.

We benefit from the expertise and experience of our Promoters Nilesh Rathi and Vinita Rathi, who have more than 15 years of experience individually in the associated industry. In the past we along with our promoter have received prestigious awards and accreditations that bear testimony to the faith our customers have in us and our ability to successfully serve and meet their requirements, which includes:

#### **Awards and Accreditations:**

- ISO 9001:2015 for Quality Management Systems
- ISO 27001:2018 for Information Security Management Systems
- Great Place to Work-Certified (Mid-Size Organization) for 2022-23 from Great Place to Work ® Institute, India
- Madhya Pradesh Best Employer Brand Award for 2018-19 and 2021-22-from Employer Branding Institute, India
- Crown Commercial Service Framework, approved UK G-Cloud 13 Supplier.
- Emerging Company for the year for 2019-20 form Dream Companies to work for (9th Edition)
- Women at work leadership Award to our Promoter and Managing Director, Vinita Rathi for 2018-19 from Employer Branding Institute, India
- 25 Fastest Growing Women Entrepreneur to Watch in- 2017 as a "Company Spotlight" to our Promoter and Managing Director, Vinita Rathi from The CEO Magazine, Delhi

Our Company has a strong track record of revenue growth and profitability. The following table sets forth certain key performance indicators for the years indicated:

(Rs. In Lakhs except percentages and ratios)

		(		
Key Financial Performance (based on	-	FY 2021-22	FY 2020-21	FY 2019-20
<b>Consolidated Financial Statements)</b>	<b>September 30, 2022*</b>			
Revenue from operations <sup>(1)</sup>	2239.39	3268.80	2298.96	1428.45
Growth in Revenue from Operations <sup>(2)</sup>	NA	42.19%	60.94%	17.26%



EBITDA <sup>(3)</sup>	641.67	743.47	626.97	304.07
EBITDA Margin <sup>(4)</sup>	28.65%	22.74%	27.27%	21.29%
PAT	572.30	676.99	568.26	251.88
PAT Margin <sup>(5)</sup>	25.56%	20.71%	24.72%	17.63%
Net Worth <sup>(6)</sup>	2296.98	1722.49	1045.50	476.81
RoE(%) <sup>(7)</sup>	28.48%	48.92%	74.66%	66.74%
RoCE (%) <sup>(8)</sup>	29.58%	46.90%	64.88%	61.38%

<sup>\*</sup>Not Annualized

Key Financial Performance (based on Performa Consolidated Financial Statements)	Six months period ended September 30, 2022*	FY 2021-22
Revenue from operations <sup>(1)</sup>	2344.16	3482.82
EBITDA <sup>(3)</sup>	825.76	1093.13
EBITDA Margin <sup>(4)</sup>	35.23%	31.39%
PAT	670.46	872.94
PAT Margin <sup>(5)</sup>	28.60%	25.06%
Net Worth <sup>(6)</sup>	2518.28	1933.46
RoCE (%) <sup>(8)</sup>	31.23%	51.01%

<sup>\*</sup>Not Annualized

#### **Notes:**

#### **Our Competitive Strengths:**

We believe that the following are our primary competitive strength:

#### 1. Qualified and Experienced Promoters and Employee base:

Our sustainable growth in business has been achieved through our founder-led management team with relevant experience and complementary skill sets. We believe that our experienced Promoters have significantly contributed to the growth of our business operations. Our Promoters Nilesh Rathi and Vinita Rathi, have more than 15 years of experiences individually in the associated industry and with their innovative business ideas, customer relationship, in-depth knowledge and excellent management skills, we have served our customers proficiently. Their comprehensive exposure has enabled our company to expand its business across the globe in the countries like: USA, UK, Canada, Australia, Hongkong, Netherlands, Switzerland, South Africa, Qatar etc. We believe that experience of our Promoters enables us to respond to changing market conditions and evolving preferences of our customers and is essential to our overall success and our future growth.

In addition, we have a dedicated team of skilled individuals with technical background and domain expertise in each of our industry verticals that we cater to with a focus on evolving technologies. The teams follow a structured innovation and solutions development process and work with delivery functions to identify the key concerns of our customers and generate solutions, ideas and concepts to address such concerns. We have a dedicated team of 257 engineers who directly work on providing services to clients. We continuously strengthen our engineering expertise by providing in-house training to our team, in order to diversify and update their skill sets and keep them updated with the latest changes in technology.

<sup>(1)</sup> Revenue from Operations means the Revenue from Operations as appearing in the Restated Consolidated Financial Statements/Proforma Consolidated Financial Statement of the respected

<sup>(2)</sup> Growth in Revenue from Operations (%) is calculated as Revenue from Operations of the relevant period minus Revenue from Operations of the preceding period, divided by Revenue from Operations of the preceding period.

<sup>(3)</sup>EBITDA is calculated as Profit before tax + Depreciation + Finance Cost - Other Income

<sup>(4) &#</sup>x27;EBITDA Margin' is calculated as EBITDA divided by Revenue from Operations

<sup>(5) &#</sup>x27;PAT Margin' is calculated as PAT for the period/year divided by revenue from operations.

<sup>(6)</sup> Net worth means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account

<sup>(7)</sup>Return on Equity is ratio of Profit after Tax and Average Shareholder Equity

<sup>(8)</sup>Return on Capital Employed is calculated as EBIT divided by capital employed, which is defined as shareholders' equity plus total borrowings {current & non-current}.



Moreover, the independent directors on our Board, Vikas Jain and Narender Tulsidas Kabra both having experience of around 16 years and 35 years respectively. Their advisory services and inputs are a value addition to our performance, compliance and overall operations.

# 2. Diversified revenue from multiple geographies

Our Company has diversified revenue from multiple geographical locations across the world and most of our revenue is derived from exports sales. As an IT software solutions provider, our presence in multiple geographies as a service provider not only helps us in expanding our client base but also helps us by keeping ourselves in tune with the latest technological advancements worldwide. Our revenue-split from various geographies in recent periods is set out below:

(Rupees in Lakhs excepts percentage)

Caagranhiaal	As of and for the year/period ended (Based on Standalone Financial statement)								
Geographical Areas	September 30, 2022	%	March 31, 2022	%	March 31, 2021	%	March 31, 2020	%	
USA	1458.30	68.43%	2093.99	67.39%	1371.19	60.75%	841.05	58.88%	
UK	402.62	18.90%	474.81	15.28%	476.54	21.11%	292.94	20.51%	
Canada	113.92	5.35%	236.80	7.62%	237.03	10.50%	108.22	7.58%	
Others	156.13	7.32%	301.70	9.71%	172.33	7.63%	186.24	13.03%	
Total	2130.97	100.00%	3107.80	100.00%	2257.09	100.00%	1428.85	100.00%	

#### 3. Diversified Client base.

We serve a diversified client base catering to various industries belonging to sectors including Financial Services (FinTech), Hospitality, Travel, and Fantasy Sports etc. We have developed long-standing relationships with some of these customers, which have been with us for over five years. Our existing client relationship helps us to get repeat business from our clients. We believe that our relationship with the existing clients represents a competitive advantage in our business strategy and to the growth of our business.

(Rupees in Lakhs excepts percentage)

	As of and for the year/period ended (Based on Standalone financial statement)								
Verticals	September 30, 2022	%	March 31, 2022	%	March 31, 2021	%	March 31, 2020	%	
IT	1139.81	53.49%	989.63	31.84%	732.83	32.47%	492.03	34.44%	
Fantasy Sports	197.53	9.27%	493.56	15.88%	310.59	13.76%	259.71	18.18%	
FinTech	62.689	2.94%	442.68	14.24%	179.14	7.94%	26.27	1.84%	
Hospitality	220.76	10.36%	344.84	11.10%	274.17	12.15%	158.94	11.12%	
Others	510.18	23.94%	837.09	26.94%	760.36	33.69%	491.90	34.43%	
Total	2130.97	100.00%	3107.80	100.00%	2257.09	100.00%	1428.85	100.00%	

#### 4. End-to-end solutions and support

We provide end to end IT services to our customers that support their software development and applications starting from Entrepreneurial Discovery Process, planning & creating the architecture of software, designing, software development, quality Assurance and testing, DevOps-CI/CD and finally providing support and maintenance services. We focus on updating our service offerings to meet the evolving needs of our clients. These offerings are suitable for companies of all sizes. Our wide range of offerings enable newly incorporated companies to scale up their business with minimize internal resource consumption. We believe that our end-to-end IT services and solutions enables us to grow our client relationships and scope of engagements, as well as instill our clients with confidence in our ability to address their diverse and dynamic business needs.

#### 5. Strong User Interface (UI)/ User Experience (UX) Design Capabilities and hyper-focus on customer success

The growing dependence of many businesses on web applications and mobile applications has led many companies to place increased priority on UI/ UX in an effort to improve the user's overall experience. We consistently get recognised for our design capabilities and for the majority of our customers, we build user interfaces and user interaction capabilities which include the aesthetic appearance of the device, response time and the content that is presented to the user within the context of the user interface. We follow an agile and rapid iteration delivery model that allows us to be hyper-focused on customer success.



# **Our Business Strategies:**

#### 1. Grow our business by enhancing our technological capabilities and expanding our domain expertise

We have consistently increased our technological capabilities and expanded our domain expertise. Most recently, we have added capabilities including working on Augmented Reality, Machine Learning and Artificial Intelligence. We intend to continue growing our existing technological capabilities and expanding our domain expertise by identifying sectors with growth potential and recruiting industry experts in such sectors who can add value to our products and solutions and help us gain credibility in the market and expand our business verticals. Our Company intends to continuously achieve higher levels of excellence in its services and implement dynamic and diverse specifications of our customers. We want to continue to work towards the up gradation and modernization of our infrastructure and technology.

#### 2. Evaluate strategic acquisition and alliance opportunities

We plan to continue to develop and invest in efficient and effective resources to further strengthen our technological capabilities including our focus on hiring and retaining strong technology talent. We intend to explore and evaluate strategic acquisition to gain access to track record, add new technologies for our solutions, target new industry sectors and clients as well as drive synergies with our existing business ventures. We believe that standardized data services offered by established companies in the industry do not completely address these challenges for niche and nascent companies that require a customized approach, and concerns around the growing data privacy regimes. We propose to target such companies by providing different services to clients at different levels of data-readiness in their respective businesses.

## 3. Continue to maintain strong relationships with our customers

We believe that maintaining strong relationship with customers is a most critical factor to keep the business growing and secure repeat business. We will continue to focus on timely delivery of quality services which will help in forging strong relationships with our customers and gaining increased business from them.

We have long-standing relationships with our customers across the world. This is partly due to the high criticality of our services and technological capabilities catering to the business needs of customers across various sectors. We establish long-term relationships with our customers for multi-layered engagement with various departments and divisions of the customer's organisations. We also conduct regular senior management reviews with our key customers to engage them for feedback and future opportunities. Furthermore, our Promoter and Managing Director, Vinita Rathi is a regular speaker at various prestigious Block chain and IT events such as Mobile World Congress, in Barcelona which impart confidence in our service offerings and create awareness about our company through word of mouth.

## 4. Attract, develop and retain highly-skilled employees

Our employees are one of our most important assets. We are recognized as "a Great Place to Work Certified". We focus on the quality and level of service that our employees deliver by investing in recruitment, development, retention, maintenance of a culture of innovation and by creating both a challenging and rewarding work environment. Our talent development strategy focuses on engaging, motivating and developing a high performing workforce and we aim to create and sustain a positive workplace culture for our employees and benchmark ourselves against our peers.

#### **OUR LOCATIONS:**

Registered Office	Third Floor (LHS), STP-I Crystal IT Park, Ring Road, Indore 452010, Madhya Pradesh, India
<b>Administrative Office</b>	Fourth Floor (LHS), STP-I Crystal IT Park, Ring Road, Indore 452010, Madhya Pradesh, India
<b>Branch Office</b>	148 FB, 2nd floor, Scheme No 94, Goyal Nagar, Ring Road, Indore 452001 Madhya Pradesh, India

## **OUR SERVICE PORTFOLIO**

We offer services across the whole product development lifecycle, including requirement analysis, design, implementation, integration and testing for our projects. In addition, we also engage in maintenance where our customers outsource their technical support and maintenance for their products to us and we render such support for our customer's products. Our service offerings include



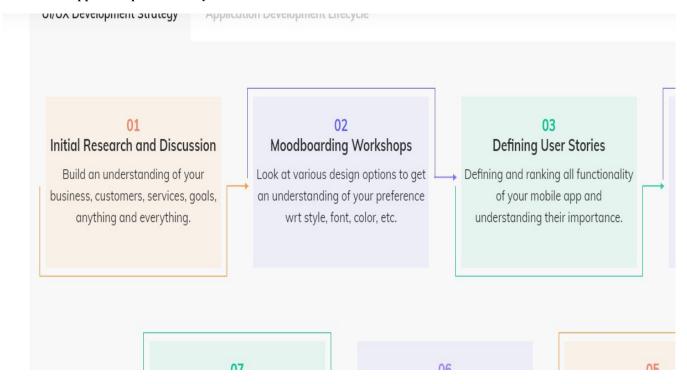
### 1. Full Cycle Product Development

We offer entire web and mobile app development lifecycle- from strategy, design, development, quality to launch. Mobile applications are built for different operating systems, like iOS and Android. Thus our end-to-end IT software solutions for various sectors through web and mobile app development enables startups and scale-up enterprises to offer wide range of products and solutions.

Applications development is the designing of software for a specific user or group of users to address their specific needs. Given the rapid pace of technology and business models transformation, our general recommendation to customers is – 'buy what you can, build what you must'. At the same time, with the evolution of low-code/ no-code platforms in the recent past it has become easy, fast & cost effective to customise applications. We offer below mentioned services for customise application development addressing the entire spectrum of the solution life cycle:

- Application Design & Development
- Mobile Apps Development
- Application Maintenance & Support
- Application Re-engineering & Modernization

### Our Mobile App Development Life Cycle:



### 2. Data Engineering and Machine Learning Services

We offer services to our customers to make informed decisions based on insights from their data, enabling them to grow and differentiate from their competitors at an accelerated pace. Our data engineering services include data aggregation, storage, organization and optimization, analytics, and machine-learning algorithms that serve purposes like: data analysis and fulfill other needs and requirement of our clients like budgeting and forecasting, built recommendation systems and sentiment analysis models etc for increased customer engagement. Our data engineering services enable organisations to:

- Organise their data from various data stores over to cloud storage like Amazon S3, data lake etc.;
- Build ETL ("Extract, Transform, and Load") pipelines;
- Implement the right business intelligence tools;
- Build Machine Learning systems; and
- Make actionable insights accessible to the stakeholders via dashboards, graphs and other suitable material.



Data Engineers solve problems using this approach:-

- a) Studying The Problem:- As with any project, we start by studying Customers product needs or challenges, documenting requirements and what is the value Customers are looking for from the data.
- b) Exploratory Data Analysis:- Here we review Customer current data infrastructure and explore datasets to find anomalies, missing values, dependencies and patterns.
- c) Data Modeling and Evaluation:- After Exploratory Data Analysis we, our data scientists now train numerous models to define which one of them provides the most accurate results. We choose the right model for customers in terms of accuracy, simplicity and performance.
- d) Data Preparation:- We prepare the data by cleaning it and transforming it into a unified format.
- e) Designing The Solution and Deployment:- Depending on the solution we are trying to build, if it's a BI product, we will share reports and dashboards with customers or if it's a ML algorithm, we'll share a custom ML-driven app for Customer use or integrate it with the needed applications.

Our Data Engineering Software Development Techniques

Development Techniques.



# **Predictive Modeling**

Predict events of significance to your operations and improve confidence.



### Statistical Modeling

Perform analysis with limited dat



# Machine Learning & Neural Networks

Take your insights to a deeper level using all of your data.



# Data Wrangling & ETL

Organize your data into data stor



Visualization



Natural Language Pro

#### 3. Web3 and Blockchain Solutions

Blockchain technologies allow us to help startups and other enterprises to seamlessly adopt the technology and build mature product implementations. We bring the right mix of capabilities and technical skills according to the client needs, strategic vision, and infrastructure.

Starting from understanding the business and requirements, we follow a multidisciplinary approach to provide customized Blockchain development and token rollout services. This includes strategy assessment, rapid prototyping, solution design, complex implementation to third-party integration, add-ons and entire ecosystem management. Our Blockchain team have experience in building NFTs, DApp, DeFi, Metaverse implementations, DAOs, Exchanges & wallet integrations, custodial services, smart contracts, marketplaces, Web3 Apps and many more. Ethereum, Polygon, Binance Smart Chain (BSC), Solana Tron and Flow are amongst few of the public Blockchains and smart contract platforms we specialize in.

### 4. DevOps

Our DevOps consulting services offer to introduce best practices for security, deployments, and enable constant monitoring of production environment which allows us to make production environment stable, faster and enable risk free multiple deployments throughout the day without causing any outages. As DevOps service provider, we review current state of production, identify gaps and deviations from best practices, create action plans for long-term success and execute.

Our DevOps specialists bring together the development & operations teams and work towards optimizing both the productivity of developers and the reliability of operations. Our DevOps consulting services are about striving to communicate frequently, increase efficiencies, and improve the quality of services you can provide to your customers. Quality assurance and security teams also play a huge part in our DevOps services. Our DevOps Consulting Services includes Platform and Cloud Management, Continuous Integration and Delivery (CI/CD) and Continuous Testing and Monitoring.



### 5. Digital Marketing

We help to define Customers USP, build brand, reach target audience, get leads and increase revenue. We understand target audience, user persona, goals and target market. This helps digital marketing experts align goals, understand and outline the unique challenges and then experiment with some creative digital marketing solutions according to the need and requirement of the client. Our Digital Services includes Search Engine Optimisation, Social Media Marketing and Ad Campaigns, Mobile Advertising etc.

### 6. Product Architecture and design

We provide product architecture and design services to clients. Our expertise in user interface, user experience, architecture and development services allows us to offer a complete solution to our customers to meet their critical product development needs.

#### 7. Cloud Services

We have helped our clients fix issues, develop a strategy, utilize managed services, or further modernize and secure their applications and infrastructure. Within our distinct development strategy, we leverage solution accelerators, reference architecture, and tools to deliver functional cloud software development services. Altogether helping businesses to fast-track their transformation journey from conventional, on-premise, and custom hardware platforms to cloud-native, software-controlled solutions supporting next-generation services. We help manage our customer's platforms on the cloud with AI-driven DevOps services. We help introduce best practices for security, and deployments and enable constant monitoring of our customer's production environment.

### **Our Steps to Delivering Cloud Success:**

### 1. Re-imagine the Workflow

Analyze and engage with the business to re-imagine the business workflow and introduce new services and products to market, all enabled by Cloud technologies.

### 2. Architect the Migration

Understanding the challenges of re-platforming and re-hosting to deliver a transformational shift and refuel your business to drive new competitive advantages.

#### 3. Lay the Groundwork

Strategize how to exploit the Cloud for business and create a business case, design a Cloud architecture and have governance/policies in place to manage the new world.

### 4. Innovate in Delivery

Propose innovative cloud solutions to embrace new agile ways of working and delivering service/product experience in a cloud-driven environment.

#### 5. Integration

Connect, optimize, and manage Cloud solutions across a broad choice of platforms by considering integration processes for the business.

#### 6. Managed Services

Assess the assistance of a cloud services company to assure the Cloud is secured, resilient, compliant, cost-effective, and suitably service managed.

# 8. Continuous Engineering and Product support

We provide continuous engineering and product support post-launch to our customers. Our service includes bug/error fixing, feature enhancements, and ongoing product development. Our services include multi-channel continuous support on basis at all levels.



### **BUSINESS PROCESS:**

#### Pre Sales:-

- ➤ Lead Generation & Qualification:- Lead generation is about identifying customers or prospects depending on their requirement. It is an ongoing exercise to generate new business. The most important sources are: Incoming leads through our website or as a result of our digital campaigns, customer references, Inside Sales etc.
- Preliminary requirement analysis:- It is a detail process to understand the requirement of the IT service required by the prospects in terms of efficiency, and user interface of the IT need.
- **Estimation Process:-** Estimation process is about estimating and evaluating the man hours required to achieve the requirement of the Client in terms of the IT service.
- > Proposal creation and negotiation:- To document the entire process of execution with every stage for agreement with client and keeping it for record purpose.
- > Contract Sign off:- After end to end negotiation the contract will be signed carrying the terms and conditions agreed upon.

#### Post Sales:-

- **Project kick off:-** It involves deploying of key resources & understanding the technology to initiate the execution.
- ➤ Knowledge Transfer (KT) and Secondary Analysis: In depth study and knowledge transfer of the project requirement based on clients functional requirements.
- > **Design:** In a nut shell design means lay outing the functional execution with step to step defining of the operational functionalities.
- ➤ **Development:-** After end to end study and finalising the layout chart or design, development is a core process which involves use of technology, data centres, language, for creating operational model which will lead to functioning as per the requirement of the client.
- ➤ Quality Assurance (QA) Testing: Once the requirement is channelized into operational working, the same is tested again and again to make it operationally error free. It's a routine process we undergo the same for each of the service we provide.
- > User Acceptance Test Support (UATS):- It's a refining process which is for satisfaction of clients regarding their operational requirement and functioning of the delivered service in that manner.
- **Project Sign off and Final Delivery:-** Once the client is satisfied in terms of operational functionality the project is signed of as an official document and final delivery of the service has been handed over the client.
- > Maintenance:- Once a version of the project is released to production, there is usually a maintenance team that look after any post-development issues.

### **Top Customers Contribution to Revenue**

The following table sets forth the revenue bifurcation from customers for period ended September 30, 2022 and for the financial year ended 2022, 2021 and 2020:

(Rs. in Lakhs except percentage)

As of and for the year/period ended								
Revenues	September	%	March 31,	%	March 31,	%	March 31,	%
	30, 2022		2022		2021		2020	
Top 5 customers	1677.21	78.71%	1487.24	47.86%	1340.72	59.40%	798.66	55.91%
Top 10 customers	1911.67	89.71%	2030.42	65.34%	1692.14	74.97%	1071.68	75.02%



### **Pricing Model**

Our engagements with our clients are typically governed by a master services agreement, with individual projects delivered pursuant to project-specific agreements under a master services agreement. We price our services on a fixed-price, fixed-time basis or a time-and-materials basis, and we typically take responsibility for project execution. We use in-house built model based on the processes and people that we plan to use and our past project experience to estimate the effort and risks involved with individual client engagements.

#### INSTALLED CAPACITY & CAPACITY UTILISATION:-

As our Company does have any Plant and Machinery, thus installed capacity or capacity utilization is not applicable

### **COLLABORATIONS/TIE UPS/ JOINT VENTURES:**

As on date of the Draft Red Herring Prospectus, our Company does not have any Collaborations/Tie-ups/Joint Ventures.

### **EXPORT OBLIGATION:**

Our Company does not have any export obligation, as on date of this Draft Red Herring Prospectus.

### **SALES AND MARKETING:-**

We have marketing teams that take several initiatives to expand the client base that we can potentially acquire in our target markets. Our senior management is actively involved in maintaining client relationships and business development through interaction at different levels in the client organization.

We identify sales opportunities in several ways, including

- 1. Traditional sales process;
- 2. Senior management relationships;
- 3. Referrals from our existing clients;
- 4. Inquiries from our website.
- 5. Publishing newspapers, organising webinar, attending networking events etc

Our promoter, Vinita Rathi is a regular speaker at various prestigious Blockchain and IT events such as Mobile World Congress, in Barcelona, Blockchain conference, Berlin. We have invested in, and plan to continue to invest in, creating awareness about "Systango" in India as well as globally. We believe that will contribute in attracting and retaining talent and clients both.

### **COMPETITION:-**

In today's dynamic business environment which is filled with rapid change of technology, government policies, mounting competitive threats and constant new entrants into market, makes it challenging to sustain and handle the intricacies and provide competitive solutions to its clients. We face competition from domestic and international Companies. We foresee this competition to continue to grow as the demand for software driven solutions increases. Apart from that, clients may reduce their dependency on vendors in India and outsource work to other offshore destinations such as USA, UK, Canada, Australia, Hongkong, Netherlands, Switzerland, South Africa, Qatar etc. Further we believe that our competition also depends on several factors which include currency fluctuations, changing business framework, information technology policies, difficult to retain skilled staff etc.

We believe the principal elements of competition in IT industry are price, timely delivery and reliability and most importantly our pace in keeping up with the required changing technology in the industry. We believe that our cost effective and integrated offerings, our focus on customer satisfaction and our reliability combined with our quality consciousness provides us with competitive advantage in many of our products. We have a number of competitors offering products and services similar to us like

- InfoBeans Technologies Ltd
- Innovana Thinklabs Limited
- Ksolves India Ltd.



### **Infrastructure & Utilities:**

Our registered office and Administrative Office are located at IT Park, Indore in leased premises on 3<sup>rd</sup> and 4<sup>th</sup> floor of Block A. All our offices are equipped with computer systems, servers, relevant software and other communication equipment's, uninterrupted power supply, internet connectivity, security and other facilities, which are required for our business operations to function smoothly. These offices house our development centre and general, administrative and sales offices

#### **Network and Infrastructure**

Our Information System Department provides network and computing services and is designed to ensure the security and availability of the network to enable our business to run smoothly without interruptions. We have backup links in place. Our entire network system and servers are closely monitored, standard operating procedures include:

**Power** – The Company require regular and uninterrupted power supply for our day to day business activates including lightings, systems, etc. adequate power supply is available.

Water – Our registered office and stores have adequate water supply position from the public supply utilities and the same is used for drinking and sanitation purposes. Our current water consumption at our registered office and stores is minimal and the same is sourced from the local sources.

#### **EMPLOYEES:**

We believe that our ability to maintain growth depends to a large extent on our strength in attracting, training, motivating and retaining employees. We get placed as the "Best places to work for" and were also recognised as "Madhya Pradesh Best Employer Brand Award". As on September 30, 2022, Our Company has employed 281 permanent full-time employees including managerial personnel. Apart from above as on September 30, 2022 our company has 15 interns/trainees. We arrange for employees to participate in development training and advanced training throughout their employment, with most of such programs being run inhouse.

Sr. No.	Departments	No. of Employees
1.	Administration	4
2.	Finance & Accounts	2
3.	HR	5
4.	Talent acquisition	4
5.	Marketing & Sales	7
6.	IT Networking	2
7.	IT Developers	257
	Total	281

#### **PROPERTY:-**

### **INTELLECTUAL PROPERTY:**

Sr. No	Brand Name/Logo/ Trademark	Clas s	TM Categor y	Owner	Trademark Number/ Application No./ Registratio n Certificate Number	Issuing Authority	Date of Application	Current Status
1.	Partnering With People We Work	42	Trade Mark	Systematix Technocrate s Pvt. Ltd.	Application No. 2869991 Certificate No. 1360629	Registrar of Trademark s	December 26, 2014	Registere d



2.	<code punt=""></code>	42	Trade Mark	Systematix Technocrate s Pvt. Ltd.	Application No. 2869989 Certificate No. 1384391	Registrar of Trademark s	December 26, 2014	Registere d
3.	Systango We Make the Impossible, Possible.	42	Trade Mark	Systango Technologie s Private Limited	Application No. 3690025 Certificate No. 2804868	Registrar of Trademark s	November 29, 2017	Registere d

### **MATERIAL PROPERTIES:**

The following table sets forth the location and other details of the leasehold properties of our Company.

Sr. No	Location	Owned/ Rented	Purpose of Use	Description
1.	Third Floor (LHS), STP-I Crystal IT Park, Ring Road, Indore 452010, Madhya Pradesh, India	Rented	Registered Office	Lease and License Agreement dated 19.10.2016 between Madhya Pradesh Audyogik Kendra Vikas Nigam (Indore) Limited & Systango Technologies Private Limited for a term of 05 years. Company has applied for renew of lease and license agreement vide letter dated November 30, 2011 and further reminder letter dated December 15 2022.
2.	Fourth Floor (LHS), STP-I Crystal IT Park, Ring Road, Indore 452010, Madhya Pradesh, India	Rented	Administrative Office	Lease and License Agreement dated October 10, 2017 between Madhya Pradesh Audyogik Kendra Vikas Nigam (Indore) Limited & Systango Technologies Private Limited for a term of 05 years. Company has applied for renew of lease and license agreement vide letter dated January 05, 2023.
3	148 FB, 2 <sup>nd</sup> floor, Scheme No 94, Goyal Nagar, Ring Road, Indore 452001 Madhya Pradesh, India	Rented	Branch Office	Rent Agreement dated December 01, 2022 between Nilesh Rathi HUF and Systango Technologies Limited for a term of 11 months.

### **INSURANCE:**

Our business is subject to loss due to theft or occurrence of any unforeseen event such as fire, earthquake, other natural calamities, terrorism and force majeure events. We maintain insurances for the same which include Combined Fire and Burglary Shield Policy-Sookshma, Errors and Omissions Insurance Policy, Group Health Policy for employees, Keyman insurance policies for promoter directors, Commercial General Liability Policy and Vehicle insurance. We believe that our insurance coverage is adequate for our business needs and operations. Our insurance policies may not be sufficient to cover our economic loss. For further details, kindly refer the section on "Risk Factors" beginning on page 25 of this Draft Red Herring Prospectus. Our insurance coverage may not adequately protect us against all material hazards, which may affect our business, results of operations and financial condition.

# **CORPORATE SOCIAL RESPONSIBILITY:**

Our Company has adopted a CSR policy vide Board resolution dated April 04, 2021 in compliance with the requirements of the Companies Act and the Companies (Corporate Social Responsibility Policy) Rules, 2014. Our Company contributed Rs. 8.04 lakhs for the Fiscal FY 2021-22.



### **KEY INDUSTRY REGULATIONS AND POLICIES**

The following description is a summary of the relevant regulations and policies as prescribed by the Government of India and other regulatory bodies that are applicable to our business. The information detailed in this chapter has been obtained from various legislations, including rules and regulations promulgated by the regulatory bodies that are available in the public domain. The regulations and policies set out below may not be exhaustive, and are only intended to provide general information to the investors and are neither designed nor intended to be a substitute for professional legal advice. The Company may be required to obtain licenses and approvals depending upon the prevailing laws and regulations as applicable.

For details of such approvals, please see the section titled "Government and other Approvals" on page 210 of this Draft Red Herring Prospectus -

This chapter has been classified as under:

- A. Core Industrial Laws
- B. Corporate and Commercial Laws
- C. Labor and Employment Laws
- D. environmental Laws
- E. Tax Laws
- F. Foreign Regulations
- G. Intellectual Property Laws

#### A. CORE INDUSTRIAL LAWS

#### Special Economic Zones Act, 2005 ("SEZ Act") and Special Economic Zones Rules, 2006 ("SEZ Rules")

The SEZ Act provides for the establishment, development and management of special economic zones for the promotion of exports. The SEZ Act constitutes a Board of Approval to whom any person wishing to establish a special economic zone may make a proposal. The Central Government has the power to notify specially identified areas as special economic zones, based on communications received from the Board of Approval regarding such a proposal and the fulfilment of certain requirements by the person making such a proposal. The SEZ Act empowers the Central Government to appoint a development commissioner to ensure the speedy development of a special economic zone and the promotion of exports therefrom. Any person intending to set up a unit for carrying on authorised operations in a special economic zone may submit a proposal to the development commissioner. Any goods or services exported out of, or imported into, or procured from the rest of India excluding special economic zones, by a unit in a special economic zone or a developer of a special economic zone, shall, subject to the terms and conditions prescribed, be exempt from the payment of taxes, duties or cess under the specified enactments. The SEZ Rules prescribe the procedure for the establishment of a unit within a special economic zone, and the terms and conditions for the grant of permission to operate within a special economic zone by the development commissioner.

### Information Technology Act, 2000 and the rules made thereunder ("IT Act")

The IT Act creates liability on a body corporate which is negligent in implementing and maintaining reasonable security practices and procedures, and thereby causing wrongful loss or wrongful gain to any person, while possessing, dealing or handling any sensitive personal data or information in a computer resource owned, controlled or operated by it but affords protection to intermediaries with respect to third party information liability. The IT Act also provides for civil and criminal liability including compensation, fines and imprisonment for various computer related offences. These include offences relating to unauthorized access to computer systems, damaging such systems or modifying their contents without authorization, unauthorized disclosure of confidential information and committing of fraudulent acts through computers. In April 2011, the Department of Information Technology under the then Ministry of Communications and Information Technology notified the Information Technology (Reasonable Security Practices and Procedures and Sensitive Personal Data or Information) Rules, 2011 (the "IT Personal Data Protection Rules") under Section 43A of the IT Act and notified the Information Technology (Intermediaries Guidelines) Rules, 2011 and Information Technology (Reasonable security practice and procedure and sensitive personal data or information) Rules, 20211 (the "IT Intermediaries Rules") under Section 79(2) of the IT Act. The IT Personal Data Protection Rules prescribe directions for the collection, disclosure, transfer and protection of sensitive personal data. The IT Intermediaries Rules require persons receiving, storing, transmitting or providing any service with respect to electronic messages to not knowingly host, publish, transmit, select or modify any information prohibited under the Intermediaries Rules and to disable such information after obtaining knowledge of it.



### <u>Information Technology (Reasonable Security Practices & Procedure & Sensitive Personal Data or Information)</u> Rules, 2011

Information Technology (Reasonable security practices and procedures and sensitive personal data or information) Rules, 2011 came into effect on 11th April, 2011. It provides rules for collection, disclosure, transfer and security of data. The Personal Data Protection Rules further require the Body Corporate to provide a privacy policy for handling and dealing on personal information, including sensitive personal data. Such policy is required to be published on the website of the Body Corporate. Disclosure of information to any third party is mandate to be permitted by the concerned authority and from the provider of that information. The security standards are to be certified and audited on a regular basis.

### **Data Protection Bill ("Bill")**

The Bill, which proposes to supersede certain provisions of the Information Technology Act, 2000 deals with the provisions relating to compensation payable by companies for failure to protect personal data. The Bill also establishes a Data Protection Authority of India. On December 16, 2021, the Joint Parliamentary Committee submitted its report to the Indian Parliament after two years of deliberations on the Bill. The scope of the Bill has undergone an expansion and will now cover both personal and non-personal data. The Bill has been renamed from "Personal Data Protection Bill" to "Data Protection Bill (Bill)."

### **National Digital Communications Policy 2018**

With significant capabilities in both telecommunications and software, India, more than most countries, stands poised to benefit from harnessing new digital technologies and platforms to unlock productivity, as well as to reach unserved and underserved markets; thus, catalysing economic growth and development, generating new- age jobs and livelihoods, and ensuring access to next generation services for its citizens. This policy aims for Universal Coverage rather than revenue maximization. This policy and principles framework will enable creation of a vibrant competitive telecom market to 97 strengthen India's long-term competitiveness and serve the needs of our aspiring nation. The Policy aims to remove regulatory barriers and reduce the regulatory burden that hampers investments; innovation and consumer interest and identifies steps to strengthen the sector's institutional mechanism and legislative framework, to ensure that India's economy and citizens can derive the full potential of its digital communications sector.

### **Data Center Policy, 2020**

Indian Data Centre market has seen tremendous growth in the past decade, riding on the explosion of data through smart phones, social networking sites, ecommerce, digital entertainment, digital education, digital payments and many other digital businesses/ services. This growth in data is further stimulated by adoption of emerging technologies such as quantum computing, artificial intelligence, internet of things etc. While the Data Centre sector is witnessing growth in the country, there are known impediments to its growth such as lack of infrastructure or Industry status of the Data Centres, complex clearance processes, time consuming approvals, high cost of power, lack of published standards, absence of specialized building norms for building the Data Centres, submarine cable network connectivity limited to few states and high cost of capital and operational expenditure etc. This policy aims to offset these challenges in order to accelerate the current pace of growth and propel India in becoming a global Data Centre hub. Several states have also formulated their own data center policy in line with the central policy.

### Software Technology Parks Scheme ("STP Scheme")

To implement the STP Scheme, a 100% export-oriented scheme for the development and export of computer software, Software Technology Parks of India ("STPI") was established and registered as an autonomous society under the Societies Registration Act, 1860, under the Ministry of Electronics and Information Technology, Government of India on June 5, 1991. The STP Scheme covers export of professional services using communication links or physical media and any entity desiring to export its entire production of goods and services (except permissible sales in the domestic tariff area) is eligible to register with the relevant STPI. The STP Scheme is governed by the Foreign Trade Policy, 2015 -2020 read with the Handbook of Procedures, 2015- 2020.

#### Information Technology (Intermediaries Guidelines) Rules 2011

Government has notified Information Technology (Intermediaries guidelines) Rules, 2011 under Section 79 of the Information Technology Act, 2000. These rules provide for the intermediaries which includes social networking sites to



observe due diligence and safeguards for prevention of hosting of obscene, blasphemous, pornographic, paedophilic, defamatory etc. material on their website. Further, sections 67, 67A and 67B of the Information Technology Act, 2000 provides stringent punishment and fine for publishing or transmitting obscene material in electronic form as well as for publishing or transmitting material containing sexually explicit act, or depicting children engaged in sexually explicit act.

The Intermediaries Rules require persons receiving, storing, transmitting or providing any service with respect to electronic messages to not host, publish, transmit or share any information prohibited under the Intermediaries Rules and to disable such information after obtaining knowledge of it. Further, the Department of Personnel and Training under the Ministry of Personnel, Public Grievances and Pensions, GoI has proposed to introduce a new legal framework that would balance national interest with concerns of privacy, data protection and security.

### B. CORPORATE AND COMMERCIAL LAWS

#### Companies Act, 2013

Companies Act primarily regulates the formation, financing, functioning and restructuring of separate legal entity as companies. The Act provides regulatory and compliance mechanism regarding all relevant aspects including organizational, financial and managerial aspects of companies. The provisions of the Act state the eligibility, procedure and execution for various functions of the company, the relation and action of the management and that of the shareholders. The law lays down transparency, corporate governance and protection of shareholders & creditors. The Companies Act plays the balancing role between these two competing factors, namely, management autonomy and investor protection.

#### Competition Act, 2002

The Competition Act, 2002 came into effect on June 1, 2011 and has been enacted to "prohibit anti-competitive agreements, abuse of dominant positions by enterprises" and regulates "combinations" in India. The Competition Act also established the Competition Commission of India (the "CCI") as the authority mandated to implement the Competition Act. The Act prohibits Combinations which are likely to cause an appreciable adverse effect on competition in a relevant market in India. The CCI may enquire into all combinations, even if taking place outside India, or between parties outside India, if such combination is likely to have an appreciable adverse effect on competition in India.

### **Indian Contract Act, 1872**

Indian Contract Act codifies the way we enter into a contract, execute a contract, implementation of provisions of a contract and effects of breach of a contract. The Act consists of limiting factors subject to which contract may be entered into, executed and breach enforced as amended from time to time. It determines the circumstances in which promise made by the parties to a contract shall be legally binding on them.

### The Registration Act, 1908 ("Registration Act")

The Registration Act was passed to consolidate the enactments relating to the registration of documents. The main purpose for which the Registration Act was designed to ensure information about all deals concerning land so that correct land records could be maintained. The Registration Act is used for proper recording of transactions relating to other immovable property also. The Registration Act provides for registration of other documents also, which can give these documents more authenticity. Registering authorities have been provided in all the districts for this purpose.

### Indian Stamp Act, 1899 (the "Stamp Act")

Under the Indian Stamp Act, 1899 (the "Stamp Act") stamp duty is payable on instruments evidencing a transfer or creation or extinguishment of any right, title or interest in immovable property. Stamp duty must be paid on all instruments specified under the Stamp Act at the rates specified in the schedules to the Stamp Act. The applicable rates for stamp duty on instruments chargeable with duty vary from state to state. Instruments chargeable to duty under the Stamp Act, which are not duly stamped, are incapable of being admitted in court as evidence of the transaction contained therein and it also provides for impounding of instruments that are not sufficiently stamped or not stamped at all.



### The Arbitration and Conciliation Act, 1996

This act was enacted by Parliament in the Forty-seventh Year of the Republic of India to consolidate and amend the law relating to domestic arbitration, international commercial arbitration and enforcement of foreign arbitral awards as also to define the law relating to conciliation.

### The Insolvency and Bankruptcy Code, 2016

The Insolvency and Bankruptcy Code, 2016 (the "code") cover Insolvency of individuals, unlimited liability partnerships, Limited Liability partnerships (LLPs) and companies. The Insolvency Regulator (The Insolvency and Bankruptcy Board of India) has been established to exercise regulatory oversight over (a) Insolvency Professionals, (b) Insolvency Professional Agencies and (c) Information Utilities.

# The Micro, Small and Medium Enterprises Development Act, 2006 r/w Industries (Development and Regulation) Act, 1951

The Act provides for facilitating the promotion and development and enhancing the competitiveness of micro, small and medium enterprises. The Central Government is empowered to classify by notification, any class of enterprises including inter-alia, a company, a partnership, firm or undertaking by whatever name called, engaged in the manufacture or production of goods pertaining to any industry specified in the First Schedule to the Industries (Development and Regulation) Act, 1951 as: (i) a micro enterprise, where the investment in plant and machinery does not exceed Rs. 25,00,000/- (Rupees Twenty Five Lakhs Only) (ii) a small enterprise, where the investment in plant and machinery is more than Rs. 25,00,000/- (Rupees Twenty Five Lakh Only) but does not exceed Rs. 5,00,00,000/- (Rupees Five Crores Only); or (iii) a medium enterprise, where the investment in plant and machinery is more than Rs. 5,00,00,000/- (Rupees Five Crores Only) but does not exceed Rs. 10,00,00,000/- (Rupees Ten Crores Only). The MSMED Act inter-alia stipulates that any person who intends to establish, a micro or small enterprise or a medium enterprise engaged in rendering of services, may at his discretion and a medium enterprise engaged in the manufacture or production of goods as specified hereinabove, file a memorandum of micro, small or medium enterprise, as the case may be, with the prescribed authority.

### Negotiable Instruments Act, 1881

In India, any negotiable instruments such as cheques are governed by this Act, Section 138 of the Act, makes dishonor of cheques a criminal offence if the cheque is dishonored on the ground of insufficiency of funds in the account maintained by a person who draws the cheque which is punishable with imprisonment as well as fine.

### C. LABOUR AND EMPLOYMENT LAWS

### **Industrial (Development and Regulation) Act, 1951**

This Act has been liberalized under the New Industrial Policy dated July 24th, 1991, and all industrial undertakings have been made exempt from licensing except for certain industries such as distillation and brewing of alcoholic drinks, cigars and cigarettes of tobacco and manufactured tobacco substitutes, all types of electronic aerospace and defense equipment, industrial explosives including detonating fuses, safety fuses, gun powder, nitrocellulose and matches and hazardous chemicals and those reserved for the small scale sector. An industrial undertaking, which is exempt from licensing, is required to file an Industrial Entrepreneurs Memorandum ("IEM") with the Secretariat for Industrial Assistance, Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India, and no further approvals are required.

# Child Labour (Prohibition and Regulation) Act, 1986

This statute prohibits employment of children below 14 years of age in certain occupations and processes and provides for regulation of employment of children in all other occupations and processes. Under this Act, the employment of child labour in the building and construction industry is prohibited.

#### The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 ("SHWW Act")

The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 provides for the protection of women at work place and prevention of sexual harassment at work place. The Act also provides for a redressal



mechanism to manage complaints in this regard. Sexual harassment includes one or more of the following acts or behaviour namely, physical contact and advances or a demand or request for sexual favours or making sexually coloured remarks, showing pornography or any other unwelcome physical, verbal or non-verbal conduct of sexual nature. The Act makes it mandatory for every employer of a workplace to constitute an Internal Complaints Committee which shall always be presided upon by a woman. It also provides for the manner and time period within which a complaint shall be made to the Internal Complaints Committee i.e. a written complaint is to be made within a period of 3 (three) months from the date of the last incident. If the establishment has less than 10 (ten) employees, then the complaints from employees of such establishments as also complaints made against the employer himself shall be received by the Local Complaints Committee. The penalty for non-compliance with any provision of the SHWW Act shall be punishable with a fine extending to Rs. 50,000/- (Rupees Fifty Thousand Only).

### Code of Wages, 2019

The Code aims to consolidate the laws relating to wages and bonus and matters connected therewith or incidental thereto. It received the assent of President of India on August 08, 2019. The Code contains procedure for fixing minimum wage, limit for fines and deductions in wages, minimum and maximum bonus, calculation of allocable and available surplus, as well as gender neutral consideration in fixing wages. The Code has given the power to Central Government to fix a "floor wage" and the State governments cannot fix any minimum wage less than the "floor wage". It amalgamates and subsumes four imperative labour laws - the Payment of Wages Act, 1936; the Minimum Wages Act, 1948; the Payment of Bonus Act, 1965 and the Equal Remuneration Act, 1976. The date of implementation of the Code is yet to be notified.

### The Code on Social Security, 2020

This Code received the assent of President of India on September 28, 2020 though the implementation of the same is yet to be notified. The Code aims to provide better social security benefits such as provident fund, insurance and gratuity to workers. It extends the reach of the Employees' State Insurance Corporation and the Employees' Provident Fund Organization (which regulate benefits such as provident fund, insurance, pension, etc.) to the workers in the unorganized sector and the platform and gig workers. The Code further stipulates gratuity benefit for fixed term employees without any condition for minimum service period as envisaged under the current regime. The Code subsumes nine (9) labour laws relating to social security, namely, the Employees' Compensation Act, 1923, the Employees' State Insurance Act, 1948, the Employees' Provident Funds and Miscellaneous Provisions Act, 1952, the Employment Exchanges (Compulsory Notification of Vacancies) Act, 1959, the Maternity Benefit Act, 1961, the Payment of Gratuity Act, 1972, the Cine-Workers Welfare Fund Act, 1981, the Building and Other Construction Workers' Welfare Cess Act, 1996 and the Unorganised Workers Social Security Act, 2008.

#### The Industrial Relations Code, 2020

This Code received the assent of President of India on September 28, 2020 though the implementation of the same is yet to be notified. The Code aims to streamline the laws regulating industrial disputes and trade unions in India. For the benefit of the employers, the Code has introduced various aspects such as increasing the threshold of workers to three hundred (300) for obtaining the consent of the concerned government in case of lay off, retrenchment or closure of the establishment, notice of change not required to be given subject to the conditions stipulated in the Code, increasing the wage threshold to INR 18,000 (Indian Rupees Eighteen Thousand) for exclusion from the definition of worker, etc. The Industrial Relations Code also introduces the concept of deemed certification of standing orders. The Code subsumes three labour laws relating to industrial relations, namely, the Trade Unions Act, 1926, the Industrial Employment (Standing Orders) Act, 1946 and the Industrial Disputes Act, 1947

### Occupational Safety, Health and Working Conditions Code, 2020

The Occupational Safety, Health and Working Conditions Code, 2020 (OSH Code) is one of three new labor codes that will consolidate the bulk of labor legislation in India and streamline labor compliance besides expanding the social security net for workers. This Code received the assent of President of India on September 28, 2020 though the implementation of the same is yet to be notified. Rules to implement the Code are expected to be finalized in the next few weeks.

New establishments covered by the OSH Code must register themselves (within 60 days of commencement of the Code) with registering officers appointed by the appropriate government. Establishments already registered under any other federal law will not be required to register again.

Every employer is directed to undertake the following obligations by the OSH Code:



- > Ensure that the workplace is free from hazards can cause injury or occupational disease to the employees and comply with the OSH Code and the government's directions on the same;
- > Provide free annual health examination or testing, free of cost, to certain classes of employees;
- Provide and maintain, as reasonably practical, a working environment that is safe and without risk to the health of the employees;
- > Issue letters of appointments to employees; and
- > Ensure that no charge is levied on any employee for maintenance of safety and health at workplace, including the conduct of medical examination and investigation for the purpose of detecting occupational diseases.

Further, the Code directs employers with respect to factories, mines, dock work, building and other construction work, or plantations to ensure: (i) safety arrangements in the workplace and absence of risk to health in connection with the use, storage, and transport of articles and substances; (ii) provision of such information, instruction, training, and supervision as are necessary to ensure thehealth and safety of all employees at work, etc. This Code shall subsume more than 10 labour laws including Factories Act 1948, Contract Labour Act 1970 and Mines Act 1952.

### **Apprentices Act, 1961**

The Apprentices Act was enacted in 1961 for imparting training to apprentices i.e. a person who is undergoing apprenticeship training in pursuance of a contract of apprenticeship. Every employer shall make suitable arrangements in his workshop for imparting a course of practical training to every apprentice engaged by him in accordance with the programme approved by the apprenticeship adviser. The central apprenticeship adviser or any other person not below the rank of an assistant apprenticeship adviser shall be given all reasonable facilities for access to each apprentice with a view to test his work and to ensure that the practical training is being imparted in accordance with the approved programme.

#### D. TAX LAWS

### Income Tax Act, 1961

The Income Tax Act, 1961 deals with the taxation of individuals, corporate, partnership firms and others. As per the provisions of this Act the rates at which they are required to pay tax is calculated on the income declared by them or assessed by the authorities, after availing the deductions and concessions accorded under the Act. The maintenance of Books of Accounts and relevant supporting documents and registers are mandatory under the Act. Filing of returns of Income is compulsory for all assesses. The maintenance of Books of Accounts and relevant supporting documents and registers are mandatory under the Act.

### **Goods and Services Tax**

The Central Goods and Services Tax Act, 2017 received accent of the President on 12<sup>th</sup> April 2017 and came into force from 1<sup>st</sup> July 2017. Goods and Service Tax (GST) is an indirect tax levied on the supply of goods and services. This law has replaced many indirect tax laws that previously existed in India such as Service tax, Central Excise Act, Entry Tax, Octroi, Additional customs duty and other draconian indirect taxes. There are 3 taxes applicable under this system- CGST, SGST, IGST.

**CGST:** is collected by the Central Government on an intra-state sale;

**SGST:** Collected by the State Government on an intra-state sale;

**IGST:** Collected by the Central Government for inter-state sale.

Therefore, in addition to the CGST Act, the company has to comply with the requirements of State GST laws as well in which it has operations.

Following laws which have been subsumed in GST Act were applicable to the Company till 30th June 2017 and shall remain applicable here after as stated in the GST Act.

### Service Tax, (the 'Finance Act, 1994')

Service tax was charged on taxable services as defined in Chapter V of Finance Act, 1994, which required a service provider of taxable services to collect service tax from a service recipient and pay such tax to the Government.



There are other indirect taxes which are now subsumed under GST and these are Additional Duties of Excise, Cess, Purchase Tax, Taxes on advertisements.

### Customs Act, 1962

The provisions of the Customs Act, 1962 and rules made there under are applicable at the time of import of goods or services i.e. bringing into India from a place outside India or at the time of export of goods or services i.e. taken out of India to a place outside India. Any Company requiring to import or export any goods or services is first required to get it registered and obtain an IEC (Importer Exporter Code).

### The Madhya Pradesh State Goods and Services Tax Act, 2017

The Madhya Pradesh Goods and Services Tax Act, 2017 received its assent of the Governor on the 9<sup>th</sup> of June 2017 and came into force from 12<sup>th</sup> June 2017. This act is to make a provision for levy and collection of tax on intra-State supply of goods or services or both by the State of Madhya Pradesh and the matters connected therewith or incidental.

### The Madhya Pradesh State Tax on Professions, Trades, Callings and Employment Act, 1995

The Madhya Pradesh Professional Tax Act, 1995 (also referred to as Madhya Pradesh Vritti Kar Adhiniyam, 1995) is responsible for managing professional Tax in MP, and it extends to the whole State of Madhya Pradesh. After deducting professional Tax from employees, employers must submit the same within ten days of the end of the month against the deduction. Alternatively, persons other than employees must pay Professional tax in Madhya Pradesh annually. Every employer registered under the Madhya Pradesh Professional Tax Act, 1995 shall furnish the Profession Tax Assessing Authority returns in a prescribed Form.

### The Madhya Pradesh Shops & Establishments Act, 1958 and Madhya Pradesh Shops & Establishments Rules, 1959.

The Madhya Pradesh Shops and Establishments Act, and Rules, are applicable to all the shops and commercial establishments in the whole of the Madhya Pradesh State.

The Act is enacted for the purpose of protecting the rights of employees. The Act provides regulations of the payment of wages, terms of services, work hours, rest intervals, overtime work, opening and closing hours, closed days, holidays, leaves, maternity leave and benefits, work conditions, rules for employment of children, records maintenance, etc.

#### E. FOREIGN REGULATIONS

# The Foreign Trade (Development & Regulation) Act, 1992

The Foreign Trade (Development & Regulation) Act, 1992 [herein after FTA], provides for the development and regulation of foreign trade by facilitating imports into and augmenting exports from India and for matters connected therewith or incidental thereto. As per the provisions of the FTA, the Government: (i) may make provisions for facilitating and controlling foreign trade; (ii) may prohibit, restrict and regulate exports and imports, in all or specified cases as well as subject them to exemptions; (iii) is authorised to formulate and announce an export and import policy and also amend the same from time to time, by notification in the Official Gazette; (iv) is also authorised to appoint a 'Director General of Foreign Trade' for the purpose of the Act, including formulation and implementation of the Export-Import Policy. FTA read with the Indian Foreign Trade Policy inter-alia provides that no export or import can be made by a company without an Importer-Exporter Code number unless such company is specifically exempt. An application for an Importer-Exporter Code number has to be made to the office of the Joint Director General of Foreign Trade, Ministry of Commerce.

### Foreign Exchange Management Act, 1999 ("the FEMA") and Rules and Regulations thereunder

Export of goods and services outside India is governed by the provisions of the Foreign Exchange Management Act, 1999 ("FEMA"), read with the applicable regulations. The Foreign Exchange Management (Export of goods and services) Regulations, 2000 have been superseded by the Foreign Exchange Management (Export of Goods and Services) Regulations, 2015 ("Export of Goods and Services Regulations 2015") issued by the RBI on January 12, 2016 [last amended on June 23, 2017]. The RBI has also issued a Master Circular on Export of Goods and Services. The export is governed by these Regulations which make various provisions such as declaration of exports, procedure of exports as well as exemptions.



### F. Intellectual Property Laws

### The Trademarks Act, 1999 ("Trademarks Act")

Under the Trademarks Act, a trademark is a mark capable of being represented graphically and which is capable of distinguishing the goods or services of one person from those of others used in relation to goods and services to indicate a connection in the course of trade between the goods and some person having the right as proprietor to use the mark. Section 18 of the Trademarks Act requires that any person claiming to be the proprietor of a trade mark used or proposed to be used by him, must apply for registration in writing to the registrar of trademarks. The right to use the mark can be exercised either by the registered proprietor or a registered user. The present term of registration of a trademark is 10 (ten) years, which may be renewed for similar periods on payment of a prescribed renewal fee.

### The Copyright Act, 1957

The Copyright Act grants protection to the authors of literary, artistic, dramatic, musical, photographic, cinematographic or sound recording works from unauthorized uses. Various rights including ownership and economic rights are conferred on the author. These include the right to reproduce the work in any form, issue copies to the public, perform it, and offer for sale and hire. Software are protected under Copyright Act in India.



# **HISTORY AND CORPORATE STRUCTURE**

### **Brief history of our Company:**

Our Company was originally incorporated as "Bushcare Overseas Private Limited" on September 17, 2004 under the provisions of the Companies Act, 1956 with the Registrar of Companies, Madhya Pradesh and Chattisgarh with CIN U51109MP2004PTC016959. Further, pursuant to Special Resolution passed by the shareholders at the Extra Ordinary General Meeting held on August 11, 2006, the name of our Company was changed from "Bushcare Overseas Private Limited" to "Systematix Technocrates Private Limited" and a fresh certificate of incorporation consequent upon change of name was issued by the Registrar of Companies, Madhya Pradesh and Chattisgarh vide letter dated August 18, 2006. Further, pursuant to Special Resolution passed by the shareholders at the Extra Ordinary General Meeting held on May 05, 2016, the name of our Company was changed from "Systematix Technocrates Private Limited" to "Systango Technologies Private Limited" and a fresh certificate of incorporation consequent upon change of name was issued by the Registrar of Companies, Gwalior vide letter dated May 18, 2016. Subsequently, pursuant to Special Resolution passed by the Shareholders at the Extra Ordinary General Meeting, held on December 13, 2022 our Company was converted into a Public Limited Company and consequently the name of our Company was changed from "Systango Technologies Private Limited" to "Systango Technologies Limited" vide a fresh certificate of incorporation consequent upon conversion from private company to public company dated December 27, 2022 issued by the Registrar of Companies, Gwalior bearing CIN U51109MP2004PLC016959.

Priyesh Rathi and Shailesh Bairagi were the initial subscribers to the Memorandum of Association of our Company. However, all the shares of the company were bought by our Promoters, Vinita Rathi and Nilesh Rathi on September 01, 2006.

For information on our Company's profile, activities, products, market, growth, technology, managerial competence, standing with reference to prominent competitors, major Vendors and suppliers, please refer the sections titled "Our Business", "Industry Overview", "Our Management", "Financial information of the Company" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" on pages 102, 88, 128, 146 and 196 respectively of this Draft Red Herring Prospectus.

#### **Our Locations:**

Registered Office	Third Floor (LHS), STP-I Crystal IT Park, Ring Road, Indore 452010, Madhya Pradesh, India
<b>Administrative Office</b>	Fourth Floor (LHS), STP-I Crystal IT Park, Ring Road, Indore 452010, Madhya Pradesh, India
<b>Branch Office</b>	148 FB, 2nd floor, Scheme No 94, Goyal Nagar, Ring Road, Indore 452001 Madhya Pradesh, India

### Changes in the Registered Office of the Company since Incorporation:

Except as mentioned below, there has not been any change in our Registered Office since inception till the date of the Draft Red Herring Prospectus.

Effective	From	To	Reason for Change
Date			
Upon	310, Appolo Tower, New Palasia, Indore 4	52001, Madhya Pradesh, India.	
Incorporation			
January 09,	310, Appolo Tower, New Palasia, Indore	305-306, Akashdeep, 21 Sneh Nagar,	To increase Operational
2007	452001, Madhya Pradesh, India.	Sapna Sangeeta Road, Indore 452001,	Efficiency
		Madhya Pradesh, India.	
April 01, 2010	305-306, Akashdeep, 21 Sneh Nagar,	69, Anand Nagar, Behind Sapna	To increase Operational
	Sapna Sangeeta Road, Indore 452001,	Sangeeta Talkies, IDA Scheme No. 47,	Efficiency
	Madhya Pradesh, India.	Indore 452001, Madhya Pradesh, India.	
March 30,	69, Anand Nagar, Behind Sapna	Third Floor (LHS), STP-I Crystal IT	To increase Operational
2019	Sangeeta Talkies, IDA Scheme No. 47,	Park, Ring Road, Indore 452010,	Efficiency
	Indore 452001, Madhya Pradesh, India.	Madhya Pradesh, India.	

# Main Objects of our Company as per the Memorandum of Association:

The main objects of our Company, as set forth in our Memorandum of Association, are as follows:



- 1. To own, manage and run computer training and data processing centers and to act consultants, advisors, developers and traders in computer programming, system, development, system design, system architecture, software designing, computer aided designing, data compilation and statistical analysis and to carry on the business of traders, developers, assemblers, repairs, importers and exporters of software packages.
- 2. To carry on the business of software development, website hosting & development, providing information, to design, invent, prepare, own, make use on lease, sell, market or otherwise dispose off and, generally to do the business of software development, computer data processing, information systems and materials of every type and description useful in forgoing business. To license or otherwise authorize others to engage in general research and development in areas related to or involving forgoing, to provide consultancy in above and to take jobs for solutions of problems relating to information technology, data processing and e-commerce business.

#### Amendments to the Memorandum of Association:

Except as stated below there has been no change in the Memorandum of Association of our Company since its Incorporation:

Date of Meeting	Type of Meeting	Nature of Amendments
August 11, 2006	EGM	Alteration in the name clause I of the Memorandum of Association was amended to reflect change in name from "Bushcare Overseas Private Limited" to "Systematix Technocrates Private Limited" and a Fresh Certificate of Incorporation was issued by the Registrar of Companies, Madhya Pradesh and Chattisgarh vide letter dated August 18, 2006.
August 11, 2006	EGM	Alteration in the Object Clause of the Company by deleting existing sub clause 1 and substituting in its place by Insertion of new sub clause 1 & 2 in the Main Object Clause III (A) of the Memorandum of Association of the Company.
May 05, 2016	EGM	Alteration in the name clause I of the Memorandum of Association was amended to reflect change in name from "Systematix Technocrates Private Limited" to "Systango Technologies Private Limited" and a Fresh Certificate of Incorporation was issued by the Registrar of Companies, Gwalior vide letter dated May 18, 2016.
November 30, 2018	EGM	Increase in the authorized share capital of the Company from ₹ 1.00 Lakhs divided into 10,000 Equity Shares of ₹ 10/- each to ₹ 100.00 Lakhs divided into 10,00,000 Equity Shares of ₹ 10/- each.
October 05, 2020	EGM	Increase in the authorized share capital of the Company from ₹ 100.00 Lakhs divided into 10,00,000 Equity Shares of ₹ 10/- each to ₹ 300.00 Lakhs divided into 30,00,000 Equity Shares of ₹ 10/- each.
October 05, 2020	EGM	Sub-division of Face value of Equity Shares of the Company from Rs.10/- per Equity Share to Rs.1/- per Equity Share and consequent alteration to the Capital Clause i.e. Clause V of the Memorandum of Association.
September 30, 2022	AGM	Consolidation of Face value of Equity Shares of the Company from Rs.1/- per Equity Share to Rs.10/- per Equity Share and consequent alteration to the Capital Clause i.e. Clause V of the Memorandum of Association.
September 30, 2022	AGM	Adoption of New Set of Memorandum of Association as per Companies Act, 2013
October 15, 2022	EGM	Increase in the authorized share capital of the Company from ₹ 300.00 Lakhs divided into 30,00,000 Equity Shares of ₹ 10/- each to ₹ 1500.00 Lakhs divided into 1,50,00,000 Equity Shares of ₹ 10/- each.
December 13, 2022	EGM	Conversion of our Company from Private Limited to Public Limited Company. Consequently, name of the Company was changed from "Systango Technologies Private Limited" to "Systango Technologies Limited" vide a Fresh Certificate of Incorporation dated December 27, 2022, bearing CIN: U51109MP2004PLC016959 issued by the Registrar of Companies, Gwalior.

### Adoption of new set of Articles of Association of the Company:

Our Company has adopted a new set of Articles of Association in accordance with the applicable provisions of the Companies Act 2013, at the Extra Ordinary General Meeting of the Company held on December 13, 2022.



### Major events and milestones of our Company:

The Table below sets forth some of the major events in the history of our company:

Year/F.Y.	Key Events / Milestone / Achievements
2006	All the shares of the company were purchased by our promoter, Vinita Rathi and Nilesh Rathi
2006	Change in the name of our Company from "Bushcare Overseas Private Limited" to "Systematix Technocrates
	Private Limited"
2016	Change in the name of our Company from "Systematix Technocrates Private Limited" to "Systango Technologies
	Private Limited
2018	Won Madhya Pradesh Best Employer Branding awards by the Employer Branding Institute- India
2018-19	Crossed Revenue of Rs. 10 crores
2020	Incorporated wholly owned subsidiary in USA i.e. Systango LLC
2021	Won Madhya Pradesh Best Employer Branding awards by the Employer Branding Institute- India.
2020-21	Crossed Revenue of Rs. 20 crores
2020-21	Incorporated wholly owned Subsidiary Company i.e. "Systango Account Aggregator Services Private Limited"
2022	Conversion of the Company from Private Limited to Public Limited Company
2022-23	Won Great Place to Work Category- Mid Size Organization by the Great Place to Work® Institute, India
2022-23	Acquired 100% stake in Isystango Ltd, UK and formed it as our wholly owned Subsidiary Company

### Other details about our Company:

For details of our Company's activities, products, growth, awards & recognitions, capacity, location of stores, technology, marketing strategy, competition and our customers, please refer section titled "Our Business", "Management's Discussion and Analysis of Financial Conditions and Results of Operations" and "Basis for Issue Price" on pages 102, 196 and 78 respectively of this Draft Red Herring Prospectus. For details of our management and managerial competence and for details of shareholding of our Promoters, please refer to sections titled "Our Management" and "Capital Structure" beginning on page 128 and 58 of the Draft Red Herring Prospectus respectively.

### Capital Raising (Debt / Equity):

For details in relation to our capital raising activities through equity, please refer to the chapter titled "Capital Structure" beginning on page 58 of the Draft Red Herring Prospectus. For details of our Company's debt facilities, see "Statement of Financial Indebtedness" on page 195 of the Draft Red Herring Prospectus.

#### Changes in activities of our Company during the last five (5) Years:

There has not been any change in the activity of our Company during the last five (5) years preceding the date of this Draft Red Herring Prospectus.

### **Our Holding Company:**

As on the date of the Draft Red Herring Prospectus, our Company is not a subsidiary of any company.

#### **Our Subsidiaries**

As on date of this Draft Red Herring Prospectus, our Company has 3 Subsidiaries namely, Systango Account Aggregator Services Private Limited, Isystango Ltd and Systango LtC. We acquired the complete stake of 6 shares of GBP 1 each of Isystango Ltd recently in December 2022, which investment was approved by the Board of Directors of the Company vide their meeting held on December 20, 2022. The said shareholding of Isystango Ltd has been purchased by the Company from our promoters, Vinita Rathi and Nilesh Rathi who has been holding these shares since incorporation of Isystango Ltd. More details of these subsidiaries are as given below:

#### 1. Systango Account Aggregator Services Private Limited ("SAASPL"):



### **Corporate Information**

Company was originally incorporated as Systango Account Aggregator Services Private Limited on February 04, 2021 under the provisions of the Companies Act, 2013 with the Registrar of Companies, Gwalior.

CIN	U67190MP2021PTC054753
PAN	ABFCS3971H
Registered Office	148-F.B-Scheme No 94, Indore 452001, Madhya Pradesh, India.

### Nature of Business

SAASPL was formed as a wholly owned Subsidiary of our Company. SAASPL is engaged in the business of NBFC-Account Aggregator by retrieving or collecting financial information pertaining to various organization or entities from financial or other information providers; consolidating, organizing and presenting such information to the customer or any other information user as may be specified by Reserve Bank of India from time to time.

Currently, SAASPL does not have any revenue from operations.

### Capital Structure

As on the date of this Draft Red Herring Prospectus, the authorised share capital of SAASPL is Rs. 2,10,00,000 divided into 21,00,000 equity shares of  $\xi$  10 each. The issued, subscribed and paid-up equity share capital of SAASPL is Rs. 2,10,00,000 divided into 21,00,000 equity shares of  $\xi$  10 each.

### **Shareholding Pattern**

The shareholding pattern of SAASPL as on the date of this Draft Red Herring Prospectus is mentioned below:-

Sr.	Name of Shareholders	No. of shares	% Percentage
No.			
1.	Systango Technologies Ltd.	20,99,999	100.00
2.	Vinita Rathi	1	0.00
	Total	21,00,000	100.00

### **Board of Directors**

Following are the Directors of SAASPL as on the date of this Draft Red Herring Prospectus:-

Sr. No.	Name of Directors	DIN
1.	Vinita Rathi	00427239
2.	Nilesh Rathi	00430725
3.	Krithika Sharma Kabra	09053777
4.	Nandan Vasudeo Vartak	09310291

### 2. Isystango Ltd ("Isystango"):

### **Corporate Information**

Company was originally incorporated as Isystango Ltd on May 07, 2020 under the provisions of the Companies Act, 2006 with the Registrar of Companies, England and Wales. Isystango Ltd is holding company of Systango Ltd (Company registered no 7912276).

Formation No	12592502
<b>Registered Office</b>	2nd Floor College House, 17 King Edwards Road, Ruislip, London, United Kingdom, HA4 7AE



### Nature of Business

Isystango is engaged in the business of software development and information technology consultancy activities.

### Capital Structure

Particulars	Number of Equity Shares	Amount
Allotted, Called up and fully paid (having face value of GBP 1 each)	6	6

### **Shareholding Pattern**

The shareholding pattern of Isystango as on the date of this Draft Red Herring Prospectus is mentioned below:-

Sr. No.	Name of Shareholders	No. of shares*	% Percentage
1.	Systango Technologies Ltd.	6	100.00
•	Total	6	100.00

<sup>\*</sup>We have acquired shares from our Promoters, Vinita Rathi and Nilesh Rathi to become our wholly owned subsidiary vide Board resolution dated December 20, 2022.

### **Board of Directors**

Following are the Directors of Isystango as on the date of this Draft Red Herring Prospectus:-

ſ	Sr. No	Name of Directors	
	1.	Vinita Rathi	
ſ	2.	Nilesh Rathi	

### 3. Systango LLC, USA

### **Corporate Information**

Company was originally incorporated as Systango LLC on March 04, 2020 under the provisions of the Delaware Limited Liability Company Act, with the State of Delaware, Secretary of State, Division of Corporations. The Harvard Business Services record ID Number of the Company is 418424. The registered office of the company is situated at 16192 Coastal Highway, Lewes, Delaware 19958, County of Sussex, United States of America. Systango LLC, USA is incorporated as a limited liability company and our Company is its sole shareholder.

# Nature of Business

Systango LLC is engaged in the business software development and information technology consultancy activities.

### Shareholding Pattern

The shareholding pattern of Systango LLC as on the date of this Draft Red Herring Prospectus is mentioned below:-

Sr. No.	Name of Shareholders	% Percentage
1.	Systango Technologies Limited	100.00%*
	Total	100.00%

<sup>\*</sup>The Company is the initial shareholder of Systango LLC since its incorporation i.e. March 04, 2020. However, it has not sent any remittance towards the said capital investment till December 31, 2022, For further details, please refer to section titled "Risk Factors" beginning on page 25 of this Draft Red Herring Prospectus.

# Other details regarding our Subsidiary

### Accumulated profits or losses of our Subsidiary

As on the date of this Draft Red Herring Prospectus, there are no accumulated profits or losses of our Subsidiaries that are not accounted for, by our Company in the Restated Consolidated Financial Statements.



#### Common Pursuits

Our Subsidiaries ie Systango LLC USA and Isystango Ltd, UK are in the same line of business as that of our Company. However, there are no common pursuits amongst our Subsidiaries and our Company. For details of related business transactions between our Company and our Subsidiaries, please see "Restated Consolidated Financial Statements – Related Party Disclosure" on page 146 of this Draft Red Herring Prospectus.

#### Business interest between our Company and our Subsidiaries

For details regarding business interest between our Company and our Subsidiaries, please see "Restated Consolidated Financial Statements – Related Party Disclosure" on page 146 of this Draft Red Herring Prospectus.

#### **Outstanding litigations**

For details regarding the outstanding litigations against our Subsidiaries, see "Outstanding Litigation and Material Developments" beginning on page 206 of this Draft Red Herring Prospectus.

### Other confirmations

Our Subsidiary Companies has not listed its securities on any stock exchange in India or abroad. Further, neither the securities of our Subsidiaries have been refused listing by any stock exchange, nor our Subsidiaries has failed to meet the listing requirements of any stock exchange in India or abroad

### **Our Associates Companies and Joint Ventures:**

Our Company does not have any Associates company and joint ventures as on the date of this Draft Red Herring Prospectus.

### Details regarding Acquisition of Business/Undertakings, Mergers, Amalgamation, Revaluation of Assets etc.

Except as stated below, our Company has not made any material acquisitions or divestments of any business or undertakings, mergers, amalgamation or revaluation of assets in the last 10 years preceding the date of this Draft Red Herring Prospectus.

Sr.	Name of entity/ location	Nature of Acquisition	Year
No			
1.	Systango Ltd., USA	Incorporated wholly owned Subsidiary, by way of Direct investment as initial member of LLC	2020
2.	Systango Account Aggregator	Investment made by way of subscription as part of memorandum of	2021
	Services Private Limited	association to incorporated a wholly owned Subsidiary Company	
3.	Edsystango Technoeducation	In year 2021, We have acquired 57.14% stake in Edsystango	2021/2022
	Private Limited	Technoeducation Private Limited through allotment of equity shares for a	
	total consideration of Rs. 19.99 Lakhs		
		Further, In Year 2022 we have sold said stake to Our Promoters, Nilesh	
	Rathi and Vinita Rathi for consideration of Rs. 19.99 Lakhs		
4.	Isystango Ltd., UK	100% equity share capital of Isystango Ltd from Our Promoters, Nilesh	2022
		Rathi and Vinita Rathi for a total consideration of Rs. 268.72 Lakhs	

### Injunction or Restraining Order:

Except as disclosed in the section titled "Outstanding Litigation and Material Developments" beginning on page 206 of this Draft Red Herring Prospectus, there are no injunctions/restraining orders that have been passed against the Company.

### Number of shareholders of our Company:

Our Company has 8 (Eight) shareholders as on the date of this Draft Red Herring Prospectus. For further details on the shareholding pattern of our Company, please refer to the chapter titled "Capital Structure" beginning on page 58 of the Draft Red Herring Prospectus.



### **Changes in the Management:**

For details of change in Management, please see chapter titled "Our Management" on page 128 of the Draft Red Herring Prospectus.

### Agreement with key managerial personnel or Directors or Promoters or any other employee of the Company:

There are no agreements entered into by key managerial personnel or Directors or Promoters or any other employee, either by themselves or on behalf of any other person, with any shareholder or any other third party with regard to compensation or profit sharing in connection with dealings in the securities of the Company.

### **Shareholders Agreements:**

There are no subsisting shareholder's agreements among our shareholders in relation to our Company, to which our Company is a party or otherwise has notice of the same as on the date of the Draft Red Herring Prospectus.

### **Collaboration Agreements:**

As on date of this Draft Red Herring Prospectus, Our Company is not a party to any collaboration agreements.

#### **Material Agreement:**

Our Company has not entered into any subsisting material agreements including with strategic partners, joint venture partners and/or financial partners, entered into, other than in the ordinary course of business of the Company.

#### **Strategic or Financial Partners:**

Except as disclosed in this Draft Red Herring Prospectus, Our Company does not have any strategic or financial partners as on the date of this Draft Red Herring Prospectus.

### Time and Cost Overruns in Setting up Projects:

There has been no time / cost overrun in setting up projects by our Company.

### Defaults or Rescheduling of Borrowings with Financial Institutions/Banks:

There have been no defaults or rescheduling of borrowings with any financial institutions/banks as on the date of the Draft Red Herring Prospectus.

### **Other Agreements:**

### i. Non-Compete Agreement:

Our Company has not entered into any No- compete Agreement as on the date of filing of this Draft Red Herring Prospectus.

### ii. Joint Venture Agreement:

Our Company has not entered into any Joint Venture Agreement as on the date of filing of this Draft Red Herring Prospectus.



# **OUR MANAGEMENT**

# **Board of Directors:**

The following table sets forth the details regarding the Board of Directors of our Company as on the date of filing of this Draft Red Herring Prospectus:

Name, Father's Name, Age, Date of Birth, Designation, Address, Experience, Occupation, Qualification, Nationality & DIN	Date & term of Appointment	No. of Equity Shares held & % of Shareholding (Pre Issue)	Other Directorships
Vinita Rathi Father's Name: Jagdish Chandra Khandelwal Age: 39 years Date of Birth: July 17, 1983 Designation: Managing Director Address: 69, Anand Nagar, behind Sapna Sangeeta Road, Indore 452001, Madhya Pradesh India. Experience: 17 years Occupation: Business Qualification: Bachelor of Engineering Nationality: Indian DIN: 00427239	Originally Appointed as Director w.e.f. July 17, 2006.  Further, Change in Designation as Managing Director w.e.f. January 02, 2023 for a period of 5 years.	53,21,000 Equity Share [49.27%]	Companies:  • Systango Account Aggregator Services Private Limited  • Edsystango Technoeducation Private Limited  • NV Realty Ltd, UK  • Systango Ltd, UK  • Isystango Ltd, UK  • Isystango Ltd, UK  • Systango LtC, US  LLP's: Nil  HUF's: Nil  Partnership Firm: Nil
Nilesh Rathi Father's Name: Suresh Rathi Age: 40 years Date of Birth: September 06, 1982 Designation: Whole Time Director & CFO Address: 69, Anand Nagar, behind Sapna Sangeeta Road, Indore 452001, Madhya Pradesh India. Experience: 15 years Occupation: Business Qualification: Bachelor of e-Commerce Nationality: Indian DIN: 00430725	Originally Appointed as Director w.e.f. July 17, 2006.  Further, Change in Designation as Whole Time Director w.e.f. January 02, 2023 for a period of 5 years.  Appointed as CFO w.e.f. January 02, 2023	52,23,990 Equity Share [48.37%]	Companies: Systango Account Aggregator Services Private Limited Edsystango Technoeducation Private Limited NV Realty Ltd, UK Systango Ltd, UK Isystango Ltd, UK Systango LtC, US LLP's: Nil HUF's: Nilesh Rathi HUF Partnership Firm: Nil
Sarita Devi Khandelwal Father's Name: Narayandas Khandelwal Age: 65 years Date of Birth: June 17, 1957 Designation: Chairman & Non-Executive Director Address: 30, Royal Residency, Kothari College Pipliyahana Square, Bhicholi Mardana, Indore 452016 Madhya Pradesh, India Experience: 12 years Occupation: Business Qualification: Master of Arts (MA) Nationality: Indian DIN: 09783158	Originally Appointed as Non-Executive Director w.e.f. November 05, 2022.  Further, designated as Chairman w.e.f. January 02, 2023.	Nil	Companies: Nil LLP's: Nil



Name, Father's Name, Age, Date of Birth, Designation, Address, Experience, Occupation, Qualification, Nationality & DIN	Date & term of Appointment	No. of Equity Shares held & % of Shareholding (Pre Issue)	Other Directorships
Vikas Jain Father's Name: Subhash Jain Age: 47 years Date of Birth: July 07, 1975 Designation: Independent Director Address: House No. 132-FB, Scheme No. 94 Ring Road, Tilak Nagar, Indore 452018 Madhya Pradesh, India Experience: 16 years Occupation: Service Qualification: Bachelor of Science (Computer) Nationality: Indian DIN: 08593152	Originally Appointed as Additional Independent Director w.e.f. January 02, 2023.  Further, Regularise as Independent Director w.e.f. January 03, 2023 for a period of 5 years.  (Not liable to retire by rotation)	Nil	Companies:  • Visionpark Machineries Private Limited  • Fivelements Ehealing Private Limited  • Spark Machineries Private Limited  • Connecting Dots Innovations Private Limited  LLP's: Nil
Narender Tulsidas Kabra Father's Name: Tulsi Das Kabra Age: 65 years Date of Birth: September 29, 1957 Designation: Independent Director Address: Row House No. 15, Shivalika Kalindimid Town, Bye Pass Road, Indore 452016 Madhya Pradesh, India Experience: 35 years Occupation: Service Qualification: Bachelor of Textile (B.Text) Nationality: Indian DIN: 06851212	Originally Appointed as Additional Independent Director w.e.f. January 02, 2023.  Further, Regularise as Independent Director w.e.f. January 03, 2023 for a period of 5 years.  (Not liable to retire by rotation)	Nil	Companies: • Brand Concepts Limited LLP's: Nil

### **Brief Profile of Directors:**

- 1. Vinita Rathi is one of our Promoter and Managing Director of our Company. She has been associated with the Company since 2006. She has completed her Bachelor of Engineering [B.E.] in Information Technology from Devi Ahilya Vishwa Vidyalaya, Indore, Madhya Pradesh in 2004. She has a work experience of around 17 years in the field of technology. She is looking after core management of the company and entrepreneur, active and enthusiastic in business activities. She is primarily responsible for the performance and supervision of technical, administrative and day-to-day operations of our Company, including but not limited to developing strategic plans, promotion of revenue, profitability and growth of our Company.
- 2. **Nilesh Rathi** is one of our Promoter and the Whole Time Director & Chief Financial Officer (CFO) of our Company. He has been associated with the Company since 2006. He has completed his Bachelor of e-Commerce from Devi Ahilya Vishwavidyalaya, Indore, Madhya Pradesh in 2003. He has a work experience of over 15 years in the Information Technology Industry. He is playing vital role in formulating administration and Accounting, Financial, Taxation and Legal operations and effective implementation of the same. He is responsible for the expansion and overall management of the business of our Company. His leadership abilities have been instrumental in leading the core team of our Company.
- 3. Sarita Devi Khandelwal is the Chairman and Non-Executive Director of our Company. She has been on the Board of Directors of our Company since November 05, 2022. She has completed her Master of Arts (M.A). She has over 12 years of experience.
- 4. Vikas Jain is an Independent Director of our Company. He has completed his Bachelor of Science from Devi Ahilya University, Islamia Karamia Collage, Indore, Madhya Pradesh in 1998. He has a rich experience of around 16 years in UI Web Developer, Implementation and Support Experience. He was appointed on January 02, 2023 on the Board for a period of 5 year.



5. **Narender Tulsidas Kabra** is an Independent Director of our Company. He has completed his Bachelor of Textile (B.Text) from Maharshi Dayanand University, Rohtak in 1979. He has a rich experience of around 35 years in Credit business and credit Risk Management, Information Technology and Human Resource Management. He was appointed on January 02, 2023 on the Board for a period of 5 year.

### **Confirmations:**

As on the date of this Draft Red Herring Prospectus:

- a) None of our Directors is or was a director of any listed company during the last five years preceding the date of this Draft Red Herring Prospectus, whose shares have been or were suspended from being traded on the BSE or the NSE, during the term of their directorship in such company.
- b) None of our Directors is or was a director of any listed company which has been or was delisted from any stock exchange during the tenure of their directorship in such company.
- c) None of our Directors are categorized as a wilful defaulter or a fraudulent borrower, as defined under Regulation 2(1)(lll) of Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018.
- d) None of our Directors is declared a fugitive economic offender under section 12 of the Fugitive Economic Offenders Act, 2018.

#### Arrangements with major Shareholders, Customers, Suppliers or Others:

We have not entered into any arrangement or understanding with our major shareholders, customers, suppliers or others, pursuant to which any of our Directors were selected as Director or member of the senior management.

#### **Service Contracts:**

The Directors of our Company have not entered into any service contracts with our company which provides for benefits upon termination of their employment.

### **Details of Borrowing Powers of Directors**

Pursuant to a special resolution passed at an Extra Ordinary General Meeting of our Company held on January 03, 2023 and pursuant to provisions of Section 180(1)(c) and other applicable provisions, if any, of the Companies Act, 2013 and rules made thereunder, the Board of Directors of the Company have been authorized to borrow monies from time to time, any sum or sums of money on such security and on such terms and conditions as the Board may deem fit, notwithstanding that the money to be borrowed together with the money already borrowed by our Company may exceed in the aggregate, its paid up capital and free reserves and security premium (apart from temporary loans obtained / to be obtained from bankers in the ordinary course of business), provided that the outstanding principal amount of such borrowing at any point of time shall not exceed in the aggregate of ₹ 100 crores (Rupees One Hundred Crores Only).

### Compensation of our Managing Director & Whole-time Director

The compensation payable to our Managing Director and Whole-time Director will be governed as per the terms of their appointment and shall be subject to the provisions of Sections 2(54), 2(94), 188,196,197,198 and 203 and any other applicable provisions, if any of the Companies Act, 2013 read with Schedule V to the Companies Act, 2013 and the rules made there under (including any statutory modification(s) or re-enactment thereof or any of the provisions of the Companies Act, 1956, for the time being in force).

### The following compensation has been approved for Managing Director & Whole time Director

### Vinita Rathi: Managing Director

Pursuant to the resolutions passed by our Board and our Shareholders on January 02, 2023 and January 03, 2023 respectively, Vinita Rathi was appointed as Managing Director for a period of five years with effect from January 02, 2023 at a remuneration,



which is to be given by way of salary, dearness allowance, perquisites and other allowances or any other combination thereof which shall not exceed Rs. 10,00,000/- per month.

#### Nilesh Rathi: Whole Time Director & Chief Financial Officer

Pursuant to the resolutions passed by our Board and our Shareholders on January 02, 2023 and January 03, 2023 respectively, Nilesh Rathi was appointed as Whole Time Director for a period of five years with effect from January 02, 2023 at a remuneration, which is to be given by way of salary, dearness allowance, perquisites and other allowances or any other combination thereof which shall not exceed Rs. 10,00,000/- per month.

### Payments or benefits to Directors

### The remuneration paid to our Directors in Fiscal 2022 is as follows:

Name of Director	Remuneration paid in F.Y. 2021-22 (Rs. in lakhs)
Vinita Rathi	Rs. 53.93/-
Nilesh Rathi	Rs. 50.05/-

### Bonus or Profit-Sharing plan for our Directors:

We have no bonus or profit sharing plan for our Directors.

#### **Sitting Fees:**

As per Articles of Association of our Company and pursuant to Board Resolution dated January 05, 2023 the remuneration payable in terms of sitting fees to the Directors (including Independent Directors) for attending the Meetings of the Board and Committee thereof shall not exceed the limits prescribed under Section 197(5) of the Companies Act, 2013.

### Shareholding of our Director as on the date of this Draft Red Herring Prospectus:-

Sr. No.	Name of the Director	No. of Shares Held	Holding in %
1.	Vinita Rathi	53,21,000	49.27%
2.	Nilesh Rathi	52,23,990	48.37%
	Total	1,05,44,990	97.64%

None of the Independent Directors of the Company holds any Equity Shares of Company as on the date of this Draft Red Herring Prospectus.

For details of our subsidiary Company as defined under Section 2(87) of the Companies Act, 2013 and details of the directorship held in the Subsidiary Companies refer chapter titled "History and Corporate Matters" beginning on page 121 of this Draft Red Herring Prospectus.

Our Articles of Association do not require our Directors to hold any qualification Equity Shares in the Company.

### INTEREST OF DIRECTORS

All the Directors may be deemed to be interested to the extent of remuneration and reimbursement of expenses payable to them under the Articles, and to the extent of remuneration paid to them for services rendered as an officer or employee of the Company. For further details, please refer to Chapter titled "Our Management" beginning on page 128 of this Draft Red Herring Prospectus.

Our Directors may also be regarded as interested to the extent of their shareholding and dividend payable thereon, if any, and to the extent of Equity Shares, if any held by them in our Company or held by their relatives. Further our Directors are also interested to the extent of unsecured loans, if any, given by them to our Company or by their relatives or by the companies/ firms in which they are interested as directors/Members/Partners. Further our Directors are also interested to the extent of loans, if any, taken by them or their relatives or taken by the companies/ firms in which they are interested as Directors/Members/Partners and for the details of Personal Guarantee given by the Directors towards Financial facilities of our Company please refer to "Statement of Financial Indebtedness" on page 195 of this Draft Red Herring Prospectus.

Except as stated otherwise in this Draft Red Herring Prospectus, our Company has not entered into any Contract, Agreements or



Arrangements during the preceding two years from the date of the Draft Red Herring Prospectus in which the Directors are interested directly or indirectly and no payments have been made to them in respect of the contracts, agreements or arrangements which are proposed to be entered into with them.

Except as stated in this section "Our Management" or the section titled "Financial information of the Company –Annexure - W - Related Party Disclosure" beginning on page 128 and 146 respectively of this Draft Red Herring Prospectus, and except to the extent of shareholding in our Company, our Directors do not have any other interest in our business.

### Interest in the property of Our Company:

Except as mentioned hereunder, our Directors do not have any other interest in any property acquired/rented by our Company in a period of two years before filing of this Draft Red Herring Prospectus or proposed to be acquired by us as on date of this Draft Red Herring Prospectus:

Sr.	Name	Address of Property	Interest and nature of interest
No			
1.	Nilesh Rathi HUF	Branch Office:	Our Company has taken the said property
		148 FB, 2nd floor, Scheme No 94, Goyal Nagar,	on Rent from Nilesh Rathi HUF, wherein
		Ring Road, Indore 452001 Madhya Pradesh, India	one of our promoter and Director, Nilesh
			rathi is a Karta of said Nilesh Rathi HUF

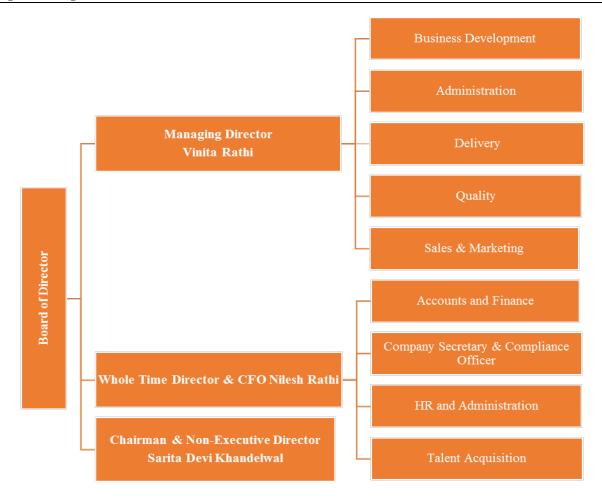
### Changes in Board of Directors in last 3 Years

Sr. No.	Name of Directors	Date of Appointment / Re– appointment	Reasons for Change
1.	Priyesh Rathi	Appointed as Non-Executive Director w.e.f. January 15, 2020.	To ensure better Corporate Governance and compliance with the Companies Act, 2013
2.	Priyesh Rathi	Cessation from the office of the Director w.e.f. October 28, 2022	Due to personal reason
3.	Sarita Devi Khandelwal	Appointed as Non-Executive Director w.e.f. November 05, 2022; and designated as Chairman w.e.f. January 02, 2023	
4.	Vinita Rathi	Change in designation as Managing Director w.e.f. January 02, 2023	
5.	Nilesh Rathi	Change in designation as Whole time Director w.e.f. January 02, 2023; and designated as Chief Financial Officer w.e.f. January 02, 2023	To ensure better Corporate Governance and compliance with the Companies Act, 2013
6.	Vikas Jain	Appointed as Additional Independent Director w.e.f. January 02, 2023 and regularized as Independent Director in the EGM dated January 03, 2023	
7.	Narender Tulsidas Kabra	Appointed as Additional Independent Director w.e.f. January 02, 2023 and regularized as Independent Director in the EGM dated January 03, 2023	

### **MANAGEMENT ORGANISATION STRUCTURE**

The following chart depicts our Management Organization Structure:-





### COMPLIANCE WITH CORPORATE GOVERNANCE

In addition to the applicable provisions of the Companies Act, 2013, provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended and SEBI (ICDR) Regulations, 2018 in respect of corporate governance will be applicable to our Company immediately upon the listing of our Company's Equity Shares on Stock Exchanges. We are in compliance with the requirements of corporate governance with respect to composition of Board and constitution of the committees of the Board, including the audit committee, stakeholders relationship committee, nomination and remuneration committee and corporate social responsibility committee by our Company and formulation and adoption of policies, as prescribed under the SEBI Listing Regulations. Our Board undertakes to take all necessary steps to continue to comply with all the requirements of Listing Regulations and the Companies Act, 2013.

Our Board has been constituted in compliance with the Companies Act, the SEBI Listing Regulations. The Board of Directors function either as a full board or through various committees constituted to oversee specific operational areas.

Our Board of Directors consist of five (5) Directors of which two (2) are Independent Directors, and we have two women director on the Board. In compliance with Section 152 of the Companies Act, 2013, not less than two thirds of the Directors (excluding Independent Directors) are liable to retire by rotation.

#### **Committees of the Board:**

The Board of Directors functions either as a full board or through various committees constituted to oversee specific operational areas. In addition to the Committees detailed below, our Board of Directors may, from time to time constitute Committees for various functions.



Details of the Committees as on the date of this Draft Red Herring Prospectus are set forth below

#### 1. Audit Committee

Our Company at its Board Meeting held on January 05, 2023, has constituted an Audit Committee ("Audit Committee") in compliance with the provisions of the Section 177 of the Companies Act, 2013 read with rule 6 of the companies (Meeting of board and its power) rules, 2014 and Regulation 18 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015. The constituted Audit Committee comprises following members:

Name of the Director	Status in Committee	Nature of Directorship
Vikas Jain	Chairman	Independent Director
Narender Tulsidas Kabra	Member	Independent Director
Vinita Rathi	Member	Managing Director

The Company Secretary of the Company shall act as a Secretary to the Audit Committee. The Chairman of the Audit Committee shall attend the Annual General Meeting of the Company to furnish clarifications to the shareholders on any matter relating to accounts. The scope and function of the Audit Committee and its terms of reference shall include the following:

#### A. Tenure:

The Audit Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board, to carry out the functions of the Audit Committee as approved by the Board.

#### **B.** Meetings of the Committee:

The committee shall meet at least four times in a year and not more than one hundred and twenty days shall elapse between any two meetings. The quorum for the meeting shall be either two members or one third of the members of the committee, whichever is higher.

#### C. Role and Powers:

The Role of Audit Committee together with its powers as per Part C of Schedule II of SEBI Listing Regulation, 2015 and Companies Act, 2013 shall be as under:

### The Audit Committee shall have powers, including the following:

- a) to investigate any activity within its terms of reference;
- b) to seek information from any employee;
- to obtain outside legal or other professional advice;
- d) to secure attendance of outsiders with relevant expertise, if it considers necessary as may be prescribed under the Companies Act, 2013 (together with the rules thereunder) and SEBI Listing Regulations; and
- e) To have full access to information contained in records of Company.

### The role of the Audit Committee shall include the following:

- 1) oversight the Company's financial reporting process and disclosure of its financial information to ensure that its financial statements are correct, sufficient and credible;
- Recommending to the Board for the appointment, re-appointment, replacement, remuneration and terms of appointment of the statutory auditors of the Company;
- 3) Reviewing and monitoring the statutory auditor's independence and performance, and effectiveness of audit process;
- 4) Approving payments to the statutory auditors for any other services rendered by the statutory auditors;
- 5) Reviewing, with the management, the annual financial statements and auditor's report thereon before submission to the Board for approval, with particular reference to:
  - a. Matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of clause (c) of sub-section 3 of Section 134 of the Companies Act;
  - b. Changes, if any, in accounting policies and practices and reasons for the same;
  - c. Major accounting entries involving estimates based on the exercise of judgment by management;
  - d. Significant adjustments made in the financial statements arising out of audit findings;
  - e. Compliance with listing and other legal requirements relating to financial statements;
  - f. Disclosure of any related party transactions; and
  - g. Qualifications and modified opinions in the draft audit report.



- Reviewing, with the management, the quarterly, half-yearly and annual financial statements before submission to the Board for approval;
- 7) Reviewing, with the management, the statement of uses/ application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document/ prospectus/ notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter. This also includes monitoring the use/application of the funds raised through the proposed initial public offer by the Company;
- 8) Approval or any subsequent modifications of transactions of the Company with related parties and omnibus approval for related party transactions proposed to be entered into by the Company subject to such conditions as may be prescribed;
- 9) Scrutiny of inter-corporate loans and investments;
- 10) Valuation of undertakings or assets of the Company, wherever it is necessary;
- 11) Evaluation of internal financial controls and risk management systems;
- 12) Establishing a vigil mechanism for directors and employees to report their genuine concerns or grievances;
- 13) Reviewing, with the management, the performance of statutory and internal auditors, and adequacy of the internal control systems;
- 14) Reviewing the adequacy of internal audit function if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- 15) Discussing with internal auditors on any significant findings and follow up thereon;
- 16) Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board;
- 17) Discussing with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- 18) Looking into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- 19) Reviewing the functioning of the whistle blower mechanism;
- 20) Approving the appointment of the chief financial officer or any other person heading the finance function or discharging that function after assessing the qualifications, experience and background, etc. of the candidate;
- 21) Reviewing the utilization of loans and/ or advances from/investment by the holding company in any subsidiary exceeding ₹1,000 million or 10% of the asset size of the subsidiary, whichever is lower including existing loans / advances / investments;
- 22) Considering and commenting on the rationale, cost-benefits and impact of schemes involving merger, demerger, amalgamation etc., on the Company and its shareholders;
- 23) Such roles as may be delegated by the Board and/or prescribed under the Companies Act, 2013 and SEBI Listing Regulations or other applicable law; and
- 24) Carrying out any other functions as is mentioned in the terms of reference of the audit committee or containing into SEBI (LODR) Regulations 2015.

Further, the Audit Committee shall mandatorily review the following information:

- 1) management discussion and analysis of financial condition and results of operations;
- 2) statement of significant related party transactions (as defined by the audit committee), submitted by management;
- 3) management letters / letters of internal control weaknesses issued by the statutory auditors;
- 4) internal audit reports relating to internal control weaknesses;
- 5) the appointment, removal and terms of remuneration of the chief internal auditor shall be subject to review by the audit committee; and
- 6) statement of deviations:
  - a. quarterly statement of deviation(s) including report of monitoring agency, if applicable, submitted to stock exchange(s) in terms of Regulation 32(1) of the SEBI ICDR Regulations;
  - b. Annual statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice in terms of Regulation 32(7) of the SEBI ICDR Regulations.

### 2. Nomination and Remuneration Committee

Our Company at its Board Meeting held on January 05, 2023, has constituted the Nomination and Remuneration Committee in compliance with the provisions of Section 178, Schedule V and all other applicable provisions of the Companies Act, 2013 read with Rule 6 of the Companies (Meetings of Board and its Power) Rules, 2014 and Regulation 19 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015. The constituted Nomination and Remuneration Committee comprises following members:



Name of the Director	Status in Committee	Nature of Directorship
Vikas Jain	Chairman	Independent Director
Narender Tulsidas Kabra	Member	Independent Director
Sarita Devi Khandelwal	Member	Non-Executive Director

The Company Secretary of the Company shall act as a Secretary to the Nomination and Remuneration Committee. The scope and function of the Committee and its terms of reference shall include the following:

#### A. Tenure:

The Nomination and Remuneration Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board.

### **B.** Meetings:

The committee shall meet as and when the need arises, subject to at least one meeting in a year. The quorum for the meeting shall be one third of the total strength of the committee or two members, whichever is higher.

### C. Scope and terms of reference:

The terms of reference of the Nomination and Remuneration Committee as per Regulation 19 and Part D of Schedule II of SEBI Listing Regulations and Companies Act, 2013 shall be as under:

- 1) formulating the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy relating to the remuneration of the directors, key managerial personnel and other employees;
- 2) For the appointment of an independent director, the committee shall evaluate the balance of skills, knowledge and experience on the Board and on the basis of such evaluation, prepare a description of the role and capabilities required of an independent director. The person recommended to the board of directors of the Company for appointment as an independent director shall have the capabilities identified in such description. For the purpose of identifying suitable candidates, the Committee may:
  - a. use the services of external agencies, if required;
  - b. consider candidates from a wide range of backgrounds, having due regard to diversity; and
  - c. Consider the time commitments of the candidates.
- 3) formulation of criteria for evaluation of the performance of independent directors and the Board;
- 4) devising a policy on diversity of our Board;
- 5) identifying persons, who are qualified to become directors or who may be appointed in senior management in accordance with the criteria laid down, recommending to the Board their appointment and removal and carrying out evaluation of every director's performance;
- determining whether to extend or continue the term of appointment of the independent director, on the basis of the report of performance evaluation of independent directors;
- 7) recommending remuneration of executive directors and any increase therein from time to time within the limit approved by the members of our Company;
- 8) recommending remuneration to non-executive directors in the form of sitting fees for attending meetings of the Board and its committees, remuneration for other services, commission on profits;
- 9) recommending to the Board, all remuneration, in whatever form, payable to senior management;
- 10) performing such functions as are required to be performed by the compensation committee under the SEBI (Share Based Employee Benefits and Sweat Equity) Regulations, 2021, as amended;
- 11) engaging the services of any consultant/professional or other agency for the purpose of recommending compensation structure/policy;
- 12) analyzing, monitoring and reviewing various human resource and compensation matters;
- 13) reviewing and approving compensation strategy from time to time in the context of the then current Indian market in accordance with applicable laws;
- 14) framing suitable policies and systems to ensure that there is no violation, by an employee of any applicable laws in India or overseas, including:
  - a. The SEBI (Prohibition of Insider Trading) Regulations, 2015, as amended; or
  - b. The SEBI (Prohibition of Fraudulent and Unfair Trade Practices relating to the Securities Market) Regulations, 2003, as amended; and
- 15) Performing such other functions as may be delegated by the Board and/or prescribed under the SEBI Listing Regulations, Companies Act, each as amended or other applicable law.



### 3. Stakeholders Relationship Committee

Our Company at its Board Meeting held on January 05, 2023, has approved the constitution of the Stakeholders Relationship Committee in compliance with the provisions of the Section 178(5) and all other applicable provisions of the Companies Act, 2013 read with the Rules framed thereunder and Regulation 20 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015. The constituted Stakeholders Relationship Committee comprises the following:

Name of the Director	Status in Committee	Nature of Directorship
Vikas Jain	Chairman	Independent Director
Vinita Rathi	Member	Managing Director
Nilesh Rathi	Member	Whole time Director & CFO

The Company Secretary of our Company shall act as a Secretary to the Stakeholder Relationship Committee. The scope and function of the Stakeholder Relationship Committee and its terms of reference shall include the following:

#### A. Tenure:

The Stakeholder Relationship Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board, to carry out the functions of the Stakeholder Relationship Committee as approved by the Board.

### **B.** Meetings:

The Stakeholder Relationship Committee shall meet at least once in a year, and shall report to the Board on a quarterly basis regarding the status of re-dressal of the complaints received from the shareholders of the Company. The quorum for the meeting shall be one third of the total strength of the committee or two members, whichever is higher.

#### C. Scope and terms of reference:

The terms of reference of the Stakeholders Relationship Committee as per Regulation 20 and Part D of Schedule II of SEBI Listing Regulations, 2015 and Companies Act, 2013 shall be as under:

- Consider and resolve grievances of security holders of the Company, including complaints related to transfer/transmission of shares, non-receipt of annual report, non-receipt of declared dividends, issue of new/duplicate certificates, general meetings, etc.
- 2) Review of measures taken for effective exercise of voting rights by shareholders;
- 3) Review of adherence to the service standards adopted by the Company in respect of various services being rendered by the Registrar and Share Transfer Agent;
- 4) Review of the various measures and initiatives taken by the Company for reducing the quantum of unclaimed dividends and ensuring timely receipt of dividend warrants/annual reports/statutory notices by the shareholders of the Company;
- 5) Formulation of procedures in line with the statutory guidelines to ensure speedy disposal of various requests received from shareholders from time to time;
- 6) To approve, register, refuse to register transfer or transmission of shares and other securities;
- 7) To issue duplicate share or other security(ies) certificate(s) in lieu of the original share/security(ies) certificate(s) of the Company;
- 8) To approve the transmission of shares or other securities arising as a result of death of the sole/any joint shareholder;
- 9) To dematerialize or rematerialize the issued shares;
- 10) Ensure proper and timely attendance and redressal of investor queries and grievances;
- 11) Carrying out any other functions contained in the Companies Act, 2013 and/or equity listing agreements (if applicable), as and when amended from time to time; and
- 12) To perform such functions as may be delegated by the Board and to further delegate all or any of its power to any other employee(s), officer(s), representative(s), consultant(s), professional(s), or agent(s).
- 13) Such terms of reference as may be prescribed under the Companies Act, 2013 and SEBI Listing Regulations or other applicable law

# 4. Corporate Social Responsibility Committee

Our company has pursuant to the provisions of Section 135 of the Companies Act 2013 and Schedule VII constituted a Corporate Social Responsibility Committee of the Board of Directors vide Resolution dated January 05, 2023. The constituted Corporate Social Responsibility Committee comprises the following:



Name of the Director	Status in Committee	Nature of Directorship
Vinita Rathi	Chairperson	Chairman & Managing Director
Vikas Jain	Member	Independent Director
Nilesh Rathi	Member	Whole Time Director & CFO

Vinita Rathi, Managing Director of the Company shall act as Chairman of the CSR Committee and the Company Secretary of our Company shall act as a Secretary to the Corporate Social Responsibility Committee. The scope and function of the Corporate Social Responsibility Committee and its terms of reference shall include the following:

#### A. Tenure:

The Corporate Social Responsibility Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board, to carry out the functions of the Corporate Social Responsibility Committee as approved by the Board.

#### B. Meetings:

The quorum for the Corporate Social Responsibility Committee Meeting shall be one-third of its total strength (any fraction contained in that one-third be rounded off as one) or two members, whichever is higher;

#### C. Scope and terms of reference:

The terms of reference of the CSR Committee include the following:

- 1. Formulate and periodically review the CSR Policy.
- 2. Formulate and recommend the annual action plan.
- 3. Indicate the list of activities to be undertaken by the Company in areas or subject. For India, this will be aligned to activities specified in Schedule VII of the Companies Act, 2013.
- 4. Recommend the amount of expenditure to be incurred on the activities referred to in clause (a) of sub-section (3) of Section 135 of the Companies Act, 2013;
- 5. To institute a transparent monitoring mechanism for the implementation of the CSR projects, programs and activities undertaken the Company from time to time;
- 6. Monitor and report on the progress on the annual action plan.
- 7. Ensure implementation of the activities under CSR.
- 8. Place the CSR Policy on the Company's website, if any.
- 9. Ensure expenditure of requisite amount on CSR every year as per law.
- 10. Disclose reasons for not spending the amount (if applicable) in the Annual Report to the Shareholders of the Company.
- 11. Ensure that the funds so disbursed have been utilized for the purposes and in the manner as approved by Board.
- 12. Approve transfer of unspent CSR Amount in accordance with the law. The Accounts and Finance Team of the Company shall prepare the statement of spent and unspent CSR amounts and shall assist and facilitate for transfer of the same.
- 13. Any other matter as the CSR Committee may deem appropriate after approval of the Board of Directors or as may be directed by the Board of Directors from time to time.

#### Policy on Disclosures & Internal procedure for prevention of Insider Trading:

The provisions of Regulation 8 and 9 of the Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015 will be applicable to our Company immediately upon the listing of its Equity Shares on the Stock Exchange. We shall comply with the requirements of the Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015 on listing of our Equity Shares on stock exchange. Further, Board of Directors have approved and adopted the policy on insider trading in view of the proposed public issue. Our Board is responsible for setting forth policies, procedures, monitoring and adherence to the rules for the preservation of price sensitive information and the implementation of the Code of Conduct for Prevention of Insider Trading conduct under the overall supervision of the Board.

#### KEY MANAGERIAL PERSONNEL

Our Company is supported by a team of professionals having exposure to various operational aspects of our business. A brief detail about the Key Managerial Personnel of our Company is provided below:

Name, Designation, Educational Qualification &	Age	Year of	Compensation	Overall	Previous
Term of office	(Years)	joining	paid for F.Y.	experience	employment
			ended 2021-22	(in years)	
			(in Rs. Lacs)		



Vinita Rathi Designation: Managing Director Educational Qualification: Bachelor of Engineering (BE) Term of office: 5 years w.e.f. January 02, 2023	39	2006	53.93	17	-
Nilesh Rathi Designation: Whole Time Director & CFO Educational Qualification: Bachelor of e- Commerce Term of office: 5 years w.e.f. January 02, 2023	40	2006	50.05	15	-
Apurva Mishra Designation: Company Secretary and Compliance Officer Educational Qualification - Company Secretary	24	2022	NA	1	Vinca Developer Private Limited

### BRIEF PROFILE OF KEY MANAGERIAL PERSONNEL

Vinita Rathi - Please refer to section "Brief Profile of our Directors" beginning on page 128 of this Draft Red Herring Prospectus for details.

Nilesh Rathi - Please refer to section "Brief Profile of our Directors" beginning on page 128 of this Draft Red Herring Prospectus for details.

**Apurva Mishra** is the Company Secretary and Compliance Officer of our Company. She is a qualified Company Secretary and an associate member of the Institute of Company Secretaries of India. She has experience of a year in the field of secretarial and corporate law compliances. She is currently responsible for the overall Corporate Governance and secretarial Compliance and functions of our Company.

### We confirm that:

- a. All the persons named as our Key Managerial Personnel above are the permanent employees of our Company.
- b. There is no understanding with major shareholders, customers, suppliers or any others pursuant to which any of the above mentioned Key Managerial Personnel have been recruited.
- c. None of our KMPs except Vinita Rathi and Nilesh Rathi is also part of the Board of Directors.
- d. In respect of all above mentioned Key Managerial Personnel there has been no contingent or deferred compensation accrued for the financial year ended March 31, 2022.
- e. Except for the terms set forth in the appointment letters, the Key Managerial Personnel have not entered into any other contractual arrangements or service contracts (including retirement and termination benefits) with the issuer.
- f. Our Company does not have any bonus/profit sharing plan for any of the Key Managerial Personnel.
- g. None of the Key Managerial Personnel hold any shares of our Company as on the date of filing of this Draft Red Herring Prospectus except as under.

Sr. No.	Name of the KMPs	No of shares held
1.	Vinita Rathi	53,21,000
2.	Nilesh Rathi	52,23,990
	Total	1,05,44,990

- h. Presently, we do not have Employee Stock Option Plan (ESOP)/ Employee Stock Purchase Scheme (ESPS) for our employees.
- i. The turnover of KMPs is not high, compared to the industry to which our company belongs.

#### Nature of any family relationship between our Directors and Key Managerial Personnel (KMP)

Except as detailed below, none of our Key Management Personnel or Directors are related to each other, within the meaning of section 2(77) of the Companies Act, 2013

Sr. No.	Name of the Director/KMPs	Relationship
1.	Vinita Rathi	Wife of Nilesh Rathi and daughter of Sarita Devi Khandelwal
2.	Nilesh Rathi	Husband of Vinita Rathi
3.	Sarita Devi Khandelwal	Mother of Vinita Rathi



### Payment of benefits to officers of Our Company (non-salary related)

Except as disclosed in this Draft Red Herring Prospectus and any statutory payments made by our Company to its officers, our Company has not paid any sum, any non-salary related amount or benefit to any of its officers or to its employees including amounts towards super-annuation, ex-gratia/rewards.

Except statutory benefits upon termination of employment in our Company or superannuation, no officer of our Company is entitled to any benefit upon termination of such officer's employment in our Company or superannuation. Contributions are made by our Company towards the Provident fund, Gratuity fund and Employee State Insurance

### Changes in the Key Managerial Personnel in last three years:

There have been no changes in the Key Managerial Personnel of our Company during the last 3 (three) year except as stated below:

Sr. No.	Name of Directors/ KMP's	Designation and period	Appointment/ Cessation/Re- designation	Reasons
1.	Vinita Rathi	Change in designation as Managing Director w.e.f. January 02, 2023	Appointment	
2.	Nilesh Rathi	Change in designation as Whole time Director w.e.f. January 02, 2023; and designated as Chief Financial Officer w.e.f. January 02, 2023	Appointment	To comply with the provisions of the Companies Act 2013 and to ensure better Corporate Governance
3.	Apurva Mishra	Company Secretary & Compliance Officer w.e.f. January 02, 2023	Appointment	

#### **Interest of our Key Managerial Personnel**

Apart to the extent of remuneration allowed and reimbursement of expenses incurred by them for or on behalf of the Company, none of our Key Managerial Personal is interested in our Company. For details, please refer section titled "Financial information of the Company – Annexure - W - Related Party Disclosures" beginning on page 146 of this Draft Red Herring Prospectus.

#### **Interest in the property of our Company**

Our KMPs do not have any interest in any property acquired by our Company in a period of two years before the filing of this Draft Red Herring Prospectus or proposed to be acquired by us as on the date of filing the Red Herring Prospectus with RoC.

### Details of the Service Contracts of the Key Managerial Personnel

Except for the terms set forth in the appointment letters, the Key Managerial Personnel have not entered into any other contractual arrangements with our Company for provision of benefits or payments of any amount upon termination of employment.

#### Loans given/availed by Directors / Key Managerial Personnel of our Company

For details of unsecured loan taken from or given to our Directors/KMPs and for details of transaction entered by them in the past please refer to "Annexure - W - Related Party Disclosure" page 146 of this Draft Red Herring Prospectus.

### Employee Stock Option Plan ('ESOP')/ employee stock purchase scheme ('ESPS Scheme') to Employees

Presently, we do not have any ESOP/ESPS Scheme for our employees.



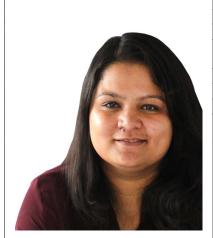
# **OUR PROMOTERS & PROMOTER GROUP**

### **OUR PROMOTERS:**

The Promoters of our Company are Vinita Rathi & Nilesh Rathi.

As on date of this Draft Red Herring Prospectus, the Promoters, in aggregate, hold 1,05,44,990 Equity shares of our Company, representing 97.64% of the pre-issue paid-up Equity Share capital of our Company. For details of the build-up of the Promoters' shareholding in our Company, see "Capital Structure – History of the Equity Share Capital held by our Promoters", on pages 58 of this Draft Red Herring Prospectus.

Brief Profile of our Promoters is as under:



Vinita Rathi - Managing Director				
Qualification	Bachelor of Engineering			
Age	39 years			
Date of Birth	July 17, 1983			
Address	69, Anand Nagar, behind Sapna Sangeeta Road,			
	Indore 452001, Madhya Pradesh India.			
Experience	17 years			
Occupation	Business			
PAN No.	AIPPK7381P			
No. of Equity Shares &% of	53,21,000 Equity Share aggregating to 49.27% of Pre			
Shareholding (Pre Issue)	Issue Paid up Share Capital of the Company.			
Other Ventures	Companies:			
	1) Systango Account Aggregator Services Private			
	Limited			
	2) Edsystango Technoeducation Private Limited			
	3) NV Realty Ltd, UK			
	4) Systango Ltd, UK			
	5) Isystango Ltd, UK			
	6) Systango LLC, US			
	LLP's: Nil			

**HUF's:** Nil



	1101 3.1111		
	Partnership Firm: Nil		
Nilesh Rathi – Whole Time D	irector & CFO		
Qualification	Bachelor of e-Commerce		
Age	40 years		
Date of Birth	September 06, 1982		
Address	69, Anand Nagar, behind Sapna Sangeeta Road, Indore 452001, Madhya Pradesh India.		
Experience	15 years		
Occupation	Business		
PAN No.	AFIPR6229R		
No. of Equity Shares &% of	52,23,990 Equity Share aggregating to 48.37% of Pre		
Shareholding (Pre Issue)	Issue Paid up Share Capital of the Company.		
Other Ventures	Companies:		
	Systango Account Aggregator Services Private		
	Limited		
	2) Edsystango Technoeducation Private Limited		
	3) NV Realty Ltd, UK		
	4) Systango Ltd, UK		
	5) Isystango Ltd, UK		
	6) Systango LLC, US		
	LLP's: Nil		
	HUF's:		
	1) Nilesh Rathi HUF		

Partnership Firm: Nil



For brief biography of our Individual Promoters, please refer to Chapter titled "Our Management" beginning on page 128 of this Draft Red Herring Prospectus.

#### **Confirmations/Declarations:**

In relation to our Promoters, Vinita Rathi & Nilesh Rathi, our Company confirms that the PAN, Bank Account Numbers, Passport Number, Aadhaar Card Number and Driving License number shall be submitted to NSE at the time of filing of this Draft Red Herring Prospectus.

## **Undertaking/Confirmations:**

None of our Promoters or Promoter Group or Group Company or person in control of our Company has been:

- prohibited or debarred from accessing or operating in the capital market or restrained from buying, selling or dealing in securities under any order or direction passed by SEBI or any other authority or
- refused listing of any of the securities issued by such entity by any stock exchange, in India or abroad.
- No material regulatory or disciplinary action is taken by any by a stock exchange or regulatory authority in the past one year in respect of our Promoters, Group Company and Company promoted by the promoters of our company.
- There are no defaults in respect of payment of interest and principal to the debenture / bond / fixed deposit holders, banks, FIs by our Company, our Promoters, Group Company and Company promoted by the promoters during the past three years.
- The litigation record, the nature of litigation, and status of litigation of our Company, Promoters, Group company and Company promoted by the Promoters are disclosed in chapter titled "Outstanding Litigations and Material Developments" beginning on page 206 of this Draft Red Herring Prospectus.
- None of our Promoters, person in control of our Company is or have ever been a promoter, director or person in control of
  any other company which is debarred from accessing the capital markets under any order or direction passed by the SEBI
  or any other authority.

### **Interest of our Promoters:**

#### i. Interest in promotion and shareholding of Our Company:

Our Promoters are interested in the promotion of our Company and also to the extent of their shareholding and shareholding of their relatives, from time to time, for which they are entitled to receive dividend payable, if any, and other distribution in respect of the Equity Shares held by them and their relatives. As on the date of this Draft Red Herring Prospectus, our Promoters, Vinita Rathi & Nilesh Rathi collectively holds 1,05,44,990 Equity Shares in our Company i.e. 97.64% of the pre issue paid up Equity Share Capital of our Company. Our Promoters may also be deemed to be interested to the extent of the remuneration, as per the terms of their appointment and reimbursement of expenses payable to them for the rent, purchase and sale transactions. For details, please refer to Annexure - W – "Related Party Transactions" beginning on page 146 of this Draft Red Herring Prospectus.

For details regarding the shareholding of our Promoters in our Company, please see "Capital Structure" on page 58 of this Draft Red Herring Prospectus.

#### ii. Interest in the property of Our Company:

Except below mentioned under, our Promoters do not have any other interest in any property acquired by our Company in a period of two years before filing of this Draft Red Herring Prospectus or proposed to be acquired by us as on date of this Draft Red Herring Prospectus.

Sr. No.	Name	Address of Property	Interest and nature of interest
1.	Nilesh Rathi	Branch Office:	Our Company has taken the said property
	HUF	148 FB, 2nd floor, Scheme No 94, Goyal	on Rent from Nilesh Rathi HUF, wherein
		Nagar, Ring Road, Indore 452001 Madhya	one of our promoter and Director, Nilesh
		Pradesh, India	rathi is a Karta of said Nilesh Rathi HUF



### iii. In transactions for acquisition of land, construction of building and supply of machinery

None of our Promoters or Directors is interested in any transaction for the acquisition of land, construction of building or supply of machinery.

### iv. Other Interests in our Company

For transactions in respect of loans and other monetary transactions entered in past please refer Annexure - W on "Related Party Transactions" on page 146 forming part of "Financial Information of the Company" of this Draft Red Herring Prospectus.

Further, our promoters may be interested to the extent of personal guarantees given by them in favour of the Company, for the details of Personal Guarantee given by Promoters towards Financial facilities of our Company please refer to "Statement of Financial Indebtedness" and ""Financial Information of Our Company" on page 195 and 146 respectively of this Draft Red Herring Prospectus.

## Payment or Benefits to our Promoter and Promoter Group during the last 2 years:

For details of payments or benefits paid to our Promoter and promoter group, please refer to the paragraph "Compensation of our Managing Director" in the chapter titled "Our Management" beginning on page 128 also refer Annexure - W on "Related Party Transactions" on page 146 forming part of "Financial Information of the Company" and Paragraph on "Interest of Promoter" in chapter titled "Our Promoter and Promoter Group" on page 141 of this Draft Red Herring Prospectus.

### Companies/Firms with which our Promoters have disassociated in the last (3) three years

None of our promoters have disassociated themselves from any of the Company, Firms or other entities during the last three years preceding the date of this Draft Red Herring Prospectus.

#### **Other ventures of our Promoter**

Save and except as disclosed in this section titled "Our Promoter & Promoter Group" beginning on page 141 of this Draft Red Herring Prospectus, there are no ventures promoted by our Promoters in which they have any business interests/ other interests.

#### Litigation details pertaining to our Promoter

For details on litigations and disputes pending against the Promoters and defaults made by the Promoters please refer to the section titled "Outstanding Litigations and Material Developments" beginning on page 206 of this Draft Red Herring Prospectus.

### **Experience of Promoters in the line of business**

Our Promoters, Vinita Rathi and Nilesh Rathi have an experience of around 17 years and 15 years respectively in the business of Information system. The Company shall also endeavor to ensure that relevant professional help is sought as and when required in the future.

#### **Related Party Transactions**

Except as stated in "Annexure - W Related Party Transactions" beginning on page 146 of this Draft Red Herring Prospectus, and as stated therein, our Promoters or any of the Promoter Group Entities do not have any other interest in our business.

#### **OUR PROMOTER GROUP**

In addition to the Promoters named above, the following natural persons are part of our Promoter Group:

#### 1. Natural Persons who are part of the Promoter Group:

As per Regulation 2(1)(pp)(ii) of the SEBI (ICDR) Regulations, 2018, the Natural persons who are part of the Promoter Group (due to their relationship with the Promoter) are as follows:



Relationship	Name of the Relatives	Name of the Relatives
	Vinita Rathi	Nilesh Rathi
Father	Jagdish Chandra Khandelwal	Suresh Chand Rathi
Mother	Sarita Devi Khandelwal	Sushma Devi Rathi
Spouse	Nilesh Rathi	Vinita Rathi
Brother	Mayur Khandelwal Pr	
Sister	Ankita Khandelwal	-
Son	Nilav Rathi, Vilav Rathi	Nilav Rathi, Vilav Rathi
Daughter	-	-
Spouse's Father	Suresh Chand Rathi	Jagdish Chandra Khandelwal
Spouse's Mother	Sushma Devi Rathi	Sarita Devi Khandelwal
Spouse's Brother	Priyesh Rathi	Mayur Khandelwal
Spouse's Sister	-	Ankita Khandelwal

## 2. Corporate Entities or Firms forming part of the Promoter Group:

As per Regulation 2(1)(pp)(iv) of the SEBI (ICDR) Regulations, 2018, the following entities would form part of our Promoter Group:

S. No.	Nature of Relationship	Name of Entities
1.	Any Body Corporate in which 20% or more of the Equity Share	NV Realty Ltd, UK
	Capital is held by Promoter or an immediate relative of the	Khandelwal Textiles Private Limited
	Promoter or a firm or Hindu Undivided Family (HUF) in which	Edsystango Technoeducation Private Limited
	Promoter or any one or more of his immediate relatives are a	
	member.	
2.	Any Body Corporate in which a body corporate as provided in (A)	
	above holds twenty per cent. or more, of the equity share capital;	
	and	
3.	Any Hindu Undivided Family or firm in which the aggregate share	Nilesh Rathi HUF
	of the promoter and their relatives is equal to or more than twenty	
	per cent. of the total capital;	

## 3. Other persons included in Promoter Group:

None of other persons forms part of promoter group for the purpose of shareholding of the Promoter Group under Regulation 2(1) (pp)(v) of SEBI (ICDR) Regulations 2018.



## **DIVIDEND POLICY**

The declaration and payment of dividends, if any, will be recommended by our Board of Directors and approved by our shareholders at their discretion, subject to the provision of the Articles of Association and the Companies Act. The dividends, if any, will depend on a number of factors, including but not limited to the earnings, capital requirements and overall financial position of our Company. In addition, our ability to pay dividends may be impacted by a number of other factors, including, restrictive covenants under the loan or financing documents that we may enter into from time to time.

The dividend distribution policy of our Company was adopted and approved by our Board in their meeting held on September 15, 2018. Our Board may also, from time to time, pay interim dividends. The Board shall, *inter alia*, consider certain financial, internal and external parameters before declaring dividend including level of debt, capital expenditure requirement, working capital requirement and profit earned during the year. Our Company may also, from time to time, pay interim dividends. The objective of the dividend policy is rewarding its Shareholders and retaining capital for growth and ensuring fairness, sustainability, and consistency in distributing profits to Shareholders. For details in relation to risks involved in this regard, see "Risk Factors -Our ability to pay dividends in the future will depend on our earnings, financial condition, working capital requirements, capital expenditures and restrictive covenants of our financing arrangements" on page 35 of this Draft Red Herring Prospectus.

The details of the dividend paid by our Company on the Equity Shares during the last three Fiscals and the six months period ended September 30, 2022, are given below:

Particulars	Period ended September 30, 2022	March 31, 2022	March 31, 2021	March 31, 2020
Number of equity shares at year/period ended	27,00,000	2,70,00,000	2,70,00,000	5,50,000
Face value per equity share (in ₹)	10	1	1	10
Dividend paid (in ₹ Lakhs)	Nil	Nil	Nil	50.00
Dividend per Equity Share (in ₹)	Nil	Nil	Nil	50.00*
Rate of dividend (%)	Nil	Nil	Nil	500.00%
Dividend distribution tax (in ₹ Lakhs)	Nil	Nil	Nil	9.82
Dividend distribution tax (%)	Nil	Nil	Nil	19.64%
Mode of payment of dividend	N.A.	N.A.	N.A.	Electronic Mode

<sup>\*</sup>As on date of declaration of interim dividend dated December 16, 2019, outstanding equity shares of company was 100000 of face value of Rs 10/- each fully paid up.

**Note**: The interim dividend for Fiscal Year 2018-2019 was paid in Fiscal Year 2019-2020 and Fiscal Year 2019-2020 was paid in Fiscal Year 2020-2021.

Our Company has not declared or paid any dividend from the last audited period (September 30, 2022) until the date of this Draft Red Herring Prospectus.

In addition, our ability to pay dividends may be impacted by a number of factors, including restrictive covenants under the loan or financing arrangements our Company is currently availing of or may enter into to finance our fund requirements for our business activities. For further details, please see the section entitled "Statement of Financial Indebtedness" on page 195 of this Draft Red Herring Prospectus.

The amount of dividend paid in the past is not necessarily indicative of the dividend policy of our Company or dividend amounts, if any, in the future. There is no guarantee that any dividends will be declared or paid or the amount thereof will be decreased in the future.



### SECTION VI FINANCIAL INFORMATION OF THE COMPANY

# INDEPENDENT AUDITOR'S EXAMINATION REPORT ON RESTATED [CONSOLIDATED] FINANCIAL INFORMATION

To,
The Board of Directors of,
Systango Technologies Limited,
Third Floor (LHS), STP-I Crystal IT Park,
Ring Road, Indore -452010, Madhya Pradesh, India

Dear Sir,

Reference: - Proposed Public Issue of Equity Shares of Systango Technologies Limited

We have examined the attached Restated Consolidated Financial Statement of **Systango Technologies Limited** (hereunder referred to "the Company", "Issuer") comprising the Restated Statement of Assets and Liabilities as at September 30, 2022, March 31, 2022, March 31, 2021, and March 31, 2020, the Restated Statement of Profit & Loss, the Restated Cash Flow Statement for the period ended September 30, 2022, year ended March 31, 2022, March 31, 2021, and March 31, 2020, the statement of Significant Accounting Policies and other explanatory Information (Collectively the Restated Consolidated Financial Statement) as approved by the Board of Directors in their meeting held on 18<sup>th</sup> January, 2023 for the purpose of inclusion in the Draft Red Herring Prospectus / Red Herring Prospectus ("Offer Document") in connection with its proposed Initial Public Offer of Equity Shares (IPO) prepared in terms of the requirement of:-

- a) Section 26 of Part I of Chapter III of the Companies Act, 2013 as amended (the "Act");
- b) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations 2018 as amended ("ICDR Regulations"); and
- c) The Guidance Note on Reports in Company Prospectuses (Revised 2020) issued by the Institute of Chartered Accountants of India as amended from time to time. ("The Guidance Note")

The holding Company's Board of Directors are responsible for the preparation of the Restated Consolidated Financial Statement for the purpose of inclusion in the offer document to be filed with Stock Exchange, Securities and Exchange Board of India, and Registrar of Companies, of relevant state in connection with the proposed IPO. The Restated Consolidated Financial Statements have been prepared by the management of the holding Company for the period/year ended on September 30, 2022, March 31, 2022, March 31, 2021, and March 31, 2020, on the basis of notes to restatement in note IV to the Restated Consolidated Financial Statement. The Board of Directors responsibility includes designing, implementing, and maintaining adequate internal control relevant to the preparation and presentation of the Restated Consolidated Financial Statement.

We have examined such Restated Consolidated Financial Statement taking into consideration:

- a) The terms of reference and terms of our engagement agreed upon with you in accordance with our engagement letter dated 16th December, 2022 in connection with the proposed IPO of equity shares of the Company;
- b) The Guidance Note also requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI;
- c) Concepts of test checks and materiality to obtain reasonable assurance based on verification of evidence supporting the Restated Consolidated Financial Statements; and
- d) The requirements of Section 26 of the Act and the ICDR Regulations. Our work was performed solely to assist you in meeting your responsibilities in relation to your compliance with the Act, the ICDR Regulations and the Guidance Note in connection with the IPO.

This Restated Consolidated Financial Statements have been compiled by the management from:



a) Audited consolidated financial statements of the company as at and for the period/year ended on September 30, 2022, March 31, 2022, March 31, 2021, and March 31, 2020\*, prepared in accordance with the Accounting Standards as prescribed under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014, as amended, and other accounting principles generally accepted in India.

\*In March 31, 2020, Company had one wholly owned subsidiary i.e. Systango LLC (Incorporated on March 04, 2020 in Delaware, USA), however the operation did not started in the FY 2019-20, therefore, the Holding Company did not prepare the consolidated financials for the FY 2019-20. Accordingly, wherever reference of Audited financials has been given for FY 2019-20, the same should be considered as reference given for Standalone financial Statement of the Holding company prepared and as approved by the board for FY 2019-20.

For the purpose of our examination, we have relied on:

a) Auditors' Report issued by the Previous Auditor M/s NBA & Associates (the "Previous Auditors") dated 15<sup>th</sup> December, 2022, 05<sup>th0</sup> September, 2022, and 05<sup>th</sup> November, 2021, 05<sup>th</sup> December, 2020 for the period/year ended September 30, 2022, March 31, 2022, March 31, 2021, and March 31, 2020 respectively.

The modification in restated financials were carried out based on the modified reports, if any, issued by Previous Auditor which is giving rise to modifications on the financial statements as at and for the period/years ended September 30, 2022, March 31, 2022, March 31, 2021 and March 31, 2020.

- a) The Restated Consolidated Financial Statement have been made after incorporating adjustments for the changes in accounting policies retrospectively in respective financial period/years to reflect the same accounting treatment as per the changed accounting policy for all reporting periods, if any;
- b) The Restated Consolidated Financial Statement have been made after incorporating adjustments for prior period and other material amounts in the respective financial year to which they relate;
- c) Extra-ordinary items that need to be disclosed separately in the accounts has been disclosed wherever required;
- d) Profits and losses have been arrived at after charging all expenses including depreciation and after making such adjustments/restatements and regroupings as in our opinion are appropriate and are to be read in accordance with the Significant Accounting Polices and Notes to Accounts as set out in Annexure IV to this report;
- e) Adjustments in Restated Consolidated Financial Statement have been made in accordance with the correct accounting policies,
- f) There was no change in accounting policies, which needs to be adjusted in the Restated Consolidated Financial Statement, except accounting of retirement benefits was accounted on cash basis which is not as per AS-15 (Revised) "Employee benefits", however during the restatement Company has accounted such retirement benefits basis actuarial valuation certificate.
- g) There are no revaluation reserves, which need to be disclosed separately in the Restated Consolidated Financial Statement
- h) The Company has paid dividend during FY 2019-20 of Rs. 50.00 Lakhs, however thereafter Company did not paid any dividend from FY 2020-21 to Period ended September 30, 2022.

In accordance with the requirements of Part I of Chapter III of Act including rules made there under, ICDR Regulations, Guidance Note and Engagement Letter, we report that *except Note number 12* and 13 where non-compliance to accounting standard 11 and 13 are observed, and in absence of details, the impact on relevant period/year cannot be quantified.

a) The "Restated Consolidated Statement of Assets and Liabilities" as set out in Annexure I to this report, of the Company as at September 30, 2022, March 31, 2022, March 31, 2021, and March 31, 2020, is prepared by the Company and approved by the Board of Directors. These Restated Consolidated Statement of Assets and Liabilities, have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to Accounts as set out in Annexure IV to this Report.



- b) The "Restated Consolidated Statement of Profit and Loss" as set out in Annexure II to this report, of the Company for Financial period/year ended September 30, 2022, March 31, 2022, March 31, 2021, and March 31, 2020, is prepared by the Company and approved by the Board of Directors. These Restated Consolidated Statement of Profit and Loss have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to Accounts as set out in Annexure IV to this Report.
- c) The "Restated Consolidated Statement of Cash Flow" as set out in Annexure III to this report, of the Company for Financial period/year ended September 30, 2022, March 31, 2022, March 31, 2021, and March 31, 2020, is prepared by the Company and approved by the Board of Directors. These Statement of Cash Flow, as restated have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to Accounts as set out in Annexure IV to this Report.

We have also examined the following other financial information relating to the Company prepared by the Management and as approved by the Board of Directors of the Company and annexed to this report relating to the Company for Financial period/year ended September 30, 2022, March 31, 2022, March 31, 2021, and March 31, 2020, proposed to be included in the Offer Document for the proposed IPO.

Restated Consolidated Statement of Share Capital, Reserves and Surplus and Minority Interest	Annexure-A
Restated Consolidated Statement of Long Term and Short-Term Borrowings/ Statement of principle Term	Annexure-B & B(A)
of Secured loan and Assets charges as security and Statement of term & Condition of unsecured Loans.	
Restated Consolidated Statement of Deferred Tax (Assets) / Liabilities	Annexure-C
Restated Consolidated Statement of Long-Term Provisions	Annexure-D
Restated Consolidated Statement of Trade Payables	Annexure-E
Restated Consolidated Statement of Other Current Liabilities And Short Term Provisions	Annexure-F
Restated Consolidated Statement of Property, Plant and Equipment and Intangible Assets	Annexure-G
Restated Consolidated Statement of Non-Current Investments	Annexure-H
Restated Consolidated Statement of Long-Term Loans And Advances	Annexure-I
Restated Consolidated Statement of Non-Current Assets	Annexure-J
Restated Consolidated Statement of Current Investment	Annexure-K
Restated Consolidated Statement of Trade Receivables	Annexure-L
Restated Consolidated Statement of Cash & Cash Equivalents	Annexure-M
Restated Consolidated Statement of Short-Term Loans And Advances	Annexure-N
Restated Consolidated Statement of Other Current Assets	Annexure-O
Restated Consolidated Statement of Turnover	Annexure-P
Restated Consolidated Statement of Non- Operating Income	Annexure-Q
Restated Consolidated Statement of Employee Benefits Expenses	Annexure-R
Restated Consolidated Statement of Finance Cost	Annexure-S
Restated Consolidated Statement of Depreciation & Amortization	Annexure-T
Restated Consolidated Statement of Other Expenses	Annexure-U
Restated Consolidated Statement of Mandatory Accounting Ratios	Annexure-V
Restated Consolidated Statement of Related Party Transaction	Annexure-W
Restated Consolidated Statement of Capitalization	Annexure-X
Restated Statement of Tax Shelter	Annexure-Y
Restated Consolidated Statement of Contingent Liabilities	Annexure-Z
Restated Consolidated Statement of Other Financial Ratio	Annexure-AA
Significant Accounting Policy and Notes to The Restated Consolidated Financial Statements	Annexure IV
Material Adjustment to the Restated Consolidated Financial	Annexure V

In our opinion and to the best of information and explanation provided to us, the Restated Consolidated Financial Statement of the Company, read with significant accounting policies and notes to accounts as appearing in Annexure IV are prepared after providing appropriate adjustments and regroupings as considered appropriate.

We, M/s. R K Jagetiya & Co, Chartered Accountants have been subjected to the peer review process of the Institute of Chartered Accountants of India (ICAI) and our peer Review Certificate is valid as on the date of signing of this report.



The preparation and presentation of the Financial Statements referred to above are based on the Audited financial statements of the Company and are in accordance with the provisions of the Act and ICDR Regulations. The Financial Statements and information referred to above is the responsibility of the management of the Company.

The report should not in any way be construed as a re-issuance or re-dating of any of the previous audit reports issued by any other Firm of Chartered Accountants nor should this report be construed as a new opinion on any of the financial statements referred to therein.

We have no responsibility to update our report for events and circumstances occurring after the date of the report.

In our opinion, the above Consolidated Financial Statements along with Annexure A to AA of this report read with the respective Significant Accounting Polices and Notes to Accounts as set out in Annexure IV and V are prepared after making adjustments and regrouping as considered appropriate and have been prepared in accordance with the Companies Act, ICDR Regulations, Engagement Letter and Guidance Note issued by ICAI.

Our report is intended solely for use of the management and for inclusion in the Offer Document in connection with the Proposed SME IPO of Equity Shares of the Company and our report should not be used, referred to or distributed for any other purpose without our prior consent in writing.

For, R K Jagetiya & CO. Chartered Accountant FRN: 146264W

Sd/-

(Ravi K Jagetiya) Proprietor M. No. 134691 Place: Mumbai

**Date**: January 18, 2023

UDIN: 23134691BGWLLQ5283



# ANNEXURE I RESTATED CONSOLIDATED STATEMENT OF ASSETS AND LIABILITIES

(Amount in ₹ Lakh							
PAF	RTICULARS	Annexure No	As at the Period/Year ended 30-09-22 31-03-22 31-03-21 31-03-20				
A )	EQUITY AND LIABILITIES	140	30-09-22	31-03-22	31-03-21	31-03-20	
A)	Shareholders' Funds						
(a)	Share Capital	A	270.00	270.00	270.00	55.00	
(b)	Reserves & Surplus	A	2,026.98	1,452.49	775.50	421.81	
(0)	Reserves & Surpius		2,020.98	1,722.49	1,045.50	476.81	
2	Non-Controlling Interest			10.71	11.86	4/0.01	
3	Non-Current Liabilities		-	10.71	11.00		
(a)	Long Term Borrowings	B, B(A) and	_	21.50	21.50	_	
(a)	Long Term Borrowings	B(B)		21.50	21.50		
(b)	Deferred Tax Liabilities (Net)	C	_	-	_	_	
(c)	Long Term Provisions	D	81.48	68.97	51.97	41.42	
(•)	Doing 14th 110 violens		81.48	90.47	73.47	41.42	
4	Current Liabilities		01/10	, ov	70117		
(a)	Short Term Borrowings	B, B(A) and	_	-	_	_	
()		B(B)					
(b)	Trade Payables	E					
(i)	total outstanding dues of micro enterprises and		-	-	-	-	
	small enterprises; and						
(ii)	total outstanding dues of creditors other than micro		34.39	29.67	46.35	2.94	
	enterprises and small enterprises.						
(c)	Other Current Liabilities	F	88.75	240.63	155.87	110.88	
(d)	Short Term Provisions		230.82	195.00	204.52	112.26	
			353.95	465.30	406.74	226.08	
	Total		2,732.41	2,288.97	1,537.57	744.32	
B)	ASSETS						
1.	Non-Current Assets						
(a)	Property, Plant & Equipment and Intangible Assets						
	i) Property, Plant & Equipment						
	(i) Gross Block		449.53	471.04	364.18	304.52	
	(ii) Depreciation	G	325.11	315.81	255.46	211.79	
	(iii) Net Block		124.43	155.23	108.72	92.73	
	ii) Intangible Assets		2.1.5	-	-	-	
	(i) Gross Block		3.15	3.15	-	-	
	(ii) Depreciation		1.30	0.79	-	-	
	(iii) Net Block		1.85	2.36	-	-	
	iii) Capital Work in Progress		45.00	-	100.53	- 02.52	
(1. )	Non Comment Investment	TT	171.27	157.60	108.72	92.73	
(b)	Non-Current Investment	H	- 52.45	- 45.20	-	22.00	
(c)	Deferred Tax Assets (Net)	C	52.45	45.30	38.06	33.80	
(d)	Long Term Loans and Advances	I 	21.71	25.05	25.72	21.60	
(e)	Other Non-Current Assets	J	31.71	35.85 <b>91.15</b>	35.73 <b>73.79</b>	31.68	
2	Current Assats		84.16	81.15	13.19	65.48	
2. (a)	Current Assets Current Investments	K	1,705.16	1,148.71	1,032.73	419.18	
(b)	Trade Receivables	L L	138.59	22.76	1,032.73	419.18	
(c)	Cash and Cash equivalents	L M	338.60	583.29	247.99	137.24	
(d)	Short-Term Loans and Advances	N N	273.18	254.97	33.39	29.70	
(e)	Other Current Assets	O	21.45	40.50	40.96	-	
(0)	Other Current / 1550to	<u> </u>	2,476.98	2,050.23	1,355.06	586.11	
	Total		2,732.41	2,030.23	1,537.57	744.32	



# ANNEXURE II RESTATED CONSOLIDATED STATEMENT OF PROFIT AND LOSS

(Amount in ₹ Lakhs)

PAR	PARTICULARS		For the Period/Year ended on				
		No	30-09-22	31-03-22	31-03-21	31-03-20	
1	Revenue From Operation	P	2,239.39	3,268.80	2,298.96	1,428.45	
2	Other Income	Q	61.92	123.29	89.13	26.86	
3	Total Income (1+2)		2,301.30	3,392.10	2,388.09	1,455.31	
4	Expenditure						
(a)	Employee Benefit Expenses	R	1,309.46	2,003.74	1,346.21	964.35	
(b)	Finance Cost	S	-	-	-	-	
(c)	Depreciation and Amortisation Expenses	T	24.79	61.14	38.09	38.28	
(d)	Other Expenses	U	288.26	521.60	325.77	160.03	
5	Total Expenditure 4(a) to 4(d)		1,622.50	2,586.47	1,710.08	1,162.66	
6	Profit/(Loss) Before Exceptional & extraordinary items & Tax (3-5)		678.80	805.62	678.01	292.65	
7	Exceptional item		0	0	0	-	
8	Profit/(Loss) Before Tax (6-7)		678.80	805.62	678.01	292.65	
9	Tax Expense:						
(a)	Tax Expense for Current Year		113.65	137.01	114.38	49.48	
(b)	Short/(Excess) Provision of Earlier Year		-	-	-	-	
(c)	Deferred Tax		(7.15)	(7.24)	(4.26)	(8.71)	
	Net Current Tax Expenses		106.50	129.78	110.11	40.77	
10	Profit/(Loss) after tax but before minority interest and share of profit of associates (8-9)		572.30	675.84	567.90	251.88	
	a) Share of Minority		-	(1.14)	(0.36)		
11	profit/(loss) after tax (10-(10a+10b))		572.30	676.99	568.26	251.88	



# ANNEXURE III RESTATED CONSOLIDATED CASH FLOW STATEMENT

(Amount in ₹ Lakhs)

				(Amount in		
	Annovuro	For the Period/Year ended on				
PARTICULARS	Annexure No	30-09-	31-03-	31-03-	31-03-	
	110	22	22	21	20	
A) Cash Flow From Operating Activities:						
Net Profit before tax		678.80	805.62	678.01	292.65	
Adjustment for:						
Depreciation		24.79	61.14	38.09	38.28	
Provision of Gratuity		17.50	17.47	10.78	12.10	
Interest Income		(23.99)	(39.26)	(25.28)	(3.70)	
Operating profit before working capital changes		697.10	844.97	701.60	339.32	
Changes in Working Capital						
(Increase)/Decrease in Trade Receivables		(110.20)	(22.76)	-	_	
(Increase)/Decrease in Short Term Loans & Advances and		(24.84)	(221.57)	0.79	27.67	
Provisions						
(Increase)/Decrease in Other Current Assets		19.04	0.47	(40.96)	-	
Increase/(Decrease) in Trade Payables		4.70	(16.68)	42.68	(1.22)	
Increase/(Decrease) in Other Current Liabilities		(151.88)	84.76	44.99	44.32	
Increase/(Decrease) in Short Term Provisions		30.47	(9.99)	91.30	13.94	
Cash generated from operations		464.39	659.19	840.40	424.03	
Less:- Income Taxes paid		(113.65)	(137.01)	(114.38)	(49.48)	
Net cash flow from operating activities	A	350.74	522.18	726.02	374.55	
B) Cash Flow From Investing Activities:						
Purchase of Fixed Assets including of CWIP		(62.98)	(110.01)	(23.08)	(39.44)	
Long term Investment made/Sold during the year		-	-	-	-	
(Increase)/Decrease in Current Investment (Non-Operating)		(556.43)	(115.99)	(613.55)	(201.43)	
Increase/(Decrease) in Long Term Loans and Advances		-			_	
Increase/(Decrease) in Other Non-Current Assets		(0.00)	(0.13)	0.10	(31.68)	
Interest Income		23.99	39.26	25.28	3.70	
Net cash flow from investing activities	В	(595.43)	(186.87)	(611.24)	(268.85)	
C) Cash Flow From Financing Activities:						
Proceeds from Issue of Share Capital		-	-	-	-	
Increase/(Decrease) in Short Term Borrowings		-		-	-	
Interim Dividend and Dividend Distribution Tax Paid					(59.82)	
Increase/(Decrease) in Long Term Borrowings		-		(4.50)	_	
Net cash flow from financing activities	С	-	-	(4.50)	(59.82)	
Net Increase/(Decrease) In Cash & Cash Equivalents	(A+B+C)	(244.69)	335.31	110.28	45.89	
Cash equivalents at the beginning of the year		583.29	247.99	137.70	91.82	
Cash equivalents at the end of the year		338.60	583.29	247.99	137.70	

### **Notes:-**

	Particulars	30-09-22	31-03-22	31-03-21	31-03-20
1.	Component of Cash and Cash equivalents				
	Cash on hand	13.40	1.27	1.23	6.64
	Balance With banks	325.19	582.02	246.75	131.05
	Other Bank Balance	-	_	-	-
	Total	338.60	583.29	247.99	137.70

- 2. Bank Balance as on 31st March, 2020 includes bank balance of subsidiary Company also for the purpose of Consolidated Statement of Cash flow.
- 3. Cash flows are reported using the indirect method, whereby profit before tax is adjusted for the effects of transactions of a non-cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from regular revenue generating, financing and investing activities of the company are segregated.



### **ANNEXURE-IV**

# SIGNIFICANT ACCOUNTING POLICY AND NOTES TO THE RESTATED CONSOLIDATED FINANCIAL STATEMENTS

#### A. BACKGROUND

The Company was originally incorporated as "Bushcare Overseas Private Limited" on September 17, 2004 under the provisions of the Companies Act, 1956 with the Registrar of Companies, Madhya Pradesh and Chattisgarh. Further, pursuant to Special Resolution passed by the shareholders at the Extra Ordinary General Meeting held on August 11, 2006, the name of the Company was changed from "Bushcare Overseas Private Limited" to "Systematix Technocrates Private Limited" and a fresh certificate of incorporation was issued by the Registrar of Companies, Madhya Pradesh and Chattisgarh vide letter dated August 18, 2006. Further, pursuant to Special Resolution passed by the shareholders at the Extra Ordinary General Meeting held on May 05, 2016, the name of the Company was changed from "Systematix Technocrates Private Limited" to "Systango Technologies Private Limited" and a fresh certificate of incorporation was issued by the Registrar of Companies, Gwalior vide letter dated May 18, 2016. Subsequently, pursuant to Special Resolution passed by the Shareholders at the Extra Ordinary General Meeting, held on December 13, 2022 our Company was converted into a Public Limited Company and consequently the name of our Company was changed from "Systango Technologies Private Limited" to "Systango Technologies Limited" vide a fresh certificate of incorporation dated December 27, 2022 issued by the Registrar of Companies, Gwalior bearing CIN U51109MP2004PLC016959.

Details of Subsidiaries – Over the period of restatement, the holding company is having following subsidiaries.

Name of Company/LLC	% Holding					
	30 <sup>th</sup> Sept, 2022	31 <sup>st</sup> March, 2022	31 <sup>st</sup> March, 2021	31 <sup>st</sup> March, 2020		
#Edsystango Technoeducation Private Limited	Nil	57.14%	57.14%	Nil		
*Systango LLC - Delaware Limited Liability Company	100%	100%	100%	100%		
Systango Account Aggregator Services Private Limited	100%	100%	Nil	Nil		

<sup>\*</sup>Systango LLC is wholly owned subsidiary of Systango Technologies Pvt. Ltd. It shows NIL amount of investment as there is no share capital in it. The issuer is the only shareholder of Systango LLC.

#Investment in Edsystango Technoeducation Private Limited has been fully sold out on 25th September, 2022.

## **B. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES**

## 1. BASIS OF PREPARATION OF FINANCIAL SATEMENTS

The Restated Consolidated Statement of Assets and Liabilities of the Company as on September 30, 2022, March 31, 2022, March 31, 2021, and March 31, 2020 and the Restated Consolidated Statement of Profit and Loss and Restated Consolidated Statements of Cash Flows for the period/year ended on September 30, 2022, March 31, 2022, March 31, 2021, and March 31, 2020 and the annexure thereto (collectively, the "**Restated Consolidated Financial Statements**") have been extracted by the management from the Audited Financial Statements of the Company.

The financial statements are prepared and presented under the historical cost convention and evaluated on a going-concern basis using the accrual system of accounting in accordance with the accounting principles generally accepted in India (Indian GAAP) and the requirements of the Companies Act, including the Accounting Standards as prescribed by the Section 133 of the Companies Act, 2013 ("the Act") read with Rule 7 of Companies (Accounts) Rules, 2014. Further financial statements represent a true and fair view of financial position for the period. For this purpose, a major consideration governing the selection and application of accounting policies followed were prudence, substance over the form and materiality.

#### **Principles of Consolidation**

The Restated Consolidated Financial Information of the Group include the financial statement of the Holding Company and its subsidiaries and have been combined in accordance with the Accounting Standard (AS) 21 "Consolidated Financial Statements", on a line-by-line basis by adding the book value of like items of assets, liabilities, income and expenses, after eliminating intragroup balances / transactions and unrealized profits / losses in full.



The Restated Consolidated Financial Information of the Group have been prepared using uniform accounting policies for like transactions and other events in similar circumstances as mention in those policies, in the same manner as the Holding Company's separate financial statements except as otherwise stated in the Significant Accounting Policies.

The excess / deficit of cost to the Holding Company of its investment over its portion of equity in the subsidiaries at the respective dates on which investment in subsidiaries was made is recognized in the Consolidated Financial Statements as "Goodwill on consolidation" / "Capital Reserve". The said goodwill is not amortized, however, it is tested for impairment at each balance sheet date and the impairment loss, if any, is provided for."

Minority interest is the amount of equity attributable to minorities at the date on which investment in a subsidiary is made.

Consolidated financial statements are prepared using uniform accounting policies across the Group, except as stated in significant accounting policies.

#### 2. USE OF ESTIMATES

The preparation of financial statements in conformity with Indian GAAP requires judgments, estimates and assumptions to be made that affect the reported amount of assets and liabilities, disclosure of contingent liabilities on the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Difference between the actual results and estimates are recognized in the period in which the results are known/ materialized. Although these estimates are based on management's best knowledge of current events and actions, uncertainty about these assumptions and estimate could result in outcomes requiring a material adjustment to carrying amount of assets and liabilities in future period.

#### 3. PROPERTY, PLANT AND EQUIPMENTS

- Fixed assets are stated at the cost less accumulated depreciation. When significant parts of plant and equipment are required to be replaced at intervals, the Company depreciates them separately based on their specific useful lives. All other repair and maintenance costs are recognized in the statement of profit or loss as incurred. Fixed assets purchased in foreign currency are recorded at cost, based on the exchange rate on the date of purchase.
- > The company identifies and determines cost of each component/part of the asset separately, if the component/part has ac cost which is significant to the total cost of the asset and has useful life that is materially different from that of the remaining asset.
- Acquired intangible assets are capitalized at the acquisition price. Following initial recognition, intangible assets are carried at cost less accumulated amortization and accumulated impairment losses, if any. The amortization period and the amortization method are reviewed at least at each financial year end. Internally generated intangible assets are stated at cost that can be measured reliably during the development phase and capitalized when it is probable that future economic benefits that are attributable to the assets will flow to the Company.
- > Gains or losses arising from de-recognition of fixed assets are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of profit and loss when the asset is derecognized.
- > Cost of assets not ready for use at the balance sheet date is disclosed under capital work-in-progress.

#### 4. DEPRECIATION

Depreciation on tangible assets is calculated on a Written down value basis using the rates arrived at, based on the useful lives as per Companies Act 2013. Intangible assets, if any, are amortized on a straight-line basis over the estimated useful economic life.

## 5. FOREIGN EXCHANGE TRANSACTIONS:

- i. Transactions in foreign currency are recorded at exchange rates prevailing on the dates of respective transactions.
- ii. The difference in translation and realized gains and losses on foreign exchange transactions are recognized in the Profit and Loss Account.
- iii. The transactions that are due at the end of financial year are revalued at closing rate and the difference of realized gains and losses on foreign exchange transactions are recognized in the Profit and Loss Account.



#### 6. BORROWING COSTS

Borrowing Costs that are directly attributable to acquisition or construction of assets are capitalized as part of the cost of such assets. A qualifying asset is one that necessary takes substantial period of the time to get ready for its intended use. All other borrowing costs are charged to the statement of profit and loss for the period for which they are incurred.

#### 7. IMPAIRMENT OF ASSETS

Wherever events or changes in circumstances indicate that the carrying value of fixed assets may be impaired, such assets are subject to a test of recoverability, based on discounted cash flows expected from use or disposal thereof. If the assets are impaired, loss is recognized.

#### 8. INVESTMENTS

Investments, which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as long-term investments.

Current investments are carried in the financial statements historical cost only. Long-term investments are carried at cost. However, provision for diminution in value is made to recognize a decline other than temporary in the value of the investments.

On disposal of an investment, the difference between its carrying amount and net disposal proceeds is charged or credited to the statement of profit and loss.

#### 9. REVENUE RECOGNITION

- Revenue is recognized only when risks and rewards incidental to ownership are transferred to the customer, it can be reliably measured and it is reasonable to expect ultimate collection. Revenue from operations includes sale of goods, services, service tax, excise duty and sales during trial run period, adjusted for discounts (net), and gain/loss on corresponding hedge contracts.
- > Interest income is recognized on a time proportion basis taking into account the amount outstanding and the interest rate applicable.

#### 10. EMPLOYEE BENEFITS

#### i. Short term Employee Benefits:

All employee benefits payable wholly within twelve months of rendering the service are classified as short-term employee benefits. Benefits such as salaries and other incentives are recognized at the undiscounted amount in the Profit and Loss Account in the period in which the employee renders the related service.

#### ii. Long term Employee benefits:

The Company has opted to change the policy of accounting of Gratuity, and during the restatement, Company has accounted all gratuity expenses basis of actuarial valuation certificate as obtained at every period/year ended. Provident Fund benefit to employees is provided for on accrual basis and charged to Profit and Loss Account.

## 11. SEGMENT ACCOUNTING

The Group is engaged in supply of software development services, in the context of Accounting Standard 17 on Segment Reporting. Therefore, no separate segment disclosures are made by the Company.

#### 12. FORWARD AND OPTIONS CONTRACT IN FOREIGN CURRENCY

The Company uses Foreign Exchange Forward and Options Contract to Hedge its exposure to movements in Foreign Exchange Rates. The Use of this Foreign Exchange Forward and Options Contracts reduce the risk or cost to the Company and the Company does not use those for Trading or Speculation Purposes. However Forward and options contracts are not fairly valued at each reporting date. Therefore, the resultant gain or loss from these transactions are not recognized in the Statement of Profit and Loss. Charges for booking of Forward contract also not accounted on time proportionate basis.



#### 13. ACCOUNTING FOR TAXES ON INCOME

- The current charge for income taxes is calculated in accordance with the relevant tax regulations. Minimum Alternative Tax ('MAT') paid in accordance with the tax laws, which gives rise to future economic benefits in the form of adjustments of future income tax liability, is considered as an asset if there is convincing evidence that the Company will pay normal tax after the tax holiday period. MAT credit entitlement can be carried forward and utilized for a period as specified in the tax laws of the respective countries.
- Deferred tax assets and liabilities are recognized for the future tax consequences attributable to timing differences that result between taxable profits and accounting profits. Deferred tax in respect to future timing differences which originate during the tax holiday period but reverse after the tax holiday period, is recognized in the period in which the timing differences originate. For this purpose the timing difference which originates first is considered to reverse first. Deferred tax assets and liabilities are measured using the tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date. The effect on deferred tax assets and liabilities of change in tax rates is recognized in the period that includes the enactment date. Deferred tax assets on timing differences are recognized only if there is a reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realized.
- ➤ However, deferred tax assets on the timing differences when unabsorbed depreciation and losses carried forward exist, are recognized only to the extent that there is virtual certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. Deferred tax assets are reassessed for the appropriateness of their respective carrying values at each balance sheet date.

## 14. AMORTIZATION OF INTANGIBLE ASSETS:

Intangible assets are amortised over the useful life as per the AS -26 "Intangible Assets.

#### 15. CONTINGENT LIABILITIES AND PROVISIONS

- Provision is recognized in the accounts when there is a present obligation as a result of past event(s) and it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate can be made. Provisions are not discounted to their present value and are determined based on the best estimate required to settle the obligation at the reporting date. These estimates are reviewed at each reporting date and adjusted to reflect the current best estimates.
- > Contingent liabilities are disclosed unless the possibility of outflow of resources is remote.
- > Contingent assets are neither recognized nor disclosed in the financial statements

#### 16. ACCOUNTING FOR OPERATING LEASE:

The Company has various operating leases for premises; the leases are renewable on fixed periodic basis and are cancellable in nature after lock in period.

#### 17. EARNINGS PER SHARE:

In determining the Earnings Per share, the company considers the net profit after tax which does not include any post tax effect of any extraordinary / exceptional item. The number of shares used in computing basic earnings per share is the weighted average number of shares outstanding during the period. Further The effect of bonus issue is eliminated by incorporating the bonus shares adjustment in the calculation of weighted average shares during restatement period.

#### 18. CASH FLOW:

Cash flows are reported using the indirect method, whereby profit before tax is adjusted for the effects of transactions of non-cash nature, any deferrals or accruals of past or future operating cash receipts or payments and item of income or expenses associated with investing or financing cash flows. Cash flows from operating, investing and financing activities of the Company are segregated, accordingly.



## C. CHANGES IN ACCOUNTING POLICIES IN THE YEARS COVERED IN THE RESTATED FINANCIALS

There is no change in significant accounting policies during the period under restatement except accounting of gratuity on mercantile basis as per the actuarial valuation certificate.

## D. NOTES ON RESTATEMENTS MADEIN THE RESTATED FINANCIALS

- 1. The financial statements including other financial information have been prepared after making such regroupings and adjustments, considered appropriate to comply with the same. As result of these regroupings and adjustments, the amount reported in the financial statements/information may not necessarily be same as those appearing in the respective audited financial statements for the relevant years.
- 2. Amount due to entities covered under Micro, Small and Medium Enterprises as defined in the Micro, Small, Medium Enterprises Development Act, 2006, have been reported basis of the information memorandum received from the suppliers.



3. **Employee benefits:**The Company has adopted the Accounting Standard 15 (revised 2005) on Employee Benefits as per an actuarial valuation carried out by an independent actuary. The disclosures as envisaged under the standard are as under-:

			(Am	iount in Rs. Lakh
Particulars	30-09-2022	30-09-2022	31-03-2021	31-03-2020
1.The amounts recognized in the Balance Sheet are as follows:				
Present value of unfunded obligations Recognized	84.63	71.30	53.83	43.05
Net Liability	84.63	71.30	53.83	43.05
2. The amounts recognized in the Profit & Loss A/c are as follows:				
Current Service Cost	12.70	22.27	14.89	11.29
Interest on Defined Benefit Obligation	2.67	3.90	3.12	2.24
Expected Return on Plan Assets		-	-	-
Net actuarial losses (gains) recognised in the year	2.13	(8.70)	(7.23)	(1.43)
Total, Included in "Salaries, Allowances & Welfare"	17.50	17.47	10.78	12.10
3.Changes in the present value of defined benefit obligation:				
Defined benefit obligation as at the beginning of the year/period Net of Fair Value of Opening Plan Assets	71.30	53.83	43.05	30.95
Service cost	12.70	22.27	14.89	11.29
Interest cost	2.67	3.90	3.12	2.24
Expected Return on Plan Assets	2.07	3.90	3.12	2.24
Net actuarial losses (gains) recognised in the year	2.13	(8.70)	(7.23)	(1.43)
Benefit paid by the Company	(4.17)	(8.70)	(7.23)	(1.43)
Defined benefit obligation as at the end of the year/period	84.63	71.30	53.83	43.05
Defined benefit obligation as at the end of the year/period	04.03	/1.50	33.63	43.03
Benefit Description				
Benefit type:		Grat	uity Valuation as per	r Act
Retirement Age:	58 years	58 years	58 years	58 years
Vesting Period:	5 years	5 years	5 years	5 years
The principal actuarial assumptions for the above are:				
Future Salary Rise:	5.00%P.A	5.00%P.A	5.00%P.A	5.00%P.A
Discount rate per annum:	7.50%P.A	7.25%P.A	7.25%P.A	7.25%P.A
Attrition Rate:	7.50 /01 .71	5% Per A		7.23 /01 .71
Mortality Rate:		IALM 2012-		



### 4. Provisions, Contingent Liabilities and Contingent Assets (AS 29)

Contingent liabilities and commitments (to the extent not provided for). There are no contingent liabilities as on the end of respective period except as mentioned in Annexure -Z, for any of the years covered by the statements.

#### 5. Related Party Disclosure (AS 18)

Related party transactions are reported as per AS-18 of Companies (Accounting Standards) Rules, 2006, as amended, in the Annexure – W of the enclosed financial statements.

#### 6. Accounting For Taxes on Income (AS 22)

Deferred Tax liability/Asset in view of Accounting Standard – 22: "Accounting for Taxes on Income" as at the end of the Period/year is reported as under:

(Amount in Rs. Lakhs)

Particulars				
raruculars	30-09-2022	31-03-2022	31-03-2021	31-03-2020
Major Components of deferred tax arising on account of timing differences are:				
Timing Difference Due to Depreciation	103.91	91.53	82.99	78.45
Deferred Tax Assets/(Liabilities) (A)	28.91	25.46	23.09	21.82
Provision of Gratuity as at the year end	84.63	71.30	53.83	43.05
Timing Difference Due to Gratuity Expenses	84.63	71.30	53.83	43.05
Deferred Tax Assets/(Liabilities) (B)	23.54	19.83	14.97	11.98
Cumulative Balance of Deferred Tax Assets/(Liability) (Net) (A+B)	52.45	45.30	38.06	33.80

#### 7. Earnings Per Share (AS 20):

Earnings per Share have been calculated is already reported in the Annexure –V of the enclosed financial statements.

#### 8. Realizations:

The Company has considered the possible effects that may result from the pandemic relating to COVID-19 on the carrying amounts of property, plant and equipment, investments, inventories, receivables and other current assets. In developing the assumptions relating to the possible future uncertainties in the global economic conditions because of this pandemic, the Company, as at the date of approval of these Restated financials has used internal and external sources on the expected future performance of the Company and management expects the carrying amount of these assets will be recovered and sufficient liquidity is available to fund the business operations for at least another 12 months. Given the uncertainty because of COVID-19, the final impact on the Company's assets in future may differ from that estimated as at the date of approval of these restated Financials.



#### 9. Contractual liabilities

All other contractual liabilities connected with business operations of the Company have been appropriately provided for.

#### 10. Amounts in the financial statements

Amounts in the financial statements are reported in Indian Rupees in lakhs and rounded off to second digit of decimal. Figures in brackets indicate negative values.

#### 11. Accounting of MAT (Minimum Alternate Tax) Credit

Holding Company at present is enjoying exemption under section 10AA of Income Tax Act, 1961 and accordingly paying tax under MAT provisions of Income Tax Act, 1961, however considering the prudence concept, the Company has not recognized such assets in books of accounts.

#### 12. Accounting of Currency Forward Contract and treatment of Foreign Exchange Fluctuation on outstanding contracts as at Period/year end

We have observed that Holding Company is not accounting the Premium or Discount on forward contracts during the tenure of contracts basis of time proportion. Therefore, the premium/discount on outstanding contract at period/year ended has not been spilled over to the next period/year, accordingly mercantile system of accounting not followed by the holding Company.

Further, the exchange gain/(loss) on outstanding forward contract are not fairly valued at each reporting date as prescribed in AS 11 (Revised) "The Effects of Changes in Foreign Exchange Rates". Therefore, the resultant gain or loss from these transactions are not recognized in the Statement of Profit and Loss of the relevant period/year ended.

In absence of details of forward contract outstanding as at the period/year ended, we are unable to quantify the impact of the same.

#### 13. Accounting of Current Investment in Mutual Funds schemes-

The Holding Company has policy to account for the current investment also at cost only. In absence of market value information as on the end of respective period/year ended, any diminution in value of current investment cannot be verified by us. Therefore, market value and investment value recorded in books both are same only. Therefore, we state that accounting treatment of current investment is not as prescribed in AS -13 "Accounting for Investment".

#### 14. Method of Depreciation on tangible Property, Plant & Equipment's

In Audited accounts we observed that Holding company has stated that it follows Straight Line method of depreciation, however, during restatement company found that they were following Written down value (WDV) method consistently over the period of time, therefore suitable correction has been done in disclosure of significant accounting policy.



#### 15. Revenue Recognition policy of Subsidiary different for the Stub period

In Audited accounts of Systango Account Aggregator Services Private Limited for the period ended September 30, 2022, we observed that interest income on Fixed deposit is short booked by Rs 2.83 Lakhs Significant accounting policy of subsidiaries and holding company is inconsistent in this reference to the extent as mentioned above.

## Auditors Qualifications -

Details of Auditors qualifications and their impact on restated financial statement is given below.

a) Qualification which required adjustment in restated financial statements

Financial Year	Audit Qualifications	Remark
FY 2019-20	NIL	
FY 2020-21	NIL	NI A
FY 2021-22	NIL	NA
For the Period ended 30 <sup>th</sup> September, 2022	NIL	

b) Qualification which does not require adjustment in restated financial statements – Details given below

Financial Year	Audit Qualifications
FY 2019-20	NIL
FY 2020-21	NIL
FY 2021-22	NIL
For the Period ended 30 <sup>th</sup> September, 2022	In respect of other than ongoing projects, the Company has not transferred unspent amount to a fund specified in Schedule VII to the Companies Act. 2013 within a period of 6 months of the expiry of the financial year in compliance with the second proviso to sub-section (5) of Section 135 of the said act.  Management Reply- We will carry of the CSR donation activities on or before the time prescribed in the Act.



## **ANNEXURE-V**

## MATERIAL ADJUSTMENTS [AS PER THE SEBI (ICDR) REGULATION]

Appropriate adjustments have been made in the restated financial statements, whenever required, by reclassification of the corresponding items of assets, liabilities and cash flow statement, in order to ensure consistency and compliance with requirement of Company Act 2013, and Accounting Standards.

The Summary of results of restatements made in the audited financial statements of the Company for the respective years and their impact on the profit /(losses) of the Company is as under.

#### Statement of adjustments in the Financial Statements

#### **Statement of Surplus in Profit and Loss Account**

(Amount in Lakhs Rs.)

Particulars	30-Sep-22	31-Mar-22	31-Mar-21	31-Mar-20
Reserves and Surplus as per audited accounts but before adjustments for restated accounts:	2,064.12	1,472.86	787.73	463.21
Add: Cumulative Adjustment made in Statement of Profit and Loss Account	(10.00)	7.40	15.55	(13.62)
Adjustment with the Opening Reserves as on 01-04-2019	(27.78)	(27.78)	(27.78)	(27.78)
Adjustment of Removal of Subsidiary	0.62	-	-	-
Net Adjustment in Profit and Loss Account	(37.15)	(20.37)	(12.23)	(41.39)
Reserves and Surplus as per Restated Accounts:	2,026.98	1,452.49	775.50	421.81



## **Statement of Profit and Loss after Tax**

The reconciliation of Profit/(loss) after tax as per audited results and the Profit/(loss) after tax as per Restated accounts is presented below in Table-1. This summarizes the results of restatements made in the audited accounts for the respective years and its impact on the respective year profit & losses of the company.

(Amount in Lakhs Rs.)

(Amount in				int in Lakiis its.)
Particulars	30-09-2022	31-03-2022	31-03-2021	31-03-2020
Net Profit/(loss) after Tax as per audited accounts but before adjustments for restated accounts:	589.72	683.98	538.73	265.50
Add: Gratuity Payment accounted in Salary of Employees	4.17	-	-	-
Less: Provision for Gratuity booked as per AS -15 (Revised)	(17.50)	(17.47)	(10.78)	(12.10)
Short/(Excess) Provision for Deferred Tax Assets	2.43	3.12	2.08	5.40
(Short)/Excess Provision for Income Tax	3.98	1.88	(6.01)	3.06
Wrong Accounting of Revenue and Capital Expenditure rectified	-	4.16	-	(0.70)
Wrong accounting of Capital Subsidy Received	-	-	-	(9.12)
Short/(Excess) Provision for Depreciation	0.53	0.66	2.57	0.63
Add: Interest Income on Loan given not considered in Audited accounts	8.00	-	-	-
Insurance Expenses not booked on Time proportionate basis	(19.02)	(0.48)	40.96	-
Prior Period Interest on Income tax adjusted with retained earnings	-	-	-	0.36
Adjustment on account of Foreign Exchange Fluctuation on year end balances	-	-	0.36	(1.15)
Net Adjustment in Profit and Loss Account	(17.42)	(8.13)	29.17	(13.62)
Net Profit/(Loss) After Tax as per Restated Accounts:	572.30	675.84	567.90	251.88



#### a) Adjustment of Gratuity Expenses

Company had accounted gratuity on cash basis, however during the restatement, Company has complied with the requirement of AS – 15 (Revised) "Employee Benefits" and accordingly booked Gratuity expenses basis of actuarial valuation report.

## b) Adjustment on account of Provision of Deferred Tax Assets:

Due to Provision for Gratuity (Employee benefits), Change in depreciation and WDV of Fixed Assets as per Books during the period of restatement, The Company has recalculated the deferred tax liability and deferred tax assets at the end of respective year ended at the rate of normal Tax rate applicable at the end of relevant year. For more details refer table of Reconciliation of Statement of Profit and loss as above.

### c) Provision of Income Tax (Current/Prior Period):

During the restatement, the Income tax provision was recalculated on restated Profit/(Loss) of respective year as per the prevailing tax rates, accordingly the effect of revised income tax provision has been made in the Restated Statement of Profit and Loss account. Short/(Excess) provision has adjusted in respective year/period. For More details, refer Annexure Y enclosed with the Restated Financial Statement.

## d) Adjustment on account of Non-accrual of Interest Income on Loan given

During the restatement, Company has observed that during the period ended September 30, 2022, Interest of Rs 8.00 Lakhs on loan given was not booked on mercantile basis as per the terms of loan, and the same has been given effect in Restated Statement of Profit and Loss for the above period.

## e) Adjustment on account of wrong accounting of revenue nature expenses

During the restatement, Company has observed that in FY 2019-20 and FY 2021-22, Software & Computer hardware expenses were wrongly capitalized/charged to Statement of Profit & Loss of respective period. Therefore during, the same has been given effect in Restated Statement of Profit and Loss of respective year and necessary effect also given in Schedule of Fixed assets, and related depreciation during the period of restatement.

#### f) Adjustment on account of wrong accounting of Insurance expenses

During the restatement, Company has observed that in FY 2020-21 and FY 2021-22, Insurance expenses has not been accounted on mercantile basis, which has now been rectified in Restated Financial Statement of respective years.

### g) Capital Subsidy Credited to Profit and Loss Account

During the restatement, Company has observed that in FY 2019-20 Receipt of 9.12 Lakhs towards Capital subsidy was wrongly credited to Other Income in Statement of Profit and loss, however during restatement, Company has transferred it to Fixed assets, and necessary impact on WDV and Depreciation for respective year has been given by the Company.

#### h) Adjustment on account of Foreign Exchange Gain/(Loss) on year end balances

During the restatement, Company has observed that in FY 2019-20 & FY 2020-21, Impact of exchange gain and loss on year end balances were not accounted, and accordingly the same has been given effect in Restated Statement of Profit and Loss and Advance received from customer for the respective years.

## i) Accounting of Depreciation (AS-6)

During the restatement of Accounts, the Company has Identified that depreciation policy was WDV, instead of SLM as mentioned in Significant accounting policies in Audited financials, therefore such disclosure has been corrected by the Company. Further Depreciation has been restated on account of wrong classification of expenditure in Revenue and capital



nature of respective years, and also because of wrong accounting of Capital subsidy received in FY 2019-20. For more details refer table of Reconciliation of Statement of Profit and loss as above.

## j) Accounting of Prior Period Expenses:

During the restatement of Expenses booking has been reconsidered basis of the year to which expenses is pertaining to and accordingly all prior period expenses has been charged to Restated Statement of Profit and Loss account of respective years. It also includes sundry balances written off, excess booking of expenses.

For, R K Jagetiya & Co. Chartered Accountant FRN: 146264W

Sd/-

(Ravi K Jagetiya)

Proprietor
M. No. 134691
Place: Mumbai

**Date**: January 18, 2023

UDIN: 23134691BGWLLQ5283



# ANNEXURE- A RESTATED STATEMENT OF SHARE CAPITAL, RESERVES AND SURPLUS

(₹ in Lakhs, Except Share Data)

	As at			
Particulars	30/09/2022	31/03/2022	31/03/2021	31/03/2020
1A. Share Capital				
Authorised Share Capital				
Equity shares of Rs.10 each	30,00,000	30,00,000	30,00,000	10,00,000
Equity Share Capital in Rs.	300.00	300.00	300.00	100.00
Issued, Subscribed and Paid up Share Capital				
Equity Shares of Rs. 10 each fully paid up	27,00,000	27,00,000	27,00,000	5,50,000
Equity Share Capital (in Rs.)	270.00	270.00	270.00	55.00
Total	270.00	270.00	270.00	55.00
1B. Reserves and Surplus				
Surplus in Profit and Loss account				
Opening Balance	1,452.49	775.50	421.81	283.75
Profit for the Year	572.30	676.99	568.26	251.88
Pre-acquisition Profit of Subsidiary	=	-	0.43	-
Adjustment on Removal of Subsidiary	2.19	-	-	-
Less: Interim Dividend	=	-	-	(50.00)
Less: Dividend Distribution Tax	=	-	-	(9.82)
Less: Reduction on account of Bonus Issue	=	-	(215.00)	(54.00)
Closing Balance	2,026.98	1,452.49	775.50	421.81
Total	2,026.98	1,452.49	775.50	421.81
2 Non-Controlling Interest				
Share Capital in Edystango Technoeducation Private Limited	=	15.00	15.00	-
Add: Share in Reserves and Surplus of Edystango				
Technoeducation Pvt Ltd	=	(4.29)	(3.14)	
Total	-	10.71	11.86	-

- 1. Terms/rights attached to equity shares:
  - i. The company has only one class of shares referred to as equity shares having a par value of Rs. 10/- as at 30th September, 2022.
  - ii. Each holder of equity shares is entitled to one vote per share.
  - iii. In the event of liquidation of the Company, the holders of equity shares shall be entitled to receive any of the remaining assets of the Company, after distribution of all preferential amounts. The amount distributed will be in proportion to the number of equity shares held by the shareholders.
  - iv. Pursuant to Shareholders' resolution dated October 05, 2020, the face value of Equity Shares of our Company was subdivided from Rs. 10/- per Equity Shares Share to Rs. 1/- per Equity Shares Share. Therefore, 5,50,000 Equity Shares of our Company of face value of ₹ 10/- each was sub-divided into 55,00,000 Equity Shares of face value of ₹1/- each.
  - v. Pursuant to shareholder's resolution dated 30th September, 2022, the nominal value of equity shares of company was consolidated from Rs 1/- per equity share to Rs 10/- per share. Therefore 2,70,00,000 equity shares of company of face value of Rs 1/- each was consolidated in to 27,00,000 equity shares of face value of Rs. 10/- each.
  - vi. Pursuant to shareholder's resolution dated 15th October, 2022 the authorized share capital of the company be increased from Rs 3,00,00,000 (Rupess Three Crore only) divided in to 30,00,000 equity shares of Rs 10/- each to Rs 15,00,00,000 (Rupees Fifteen crore only) divided in to 1,50,00,000 equity shares of Rs 10/- each ranking paripassu with the existing share capital.
  - vii. Pursuant to director's resolution dated on 28th October, 2022 and shareholder's consent dated 15th October, 2022 bonus issue of 81,00,000 equity shares of face value of Rs 10/- in the ratio 3:1 i.e. three (3) bonus equity shares for every one (1) equity share held by shareholder.



- 2. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 3. Company does not have any Revaluation Reserve.
- 4. The reconciliation of the number of Equity shares outstanding as at:-

Particulars	30/09/2022	31/03/2022	31/03/2021	31/03/2020
Number of shares (Face value Rs 10) at the beginning	27,00,000	27,00,000	5,50,000	10,000
Add: Issue of Shares (Face value Rs 10)	-	-	21,50,000	-
Add: Bonus Shares	-	_	_	5,40,000
Number of shares (Face value Rs 10) at the end of Period/year	27,00,000	27,00,000	27,00,000	5,50,000

5. The detail of shareholders holding more than 5% of Total Equity Shares:-

Name of Shareholders	30/09/2022	31/03/2022	31/03/2021	31/03/2020
Vinita Rathi	13,52,700	13,52,700	13,52,700	2,75,550
Nilesh Rathi	13,47,300	13,47,300	13,47,300	2,74,450

6. Shares held by promoters at the end of the respective year is as under

# 6a) Shares held by promoters at the period ended 30th September, 2022

Promoter Name	No. of Shares (Face Value Rs. 10/- each)	% of total shares	% Change during the year
Vinita Rathi	13,52,700	50.10%	0.00%
Nilesh Rathi	13,47,300	49.90%	0.00%
Total	27,00,000		

## 6b) Shares held by promoters at the end of the year 31st March 2022

Promoter Name	No. of Shares (Face Value Rs. 10/- each)	% of total shares	% Change during the year
Vinita Rathi	13,52,700	50.10%	0.00%
Nilesh Rathi	13,47,300	49.90%	0.00%
Total	27,00,000		

# 6c) Shares held by promoters at the end of the year $31^{\text{st}}$ March 2021

Promoter Name	No. of Shares (Face Value Rs. 1/- each)	% of total shares	% Change during the year
Vinita Rathi	13,52,700	50.10%	0.00%
Nilesh Rathi	13,47,300	49.90%	0.00%
Total	27,00,000		

# 6d) Shares held by promoters at the end of the year $31^{\text{st}}$ March 2020

Promoter Name	No. of Shares (Face Value Rs. 1/- each)	% of total shares	% Change during the year
Vinita Rathi	2,75,550	50.10%	0.10%
Nilesh Rathi	2,74,450	49.90%	0%
Total	5,50,000		



# ANNEXURE-B RESTATED CONSOLIDATED STATEMENT OF LONG TERM AND SHORT TERM BORROWINGS

(₹ in Lakhs)

				( <b>TIN LAKINS</b> )
	As at			
Particulars	30-09-22	31-03-22	31-03-21	31-03-20
(Secured)				
(a) Loans and advances from related parties & shareholders				
(Unsecured)				
From Directors	-	21.50	21.50	-
From Relatives	-	-	-	-
From Body Corporate	-	_	-	-
Sub-total (a)	-	21.50	21.50	-
(b) Loans and advances from others (Unsecured)				
From Interoperate deposits	-	_	-	-
Sub-total (b)	-	-	-	-
Total (a+b)	-	21.50	21.50	-
Short Term Borrowings				
Secured				
Loan Repayable on Demand				
From Banks and Financial Institution	-	_	-	-
From Other Parties	-	_	-	-
Subtotal (a)	-	-	-	-
Unsecured				
Inter corporate Loan from related parties		_	-	-
Inter corporate Loan from other body corporate	-	_	-	-
Sub Total (b)	-	-	-	-
Current Maturities of Long Term Debt	-	-	-	-
Sub Total (c)	-	-	-	-
Total (a+b+c)	-	-	-	-

#### Note:

- 1. List of persons/entities classified as 'Promoters' and 'Promoter Group' has been determined by the Management and relied upon by the Auditors. The Auditors have not performed any procedure to determine whether the list is accurate and complete.
- 2. The terms and conditions and other information in respect of Secured Loans are given in Annexure -B (A)
- 3. The terms and conditions and other information in respect of Unsecured Loans are given in Annexure B (B)

# ANNEXURE – B(A) RESTATED STANDALONE STATEMENT OF TERMS & CONDITIONS OF UNSECURED LOANS

A) Details of Unsecured Loans outstanding as at the end of the latest Reporting period from Directors/ Promoters/ Group/Associates/ Relatives of Directors/ Group Companies/ other entities

Unsecured Loans from Promoters/ Directors are interest free and all are taken without any preconditions attached towards repayments.

Name of	Purpose	Rate of	Re-	Morato	Outstanding amount as on (as per Books) Rs. In Lakhs					
Lender		interest	Payment	rium	30/09/2022	31/03/2022	31/03/2021	31/03/2020		
			Schedule							
Nilesh	Business	Nil	On	Nil	-	21.50	21.50	-		
Rathi	Loan		Demand							
			Payable							



# ${\bf ANNEXURE-C} \\ {\bf RESTATED\ CONSOLIDATED\ STATEMENT\ OF\ DEFERRED\ TAX\ (ASSETS)\ /\ LIABILITIES} \\$

(₹ in Lakhs)

				(t in Earlis)
Particulars		A	s at	
rarticulars	30/09/2022	31/03/2022	31/03/2021	31/03/2020
Major Components of deferred tax arising on account of				
timing differences are:				
Timing Difference Due to Depreciation	103.91	91.53	82.99	78.45
Deferred Tax Assets/(Liabilities) (A)	28.91	25.46	23.09	21.82
Provision of Gratuity as at the year end	84.63	71.30	53.83	43.05
Timing Difference Due to Gratuity Expenses	84.63	71.30	53.83	43.05
Deferred Tax Assets/(Liabilities) (B)	23.54	19.83	14.97	11.98
Cumulative Balance of Deferred Tax Assets/(Liability)	52.45	45.30	38.06	33.80
(Net) (A+B)				

# ANNEXURE – D RESTATED CONSOLIDATED STATEMENT OF LONG TERM PROVISIONS

(₹ in Lakhs)

				( Till Lakils)						
Doubles		As at								
Particulars	30/09/2022	31/03/2022	31/03/2021	31/03/2020						
Provision for Employee Benefits										
Provision for Gratuity	81.48	68.97	51.97	41.42						
Others	-	-	-	-						
Total	81.48	68.97	51.97	41.42						

## ANNEXURE – E RESTATED CONSOLIDATED STATEMENT OF TRADE PAYABLES

(₹ in Lakhs)

	As at							
Particulars	30/09/2022	31/03/2022	31/03/2021	31/03/2020				
Trade Payables								
For Goods & Services								
Micro, Small and Medium Enterprises	-	-	-	-				
Others	34.39	29.67	46.35	2.94				
Total	34.39	29.67	46.35	2.94				
Trade Payable Includes Dues to Related Party	-	-	-	-				

#### **Notes:**

- 1. Amount due to entities covered under Micro, Small and Medium Enterprises as defined in the Micro, Small, Medium Enterprises Development Act, 2006, have been identified on the basis of information available with the Company.
- 2. Ageing of the Supplier, along with any amount involved in disputes as required by Schedule III of Companies Act, 2013 is disclosed below after it becomes due for payment. In case of no credit terms defined the break-up of age wise supplier balance is given below after considering from the date of transactions.

# Trade Payables ageing schedule: As at 30th September, 2022

Dan4:la	Outstar	Outstanding for following periods from due date of payment								
Particulars	Less than 1 year	1-2 years	2-3 years	More than 3 years	Total					
(i) MSME	-	-	-	-	-					
(ii) Others	12.00	22.39	=	=	34.39					



(iii) Disputed dues- MSME	-	_	_	-	_
(iv) Disputed dues – Others	-	-	-	-	-

# Trade Payables ageing schedule: As at 31st March, 2022

(₹ in Lakhs)

Doutionland	Outstar	Outstanding for following periods from due date of payment								
Particulars Particulars	Less than 1 year	1-2 years	2-3 years	More than 3 years	Total					
(i) MSME	-	-	-	-	-					
(ii) Others	7.27	22.39	-	-	29.67					
(iii) Disputed dues- MSME	-	-	-	-	_					
(iv) Disputed dues - Others	-	-	-	-	-					

## Trade Payables ageing schedule: As at 31st March, 2021

(₹ in Lakhs)

Particulars	Outstai	Outstanding for following periods from due date of payment								
r at ticulars	Less than 1 year	1-2 years	2-3 years	More than 3 years	Total					
(i) MSME	=	-	-	=	=					
(ii) Others	46.17	0.18			46.35					
(iii) Disputed dues- MSME	=	-	-	=	=					
(iv) Disputed dues - Others	-	-	-	-	=					

# Trade Payables ageing schedule: As at 31st March, 2020

(₹ in Lakhs)\_

Particulars	Outstar	Outstanding for following periods from due date of payment								
raruculars	Less than 1 year	1-2 years	2-3 years	More than 3 years	Total					
(i) MSME	-	-	-	-	=					
(ii) Others	2.94	-	-	-	2.94					
(iii) Disputed dues- MSME	-	-	-	-	=					
(iv) Disputed dues - Others	-	-	-	-	=					

## ANNEXURE-F RESTATED CONSOLIDATED STATEMENT OF OTHER CURRENT LIABILITIES AND SHORT TERM PROVISIONS

Doution laws			As at	
Particulars Particulars	30/09/2022	31/03/2022	31/03/2021	31/03/2020
Other Current Liabilities				
Accrued Interest but not due	-	-	-	-
Statutory Payables	27.82	31.22	71.89	16.04
Advances Received from Customers	60.93	209.41	83.98	94.83
Provision for expenses	-	-	-	-
Total	88.75	240.63	155.87	110.88
Short Term Provisions				
Provision for Employee Benefits	205.73	185.95	198.21	112.63
Provision for Gratuity	3.16	2.33	1.86	1.63
Other Provisions	1.09	5.65	1.50	1.07
	209.97	193.92	201.57	115.32
Other Provisions				
Income tax Provisions net of Advance tax and TDS	20.84	1.08	2.96	(3.06)
Total	230.82	195.00	204.52	112.26



# ANNEXURE-G RESTATED CONSOLIDATED STATEMENT OF PROPERTY, PLANT & EQUIPMENT AND INTANGIBLE ASSETS

# Financial Year 2019-20

				Gross	Block			Accumulated	d Depreciation/ A	Amortisation	1		Block
S. No	Assets	Useful Life (In Years)	Balanc e as at 1st April 2019	Additions during the year	Deletion during the year	Balance as at 31st March 2020	Balance as at 1st April 2019	Provided during the year	Deletion / adjustments during the year	Written off from retained earning from retained earning	Balance as at 31st March 2020	Balance as at 31st March 2020	Balance as at 31st March 2019
A	Tangible assets												
	Own Assets												
1	Air conditioner	5	36.10	-	-	36.10	27.34	3.85	-	-	31.19	4.91	8.76
2	Computer & Software	3	54.78	1.53	0.17	56.14	47.95	3.26	-	-	51.20	4.93	6.83
3	Fire Extinguisher and Fiting	5	0.12	-	-	0.12	0.11	-	-	-	0.11	0.01	0.01
4	UPS And Batteries	5	5.77	0.03	-	5.80	4.73	0.40	-	-	5.14	0.66	1.04
5	Mobile	5	3.10	-	-	3.10	2.66	0.16	-	-	2.82	0.28	0.44
6	Furniture & Fixture	10	91.16	1.66	5.06	87.75	45.72	11.97	-	-	57.69	30.05	45.43
7	Office Equipment	5	0.69	1.80	-	2.49	0.34	0.93	-	-	1.27	1.22	0.35
8	Electric Equipment	10	27.37	1.00	3.88	24.49	14.74	3.28	-	-	18.02	6.47	12.62
9	Car	8	7.68	42.54	-	50.22	6.83	7.64	-	-	14.47	35.75	0.85
10	Electric Fitting	5	38.12	-	-	38.12	22.91	6.78	-	-	29.70	8.42	15.20
11	Printer	5	0.20	-	-	0.20	0.16	0.01	-	_	0.18	0.02	0.03
	Total (A)		265.08	48.56	9.12	304.52	173.51	38.28	0.00	0.00	211.79	92.73	91.56
В	Capital work in progress		0	0	0	0	0	0	0	0	0	0	0
	Total (B)		265.08	48.56	9.12	304.52	173.51	38.28	0.00	0.00	211.79	92.73	91.56



# Financial Year 2020-21

(₹ in Lakhs)

				Gross	Block			Accumulated	l Depreciation/ A	Amortisation	l	Net I	Block
S. No.	Assets	Useful Life (In Years)	Balance as at 1st April 2020	Additions during the year	Deletion during the year	Balance as at 31st March 2021	Balance as at 1st April 2020	Provided during the year	Deletion / adjustments during the year	Written off from retained earning from retained earning	Balance as at 31st March 2021	Balance as at 31st March 2021	Balance as at 31st March 2020
A	Tangible assets												
	Own Assets												
1	Air conditioner	5	41.75	-	-	41.75	32.50	2.88	0.00	0.00	35.38	6.37	9.25
2	Computer & Software	3	56.14	21.30	-	77.44	51.20	6.35	0.00	0.00	57.56	19.88	4.93
3	Fire Extinguisher and Fiting	5	0.12	-	-	0.12	0.11	-	0.00	0.00	0.11	0.01	0.01
4	UPS And Batteries	5	5.80	0.65	-	6.45	5.14	0.31	0.00	0.00	5.45	1.00	0.66
5	Mobile	5	3.10	0.66	-	3.76	2.82	0.18	0.00	0.00	3.00	0.76	0.28
6	Furniture & Fixture	10	111.42	0.04	-	111.45	60.34	10.06	0.00	0.00	70.40	41.06	51.08
7	Office Equipment	5	2.49	-	-	2.49	1.27	0.55	0.00	0.00	1.81	0.67	1.22
8	Electric Equipment	10	26.06	0.43	ı	26.50	18.09	1.88	0.00	0.00	19.97	6.52	7.97
9	Car	8	50.22	-	-	50.22	14.47	11.14	0.00	0.00	25.61	24.61	35.75
10	Electric Fitting	5	43.80	-	-	43.80	31.25	4.72	0.00	0.00	35.97	7.83	12.55
11	Printer	5	0.20	-	-	0.20	0.18	0.01	0.00	0.00	0.18	0.01	0.02
	Total (A)		341.10	23.08	0.00	364.18	217.37	38.09	0.00	0.00	255.46	108.72	123.73
В	Capital work in progress		0	0	0	0	0	0	0	0	0	0	0
	Total (B)		341.10	23.08	0.00	364.18	217.37	38.09	0.00	0.00	255.46	108.72	123.73

# Financial Year 2021-22

												Ι,		
e e		Usef		Gross Block				Accumulated Depreciation/ Amortisation					Net Block	
No.	Assets	ul	Balance	Additions	Deletion	Balance	Balance	Provided	Deletion /	Written	Balance	Balance	Balance	
No.		Life	as at 1st	during the	during	as at 31st	as at 1st	during	adjustments	off from	as at 31st	as at	as at	



		(In Year s)	April 2021	year	the year	March 2022	April 2021	the year	during the year	retained earning from retained earning	March 2022	31st March 2022	31st March 2021
A	Tangible assets												
	Own Assets												
1	Air conditioner	5	41.75	1.15	-	42.90	35.38	2.25	0.00	0.00	37.63	5.27	6.37
2	Computer & Software	3	77.44	15.25	-	92.69	57.56	16.73	0.00	0.00	74.29	18.39	19.88
3	Fire Extinguisher and Fiting	5	0.12	-	-	0.12	0.11	-	0.00	0.00	0.11	0.01	0.01
4	UPS And Batteries	5	6.45	-	-	6.45	5.45	0.35	0.00	0.00	5.80	0.65	1.00
5	Mobile	5	3.76	0.45	-	4.21	3.00	0.32	0.00	0.00	3.32	0.89	0.76
6	Furniture & Fixture	10	111.45	-	-	111.45	70.40	8.02	0.00	0.00	78.42	33.03	41.05
7	Office Equipment	5	2.49	4.04	-	6.52	1.81	1.40	0.00	0.00	3.21	3.31	0.67
8	Electric Equipment	10	26.50	1.24	-	27.74	19.97	1.54	0.00	0.00	21.51	6.23	6.53
9	Car	8	50.22	84.74	-	134.96	25.61	26.66	0.00	0.00	52.27	82.69	24.61
10	Electric Fitting	5	43.80	=	-	43.80	35.97	3.08	0.00	0.00	39.05	4.75	7.83
11	Printer	5	0.20	-	-	0.20	0.18	0.00	0.00	0.00	0.19	0.01	0.01
	Total (A)		364.18	106.86	0.00	471.04	255.46	60.35	0.00	0.00	315.81	155.23	108.72
В	Intangible Assets - Firewall		0.00	3.15	0.00	3.15	0.00	0.79	0.00	0.00	0.79	2.36	0.00
	Total (B)		0.00	3.15	0.00	3.15	0.00	0.79	0.00	0.00	0.79	2.36	0.00
C	Capital work in progress		0	0	0	0	0	0	0	0	0	0	0
	Total (C)		0	0	0	0	0	0	0	0	0	0	0
	Total (A+B+C)		364.18	110.01	0.00	474.19	255.46	61.14	0.00	0.00	316.59	157.60	108.72

# For the Period ended September 30, 2022

S.	Assets	Useful		Gross Block			Accumulated Depreciation/ Amortisation					Net Block	
No.		Life (In	Balanc	Addition	Deletio	Balance	Balanc	Provide	<b>Deletion</b> /	Written	Balance	Balance	Balanc
		Years)	e as at	s during	n	as at 30th	e as at	d	adjustment	off	as at 30th	as at 3oth	e as at



			1st April 2022	the year	during the year	Septembe r 2022	1st April, 2022	during the year	s during the year	from retaine d earning from retaine d earning	Septembe r, 2022	Septembe r, 2022	31st March 2022
A	Property, Plant and Equipment												
	Own Assets												
1	Air conditioner	5	36.10	0.00	0.00	36.10	33.99	0.15	0.00	0.00	34.15	1.96	2.11
2	Computer & Software	3	92.69	9.41	0.00	102.09	74.29	7.04	0.00	0.00	81.34	20.76	18.39
3	Fire Extinguisher and Fitting	5	0.12	0.00	0.00	0.12	0.11	0.00	0.00	0.00	0.11	0.01	0.01
4	UPS And Batteries	5	6.45	0.00	0.00	6.45	5.80	0.09	0.00	0.00	5.90	0.55	0.65
5	Mobile	5	3.76	0.38	0.00	4.14	3.28	0.13	0.00	0.00	3.41	0.73	0.48
6	Furniture & Fixture	10	87.78	8.20	0.00	95.98	71.27	2.63	0.00	0.00	73.90	22.08	16.51
7	Office Equipment	5	6.52	0.00	0.00	6.52	3.21	0.74	0.00	0.00	3.95	2.57	3.31
8	Electric Equipment	10	24.85	0.00	0.00	24.85	21.08	0.21	0.00	0.00	21.29	3.56	3.77
9	Car	8	134.96	0.00	0.00	134.96	52.27	12.85	0.00	0.00	65.13	69.83	82.69
10	Electric Fitting	5	38.12	0.00	0.00	38.12	35.34	0.42	0.00	0.00	35.75	2.36	2.78
11	Printer	5	0.20	0.00	0.00	0.20	0.19	0.00	0.00	0.00	0.19	0.01	0.01
	Total (A)		431.55	17.98	0.00	449.53	300.84	24.27	0.00	0.00	325.11	124.43	130.71
В	Intangible Assets - Firewall		3.15	0.00	0.00	3.15	0.79	0.52	0.00	0.00	1.30	1.85	2.36
	Total (B)		3.15	0.00	0.00	3.15	0.79	0.52	0.00	0.00	1.30	1.85	2.36
C	Capital work in progress		0	45	0	45	0	0	0	0	0	45	0
	Total (C)		0	45	0	45	0	0	0	0	0	45	0
	Total (A+B+C)		434.70	62.98	0.00	497.68	301.62	24.79	0.00	0.00	326.41	171.27	133.08



# ANNEXURE – H RESTATED CONSOLIDATED STATEMENT OF NON-CURRENT INVESTMENTS

(₹ in Lakhs)

				( Till Dakins)
		A	s at	
Particulars		31/03/202		
	30/09/2022	2	31/03/2021	31/03/2020
Non-Current Investment (At Cost)				
Investment In Equity Share of Body Corporate- Subsidiary Company				
Edsystango Technoeducation Private Limited (199999 shares of Rs. 10 each)	-	-	-	-
- Subsidiary cease on Sept. 25, 2022.				
Systango LLC - Delaware Limited Liability Company	-	-	-	-
Systango Account Aggregator Services Private Limited (2099999 shares of	-	-	-	-
Rs. 10 each)				
Total	-	-	-	-
Aggregate amount of quoted investments and market value thereof	-	-	-	-
Aggregate amount of unquoted investments	_	-	-	-
Aggregate provision made for diminution in value of investments	-	-	-	-

#### **Notes:**

- 1. Systango LLC- Delaware is wholly owned subsidiary of Systango Technologies Ltd-India. It shows NIL amount of investment as there is no share capital in it. The issuer is the only shareholder of Systango LLC.
- 2. Investment in Edsystango Technoeducation Private Limited has been sold out on 25th September, 2022.

# ANNEXURE – I RESTATED CONSOLIDATED STATEMENT OF LONG-TERM LOANS AND ADVANCES

(₹ in Lakhs)

				(VIII Lakiis)				
Particulars	As at							
rarticulars	30/09/2022	31/03/2022	31/03/2021	31/03/2020				
Unsecured, Considered Good unless otherwise stated								
Capital Advance	=	-	=	-				
Loans and Advances to Related Parties	-	-	-	-				
Loans and Advances to Other Parties	-	-	-	-				
Advance Tax & TDS (Net of Provisions) (Unsecured,								
Considered Good)	=	=	=	=				
Total	-	-	-	-				

#### **Notes:**

1. The Company has not given any loans and advances to promoters, Directors, KMP's and other related parties during the above period.

# ANNEXURE – J RESTATED CONSOLIDATED STATEMENT OF NON CURRENT ASSETS

				(				
Doutionland	As at							
Particulars	30/09/2022	31/03/2022	31/03/2021	31/03/2020				
Unsecured, Considered Good unless otherwise stated								
Security Deposit	31.71	31.71	31.58	31.68				
Goodwill on Consolidation	-	4.15	4.15	-				
Total	31.71	35.85	35.73	31.68				



# ANNEXURE –K RESTATED CONSOLIDATED STATEMENT OF CURRENT INVESTMENT

(₹ in Lakhs)

Particulars		As	s at	Ź
raruculars	30/09/2022	31/03/2022	31/03/2021	31/03/2020
Investment in Mutual Funds- At Cost	1,104.81	542.12	404.69	81.09
Other Investment - Fixed Deposits	600.35	606.59	628.04	338.09
Total	1,705.16	1,148.71	1,032.73	419.18
*Aggregate amount of quoted investments and market value thereof	1,104.81	542.12	404.69	81.09
Aggregate amount of unquoted investments	600.35	606.59	628.04	338.09
Aggregate provision made for diminution in value of investments	-	-	-	-

<sup>\*</sup>The Company has policy to account for the current investment also at cost only. In absence of market value information as on the respective period/end, any diminution in value of current investment cannot be verified by us. Therefore, market value and investment value recorded in books both are same only.

# ANNEXURE – L RESTATED CONSOLIDATED STATEMENT OF TRADE RECEIVABLES

				(X III Lakiis)
Particulars		As	at	
raruculars	30/09/2022	31/03/2022	31/03/2021	31/03/2020
Outstanding for a period exceeding six months				
(Unsecured and considered Good)				
From Directors/Promoters/Promoter Group/Associates/				
Relatives of Directors/ Group Companies.	-	-	-	-
Others	13.72	3.40	-	-
Outstanding for a period not exceeding 6 months				
(Unsecured and considered Good)				
From Directors/Promoters/Promoter Group/Associates/	115.70			
Relatives of Directors/ Group Companies.	113.70	-	-	-
Others	9.17	19.36	-	-
Total	138.59	22.76	-	-

- 1. List of persons/entities classified as 'Promoters' and 'Group Companies' has been determined by the Management and relied upon by the Auditors. The Auditors have not performed any procedure to determine whether the list is accurate and complete.
- 2. Ageing of the Trade receivable, along with any amount involved in disputes, if any as required by Schedule III of Companies Act, 2013 is disclosed as below. Ageing of debtors is based on the date of transaction in case there is no credit period agreed at the time of Supply.



# Trade Receivables ageing schedule as at 30th September, 2022

(₹ in Lakhs)

Particulars	(	Outstanding for following periods from due date of payment								
Farticulars	Less than 6 months	6 months -1 year	1-2 years	2-3 years	More than 3 years	Total				
(i) Undisputed Trade receivables -considered good	124.87	13.72	-	=	-	138.59				
(i) Undisputed Trade receivables -considered doubtful	=	=	-	=	-	-				
(iii) Disputed trade receivables considered good	-	-	-	=	-	-				
(iv) Disputed trade receivables considered doubtful	=	=	-	-	-	-				

# Trade Receivables ageing schedule as at 31st March, 2022

(₹ in Lakhs)

		Outstanding for fol	lowing periods	from due dat	e of payment	
Particulars	Less than 6 months	6 months -1	1-2 years	2-3 years	More than 3 years	Total
		year				
(i) Undisputed Trade receivables -considered good	19.36	3.40	-	-	-	22.76
(i) Undisputed Trade receivables -considered doubtful	-	-	-	-	-	-
(iii) Disputed trade receivables considered good	-	-	-	-	-	-
(iv) Disputed trade receivables considered doubtful	-	-	-	-	-	-

# Trade Receivables ageing schedule as at 31st March, 2021

(₹ in Lakhs)

Particulars		<b>Dutstanding for follo</b>	wing periods	from due date	of payment	
raruculars	Less than 6 months	6 months -1 year	1-2 years	2-3 years	More than 3 years	Total
(i) Undisputed Trade receivables -considered good	-	-	-	-	-	-
(i) Undisputed Trade receivables -considered doubtful	-	-	-	-	-	-
(iii) Disputed trade receivables considered good	-	-	-	-	-	-
(iv) Disputed trade receivables considered doubtful	-	-	-	-	-	-

# Trade Receivables ageing schedule as at 31st March, 2020

Particulars		Outstanding for following periods from due date of payment					
	Less than 6 months	6 months -1 year	1-2 years	2-3 years	More than 3 years	Total	
(i) Undisputed Trade receivables -considered good	-	-	-	-	-	-	
(i) Undisputed Trade receivables -considered doubtful	-	-	-	-	-	-	
(iii) Disputed trade receivables considered good	-	-	-	-	-	-	
(iv) Disputed trade receivables considered doubtful	-	-	_	_	_	_	



## ANNEXURE – M RESTATED CONSOLIDATED STATEMENT OF CASH & CASH EQUIVALENTS

(₹ in Lakhs)

Particulars	As at				
raruculars	30/09/2022	31/03/2022	31/03/2021	31/03/2020	
Cash and Cash Equivalents:					
(as per Accounting Standard 3: Cash flow Statements)					
Balances with Banks in Current Accounts	325.19	582.02	246.75	130.59	
Cash on Hand (As certified and verified by Management)	13.40	1.27	1.23	6.64	
Other Bank Balances					
Fixed Deposits (Refer Note 1)	-	-	-	-	
Total	338.60	583.29	247.99	137.24	

#### Note:

1. According to management, no fixed deposit is having maturity below 3 months, and accordingly basis of their maturity pattern, such fixed deposits shown in current investments.

## $\label{eq:annexure-n} \textbf{ANNEXURE-N} \\ \textbf{RESTATED CONSOLIDATED STATEMENT OF SHORT-TERM LOANS AND ADVANCES} \\$

(₹ in Lakhs)

Particulars		As at				
rarticulars	30/09/2022	31/03/2022	31/03/2021	31/03/2020		
Unsecured, Considered Good unless otherwise stated						
Security Deposit	-	-	-	-		
Advances to Vendors	-	-	-	-		
Balance With Revenue Authorities	-	15.71	13.78	18.43		
Loans and advances to related parties	-	-	-	-		
Loans and Advances to Employees	41.88	28.14	14.82	11.27		
Other Loans and Advances	231.31	211.12	4.79	-		
Total	273.18	254.97	33.39	29.70		

- 1. List of persons/entities classified as 'Promoters' and 'Group Companies' has been determined by the Management and relied upon by the Auditors. The Auditors have not performed any procedure to determine whether the list is accurate and complete.
- 2. The Company has not given any loans and advances to promoters, Directors, KMP's and other related parties during the above period.

## ANNEXURE – O RESTATED CONSOLIDATED STATEMENT OF OTHER CURRENT ASSETS

Dantiaulans	As at			
Particulars	30/09/2022	31/03/2022	31/03/2021	31/03/2020
Prepaid Expenses	21.45	40.50	40.96	-
Total	21.45	40.50	40.96	-



## ANNEXURE – P RESTATED CONSOLIDATED STATEMENT OF TURNOVER

(₹ in Lakhs)

Particulars	for the Period/Year ended on				
raruculars	30/09/2022	31/03/2022	31/03/2021	31/03/2020	
(i) turnover of products manufactured by the issuer (net of excise Duty)	1	1	-	-	
(ii) turnover of products traded in by the issuer; and	=	-	-	-	
*(iii) turnover in respect of products not normally dealt in by the issuer but included in (ii) above	1	1	-	-	
(iv) turnover in respect of Services supplied by the issuer	2,239.39	3,268.80	2,298.96	1,428.45	
Total	2,239.39	3,268.80	2,298.96	1,428.45	

<sup>\*</sup>As per information provided to us by the Issuer, there is no such item.

## ANNEXURE – Q RESTATED CONSOLIDATED STATEMENT OF OTHER NON OPERATING INCOME

(₹ in Lakhs)

Posti sulsus		for the Period/Y	Year ended on	(VIII Lakiis)
Particulars	30/09/2022	31/03/2022	31/03/2021	31/03/2020
Related and Recurring Income:				
(i) Interest income	23.99	39.26	25.28	3.70
(ii) Foreign Exchange Gain/(loss)	36.05	64.09	49.36	13.82
Sub Total (a)	60.04	103.35	74.65	17.52
Non related and Non-Recurring Income:				
Short Term Gain on Liquid Fund	1.88	19.95	12.28	9.34
Capital Investment linked Subsidy	0.00	0.00	0.00	0.00
Sub Total (b)	1.88	19.95	12.28	9.34
Related and Non-Recurring Income:				
Income From Forward Booking	0.00	0.00	2.20	0.00
Sub Total (c)	-	-	2.20	-
Total (A+b+C)	61.92	123.29	89.13	26.86
% of Other Income with Profit Before Tax	9.12%	15.30%	13.15%	9.18%

<sup>1.</sup> The classification of other income as recurring/not-recurring, related/not-related to business activity is based on the current operations and business activity of the Company as determined by the management.

## ANNEXURE – R RESTATED CONSOLIDATED STATEMENT OF EMPLOYEE BENEFITS EXPENSES

Particulars	for the Period/Year ended on				
raruculars	31/03/2019	31/03/2020	31/03/2021	31/03/2020	
Salary and Wages	1,233.94	1,919.41	1,284.91	914.74	
Contribution to Provident Fund and Other Fund	55.36	63.57	46.31	33.59	
Staff Welfare Expenses	20.16	20.76	15.00	16.02	
Total	1,309.46	2,003.74	1,346.21	964.35	



## ANNEXURE – S RESTATED CONSOLIDATED STATEMENT OF FINANCE COST

(₹ in Lakhs)

Particulars		for the Period/Year ended on				
raruculars	30/09/2022	31/03/2022	31/03/2021	31/03/2020		
Interest expense	-	-	-	-		
Other Borrowing cost	-	-	-	-		
Total	-	-	-	-		

## ANNEXURE – T RESTATED CONSOLIDATED STATEMENT OF DEPRECIATION & AMORTISATION

(₹ in Lakhs)

Particulars Particulars	for the Period/Year ended on				
	30/09/2022 31/03/2022 31/03/2021 31/03/2020				
Depreciation and Amortization Expenses	24.79	61.14	38.09	38.28	
Total	24.79	61.14	38.09	38.28	

# ANNEXURE – U RESTATED CONSOLIDATED STATEMENT OF OTHER EXPENSES

				(₹ in Lakhs)		
	for the Period/Year ended on					
Particulars	30/09/2022	31/03/2022	31/03/2021	31/03/2020		
Rent	45.55	88.69	84.99	88.66		
Insurance Expenses	23.26	48.52	6.32	4.65		
Payment Auditors	0.30	0.45	0.25	0.40		
Consultancy fees	38.17	104.78	120.25	18.87		
Miscellaneous Expenses	180.98	279.15	113.96	47.46		
Total	288.26	521.60	325.77	160.03		
Miscellaneous Expenses						
Selling and Administrative Expenses						
Bank Charges	1.78	1.98	30.98	2.70		
Business Promotion Expenses	8.06	9.79	2.40	1.11		
Car Lease	1.11	-	-	_		
Car Expenses	0.69	-	-	_		
Computer Expenses	2.95	7.57	3.02	2.29		
Conveyance Expenses	0.59	2.24	1.67	1.22		
Commission	5.70	33.17	0.42	-		
Domain & hosting charges	6.76	4.92	3.92	3.60		
Donation	1.25	9.04	-	0.22		
Electricity Expenses	3.60	5.46	7.16	8.73		
Forward Booking Charges	16.34	10.82	-	_		
House Keeping Expenses	1.62	1.72	1.98	2.92		
Internet Charges	2.05	2.34	2.82	5.43		
Late Fees for GST Return	-	-	0.02	0.00		
Legal Expenses	0.01	1.52	6.33	0.83		
Membership Fees	-	8.77	-	-		
Office expenses	12.70	22.22	18.24	6.48		
Operation SEZ Charges	-	0.50	-	-		
Photocopy Exp.	0.02	0.17	0.19	0.03		



Postage & Courier Expenses	0.23	0.22	0.08	0.03
Professional Fees	107.77	147.81	22.45	0.45
Professional Tax	-	0.03	0.03	0.03
Repair & Maintenance Expenses	-	0.58	5.24	3.58
Stationary & Printing Expenses	0.78	1.65	1.22	1.31
Softex Charges	0.61	1.13	-	-
Telephone Expenses	0.30	0.38	0.77	0.53
Tour & Travelling Expenses	6.06	5.13	5.02	5.93
Upwork Escrow Work Expenses	-	-	-	0.04
Sub Total	180.98	279.15	113.96	47.46

## ANNEXURE – V RESTATED CONSOLIDATED STATEMENT OF MANDATORY ACCOUNTING RATIOS

(₹ in Lakhs Except Per Share Data)

	(8 III Lakus Except Fer Share Data)				
<b>Particulars</b>	As at				
	30/09/2022	31/03/2022	31/03/2021	31/03/2020	
Net Worth (A)	2,296.98	1,722.49	1,045.50	476.81	
Restated Profit after tax	572.30	676.99	568.26	251.88	
Less: Prior Period Item	-	-	-	-	
Adjusted Profit after Tax (B)	572.30	676.99	568.26	251.88	
Number of Equity shares (Face Value Rs 10) outstanding as					
on the of Year	27,00,000	27,00,000	27,00,000	5,50,000	
Weighted Average Number of Equity shares (Face Value Rs					
10) ( c)	27,00,000	27,00,000	27,00,000	5,50,000	
Weighted Average Number of Equity shares (Face Value Rs					
10) after considering Bonus Issue of Shares (D)	1,08,00,000	1,08,00,000	1,08,00,000	1,08,00,000	
Current Assets (E)	2,476.98	2,050.23	1,355.06	586.11	
Current Liabilities (F)	353.95	465.30	406.74	226.08	
Face Value per Share (Refer Note 6 below)	10.00	10.00	10.00	10.00	
Restated Basic and Diluted Earnings Per Share (Rs.) (B/D)					
(After Bonus)	5.30	6.27	5.26	2.33	
Return on Net worth (%) (B/A)	24.92%	39.30%	54.35%	52.83%	
Net asset value per share (A/C) (Face Value of Rs. 10 Each)					
Based on actual number of shares	85.07	63.80	38.72	86.69	
Net asset value per share (A/D) (Face Value of Rs. 10 Each)					
Based on Weighted average number of shares	21.27	15.95	9.68	4.41	
Current Ratio (E/F)	7.00	4.41	3.33	2.59	
Restated Earnings Before Interest Tax Depreciation and					
Amortisation (EBITDA)	641.67	743.47	626.97	304.07	

## Note:

- 1) The ratios have been computed as below:
- (a) Basic earnings per share (Rs.): Net profit after tax as restated for calculating basic EPS/ Weighted average number of equity shares outstanding at the end of the period or year
- (b) Diluted earnings per share (Rs.) -: Net profit after tax as restated for calculating diluted EPS/ Weighted average number of equity shares outstanding at the end of the period or year for diluted EPS
- (c) Return on net worth (%) -: Net profit after tax (as restated) / Net worth at the end of the period or year
- (d) Net assets value per share -: Net Worth at the end of the period or year / Total number of equity shares outstanding at the end of the period or year
- (e) EBITDA has been calculated as Profit before Tax+ Depreciation+ Interest Expenses



- 2) Weighted average number of equity shares is the number of equity shares outstanding at the beginning of the period/year adjusted by the number of equity shares issued during period/year multiplied by the time weighting factor. The time weighting factor is the number of days for which the specific shares are outstanding as a proportion of total number of days during the period/year.
- 3) Net worth for ratios mentioned in note is equals to Equity share capital + Reserves and surplus (including, Securities Premium, General Reserve and surplus in statement of profit and loss).
- 4) The figures disclosed above are based on the consolidated restated summary statements.
- 5) The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.
- 6) Pursuant to board resolution dated on 28th October, 2022 and shareholder's consent dated 15th October, 2022 bonus issue of 81,00,000 equity shares of face value of Rs 10/- in the ratio 3:1 i.e. three (3) bonus equity shares for every one (1) equity share held by shareholder.

## ANNEXURE – W RESTATED CONSOLIDATED STATEMENT OF RELATED PARTY TRANSACTION

## List of Related Parties as per AS – 18

Particulars	Names of related parties	Nature of Relationship
	Nilesh Rathi	Promoter & Whole Time Director & CFO
Dimenters and Man	Vinita Rathi	Promoter & Managing Director
Directors and Key	Sarita Devi Khandelwal	Chairman & Non-Executive Director
Management Personnel (KMP)	Vikas Jain	Independent Director (Appointed on January 02, 2023)
(KMI)	Narender Tulsidas Kabra	Independent Director (Appointed on January 02, 2023)
	Apurva Mishra	Company Secretary (Appointed on January 02, 2023)
	Isystango Ltd	Control over Board of Directors. 20-12-2022 become 100%
		WOS - UK Incorporated
	NV Realty Ltd, UK	Promoter or an immediate relative is having control of more
Entorprises in which		than 20%
Enterprises in which KMP/Relatives of KMP	Khandelwal Textiles Private Limited	Promoter or an immediate relative is having control of more
can exercise significant		than 20%
influence	Systango Limited	WOS of Isystango Ltd (UK Incorporated Company)
Influence	Mayur Khandelwal	Relative of KMP
	Jagdish Khandelwal	Relative of KMP
	H2O Solutions & Services	Proprietor is relative of KMP
	NV Agro	A parent of Promoter is partner in this firm.
	Systango LLC	WOS - US Incorporated
Holding	Edsystango Technoeducation Pvt. Ltd.	Subsidiary till 25th September 2022
Company/Subsidiary	Systango Account Aggregator Services	WOS (wholly-owned subsidiary)
	Pvt. Ltd.	

(Amount in Rs. Lakhs)

(i) Transactions with Director and KMP				
	30-09-22	31-03-22	31-03-21	31-03-20
A) Remuneration/Professional fee Paid				
Nilesh Rathi	60.00	50.05	74.89	31.64
Vinita Rathi	25.00	53.93	74.89	35.00
A) Outstanding Balances				
Nilesh Rathi (Dr/(CR)	(2.62)	(1.57)	(25.49)	(3.59)



Vinita Rathi (Dr/(CR)	(2.62)	(1.07)	(18.64)	(1.93)
Bonus Shares Issued	(=/	(===,)	(-2.2.)	(====)
Nilesh Rathi	-	_	107.29	26.95
Vinita Rathi	_	_	107.71	27.05
Dividend Paid				
Nilesh Rathi	_	_	_	24.95
Vinita Rathi	0.00	0.00	0.00	25.05
Loan taken and Repaid by the Company				
A) Nilesh Rathi				
Opening Balance	0.00	0.00	0.00	0.00
Loan Repaid by the Company	0.00	4.23	4.08	9.03
Loan Received by the Company	0.00	4.23	4.08	9.03
Interest Paid	0.00	0.00	0.00	0.00
Closing Balances Cr/(Dr)	0.00	0.00	0.00	0.00
B) Vinita Rathi				
Opening Balance	0.00	0.00	0.00	0.00
Loan Repaid by the Company	0.00	6.32	9.17	0.00
Loan Received by the Company	0.00	6.32	9.17	0.00
Interest Paid	0.00	0.00	0.00	0.00
Closing Balances Cr/(Dr)	0.00	0.00	0.00	0.00
(ii) Transactions with Entities where Director/ KMP or their				
Relatives hold substantial Interest				
a) Isystango Ltd				
Sales/Services	171.38	-	0.00	0.00
Outstanding Balance Dr/(Cr)	89.00	0.00	0.00	0.00
b) Systango Ltd				
Sales/Services	26.7	34.83	208.42	137.99
Outstanding Balance Dr/(Cr)	26.70	0.00	0.00	0.00
Consultancy Fee				
Mayur Khandelwal	0.00	0.00	0.00	12.00
Rent Paid				
Jagdish Khandelwal	0.00	0.00	0.00	7.26
Advance given for Capital Assets				
NV Agro	45.00	0.00	0.00	0.00
Staff welfare Expenses				
H2O Solutions & Services	0.00	0.00	0.00	0.18
(iii) Transactions with Holding/Subsidiary Entities				
a) Systango LLC (WOS)				
Sales/Services	1058.09	421.85	0.00	0.00
Outstanding Balance Dr/(Cr)	0.00	0.00	0.00	0.00
Investments in subsidiary Company				
Systango Account aggregator Services Pvt. Ltd.	0.00	210.00	0.00	0.00
Edsystango Technoeducation Pvt. Ltd.	-20.00	20.00	20.00	0.00
Note:	<del></del>			

#### Note:

- 1. List of Related parties has been identified by the management and relied upon by the Auditor.
- 2. In case there is no transaction with any of the above related parties, only name of such related parties has been disclosed as required by AS- 18.



## ANNEXURE – X RESTATED CONSOLIDATED STATEMENT OF CAPITALISATION

(₹ in Lakhs)

(111 211					
	Pre Issue	Post Issue*			
Particulars	30/09/2022	1 ost issue			
Debt					
Short Term Debt	-	-			
Long Term Debt	-	-			
Total Debt	-	-			
Shareholders' Fund (Equity)					
Share Capital	270.00	-			
Reserves & Surplus	2,026.98	-			
Less: Miscellaneous Expenses not w/off	-	-			
Total Shareholders' Fund (Equity)	2,296.98	-			
Long Term Debt/Equity	-	-			
Total Debt/Equity	-	-			

<sup>\*</sup>The corresponding post issue figures are not determinable at this stage pending the completion of public issue and hence have not been furnished.

#### **Notes:**

- 1. Short term Debts represent which are expected to be paid/ payable within 12 months and excludes instalment of term loans repayable within 12 months.
- 2. Long term Debts represent debts other than Short term Debts as defined above but includes instalment of term loans repayable within 12 months grouped under other current liabilities.
- 3. The figures disclosed above are based on restated statement of Assets and Liabilities of the Company as at 30/09/2022.

# ANNEXURE – Y RESTATED STANDALONE STATEMENT OF TAX SHELTER

Do	rticulars	for the period/year ended on				
ra	rucuiars	30/09/2022	31/03/2022	31/03/2021	31/03/2020	
A	Profit before taxes as restated	675.06	799.24	679.12	292.65	
В	Tax Rate Applicable %	27.82	27.82	27.82	27.82	
С	Tax Impact (A*B)	187.80	222.35	188.93	81.41	
	Adjustments:					
D	Permanent Differences					
	Expenses disallowed due to non-deduction of TDS	=	-	0.09	-	
	Expenses disallowed on account of Delay payment of	-	-	-	4.80	
	contribution to funds under Section 36(1)(va)					
	<b>Total Permanent Differences</b>	-	-	0.09	4.80	
Е	Timing Difference					
	Difference between tax depreciation and book	14.61	11.44	3.58	9.40	
	depreciation					
	Expenses Disallowed Under Section 43 B	13.32	17.47	10.78	12.10	
	Total Timing Differences	27.93	28.91	14.35	21.50	
	Deduction under Section 10AA	(317.67)	(379.64)	(316.81)	(288.56)	
F	Net Adjustment $(F) = (D+E)$	(289.75)	(350.73)	(302.37)	(262.26)	
G	Tax Expenses/ (Saving) thereon (F*B)	(80.61)	(97.57)	(84.12)	(72.96)	
	Tax Liability, After Considering the effect of Adjustment	107.19	124.78	104.81	8.45	
Н	(C +G)					
Ι	Book Profit as per MAT *	675.06	799.24	679.12	292.65	



J	MAT Rate	16.69	16.69	16.69	16.69
K	Tax liability as per MAT (I*J)	112.68	133.41	113.36	48.85
L	Current Tax being Higher of H or K	112.68	133.41	113.36	48.85
M	Interest U/s 234A, B and C of Income Tax Act	-	1.16	1.02	0.63
N	Total Tax expenses (L+M+N)	112.68	134.57	114.38	49.48
P	Tax Paid Under (Normal/MAT) in Income Tax Return Filed by Company	MAT	MAT	MAT	MAT

<sup>\*</sup> MAT refers to Minimum Alternative Tax as referred to in section 115 JB of the Income Tax Act, 1961

#### **Notes:**

1. The aforesaid statement of tax shelters has been prepared as per the restated Summary statement of standalone profits and losses of the Company. The permanent/timing differences have been computed considering the acknowledged copies of the income-tax returns/Provisional computation of total income of respective years as stated above.

## ANNEXURE – Z RESTATED CONSOLIDATED STATEMENT OF CONTINGENT LIABILITIES

(₹ in Lakhs)

Particulars	As at				
rarticulars	30/09/2022	31/03/2022	31/03/2021	31/03/2020	
Contingent liabilities in respect of:	-	-	-	-	
Claims against the company not acknowledged as debts	-	-	-	-	
Guarantees given on Behalf of the Company	-	-	-	-	
Guarantees given on Behalf of the Subsidiary Company	-	-	-	-	
Other moneys for which the company is contingently liable	-	-	-	-	
Estimated amounts of contracts remaining to be executed on					
capital account and not provided for	55.00	-	-	=	
Uncalled liability on shares and other investments partly paid	-	-	-	-	
Total	55.00	-	-	-	

## ANNEXURE – AA RESTATED CONSOLIDATED STATEMENT OF OTHER FINANCIAL RATIO

(₹ in Lakhs, except percentage)

Sr. No.	Ratio	30-Sep-22	31-Mar-22	31-Mar-21	31-Mar-20
1	Current Ratio (No of Times)	7.00	4.41	3.33	2.59
2	Debt Equity Ratio (No of Times)	0.19	0.32	0.46	0.56
3	Debt Service Coverage Ratio (No of Times)	NA	NA	NA	NA
4	Return On Equity Ratio (%)	28.48%	48.92%	74.66%	66.74%
5	Inventory Turnover Ratio (In Days)	NA	NA	NA	NA
6	Trade Receivable Turnover Ratio (In Days)	13	1	=	=
7	Trade Payable Turnover Ratio (In Days)	NA	NA	NA	NA
8	Net Capital Turnover Ratio (No Of Times)	1.21	2.58	3.51	5.11
9	Net Profit Ratio (%)	25.56%	20.71%	24.72%	17.63%
10	Return On Capital Employed (%)	29.58%	46.90%	64.88%	61.38%
11	Return On Investment/Total Assets (%)	24.84%	35.25%	44.12%	39.32%

Note: Details of numerator and denominator for the above ratio are as under

- (1) Current Ratio = Current Assets / Current Liabilities.
- (2) Debt- equity ratio = Total debt / Shareholders' equity.
- (3) Debt service coverage ratio = EBITDA/(Principal + Interest).



- (4) Return on equity ratio= Net profit after taxes / Avg Shareholder's Equity.
- (5) Inventory turnover ratio=Cost of goods sold or sales/Average inventory.
- (6) Trade receivables turnover ratio= Revenue from Operations /Average trade receivables.
- (7) Trade payables turnover ratio=Purchase/Average trade payables.
- (8) Net Capital turnover ratio=Net sales/Average working capital.
- (9) Net profit ratio=Net profit after taxes/Total Revenue.
- (10) Return on capital employed=Earnings before interest and taxes/Capital employed.
- (11) Return on investment/Total Assets=PAT/Total Assets.



### **OTHER FINANCIAL INFORMATION**

The audited consolidated financial statements of our Company as at and for the period/year ended September 30, 2022, March 31, 2022, March 31, 2021 and March 31, 2020 and their respective Audit reports thereon (Audited Financial Statements) are available at <a href="https://www.systango.com">www.systango.com</a>

Our Company is providing a link to this website solely to comply with the requirements specified in the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirement) Regulations, 2018. The Audited Financial Statements do not constitute, (i) a part of this Draft Red Herring Prospectus; or (ii) Red Herring Prospectus; or (iii) prospectus, a statement in lieu of a prospectus, an advertisement, an offer or a solicitation of any offer or an offer document to purchase or sell any securities under the Companies Act, 2013, the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirement) Regulations, 2018, or any other applicable law in India or elsewhere in the world. The Audited Financial Statements should not be considered as part of information that any investor should consider subscribing for or purchase any securities of our Company and should not be relied upon or used as a basis for any investment decision. Neither our Company, nor BRLM, nor any of their respective employees, directors, affiliates, agents or representatives accept any liability whatsoever for any loss, direct or indirect, arising from any information presented or contained in the Audited Financial Statements, or the opinions expressed therein.

The accounting ratios required under Clause 11 of Part A of Schedule VI of the SEBI (ICDR) Regulations are given below: -

Particulars	September 30, 2022	March 31, 2022	March 31, 2021	March 31, 2020
Profit After Tax (Rs. In Lakhs)	572.30	676.99	568.26	251.88
Basic & Diluted Earnings per Share	5.30	6.27	5.26	2.33
Return on Net Worth (%)	24.92%	39.30%	54.35%	52.83%
NAV per Equity Shares (Based on Actual Number of Shares)	85.07	63.80	38.72	86.69
NAV per Equity Shares (Based on Weighted	21.27	15.95	9.68	4.41
Average Number of Shares - With Bonus Effect)				
Earnings before interest, tax, depreciation and amortization (EBITDA)	641.67	743.47	626.97	304.07

Note: The ratios for the stub period ended on September 30, 2022 are not annualized



#### PROFORMA CONSOLIDATED FINANCIAL INFORMATION

INDEPENDENT AUDITORS' REPORT ON THE COMPILATION OF CONSOLIDATED PROFORMA FINANCIAL INFORMATION INCLUDED IN DRAFT RED HERRING PROSPECTUS/ RED HERRING PROSPECTUS/PROSPECTUS IN CONNECTION WITH THE INITIAL PUBLIC OFFER OF SYSTANGO TECHNOLOGIES LIMITED.

The Board of Directors of Systango Technologies Limited Third Floor (LHS), STP-I Crystal IT Park, Ring Road Indore -452010 Madhya Pradesh, India

#### Dear Sirs,

We have completed our assurance engagement to report on the compilation of Pro-forma Financial Information of Systango Technologies Limited ("the Company"). The Pro-forma Financial Information consists of the Pro-Forma Consolidated Statement of Assets and Liabilities as at March 31, 2022 and stub period ended September 30, 2022, the Proforma Consolidated Statement of profit and loss for the year ended March 31, 2022 and stub period ended September 30, 2022 read with notes thereto. The Proforma financial statement has been prepared by the management of the company and approved by the board of the Company in accordance with the requirements of paragraph 11 of item (II)(B)(iii) of Schedule VI of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended to date (the "SEBI Regulations") issued by the Securities and Exchange Board of India (the "SEBI").

The Proforma financial information has been compiled by management of the company to illustrate the impact of the acquisition of Isystango Ltd (UK Based Company) on December 20, 2022 as further set out in the basis of preparation paragraph included in the attached notes to the Proforma financial information on the company's financial position as at March 31, 2022 and stub period ended on September 30, 2022 and the company's financial performance for the year ended March 31, 2022 and stub period ended on September 30, 2022 as if the acquisition had taken place on April 01, 2021.

As a part of this process, information about the Company's financial position and financial performance has been extracted by the management from the following financial statements.

a) Restated Consolidated financial information for the year/period ended March 31, 2022, and September 30, 2022 through our report dated 18<sup>th</sup>, January, 2023.

We have examined the Proforma financial information and for our examination, we have placed reliance on the following:

- a) the restated audited Consolidated financial statement of the Company as at March 31, 2022 and as at September 30, 2022 on which we have expressed a Qualified opinion in our reports dated January 18, 2023;
- b) the restated audited standalone financial statement of the Company as at March 31, 2022 and as at September 30, 2022 on which we have expressed a Qualified opinion in our reports dated January 18, 2023;
- c) the audited Consolidated financial statement of Isystango Limited as at March 31, 2022 and as at September 30, 2022 on which the other auditor; Rajesh Ram Dev & Company have expressed an unmodified opinion in their reports dated January 10, 2023;
- d) the Unaudited Standalone financial statement of Isystango Limited and Systango Limited (Wholly owned subsidiary of Isystango Limited) as at March 31, 2022 and as at September 30, 2022 duly certified by the management of the respective entity.
- e) the audited Consolidated financial statement of the Company as at March 31, 2022 and as at September 30, 2022 on which the other auditor have expressed an unmodified opinion in their reports dated September 05, 2022 & December 15, 2022 respectively; and
- f) the audited Standalone financial statement of the Company as at March 31, 2022 and as at September 30, 2022 on which the other auditor have expressed an unmodified opinion in their reports dated September 02, 2022 & December 15, 2022 respectively.

Managements' Responsibility for the Proforma Financial Statement



Management of the company is responsible for compiling the proforma financial information according to basis stated in Note No 2 of to the Proforma financial information and the same has been approved by the Board of Directors of the Company. This responsibility includes the responsibility for designing, implementing, and maintaining internal control relevant for compiling the proforma financial information that is free from material misstatement, whether due to fraud or error. The management is also responsible for identifying and ensuring that the Company complies with the laws and regulations applicable to its activities, including compliance with the provisions of the laws and regulations for the compilation of Proforma Financial information.

### **Independent Auditor's Responsibilities**

Our responsibility is to express an opinion, as required by SEBI regulation, about whether the proforma financial information has been compiled, in all material respects, by the management of the company according to the basis stated in Note No 2 to the proforma financial statements.

We conducted our engagement in accordance with Standard on Assurance Engagements (SAE) 3420, Assurance Engagements to Report on the Compilation of Proforma Financial Statement Included in a Prospectus, issued by the Institute of Chartered Accountants of India. This Standard requires that we comply with ethical requirements and plan and perform procedures to obtain reasonable assurance about whether the management of the company has compiled, in all material respects, the proforma financial statement according to basis stated in Note No 2 to the Proforma financial information.

For purposes of this engagement, we are not responsible for updating or reissuing any reports or opinions on any historical financial statement used in compiling the proforma financial statement, nor have we, in the course of this engagement, performed an audit or review of the financial information used in compiling the proforma financial statement except Restated Standalone and Consolidated financial statement of the Company.

The purpose of proforma financial statement included in a Draft Red Herring Prospectus/ Red Herring Prospectus/ Prospectus is solely to illustrate the impact of acquisition of Isystango Ltd by way of purchase of shares by the company from selling shareholders, thereby becoming wholly owned subsidiary on December 20, 2022 As a result of this acquisition Isystango Ltd became its wholly owned Subsidiary Company. Accordingly, we do not provide any assurance that the actual outcome of the acquisition at April 01, 2021 would have been as presented.

A reasonable assurance engagement to report on whether the proforma financial statement has been compiled, in all material respects, on the basis of the applicable criteria involves performing procedures to assess whether the applicable criteria used by the management of the company in the compilation of the proforma financial statement provide a reasonable basis for presenting the significant effects directly attributable to the event or transaction, and to obtain sufficient appropriate evidence about whether:

- The related proforma adjustments give appropriate effect to those criteria; and
- The proforma financial statement reflects the proper application of those adjustments to the unadjusted financial statement.

The procedures selected depend on the Auditor's judgment, having regard to the Auditor's understanding of the nature of the company, the event or transaction in respect of which the proforma financial statement has been compiled, and other relevant engagement circumstances.

Our work consisted primarily of comparing the respective columns in the Proforma financial statement to the underlying restated/audited historic financial information, as the case may be, considering the evidence supporting the adjustments and reclassifications, performing procedure to assess whether the basis of preparation of Proforma financial statement as explained in the notes to the proforma financial statement provide a reasonable basis for presenting the significant effects directly attributable to the acquisition of the business and discussing proforma financial information with the management of the Company.

We planned and performed our work so as to obtain the information and explanations we considered necessary in order to provide us with sufficient evidence to issue this report. This engagement did not involve independent examination of the underlying financial information. We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our work has not been carried out in accordance with the auditing or other standards and practices generally accepted in jurisdictions other than India and accordingly should not be relied upon as it had been carried out in accordance with those standards and practices.



### **Opinion**

In our opinion, the Proforma Financial information has been compiled, in all material respects, on the basis stated in Note 2 to the Proforma financial information and in accordance with the Guidance note on Reporting on Proforma Financial Statements, Standards on Assurance Engagement (SAE) 3420 Assurance Engagement to Report on the Compilation of Proforma Financial Information included in a Prospectus issued by the ICAI and SEBI Regulations.

In our opinion the Proforma financial statements of the Company for the year/stub period ended on March 31, 2022 and September 30, 2022 as attached to this report, read with the respective significant accounting policies and notes thereto has been properly prepared by the Management of the Issuer Company according to the basis stated in Note No 2 to the Proforma Financial Statements.

#### Restrictions on Use

This report should not in any way be construed as a reissuance or re-dating of any of the previous Audit report issued by us or other Chartered Accountants.

We have no responsibility to update our report for events and circumstances occurring after the date of this report.

This report is addressed to and is provided to enable the Board of Directors of the Company to include this report in the Offer Documents prepared in connection with the proposed initial public offer of the Company, to be filed by the Company with the SEBI, stock exchanges and the concerned Registrar of Companies. Our report should not be used, referred to, or distributed for any other purposes except with our prior written consent. Accordingly, we do not accept or assume any liability or any duty of care for any other purposes or to any other person to whom this report is shown or into whose hands it may come without our prior consent in writing.

For, R K Jagetiya& Co. Chartered Accountant FRN: 146264W

Sd/-

(Ravi K Jagetiya) Proprietor M. No. 134691 Place: Mumbai

Date: 18th, January, 2023

**UDIN: 23134691BGWLLW7813** 



## PROFORMA CONSOLIDATED STATEMENT OF ASSET AND LIABILITIES

(Amt. in Lakhs)

						(Amt. in Lakhs)	
B (1.1		September 30,		As at March 31, 2022			
Particulars	Consolidated restated financial information	Proforma Adjustment	Proforma Consolidated Financial Information	Consolidated restated financial information	Proforma Adjustment	Proforma Consolidated Financial Information	
A) Equity and liabilities							
1) Shareholders' funds							
(a) Share capital	270.00	0.01	270.00	270.00	0.01	270.00	
(b) Reserves and surplus	2,026.98	221.30	2,248.28	1,452.49	210.97	1,663.46	
	2,296.98	221.31	2,518.28	1,722,49	210.98	1,933.46	
2) Minority interest	-	-	-	10.71	-	10.71	
3) Non-current liabilities							
(a) Long Term Borrowing	-	43.36	43.36	21.50	65.14	86.64	
(b) Other long term liabilities	-	-	-	-	-	-	
(c) Deferred tax Liability (net)	-	-	-	-	-	-	
(d) Long term provisions	81.48	_	81.48	68.97	_	68.97	
	81.48	43.36	124.83	90.47	65.14	155.61	
4) Current liabilities							
(a) Short Term Borrowing	-	-	-	-	-	-	
(b) Trade payables							
Total outstanding dues of							
micro enterprises and small	-	_	-	-	_	_	
enterprises							
Total outstanding dues of							
creditors other than micro	34.39		34.39	29.67	21.96	51.62	
enterprises and small	34.39	_	34.39	29.67	21.90	31.02	
enterprises							
(c) Other Current Liabilities	88.75	2.06	90.80	240.63	-	240.63	
(d) Short term provisions	230.82	66.02	296.84	195.00	26.92	221.93	
	353.95	68.08	422.03	465.30	48.88	514.18	
TOTAL	2,732.41	332.74	3,065.14	2,288.97	325.00	2,613.97	
(B) Assets							
1) Non-current assets							
(a) Property, plant and							
equipment & Intangible assets							
Property, Plant & Equipment	124.43	3.72	128.15	155.23	4.45	159.69	
Intangible Assets	1.85		1.85	2.36		2.36	
Capital Work in Progress	45.00		45.00	-		-	
(b) Non-current Investments	-		-	-		-	
(c) Deferred tax assets (net)	52.45		52.45	45.30		45.30	
(d) Loans & advances	-		-	-		-	
(e) Other non-Current Assets	31.71		31.71	35.85		35.85	
	255.43	3.72	259.15	238.75	4.45	243.20	
(2) Current assets							
(a) Current Investments	1,705.16	-	1,705.16	1,148.71	-	1,148.71	
(b) Trade receivable	138.59	31.95	170.54	22.76	171.70	194.46	
(c) Cash and bank balances	338.60	295.25	633.85	583.29	146.84	730.13	
(d) Loans & advances	273.18	1.81	275.00	254.97	2.00	256.97	
(e) Other current assets	21.45	-	21.45	40.50	-	40.50	
	2,476.98	329.02	2,806.00	2,050.23	320.54	2,370.77	
TOTAL	2,732.41	332.74	3,065.15	2,288.97	325.00	2,613.97	



## PROFORMA CONSOLIDATED STATEMENT OF PROFIT AND LOSS

(Amt. in Lakhs)

	For the perio	d ended Septen	nber 30, 2022	For the period ended March 31, 2022			
Particulars	Consolidated	Proforma Adjustment	Proforma Consolidated Financial Information	Consolidated	Proforma Adjustment	Proforma Consolidated Financial Information	
1) Revenue from operations	2,239.39	104.77	2,344.16	3,268.80	214.02	3,482.82	
2) Other income	61.92	-	61.92	123.29	-	123.29	
Total revenue	2,301.30	104.77	2,406.08	3,392.10	214.02	3,606.11	
3) Expenses							
(a) Cost of Services Consumed	-	40.18	40.18	-	(53.63)	(53.63)	
(b) Employee benefits expense	1,309.46	9.12	1,318.58	2,003.74	19.46	2,023.19	
(c) Finance costs	-		-	-		-	
(d) Depreciation expense	24.79	0.99	25.78	61.14	1.51	62.64	
(e) Other expenses	288.26	(66.70)	221.57	521.60	21.82	543.42	
Total expense	1,622.50	(16.41)	1,606.10	2,586.47	(10.85)	2,575.63	
4) (Loss)/profit before tax	678.80	121.18	799.98	805.62	224.87	1,030.49	
5) Tax expenses							
(a) Current tax	113.65	23.02	136.67	137.01	28.91	165.93	
(b) Adjustment. of tax relating to earlier year	-	-	-	-	-	-	
(c) Deferred tax	(7.15)	-	(7.15)	(7.24)	-	(7.24)	
Total tax expense	106.50	23.02	129.52	129.78	28.91	158.69	
6) Profit after tax before minority interest and share of profit of associates	572.30	98.16	670.46	675.84	195.95	871.80	
a) Share of Minority	-	-	-	(1.14)	-	(1.14)	
b) Share of profit/(loss) of associate	-	-	-	-	-	-	
7) Share of profit/(loss) after tax, minority interest and share of profit of associates	572.30	98.16	670.46	676.99	195.95	872.94	
Earnings/(loss) per equity share [nominal value of Rs. 10] <b>Basic and diluted (in ₹)</b>	5.30	-	6.21	6.27	-	8.08	



# NOTES TO THE CONSOLIDATED PROFORMA FINANCIAL STATEMENT FOR THE YEAR /PERIOD ENDED ON MARCH 31, 2022 AND SEPTEMBER 30, 2022

#### Note -1 Background

On December 20, 2022, Systango Technologies Limited (the "company") has acquired 100% equity stake in Isystango Ltd – UK Incorporated Company from its selling shareholders. The proforma Consolidated financial statement of the company gives the effect to acquisition of Isystango Ltd – UK Incorporated Company.

### Note -2 Basis of Preparation

The **Proforma Consolidated financial** statement of the company comprising the proforma Statement of assets and liabilities as at March 31, 2022 and September 30, 2022, the proforma Consolidated statement of profit and loss for the year/Period ended March 31, 2022, and September 30, 2022 read with the notes to the proforma Consolidated financial statement, has been prepared by the management of the company pursuant to requirements of SEBI ICDR Regulations to reflect the acquisition of equity of Isystango Ltd -UK by way of transfer of shares by selling shareholders in the Draft Red Herring Prospectus/ Red Herring Prospectus/ Prospectus (collectively 'Offer Documents'). Because of their nature, the proforma financial statement addresses a hypothetical situation and, therefore, do not represent company's actual consolidated financial position or results. They purport to indicate the results of operations that would have resulted had the acquisition been completed at the beginning of the period presented and the consolidated financial position had the acquisition been completed as at the respective period or year end, but are not intended to be indicative of expected results or operations in the future periods or the future financial position of the company. The proforma adjustments are based upon available information and assumptions that the management of the company believes to be reasonable. In addition, the rules and regulations related to the preparation of proforma financial statement in other jurisdictions may also vary significantly from the basis of preparation as set out in paragraphs below to prepare these proforma financial statements.

As explained in the following paragraphs, the proforma consolidated financial statement as at March 31, 2022 and September 30, 2022 has been prepared to reflect the acquisition by the company of Isystango Ltd as on April 01, 2021. The Proforma Consolidated statement of profit and loss for the year ended March 31, 2022 and period ended September 30, 2022 present the consolidated financial statements of the company for the aforesaid period as if acquisition had taken place on April 01, 2021.

The Consolidated proforma financial statement is based on:

- a) the restated audited Consolidated financial statement of the Company as at March 31, 2022 and as at September 30, 2022 on which we have expressed a Qualified opinion in our reports dated January 18, 2023;
- b) the restated audited standalone financial statement of the Company as at March 31, 2022 and as at September 30, 2022 on which we have expressed a Qualified opinion in our reports dated January 18, 2023;
- c) the audited Consolidated financial statement of Isystango Limited as at March 31, 2022 and as at September 30, 2022 on which the other auditor; Rajesh Ram Dev & Company have expressed an unmodified opinion in their reports dated January 10, 2023;
- d) the Unaudited Standalone financial statement of Isystango Limited and Systango Limited (Wholly owned subsidiary of Isystango Limited) as at March 31, 2022 and as at September 30, 2022 duly certified by the management of the respective entity.
- e) the audited Consolidated financial statement of the Company as at March 31, 2022 and as at September 30, 2022 on which the other auditor have expressed an unmodified opinion in their reports dated September 05, 2022 & December 15, 2022 respectively; and
- f) the audited Standalone financial statement of the Company as at March 31, 2022 and as at September 30, 2022 on which the other auditor have expressed an unmodified opinion in their reports dated September 02, 2022 & December 15, 2022 respectively.

The proforma consolidated financial statement does not include any adjustment for liabilities or related costs that may result from acquisition activities, nor do they reflect any adjustments for potential down flow in the company's operations and activities.



## **Note -3 Proforma adjustments**

The following adjustments have been made to present the Proforma Consolidated financial information:

- 1. Adjustments to historical audited financial statements to reflect the post-acquisition structure of the company:

  The audited consolidated financial statements of the company have been presented as per Indian GAAP. The following adjustments have been made to the historical audited consolidated financial statements (as mentioned above) to present the impact of the acquisition by the company of Isystango Ltd effective April 01, 2021; on consolidated financial statement of the company.
- 2. The audited consolidated financial statements of the company are prepared in accordance with the generally accepted accounting principles in India under the historical cost convention on accrual basis. Pursuant to section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014, till the Standards of Accounting or any addendum thereto are prescribed by Central Government in consultation and recommendation of the National Financial Reporting Authority, the existing Accounting Standards notified under the Companies Act, 1956 shall continue to apply. Consequently, these financial statements have been prepared to comply in all material aspects with the accounting standards notified under Section 211(3C) [Companies (Accounting Standards) Rules, 2006, as amended] and the other relevant provisions of the Companies Act, 2013. No further adjustments under Indian GAAP have been made to present proforma financial information.

### 3. Acquisition related adjustments:

- a) For the purpose of presenting proforma financial statement as explained above we have assumed that the acquisition has been taken place as at April 01, 2021. The audited consolidated financial statement March 31, 2022 have been considered as base financial statement. These consolidated financial statements have been prepared as per the principles of AS 21 "Consolidated Financial Statements". The company has acquired 6 shares by way of purchase from selling shareholders, and becoming parent company with 100% shareholding.
- b) The proforma adjustment column of the proforma financial statement shows the line-by-line addition of items of financial statement of Isystango Ltd after elimination of intercompany transaction which has already been consolidated in Audited Consolidated financial Statements for the above Year/period ended. All such adjustments of intercompany elimination have been disclosed in Proforma adjustments column (negative represent parent Company adjustment).

#### i) Revenue Items

Name of the Entity	Nature of Transaction	Amount in GBP	Counter Party	Period	INR (Lakhs)
Systango Ltd	Services Supplied by Systango Limited	81,958.52	Systango LLC	30-09-2022	77.87
Name of the Entity	Nature of Transaction	Amount in GBP	Counter Party	Period	INR (Lakhs)
Isystango Ltd	Services procured by Isystango Ltd	1,90,000.00	Systango Technologies Limited	30-09-2022	180.53
	Services procured by Isystango Ltd	35,000.00	STPL	31-03-2022	35.47
	Services Supplied by Isystango Ltd	90,981.38	Systango LLC	31-03-2022	92.20

For the purpose of preparing the Proforma Consolidated financial information all Revenue nature of transaction converted at average of prevailing rate of currency during the period, whereas Balance sheet items has been converted to INR at year/period ended Exchange rate.

Exchange Rate/Year or period ended	March 31, 2022	<b>September 30, 2022</b>
Average GBP to INR Rate of Exchange	101.335	95.017
year/period ended GBP to INR Rate of Exchange	99.827	90.58

ii) In parent Company, trade receivable includes balances receivable from Isystango Ltd and Systango Ltd (Wholly owned subsidiary of Isystango Ltd) aggregating to Rs 115.70 Lakhs, which has been eliminated from Isystango Ltd trade payables and parent company's Trade receivable.



### STATEMENT OF FINANCIAL INDEBTEDNESS

To,
The Board of Directors, **Systango Technologies Limited**Third Floor (LHS), STP-I Crystal IT Park, Ring Road,
Indore 452010, Madhya Pradesh, India

#### Dear Sirs,

Based on the independent examination of Books of Accounts, Audited Financial Statements and other documents of **Systango Technologies Limited** and further explanations and information provided by the management of the Company, which we believe to be true and correct to the best of our information and belief, the sanction amount of financial indebtedness, principal terms of security for loan and other related details as on 30<sup>th</sup> September, 2022 are mentioned below.

- A. **SECURED LOANS:** There are no secured loans from Banks, financial institutions, business entities or any other persons as on 30<sup>th</sup> September, 2022.
- B. UNSECURED LOANS: There are no unsecured loans from Banks, financial institutions, business entities or any other persons as on 30th September, 2022.

For, R K Jagetiya & Co. Chartered Accountant FRN: 146264W

Sd/-

Ravi K Jagetiya

Proprietor M. No. 134691

UDIN: 23134691BGWLLV7198

Place: Mumbai

Date: January 18, 2023



## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS

You should read the following discussion in conjunction with our restated consolidated financial statements attached in the chapter titled "Financial Information of the Company" beginning on page 146. You should also read the section titled "Risk Factors" on page 25 and the section titled "Forward Looking Statements" on page 19 of this Draft Red Herring Prospectus, which discusses a number of factors and contingencies that could affect our financial condition and results of operations. The following discussion relates to us, and, unless otherwise stated or the context requires otherwise, is based on our Restated consolidated financial Statements.

Our financial statements have been prepared in accordance with Indian GAAP, the Companies Act and the SEBI (ICDR) Regulations and restated as described in the report of our auditor dated January 18, 2023. which is included in this Draft Red Herring Prospectus under "Financial Statements". The Restated Consolidated Financial Information has been prepared on a basis that differs in certain material respects from generally accepted accounting principles in other jurisdictions, including US GAAP and IFRS. Our financial year ends on March 31 of each year, and all references to a particular financial year are to the twelve-month period ended March 31 of that year.

#### **Business Overview**

We are engaged in the business of providing software solutions that enables companies to design, implement and manage their own customized digital platforms including Web2, Web3 and mobile applications with strong emphasis on data and analytics. We provide range of software solution services including like: website development, mobile app development (both for iOS and Android applications), web3 development, DeFi (Decentralized finance), data engineering, implementation of blockchain, cloud computing, digital marketing etc for companies across sectors such as Financial Services (FinTech), Hospitality, Fantasy Sports, Property Tech etc. Through our software solutions we combine the functionality, flexibility and customer software development for our customers with the Cost effective, speed of implementation and other operational benefits of outsourcing.

Over the years our company has evolved as professional and technical service provider by offering end-to-end technology solutions and support. Our clients range from entrepreneurs and start-up enterprises to established companies, engaged in business of Fantasy Sports, transportation and logistics, Financial Services (FinTech) and various other industries including clients like Sila Inc, Urbansoft Sa(Pty)Ltd, Youtility Ltd, Ulster University, Ireland and others.

Our Company's revenue is primarily generated from exports sales and we are providing our services along with our subsidiaries to various clients spread across 10 countries. Our company is headquartered in Special Economic Zone (SEZs) of Indore that allows us to avail tax benefits as per SEZ norms. Our operations are further facilitated through our wholly owned subsidiary Companies i.e. Isystango Ltd. in UK and Systango LtC in USA.

We benefit from the expertise and experience of our Promoters Nilesh Rathi and Vinita Rathi, who have more than 15 years of experience individually in the associated industry. In the past we along with our promoter have received prestigious awards and accreditations that bear testimony to the faith our customers have in us and our ability to successfully serve and meet their requirements, which includes:

We have a strong track record of revenue growth and profitability. The following table sets forth certain key performance indicators for the years indicated:

#### **Key Performance Indicators of our Company**

(Rs. In Lakhs except percentages and ratios)

Key Financial Performance	Six months period ended September 30, 2022*	FY 2021-22	FY 2020-21	FY 2019-20
Revenue from operations <sup>(1)</sup>	2239.39	3268.80	2298.96	1428.45
Growth in Revenue from Operations <sup>(2)</sup>	NA	42.19%	60.94%	17.26%
EBITDA <sup>(3)</sup>	641.67	743.47	626.97	304.07
EBITDA Margin <sup>(4)</sup>	28.65%	22.74%	27.27%	21.29%
PAT	572.30	676.99	568.26	251.88
PAT Margin <sup>(5)</sup>	25.56%	20.71%	24.72%	17.63%



Net Worth (6)	2296.98	1722.49	1045.50	476.81
RoE(%) <sup>(7)</sup>	28.48%	48.92%	74.66%	66.74%
RoCE (%) <sup>(8)</sup>	29.58%	46.90%	64.88%	61.38%

<sup>\*</sup>Not Annualised

#### Notes:

- (1)Revenue from Operations means the Revenue from Operations as appearing in the Restated Financial Statements/ Annual Reports of the respected
- (2) Growth in Revenue from Operations (%) is calculated as Revenue from Operations of the relevant period minus Revenue from Operations of the preceding period, divided by Revenue from Operations of the preceding period.
- (3)EBITDA is calculated as Profit before tax + Depreciation + Finance Cost Other Income
- (4) 'EBITDA Margin' is calculated as EBITDA divided by Revenue from Operations
- (5) 'PAT Margin' is calculated as PAT for the period/year divided by revenue from operations.
- <sup>(6)</sup> Net worth means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account
- (7)Return on Equity is ratio of Profit after Tax and Average Shareholder Equity
- (8)Return on Capital Employed is calculated as EBIT divided by capital employed, which is defined as shareholders' equity plus total borrowings {current & non-current}.

### **Explanation for KPI metrics**

KPI	Explanations
Revenue from Operations	Revenue from Operations is used by our management to track the revenue profile of the business and in
	turn helps to assess the overall financial performance of our Company and volume of our business
Growth in Revenue from	Growth in Revenue from Operations provides information regarding the growth of our business for the
Operations	respective period
EBITDA	EBITDA provides information regarding the operational efficiency of the business
EBITDA Margin (%)	EBITDA Margin (%) is an indicator of the operational profitability and financial performance of our
	business
PAT	Profit after tax provides information regarding the overall profitability of the business.
PAT Margin (%)	PAT Margin (%) is an indicator of the overall profitability and financial performance of our business.
Net Worth	Net worth is used by the management to ascertain the total value created by the entity and provides a
	snapshot of current financial position of the entity.
RoE(%)	RoE provides how efficiently our Company generates profits from shareholders' funds.
RoCE (%)	ROCE provides how efficiently our Company generates earnings from the capital employed in the
	business.

## STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

For details in respect of Statement of Significant Accounting Policies, please refer to Annexure IV of Restated Consolidated Financial Statements beginning on page 146 of this Draft Red Herring Prospectus.

#### **Factors Affecting our Results of Operations**

- 1. General economic and business conditions in the markets in which we operate and in the local, regional, national and international economies:
- 2. Our ability to successfully implement our strategy, our growth and expansion, technological changes;
- 3. Failure to anticipate and develop new services and enhance existing services in order to keep pace with rapid changes in technologies and the industries we focus on;
- 4. Inability to promptly identify and respond to changing customer preferences or evolving trends;
- 5. Pricing pressure due to intense competition in the market for IT Services;
- 6. Any change in government policies resulting in increases in taxes payable by us;
- 7. dependency on a limited number of clients for a significant portion of our revenues;



- 8. Our ability to retain our key managements persons and other employees;
- 9. Changes in laws and regulations that apply to the industries in which we operate;
- 10. Our ability to protect our intellectual property rights and not infringing intellectual property rights of other parties;
- 11. Our ability to grow our business;
- 12. General economic, political and other risks that are out of our control;
- 13. Changes in political and social conditions in India or in countries that we may enter, the monetary and interest rate policies of India and other countries, inflation, deflation, unanticipated turbulence in interest rates, equity prices or other rates or prices;
- 14. Failure to comply with regulations prescribed by authorities of the jurisdictions in which we operate;
- 15. Inability to successfully obtain registrations in a timely manner or at all;
- 16. Occurrence of Environmental Problems & Uninsured Losses;
- 17. Regulatory, legislative or self-regulatory developments regarding data protection;
- 18. Conflicts of interest with affiliated companies, the promoter group and other related parties;
- 19. Any adverse outcome in the legal proceedings in which we are involved;
- 20. Concentration of ownership among our Promoters; and
- 21. The performance of the financial markets in India and globally.

#### **Discussion on Result of Operations**

The following discussion on results of operations should be read in conjunction with the Restated Consolidated Financial Statements for the stub period ended on September 30, 2022 for the financial years ended on March 31, 2022, 2021 and 2020.

(Rs. in Lakhs)

PARTICULARS	30/09/202	0/ 0	I OI	the reliou/	i cai chucu i			
PARTICILLARS	20/00/202		For the Period/Year ended on					
TARTICULARS	2	% of Total Income	31/03/202	% of Total Income	31/03/202	% of Total Income	31/03/202	% of Total Income
Revenue From Operation	2,239.39	97.31%	3,268.80	96.37%	2,298.96	96.27%	1,428.45	98.15%
Other Income	61.92	2.69%	123.29	3.63%	89.13	3.73%	26.86	1.85%
Total Income	2,301.30	100.00%	3,392.10	100.00%	2,388.09	100.00%	1,455.31	100.00%
Expenditure								
Employee Benefit Expenses	1,309.46	56.90%	2,003.74	59.07%	1,346.21	56.37%	964.35	66.26%
Finance Cost	-	-	-	-	-	-	-	-
Depreciation and Amortisation Expenses	24.79	1.08%	61.14	1.80%	38.09	1.59%	38.28	2.63%
Other Expenses	288.26	12.53%	521.60	15.38%	325.77	13.64%	160.03	11.00%
Total Expenditure	1,622.50	70.50%	2,586.47	76.25%	1,710.08	71.61%	1,162.66	79.89%
Profit/(Loss) Before Exceptional & extraordinary items & Tax	678.80	29.50%	805.62	23.75%	678.01	28.39%	292.65	20.11%
Exceptional item								
Profit/(Loss) Before Tax	678.80	29.50%	805.62	23.75%	678.01	28.39%	292.65	20.11%
Tax Expense:								
Tax Expense for Current Year	113.65	4.94%	137.01	4.04%	114.38	4.79%	49.48	3.40%
Short/(Excess) Provision of Earlier Year	-	-	-	-	-	-	-	-
Deferred Tax	(7.15)	(0.31%)	(7.24)	(0.21%)	(4.26)	(0.18%)	(8.71)	(0.60%)
Net Current Tax Expenses	106.50	4.63%	129.78	3.83%	110.11	4.61%	40.77	2.80%
Profit/(Loss) after tax but before minority interest and share of profit of associates	572.30	24.87%	675.84	19.92%	567.90	23.78%	251.88	17.31%
a) Share of Minority	_	_	(1.14)	(0.03%)	(0.36)	(0.01%)	_	_
Profit/(loss) after tax	572.30	24.87%	676.99	19.96%	568.26	23.80%	251.88	17.31%



### **Revenue from operations:**

Revenue from operations mainly consists of revenue from sale of services.

#### Other Income:

Our other income primarily comprises of Interest Income, Net gain on foreign currency transactions etc.

#### **Total Expenses:**

Company's expenses consist of operating cost like Employee benefits expense, Finance costs, Depreciation and amortization expenses and other expenses.

#### **Employee benefits expense:**

Our employee benefits expense primarily comprises of Salaries, wages & bonus expenses, Staff welfare expenses etc.

#### **Finance Costs:**

Our finance cost includes Interest expense on borrowings, other borrowing costs and Interest on statutory Dues.

#### **Depreciation and Amortization Expenses:**

Depreciation includes depreciation on Furniture & Fixtures, Vehicles, Office Equipment, and Computer Equipment etc.

#### Other Expenses:

Our Other Expenses consists of rent, business promotion exp., Travelling and Conveyance, Legal & Professional Charges, Commission charges, Insurance and Miscellaneous Expenses etc.

## Financial Performance Highlights for the Period Ended September 30, 2022 (Based on Restated consolidated Financial Statements)

#### **Total Income:**

Total income for the period ended September 30, 2022 stood at Rs. 2301.30 Lakhs. The total income consists of revenue from the Sales of services.

## **Revenue from Operations**

During the period ended September 30, 2022 the net revenue from operation of our Company was Rs. 2239.39 Lakhs. The main contribution to the revenue from operations i.e. sales of services.

#### Other Income:

During the period ended September 30, 2022 the other income of our Company stood at Rs. 61.92 Lakhs. The main components of the other income are interest on Bank deposits and foreign exchange Gain.

#### **Total Expenses**

Total expenses comprises of the employee benefits expense, Consultancy charges, Rent etc. During the period ended September 30, 2022 the total expenses of our Company stood at Rs. 1622.50 Lakhs.

## **Employee benefits expense:**

During the period ended September 30, 2022 the employee benefit expenses of our Company stood at Rs. 1309.46 Lakhs. The main components of the employee benefit expenses are Salaries, wages & bonus expenses, gratuity and Staff welfare expenses.



### **Depreciation and Amortization Expenses:**

During the period ended September 30, 2022 the Depreciation and amortization charges of our Company stood at Rs. 24.79 Lakhs.

#### **Other Expenses:**

During the period ended September 30, 2022 the Other Expenses of our Company stood at Rs. 288.26 Lakhs. The main components are commission and brokerage paid, rent for office premises, Travelling and Conveyance, Legal & Professional Charges, Insurance and Miscellaneous Expenses.

### Restated profit after tax:

The Company reported Restated profit after tax for period ending September 30, 2022 of Rs. 572.30 Lakhs.

### Financial Year 2022 Compared to Financial Year 2021 (Based on Restated Consolidated Financial Statements)

#### **Total Income:**

Total income for the financial year 2021-22 stood at Rs. 3392.10 Lakhs whereas in Financial Year 2020-21 the same stood at Rs. 2388.09 Lakhs representing an increase of 42.04%. The main reason of increase was increase in the business operations of the company.

#### **Revenue from Operations**

During the financial year 2021-22 the net revenue from operation of our Company increased to Rs. 3268.80 Lakhs as against Rs. 2298.96 Lakhs in the Financial Year 2020-21 representing an increase of 42.19%. The main contribution was due to expansion in the business.

#### Other Income:

During the financial year 2021-22 the other income of our Company increased to Rs. 123.29 Lakhs as against Rs. 89.13 lakhs in the Financial Year 2020-21 representing an increase of 38.33%.

#### **Total Expenses**

The total expense for the financial year 2021-22 increased to Rs. 2586.47 Lakhs from Rs. 1710.08 lakhs in the Financial Year 2020-21 representing an increase of 51.25%. Such increase was due to increase in business operations of the Company.

## **Employee benefits expense:**

Our Company has incurred Rs. 2003.74 Lakhs as Employee benefits expense during the financial year 2021-22 as compared to Rs. 1346.21 Lakhs in the financial year 2020-21. The increase of 48.84% was due to increase in salaries and increase in staff welfare expenses.

#### **Depreciation and Amortization Expenses:**

Depreciation for the financial year 2021-22 stood at Rs. 61.14 Lakhs as against Rs. 38.09 Lakhs during the financial year 2020-21. The increase in depreciation was around 60.51% in comparison to the previous year.

#### **Other Expenses:**

Our Company has incurred Rs. 521.60 Lakhs during the Financial Year 2021-22 on other expenses as against Rs. 325.77 Lakhs during the financial year 2020-21. There was an increase of 60.11% was mainly due to increase in rent, sales promotion exp, Professional Fees.



#### Restated profit before tax:

Net profit before tax for the financial year 2021-22 increased to Rs. 805.62 Lakhs as compared to Rs. 678.01 Lakhs in the financial year 2020-21, which was majorly due to factors as mentioned above.

## Restated profit for the year:

The Company reported Restated profit after tax for the financial year 2021-22 of Rs. 676.99 Lakhs in comparison to Rs. 568.26 lakhs in the financial year 2020-21 majorly due to factors mentioned above. The increase of 19.13% which was majorly due to factors as mentioned above.

### Financial Year 2021 Compared to Financial Year 2020 (Based on Restated Consolidated Financial Statements)

#### **Total Income:**

Total income for the financial year 2020-21 stood at Rs. 2388.09 Lakhs whereas in Financial Year 2019-20 the same stood at Rs. 1455.31 Lakhs representing an increase of 64.10%.

#### **Revenue from Operations**

During the financial year 2020-21 the net revenue from operation of our Company increased to Rs. 2298.96 Lakhs as against Rs. 1428.45 Lakhs in the Financial Year 2019-20 representing an increase of 60.94%. Such an increase was due to increase in sales.

#### Other Income:

During the financial year 2020-21 the other income of our Company increased to Rs. 89.13 Lakhs as against Rs. 26.86 lakhs in the Financial Year 2019-20 representing an increase of 231.84%.

## **Total Expenses**

The total expense for the financial year 2020-21 increased to Rs. 1710.08 Lakhs from Rs. 1162.66 lakhs in the Financial Year 2019-20 representing an increase of 47.08%.

#### **Employee benefits expense:**

Our Company has incurred Rs. 1346.21 Lakhs as Employee benefits expense during the financial year 2020-21 as compared to Rs. 964.35 Lakhs in the financial year 2019-20. The increase of 39.60% was due to increase in salaries and increase in staff welfare expenses.

## **Depreciation and Amortization Expenses:**

Depreciation for the financial year 2020-21 stood at Rs. 38.09 Lakhs as against Rs. 38.28 Lakhs during the financial year 2019-20. The decrease in depreciation was around 0.49% in comparison to the previous year.

#### **Other Expenses:**

Our Company has incurred Rs. 325.77 Lakhs during the Financial Year 2020-21 on other expenses as against Rs. 160.03 Lakhs during the financial year 2019-20. There was an increase of 103.57% was mainly due to increase in consultancy, professional etc.

#### **Restated Profit before tax:**

Net profit before tax for the financial year 2020-21 increased to Rs. 678.01 Lakhs as compared to Rs. 292.65 Lakhs in the financial year 2019-20, which was majorly due to factors as mentioned above.

#### **Restated Profit for the year:**



The Company reported Restated Profit after tax for the financial year 2020-21 of Rs. 568.26 Lakhs in comparison to Rs. 251.88 lakhs in the financial year 2019-20 majorly due to factors mentioned above.

## <u>Information required as per Item (II)(C)(iv) of Part A of Schedule VI to the SEBI Regulations:</u>

An analysis of reasons for the changes in significant items of income and expenditure is given hereunder:

### 1. Unusual or infrequent events or transactions

There has not been any unusual trend on account of our business activity. Except as disclosed in this Draft Red Herring Prospectus, there are no unusual or infrequent events or transactions in our Company.

#### 2. Significant economic changes that materially affected or are likely to affect income from continuing operations.

There are no significant economic changes that may materially affect or likely to affect income from continuing operations.

## 3. Known trends or uncertainties that have had or are expected to have a material adverse impact on sales, revenue or income from continuing operations.

Apart from the risks as disclosed under Section "*Risk Factors*" beginning on page 25 of the Draft Red Herring Prospectus, in our opinion there are no other known trends or uncertainties that have had or are expected to have a material adverse impact on revenue or income from continuing operations.

#### 4. Future changes in relationship between costs and revenues

Other than as described in the sections "Risk Factors", "Our Business" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" on pages 25, 102 and 196 respectively, to our knowledge, no future relationship between expenditure and income is expected to have a material adverse impact on our operations and finances.

#### 5. Segment Reporting

Our business activity primarily falls within a single business and geographical segment, i.e. IT services, other than as disclosed in "Restated Consolidated Financial Statements – Segment Reporting" on page 146, we do not follow any other segment reporting

#### 6. Status of any publicly announced New Products or Business Segment

Except as disclosed in the Chapter "Our Business", our Company has not announced any new product or service.

#### 7. Seasonality of business

Our business is not subject to seasonality. For further information, see "Industry Overview" and "Our Business" on pages 88 and 102, respectively.

#### 8. Dependence on single or few customers

For the stub period ended on September 30, 2022 and for the FY 21-22 and 20-21 our top 5 customers contributed to 89.71%, 65.34% and 74.97% of our revenue from operations. For further information, see "*Risk Factors*" on page 25 of this Draft Red Herring Prospectus

## 9. Competitive conditions

Competitive conditions are as described under the Chapters "*Industry Overview*" and "*Our Business*" beginning on pages 88 and 102 respectively of this Draft Red Herring Prospectus.



#### 10. Details of material developments after the date of last balance sheet i.e. September 30, 2022

After the date of last Balance sheet i.e. September 30, 2022, the following material events have occurred after the last audited period –

- 1) A resolution passed by the shareholders at the Extra Ordinary General Meeting held on September 30, 2022, the face value of Equity Shares of our Company was consolidated from Rs. 1.00 per Equity Shares Share to Rs. 10/- per Equity Shares Share
- 2) The Authorized Share Capital of the Company was increased from Rs.3,00,00,000/- divided into 30,00,000 Equity Shares of Rs.10/- each to Rs.15,00,00,000/- divided into 1,50,00,000 Equity Shares of Rs. 10/- vide Extra Ordinary General Meeting held on October 15, 2022.
- 3) The Board of Directors in their meeting held on October 28, 2022 allotted 81,00,000 Bonus shares in the ratio of 3:1 i.e. Three Equity shares for every one Equity share held by each shareholder.
- 4) Our Company has acquired 6 equity shares having face value of GBP 1 each from shareholders of Isystango Ltd vide Board Resolution dated on December 20, 2022., pursuant to which our stake in Isystango Ltd have become our wholly owned Subsidiary of our Company.
- 5) A special resolution passed by the shareholders at the Extra Ordinary General Meeting held on December 13, 2022, the name of our Company was changed from "Systango Technologies Private Limited" to "Systango Technologies Limited" and a fresh certificate of incorporation was issued by the Registrar of Companies, Gwalior vide letter dated December 27, 2022.
- 6) We have appointed Sarita Devi Khandelwal as Non-Executive Director of the Company vide Extra Ordinary General Meeting held on November 05, 2022 and also designated as Chairman of the Company vide Board Resolution dated w.e.f. January 2, 2023
- 7) Vinita Rathi appointed as Managing Director of the Company for a term of 5 year with effect from January 02, 2023 by board in its meeting held on January 02, 2023 and approved by shareholders vide Extra Ordinary General Meeting held on January 03, 2023.
- 8) Nilesh Rathi as Whole time Director of the Company for a term of 5 year with effect from January 02, 2023 by board in its meeting held on January 02, 2023 and approved by shareholders vide Extra Ordinary General Meeting held on January 03, 2023 and also appointed as a Chief Financial Officer of the Company with effect from January 02, 2023.
- 9) Vikas Jain and Narender Tulsidas Kabra were appointed as Additional Independent Director of the Company with effect from January 02, 2023. Further, regularized from Additional Independent Director to Independent Director of the Company vide Extra Ordinary General Meeting held on January 03, 2023.
- 10) We have passed a Board resolution in the meeting of Board of Directors dated January 02, 2023 authorizing the Board of Directors to raise funds by making an Initial Public Offering.
- 11) We have passed a special resolution in the Extra Ordinary General meeting dated January 03, 2023 authorizing the Board of Directors to raise funds by making an Initial Public Offering.
- 12) We have appointed Apurva Mishra as a Company Secretary and Compliance officer of the Company with effect from January 02, 2023.
- 13) Our Company has formed the Audit Committee vide Board Resolution dated January 05, 2023.
- 14) Our Company has formed the Nomination and Remuneration Committee vide Board Resolution dated January 05, 2023.
- 15) Our Company has formed the Stakeholders Relationship Committee vide Board Resolution dated January 05, 2023.
- 16) Our Company has formed the Corporate Social Responsibility Committee vide Board Resolution dated January 05, 2023.
- 17) Our Company has approved the Audited Financial Statements for the period ended September 30, 2022 at Board Meeting dated



December 15, 2022.

- 18) Our Company has approved the Restated Consolidated Financial Statements for the period ended September 30, 2022 and for the financial year ended March 31, 2022, 2021 and 2020 vide Board meeting dated January 18, 2023.
- 19) Our Company has approved the Proforma Restated Consolidated Financial Statements for the period ended September 30, 2022 and for the financial year ended March 31, 2022 vide Board meeting dated January 18, 2023.
- 20) Our Company has approved the Draft Red Herring Prospectus vide resolution in the Board Meeting dated January 24, 2023



## **CAPITALISATION STATEMENT**

(Amount in Rs. Lakhs)

(Milothia in 16) Bank				
Particulars	Pre Issue 30/09/2022	Post Issue*		
Debt				
Short Term Debt	-	-		
Long Term Debt	-	-		
Total Debt	-	-		
Shareholders' Fund (Equity)				
Share Capital	270.00	[•]		
Reserves & Surplus	2,026.98	[•]		
Less: Miscellaneous Expenses not w/off	-	-		
Total Shareholders' Fund (Equity)	2,296.98	[•]		
Long Term Debt/Equity	-	-		
Total Debt/Equity	-	=		

<sup>\*</sup>The corresponding post issue figures are not determinable at this stage pending the completion of public issue and hence have not been furnished.

#### **Notes:**

- 1. Short term Debts represent which are expected to be paid/payable within 12 months and excludes installment of term loans repayable within 12 months.
- 2. Long term Debts represent debts other than Short term Debts as defined above but includes installment of term loans repayable within 12 months grouped under other current liabilities
- 3. The figures disclosed above are based on Restated Consolidated statement of Assets and Liabilities of the Company as at 30.09.2022.



#### SECTION VII – LEGAL AND OTHER INFORMATION

#### **OUTSTANDING LITIGATION AND MATERIAL DEVELOPMENTS**

Except as stated below there are no outstanding (i) criminal proceedings involving our Company, Subsidiaries, Directors, or Promoters; (ii) actions by statutory or regulatory authorities involving the Company, Subsidiaries, Directors, or Promoters; (iii) outstanding claims relating to direct and indirect taxes involving the Company, Subsidiaries, Directors, or Promoters and (iv) other pending litigation as determined to be material by our Board pursuant to the Materiality Policy (as disclosed herein below); or (v) litigation involving our Group Company which has a material impact on our Company. Further, except as stated in this section, there are no disciplinary actions including penalties imposed by SEBI or stock exchanges against our Promoters in the last five Financial Years including any outstanding action.

For the purposes of (iv) above in terms of the Materiality Policy adopted by a resolution of our Board dated January 05, 2023:

Any pending litigation or arbitration proceedings (other than litigations mentioned in point (i) to (iii) above) involving our Company, Directors, Group companies and Promoters shall be considered "material" for the purposes of disclosure in this Draft Red Herring Prospectus, if:

- a) the aggregate monetary claim made by or against the Company, Directors, Group Companies or Promoters, as the case may be, in any such pending litigation or arbitration proceeding is in excess of 1% of the revenue from operations of the Company, in the most recently completed Financial Year as per the Restated Financial Statements; or
- b) in such litigation the monetary liability is not quantifiable, or which does not fulfill the threshold specified in (a) above, but the outcome of which could, nonetheless, have a material adverse effect on the Business, Operations, Performance, Prospects, Financial position or reputation of our Company,

have been considered "material" and accordingly have been disclosed in this Draft Red Herring Prospectus.

For the purposes of the above, pre-litigation notices received (excluding those notices issued by statutory or regulatory or taxation authorities or notices threatening criminal action) have not and shall not, unless otherwise decided by our Board, be considered material until such time, as the case may be, is impleaded as a defendant in litigation before any judicial or arbitral forum. Except as stated in this section, there are no outstanding material dues to creditors of our Company. Further, in accordance with the Materiality Policy, our Company has considered such creditors 'material' to whom the amount due is equal to or in excess of 5% of the total trade payables of our Company as of the end of the most recent period covered in the Restated Financial Statements. Unless stated to the contrary, the information provided below is as of the date of this Draft Red Herring Prospectus.

### PART 1: LITIGATION RELATING TO OUR COMPANY:

#### (a) Criminal proceedings against the Company

Except as mentioned below, there are no pending claims related to Criminal Proceedings involving the company

Case Title & filed before	Case Number	Filed Under Section	Next date
Deepak Vyas vs. Systango Technologies Private Limited Before 35-XI Civil Judge Class-I	3075/2022	156(3) of the Code of Civil Procedure, 1973	15.02.2023

## (b) Criminal proceedings filed by the Company

Except as mentioned below, there are no pending claims related to Criminal Proceedings involving the company.



Case Title & filed before	Case Number	Filed Under Section	Next date	Amount Involved
Systango Technologies Private Limited vs. Sandeep Goswami Before 99-V Civil judge Class-II, District and Session Court, Indore	12517/2019	408 of Indian Penal Code, 1860	The Matter is pending under adjudication	-
Systango Technologies Private Limited vs.Mohini Barfa & Anr. Before 35-XI Civil Judge Class-I, District and Session Court, Indore	5413/2022	138 of Negotiable Instrument Act, 1881	24.03.2023	2,50,000
Systango Technologies Private Limited vs. Juber Khan Before 39-II, Civil Judge class-II, District and Session Court, Indore	3589/2022	138 of Negotiable Instrument Act, 1881	25.02.2023	2,50,000
Systango Technologies Private Limited vs. Jyoti Patel Before 79-VI Civil Judge Class-II, District and Session Court, Indore	1443/2022	138 of Negotiable Instrument Act, 1881	09.03.2023	2,50,000
Systango Technologies Private Limited vs. Ridham Agarwal Before 19-III Civil Judge Class-II, District and Session Court, Indore	1531/2021	138 of Negotiable Instrument Act, 1881	22.03.2023	2,50,000
Systango Technologies Private Limited vs. Kishan Silawat Before 19-III Civil Judge Class-II, District and Session Court, Indore	1197/2021	138 of Negotiable Instrument Act, 1881	22.02.2023	2,50,000
Systango Technologies Private Limited vs. Deepak Vyas Before 19-III Civil Judge Class-II, District and Session Court, Indore	694/2022	138 of Negotiable Instrument Act, 1881	17.03.2023	2,50,000
Systango Technologies Private Limited vs. Prashant Sharma Before 28-V Civil Judge Class-I, District and Session Court, Indore	6675/2019	138 of Negotiable Instrument Act, 1881	22.02.2023	2,50,000
Systango Technologies Private Limited vs. Swapnil Dongre Before 28-V Civil Judge Class-I, District and Session Court, Indore	6095/2019	138 of Negotiable Instrument Act, 1881	22.02.2023	2,50,000
Systango Technologies Private Limited vs. Tanuj Soni Before 38-I Civil Judge Class-II, District and Session Court, Indore	5690/2021	138 of Negotiable Instrument Act, 1881	16.03.2023	1,50,000

## (c) Other pending material litigations against the Company

As on the date of this Draft Red Herring Prospectus, there are no outstanding litigations initiated against the Company, which have been considered material by the Company in accordance with the Materiality Policy.

## (d) Other pending material litigations filed by the Company

As on the date of this Draft Red Herring Prospectus, there are no outstanding litigations initiated by the company, which have been considered material by the Company in accordance with the Materiality Policy.

## (e) Actions by statutory and regulatory authorities against the Company

As on the date of this Draft Red Herring Prospectus, there are no outstanding actions by statutory or regulatory authorities initiated against the Company.



## PART 2: LITIGATION RELATING TO DIRECTORS AND PROMOTERS OF OUR COMPANY:

#### (a) Criminal proceedings against the Promoters & Directors of the company

As on the date of this Draft Red Herring Prospectus, there are no outstanding criminal proceedings against by the Promoters & Directors of the company.

#### (b) Criminal proceedings filed by the Promoters & Directors of the company

As on the date of this Draft Red Herring Prospectus, there are no outstanding criminal proceedings initiated by the Promoters & Directors of the company.

#### (c) Other pending material litigations against the Promoters & Directors of the company

As on the date of this Draft Red Herring Prospectus, there are no outstanding litigations initiated against the Promoters & Directors, which have been considered material by the Company in accordance with the Materiality Policy.

### (d) Other pending material litigations filed by the Promoters & Directors of the company

As on the date of this Draft Red Herring Prospectus, there are no outstanding litigations initiated by the Promoters & Directors, which have been considered material by the Company in accordance with the Materiality Policy.

## (e) Actions by statutory and regulatory authorities against the Promoters & Directors of the company

As on the date of this Draft Red Herring Prospectus, there are no outstanding actions by statutory or regulatory authorities initiated against the Promoters & Directors.

#### PART 3: LITIGATION RELATING TO SUBSIDIARIES AND GROUP COMPANY

#### (a) Criminal proceedings against the Subsidiaries and Group Company

As on the date of this Draft Red Herring Prospectus, there are no outstanding criminal proceedings against by the Subsidiaries and Group Company.

#### (b) Criminal proceedings filed by the Subsidiaries and Group Company

As on the date of this Draft Red Herring Prospectus, there are no outstanding criminal proceedings initiated by the Subsidiaries and Group Company.

## (c) Other pending material litigations against the Subsidiaries and Group Company

As on the date of this Draft Red Herring Prospectus, there are no outstanding litigations initiated against the Subsidiaries and Group Company, which have been considered material by the Company in accordance with the Materiality Policy.

#### (d) Other pending material litigations filed by the Subsidiaries and Group Company

As on the date of this Draft Red Herring Prospectus, there are no outstanding litigations initiated by the Subsidiaries and Group Company, which have been considered material by the Company in accordance with the Materiality Policy.

## (e) Actions by statutory and regulatory authorities against the Subsidiaries and Group Company

As on the date of this Draft Red Herring Prospectus, there are no outstanding actions by statutory or regulatory authorities initiated against the Subsidiaries and Group Company.



#### **PART 4: TAX PROCEEDINGS**

Nature of Proceedings	Number of cases	Amount involved* (Rs. in lakhs)				
Of the company						
Direct Tax (Income Tax)	1	Not Ascertainable				
Indirect Tax	Nil	Nil				
Total	Not Ascertainable	Not Ascertainable				
Of the Promoters and Directors						
Income Tax	Nil	Nil				

## PART 5: AMOUNTS OWED TO SMALL SCALE UNDERTAKINGS AND OTHER CREDITORS:

The Board of Directors of our Company considers dues exceeding 5% of our Company's total Trade payables as per Restated Consolidated Financial statements, to small scale undertakings and other creditors as material dues for our Company.

Our Board of Directors considers dues owed by our Company to the creditors exceeding 5% of the Company's trade payables as per the last audited consolidated financial statements as material dues for the Company. The trade payables of our Company as on September 30, 2022 were Rs. 10.26 lakhs. Accordingly, a creditor has been considered 'material' if the amount due to such creditor exceeds Rs. 0.51 lakhs as on September 30, 2022. This materiality threshold has been approved by our Board of Directors pursuant to the resolution passed on January 05, 2023. As on September 30, 2022, there are 4 creditors to each of whom our Company owes amounts exceeding 5% of our Company's Trade Payables and the aggregate outstanding dues to them being approximately Rs. 7.08 lakhs. The details pertaining to amounts due towards material creditors are available on the website of our Company.

Further, our Company has not received any intimation from suppliers regarding their status under the Micro, Small and Medium Enterprises Development Act, 2006 and hence disclosure, in relation to amount unpaid together with interest payable have not been furnished.

Therefore, as on September 30, 2022, our Company owes amounts aggregating to Rs. 10.26 lakks approximately towards 21 trade creditors, which may or may not include small scale undertakings. There are no disputes with such entities in relation to payments to be made to them.

### PART 6: MATERIAL DEVELOPMENTS OCCURING AFTER LAST BALANCE SHEET DATE:

Except as disclosed in Chapter titled "Management's Discussion & Analysis of Financial Conditions & Results of Operations" beginning on page 196 of this Draft Red Herring Prospectus, there have been no material developments that have occurred after the Last Balance Sheet date.



## **GOVERNMENT AND OTHER APPROVALS**

Our Company has received the necessary licenses, permissions and approvals from the Central and State Governments and other government agencies/regulatory authorities/certification bodies required to undertake the issue or continue our business activities and except as mentioned below, no further approvals are required for carrying on our present or proposed business activities.

In view of the approvals listed below, we can undertake this issue and our current business activities and no further major approvals from any governmental or regulatory authority or any other entity are required to be undertaken in respect of the issue or to continue our business activities. It must be distinctly understood that, in granting these approvals, the Government of India does not take any responsibility for our financial soundness or for the correctness of any of the statements made or opinions expressed in this behalf. Unless otherwise stated, these approvals are all valid as of the date of this Draft Red Herring Prospectus.

The main objects clause of the Memorandum of Association of our Company and the objects incidental, enable our Company to carry out its activities.

The Company has got following licenses / registrations / approvals /consents / permissions from the Government and various other Government agencies required for its present business.

For further details in connection with the regulatory and legal framework within which we operate, please refer to the chapter titled 'Key Industry Regulations and Policies' on page 113 of this Draft Red Herring Prospectus.

#### I. Approvals for the Issue:

The following approvals have been obtained or will be obtained in connection with the Issue

## **Corporate Approvals:**

- 1. Our Board has pursuant to a resolution passed at its meeting dated on January 02, 2023, under Section 62(1)(c) of the Companies Act 2013, authorized the Issue of Equity Shares, subject to the approval of the shareholders and such other authorities as may be necessary.
- 2. Our Shareholders have pursuant to a special resolution passed at their meeting dated January 03, 2023 under Section 62(1)(c) and other applicable provisions of the Companies Act 2013, authorized the Issue of Equity Shares.
- 3. Our Board approved this Draft Red Herring Prospectus pursuant to its resolution dated January 24, 2023.

#### **Approval from the Stock Exchange:**

4. In-principle approval dated [●] from the NSE for listing of the Equity Shares on NSE Emerge Platform issued by our Company pursuant to the Issue.

### **Agreements with NSDL and CDSL:**

- 5. Agreement dated January 11, 2023 between CDSL, the Company and the Registrar to the Issue;
- 6. Agreement dated December 23, 2022 between NSDL, the Company and the Registrar to the Issue;
- 7. The Company's International Securities Identification Number ("ISIN") is INE007R01011.



## **II.** Incorporation related Approvals:

Sr. No	Nature of Registration/	Registration/ License No.	Applicable Laws	Issuing Authority	Date of Issue	Date of Expiry
1.	Certificate of Incorporation	U51109MP2004PTC016959	Companies Act, 1956	Registrar of Companies, Madhya Pradesh and Chattisgarh	September 17, 2004	Valid till cancelled
2.	Fresh Certificate of Incorporation consequent upon change of name from Bushcare Overseas Private Limited to Systematix Technocrates Private Limited	U51109MP2004PTC016959	Companies Act, 1956	Registrar of Companies, Madhya Pradesh and Chattisgarh	August 18, 2006	Valid till cancelled
3.	Fresh Certificate of Incorporation consequent upon change of name from Systematix Technocrates Private Limited to Systango Technologies Private Limited	U51109MP2004PTC016959	Companies Act, 1956	Registrar of Companies, Gwalior	May 18, 2016	Valid till cancelled
4.	Fresh Certificate of Incorporation Consequent upon Conversion from Private Company to Public Company	U51109MP2004PLC016959	Companies Act, 2013	Registrar of Companies, Gwalior	December 27, 2022	Valid till cancelled

## III. Corporate/General Authorizations:

Sr. No	Nature of Registration/ License	Registration/ License No.	Applicable Laws	Issuing Authority	Date of Issue	Date of Expiry
1.	Permanent Account Number (PAN)	AACCB6271H	Income Tax Act 1961	Commissioner of Income Tax	September 17, 2004	Valid till cancelled
2.	Tax Deduction Account Number (TAN)	BPLS08938G	Income Tax Act 1961	Income Tax Department	July 18, 2016	Valid till cancelled
3.	GST Registration Certificate	23AACCB6271H1ZW	Central Goods and Services Tax Act, 2017& Madhya Pradesh Goods and Service Tax Act, 2017	Central Government and Madhya Pradesh State Government	September 23, 2017	Valid till cancelled
4.	Certificate of Importer – Exporter Code (IEC)	1107005744	Foreign Trade (Development & Regulation) Act, 1992	Directorate General of Foreign Trade	February 20, 2008	Valid till cancelled



## IV. Business Related Certifications:

Sr. No	Nature of Registration/ License	Registration/ License No.	Applicable Laws	Issuing Authority	Date of Issue	Date of Expiry
1.	Registration Certificate of Establishment under Madhya Pradesh Shop & Establishment Act (Registered office)	06/D-7/Crystal ITSEZ/2015-16	Madhya Pradesh shop and Establishments Act, 1958	Asstt. Development Commissioner (Labour) for Development Commissioner & Inspector under the M.P. shop and Establishments Act, 1958 Indore SEZ	June 23, 2015	Valid till Cancelled
2.	Udhyog Aadhar Registration Certificate (Small scale)	MP23E0019998	Micro, Small and Medium Enterprises Development Act, 2006	Ministry of Micro, Small and Medium Enterprises	May 01, 2018	Valid till Cancelled
4.	Certificate of Enrolment for Professional Tax	78709028755	Profession and Entertainment Tax, Madhya Pradesh Professional Tax Act, 1995	Professional tax officer, Indore Circle, Indore	July 19, 2016	Valid till Cancelled
5.	Certificate of Registration for Professional Tax	79741400236	Profession and Entertainment Tax, Madhya Pradesh Professional Tax Act, 1995	Professional tax officer, Indore Circle, Indore	June 22, 2016	Valid till Cancelled
6.	Letter of Approval under SEZ Act 2005 for registered office of the company at Third Floor(LHS), STP-I Crystal IT Park, Ring Road Indore.	C-77/ Crystal ITSEZ/Proj./2014- 15/651	Special Economic Zone Act, 2005	Asstt. Development Commissioner, Indore SEZ, Indore	August 05, 2014 last amended on January 18, 2017	LOA valid upto June 30, 2025, License Agreemen t valid upto December 17, 2019**
7.	Letter of Approval under SEZ Act 2005 for its Administrative office situated at Fourth Floor (LHS), STP-I Crystal IT Park, Ring Road Indore Madhya Pradesh 452010 India	C-77/ Crystal IT SEZ/Proj./2014- 15/651	Special Economic Zones Act 2005	Asstt Development Commissioner, Indore SEZ, Indore	Taken under same approval granted on August 05, 2014 as above	LOA valid upto June 30, 2025, License Agreemen t valid upto October** 11, 2022
8.	Registration under Employees' Provident Funds (EPF)	MPIND00281290 00	Employees' Provident Funds & Miscellaneous Provisions Act, 1952	Employees' Provident Fund Organisation, Indore	August 04, 2017	Valid till Cancell ed



9.	Registration under	180001918300009	Employee's State	Regional Office,	Not	Valid till
	Employees' State Insurance	11	Insurance Act,	Employees	Availab	Cancell
	Corporation (ESIC)		1948	State Insurance	le*	ed
				Corporation,		
				Indore		
10.	Registration Certificate	INDO230106SE00	Madhya Pradesh shop	Asstt. Development	January	Valid till
	of Establishment under	1924	and	Commissioner	06,	Cancelled
	Madhya Pradesh Shop		Establishments	(Labour) for	2023	
	& Establishment Act		Act, 1958	Development		
	(Branch Office)			Commissioner &		
				Inspector under the		
				M.P. shop and		
				Establishments		
				Act, 1958 Indore		
				SEZ		

<sup>\*</sup>Company is unable to trace the physical certificate in relation to Registration under Employee's State Insurance Act, 1948.

## V. Quality Certifications

Sr. No.	Nature of Registration/ License	Registration/ License No.	Applicable Laws	Issuing Authority	Date of Issue	Date of Expiry
1	Certificate of Approval (Quality Management System for following scope of activities: Website, Web Applications and Mobile App Development)	Q-9106052803	ISO 9001:2015	Trans Continental Certifications Pvt. Ltd. United Accreditation Foundation Inc. (UAF)	May 06, 2021	May 05, 2024
2	Certificate of Compliance (Information Security Management System for following scope of activities: Website, Web Applications and Mobile App Development)	I-10270605875	ISO 27001:2018	Trans Continental Certifications Pvt. Ltd.	May 06, 2021	May 05, 2024

## VI. Intellectual Property related approvals: -

Sr. No	Brand Name/Logo/ Trademark	Clas s	TM Categor y	Owner	Trademark Number/ Application No./ Registratio n Certificate Number	Issuing Authority	Date of Application	Current Status
1.	Partnering With People We Work	42	Trade Mark	Systematix Technocrates Pvt. Ltd.	Application No. 2869991 Certificate No. 1360629	Registrar of Trademark s	December 26, 2014	Registere d

<sup>\*\*</sup>Company has applied for renewal of both the Leave and License Agreements vide their letter dated 15.12.2022 and 04.01.2023 respectively but the final execution of Agreements has not yet been made.



2.	<code unt=""></code>	42	Trade Mark	Systematix Technocrates Pvt. Ltd.	Application No. 2869989 Certificate No. 1384391	Registrar of Trademark s	December 26, 2014	Registere d
3.	Systango We Make the Impossible, Possible.	42	Trade Mark	Systango Technologie s Private Limited	Application No. 3690025 Certificate No. 2804868	Registrar of Trademark s	November 29, 2017	Registere d

#### **Domain Name**

Sr.	Domain Name and ID	Sponsoring Registrar and IANA ID	Registrant Name	Creation	Registry
No.				Date	<b>Expiry Date</b>
1.	www.systango.com	Registrar: GoDaddy.com, LLC and	Registrar URL:	April 04,	April 04,
		Registrar IANA ID 146	https://www.godaddy.com	2011	2023

# VII. Licenses / approvals which are yet to be applied by Company:

1. The Company is yet to apply for change of its name in all permits, licenses and approvals, which has been obtained under the Company's former name.

# VIII. Licenses/ Approvals for which applications have been made by our Company and are pending:

1. Application under Madhya Pradesh shop and Establishments Act, 1958 dated January 19, 2023 of Administrative Office

# IX. Business and Industrial related approvals for Subsidiaries:

I. Systango Account Aggregator Services Private Limited situated at 148-F.B-Scheme No. 94, Indore, Madhya Pradesh, India, 452001

S.	Nature of	Registration/License No.	Applicable Laws	<b>Issuing Authority</b>	Date of	Date of
No	Registration/ License				issue	Expiry
1.	Certificate of	U67190MP2021PTC054753	Companies Act,	Registrar of	February	Valid till
	Incorporation		2013	Companies, Central	04, 2021	cancelled
				Registration Centre		
2.	Permanent Account	ABFCS3971H	Income Tax Act,	Income Tax	February	Valid till
	Number (PAN)		1961	Department	04, 2021	cancelled
3.	Tax Deduction and	BPLS24542A	Income Tax Act,	Income Tax	February	Valid till
	Collection Account		1961	Department	04, 2021	cancelled
	Number (TAN)					

II. Isystango Ltd situated at 2<sup>nd</sup> Floor, College House, 17 King Edwards Road Ruislip, London, United Kingdom- HA4 7AE.

S.	Nature of Registration/	Registration/License	Applicable Laws	Issuing Authority	Date of	Date of
No	License	No.			issue	Expiry
1.	Certificate of	12592502	Companies Act,	Registrar of	May 7 <sup>th</sup> ,	Valid till
	Incorporation		2006	Companies for	2020	cancelled
	_			England and Wales		

The UIN granted to the company towards overseas investment of the company in Isystango Ltd is BLWAZ20221938.



# Wholly owned subsidiary of Isystango Ltd UK – Systango Ltd situated at situated at 2 Fredrick Street, Kings Cross, London United Kingdom – WC1X 0ND

S.	Nature of Registration/	Registration/License	Applicable Laws	Issuing Authority	Date of	Date of
No	License	No.			issue	Expiry
1.	Certificate of	07912276	Companies Act,	Registrar of	January 17,	Valid till
	Incorporation		2006	Companies For	2012	cancelled
	_			England and Wales		

# III. Systango LLC situated at 16192 Coastal Highway, Lewes. Delaware 19958, County of Sussex.

S.	Nature of Registration/	Registration/License	Applicable Laws	Issuing Authority	Date of	Date of
No	License	No.			issue	Expiry
1.	Certificate of	Delaware State File	Section 18 -201 of	Secretary of State,	March 04,	Valid till
	Incorporation	No. 7883247	the Delaware	Delaware	2020	cancelled
	-		Limited Liability			
			Company Act.			



## **OUR GROUP COMPANY**

As per the SEBI (ICDR) Regulations, 2018, for the purpose of identification of Group Company, our Company has considered those Company as our Group company with which there were related party transactions as per the Restated consolidated Financial Statements of our Company in any of the last three financial years and stub period (if any) and other as considered material by our Board. Further, pursuant to a resolution of our Board dated January 05, 2023 for the purpose of disclosure in relation to Group company in connection with the Issue, a company shall be considered material and disclosed as a Group company if such company fulfills both the below mentioned conditions:-

- a. the companies with which there were related party transactions (in accordance with AS-18), as disclosed in the Restated Consolidated Financial Statements ("Restated Consolidated Financial Statements"); or
- b. if such company fulfills both the below mentioned conditions:
  - i. such company that forms part of the Promoter Group of the Company in terms of Regulation 2(1)(pp) of the SEBI(ICDR) Regulations; and
  - ii. the Company has entered into one or more transactions with such company in preceding fiscal or audit period as the case may be exceeding 10.00% of total revenue of the Company as per Restated Consolidated Financial Statements.

Except as stated, there are no companies/entities falling under definition of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 which are to be identified as group company/entity.

1. Edsystango Technoeducation Private Limited

# **Details of our Group Company:**

## 1. Edsystango Technoeducation Private Limited ("Edsystango")

Edsystango Technoeducation Private Limited was incorporated on September 11, 2018 under the Companies Act, 2013 pursuant to a certificate of incorporation issued by the Registrar of Companies, Central Registration Centre (CRC).

CIN	U72900MP2018PTC046520
PAN	AAFCE1769E
Registered Office	Yojna Kramak, 94 Ring Road, Bhukhand Kramak 148 FB, Goyal Nagar, Indore 452001, Madhya Pradesh India

#### **Financial Information**

In accordance with the SEBI (ICDR) Regulations, details of reserves (excluding revaluation reserves), sales, profit after tax, earnings per share, basis/diluted earnings per share and Net Asset Value, derived from the latest audited financial statements available on a standalone basis of our group company are available on the website of our company at <a href="https://www.systango.com">www.systango.com</a>

It is clarified that such details available on our group company websites do not form a part of this Draft Red Herring Prospectus. anyone placing reliance on any other source of information, including our Group Company website, as mentioned above, would be doing so at their own risk.

#### **Other Confirmations:**

- a) None of our Group Company is listed on any stock exchange nor any of the Group Company has made any public and/or rights issue of securities in the preceding three years.
- b) None of the above-mentioned Group Company is in defaults in meeting any Statutory/bank/institutional dues and no proceedings have been initiated for economic offences against any of the Group Company.
- c) None of the above-mentioned Group Company is a sick company within the meaning of the Sick Industrial Companies (Special Provisions) Act, 1985 or is under winding up/insolvency proceedings.
- d) Our Group Company has not been debarred from accessing the capital market for any reasons by the SEBI or any other authorities.



## **Common pursuits among Group Company**

There are no common pursuits among any of our Group Company and our Company:

#### Nature and extent of interest of our Group Company

#### a) Interest in the promotion of our Company

None of our Group Company has any interest in the promotion of our Company.

#### b) Interest in the property acquired or proposed to be acquired by the Company

None of our Group Company is interested, directly or indirectly, in the properties acquired by our Company in the preceding three years or proposed to be acquired by our Company.

# c) Interest in transactions for acquisition of land, construction of building, or supply of machinery

None of our Group Company is interested, directly or indirectly, in any transactions for acquisition of land, construction of building, supply of machinery, with our Company.

# Related business transactions and their significance on the financial performance of our Company

Other than the transactions disclosed in the section "Other Financial Information –Related Party Transactions" on page 146, there is no related business transactions between the Group Company and our Company.

#### **Business interest of our Group Company in our Company**

Except as disclosed in the section "Other Financial Information –Related Party Transactions" on page 146, our Group Company has no business interests in our Company.

#### Litigations

Except as disclosed in the section "Outstanding litigations and material developments" on page 206 of this Draft Red Herring Prospectus.

## <u>Undertaking / Confirmations by our Group Company</u>

None of our Promoters or Promoter Group or Group Company or person in control of our Company has been

- i. Prohibited from accessing or operating in the capital market or restrained from buying, selling or dealing in securities under any order or direction passed by SEBI or any other authority; or
- ii. Refused listing of any of the securities issued by such entity by any stock exchange, in India or abroad.

None of our Promoters, person in control of our Company or have ever been a Promoter, Director or person in control of any other Company which is debarred from accessing the capital markets under any order or direction passed by the SEBI or any other authority.

Further, neither our Promoters, the relatives of our individual Promoters (as defined under the Companies Act) nor our Group Company/Promoter Group entities have been declared as a willful defaulter or economic offender by the RBI or any other government authority and there are no violations of securities laws committed by them or any entities they are connected with in the past and no proceedings for violation of securities laws are pending against them.

The information as required by the SEBI ICDR Regulations with regards to the Group Company, is also available on the website of our company i.e. <a href="https://www.systango.com">www.systango.com</a>



## OTHER REGULATORY AND STATUTORY DISCLOSURES

#### **Authority for the Issue:**

#### **Corporate Approvals:**

The Board of Directors, pursuant to a resolution passed at their meeting held on January 02, 2023 authorized the Issue, subject to the approval of the shareholders of our Company under Section 62(1)(c) of the Companies Act, 2013, and such other authorities as may be necessary. The shareholders of our Company have, pursuant to a special resolution passed under Section 62(1)(c) of the Companies Act, 2013 at an Extra-Ordinary General Meeting held on January 03, 2023 authorized the Issue.

#### **In-principle Approval:**

Our Company has obtained in-principle approval from the NSE Emerge for using its name in the Draft Red Herring Prospectus/Prospectus pursuant to an approval letter dated [•] NSE is the Designated Stock Exchange.

# **Prohibition by SEBI or other Governmental Authorities:**

We confirm that there is no prohibition on our Company, our Promoters, our Promoter Group, our Directors, or the person(s) in control of our Company from accessing or operating in the Capital Markets or debarment from buying, selling or dealing in securities under any order or direction passed by the Board (SEBI) or any securities market regulator in any other jurisdiction or any other authority/court.

The listing of any securities of our Company has never been refused by any of the Stock Exchanges in India.

Neither of our Promoters, Promoter Group, Directors or the person(s) in control of our Company, has ever been part of Promoters, Promoter Group, Directors or the person(s) in control of any other Company which is debarred from accessing the capital market under any order or directions made by the SEBI or any other regulatory or governmental authority.

There has been no violation of any securities law committed by any of them in the past and no such proceedings are pending against any of them except as details provided in the chapter "Outstanding Litigations and Material Development" beginning on page 206 of this Draft Red Herring Prospectus.

#### **Association with Securities Market:**

None of our Directors are associated with the securities market and there has been no action taken by the SEBI against the Directors or any other entity with which our Directors are associated as promoters or directors in the past 5 years.

# **Prohibition by RBI:**

Neither our Company, our Promoters, our Directors, relatives (as per Companies Act, 2013) of Promoters or the person(s) in control of our Company have been identified as a wilful defaulter or a fugitive economic offender or a fraudulent borrower and there has been no violation of any securities law committed by any of them in the past and no such proceedings are pending against any of them except as details provided in the chapter "Outstanding Litigations and Material Development" beginning on page 206 of this Draft Red Herring Prospectus.

# Prohibition with respect to wilful defaulters or a fraudulent borrower

Neither our Company, our Promoters, our Directors, Group companies, relatives (as per Companies Act, 2013) of Promoters or the person(s) in control of our Company have been identified as wilful defaulters or a fraudulent borrower as defined by the SEBI ICDR Regulations, 2018.

# Compliance with the Companies (Significant Beneficial Ownership) Rules, 2018

Under the SBO Rules certain persons who are 'significant beneficial owners', are required to intimate their beneficial holdings to our



Company in Form no. BEN-1. As on date of Draft Red Herring Prospectus, there are no such significant beneficial owners in our Company.

#### **Eligibility for the Issue:**

Our Company has complied with the conditions of Regulation 230 of SEBI (ICDR) Regulations, 2018 for this Issue.

Our Company is an "Unlisted Issuer" in terms of the SEBI (ICDR) Regulations; and this Issue is an "Initial Public Offer" in terms of the SEBI (ICDR) Regulations.

Our Company is eligible for the Issue in accordance with Regulation 229(2) and other provisions of Chapter IX of the SEBI (ICDR) Regulations, as we are an Issuer whose post issue paid up capital is more than 10 crore rupees but less than 25 crore rupees and we may hence issue Equity Shares to the public and propose to list the same on the Small and Medium Enterprise Exchange (in this case being the "NSE Emerge").

## We confirm that:

- a) In accordance with Regulation 260 of the SEBI (ICDR) Regulations, this issue will be 100% underwritten and that the BRLM to the Issue shall underwrite minimum 15% of the Total Issue Size. For further details pertaining to said underwriting please refer to section titled "General Information Underwriting" beginning on page 52 of this Draft Red Herring Prospectus.
- b) In accordance with Regulation 268 of the SEBI (ICDR) Regulations, we shall ensure that the total number of proposed allottees in the Issue shall be greater than or equal to fifty (50), otherwise, the entire application money will be unblocked forthwith. If such money is not repaid within eight (8) Working Days from the date our Company becomes liable to repay it, then our Company and every officer in default shall, on and from expiry of eight (8) Working Days, be liable to repay such application money, with an interest at the rate as prescribed under the Companies Act 2013.
- c) In terms of Regulation 246(5) of the SEBI (ICDR) Regulations, we shall ensure that our Book Running Lead Manager submits a copy of the Prospectus along with a Due Diligence Certificate including additional confirmations as required to SEBI at the time of filing the Prospectus with Stock Exchange and the Registrar of Companies. Further, in terms of Regulation 246(2), SEBI shall not issue observation on the Prospectus.
- d) In accordance with Regulation 261 (1) of the SEBI (ICDR) Regulations, we hereby confirm that we shall enter into an agreement with the Book Running Lead Manager and with Market Maker to ensure compulsory Market Making for a minimum period of three (3) years from the date of listing of Equity Shares on the SME Platform of NSE. For further details of the arrangement of market making please refer to section titled "General Information Details of the Market Making Arrangements for this Issue" beginning on page 55 of this Draft Red Herring Prospectus.
- e) In accordance with Regulation 228(c) of the SEBI (ICDR) Regulations, Neither the issuer nor any of its promoters or directors is a wilful defaulter or a fraudulent borrower.
- f) In accordance with Regulation 228(d) of the SEBI (ICDR) Regulations, None of the Issuer's promoters or directors is a fugitive economic offender.
- g) In accordance with Regulation 230(1)(a) of the SEBI (ICDR) Regulations, Application is being made to NSE (NSE Emerge) is the Designated Stock Exchange.
- h) In accordance with Regulation 230(1)(b) of the SEBI (ICDR) Regulations, the Company has entered into agreement with depositories for dematerialisation of specified securities already issued and proposed to be issued.
- i) In accordance with Regulation 230(1)(c) of the SEBI (ICDR) Regulations, all the present Equity share Capital fully Paid-up.
- j) In accordance with Regulation 230(1)(d) of the SEBI (ICDR) Regulations, all the specified securities held by the promoters are already in dematerialised form.



We further confirm that we shall be complying with all the other requirements as laid down for such an issue under Chapter IX of SEBI (ICDR) Regulations, 2018 as amended from time to time and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

- 1. Our Company shall mandatorily facilitate trading in Demat securities for which we have entered into an agreement with the Central Depositary Services Limited (CDSL) dated January 11, 2023 and National Securities Depository Limited dated December 23, 2022 for establishing connectivity.
- 2. Our Company has a website i.e. www.systango.com
- 3. There has been no change in the promoters of the Company in the preceding one year from date of filing application to NSE for listing on SME segment.

We confirm that we comply with all the below requirements / conditions so as to be eligible to be listed on the SME Platform of NSE:

- 1. Our Company was originally incorporated as "Bushcare Overseas Private Limited" on September 17, 2004 under the provisions of the Companies Act, 1956 with the Registrar of Companies, Madhya Pradesh and Chattisgarh with CIN U51109MP2004PTC016959. Further, pursuant to Special Resolution passed by the shareholders at the Extra Ordinary General Meeting held on August 11, 2006, the name of our Company was changed from "Bushcare Overseas Private Limited" to "Systematix Technocrates Private Limited" and a fresh certificate of incorporation consequent upon change of name was issued by the Registrar of Companies, Madhya Pradesh and Chattisgarh vide letter dated August 18, 2006. Further, pursuant to Special Resolution passed by the shareholders at the Extra Ordinary General Meeting held on May 05, 2016, the name of our Company was changed from "Systematix Technocrates Private Limited" to "Systango Technologies Private Limited" and a fresh certificate of incorporation consequent upon change of name was issued by the Registrar of Companies, Gwalior vide letter dated May 18, 2016. Subsequently, pursuant to Special Resolution passed by the Shareholders at the Extra Ordinary General Meeting, held on December 13, 2022 our Company was converted into a Public Limited Company and consequently the name of our Company was changed from "Systango Technologies Private Limited" to "Systango Technologies Limited" vide a fresh certificate of incorporation consequent upon conversion from private company to public company dated December 27, 2022 issued by the Registrar of Companies, Gwalior bearing CIN U51109MP2004PLC016959.
- 2. As on the date of this Draft Red Herring Prospectus, the Company has a Paid-up Capital of Rs. [●] Lakhs and the Post Issue Capital will be of Rs. [●] Lakhs which is less than Rs. 25 Crores.
- 3. The Company confirms that it has track record of more than 3 years.
- 4. The company/entity has operating profit (earnings before interest, depreciation and tax) from operations for atleast any 2 out of 3 financial years preceding the application and its net-worth should be positive.

(In Rs. Lacs)

Particulars	<b>September 30, 2022</b>	March 31, 2022	March 31, 2021	March 31, 2020
Net Worth	2,296.98	1,722.49	1,045.50	476.81
Operating profit (earnings before interest, depreciation, Profit/(loss) from sale of Fixed Assets and tax)	641.67	743.47	626.97	304.07

- 5. Our Company confirms that there is no material regulatory or disciplinary action by a stock exchange or regulatory authority in the past one year in respect of promoters, Group Companies, companies promoted by the promoters of the Company;
- 6. Our Company has not been referred to the Board for Industrial and Financial Reconstruction (BIFR);
- 7. There is no winding up petition against our Company that has been admitted by the Court or a liquidator has not been appointed of competent Jurisdiction against the Company.
- 8. No material regulatory or disciplinary action by a stock exchange or regulatory authority in the past three years against the company.



9. The directors of the issuer are not associated with the securities market in any manner, and there is no outstanding action against them initiated by the Board in the past five years

#### **DISCLAIMER CLAUSE OF SEBI**

IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF OFFER DOCUMENT TO THE SECURITIES AND EXCHANGE BOARD OF INDIA (SEBI) SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THE ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE OFFER DOCUMENT. THE BOOK RUNNING LEAD MANAGER, HEM SECURITIES LIMITED HAS CERTIFIED THAT THE DISCLOSURES MADE IN THE OFFER DOCUMENT ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE SEBI (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018 IN FORCE FOR THE TIME BEING. THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING INVESTMENT IN THE PROPOSED ISSUE.

IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE ISSUER IS PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THE OFFER DOCUMENT, THE BOOK RUNNING LEAD MANAGER, HEM SECURITIES LIMITED IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE ISSUER DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE BOOK RUNNING LEAD MANAGER HAS FURNISHED TO SEBI A DUE DILIGENCE CERTIFICATE DATED JANUARY 24, 2023

The filing of this Draft Red Herring Prospectus does not, however, absolve our Company from any liabilities under Section 34, Section 35, Section 36 and Section 38 (1) of the Companies Act, 2013 or from the requirement of obtaining such statutory and / or other clearances as may be required for the purpose of the proposed Issue. SEBI further reserves the right to take up at any point of time, with the BRLM any irregularities or lapses in the Prospectus.

All legal requirements pertaining to the Issue will be complied with at the time of registration of the Red Herring Prospectus /Prospectus with the Registrar of Companies, Gwalior in terms of sections 26, 32 and 33 of the Companies Act, 2013.

Statement on Price Information of Past Issues handled by Hem Securities Limited:

Sr. No.	Issue name	Issue size (Rs in Cr.)	Issue Price (Rs.)	Listing date	Opening Price on listing date	+/-% change in closing price, [+/- % change in closing benchmark]- 30th calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark]- 90th calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark] - 180 <sup>th</sup> calendar days from listing
1.	Eighty Jewellers Limited	11.07	41.00	April 13, 2022	42.00	0.49% [-9.51%]	-3.02% [-8.26%]	62.20% [-0.60%]
2.	Kesar India Limited	15.82	170.00	July 12, 2022	172.50	46.47% [10.11%]	32.94% [7.62%]	1.18% [12.73%]
3.	Cargotrans Maritime Limited	4.86	45	October 10, 2022	70	182.44% [5.25%]	152.22% [4.75%]	N.A.
4.	Cargosol Logistics Limited	7.56	28	October 10, 2022	42.4	201.79% [5.25%]	115.54% [4.75%]	N.A.
5.	Silicon Rental Solutions Limited	21.15	78	October 10, 2022	80	39.74% [5.25%]	96.79% [4.75%]	N.A.
6.	Concord Control	8.32	55	October 10,	109.95	248.82%	314.55%	N.A.



	Systems Limited			2022		[5.25%]	[4.75%]	
7.	Lloyds Luxuries Limited	24.00	40	October 11, 2022	45.15	25.63% [6.15%]	29.75% [6.58%]	N.A.
8.	Vedant Asset Limited	3.00	40	October 12, 2022	65	44.25% [5.91%]	37.50% [4.32%]	N.A.
9.	Baheti Recycling Industries Limited	12.42	45	December 08, 2022	120	174.67% [-2.73%]	N.A.	N.A.
10.	Chaman Metallics Limited	24.21	38	January 16, 2023	68	N.A.	N.A.	N.A.

Source: Price Information www.bseindia.com & www.nseindia.com. Issue Information from respective Prospectus.

**Summary statement of Disclosure:** 

Financial Year	Total no. of IPOs	Total amount of funds raised (Rs. Cr.)	No. of IPOs trading at discount- 30 <sup>th</sup> calendar days from listing			trading at Premium- 30 <sup>th</sup>			No. of IPOs trading at discount- 180 <sup>th</sup> calendar days from listing			No. of IPOs trading at Premium- 180 <sup>th</sup> calendar days from listing		
			Over 50%	Bet wee n 25- 50 %	Less than 25%	Ove r 50%	Betw een 25- 50%	Less tha n 25 %	Over 50%	Betw een 25- 50%	Les s tha n 25 %	Ove r 50%	Bet wee n 25- 50%	Less than 25%
2020-21	2 <sup>(1)</sup>	17.02	-	-	-	-	-	2	-	-	-	1	-	1
2021-22	6(2)	130.40	-	-	-	4	-	2	-	-	-	6	-	-
2022-23	11(3)	144.30	-	-	-	5	4	1	-	-	-	2	-	1

<sup>1)</sup> The scrip of Suratwwala Business Group Limited and Knowledge Marine & Engineering Works Limited was listed on August 13, 2020 and March 22, 2021 respectively.

- 2) The scrip of EKI Energy Services Limited, DU Digital Technologies Limited, Prevest Denpro Limited, Jainam Ferro Alloys (I) Limited, Shri Venkatesh Refineries Ltd. and KN Agri Resources Limited was listed on April 7, 2021, August 26, 2021, September 27, 2021, October 08, 2021, October 11, 2021 and March 28, 2022 respectively; and
- 3) The scrip of Cargotrans Maritime Limited, Cargosol Logistics Limited, Silicon Rental Solutions Limited, Concord Control Systems Limited, Lloyds Luxuries Limited and Vedant Asset Limited has not completed its 180th day from the date of listing and Baheti Recycling Industries Limited has not completed its 90th day from the date of listing. Also, Chaman Metallics Limited has not completed its 30th day from the date of Listing.

#### Note:

- a) Based on date of listing.
- b) BSE SENSEX and CNX NIFTY have been considered as the benchmark index.
- c) Prices on BSE/NSE are considered for all of the above calculations.
- d) In case 30<sup>th</sup> /90<sup>th</sup> /180<sup>th</sup> day is not a trading day, closing price on BSE/NSE of the next trading day has been considered.
- e) In case 30<sup>th</sup> /90<sup>th</sup> /180<sup>th</sup> day, scrips are not traded then last trading price has been considered.
- f) N.A. Period not completed.
- g) As per SEBI Circular No. CIR/CFD/DIL/7/2015 dated October 30, 2015, the above table should reflect max. 10 issues (initial public offerings managed by the Book Running Lead Manager. Hence, disclosures pertaining to recent 10 issues handled by Book Running Lead Manager are provided.

#### Track Record of past issues handled by Hem Securities Limited:

For details regarding track record of BRLM to the Issue as specified in the Circular reference no. CIR/MIRSD/1/2012 dated January 10, 2012 issued by the SEBI, please refer the website of the BRLM at: <a href="https://www.hemsecurities.com">www.hemsecurities.com</a>



## Disclaimer from our Company and the Book Running Lead Manager:

Our Company, its Directors and the Book Running Lead Manager accept no responsibility for statements made otherwise than those contained in this Draft Red Herring Prospectus or, in case of the Company, in any advertisements or any other material issued by or at our Company's instance and anyone placing reliance on any other source of information would be doing so at his or her own risk.

The BRLM accept no responsibility, save to the limited extent as provided in the agreement entered between the BRLM (Hem securities Limited) and our Company on January 06, 2023 and the Underwriting Agreement dated [●] entered into between the Underwriters and our Company and the Market Making Agreement dated [●] entered into among the Market Maker, BRLM and our Company.

All information shall be made available by our Company and the Book Running Lead Manager to the public and investors at large and no selective or additional information would be available for a section of the investors in any manner whatsoever including at road show presentations, in research or sales reports, at collection centres or elsewhere.

The Book Running Lead Manager and their respective associates and affiliates may engage in transactions with, and perform services for, our Company, our Promoter Group, or our affiliates or associates in the ordinary course of business and have engaged, or may in future engage, in commercial banking and investment banking transactions with our Company, our Promoter Group, and our affiliates or associates, for which they have received and may in future receive compensation.

#### Note:

Investors who apply in the Issue will be required to confirm and will be deemed to have represented to our Company and the Underwriter and their respective directors, officers, agents, affiliates and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares of our Company and will not offer, sell, pledge or transfer the Equity Shares of our Company to any person who is not eligible under applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares of our Company. Our Company, the Underwriters and their respective directors, officers, agents, affiliates and representatives accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire the Equity Shares in the Issue.

#### **Disclaimer in Respect of Jurisdiction:**

This Issue is being made in India to persons resident in India (including Indian nationals resident in India who are majors, HUFs, companies, corporate bodies and societies registered under applicable laws in India and authorized to invest in shares, Indian mutual funds registered with SEBI, Indian financial institutions, commercial banks, regional rural banks, cooperative banks (subject to RBI permission), or trusts under applicable trust law and who are authorized under their constitution to hold and invest in shares, public financial institutions as specified in Section 2(72) of the Companies Act, 2013, VCFs, state industrial development corporations, insurance companies registered with the Insurance Regulatory and Development Authority, provident funds (subject to applicable law) with a minimum corpus of Rs. 2,500.00 Lakhs, and permitted non-residents including FIIs, Eligible NRIs, multilateral and bilateral development financial institutions, FVCIs and eligible foreign investors, insurance funds set up and managed by army, navy or air force of the Union of India and insurance funds set up and managed by the Department of Posts, India provided that they are eligible under all applicable laws and regulations to hold Equity Shares of our Company. This Draft Red Herring Prospectus does not, however, constitute an offer to sell or an invitation to subscribe for Equity Shares offered hereby in any jurisdiction other than India to any person to whom it is unlawful to make an offer or invitation in such jurisdiction. Any person into whose possession this Draft Red Herring Prospectus comes is required to inform himself or herself about, and to observe, any such restrictions. Any dispute arising out of this Issue will be subject to jurisdiction of the competent court(s) in Jaipur, Rajasthan only.

No action has been, or will be, taken to permit a public offering in any jurisdiction where action would be required for that purpose. Accordingly, the Equity Shares represented hereby may not be offered or sold, directly or indirectly, and this Draft Red Herring Prospectus may not be distributed in any jurisdiction, except in accordance with the legal requirements applicable in such jurisdiction. Neither the delivery of this Draft Red Herring Prospectus nor any sale hereunder shall, under any circumstances, create any implication that there has been no change in the affairs of our Company from the date hereof or that the information contained herein is correct as of any time subsequent to this date.



## **Disclaimer Clause of the NSE Emerge of NSE:**

As required, a copy of this Offer Document has been submitted to National Stock Exchange of India Limited (hereinafter referred to as NSE). NSE has given vide its letter [•] permission to the Issuer to use the Exchange's name in this Offer Document as one of the stock exchanges on which this Issuer's securities are proposed to be listed. The Exchange has scrutinized draft offer document for its limited internal purpose of deciding on the matter of granting the aforesaid permission to this Issuer. It is to be distinctly understood that the aforesaid permission given by NSE should not in any way be deemed or construed that the offer document has been cleared or approved by NSE; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this offer document; nor does it warrant that this Issuer's securities will be listed or will continue to be listed on the Exchange; nor does it take any responsibility for the financial or other soundness of this Issuer, its Promoter, its management or any scheme or project of this Issuer. Every person who desires to apply for or otherwise acquire any securities of this Issuer may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against the Exchange whatsoever by reason of anything stated or omitted to be stated herein or any other reason whatsoever.

#### Disclaimer Clause under Rule 144A of the U.S. Securities Act:

The Equity Shares have not been, and will not be, registered under the U.S. Securities Act 1933, as amended (the "Securities Act") or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. persons" (as defined in Regulation S under the Securities Act), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. Accordingly, the Equity Shares will be offered and sold outside the United States in compliance with Regulation S of the Securities Act and the applicable laws of the jurisdiction where those offers and sales occur. The Equity Shares have not been, and will not be, registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Further, each Bidder where required agrees that such Bidder will not sell or transfer any Equity Shares or create any economic interest therein, including any off-shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in compliance with applicable laws and legislations in each jurisdiction, including India.

## **Filing**

The Draft Red Herring Prospectus is being filed with National Stock Exchange of India Limited, Exchange Plaza, C-1, Block-G, Bandra Kurla Complex, Bandra (East), Mumbai 400051, Maharashtra, India.

The Draft Red Herring Prospectus will not be filed with SEBI, nor will SEBI issue any observation on the Offer Document in terms of Regulation 246(2) of SEBI (ICDR) Regulations, 2018. Pursuant to Regulation 246(5) of SEBI (ICDR) Regulations, 2018 and SEBI Circular Number SEBI/HO/CFD/DIL1/CIR/P/2018/011 dated January 19, 2018, a copy of Prospectus will be filed online through SEBI Intermediary Portal at <a href="https://siportal.sebi.gov.in">https://siportal.sebi.gov.in</a>.

A copy of the Red Herring Prospectus/Prospectus, along with the material contracts and documents referred elsewhere in the Prospectus, will be delivered for filing to the Registrar of Companies, Gwalior, 3rd Floor, 'A' Block, Sanjay Complex, Jayendra Ganj, Gwalior-474009, Madhya Pradesh, India.

#### Listing:

The Equity Shares of our Company are proposed to be listed on SME Platform of NSE. Our Company has obtained in-principle approval from NSE by way of its letter dated [•] for listing of equity shares on NSE Emerge (SME platform of NSE).

NSE will be the Designated Stock Exchange, with which the Basis of Allotment will be finalized for the Issue. If the permission to deal in and for an official quotation of the Equity Shares on the NSE Emerge is not granted by NSE, our Company shall forthwith repay, without interest, all moneys received from the Bidders in pursuance of this Draft Red Herring Prospectus. If such money is not repaid within the prescribed time then our Company becomes liable to repay it, then our Company and every officer in default shall, shall be liable to repay such application money, with interest, as prescribed under the applicable law.



Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at the SME Platform of NSE mentioned above are taken within Six (6) Working Days of the Issue Closing Date. If Equity Shares are not Allotted pursuant to the Offer within Six (6) Working Days from the Issue Closing Date or within such timeline as prescribed by the SEBI, our Company shall repay with interest all monies received from Bidders, failing which interest shall be due to be paid to the Bidders at the rate of 15% per annum for the delayed period Subject to applicable law.

#### **Impersonation:**

Attention of the Bidders is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

Any person who-

- i. Makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- ii. Makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- iii. Otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name,

Shall be liable to action under section 447 of the Companies, Act 2013

#### **Consents:**

Consents in writing of (a) Our Directors, Our Company Secretary & Compliance Officer, Chief Financial Officer, Our Statutory Auditor, Banker to the Company; (b) Book Running Lead Manager, Registrar to the Issue, Banker to the Issue (Sponsor Bank)\*, Legal Advisor to the Issue, Underwriter to the Issue\*, Syndicate Member\* and Market Maker to the Issue\* to act in their respective capacities have been be obtained and shall be filed along with a copy of the Prospectus with the RoC, as required under Sections 26 of the Companies Act, 2013 and such consents will not be withdrawn up to the time of filing of the Prospectus with the RoC.

\*The aforesaid will be appointed prior to filing of Prospectus/ Red Herring Prospectus with the RoC and their consents as above would be obtained prior to the filing of the Red Herring Prospectus/Prospectus with RoC.

In accordance with the Companies Act and the SEBI (ICDR) Regulations, M/s. NBA & Associates, Chartered Accountants, Statutory Auditor and M/s. R K Jagetiya & Co., Chartered Accountants, Peer Review Auditor of the Company has agreed to provide their written consent to the inclusion of their respective reports on Statement of Possible Tax Benefits relating to the possible tax benefits and Restated financial statements as included in this Draft Red Herring Prospectus in the form and context in which they appear therein and such consent and reports will not be withdrawn up to the time of filing of this Draft Red Herring Prospectus.

# **Experts Opinion:**

Except for the reports in the section "Financial Information of the Company" and "Statement of Special Tax Benefits" on page 146 and page 85, Our company has not obtained any expert opinions except we have received consent from the Peer review Auditors of the Company to include their name as an expert in this Draft Red Herring Prospectus in relation to the (a) Peer review Auditors' reports on the restated Consolidated financial statements; and (b) Statement of Tax Benefits (c) Proforma Consolidated financial statements (d) Statement of Financial Indebtedness and such consent has not been withdrawn as on the date of this Draft Red Herring Prospectus. However, the term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act 1933.

#### Fees, Brokerage and Selling Commission payable:

The total fees payable to the Book Running Lead Manager will be as per the (i) Book Running Lead Manager Agreement dated January 6, 2023 with the Book Running Lead Manager Hem Securities Limited (ii) the Underwriting Agreement dated [●] with Underwriter and (iii) the Market Making Agreement dated [●] with Market Maker, a copy of which is available for inspection at our Registered Office from 10.00 am to 5.00 pm on Working Days from the date of the Prospectus until the Issue Closing Date.

#### Fees Payable to the Registrar to the Issue:



The fees payable to the Registrar to the Issue for processing of applications, data entry, printing of CAN, tape and printing of bulk mailing register will be as per the agreement between our Company and the Registrar to the Issue dated January 05, 2023 a copy of which is available for inspection at our Company's Registered Office.

The Registrar to the Issue will be reimbursed for all out-of-pocket expenses including cost of stationery, postage, stamp duty, and communication expenses. Adequate funds will be provided to the Registrar to the Issue to enable it to send allotment advice by registered post/speed post.

## Particulars regarding Public or Rights Issues during the last five (5) years:

Our Company has not made any previous public or rights issue in India or Abroad the five (5) years preceding the date of this Draft Red Herring Prospectus.

#### Previous issues of Equity Shares otherwise than for cash:

For detailed description please refer to section titled "Capital Structure" beginning on page 58 of this Draft Red Herring Prospectus.

# Underwriting Commission, brokerage and selling commission on Previous Issues:

Since this is the initial public offering of our Company's Equity Shares, no sum has been paid or has been payable as commission or brokerage for subscribing for or procuring or agreeing to procure subscription for any of the Equity Shares in last five (5) years.

Particulars in regard to our Company and other listed subsidiaries/ associates under the same management within the meaning of Section 186 of the Companies Act, 2013 which made any capital issue during the last three years:

Neither our Company nor any other companies under the same management within the meaning of Section 186 of the Companies Act, 2013, had made any public issue or rights issue during the last three years.

# Performance vis-a-vis objects – Public/right issue of our Company:

Except as stated in the chapter titled "Capital Structure" beginning on page 58 our Company has not undertaken any previous public or rights issue.

#### Performance vis-a-vis objects - Last Issue of Subsidiary Companies:

As on the date of this Draft Red Herring Prospectus, our Subsidiary Companies have not undertaken any public issue.

# **Option to Subscribe:**

- a) Investors will get the allotment of specified securities in dematerialization form only.
- b) The equity shares, on allotment, shall be traded on stock exchange in Demat segment only.

## **Outstanding Debentures or Bond Issues or Redeemable Preference Shares:**

Our Company does not have any outstanding debentures or bonds or Preference Redeemable Shares as on the date of filing this Draft Red Herring Prospectus.

#### Partly Paid-Up Shares

As on the date of this Draft Red Herring Prospectus, there are no partly paid-up Equity Shares of our Company.

#### **Outstanding Convertible Instruments:**

Our Company does not have any outstanding convertible instruments as on the date of filing this Draft Red Herring Prospectus.



## **Stock Market Data of the Equity Shares:**

Our Company is an "Unlisted Issuer" in terms of the SEBI (ICDR) Regulations, and this Issue is an "Initial Public Offering" in terms of the SEBI (ICDR) Regulations. Thus there is no stock market data available for the Equity Shares of our Company.

#### **Mechanism for Redressal of Investor Grievances:**

The agreement between the Registrar to the Issue and our Company provides for retention of records with the Registrar to the Issue for a period of at least three (3) years from the last date of dispatch of the letters of allotment and demat credit to enable the investors to approach the Registrar to the Issue for redressal of their grievances.

We hereby confirm that there are no investor complaints received during the three years preceding the filing of this Draft Red Herring Prospectus. Since there is no investor complaints received, none are pending as on the date of filing of this Draft Red Herring Prospectus.

Investors may contact the BRLM for any complaint pertaining to the Issue. All grievances, may be addressed to the Registrar to the Issue, with a copy to the relevant Designated Intermediary, where the Bid cum Application Form was submitted, quoting the full name of the sole or first Bidder, Bid cum Application Form number, Bidders' DP ID, Client ID, PAN, address of the Bidder, number of Equity Shares applied for, date of Bid cum Application Form, name and address of the relevant Designated Intermediary, where the Bid was submitted and ASBA Account number in which the amount equivalent to the Bid Amount was blocked. Further, the Bidder shall enclose the Acknowledgement Slip or provide the acknowledgement number received from the Designated Intermediaries in addition to the documents/information mentioned hereinabove. Our Company, BRLM and the Registrar accept no responsibility for errors, omissions, commission of any acts of the Designated Intermediaries, including any defaults in complying with its obligations under the SEBI ICDR Regulations.

#### **Disposal of Investor Grievances by our Company:**

Our Company estimates that the average time required by our Company or the Registrar to the Issue for the redressal of routine investor grievances shall be fifteen (15) Working Days from the date of receipt of the complaint. In case of complaints that are not routine or where external agencies are involved, our Company will seek to redress these complaints as expeditiously as possible.

Our Company has appointed Apurva Mishra, Company Secretary, as the Compliance Officer to redress complaints, if any, of the investors participating in the Issue. Contact details for our Company Secretary and Compliance Officer are as follows:

Apurva Mishra

Company Secretary & Compliance Officer

**Systango Technologies Limited** 

**Address**: Third Floor (LHS), STP-I Crystal IT Park, Ring Road, Indore 452010, Madhya Pradesh, India.

Tel. No.: 0731 2971030 Email: cs@systango.com Website: www.systango.com

Investors can contact the Compliance Officer or the Registrar in case of any pre-Issue or post-Issue related problems such as non-receipt of letters of allocation, credit of allotted Equity Shares in the respective beneficiary account etc.

Pursuant to the press release no. PR. No. 85/2011 dated June 8, 2011, SEBI has launched a centralized web-based complaints redress system "SCORES". This would enable investors to lodge and follow up their complaints and track the status of redressal of such complaints from anywhere. For more details, investors are requested to visit the website <a href="www.scores.gov.in">www.scores.gov.in</a>

Our Board by a resolution on January 05, 2023 constituted a Stakeholders Relationship Committee. For further details, please refer to section titled "Our Management" beginning on page 128 of this Draft Red Herring Prospectus.

#### **Status of Investor Complaints:**



We confirm that we have not received any investor compliant during the three years preceding the date of this Draft Red Herring Prospectus and hence there are no pending investor complaints as on the date of this Draft Red Herring Prospectus.

## Disposal of investor grievances by listed companies under the same management as our Company:

We do not have any listed company under the same management.

## **Tax Implications:**

Investors who are allotted Equity Shares in the Issue will be subject to capital gains tax on any resale of the Equity Shares at applicable rates, depending on the duration for which the investors have held the Equity Shares prior to such resale and whether the Equity Shares are sold on the Stock Exchanges. For details, please refer the section titled "Statement of Special Tax Benefits" beginning on page 85 of this Draft Red Herring Prospectus.

#### **Purchase of Property:**

Other than as disclosed in Section "Our Business" beginning on page 102 there is no property which has been purchased or acquired or is proposed to be purchased or acquired which is to be paid for wholly or partly from the proceeds of the present Issue or the purchase or acquisition of which has not been completed on the date of this Draft Red Herring Prospectus.

Except as stated elsewhere in this Draft Red Herring Prospectus, our Company has not purchased any property in which the Promoters and/or Directors have any direct or indirect interest in any payment made there under.

# **Capitalization of Reserves or Profits:**

Except as disclosed under section titled "Capital Structure" beginning on page 58 of this Draft Red Herring Prospectus, our Company has not capitalized its reserves or profits at any time during the last five (5) years.

#### **Revaluation of Assets:**

Our Company has not revalued its assets in five (5) years preceding the date of this Draft Red Herring Prospectus.

## **Servicing Behavior:**

Except as stated in this Draft, there has been no default in payment of statutory dues or of interest or principal in respect of our borrowings or deposits.

#### Payment or benefit to officers of our Company:

Except statutory benefits upon termination of their employment in our Company or superannuation, no officer of our Company is entitled to any benefit upon termination of his employment in our Company or superannuation.

Except as disclosed in chapter titled "Our Management" beginning on page 128 and chapter titled "Financial Information" beginning on page 146 none of the beneficiaries of loans and advances and sundry debtors are related to the Directors of our Company.

#### Exemption from complying with any provisions of securities laws, if any:

Not Applicable



# SECTION VIII: ISSUE RELATED INFORMATION TERMS OF THE ISSUE

The Equity Shares being Issued are subject to the provisions of the Companies Act, SCRA, SCRR, SEBI (ICDR) Regulations, the SEBI Listing Regulations, our Memorandum and Articles of Association, the terms of the Draft Red Herring Prospectus, Prospectus, Bid cum Application Form, any Confirmation of Allocation Note ("CAN"), the Revision Form, Allotment advices, and other terms and conditions as may be incorporated in the Allotment advices and other documents/certificates that may be executed in respect of the Issue. The Equity Shares shall also be subject to all applicable laws, guidelines, rules, notifications and regulations relating to the issue of capital and listing and trading of securities issued from time to time by SEBI, the GoI, the Stock Exchange, the RoC, the RBI and/or other authorities, as in force on the date of the Issue and to the extent applicable or such other conditions as may be prescribed by SEBI, RBI, the GoI, the Stock Exchange, the RoC and/or any other authorities while granting its approval for the Issue.

Please note that, in terms of SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 and the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, all the investors applying in a public issue shall use only Application Supported by Blocked Amount (ASBA) process for application providing details of the bank account which will be blocked by the Self Certified Syndicate Banks (SCSBs) for the same. Further, SEBI through its circular no. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018 read with its circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019, circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, circular (SEBI/HO/CFD/DIL2/CIR/P/2019/85) dated July 26, 2019 and circular (SEBI/HO/CFD/DCR2/CIR/P/2019/133) dated November 8, 2019, the circular no. SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020 and any subsequent circulars issued by SEBI in this regard, SEBI has introduced an alternate payment mechanism using Unified Payments Interface (UPI) and consequent reduction in timelines for listing in a phased manner. From January 1, 2019, the UPI Mechanism for RIIs applying through Designated Intermediaries was made effective along with the existing process and existing timeline of T+6 days. ("UPI Phase I"). The UPI Phase I was effective till June 30, 2019. With effect from July 1, 2019, with respect to Application by retail individual investors through Designated Intermediaries (other than SCSBs), the existing process of physical movement of forms from such Designated Intermediaries to SCSBs for blocking of funds has been discontinued and only the UPI Mechanism for such Bidders with existing timeline of T+6 days will continue for a period of three months or launch of five main board public issues, whichever is later ("UPI Phase II"). Subsequently, the final reduced timeline will be made effective using the UPI Mechanism for applications by retail individual investors ("UPI Phase III"), as may be prescribed by SEBI.

Further vide the said circular Registrar to the Issue and Depository Participants have been also authorized to collect the Bid cum Application Forms. Investor may visit the official website of the concerned for any information on operationalization of this facility of form collection by the Registrar to the Issue and Depository Participants as and when the same is made available.

#### **Authority for the Issue**

The present Public Issue of upto 38,68,800 Equity Shares has been authorized by a resolution of the Board of Directors of our Company at their meeting held on January 02, 2023 and was approved by the Shareholders of the Company by passing Special Resolution at the Extra Ordinary General Meeting held on January 03, 2023 in accordance with the provisions of Section 62(1)(c) of the Companies Act, 2013.

# **Ranking of Equity Shares**

The Equity Shares being issued shall be subject to the provisions of the Companies Act, 2013 and our MOA and AOA and shall rank pari-passu in all respects with the existing Equity Shares of our Company including rights in respect of dividend. The Allottees, upon Allotment of Equity Shares under this Issue, will be entitled to receive dividends and other corporate benefits, if any, declared by our Company after the date of Allotment. For further details, please refer to section titled, 'Main Provisions of Article of Association', beginning on page 273 of this Draft Red Herring Prospectus.

#### Mode of Payment of Dividend

The declaration and payment of dividend will be as per the provisions of Companies Act, the Articles of Association, the provision of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and any other rules, regulations or guidelines as may be issued by the Government of India in connection thereto and as per the recommendation by the Board of Directors and the Shareholders at their discretion and will depend on a number of factors, including but not limited to earnings, capital requirements and overall financial condition of our Company. We shall pay dividends in cash and as per provisions of the Companies Act and our



Articles of Association. Further Interim Dividend (if any declared) will be approved by the Board of Directors. For further details, please refer to section titled "Dividend Policy" and "Main Provisions of Article of Association" beginning on page 145 and 273 respectively of this Draft Red Herring Prospectus.

#### **Face Value and Issue Price**

The face value of each Equity Share is  $\stackrel{?}{\underset{?}{|}}$  10.00 and the Issue Price at the lower end of the Price Band is  $\stackrel{?}{\underset{?}{|}}$  [ $\stackrel{\bullet}{\underset{?}{|}}$ ] per Equity Share ("Cap Price"). The Anchor Investor Issue Price is  $\stackrel{?}{\underset{?}{|}}$  [ $\stackrel{\bullet}{\underset{?}{|}}$ ] per Equity Share.

The Price Band and the minimum Bid Lot size will be decided by our Company in consultation with the BRLM, and will be advertised, at least two Working Days prior to the Bid/ Issue Opening Date, in all editions of [●], an English national daily newspaper and all editions of [●], a regional newspaper each with wide circulation and shall be made available to the Stock Exchange for the purpose of uploading on its website. The Price Band, along with the relevant financial ratios calculated at the Floor Price and at the Cap Price, shall be pre filled in the Bid cum Application Forms available on the website of the Stock Exchange. The Issue Price shall be determined by our Company and in consultation with the BRLM, after the Bid/ Issue Closing Date, on the basis of assessment of market demand for the Equity Shares offered by way of Book Building Process. At any given point of time there shall be only one denomination of the Equity Shares of our Company, subject to applicable laws.

# Compliance with SEBI (ICDR) Regulations, 2018

Our Company shall comply with all requirements of the SEBI (ICDR) Regulations. Our Company shall comply with all disclosure and accounting norms as specified by SEBI from time to time.

Compliance with Disclosure and Accounting Norms

Our Company shall comply with all disclosure and accounting norms as specified by SEBI from time to time.

# **Rights of the Equity Shareholders**

Subject to applicable laws, rules, regulations and guidelines and the Articles of Association, the equity shareholders shall have the following rights:

- a) Right to receive dividend, if declared;
- b) Right to receive Annual Reports and notices to members;
- c) Right to attend general meetings and exercise voting rights, unless prohibited by law;
- d) Right to vote on a poll either in person or by proxy;
- e) Right to receive offer for rights shares and be allotted bonus shares, if announced;
- f) Right to receive surplus on liquidation; subject to any statutory or preferential claims being satisfied;
- g) Right of free transferability of the Equity Shares; and
- h) Such other rights, as may be available to a shareholder of a listed Public Limited Company under the Companies Act, terms of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the Memorandum and Articles of Association of our Company.

For a detailed description of the main provision of the Articles of Association of our Company relating to voting rights, dividend, forfeiture and lien, transfer, transmission and/ or consolidation/ splitting, etc., please refer to section titled "Main Provisions of the Articles of Association" beginning on page 273 of this Draft Red Herring Prospectus.

# Allotment only in Dematerialized Form

As per the provisions of the Depositories Act, 1996 and the regulations made under and Section 29(1) of the Companies Act, 2013 the Equity Shares to be allotted must be in Dematerialized form i.e. not in the form of physical certificates but be fungible and be represented by the statement issued through electronic mode. Hence, the Equity Shares being offered can be applied for in the dematerialized form only.



In this context, two agreements have been signed among our Company, the respective Depositories and the Registrar to the Issue:

- Tripartite Agreement dated December 23, 2022 between NSDL, our Company and Registrar to the Issue; and
- Tripartite Agreement dated January 11, 2023 between CDSL, our Company and Registrar to the Issue.

# Minimum Application Value, Market Lot and Trading Lot

The trading of the Equity Shares will happen in the minimum contract size of [•] Equity Shares and the same may be modified by the NSE (SME platform of NSE) from time to time by giving prior notice to investors at large.

Allocation and allotment of Equity Shares through this Issue will be done in multiples of [●] Equity Shares is subject to a minimum allotment of [●] Equity Shares to the successful Bidders in terms of the SEBI circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012.

#### **Minimum Number of Allottees**

In accordance with Regulation 268 of SEBI (ICDR) Regulations, 2018 the minimum number of allottees in the Issue shall be 50 shareholders. In case the minimum number of prospective allottees is less than 50, no allotment will be made pursuant to this Issue and the monies collected shall be unblocked forthwith.

#### Jurisdiction

Exclusive jurisdiction for the purpose of this Issue is with the competent courts / authorities in Jaipur, Rajasthan.

The Equity Shares have not been and will not be registered under the Securities Act or any state securities laws in the United States, and may not be offered or sold within the United States, except pursuant to an exemption from or in a transaction not subject to, registration requirements of the Securities Act. Accordingly, the Equity Shares are only being offered or sold outside the United States in compliance with Regulation S under the Securities Act and the applicable laws of the jurisdictions where those offers and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

#### Joint Holders

Where 2 (two) or more persons are registered as the holders of any Equity Shares, they will be deemed to hold such Equity Shares as joint-holders with benefits of survivorship.

#### **Nomination Facility to Investor**

In accordance with Section 72 of the Companies Act, 2013 the sole or first Bidder, along with other joint Bidder, may nominate any one person in whom, in the event of the death of sole Bidder or in case of joint Bidder, death of all the Bidders, as the case may be, the Equity Shares allotted, if any, shall vest. A person, being a nominee, entitled to the Equity Shares by reason of the death of the original holder(s), shall in accordance with Section 72 of the Companies Act, 2013 be entitled to the same advantages to which he or she would be entitled if he or she were the registered holder of the Equity Share(s). Where the nominee is a minor, the holder(s) may make a nomination to appoint, in the prescribed manner, any person to become entitled to Equity Share(s) in the event of his or her death during the minority. A nomination shall stand rescinded upon a sale of equity share(s) by the person nominating. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the prescribed form available on request at the Registered Office of our Company or to the Registrar and Transfer Agents of our Company.

In accordance with Section 72 of the Companies Act, 2013 any Person who becomes a nominee by virtue of Section 72 of the Companies Act, 2013 shall upon the production of such evidence as may be required by the Board, elect either:



- (a) to register himself or herself as the holder of the Equity Shares; or
- (b) to make such transfer of the Equity Shares, as the deceased holder could have made.

Further, the Board may at any time give notice requiring any nominee to choose either to be registered himself or herself or to transfer the Equity Shares, and if the notice is not complied with within a period of 90 (ninety) days, the Board may thereafter withhold payment of all dividends, bonuses or other moneys payable in respect of the Equity Shares, until the requirements of the notice have been complied with.

Since the allotment of Equity Shares in the Issue is in dematerialized form, there is no need to make a separate nomination with us. Nominations registered with the respective depository participant of the Bidder would prevail. If the investors require changing the nomination, they are requested to inform their respective depository participant.

#### Period of Subscription List of Public Issue

Event	<b>Indicative Dates</b>
Bid/ Issue Opening Date	[•]
Bid/ Issue Closing Date	[•]
Finalization of Basis of Allotment with the Designated Stock Exchange	On or about [●]
Initiation of Allotment/ Refunds/ Unblocking of Funds from ASBA Account or UPI Id Linked Bank Account*	On or about [●]
Credit of Equity Shares to Demat Accounts of Allottees	On or about [●]
Commencement of Trading of The Equity Shares on the Stock Exchange	On or about [●]

Note <sup>1</sup>Our Company in consultation with the Book Running Lead Manager, may consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investor Bid/Issue Period shall be one Working Day prior to the Bid/Issue Opening Date in accordance with the SEBI ICDR Regulations

<sup>2</sup>Our Company in consultation with the BRLM, consider closing the Bid/Issue Period for QIBs one Working Day prior to the Bid/Issue Closing Date in accordance with the SEBI ICDR Regulations.

\*In case of any delay in unblocking of amounts in the ASBA Accounts (including amounts blocked through the UPI Mechanism) exceeding four Working Days from the Bid/Issue Closing Date for cancelled / withdrawn / deleted ASBA Forms, the Bidder shall be compensated in accordance with applicable law by the intermediary responsible for causing such delay in unblocking, which period shall start from the day following the receipt of a complaint from the Bidder. The BRLM shall, in their sole discretion, identify and fix the liability on such intermediary or entity responsible for such delay in unblocking. The Bidder shall be compensated in the manner specified in the SEBI circular no. SEBI/HO/CFD/DIL1/CIR/P/2021/47 dated March 31, 2021 and SEBI circular no SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021 SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022 and SEBI Circular No: SEBI/HO/MIRSD/MIRSD\_RTAMB/P/CIR/2022/76 dated May 30, 2022 shall be deemed to be incorporated in the deemed agreement of the Bank with the SCSBs to the extent applicable, in case of delays in resolving investor grievances in relation to blocking/unblocking of funds, which for the avoidance of doubt, shall be deemed to be incorporated in the deemed agreement of our Company with the SCSBs, to the extent applicable.

The processing fees for applications made by UPI Bidders using the UPI Mechanism may be released to the remitter banks (SCSBs) only after such banks provide a written confirmation on compliance with SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021 read with SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021 and SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022 and SEBI Circular No: SEBI/HO/MIRSD/MIRSD RTAMB/P/CIR/2022/76 dated May 30, 2022.

The above timetable is indicative and does not constitute any obligation on our Company or the Book Running Lead Manager. Whilst our Company shall ensure that all steps for the completion of the necessary formalities for the listing and the commencement of trading of the Equity Shares on the Stock Exchange are taken within 6 Working Days of the Bid/ Issue Closing Date, the timetable may change due to various factors, such as extension of the Bid/ Issue Period by our Company, revision of the Price Band or any delays in receiving the final listing and trading approval from the Stock Exchange. The Commencement of trading of the Equity Shares will be entirely at the discretion of the Stock Exchange and in accordance with the applicable laws.

Bid-Cum- Application Forms and any revisions to the same will be accepted only between 10.00 A.M. to 5.00 P.M. (IST) during the



Issue Period (except for the Bid/ Issue Closing Date). On the Bid/ Issue Closing Date, the Bid-Cum- Application Forms will be accepted only between 10.00 A.M. to 3.00 P.M. (IST) for retail and non-retail Bidders. The time for applying for Retail Individual Bidders on Bid/ Issue Closing Date maybe extended in consultation with the BRLM, RTA and NSE Emerge taking into account the total number of applications received up to the closure of timings.

On the Bid/ Issue Closing Date, the Bids shall be uploaded until:

- (i) 4.00 p.m. IST in case of Bids by QIBs and Non-Institutional Bidders, and
- (ii) until 5.00 p.m. IST or such extended time as permitted by the Stock Exchange, in case of Bids by Retail Individual Bidders.

On the Bid/Issue Closing Date, extension of time will be granted by the Stock Exchange only for uploading Bids received from Retail Individual Bidders after taking into account the total number of Bids received and as reported by the BRLM to the Stock Exchange.

The Registrar to the Issue shall submit the details of cancelled/ withdrawn/ deleted applications to the SCSBs on a daily basis within 60 minutes of the Bid closure time from the Bid/ Issue Opening Date till the Bid/ Issue Closing Date by obtaining the same from the Stock Exchanges. The SCSBs shall unblock such applications by the closing hours of the Working Day and submit the confirmation to the BRLM and the RTA on a daily basis.

To avoid duplication, the facility of re-initiation provided to Syndicate Members, if any shall preferably be allowed only once per Bid/batch and as deemed fit by the Stock Exchange, after closure of the time for uploading Bids.

It is clarified that Bids not uploaded on the electronic bidding system or in respect of which the full Bid Amount is not blocked by SCSBs or not blocked under the UPI Mechanism in the relevant ASBA Account, as the case may be, would be rejected.

Due to the limitation of time available for uploading the Bid-Cum-Application Forms on the Bid/ Issue Closing Date, Bidders are advised to submit their applications one (1) day prior to the Bid/ Issue Closing Date and, in any case, not later than 3.00 P.M. (IST) on the Bid/ Issue Closing Date. Any time mentioned in this Draft Red Herring Prospectus is IST. Bidders are cautioned that, in the event a large number of Bid-Cum- Application Forms are received on the Bid/ Issue Closing Date, as is typically experienced in public Issue, some Bid-Cum- Application Forms may not get uploaded due to the lack of sufficient time. Such Bid-Cum- Application Forms that cannot be uploaded will not be considered for allocation under this Issue. Applications will be accepted only on Working Days, i.e., Monday to Friday (excluding any public holidays). Neither our Company nor the BRLM is liable for any failure in uploading the Bid-Cum- Application Forms due to faults in any software/hardware system or otherwise.

In accordance with SEBI ICDR Regulations, QIBs and Non-Institutional Bidders are not allowed to withdraw or lower the size of their Application (in terms of the quantity of the Equity Shares or the Application amount) at any stage. Retail Individual Bidders can revise or withdraw their Bid-Cum- Application Forms prior to the Bid/ Issue Closing Date. Allocation to Retail Individual Bidders, in this Issue will be on a proportionate basis.

In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical Bid-Cum- Application Form, for a particular Bidder, the details as per the file received from Stock Exchange may be taken as the final data for the purpose of Allotment. In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical or electronic Bid-Cum- Application Form, for a particular ASBA Bidder, the Registrar to the Issue shall ask the relevant SCSBs / RTAs / DPs / stock brokers, as the case may be, for the rectified data.

Our Company in consultation with the BRLM, reserves the right to revise the Price Band during the Bid/ Issue Period. The revision in the Price Band shall not exceed 20% on either side, i.e. the Floor Price can move up or down to the extent of 20% of the Floor Price and the Cap Price will be revised accordingly. The Floor Price shall not be less than the face value of the Equity Shares.

In case of any revision to the Price Band, the Bid/ Issue Period will be extended by at least three additional Working Days following such revision of the Price Band, subject to the Bid/ Issue Period not exceeding a total of 10 Working Days. In cases of force majeure, banking strike or similar circumstances, our Company in consultation with the BRLM, for reasons to be recorded in writing, extend the Bid/ Issue Period for a minimum of three Working Days, subject to the Bid/ Issue Period not exceeding 10 Working Days. Any revision in the Price Band and the revised Bid/ Issue Period, if applicable, will be widely disseminated by notification to the Stock Exchange, by issuing a public notice, and also by indicating the change on the respective websites of the BRLM and the terminals of the Syndicate Members, if any and by intimation to SCSBs, other Designated Intermediaries and the Sponsor Bank, as applicable. In case of revision of Price Band, the Bid Lot shall remain the same.



## **Minimum Subscription and Underwriting**

This Issue is not restricted to any minimum subscription level. This Issue is 100% underwritten. If the Issuer does not receive the subscription of 100% of the Issue through this offer document including devolvement of Underwriter within sixty days from the date of closure of the Issue, the Issuer shall forthwith refund the entire subscription amount received within the time limit as prescribed under the SEBI (ICDR) Regulations and Companies Act, 2013.

In terms of Regulation 272(2) of SEBI ICDR Regulations, in case the Company fails to obtain listing or trading permission from the stock exchanges where the specified securities are proposed to be listed, it shall refund through verifiable means the entire monies received within four days of receipt of intimation from stock exchange(s) rejecting the application for listing of specified securities, and if any such money is not repaid within four days after the issuer becomes liable to repay it, the issuer and every director of the company who is an officer in default shall, on and from the expiry of the fourth day, be jointly and severally liable to repay that money with interest at the rate of fifteen per cent per annum.

In terms of Regulation 260 of the SEBI (ICDR) Regulations, 2018, the Issue is 100% underwritten. For details of underwriting arrangement, kindly refer the chapter titled "General Information - Underwriting" on page 52 of this Draft Red Herring Prospectus.

Further, in accordance with Regulation 267 of the SEBI (ICDR) Regulations, 2018, the minimum application size in terms of number of specified securities shall not be less than Rupees One Lakh per application.

# Migration to Main Board

As per the provisions of the Chapter IX of the SEBI (ICDR) Regulation, 2018, our Company may migrate to the main board of NSE from the SME Exchange on a later date subject to the following:

If the Paid-up Capital of the company is likely to increase above Rs. 25 crores by virtue of any further issue of capital by way of rights, preferential issue, bonus issue etc. (which has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the promoter in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal and for which the company has obtained in-principal approval from the main board), we shall have to apply to NSE for listing our shares on its Main Board subject to the fulfillment of the eligibility criteria for listing of specified securities laid down by the Main Board.

If the Paid-up Capital of the company is more than Rs. 10 crores but below Rs. 25 crores, we may still apply for migration to the main board if the same has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the promoter in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal.

#### **Market Making**

The shares offered through this Issue are proposed to be listed on the SME Platform of NSE (NSE Emerge), wherein the Book Running Lead Manager to this Issue shall ensure compulsory Market Making through the registered Market Makers of the SME Exchange for a minimum period of 3 (three) years from the date of listing on the SME platform of NSE.

For further details of the agreement entered into between the Company, the Book Running Lead Manager and the Market Maker please refer to section titled "General Information - Details of the Market Making Arrangements for this Issue" on page 55 of this Draft Red Herring Prospectus.

#### Arrangements for disposal of odd lots

The trading of the Equity Shares will happen in the minimum contract size of [●] shares in terms of the SEBI circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012. However, the Market Maker shall buy the entire shareholding of a shareholder in one lot, where value of such shareholding is less than the minimum contract size allowed for trading on the SME platform of National Stock Exchange of India Limited.

As per the extent Guideline of the Government of India, OCBs cannot participate in this Issue.



The current provisions of the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, provides a general permission for the NRIs, FPIs and foreign venture capital investors registered with SEBI to invest in shares of Indian companies by way of subscription in an IPO. However, such investments would be subject to other investment restrictions under the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, RBI and/or SEBI regulations as may be applicable to such investors.

The Allotment of the Equity Shares to Non-Residents shall be subject to the conditions, if any, as may be prescribed by the Government of India/RBI while granting such approvals.

# Allotment of Equity Shares in Dematerialized Form

Pursuant to Section 29 of the Companies Act, 2013, the Equity Shares in the Issue shall be allotted only in dematerialized form. Further, as per the SEBI ICDR Regulations, the trading of the Equity Shares shall only be in dematerialized form on the Stock Exchange.

#### **New Financial Instruments**

There are no new financial instruments such as deep discounted bonds, debenture, warrants, secured premium notes, etc. issued by our Company through this Issue.

# Application by Eligible NRI's, FPI's, VCF's, AIF's registered with SEBI

It is to be understood that there is no reservation for Eligible NRIs, FPIs or VCF registered with SEBI. Such Eligible NRIs, FPIs or VCF registered with SEBI will be treated on the same basis with other categories for the purpose of Allocation.

#### Restrictions on transfer and transmission of shares or debentures and on their consolidation or splitting

Except for lock-in of the Pre-Issue Equity Shares and Promoters minimum contribution in the Issue as detailed under section titled "Capital Structure" beginning on page 58 of this Draft Red Herring Prospectus, and except as provided in the Articles of Association of our Company, there are no restrictions on transfers of Equity Shares. There are no restrictions on transfer and transmission of shares/ debentures and on their consolidation/ splitting except as provided in the Articles of Association. For further details, please refer to section titled "Main Provisions of the Articles of Association" beginning on page 273 of this Draft Red Herring Prospectus.

#### Pre-Issue Advertisement

Subject to Section 30 of the Companies Act, 2013 our Company shall, after registering the Red Herring Prospectus with the RoC publish a pre-Issue advertisement, in the form prescribed by the SEBI (ICDR) Regulations, in one widely circulated English language national daily newspaper; one widely circulated Hindi language national daily newspaper and one regional newspaper with wide circulation where the Registered Office of our Company is situated.

The above information is given for the benefit of the Bidders. The Bidders are advised to make their own enquiries about the limits applicable to them. Our Company and the Book Running Lead Manager do not accept any responsibility for the completeness and accuracy of the information stated hereinabove. Our Company and the Book Running Lead Manager are not liable to inform the investors of any amendments or modifications or changes in applicable laws and regulations, which may occur after the date of this Draft Red Herring Prospectus. Bidders are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws and regulations.

#### Withdrawal of the Issue

Our Company in consultation with the BRLM, reserve the right to not to proceed with the issue after the Bid/ Issue Opening date but before the Allotment. In such an event, our Company would issue a public notice in the newspaper in which the pre-issue advertisements were published, within two days of the Bid/ Issue Closing date or such other time as may be prescribed by SEBI, providing reasons for not proceeding with the issue. The BRLM through, the Registrar of the issue, shall notify the SCSBs to unblock the bank accounts of the ASBA Bidders within one working day from the date of receipt of such notification. Our Company shall also inform the same to the stock exchange on which equity shares are proposed to be listed.



The above information is given for the benefit of the Bidders. The Bidders are advised to make their own enquiries about the limits applicable to them. Our Company and the BRLM do not accept any responsibility for the completeness and accuracy of the information stated hereinabove. Our Company and the BRLM are not liable to inform the investors of any amendments or modifications or changes in applicable laws and regulations, which may occur after the date of this Draft Red Herring Prospectus. Bidders are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws and regulations.



## **ISSUE STRUCTURE**

This Issue is being made in terms of Regulation 229(2) of Chapter IX of SEBI (ICDR) Regulations, 2018, as amended from time to time, whereby, an issuer whose post issue paid up capital is more than or equal to ten Crore rupees but less than twenty five crore rupees, shall issue shares to the public and propose to list the same on the Small and Medium Enterprise Exchange ("SME Exchange", in this case being the NSE Emerge i.e. SME platform of NSE). For further details regarding the salient features and terms of such an issue please refer chapter titled "Terms of the Issue" and "Issue Procedure" on page 229 and 241 of this Draft Red Herring Prospectus.

#### **Issue Structure:**

Initial Public Issue of upto 38,68,800 Equity Shares of Rs. 10 each (the "Equity Shares") for cash at a price of Rs. [●] per Equity Share (including a Share Premium of Rs. [●] per Equity Share), aggregating up to Rs. [●] Lakhs ("the Issue") by the issuer Company (the "Company").

The Issue comprises a reservation of upto [●] Equity Shares of Rs. 10 each for subscription by the designated Market Maker ("the Market Maker Reservation Portion") and Net Issue to Public of upto [●] Equity Shares of Rs. 10 each ("the Net Issue"). The Issue and the Net Issue will constitute 26.37% and [●]%, respectively of the post Issue paid up equity share capital of the Company. The Issue is being made through the Book Building Process.

Particulars of the Issue <sup>(2)</sup>	Market Maker Reservation Portion	QIBs <sup>(1)</sup>	Non-Institutional Investors	Retail Individual Investors
Number of Equity Shares available for allocation	Upto [●] Equity Shares	Not more than [●] Equity Shares	Not less than [•] Equity Shares available for allocation or Net Issue less allocation to QIB Bidders and Retail Individual Bidders	Not less than [•] Equity Shares available for allocation or Net Issue less allocation to QIB Bidders and Non-Institutional Bidders
Percentage of Issue Size available for allocation	[●] of the Issue Size	Not more than 50% of the Net Issue being available for allocation to QIB Bidders. However, up to 5% of the Net QIB Portion will be available for allocation proportionately to Mutual Funds only. Mutual Funds participating in the Mutual Fund Portion will also be eligible for allocation in the remaining QIB Portion. The unsubscribed portion in the Mutual Fund Portion will be added to the Net QIB Portion	Not less than 15% of the Net Issue less allocation to QIB Bidders and RIBs will be available for allocation.	Not less than 35% of the Net Issue less allocation to QIBs and Non-Institutional Bidders will be available for allocation
Basis of Allotment <sup>(3)</sup>	Firm Allotment	Proportionate as follows (excluding the Anchor Investor Portion):  (a) Up to [•] Equity Shares shall be available for allocation on a proportionate basis to Mutual Funds only; and	Allotment to each Non-Institutional Bidder shall not be less than the Minimum NIB Application Size, subject to the availability of Equity Shares in the Non-Institutional Portion, and	Allotment to each Retail Individual Bidder shall not be less than the maximum Bid lot, subject to availability of Equity Shares in the Retail Portion and the remaining available Equity Shares is any, shall



Particulars of the Issue <sup>(2)</sup>	Market Maker Reservation	QIBs <sup>(1)</sup>	Non-Institutional Investors	Retail Individual Investors
	Portion	(b) Up to [•] Equity Shares shall be available for allocation on a proportionate basis to all QIBs, including Mutual Funds receiving allocation as per (a) above.  Up to 60% of the QIB Portion (of up to [•] Equity Shares may be allocated on a discretionary basis to Anchor Investors of which one-third shall be available for allocation to Mutual Funds only, subject to valid Bid received from Mutual Funds at or above the Anchor Investor Allocation	the remaining Equity Shares, if any, shall be allotted on a proportionate basis. For details, see "Issue Procedure"	be allotted on proportionate basis. For details, see "Issue Procedure" beginning on page 241 of this Draft Red Herring Prospectus.
Mode of Allotment	Price Compulsorily in dematerialized form.			
Minimum Bid Size	[●] Equity Shares	Such number of Equity Shares and in multiples of	Such number of Equity Shares and in multiples of [•] Equity Shares that the	[•] Equity Shares
Maximum Bid Size	[●] Equity Shares	Such number of Equity Shares in multiples of [●] Equity Shares not exceeding the size of the Net Issue, subject to applicable limits	Such number of Equity Shares in multiples of [•] Equity Shares not exceeding the size of the	Equity Shares so that the
Trading Lot	[•] Equity Shares, However the Market Maker may accept odd lots if any in the market as required under the SEBI (ICDR) Regulations, 2018.	[●] Equity Shares and in multiples thereof		[•] Equity Shares and in multiples thereof
Terms of Payment	Full Bid Amount shall be blocked by the SCSBs in the bank account of the ASBA Bidder (other than Anchor Investors) or by the Sponsor Bank through the UPI Mechanism, that is specified in the ASBA Form at the time of submission of the ASBA Form. In case of Anchor Investors: Full Bid Amount shall be payable by the Anchor Investors at the time of submission of their Bids <sup>(4)</sup>			
Mode of Bid	Only through the ASBA process.	Only through the ASBA process. (Except for Anchor investors)	Only through the ASBA process	Through ASBA Process Through Banks or by using UPI ID for payment

This Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018, as amended from time to time.



- (1) Our Company may, in consultation with the Book Running Lead Managers, allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations. One-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the price Anchor Investor Allocation Price.
- (2) In terms of Rule 19(2) of the SCRR read with Regulation 252 of the SEBI (ICDR) Regulations, 2018 this is an Issue for at least 25% of the post issue paid-up Equity share capital of the Company. This Issue is being made through Book Building Process, wherein allocation to the public shall be as per Regulation 252 of the SEBI (ICDR) Regulations.
- (3) Subject to valid Bids being received at or above the Issue Price, under subscription, if any, in any category, except in the QIB Portion, would be allowed to be met with spill-over from any other category or combination of categories of Bidders at the discretion of our Company in consultation with the Book Running Lead Managers and the Designated Stock Exchange, subject to applicable laws.
- (4) Full Bid Amount shall be payable by the Anchor Investors at the time of submission of the Anchor Investor Bid cum Application Forms provided that any difference between the Anchor Investor Allocation Price and the Anchor Investor Issue Price shall be payable by the Anchor Investor Pay-In Date as indicated in the CAN.

The Bids by FPIs with certain structures as described under "Issue Procedure - Bids by FPIs" on pages 241 and having same PAN may be collated and identified as a single Bid in the Bidding process. The Equity Shares Allocated and Allotted to such successful Bidders (with same PAN) may be proportionately distributed.

If the Bid is submitted in joint names, the Bid cum Application Form should contain only the name of the first Bidder whose name should also appear as the first holder of the depository account held in joint names. The signature of only the first Bidder would be required in the Bid cum Application Form and such first Bidder would be deemed to have signed on behalf of the joint holders. Bidders will be required to confirm and will be deemed to have represented to our Company, the Underwriters, their respective directors, officers, agents, affiliates and representatives that they are eligible under applicable law, rules, regulations, guidelines and approvals to acquire the Equity Shares.

#### Withdrawal of the Issue

In accordance with SEBI (ICDR) Regulations, the Company, in consultation with the Book Running Lead Manager, reserves the right not to proceed with the Issue at any time before the Bid/ Issue Opening Date, without assigning any reason thereof.

In case, the Company wishes to withdraw the Issue after Bid/ Issue Opening but before allotment, the Company will give public notice giving reasons for withdrawal of Issue. The public notice will appear in two widely circulated national newspapers (one each in English and Hindi) and one in regional newspaper.

The Book Running Lead Manager, through the Registrar to the Issue, will instruct the SCSBs, to unblock the ASBA Accounts within one Working Day from the day of receipt of such instruction. The notice of withdrawal will be issued in the same newspapers where the pre-Issue advertisements have appeared and the Stock Exchange will also be informed promptly.

If our Company withdraws the Issue after the Bid/ Issue Closing Date and subsequently decides to undertake a public offering of Equity Shares, our Company will file a fresh Draft Red Herring Prospectus with the stock exchange where the Equity Shares may be proposed to be listed.

Notwithstanding the foregoing, the Issue is subject to obtaining (i) the final listing and trading approvals of the Stock Exchange, which our Company will apply for only after Allotment; and (ii) the registration of Red Herring Prospectus/ Prospectus with RoC.

## **Issue Programme**

Event	Indicative Dates
Bid/ Issue Opening Date	[•]
Bid/ Issue Closing Date	[•]
Finalization of Basis of Allotment with the Designated Stock Exchange	[•]
Initiation of Allotment/ Refunds/ Unblocking of Funds from ASBA Account or UPI ID linked bank account	[•]



Credit of Equity Shares to Demat accounts of Allottees	[•]
Commencement of trading of the Equity Shares on the Stock Exchange	[•]

Our Company in consultation with the Book Running Lead Manager may consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investor Bid/ Issue Period shall be one Working Day prior to the Bid/ Issue Opening Date in accordance with the SEBI ICDR Regulations.

Applications and any revisions to the same will be accepted only between 10.00 a.m. to 5.00 p.m. (Indian Standard Time) during the Issue Period at the Application Centers mentioned in the Bid cum Application Form.

Standardization of cut-off time for uploading of applications on the Issue Closing Date:

- a) A standard cut-off time of 3.00 p.m. for acceptance of applications.
- b) A standard cut-off time of 4.00 p.m. for uploading of applications received from other than retail individual Bidders.
- c) A standard cut-off time of 5.00 p.m. for uploading of applications received from only retail individual Bidders, which may be extended up to such time as deemed fit by NSE after taking into account the total number of applications received up to the closure of timings and reported by BRLM to NSE within half an hour of such closure.

It is clarified that Bids not uploaded would be rejected. In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical Bid-Cum-Application Form, for a particular bidder, the details as per physical Bid-Cum-application form of that Bidder may be taken as the final data for the purpose of allotment.

Applications will be accepted only on Working Days, i.e., Monday to Friday (excluding bank holidays)



#### **ISSUE PROCEDURE**

All Bidders should review the General Information Document for Investing in Public Issues prepared and issued in accordance with the circular (SEBI/HO/CFD/DIL1/CIR/P/2020/37) dated March 17, 2020 notified by SEBI and updated pursuant to the circular (CIR/CFD/POLICYCELL/11/2015) dated November 10. 2015 as amended and modified bvthe circular (SEBI/HO/CFD/DIL/CIR/P/2016/26) Circular number dated January 21. 2016, and SEBIbearing (SEBI/HO/CFD/DIL2/CIR/P/2018/22) dated February 15, 2018 and Circular (SEBI/HO/CFD/DIL2/CIR/P/2018/138) dated ("General Information Document") 2018, notified by *SEBI* and SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 08, 2019, included below under Section "PART B - General Information Document", which highlights the key rules, processes and procedures applicable to public issues in general in accordance with the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957 and the ICDR Regulations. The General Information Document is available on the websites of the Stock Exchanges and the Book Running Lead Manager. Please refer to the relevant portions of the General Information Document which are applicable to this Issue.

All Designated Intermediaries in relation to the Issue should ensure compliance with the SEBI circular (CIR/CFD/POLICYCELL/11/2015) dated November 10, 2015, as amended and modified by the SEBI circular (SEBI/HO/CFD/DIL/CIR/P/2016/26) dated January 21, 2016 and SEBI circular (SEBI/HO/CFD/DIL2/CIR/P/2018/22) dated February 15, 2018 and (SEBI/HO/CFD/DIL2/CIR/P/2018/138) dated November 1, 2018, in relation to clarifications on streamlining the process of public issue of equity shares and convertibles as amended and modified by the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019 circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/133 dated November 08, 2019.

Additionally, all Bidders may refer to the General Information Document for information, in addition to what is stated herein, in relation to (i) category of Bidders eligible to participate in the Issue; (ii) maximum and minimum Application size; (iii) price discovery and allocation; (iv) payment instructions for ASBA Bidders and Retail Individual Investors applying through the United Payments Interface channel; (v) issuance of Confirmation of Allocation Note ("CAN") and Allotment in the Issue; (vi) general instructions (limited to instructions for completing the Bid cum Application Form); (vii) Designated Date; (viii) disposal of Applications; (ix) submission of Bid cum Application Form; (x) other instructions (limited to joint Applications in cases of individual, multiple Applications and instances when an Application would be rejected on technical grounds); (xi) applicable provisions of Companies Act, 2013 relating to punishment for fictitious Applications; (xii) mode of making refunds; and (xiii) interest in case of delay in Allotment or refund.

With effect from July 1, 2019, with respect to Applications by RIIs through Designated Intermediaries (other than SCSBs), the existing process of physical movement of forms from such Designated Intermediaries to SCSBs for blocking of funds has been discontinued and only the UPI Mechanism for such Applications with existing timeline of T+6 days will continue for a period of three months or launch of five main board public issues, whichever is later ("UPI Phase II"), Further pursuant to SEBI Circular SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 8, 2019 UPI Phase II was extended till March 31, 2020. Subsequently, the final reduced timeline will be made effective using the UPI Mechanism for applications by RIBs ("UPI Phase III"), as may be prescribed by SEBI

Please note that the information stated/covered in this section may not be complete and/or accurate and as such would be subject to modification/change. Our Company and Book Running Lead Manager do not accept any responsibility for the completeness and accuracy of the information stated in this section and the General Information Document. Our Company and Book Running Lead Manager would not be able to include any amendment, modification or change in applicable law, which may occur after the date of the Draft Red Herring Prospectus. Bidders are advised to make their independent investigations and ensure that their Application do not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or as specified in this Draft Red Herring Prospectus and the Draft Red Herring Prospectus.

This section applies to all the Bidders, please note that all the Bidders are required to make payment of the Full Application Amount along with the Bid cum Application Form.

Phased implementation of Unified Payments Interface



SEBI has issued a circular bearing number SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018 and circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019 circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 June 28, 2019, circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/133 dated November 08, 2019 (collectively the "UPI Circulars") in relation to streamlining the process of public issue of equity shares and convertibles. Pursuant to the UPI Circulars, UPI will be introduced in a phased manner as a payment mechanism (in addition to mechanism of blocking funds in the account maintained with SCSBs under the ASBA) for applications by RIBs through intermediaries with the objective to reduce the time duration from public issue closure to listing from six working days to up to three working days. Considering the time required for making necessary changes to the systems and to ensure complete and smooth transition to the UPI Mechanism, the UPI Circular proposes to introduce and implement the UPI Mechanism in three phases in the following manner:

**Phase I**: This phase has become applicable from January 1, 2019 until March 31, 2019 or floating of five main board public issues, whichever is later. Subsequently, the timeline for implementation of Phase I was extended till June 30, 2019. Under this phase, a Retail Individual Bidder had the option to submit the Bid cum Application Form with any of the intermediary and use his / her UPI ID for the purpose of blocking of funds. The time duration from public issue closure to listing continued to be six Working Days.

**Phase II**: This phase has become applicable from July 1, 2019 and was to initially continue for a period of three months or floating of five main board public issues, whichever is later. Subsequently, it was decided to extend the timeline for implementation of Phase II until March 31, 2020. Further, as per SEBI circular SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020, the current Phase II of Unified Payments Interface with Application Supported by Blocked Amount is continued till further notice. Under this phase, submission of the ASBA Form by RIIs through Designated Intermediaries (other than SCSBs) to SCSBs for blocking of funds will be discontinued and will be replaced by the UPI payment mechanism. However, the time duration from public issue closure to listing continues to be six Working Days during this phase.

**Phase III**: The commencement period of Phase III is yet to be notified. In this phase, the time duration from public issue closure to listing is proposed to be reduced to three Working Days.

All SCSBs offering facility of making application in public issues shall also provide facility to make application using the UPI Mechanism. The Issuers will be required to appoint one of the SCSBs as a sponsor bank to act as a conduit between the Stock Exchanges and NPCI in order to facilitate collection of requests and / or payment instructions of the Retail Individual Bidders into the UPI mechanism.

For further details, refer to the General Information Document available on the websites of the Stock Exchanges and the Book Running Lead Manager.

# PART A

## **Book Building Procedure**

In terms of Rule 19(2)(b) of the Securities Contracts (Regulation) Rules, 1957, as amended (the "SCRR") read with Regulation 252 of SEBI ICDR Regulations, 2018, the Issue is being made for at least 25% of the post-Issue paid-up Equity Share capital of our Company. The Issue is being made under Regulation 229(2) of Chapter IX of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 via book building process wherein not more than 50% of the Issue shall be allocated on a proportionate basis to QIBs, provided that our Company and may, in consultation with the BRLM, allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations, of which one-third shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation Price. In the event of under-subscription, or non-allocation in the Anchor Investor Portion, the balance Equity Shares shall be added to the QIB Portion. Further, 5% of the QIB Portion (excluding the Anchor Investor Portion) shall be available for allocation on a proportionate basis only to Mutual Funds, and the remainder of the QIB Portion shall be available for allocation on a proportionate basis to all QIBs (other than Anchor Investors), including Mutual Funds, subject to valid Bids being received at or above the Issue Price. Further, not less than 15% of the Issue shall be available for allocation to Retail Individual Investors in accordance with the SEBI ICDR Regulations, subject to valid Bids being received at or above the Issue Price

Subject to valid Bids being received at or above the Issue Price, under subscription, if any, in any category, except the QIB Portion, would be allowed to be met with spill-over from any other category or a combination of categories at the discretion of our Company in



consultation with the BRLM, and the Designated Stock Exchange. However, under-subscription, if any, in the QIB Portion will not be allowed to be met with spill over from other categories or a combination of categories.

The Equity Shares, on Allotment, shall be traded only in the dematerialised segment of the Stock Exchanges.

Investors should note that the Equity Shares will be Allotted to all successful Bidders only in dematerialized form. The Bid cum Application Forms which do not have the details of the Bidders' depository account, including DP ID, Client ID, PAN and UPI ID, as applicable, shall be treated as incomplete and will be rejected. Bidders will not have the option of being Allotted Equity Shares in physical form. However, they may get the Equity Shares rematerialized subsequent to Allotment of the Equity Shares in the Offer, subject to applicable laws.

# **Bid cum Application Form**

Copies of the Bid cum Application Form (other than for Anchor Investors) and the abridged prospectus will be available at the offices of the BRLM, the Designated Intermediaries at Bidding Centres, and Registered Office of our Company. An electronic copy of the Bid cum Application Form will also be available for download on the websites of the NSE, at least one day prior to the Bid/Issue Opening Date.

Copies of the Anchor Investor Application Form will be available at the offices of the BRLM.

All Bidders (other than Anchor Investors) shall mandatorily participate in the Issue only through the ASBA process. ASBA Bidders must provide either (i) the bank account details and authorisation to block funds in the ASBA Form, or (ii) the UPI ID, as applicable, in the relevant space provided in the ASBA Form. The ASBA Forms that do not contain such details are liable to be rejected. Applications made by the RIIs using third party bank account or using third party linked bank account UPI ID are liable for rejection. Anchor Investors are not permitted to participate in the Offer through the ASBA process. ASBA Bidders shall ensure that the Bids are made on ASBA Forms bearing the stamp of the relevant Designated Intermediary, submitted at the relevant Bidding Centres only (except in case of electronic ASBA Forms) and the ASBA Forms not bearing such specified stamp are liable to be rejected. Since the Offer is made under Phase II of the UPI Circulars, ASBA Bidders may submit the ASBA Form in the manner below:

- i. RIIs (other than the RIIs using UPI Mechanism) may submit their ASBA Forms with SCSBs (physically or online, as applicable), or online using the facility of linked online trading, demat and bank account (3 in 1 type accounts), provided by certain brokers.
- ii. RIIs using the UPI Mechanism, may submit their ASBA Forms with the Syndicate, sub-syndicate members, Registered Brokers, RTAs or CDPs, or online using the facility of linked online trading, demat and bank account (3 in 1 type accounts), provided by certain brokers.
- iii. QIBs and NIBs may submit their ASBA Forms with SCSBs, Syndicate, sub-syndicate members, Registered Brokers, RTAs or CDPs.

# Anchor Investors are not permitted to participate in the Offer through the ASBA process.

For Anchor Investors, the Anchor Investor Application Form will be available at the office of the BRLM. ASBA Bidders are also required to ensure that the ASBA Account has sufficient credit balance as an amount equivalent to the full Bid Amount which can be blocked by the SCSB.

The prescribed colour of the Bid cum Application Form for various categories is as follows:

Category	Colour*
Anchor Investor**	[•]
Indian Public / eligible NRI's applying on a non-repatriation basis (ASBA)	
Non-Residents including eligible NRI's, FPI's, FIIs, FVCIs, etc. applying on a repatriation basis (ASBA)	

<sup>\*</sup>Excluding Electronic Bid cum Application Form

<sup>\*\*</sup> Bid cum application for Anchor Investor shall be made available at the Office of the BRLM.



Designated Intermediaries (other than SCSBs) after accepting Bid Cum Application Form submitted by RIIs (without using UPI for payment), NIIs and QIBs shall capture and upload the relevant details in the electronic bidding system of stock exchange(s) and shall submit/deliver the Bid Cum Application Forms to respective SCSBs where the Bidders has a bank account and shall not submit it to any non-SCSB Bank.

Further, for applications submitted to designated intermediaries (other than SCSBs), with use of UPI for payment, after accepting the Bid Cum Application Form, respective intermediary shall capture and upload the relevant application details, including UPI ID, in the electronic bidding system of stock exchange(s).

Bidders shall only use the specified Bid Cum Application Form for making an Application in terms of the Draft Red Herring Prospectus.

The Bid Cum Application Form shall contain information about the Bidder and the price and the number of Equity Shares that the Bidders wish to apply for. Bid Cum Application Forms downloaded and printed from the websites of the Stock Exchange shall bear a system generated unique application number. Bidders are required to ensure that the ASBA Account has sufficient credit balance as an amount equivalent to the full Application Amount can be blocked by the SCSB or Sponsor Bank at the time of submitting the Application.

An Investor, intending to subscribe to this Issue, shall submit a completed Bid Cum Application form to any of the following intermediaries (Collectively called – Designated Intermediaries")

Sr. No.	Designated Intermediaries
1.	An SCSB, with whom the bank account to be blocked, is maintained
2.	A syndicate member (or sub-syndicate member)
3.	A stock broker registered with a recognized stock exchange (and whose name is mentioned on the website of the stock
	exchange as eligible for this activity) ('broker')
4.	A depository participant ('DP') (whose name is mentioned on the website of the stock exchange as eligible for this activity)
5.	A registrar to an issue and share transfer agent ('RTA') (whose name is mentioned on the website of the stock exchange as
	eligible for this activity)

Retails investors submitting application with any of the entities at (ii) to (v) above (hereinafter referred as "Intermediaries"), and intending to use UPI, shall also enter their UPI ID in the Bid cum Application Form.

The aforesaid intermediary shall, at the time of receipt of application, give an acknowledgement to investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the Bid cum Application Form, in physical or electronic mode, respectively.

The upload of the details in the electronic bidding system of stock exchange will be done by:

For Applications submitted by	After accepting the form, SCSB shall capture and upload the relevant details in the electronic
Investors to SCSB:	bidding system as specified by the stock exchange and may begin blocking funds available in
	the bank account specified in the form, to the extent of the application money specified.
For applications submitted by	After accepting the Bid cum Application Form, respective Intermediary shall capture and
investors to intermediaries	upload the relevant details in the electronic bidding system of the stock exchange. Post
other than SCSBs:	uploading, they shall forward a schedule as per prescribed format along with the Bid cum
	Application Forms to designated branches of the respective SCSBs for blocking of funds within
	one day of closure of Issue.
For applications submitted	After accepting the Bid cum Application Form, respective intermediary shall capture and
by investors to intermediaries	upload the relevant application details, including UPI ID, in the electronic bidding system of
other than SCSBs with use of	stock exchange.
<b>UPI for payment:</b>	Stock exchange shall share application details including the UPI ID with sponsor bank on a
	continuous basis, to enable sponsor bank to initiate mandate request on investors for blocking of
	funds.
	Sponsor bank shall initiate request for blocking of funds through NPCI to investor. Investor to



accept mandate request for blocking of funds, on his/her mobile application, associated with UPI ID linked bank account.

Stock exchange shall validate the electronic bid details with depository's records for DP ID/Client ID and PAN, on a real-time basis and bring the inconsistencies to the notice of intermediaries concerned, for rectification and re-submission within the time specified by stock exchange.

Stock exchange shall allow modification of selected fields viz. DP ID/Client ID or Pan ID (Either DP ID/Client ID or Pan ID can be modified but not BOTH), Bank code and Location code, in the bid details already uploaded.

Upon completion and submission of the Bid Cum Application Form to Application Collecting intermediaries, the Bidders are deemed to have authorized our Company to make the necessary changes in the Draft Red Herring Prospectus, without prior or subsequent notice of such changes to the Bidders.

# **Availability of Draft Red Herring Prospectus and Bid cum Application Forms**

Copies of the Bid cum Application Form and the abridged prospectus will be available at the offices of the BRLM, the Designated Intermediaries at Bidding Centres, and Registered Office of our Company. An electronic copy of the Bid cum Application Form will also be available for download on the websites of SCSBs (via Internet Banking) and NSE (www.nseindia.com) at least one day prior to the Bid/Issue Opening Date.

Bid cum application for Anchor Investor shall be made available at the Office of the BRLM.

#### Who can Bid?

Each Bidder should check whether it is eligible to apply under applicable law, rules, regulations, guidelines and policies.

Furthermore, certain categories of Bidders, such as NRIs, FPIs and FVCIs may not be allowed to apply in the Issue or to hold Equity Shares, in excess of certain limits specified under applicable law. Bidders are requested to refer to the DRHP for more details.

Subject to the above, an illustrative list of Bidders is as follows:

- a) Indian nationals' resident in India who are not incompetent to contract under the Indian Contract Act, 1872, as amended, in single or as a joint application and minors having valid Demat account as per Demographic Details provided by the Depositories. Furthermore, based on the information provided by the Depositories, our Company shall have the right to accept the Applications belonging to an account for the benefit of minor (under guardianship);
- b) Hindu Undivided Families or HUFs, in the individual name of the Karta. The Bidder should specify that the application is being made in the name of the HUF in the Bid Cum Application Form as follows: —Name of Sole or First Bidder: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Kartal. Applications by HUFs would be considered at par with those from individuals;
- c) Companies, corporate bodies and societies registered under the applicable laws in India and authorized to invest in the Equity Shares under their respective constitutional and charter documents;
- d) Mutual Funds registered with SEBI;
- e) Eligible NRIs on a repatriation basis or on a non-repatriation basis, subject to applicable laws. NRIs other than Eligible NRIs are not eligible to participate in this Issue;
- f) Indian Financial Institutions, scheduled commercial banks, regional rural banks, co-operative banks (subject to RBI permission, and the SEBI Regulations and other laws, as applicable);
- g) FPIs other than Category III FPI; VCFs and FVCIs registered with SEBI;
- h) Limited Liability Partnerships (LLPs) registered in India and authorized to invest in equity shares;
- i) Sub-accounts of FIIs registered with SEBI, which are foreign corporate or foreign individuals only under the Non-Institutional Bidder 's category;
- j) Venture Capital Funds and Alternative Investment Fund (I) registered with SEBI; State Industrial Development Corporations;
- k) Foreign Venture Capital Investors registered with the SEBI;
- 1) Trusts/societies registered under the Societies Registration Act, 1860, as amended, or under any other law relating to Trusts and



- who are authorized under their constitution to hold and invest in equity shares;
- m) Scientific and/or Industrial Research Organizations authorized to invest in equity shares;
- n) Insurance Companies registered with Insurance Regulatory and Development Authority, India;
- o) Provident Funds with minimum corpus of Rs. 25 Crores and who are authorized under their constitution to hold and invest in equity shares;
- p) Pension Funds and Pension Funds with minimum corpus of Rs. 25 Crores and who are authorized under their constitution to hold and invest in equity shares;
- q) National Investment Fund set up by Resolution no. F. No. 2/3/2005-DDII dated November 23, 2005 of Government of India published in the Gazette of India;
- r) Multilateral and bilateral development financial institution;
- s) Eligible QFIs;
- t) Insurance funds set up and managed by army, navy or air force of the Union of India;
- u) Insurance funds set up and managed by the Department of Posts, India;
- v) Any other person eligible to apply in this Issue, under the laws, rules, regulations, guidelines and policies applicable to them.

# Applications not to be made by:

- 1. Minors (except through their Guardians)
- 2. Partnership firms or their nominations
- 3. Foreign Nationals (except NRIs)
- 4. Overseas Corporate Bodies

As per the existing regulations, OCBs are not eligible to participate in this Issue. The RBI has however clarified in its circular, A.P. (DIR Series) Circular No. 44, dated December 8, 2003 that OCBs which are incorporated and are not under the adverse notice of the RBI are permitted to undertake fresh investments as 138 incorporated non-resident entities in terms of Regulation 5(1) of RBI Notification No.20/2000-RB dated May 3, 2000 under FDI Scheme with the prior approval of Government if the investment is through Government Route and with the prior approval of RBI if the investment is through Automatic Route on case by case basis. OCBs may invest in this Issue provided it obtains a prior approval from the RBI. On submission of such approval along with the Bid cum Application Form, the OCB shall be eligible to be considered for share allocation.

#### MAXIMUM AND MINIMUM APPLICATION SIZE

#### 1. For Retail Individual Bidders

The Application must be for a minimum of [●] Equity Shares and in multiples of [●] Equity Shares thereafter, so as to ensure that the Application Price payable by the Bidder does not exceed Rs. 2,00,000. In case of revision of Applications, the Retail Individual Bidders have to ensure that the Application Price does not exceed Rs. 2,00,000.

# 2. For Other than Retail Individual Bidders (Non-Institutional Bidders and QIBs):

The Application must be for a minimum of such number of Equity Shares that the Application Amount exceeds Rs. 2,00,000 and in multiples of [●] Equity Shares thereafter. An Application cannot be submitted for more than the Net Issue Size. However, the maximum Application by a QIB investor should not exceed the investment limits prescribed for them by applicable laws. Under existing SEBI Regulations, a QIB Bidder cannot withdraw its Application after the Issue Closing Date and is required to pay 100% QIB Margin upon submission of Application.

In case of revision in Applications, the Non-Institutional Bidders, who are individuals, have to ensure that the Application Amount is greater than Rs. 2,00,000 for being considered for allocation in the Non-Institutional Portion.

Bidders are advised to ensure that any single Application from them does not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or regulation or as specified in this Draft Red Herring Prospectus.



The above information is given for the benefit of the Bidders. The Company and the BRLMs are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Draft Red Herring Prospectus. Bidders are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws or regulations.

#### METHOD OF BIDDING PROCESS

Our Company in consultation with the BRLM will decide the Price Band and the minimum Bid lot size for the Issue and the same shall be advertised in all editions of the English national newspaper [•], all editions of Hindi national newspaper [•] and Indore Edition of Regional newspaper [•] where the registered office of the company is situated, each with wide circulation at least two Working Days prior to the Bid / Issue Opening Date. The BRLM and the SCSBs shall accept Bids from the Bidders during the Bid / Issue Period.

- a) The Bid / Issue Period shall be for a minimum of three Working Days and shall not exceed 10 Working Days. The Bid / Issue Period maybe extended, if required, by an additional three Working Days, subject to the total Bid / Issue Period not exceeding 10 Working Days. Any revision in the Price Band and the revised Bid / Issue Period, if applicable, will be published in all editions of the English national newspaper [•], all editions of Hindi national newspaper [•] and Indore Edition of Regional newspaper [•] where the registered office of the company is situated, each with wide circulation and also by indicating the change on the websites of the Book Running Lead Manager.
- b) During the Bid/ Issue Period, Retail Individual Bidders, should approach the BRLM or their authorized agents to register their Bids. The BRLM shall accept Bids from Anchor Investors and ASBA Bidders in Specified Cities and it shall have the right to vet the Bids during the Bid/ Issue Period in accordance with the terms of the Red Herring Prospectus. ASBA Bidders should approach the Designated Branches or the BRLM (for the Bids to be submitted in the Specified Cities) to register their Bids.
- c) Each Bid cum Application Form will give the Bidder the choice to Bid for up to three optional prices (for details refer to the paragraph titled "Bids at Different Price Levels and Revision of Bids" below) within the Price Band and specify the demand (i.e., the number of Equity Shares Bid for) in each option. The price and demand options submitted by the Bidder in the Bid cum Application Form will be treated as optional demands from the Bidder and will not be cumulated. After determination of the Issue Price, the maximum number of Equity Shares Bid for by a Bidder/Applicant at or above the Issue Price will be considered for allocation/Allotment and the rest of the Bid(s), irrespective of the Bid Amount, will become automatically invalid.
- d) The Bidder / Applicant cannot Bid through another Bid cum Application Form after Bids through one Bid cum Application Form have been submitted to a BRLM or the SCSBs. Submission of a second Bid cum Application Form to either the same or to another BRLM or SCSB will be treated as multiple Bid and is liable to be rejected either before entering the Bid into the electronic bidding system, or at any point of time prior to the allocation or Allotment of Equity Shares in this Issue. However, the Bidder can revise the Bid through the Revision Form, the procedure for which is detailed under the paragraph "Buildup of the Book and Revision of Bids".
- e) Except in relation to the Bids received from the Anchor Investors, the BRLM/the SCSBs will enter each Bid option into the electronic bidding system as a separate Bid and generate a Transaction Registration Slip, ("TRS"), for each price and demand option and give the same to the Bidder. Therefore, a Bidder can receive up to three TRSs for each Bid cum Application Form
- f) The BRLM shall accept the Bids from the Anchor Investors during the Anchor Investor Bid/ Issue Period i.e. one working day prior to the Bid/ Issue Opening Date. Bids by QIBs under the Anchor Investor Portion and the QIB Portion shall not be considered as multiple Bids.
- Along with the Bid cum Application Form, Anchor Investors will make payment in the manner described in "Escrow Mechanism Terms of payment and payment into the Escrow Accounts" in the section "Issue Procedure" beginning on page 241 of this Draft Red Herring Prospectus
- h) Upon receipt of the Bid cum Application Form, submitted whether in physical or electronic mode, the Designated Branch of the SCSB shall verify if sufficient funds equal to the Bid Amount are available in the ASBA Account, as mentioned in the Bid cum Application Form prior to uploading such Bids with the Stock Exchange.



- i) If sufficient funds are not available in the ASBA Account, the Designated Branch of the SCSB shall reject such Bids and shall not upload such Bids with the Stock Exchange.
- j) If sufficient funds are available in the ASBA Account, the SCSB shall block an amount equivalent to the Bid Amount mentioned in the Bid cum Application Form and will enter each Bid option into the electronic bidding system as a separate Bid and generate a TRS for each price and demand option. The TRS shall be furnished to the ASBA Bidder on request.
- k) The Bid Amount shall remain blocked in the aforesaid ASBA Account until finalisation of the Basis of Allotment and consequent transfer of the Bid Amount against the Allotted Equity Shares to the Public Issue Account, or until withdrawal/failure of the Issue or until withdrawal/rejection of the Bid cum Application Form, as the case may be. Once the Basis of Allotment is finalized, the Registrar to the Issue shall send an appropriate request to the SCSB for unblocking the relevant ASBA Accounts and for transferring the amount allocable to the successful Bidders to the Public Issue Account. In case of withdrawal/failure of the Issue, the blocked amount shall be unblocked on receipt of such information from the Registrar to the Issue.

#### BIDS AT DIFFERENT PRICE LEVELS AND REVISION OF BIDS

- a. Our Company in consultation with the BRLM, and without the prior approval of, or intimation, to the Bidders, reserves the right to revise the Price Band during the Bid/ Issue Period, provided that the Cap Price shall be less than or equal to 120% of the Floor Price and the Floor Price shall not be less than the face value of the Equity Shares. The revision in Price Band shall not exceed 20% on the either side i.e. the floor price can move up or down to the extent of 20% of the floor price disclosed. If the revised price band decided, falls within two different price bands than the minimum application lot size shall be decided based on the price band in which the higher price falls into.
- b. Our Company in consultation with the BRLM, will finalize the Issue Price within the Price Band, without the prior approval of, or intimation, to the Bidders.
- c. The Bidders can Bid at any price within the Price Band. The Bidder has to Bid for the desired number of Equity Shares at a specific price. Retail Individual Bidders may Bid at the Cut-off Price. However, bidding at the Cut-off Price is prohibited for QIB and Non-Institutional Bidders and such Bids from QIB and Non-Institutional Bidders shall be rejected.
- d. Retail Individual Bidders, who Bid at Cut-off Price agree that they shall purchase the Equity Shares at any price within the Price Band. Retail Individual Bidders shall submit the Bid cum Application Form along with a cheque/demand draft for the Bid Amount based on the Cap Price with the Syndicate. In case of ASBA Bidders (excluding Non-Institutional Bidders and QIB Bidders) bidding at Cut-off Price, the ASBA Bidders shall instruct the SCSBs to block an amount based on the Cap Price.
- e. The price of the specified securities offered to an anchor investor shall not be lower than the price offered to other Bidders.

# Participation by Associates /Affiliates of BRLM and the Syndicate Members

The BRLM and the Syndicate Members, if any, shall not be allowed to purchase in this Issue in any manner, except towards fulfilling their underwriting obligations. However, the associates and affiliates of the BRLM and the Syndicate Members, if any, may subscribe the Equity Shares in the Issue, either in the QIB Category or in the Non-Institutional Category as may be applicable to such Bidders, where the allocation is on a proportionate basis and such subscription may be on their own account or on behalf of their clients.

Neither the BRLM nor any persons related to the BRLM (other than Mutual Funds sponsored by entities related to the BRLM), Promoters and Promoter Group can apply in the Issue under the Anchor Investor Portion.

#### Option to Subscribe in the Issue

- a. As per Section 29(1) of the Companies Act 2013, allotment of Equity Shares shall be made in dematerialized form only. Investors will not have the option of getting allotment of specified securities in physical form.
- b. The Equity Shares, on allotment, shall be traded on the Stock Exchange in demat segment only.



c. A single application from any investor shall not exceed the investment limit/minimum number of Equity Shares that can be held by him/her/it under the relevant regulations/statutory guidelines and applicable law.

#### **Information for the Bidders:**

- 1. Our Company and the Book Running Lead Manager shall declare the Issue Opening Date and Issue Closing Date in the Red Herring Prospectus to be registered with the RoC and also publish the same in two national newspapers (one each in English and Hindi) and in a regional newspaper with wide circulation. This advertisement shall be in prescribed format.
- 2. Our Company will file the Red Herring Prospectus with the RoC at least 3 (three) working days before the Issue Opening Date.
- 3. Copies of the Bid Cum Application Form along with Abridge Prospectus and copies of the Red Herring Prospectus will be available with the, the Book Running Lead Manager, the Registrar to the Issue, and at the Registered Office of our Company. Electronic Bid Cum Application Forms will also be available on the websites of the Stock Exchange.
- 4. Any Bidder who would like to obtain the Draft Red Herring Prospectus/ Red Herring Prospectus and/ or the Bid Cum Application Form can obtain the same from our Registered Office.
- 5. Bidders who are interested in subscribing for the Equity Shares should approach Designated Intermediaries to register their applications.
- 6. Bid Cum Application Forms submitted directly to the SCSBs should bear the stamp of the SCSBs and/or the Designated Branch, or the respective Designated Intermediaries. Bid Cum Application Form submitted by Bidders whose beneficiary account is inactive shall be rejected.
- 7. The Bid Cum Application Form can be submitted either in physical or electronic mode, to the SCSBs with whom the ASBA Account is maintained, or other Designated Intermediaries (Other than SCSBs). SCSBs may provide the electronic mode of collecting either through an internet enabled collecting and banking facility or such other secured, electronically enabled mechanism for applying and blocking funds in the ASBA Account. The Retail Individual Bidders has to apply only through UPI Channel, they have to provide the UPI ID and validate the blocking of the funds and such Bid Cum Application Forms that do not contain such details are liable to be rejected.
- 8. Bidders applying directly through the SCSBs should ensure that the Bid Cum Application Form is submitted to a Designated Branch of SCSB, where the ASBA Account is maintained. Applications submitted directly to the SCSB's or other Designated Intermediaries (Other than SCSBs), the relevant SCSB, shall block an amount in the ASBA Account equal to the Application Amount specified in the Bid Cum Application Form, before entering the ASBA application into the electronic system.
- 9. Except for applications by or on behalf of the Central or State Government and the Officials appointed by the courts and by investors residing in the State of Sikkim, the Bidders, or in the case of application in joint names, the first Bidder (the first name under which the beneficiary account is held), should mention his/her PAN allotted under the Income Tax Act. In accordance with the SEBI Regulations, the PAN would be the sole identification number for participating transacting in the securities market, irrespective of the amount of transaction. Any Bid Cum Application Form without PAN is liable to be rejected. The demat accounts of Bidders for whom PAN details have not been verified, excluding person resident in the State of Sikkim or persons who may be exempted from specifying their PAN for transacting in the securities market, shall be "suspended for credit" and no credit of Equity Shares pursuant to the Issue will be made into the accounts of such Bidders.
- 10. The Bidders may note that in case the PAN, the DP ID and Client ID mentioned in the Bid Cum Application Form and entered into the electronic collecting system of the Stock Exchange Designated Intermediaries do not match with PAN, the DP ID and Client ID available in the Depository database, the Bid Cum Application Form is liable to be rejected.

#### **BIDS BY ANCHOR INVESTORS:**

Our Company in consultation with the BRLM, may consider participation by Anchor Investors in the Issue for up to 60% of the QIB Portion in accordance with the SEBI Regulations. Only QIBs as defined in Regulation 2(1)(ss) of the SEBI Regulations and not otherwise excluded pursuant to Schedule XIII of the SEBI Regulations are eligible to invest. The QIB Portion will be reduced in



proportion to allocation under the Anchor Investor Portion. In the event of under subscription in the Anchor Investor Portion, the balance Equity Shares will be added to the QIB Portion. In accordance with the SEBI Regulations, the key terms for participation in the Anchor Investor Portion are provided below.

- 1) Anchor Investor Bid cum Application Forms will be made available for the Anchor Investors at the offices of the BRLM.
- 2) The Bid must be for a minimum of such number of Equity Shares so that the Bid Amount is at least Rs.200.00 lakhs. A Bid cannot be submitted for over 60% of the QIB Portion. In case of a Mutual Fund, separate Bids by individual schemes of a Mutual Fund will be aggregated to determine the minimum application size of Rs.200.00 lakhs
- 3) One-third of the Anchor Investor Portion will be reserved for allocation to domestic Mutual Funds.
- 4) Bidding for Anchor Investors will open one Working Day before the Bid/ Issue Opening Date and be completed on the same day.
- 5) Our Company in consultation with the BRLM, will finalize allocation to the Anchor Investors on a discretionary basis, provided that the minimum and maximum number of Allottees in the Anchor Investor Portion will be, as mentioned below:
  - where allocation in the Anchor Investor Portion is up to Rs. 200.00 Lakhs, maximum of 2 (two) Anchor Investors.
  - where the allocation under the Anchor Investor Portion is more than 200.00 Lakhs but upto Rs. 2500.00 Lakhs, minimum of 2 (two) and maximum of 15 (fifteen) Anchor Investors, subject to a minimum Allotment of Rs. 100.00 Lakhs per Anchor Investor; and
  - where the allocation under the Anchor Investor portion is more than Rs. 2500.00 Lakhs:(i)minimum of 5 (five) and maximum of 15 (fifteen) Anchor Investors for allocation upto Rs. 2500.00 Lakhs; and (ii) an additional 10 Anchor Investors for every additional allocation of Rs. 2500.00 Lakhs or part thereof in the Anchor Investor Portion; subject to a minimum Allotment of Rs. 100.00 Lakhs per Anchor Investor.
- 6) Allocation to Anchor Investors will be completed on the Anchor Investor Bid/ Issue Period. The number of Equity Shares allocated to Anchor Investors and the price at which the allocation is made will be made available in the public domain by the BRLM before the Bid/Issue Opening Date, through intimation to the Stock Exchange.
- 7) Anchor Investors cannot withdraw or lower the size of their Bids at any stage after submission of the Bid.
- 8) If the Issue Price is greater than the Anchor Investor Allocation Price, the additional amount being the difference between the Issue Price and the Anchor Investor Allocation Price will be payable by the Anchor Investors within 2 (two) Working Days from the Bid/ Issue Closing Date. If the Issue Price is lower than the Anchor Investor Allocation Price, Allotment to successful Anchor Investors will be at the higher price, i.e., the Anchor Investor Issue Price.
- 9) At the end of each day of the bidding period, the demand including allocation made to anchor investors, shall be shown graphically on the bidding terminals of syndicate members and website of stock exchange offering electronically linked transparent bidding facility, for information of public.
- 10) 50% of the Equity Shares Allotted to Anchor Investors in the Anchor Investor Portion shall be locked in for a period of 90 days from the date of Allotment, while the remaining 50% of the Equity Shares Allotted to Anchor Investors in the Anchor Investor Portion shall be locked in for a period of 30 days from the date of Allotment.
- 11) The BRLM, our Promoters, Promoter Group or any person related to them (except for Mutual Funds sponsored by entities related to the BRLM) will not participate in the Anchor Investor Portion. The parameters for selection of Anchor Investors will be clearly identified by the BRLM and made available as part of the records of the BRLM for inspection by SEBI.
- 12) Bids made by QIBs under both the Anchor Investor Portion and the QIB Portion will not be considered multiple Bids.
- 13) Anchor Investors are not permitted to Bid in the Issue through the ASBA process.



#### **BIDS BY ELIGIBLE NRI'S:**

Eligible NRIs may obtain copies of Bid cum Application Form from the offices of the BRLM and the Designated Intermediaries. Eligible NRI Bidders bidding on a repatriation basis by using the Non-Resident Forms should authorize their SCSB to block their Non-Resident External ("NRE") accounts, or Foreign Currency Non-Resident ("FCNR") ASBA Accounts, and eligible NRI Bidders bidding on a non-repatriation basis by using Resident Forms should authorize their SCSB to block their Non-Resident Ordinary ("NRO") accounts for the full Bid Amount, at the time of the submission of the Bid cum Application Form.

Eligible NRIs bidding on non-repatriation basis are advised to use the Bid cum Application Form for residents (white in colour).

Eligible NRIs bidding on a repatriation basis are advised to use the Bid cum Application Form meant for Non-Residents (blue in colour).

#### **BIDS BY FPI INCLUDING FII'S:**

In terms of the SEBI FPI Regulations, any qualified foreign investor or FII who holds a valid certificate of registration from SEBI shall be deemed to be an FPI until the expiry of the block of three years for which fees have been paid as per the SEBI FII Regulations. An FII or a sub-account may participate in this Issue, in accordance with Schedule 2 of the FEMA Regulations, until the expiry of its registration with SEBI as an FII or a sub-account. An FII shall not be eligible to invest as an FII after registering as an FPI under the SEBI FPI Regulations.

In case of Bids made by FPIs, a certified copy of the certificate of registration issued by the designated depository participant under the FPI Regulations is required to be attached to the Bid cum Application Form, failing which our Company reserves the right to reject any Bid without assigning any reason. An FII or subaccount may, subject to payment of conversion fees under the SEBI FPI Regulations, participate in the Issue, until the expiry of its registration as a FII or sub-account, or until it obtains a certificate of registration as FPI, whichever is earlier. Further, in case of Bids made by SEBI-registered FIIs or sub-accounts, which are not registered as FPIs, a certified copy of the certificate of registration as an FII issued by SEBI is required to be attached to the Bid cum Application Form, failing which our Company reserves the right to reject any Bid without assigning any reason.

In terms of the SEBI FPI Regulations, the Issue of Equity Shares to a single FPI or an investor group (which means the same set of ultimate beneficial owner(s) investing through multiple entities) must be below 10% of our post-Issue Equity Share capital. Further, in terms of the FEMA Regulations, the total holding by each FPI shall be below 10% of the total paid-up Equity Share capital of our Company and the total holdings of all FPIs put together shall not exceed 24% of the paid-up Equity Share capital of our Company. The aggregate limit of 24% may be increased up to the sectorial cap by way of a resolution passed by the Board of Directors followed by a special resolution passed by the Shareholders of our Company and subject to prior intimation to RBI. In terms of the FEMA Regulations, for calculating the aggregate holding of FPIs in a company, holding of all registered FPIs as well as holding of FIIs (being deemed FPIs) shall be included. The existing individual and aggregate investment limits an FII or sub account in our Company is 10% and 24% of the total paid-up Equity Share capital of our Company, respectively.

FPIs are permitted to participate in the Issue subject to compliance with conditions and restrictions which may be specified by the Government from time to time.

Subject to compliance with all applicable Indian laws, rules, regulations, guidelines and approvals in terms of Regulation 22 of the SEBI FPI Regulations, an FPI, other than Category III foreign portfolio and unregulated broad based funds, which are classified as Category II foreign portfolio investor by virtue of their investment manager being appropriately regulated, may issue or otherwise deal in offshore derivative instruments (as defined under the SEBI FPI Regulations as any instrument, by whatever name called, which is issued overseas by an FPI against securities held by it that are listed or proposed to be listed on any recognized stock exchange in India, as its underlying) directly or indirectly, only in the event (i) such offshore derivative instruments are issued only to persons who are regulated by an appropriate regulatory authority; and (ii) such offshore derivative instruments are issued after compliance with know your client norms. An FPI is also required to ensure that no further issue or transfer of any offshore derivative instrument is made by or on behalf of it to any persons that are not regulated by an appropriate foreign regulatory authority.

FPIs who wish to participate in the Issue are advised to use the Bid cum Application Form for Non-Residents (blue in colour).



### BIDS BY SEBI REGISTERED VCF'S, AIF'S AND FVCI'S:

The SEBI FVCI Regulations and the SEBI AIF Regulations inter-alia prescribe the investment restrictions on the VCFs, FVCIs and AIFs registered with SEBI. Further, the SEBI AIF Regulations prescribe, among others, the investment restrictions on AIF's.

The holding by any individual VCF registered with SEBI in one venture capital undertaking should not exceed 25% of the corpus of the VCF. Further, VCFs and FVCIs can invest only up to 33.33% of the investible funds by way of subscription to an initial public offering.

The category I and II AIFs cannot invest more than 25% of the corpus in one Investee Company. A category III AIF cannot invest more than 10% of the corpus in one Investee Company. A venture capital fund registered as a category I AIF, as defined in the SEBI AIF Regulations, cannot invest more than 1/3rd of its corpus by way of subscription to an initial public offering of a venture capital undertaking. Additionally, the VCFs which have not re-registered as an AIF under the SEBI AIF Regulations shall continue to be regulated by the VCF Regulation until the existing fund or scheme managed by the fund is wound up and such funds shall not launch any new scheme after the notification of the SEBI AIF Regulations.

All FIIs and FVCIs should note that refunds, dividends and other distributions, if any, will be payable in Indian Rupees only and net of Bank charges and commission.

Our Company or the BRLM will not be responsible for loss, if any, incurred by the Bidder on account of conversion of foreign currency.

There is no reservation for Eligible NRIs, FPIs and FVCIs and all Bidders will be treated on the same basis with other categories for the purpose of allocation.

#### **BIDS BY HUFS**

Hindu Undivided Families or HUFs, in the individual name of the Karta. The Bidder should specify that the Application is being made in the name of the HUF in the Bid cum Application Form as follows: "Name of sole or first Applicant: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Karta". Bid cum Applications by HUFs may be considered at par with Bid cum Applications from individuals.

## **BIDS BY MUTUAL FUNDS:**

No Mutual Fund scheme shall invest more than 10% of its net asset value in equity shares or equity related instruments of any single company provided that the limit of 10% shall not be applicable for investments in index funds or sector or industry specific funds. No Mutual Fund under all its schemes should own more than 10% of any company's paid-up share capital carrying voting rights.

With respect to Bids by Mutual Funds, a certified copy of their SEBI registration certificate must be lodged with the Bid cum Application Form. Failing this, our Company reserves the right to accept or reject any Bid cum Application in whole or in part, in either case, without assigning any reason thereof.

In case of a mutual fund, a separate Bid cum Application can be made in respect of each scheme of the mutual fund registered with SEBI and such Applications in respect of more than one scheme of the mutual fund will not be treated as multiple applications provided that the Bids clearly indicate the scheme concerned for which the Bids has been made.

The Bids made by the asset management companies or custodians of Mutual Funds shall specifically state the names of the concerned schemes for which the Applications are made.

## BIDS BY SYSTEMATICALLY IMPORTANT NON BANKING FINANCIAL COMPANIES

In case of Applications made by Systemically Important Non-Banking Financial Companies, a certified copy of the certificate of registration issued by the RBI, a certified copy of its last audited financial statements on a standalone basis and a net worth certificate from its statutory auditor(s), must be attached to the Bid cum Application Form. Failing this, our Company reserve the right to reject any Application, without assigning any reason thereof. Systemically Important Non-Banking Financial Companies participating in the Issue shall comply with all applicable legislations, regulations, directions, guidelines and circulars issued by RBI from time to time.



#### BIDS BY LIMITED LIABILITY PARTNERSHIPS:

In case of Bids made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Bid cum Application Form. Failing this, our Company reserves the right to reject any bid without assigning any reason thereof. Limited liability partnerships can participate in the Issue only through the ASBA process.

## **BIDS BY INSURANCE COMPANIES:**

In case of Bids made by insurance companies registered with the IRDA, a certified copy of certificate of registration issued by IRDA must be attached to the Bid cum Application Form. Failing this, our Company reserves the right to reject any Bid by Insurance Companies without assigning any reason thereof. The exposure norms for insurers, prescribed under the Insurance Regulatory and Development Authority (Investment) Regulations, 2000, as amended, are broadly set forth below:

- 1) equity shares of a company: the least of 10% of the investee company's subscribed capital (face value) or 10% of the respective fund in case of life insurer or 10% of investment assets in case of general insurer or reinsurer;
- 2) the entire group of the investee company: not more than 15% of the respective fund in case of a life insurer or 15% of investment assets in case of a general insurer or reinsurer or 15% of the investment assets in all companies belonging to the group, whichever is lower; and
- 3) the industry sector in which the investee company belong to: not more than 15% of the fund of a life insurer or a general insurer or a reinsurer or 15% of the investment asset, whichever is lower.

The maximum exposure limit, in the case of an investment in equity shares, cannot exceed the lower of an amount of 10% of the investment assets of a life insurer or general insurer and the amount calculated under (1), (2) and (3) above, as the case may be. Insurance companies participating in this Issue shall comply with all applicable regulations, guidelines and circulars issued by IRDAI from time to time.

## **BIDS UNDER POWER OF ATTORNEY:**

In case of Bids made pursuant to a power of attorney or by limited companies, corporate bodies, registered societies, FIIs, Mutual Funds, insurance companies and provident funds with a minimum corpus of ₹ 2500 Lakhs (subject to applicable law) and pension funds with a minimum corpus of ₹2500 Lakhs, a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, along with a certified copy of the memorandum of association and articles of association and/or bye laws must be lodged along with the Bid cum Application Form. Failing this, our Company reserves the right to accept or reject any Bid in whole or in part, in either case, without assigning any reasons thereof. In addition to the above, certain additional documents are required to be submitted by the following entities:

- a) With respect to Bids by FIIs and Mutual Funds, a certified copy of their SEBI registration certificate must be lodged along with the Bid cum Application Form.
- b) With respect to Bids by insurance companies registered with the Insurance Regulatory and Development Authority, in addition to the above, a certified copy of the certificate of registration issued by the Insurance Regulatory and Development Authority must be lodged along with the Bid cum Application Form.
- c) With respect to Bids made by provident funds with a minimum corpus of ₹ 2500 Lakhs (subject to applicable law) and pension funds with a minimum corpus of ₹ 2500 Lakhs, a certified copy of a certificate from a chartered accountant certifying the corpus of the provident fund/pension fund must be lodged along with the Bid cum Application Form.
- d) With respect to Bids made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Bid cum Application Form
- e) Our Company in consultation with the BRLM in their absolute discretion, reserves the right to relax the above condition of simultaneous lodging of the power of attorney along with the Bid cum Application form, subject to such terms and conditions that our Company and the BRLM may deem fit.

The above information is given for the benefit of the Bidders. Our Company, the BRLM and the Syndicate Members are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of the Draft Red Herring Prospectus. Bidders are advised to make their independent investigations and Bidders are advised to ensure that any single Bid from



them does not exceed the applicable investment limits or maximum number of Equity Shares that can be held by them under applicable law or regulation or as specified in the Draft Red Herring Prospectus.

#### **BIDS BY PROVIDENT FUNDS / PENSION FUNDS:**

In case of Bids made by provident funds with minimum corpus of ₹ 25 Crore (subject to applicable law) and pension funds with minimum corpus of ₹ 25 Crore, a certified copy of certificate from a chartered accountant certifying the corpus of the provident fund/pension fund must be lodged along with the Bid cum Application Form. Failing this, the Company reserves the right to accept or reject any bid in whole or in part, in either case, without assigning any reason thereof.

#### **BIDS BY BANKING COMPANY:**

In case of Bids made by banking companies registered with RBI, certified copies of: (i) the certificate of registration issued by RBI, and (ii) the approval of such banking company's investment committee are required to be attached to the Bid cum Application Form, failing which our Company reserves the right to reject any Bid by a banking company without assigning any reason.

The investment limit for banking companies in non-financial services companies as per the Banking Regulation Act, 1949, as amended (the "Banking Regulation Act"), and the Reserve Bank of India (Financial Services provided by Banks) Directions, 2016, is 10% of the paid-up share capital of the investee company not being its subsidiary engaged in non-financial services or 10% of the banks' own paid-up share capital and reserves, whichever is lower. However, a banking company would be permitted to invest in excess of 10% but not exceeding 30% of the paid-up share capital of such investee company if (i) the investee company is engaged in non-financial activities permitted for banks in terms of Section 6(1) of the Banking Regulation Act, or (ii) the additional acquisition is through restructuring of debt / corporate debt restructuring / strategic debt restructuring, or to protect the banks' interest on loans / investments made to a company. The bank is required to submit a time bound action plan for disposal of such shares within a specified period to RBI. A banking company would require a prior approval of RBI to make (i) investment in a subsidiary and a financial services company that is not a subsidiary (with certain exception prescribed), and (ii) investment in a nonfinancial services company in excess of 10% of such investee company's paid up share capital as stated in 5(a)(v)(c)(i) of the Reserve Bank of India (Financial Services provided by Banks) Directions, 2016.

#### **BIDS BY SCSB'S:**

SCSBs participating in the Issue are required to comply with the terms of the SEBI circulars dated September 13, 2012 and January 2, 2013. Such SCSBs are required to ensure that for making Bid cum Applications on their own account using ASBA, they should have a separate account in their own name with any other SEBI registered SCSBs. Further, such account shall be used solely for the purpose of making Bid cum application in public issues and clear demarcated funds should be available in such account for such Bid cum applications.

## ISSUANCE OF A CONFIRMATION NOTE ("CAN") AND ALLOTMENT IN THE ISSUE:

- 1. Upon approval of the basis of allotment by the Designated Stock Exchange, the BRLM or Registrar to the Issue shall send to the SCSBs a list of their Bidders who have been allocated Equity Shares in the Issue.
- 2. The Registrar will then dispatch a CAN to their Bidders who have been allocated Equity Shares in the Issue. The dispatch of a CAN shall be deemed a valid, binding and irrevocable contract for the Bidder

## Issue Procedure for Application Supported by Blocked Account (ASBA) Bidders

In accordance with the SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 all the Bidders have to compulsorily apply through the ASBA Process. Our Company and the Book Running Lead Manager are not liable for any amendments, modifications, or changes in applicable laws or regulations, which may occur after the date of this Draft Red Herring Prospectus. ASBA Bidders are advised to make their independent investigations and to ensure that the ASBA Bid Cum Application Form is correctly filled up, as described in this section.

The lists of banks that have been notified by SEBI to act as SCSB (Self Certified Syndicate Banks) for the ASBA Process are provided on <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a>. For details on designated branches of SCSB collecting the Bid Cum Application Form, please refer the above-mentioned SEBI link.



## **Terms of payment**

The entire Issue price of Rs. [•] per share is payable on application. In case of allotment of lesser number of Equity Shares than the number applied, the Registrar shall instruct the SCSBs to unblock the excess amount paid on Application to the Bidders. SCSBs will transfer the amount as per the instruction of the Registrar to the Public Issue Account, the balance amount after transfer will be unblocked by the SCSBs.

The Bidders should note that the arrangement with Bankers to the Issue or the Registrar is not prescribed by SEBI and has been established as an arrangement between our Company, Banker to the Issue and the Registrar to the Issue to facilitate collections from the Bidders.

## Payment mechanism

The Bidders shall specify the bank account number in their Bid Cum Application Form and the SCSBs shall block an amount equivalent to the Application Amount in the bank account specified in the Bid Cum Application Form. The SCSB shall keep the Application Amount in the relevant bank account blocked until withdrawal/ rejection of the Application or receipt of instructions from the Registrar to unblock the Application Amount. However, Non-Retail Bidders shall neither withdraw nor lower the size of their applications at any stage. In the event of withdrawal or rejection of the Bid Cum Application Form or for unsuccessful Bid Cum Application Forms, the Registrar to the Issue shall give instructions to the SCSBs to unblock the application money in the relevant bank account within one day of receipt of such instruction. The Application Amount shall remain blocked in the ASBA Account until finalization of the Basis of Allotment in the Issue and consequent transfer of the Application Amount to the Public Issue Account, or until withdrawal/ failure of the Issue or until rejection of the Application by the ASBA Bidder, as the case may be.

Please note that, in terms of SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 and the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, all the investors applying in a public Issue shall use only Application Supported by Blocked Amount (ASBA) process for application providing details of the bank account which will be blocked by the Self-Certified Syndicate Banks (SCSBs) for the same. Further, pursuant to SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 01, 2018, Retail Individual Investors applying in public Issue have to use UPI as a payment mechanism with Application Supported by Blocked Amount for making application.

#### **Payment into Escrow Account for Anchor Investors**

All the investors other than Anchor Investors are required to bid through ASBA Mode. Anchor Investors are requested to note the following:

Our Company in consultation with the Book Running Lead Manager, in its absolute discretion, will decide the list of Anchor Investors to whom the CAN will be sent, pursuant to which the details of the Equity Shares allocated to them in their respective names will be notified to such Anchor Investors. For Anchor Investors, the payment instruments for payment into the Escrow Account should be drawn in favour of:

- a. In case of resident Anchor Investors: "Systango Technologies Limited IPO Anchor Account- R"
- b. In case of Non-Resident Anchor Investors: "Systango Technologies Limited IPO Anchor Account- NR"
- c. Bidders should note that the escrow mechanism is not prescribed by SEBI and has been established as an arrangement between our Company, the Syndicate, the Escrow Collection Bank and the Registrar to the Issue to facilitate collections from the Anchor Investors.

## **Electronic Registration of Applications**

- 1. The Designated Intermediaries will register the applications using the on-line facilities of the Stock Exchange.
- 2. The Designated Intermediaries will undertake modification of selected fields in the application details already uploaded before 1.00 p.m. of next Working Day from the Issue Closing Date.



- 3. The Designated Intermediaries shall be responsible for any acts, mistakes or errors or omissions and commissions in relation to,
  - a) the applications accepted by them,
  - b) the applications uploaded by them
  - c) the applications accepted but not uploaded by them or
  - d) With respect to applications by Bidders, applications accepted and uploaded by any Designated Intermediary other than SCSBs, the Bid Cum Application Form along with relevant schedules shall be sent to the SCSBs or the Designated Branch of the relevant SCSBs for blocking of funds and they will be responsible for blocking the necessary amounts in the ASBA Accounts. In case of Application accepted and Uploaded by SCSBs, the SCSBs or the Designated Branch of the relevant SCSBs will be responsible for blocking the necessary amounts in the ASBA Accounts.
- 4. Neither the Book Running Lead Manager nor our Company nor the Registrar to the Issue, shall be responsible for any acts, mistakes or errors or omission and commissions in relation to,
  - (i) The applications accepted by any Designated Intermediaries
  - (ii) The applications uploaded by any Designated Intermediariesor
  - (iii) The applications accepted but not uploaded by any Designated Intermediaries
- 5. The Stock Exchange will offer an electronic facility for registering applications for the Issue. This facility will available at the terminals of Designated Intermediaries and their authorized agents during the Issue Period. The Designated Branches or agents of Designated Intermediaries also set up facilities for off-line electronic registration of applications subject to the condition that they will subsequently upload the off-line data file into the online facilities on a regular basis. On the Issue Closing Date, the Designated Intermediaries shall upload the applications till such time as may be permitted by the Stock Exchange. This information will be available with the Book Running Lead Manager on a regular basis.
- 6. With respect to applications by Bidders, at the time of registering such applications, the Syndicate Bakers, DPs and RTAs shall forward a Schedule as per format given below along with the Bid Cum Application Forms to Designated Branches of the SCSBs for blocking of funds:

S. No.	Details*
1.	Symbol
2.	Intermediary Code
3.	Location Code
4.	Application No.
5.	Category
6.	PAN
7.	DP ID
8.	Client ID
9.	Quantity
10.	Amount

<sup>\*</sup>Stock Exchanges shall uniformly prescribe character length for each of the above-mentioned fields

- 7. With respect to applications by Bidders, at the time of registering such applications, the Designated Intermediaries shall enter the following information pertaining to the Bidders into in the on-line system:
  - Name of the Bidder:
  - IPO Name:
  - Bid Cum Application Form Number;
  - Investor Category;
  - PAN (of First Bidder, if more than one Bidder);
  - DP ID of the demat account of the Bidder;
  - Client Identification Number of the demat account of the Bidder;
  - Number of Equity Shares Applied for;
  - Bank Account details;



- Locations of the Banker to the Issue or Designated Branch, as applicable, and bank code of the SCSB branch where the ASBA Account is maintained; and
- Bank account number.
- 8. In case of submission of the Application by a Bidder through the Electronic Mode, the Bidder shall complete the above-mentioned details and mention the bank account number, except the Electronic ASBA Bid Cum Application Form number which shall be system generated.
- 9. The aforesaid Designated Intermediaries shall, at the time of receipt of application, give an acknowledgment to the investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the Bid Cum Application Form in physical as well as electronic mode. The registration of the Application by the Designated Intermediaries does not guarantee that the Equity Shares shall be allocated / allotted either by our Company.
- 10. Such acknowledgment will be non-negotiable and by itself will not create any obligation of any kind.
- 11. In case of Non-Retail Bidders and Retail Individual Bidders, applications would not be rejected except on the technical grounds as mentioned in the Draft Red Herring Prospectus. The Designated Intermediaries shall have no right to reject applications, except on technical grounds.
- 12. The permission given by the Stock Exchanges to use their network and software of the Online IPO system should not in any way be deemed or construed to mean that the compliance with various statutory and other requirements by our Company and/or the Book Running Lead Manager are cleared or approved by the Stock Exchanges; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the compliance with the statutory and other requirements nor does it take any responsibility for the financial or other soundness of our company; our Promoter, our management or any scheme or project of our Company; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this Draft Red Herring Prospectus, nor does it warrant that the Equity Shares will be listed or will continue to be listed on the Stock Exchanges.
- 13. The Designated Intermediaries will be given time till 1.00 p.m. on the next working day after the Bid/Issue Closing Date to verify the DP ID and Client ID uploaded in the online IPO system during the Issue Period, after which the Registrar to the Issue will receive this data from the Stock Exchange and will validate the electronic application details with Depository's records. In case no corresponding record is available with Depositories, which matches the three parameters, namely DP ID, Client ID and PAN, then such applications are liable to be rejected.
- 14. The SCSBs shall be given one day after the Bid/Issue Closing Date to send confirmation of Funds blocked (Final certificate) to the Registrar to the Issue.
- 15. The details uploaded in the online IPO system shall be considered as final and Allotment will be based on such details for applications.

## **Build of the Book**

- a) Bids received from various Bidders through the Designated Intermediaries may be electronically uploaded on the Bidding Platform of the Stock Exchange on a regular basis. The book gets built up at various price levels. This information may be available with the BRLM at the end of the Bid/ Issue Period.
- b) Based on the aggregate demand and price for Bids registered on the Stock Exchange Platform, a graphical representation of consolidated demand and price as available on the websites of the Stock Exchange may be made available at the Bidding centres during the Bid/ Issue Period.



#### Withdrawal of Bids

- a) RIIs can withdraw their Bids until Bid/ Issue Closing Date. In case a RII wishes to withdraw the Bid during the Bid/ Issue Period, the same can be done by submitting a request for the same to the concerned Designated Intermediary who shall do the requisite, including unblocking of the funds by the SCSB in the ASBA Account.
- b) The Registrar to the Issue shall give instruction to the SCSB for unblocking the ASBA Account on the Designated Date. QIBs and NIIs can neither withdraw nor lower the size of their Bids at any stage.

### **Price Discovery and Allocation**

- a) Based on the demand generated at various price levels, our Company in consultation with the BRLM, shall finalise the Issue Price and the Anchor Investor Issue Price.
- b) The SEBI ICDR Regulations, 2018 specify the allocation or Allotment that may be made to various categories of Bidders in an Issue depending on compliance with the eligibility conditions. Certain details pertaining to the percentage of Issue size available for allocation to each category is disclosed overleaf of the Bid cum Application Form and in the RHP. For details in relation to allocation, the Bidder may refer to the RHP.
- c) Under-subscription in any category (except QIB Category) is allowed to be met with spillover from any other category or combination of categories at the discretion of the Issuer and the in consultation with the BRLM and the Designated Stock Exchange and in accordance with the SEBI ICDR Regulations. Unsubscribed portion in QIB Category is not available for subscription to other categories.
- d) In case of under subscription in the Issue, spill-over to the extent of such under-subscription may be permitted from the Reserved Portion to the Issue. For allocation in the event of an under subscription applicable to the Issuer, Bidders may refer to the RHP.
- e) In case if the Retail Individual Investor category is entitled to more than the allocated portion on proportionate basis, the category shall be allotted that higher percentage.
- f) Allocation to Anchor Investors shall be at the discretion of our Company and in consultation with the BRLM, subject to compliance with the SEBI Regulations.

Illustration of the Book Building and Price Discovery Process: Bidders should note that this example is solely for illustrative purposes and is not specific to the Issue; it also excludes Bidding by Anchor Investors. Bidders can bid at any price within the Price Band. For instance, assume a Price Band of ₹20 to ₹ 24 per share, Issue size of 3,000 Equity Shares and receipt of five Bids from Bidders, details of which are shown in the table below. The illustrative book given below shows the demand for the Equity Shares of the Issuer at various prices and is collated from Bids received from various investors.

Bid Quantity	Bid Amount (₹)	<b>Cumulative Quantity</b>	Subscription
500	24	500	16.67%
1,000	23	1,500	50.00%
1,500	22	3,000	100.00%
2,000	21	5,000	166.67%
2,500	20	7,500	250.00%

The price discovery is a function of demand at various prices. The highest price at which the Issuer is able to Issue the desired number of Equity Shares is the price at which the book cuts off, i.e., ₹ 22.00 in the above example. The Issuer, in consultation with the BRLM, may finalise the Issue Price at or below such Cut-Off Price, i.e., at or below ₹ 22.00. All Bids at or above this Issue Price and cut-off Bids are valid Bids and are considered for allocation in the respective categories.

## Signing of Underwriting Agreement and Filing of Red Herring Prospectus/Prospectus with ROC

a) Our company has entered into an Underwriting Agreement dated [•]



b) A copy of Red Herring Prospectus will be registered with the ROC and copy of Prospectus will be registered with ROC in terms of Section 32 of Companies Act, 2013 and Section 26 of Companies Act, 2013.

## **Pre-Issue Advertisement**

Subject to Section 30 of the Companies Act 2013, our Company shall, after registering the Draft Red Herring Prospectus with the ROC, publish a pre-Issue advertisement, in the form prescribed by the SEBI Regulations, in (i) English National Newspaper; (ii) Hindi National Newspaper and (iii) Regional Newspaper each with wide circulation. In the pre-Issue advertisement, we shall state the Bid Opening Date and the Bid/Issue Closing Date and the floor price or price band along with necessary details subject to regulation 250 of SEBI ICRD Regulations. This advertisement, subject to the provisions of section 30 of the Companies Act, 2013, shall be in the format prescribed in Part A of Schedule X of the SEBI Regulations.

#### ADVERTISEMENT REGARDING ISSUE PRICE AND PROSPECTUS:

Our Company will issue a statutory advertisement after the filing of the Prospectus with the RoC. This advertisement, in addition to the information that has to be set out in the statutory advertisement, shall indicate the final derived Issue Price. Any material updates between the date of the Red Herring Prospectus and the date of Prospectus will be included in such statutory advertisement.

#### **GENERAL INSTRUCTIONS:**

Please note that the NIIs are not permitted to withdraw their bids or lower the size of Bids in terms of quantity of Equity Shares or Bid Amount) at any stage. Retail Individual Investor can revise their Bids during the Bid/Issue period and withdraw their Bids until Bid/issue Closing date.

Anchor investors are not allowed to withdraw their Bids after Anchor Investors bidding date.

#### Do's:

- 1. Check if you are eligible to apply as per the terms of the Draft Red Herring Prospectus and under applicable law, rules, regulations, guidelines and approvals;
- 2. Ensure that you have Bid within the Price Band;
- 3. Read all the instructions carefully and complete the Bid cum Application Form in the prescribed form;
- 4. Ensure that the details about the PAN, DP ID, Client ID, UPI ID are correct and the Bidders depository account is active, as Allotment of the Equity Shares will be in the dematerialized form only;
- 5. Ensure that your Bid cum Application Form bearing the stamp of a Designated Intermediary is submitted to the Designated Intermediary at the Bidding Centre;
- 6. If the first Bidder is not the account holder, ensure that the Bid cum Application Form is signed by the account holder. Ensure that you have mentioned the correct bank account number in the Bid cum Application Form;
- 7. In case of Joint bids, ensure the first bidder is the ASBA Account holder (or the UPI linked bank account holder, as the case may be) and the signature of the first bidder is included in the Bid cum Application Form;
- 8. QIBs, Non-Institutional Bidders and the Retail Bidders should submit their Bids through the ASBA process only. However, pursuant to SEBI circular dated November 01, 2018, RII may submit their bid by using UPI mechanism for payment.
- 9. Ensure that the name(s) given in the Bid cum Application Form is/are exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant. In case of joint Bids, the Bid cum Application Form should contain only the name of the First Bidder whose name should also appear as the first holder of the beneficiary account held in joint names;
- 10. Ensure that you request for and receive a stamped acknowledgement of the Bid cum Application Form for all your Bid options;
- 11. Ensure that you have funds equal to the Bid Amount in the Bank Account maintained with the SCSB before submitting the Bid cum Application Form under the ASBA process or application forms submitted by RIIs using UPI mechanism for payment, to the respective member of the Syndicate (in the Specified Locations), the SCSBs, the Registered Broker (at the Broker Centers), the RTA (at the Designated RTA Locations) or CDP (at the Designated CDP Locations);
- 12. Submit revised Bids to the same Designated Intermediary, through whom the original Bid was placed and obtain a revised acknowledgment;
- 13. Except for Bids (i) on behalf of the Central or State Governments and the officials appointed by the courts, who, in terms of a SEBI circular dated June 30, 2008, may be exempt from specifying their PAN for transacting in the securities market, and (ii)



Bids by persons resident in the state of Sikkim, who, in terms of a SEBI circular dated July 20, 2006, may be exempted from specifying their PAN for transacting in the securities market, all Bidders should mention their PAN allotted under the IT Act. The exemption for the Central or the State Government and officials appointed by the courts and for investors residing in the State of Sikkim is subject to (a) the Demographic Details received from the respective depositories confirming the exemption granted to the beneficiary owner by a suitable description in the PAN field and the beneficiary account remaining in "active status"; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same. All other applications in which PAN is not mentioned will be rejected;

- 14. Ensure that the Demographic Details are updated, true and correct in all respects;
- 15. Ensure that the signature of the First Bidder in case of joint Bids, is included in the Bid cum Application Forms;
- 16. Ensure that thumb impressions and signatures other than in the languages specified in the Eighth Schedule to the Constitution of India are attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal;
- 17. Ensure that the category and the investor status is indicated;
- 18. Ensure that in case of Bids under power of attorney or by limited companies, corporate, trust etc., relevant documents are submitted;
- 19. Ensure that Bids submitted by any person outside India should be in compliance with applicable foreign and Indian laws;
- 20. Bidders should note that in case the DP ID, Client ID and the PAN mentioned in their Bid cum Application Form and entered into the online IPO system of the Stock Exchange by the relevant Designated Intermediary, as the case may be, do not match with the DP ID, Client ID and PAN available in the Depository database, then such Bids are liable to be rejected. Where the Bid cum Application Form is submitted in joint names, ensure that the beneficiary account is also held in the same joint names and such names are in the same sequence in which they appear in the Bid cum Application Form;
- 21. Ensure that the Bid cum Application Forms are delivered by the Bidders within the time prescribed as per the Bid cum Application Form and the Red Herring Prospectus;
- 22. Ensure that you have mentioned the correct ASBA Account number or UPI ID in the Bid cum Application Form;
- 23. Ensure that you have mentioned the details of your own bank account for blocking of fund or your own bank account linked UPI ID to make application in the Public Issue;
- 24. Ensure that on receipt of the mandate request from sponsor bank, you have taken necessary step in timely manner for blocking of fund on your account through UPI ID using UPI application;
- 25. Ensure that you have correctly signed the authorization / undertaking box in the Bid cum Application Form, or have otherwise provided an authorization to the SCSB via the electronic mode, for blocking funds in the ASBA Account equivalent to the Bid Amount mentioned in the Bid cum Application Form at the time of submission of the Bid;
- 26. Ensure that you receive an acknowledgement from the concerned Designated Intermediary, for the submission of your Bid cum Application Form; and
- 27. The Bid cum Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.

The Bid cum Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.

#### Don'ts:

- 1. Do not Bid for lower than the minimum Bid size;
- 2. Do not Bid / revise Bid Amount to less than the Floor Price or higher than the Cap Price;
- 3. Do not pay the Bid Amount in cash, by money order, cheques or demand drafts or by postal order or by stock invest;
- 4. Do not send Bid cum Application Forms by post; instead submit the same to the Designated Intermediary only;
- 5. Do not submit the Bid cum Application Forms to any non-SCSB bank or our Company;
- 6. Do not Bid on a Bid cum Application Form that does not have the stamp of the relevant Designated Intermediary;
- 7. Do not Bid at Cut-off Price (for Bids by QIBs and Non-Institutional Bidders);
- 8. Do not instruct your respective Banks to release the funds blocked in the ASBA Account under the ASBA process;
- 9. Do not Bid for a Bid Amount exceed Rs. 2,00,000/- (for Applications by Retail Individual Bidders);
- 10. Do not fill up the Bid cum Application Form such that the Equity Shares Application exceeds the Issue size and / or investment limit or maximum number of the Equity Shares that can be held under the applicable laws or regulations or maximum amount permissible under the applicable regulations or under the terms of the Red Herring Prospectus;
- 11. Do not submit the General Index Register number instead of the PAN;
- 12. Do not submit the Bid without ensuring that funds equivalent to the entire Bid Amount are blocked in the relevant ASBA Account;
- 13. Do not submit Bids on plain paper or on incomplete or illegible Bid cum Application Forms or on Bid cum Application Forms in a colour prescribed for another category of Bidder;



- 14. Do not submit a Bid in case you are not eligible to acquire Equity Shares under applicable law or your relevant constitutional documents or otherwise;
- 15. Do not Bid if you are not competent to contract under the Indian Contract Act, 1872 (other than minors having valid depository accounts as per Demographic Details provided by the depository);
- 16. Do not submit a Bid by using details of the third party's bank account or UPI ID which is linked with bank account of the third party. Kindly note that Bids made using third party bank account or using third party linked bank account UPI ID are liable for rejection.

The Bid cum Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.

## Other instructions for the Bidders Joint Bids

In the case of Joint Bids, the Bids should be made in the name of the Bidders whose name appears first in the Depository account. The name so entered should be the same as it appears in the Depository records. The signature of only such first Bidders would be required in the Bid cum Application Form/Application Form and such first Bidder would be deemed to have signed on behalf of the joint holders. All payments may be made out in favour of the Bidder whose name appears in the Bid cum Application Form or the Revision Form and all communications may be addressed to such Bidder and may be dispatched to his or her address as per the Demographic Details received from the Depositories.

## **Multiple Bids**

Bidder should submit only one Bid cum Application Form. Bidder shall have the option to make a maximum of Bids at three different price levels in the Bid cum Application Form and such options are not considered as multiple Bids. Submission of a second Bid cum Application Form to either the same or to another member of the Syndicate, SCSB or Registered Broker and duplicate copies of Bid\cum Application Forms bearing the same application number shall be treated as multiple Bids and are liable to be rejected.

### **Investor Grievance**

In case of any pre-issue or post issue related problems regarding demat credit / refund orders/ unblocking etc. the Investors can contact the Compliance Officer of our Company.

## **Nomination Facility to Bidders**

Nomination facility is available in accordance with the provisions of Section 72 of the Companies Act, 2013. In case of allotment of the Equity Shares in dematerialized form, there is no need to make a separate nomination as the nomination registered with the Depository may prevail. For changing nominations, the Bidders should inform their respective DP.

## **Submission of Bids**

- a) During the Bid/Issue Period, Bidders may approach any of the Designated Intermediaries to register their Bids.
- b) In case of Bidders (excluding NIIs and QIBs) Bidding at cut-off price, the Bidders may instruct the SCSBs to block Bid Amount based on the Cap Price less Discount (if applicable).
- c) For details of the timing on acceptance and upload of Bids in the Stock Exchange platform Bidders are requested to refer to the DRHP.

#### GROUNDS OF TECHNICAL REJECTIONS

Bidders are advised to note that Bids are liable to be rejected inter alia on the following technical grounds:

- Amount blocked does not tally with the amount payable for the Equity Shares applied for;
- In case of partnership firms, Equity Shares may be registered in the names of the individual partners and no firm as such shall be entitled to apply;



- Bid by persons not competent to contract under the Indian Contract Act, 1872 including minors, insane persons;
- PAN not mentioned in the Bid cum Application Form;
- Bids at a price less than the Floor Price and Bids at a price more than the Cap Price;
- GIR number furnished instead of PAN;
- Bid for lower number of Equity Shares than specified for that category of investors;
- Bids at Cut-off Price by NIIs and QIBs;
- Bids for number of Equity Shares which are not in multiples Equity Shares which are not in multiples as specified in the DRHP;
- The amounts mentioned in the Bid cum Application Form/Application Form does not tally with the amount payable for the value of the Equity Shares Bid/Applied for;
- Bids for lower number of Equity Shares than the minimum specified for that category of investors;
- Category not ticked;
- Multiple Bids as defined in the DRHP;
- In case of Bids under power of attorney or by limited companies, corporate, trust etc., where relevant documents are not submitted;
- Bid accompanied by Stock invest/ money order/ postal order/ cash/ cheque/ demand draft/ pay order;
- Signature of sole Bidder is missing;
- Bid cum Application Forms not delivered by the Bidder within the time prescribed as per the Bid cum Application Forms, Bid/Issue Opening Date advertisement and the DRHP and as per the instructions in the DRHP and the Bid cum Application Forms;
- In case no corresponding record is available with the Depositories that matches three parameters namely, names of the Bidders (including the order of names of joint holders), the Depository Participant's identity (DP ID) and the beneficiary's account number;
- Bids for amounts greater than the maximum permissible amounts prescribed by the regulations;
- Bid by OCBs;
- Bids by US persons other than in reliance on Regulation S or "qualified institutional buyers" as defined in Rule 144A under the Securities Act;
- Inadequate funds in the bank account to block the Bid Amount specified in the Bid cum Application Form/Application Form at the time of blocking such Bid Amount in the bank account;
- Bids not uploaded on the terminals of the Stock Exchanges;
- Where no confirmation is received from SCSB for blocking of funds;
- Bids by SCSBs wherein a separate account in its own name held with any other SCSB is not mentioned as the ASBA Account in the Bid cum Application Form/Application Form. Bids not duly signed by the sole/First Bidder;



- Bids by any persons outside India if not in compliance with applicable foreign and Indian laws;
- Bids that do not comply with the securities laws of their respective jurisdictions are liable to be rejected;
- Bids by persons prohibited from buying, selling or dealing in the shares directly or indirectly by SEBI or any other regulatory authority;
- Bids by persons who are not eligible to acquire Equity Shares of the Company in terms of all applicable laws, rules, regulations, guidelines, and approvals; and
- Details of ASBA Account not provided in the Bid cum Application form.

For details of instructions in relation to the Bid cum Application Form, Bidders may refer to the relevant section the GID.

BIDDERS SHOULD NOTE THAT IN CASE THE PAN, THE DP ID AND CLIENT ID MENTIONED IN THE BID CUM APPLICATION FORM AND ENTERED INTO THE ELECTRONIC APPLICATION SYSTEM OF THE STOCK EXCHANGES BY THE BIDS COLLECTING INTERMEDIARIES DO NOT MATCH WITH PAN, THE DP ID AND CLIENT ID AVAILABLE IN THE DEPOSITORY DATABASE, THE BID CUM APPLICATION FORM IS LIABLE TO BE REJECTED.

## **BASIS OF ALLOCATION**

- a) The SEBI (ICDR) Regulations specify the allocation or Allotment that may be made to various categories of Bidders in an Issue depending on compliance with the eligibility conditions. Certain details pertaining to the percentage of Issue size available for allocation to each category is disclosed overleaf of the Bid cum Application Form and in the DRHP. For details in relation to allocation, the Bidder may refer to the RHP.
- b) Under-subscription in any category (except QIB Category) is allowed to be met with spill over from any other category or combination of categories at the discretion of the Issuer and in consultation with the BRLM and the Designated Stock Exchange and in accordance with the SEBI (ICDR) Regulations, Unsubscribed portion in QIB Category is not available for subscription to other categories.
- c) In case of under subscription in the issue, spill-over to the extent of such under-subscription may be permitted from the Reserved Portion to the Issue. For allocation in the event of an under-subscription applicable to the Issuer, Bidders may refer to the RHP.

#### ALLOTMENT PROCEDURE AND BASIS OF ALLOTMENT

The Allotment of Equity Shares to Bidders other than Retail Individual Investors and Anchor Investors may be on proportionate basis. For Basis of Allotment to Anchor Investors, Bidders may refer to DRHP. No Retail Individual Investor will be Allotted less than the minimum Bid Lot subject to availability of shares in Retail Individual Investor Category and the remaining available shares, if any will be Allotted on a proportionate basis. The Issuer is required to receive a minimum subscription of 90% of the Issue. However, in case the Issue is in the nature of Offer for Sale only, then minimum subscription may not be applicable.

#### BASIS OF ALLOTMENT

#### a. For Retail Individual Bidders

Bids received from the Retail Individual Bidders at or above the Issue Price shall be grouped together to determine the total demand under this category. The Allotment to all the successful Retail Individual Bidders will be made at the Issue Price.

The Net Issue size less Allotment to Non-Institutional and QIB Bidders shall be available for Allotment to Retail Individual Bidders who have Bid in the Issue at a price that is equal to or greater than the Issue Price. If the aggregate demand in this category is less than or equal to [•] Equity Shares at or above the Issue Price, full Allotment shall be made to the Retail Individual Bidders to the extent of their valid Bids.



If the aggregate demand in this category is greater than [●] Equity Shares at or above the Issue Price, the Allotment shall be made on a proportionate basis up to a minimum of [●] Equity Shares and in multiples of [●] Equity Shares thereafter. For the method of proportionate Basis of Allotment, refer below.

## b. For Non-Institutional Bidders

Bids received from Non-Institutional Bidders at or above the Issue Price shall be grouped together to determine the total demand under this category. The Allotment to all successful Non-Institutional Bidders will be made at the Issue Price. The Net Issue size less Allotment to QIBs and Retail shall be available for Allotment to Non-Institutional Bidders who have Bid in the Issue at a price that is equal to or greater than the Issue Price. If the aggregate demand in this category is less than or equal to [ $\bullet$ ]Equity Shares at or above the Issue Price, full Allotment shall be made to Non-Institutional Bidders to the extent of their demand.

In case the aggregate demand in this category is greater than [•] Equity Shares at or above the Issue Price, Allotment shall be made on a proportionate basis up to a minimum of [•] Equity Shares and in multiples of [•] Equity Shares thereafter. For the method of proportionate Basis of Allotment refer below.

## c. For QIBs

For the Basis of Allotment to Anchor Investors, Bidders/Applicants may refer to the SEBI ICDR Regulations or RHP / Prospectus. Bids received from QIBs Bidding in the QIB Category (net of Anchor Portion) at or above the Issue Price may be grouped together to determine the total demand under this category. The QIB Category may be available for Allotment to QIBs who have Bid at a price that is equal to or greater than the Issue Price. Allotment may be undertaken in the following manner: Allotment shall be undertaken in the following manner:

- a) In the first instance allocation to Mutual Funds for [●]% of the QIB Portion shall be determined as follows:
  - In the event that Bids by Mutual Fund exceeds [●]% of the QIB Portion, allocation to Mutual Funds shall be done on a proportionate basis for [●]% of the QIB Portion.
  - In the event that the aggregate demand from Mutual Funds is less than [●]% of the QIB Portion then all Mutual Funds shall get full Allotment to the extent of valid Bids received above the Issue Price.
  - Equity Shares remaining unsubscribed, if any, not allocated to Mutual Funds shall be available for Allotment to all QIB Bidders as set out in (b) below;
- b) In the second instance Allotment to all QIBs shall be determined as follows:
  - In the event that the oversubscription in the QIB Portion, all QIB Bidders who have submitted Bids above the Issue Price shall be allotted Equity Shares on a proportionate basis, upto a minimum of [●] Equity Shares and in multiples of [●] Equity Shares thereafter for [●]% of the QIB Portion.
  - Mutual Funds, who have received allocation as per (a) above, for less than the number of Equity Shares Bid for by them, are eligible to receive Equity Shares on a proportionate basis, upto a minimum of [•] Equity Shares and in multiples of [•] Equity Shares thereafter, along with other QIB Bidders.
  - Under-subscription below [•]% of the QIB Portion, if any, from Mutual Funds, would be included for allocation to the remaining QIB Bidders on a proportionate basis. The aggregate Allotment to QIB Bidders shall not be more than [•] Equity Shares.

## d. ALLOTMENT TO ANCHOR INVESTOR (IF APPLICABLE)

a) Allocation of Equity Shares to Anchor Investors at the Anchor Investor Allocation Price will be at the discretion of the Issuer, in consultation with the BRLM, subject to compliance with the following requirements:



- i) not more than 60% of the QIB Portion will be allocated to Anchor Investors;
- ii) one-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the price at which allocation is being done to other Anchor Investors; and
- iii) allocation to Anchor Investors shall be on a discretionary basis and subject to:
- a maximum number of two Anchor Investors for allocation up to ₹ 2 crores;

a minimum number of two Anchor Investors and maximum number of 15 Anchor Investors for allocation of more than ₹ 2 crores and up to ₹ 25 crores subject to minimum allotment of ₹ 1 crores per such Anchor Investor; and

- in case of allocation above twenty five crore rupees; a minimum of 5 such investors and a maximum of 15 such investors for allocation up to twenty five crore rupees and an additional 10 such investors for every additional twenty five crore rupees or part thereof, shall be permitted, subject to a minimum allotment of one crore rupees per such investor.
- b) A physical book is prepared by the Registrar on the basis of the Anchor Investor Application Forms received from Anchor Investors. Based on the physical book and at the discretion of the Issuer, in consultation with the BRLM, selected Anchor Investors will be sent a CAN and if required, a revised CAN.
- c) In the event that the Issue Price is higher than the Anchor Investor Allocation Price:

Anchor Investors will be sent a revised CAN within one day of the Pricing Date indicating the number of Equity Shares allocated to such Anchor Investor and the pay-in date for payment of the balance amount. Anchor Investors are then required to pay any additional amounts, being the difference between the Issue Price and the Anchor Investor Allocation Price, as indicated in the revised CAN within the pay-in date referred to in the revised CAN. Thereafter, the Allotment Advice will be issued to such Anchor Investors

d) In the event the Issue Price is lower than the Anchor Investor Allocation Price:

Anchor Investors who have been Allotted Equity Shares will directly receive Allotment Advice.

e) Basis of Allotment for QIBs (other than Anchor Investors) and NIIs in case of Over Subscribed Issue:

In the event of the Issue being Over-Subscribed, the Issuer may finalise the Basis of Allotment in consultation with the NSE Emerge (The Designated Stock Exchange). The allocation may be made in marketable lots on proportionate basis as set forth hereunder:

- a) The total number of Shares to be allocated to each category as a whole shall be arrived at on a proportionate basis i.e. the total number of Shares applied for in that category multiplied by the inverse of the oversubscription ratio (number of Bidders in the category multiplied by number of Shares applied for).
- b) The number of Shares to be allocated to the successful Bidders will be arrived at on a proportionate basis in marketable lots (i.e. Total number of Shares applied for into the inverse of the over subscription ratio).
- c) For Bids where the proportionate allotment works out to less than [●] equity shares the allotment will be made as follows:
  - Each successful Bidder shall be allotted [•] equity shares; and
  - The successful Bidder out of the total bidders for that category shall be determined by draw of lots in such a manner that the total number of Shares allotted in that category is equal to the number of Shares worked out as per (b) above.



- d) If the proportionate allotment to a Bidder works out to a number that is not a multiple of [●] equity shares, the Bidder would be allotted Shares by rounding off to the nearest multiple of [●] equity shares subject to a minimum allotment of [●] equity shares.
- e) If the Shares allotted on a proportionate basis to any category is more than the Shares allotted to the Bidders in that category, the balance available Shares or allocation shall be first adjusted against any category, where the allotted Shares are not sufficient for proportionate allotment to the successful Bidder in that category, the balance Shares, if any, remaining after such adjustment will be added to the category comprising Bidder applying for the minimum number of Shares. If as a result of the process of rounding off to the nearest multiple of [•] Equity Shares, results in the actual allotment being higher than the shares offered, the final allotment may be higher at the sole discretion of the Board of Directors, up to 110% of the size of the Issue specified under the Capital Structure mentioned in this DRHP.

Retail Individual Investor' means an investor who applies for shares of value of not more than ₹ 2,00,000/-. Investors may note that in case of over subscription allotment shall be on proportionate basis and will be finalized in consultation with NSE.

The Executive Director / Managing Director of NSE - the Designated Stock Exchange in addition to Book Running Lead Manager and Registrar to the Public Issue shall be responsible to ensure that the basis of allotment is finalized in a fair and proper manner in accordance with the SEBI (ICDR) Regulations.

#### **Issuance of Allotment Advice**

- 1) Upon approval of the Basis of Allotment by the Designated Stock Exchange.
- 2) On the basis of approved Basis of Allotment, the Issuer shall pass necessary corporate action to facilitate the allotment and credit of equity shares. Bidders are advised to instruct their Depository Participants to accept the Equity Shares that may be allotted to them pursuant to the issue.

The Book Running Lead Manager or the Registrar to the Issue will dispatch an Allotment Advice to their Bidders who have been allocated Equity Shares in the Issue. The dispatch of Allotment Advice shall be deemed a valid, binding and irrevocable contract for the Allotment to such Bidder.

3) Issuer will make the allotment of the Equity Shares and initiate corporate action for credit of shares to the successful Bidders Depository Account within 4 working days of the Issue Closing date. The Issuer also ensures the credit of shares to the successful Bidders Depository Account is completed within one working Day from the date of allotment, after the funds are transferred from ASBA Public Issue Account to Public Issue account of the issuer.

## **Designated Date:**

On the Designated date, the SCSBs shall transfers the funds represented by allocations of the Equity Shares into Public Issue Account with the Bankers to the Issue.

The Company will issue and dispatch letters of allotment/ or letters of regret along with refund order or credit the allotted securities to the respective beneficiary accounts, if any within a period of 4 working days of the Bid/Issue Closing Date. The Company will intimate the details of allotment of securities to Depository immediately on allotment of securities under relevant provisions of the Companies Act, 2013 or other applicable provisions, if any

## **Instructions for Completing the Bid Cum Application Form**

The Applications should be submitted on the prescribed Bid Cum Application Form and in BLOCK LETTERS in ENGLISH only in accordance with the instructions contained herein and in the Bid Cum Application Form. Applications not so made are liable to be rejected. Applications made using a third-party bank account or using third party UPI ID linked bank account are liable to be rejected. Bid Cum Application Forms should bear the stamp of the Designated Intermediaries. ASBA Bid Cum Application Forms, which do not bear the stamp of the Designated Intermediaries, will be rejected.



SEBI, vide Circular No.CIR/CFD/14/2012 dated October 04, 2012 has introduced an additional mechanism for investors to submit Bid Cum Application Forms in public issues using the stock broker (broker) network of Stock Exchanges, who may not be syndicate members in an issue with effect from January 01, 2013. The list of Broker Centre is available on the websites of BSE i.e. <a href="https://www.bseindia.com">www.bseindia.com</a> and NSE i.e. <a href="https://www.nseindia.com">www.nseindia.com</a>. With a view to broad base the reach of Investors by substantial, enhancing the points for submission of applications, SEBI vide Circular No. CIR/CFD/POLICY CELL/11/2015 dated November 10, 2015 has permitted Registrar to the Issue and Share Transfer Agent and Depository Participants registered with SEBI to accept the Bid Cum Application Forms in Public Issue with effect front January 01, 2016. The List of ETA and DPs centres for collecting the application shall be disclosed is available on the websites of BSE i.e. <a href="https://www.bseindia.com">www.bseindia.com</a> and NSE i.e. <a href="https://www.nseindia.com">www.nseindia.com</a>

### **Bidder's Depository Account and Bank Details**

Please note that, providing bank account details, PAN No's, Client ID and DP ID in the space provided in the Bid Cum Application Form is mandatory and applications that do not contain such details are liable to be rejected.

Bidders should note that on the basis of name of the Bidders, Depository Participant's name, Depository Participant Identification number and Beneficiary Account Number provided by them in the Bid Cum Application Form as entered into the Stock Exchange online system, the Registrar to the Issue will obtain front the Depository the demographic details including address, Bidders bank account details, MICR code and occupation (hereinafter referred to as 'Demographic Details'). These Demographic Details would be used for all correspondence with the Bidders including mailing of the Allotment Advice. The Demographic Details given by Bidders in the Bid Cum Application Form would not be used for any other purpose by the Registrar to the Issue.

By signing the Bid Cum Application Form, the Bidder would be deemed to have authorized the depositories to provide, upon request, to the Registrar to the Issue, the required Demographic Details as available on its records.

### **Submission of Bid Cum Application Form**

All Bid Cum Application Forms duly completed shall be submitted to the Designated Intermediaries. The aforesaid intermediaries shall, at the time of receipt of application, give an acknowledgement to investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the Bid Cum Application Form, in physical or electronic mode, respectively.

# **Communications**

All future communications in connection with Applications made in this Issue should be addressed to the Registrar to the Issue quoting the full name of the sole or First Bidder, Bid Cum Application Form number, Bidders Depository Account Details, number of Equity Shares applied for, date of Bid Cum Application Form, name and address of the Designated Intermediary where the Application was submitted thereof and a copy of the acknowledgement slip.

Investors can contact the Compliance Officer or the Registrar to the Issue in case of any pre-Issue or post Issue related problems such as non-receipt of letters of allotment, credit of allotted shares in the respective beneficiary accounts, etc.

## Disposal of Application and Application Moneys and Interest in Case of Delay

The Company shall ensure the dispatch of Allotment advice, and give benefit to the beneficiary account with Depository Participants and submit the documents pertaining to the Allotment to the Stock Exchange within 2 (two) working days of date of Allotment of Equity Shares.

The Company shall use best efforts to ensure that all steps for completion of the necessary formalities for listing and commencement of trading at NSE Emerge where the Equity Shares are proposed to be listed are taken within 6 (Six) working days from Issue Closing Date.

In accordance with the Companies Act, the requirements of the Stock Exchange and the SEBI Regulations, the Company further undertakes that:

1. Allotment and Listing of Equity Shares shall be made within 6 (Six) days of the Issue Closing Date;



- 2. Giving of Instructions for refund by unblocking of amount via ASBA not later than 4(four) working days of the Issue Closing Date, would be ensured; and
- 3. If such money is not repaid within prescribed time from the date our Company becomes liable to repay it, then our Company and every officer in default shall, on and from expiry of prescribed time, be liable to repay such application money, with interest as prescribed under SEBI (ICDR) Regulations, the Companies Act, 2013 and applicable law. Further, in accordance with Section 40 of the Companies Act, 2013, the Company and each officer in default may be punishable with fine and/or imprisonment in such a case.

## **Right to Reject Applications**

In case of QIB Bidders, the Company in consultation with the BRLM may reject Applications provided that the reasons for rejecting the same shall be provided to such Bidder in writing. In case of Non-Institutional Bidders, Retail Individual Bidders who applied, the Company has a right to reject Applications based on technical grounds.

## **Impersonation**

Attention of the Bidders is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

# "Any person who-

- (a) Makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- (b) Makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- (c) Otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under Section 447."

# **Undertakings by Our Company**

We undertake as follows:

- 1. That the complaints received in respect of the Issue shall be attended expeditiously and satisfactorily;
- 2. That all steps will be taken for the completion of the necessary formalities for listing and commencement of trading on Stock Exchange where the Equity Shares are proposed to be listed within six working days from Issue Closure date.
- 3. That the funds required for making refunds as per the modes disclosed or dispatch of allotment advice by registered post or speed post shall be made available to the Registrar and Share Transfer Agent to the Issue by our Company;
- 4. Where refunds (to the extent applicable) are made through electronic transfer of funds, a suitable communication shall be sent to the Bidder within six Working Days from the Issue Closing Date, giving details of the bank where refunds shall be credited along with amount and expected date of electronic credit of refund;
- 5. That our Promoter 's contribution in full has already been brought in;
- 6. That no further Issue of Equity Shares shall be made till the Equity Shares Issued through the Prospectus are listed or until the Application monies are refunded on account of non-listing, under subscription etc.;
- 7. That adequate arrangement shall be made to collect all Applications Supported by Blocked Amount while finalizing the Basis of Allotment;
- 8. If our Company does not proceed with the Issue after the Bid/Issue Opening Date but before allotment, then the reason thereof shall be given as a public notice to be issued by our Company within two days of the Bid/Issue Closing Date. The public notice



shall be issued in the same newspapers where the Pre-Issue advertisements were published. The stock exchange on which the Equity Shares are proposed to be listed shall also be informed promptly;

- 9. If our Company withdraws the Issue after the Bid/Issue Closing Date, our Company shall be required to file a fresh Draft Red Herring Prospectus with the Stock exchange/RoC/SEBI, in the event our Company subsequently decides to proceed with the Issue;
- 10. If allotment is not made within the prescribed time period under applicable law, the entire subscription amount received will be refunded/ unblocked within the time prescribed under applicable law. If there is delay beyond the prescribed time, our Company shall pay interest prescribed under the Companies Act, 2013, the SEBI Regulations and applicable law for the delayed period.

### **Utilization of Issue Proceeds**

The Board of Directors of our Company certifies that:

- 1) All monies received out of the Issue shall be credited/ transferred to a separate bank account other than the bank account referred to in sub section (3) of Section 40 of the Companies Act 2013;
- 2) Details of all monies utilized out of the Issue referred above shall be disclosed and continue to be disclosed till the time any part of the issue proceeds remains unutilized, under an appropriate head in our balance sheet of our company indicating the purpose for which such monies have been utilized;
- 3) Details of all unutilized monies out of the Issue, if any shall be disclosed under the appropriate separate head in the balance sheet of our company indicating the form in which such unutilized monies have been invested and
- 4) Our Company shall comply with the requirements of SEBI Listing Regulations, 2015 in relation to the disclosure and monitoring of the utilization of the proceeds of the Issue.
- 5) Our Company shall not have recourse to the Issue Proceeds until the approval for listing and trading of the Equity Shares from the Stock Exchange where listing is sought has been received.
- 6) The Book Running Lead Manager undertakes that the complaints or comments received in respect of the Issue shall be attended by our Company expeditiously and satisfactorily.

## **Equity Shares in Dematerialized Form with NSDL or CDSL**

To enable all shareholders of our Company to have their shareholding in electronic form, the Company has signed the following tripartite agreements with the Depositories and the Registrar and Share Transfer Agent:

- a) Tripartite Agreement dated December 23, 2022 between NSDL, the Company and the Registrar to the Issue;
- b) Tripartite Agreement dated January 11, 2023 between CDSL, the Company and the Registrar to the Issue;

The Company's equity shares bear an ISIN No. INE0O7R01011.



### RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991 of the Government of India and Foreign Exchange Management Act, 1999 ("FEMA"). While the Industrial Policy, 1991 prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise manner in which such investment may be made. Under the Industrial Policy, unless specifically restricted, foreign investment is freely permitted in all sectors of Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment. The government bodies responsible for granting foreign investment approvals are the Reserve Bank of India ("RBI") and Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India ("DIPP").

The Government of India has from time to time made policy pronouncements on FDI through press notes and press releases. The DPIIT issued the Consolidated Foreign Direct Investment Policy notified by the DPIIT File No. 5(2)/2020-FDI Policy dated October 15, 2020, with effect from October 15, 2020 (the "FDI Policy"), which consolidates and supersedes all previous press notes, press releases and clarifications on FDI issued by the DPIIT or the DPIIT that were in force and effect prior to October 15, 2020. The Government of India proposes to update the consolidated circular on FDI Policy once every year and therefore, the FDI Policy will be valid until the DPIIT issues an updated circular.

In terms of the FEMA NDI Rules, a person resident outside India may make investments into India, subject to certain terms and conditions, and provided that an entity of a country, which shares land border with India or the beneficial owner of an investment into India who is situated in or is a citizen of any such country, shall invest only with government approval.

The transfer of shares between an Indian resident and a non-resident does not require the prior approval of the RBI, provided that (i) the activities of the investee company are under the automatic route under the foreign direct investment policy and transfer does not attract the provisions of the Takeover Regulations; (ii) the non-resident shareholding is within the sectoral limits under the FDI policy; and (iii) the pricing is in accordance with the guidelines prescribed by the SEBI / RBI.

Further, in accordance with Press Note No. 3 (2020 Series), dated April 17, 2020 issued by the DPIIT and the Foreign Exchange Management (Non-debt Instruments) Amendment Rules, 2020 which came into effect from April 22, 2020, any investment, subscription, purchase or sale of equity instruments by entities of a country which shares land border with India or where the beneficial owner of an investment into India is situated in or is a citizen of any such country ("Restricted Investors"), will require prior approval of the Government, as prescribed in the Consolidated FDI Policy and the FEMA Rules. Further, in the event of transfer of ownership of any existing or future foreign direct investment in an entity in India, directly or indirectly, resulting in the beneficial ownership falling within the aforesaid restriction/ purview, such subsequent change in the beneficial ownership will also require approval of the Government. Furthermore, on April 22, 2020, the Ministry of Finance, Government of India has also made a similar amendment to the FEMA Rules. Pursuant to the Foreign Exchange Management (Non-debt Instruments) (Fourth Amendment) Rules, 2020, a multilateral bank or fund, of which India is a member, shall not be treated as an entity of a particular country nor shall any country be treated as the beneficial owner of the investments of such bank of fund in India. Each Bidder should seek independent legal advice about its ability to participate in the Offer. In the event such prior approval of the Government of India is required, and such approval has been obtained, the Bidder shall intimate our Company and the Registrar to the Offer in writing about such approval along with a copy thereof within the Offer Period.

As per the existing policy of the Government of India, OCBs cannot participate in this Issue and in accordance with the extant FDI guidelines on sectoral caps, pricing guidelines etc. as amended by Reserve bank of India, from time to time. Investors are advised to confirm their eligibility under the relevant laws before investing and / or subsequent purchase or sale transaction in the Equity Shares of our Company. Investors will not offer, sell, pledge or transfer the Equity Shares of our Company to any person who is not eligible under applicable laws, rules, regulations, guidelines. Our Company, the Underwriters and their respective directors, officers, agents, affiliates and representatives, as applicable, accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire Equity Shares of our Company.

## Investment conditions/restrictions for overseas entities

Under the current FDI Policy 2020, the maximum amount of Investment (sectoral cap) by foreign investor in an issuing entity is composite unless it is explicitly provided otherwise including all types of foreign investments, direct and indirect, regardless of whether it has been made for FDI, FPI, NRI/OCI, LLPs, FVCI, Investment Vehicles and DRs under Foreign Exchange Management.



(Non-debt Instruments) Rules, 2019. Any equity holding by a person resident outside India resulting from conversion of any debt instrument under any arrangement shall be reckoned as foreign investment under the composite cap.

Portfolio Investment upto aggregate foreign investment level of 49% or sectoral/statutory cap, whichever is lower, will not be subject to either Government approval or compliance of sectoral conditions, if such investment does not result in transfer of ownership and/or control of Indian entities from resident Indian citizens to non-resident entities. Other foreign investments will be subject to conditions of Government approval and compliance of sectoral conditions as per FDI Policy. The total foreign investment, direct and indirect, in the issuing entity will not exceed the sectoral/statutory cap.

## **Investment by FPIs under Portfolio Investment Scheme (PIS)**

With regards to purchase/sale of capital instruments of an Indian company by an FPI under PIS the total holding by each FPI or an investor group as referred in SEBI (FPI) Regulations, 2014 shall not exceed 10% of the total paid-up equity capital on a fully diluted basis or less than 10% of the paid-up value of each series of debentures or preference shares or share warrants issued by an Indian company and the total holdings of all FPIs put together shall not exceed 24% of paid-up equity capital on fully diluted basis or paid-up value of each series of debentures or preference shares or share warrants. The said limit of 10% and 24% will be called the individual and aggregate limit, respectively. However, this limit of 24 % may be increased up to sectoral cap/statutory ceiling, as applicable, by the Indian company concerned by passing a resolution by its Board of Directors followed by passing of a special resolution to that effect by its general body.

## Investment by NRI or OCI on repatriation basis:

The purchase/sale of equity shares, debentures, preference shares and share warrants issued by an Indian company (hereinafter referred to as "Capital Instruments") of a listed Indian company on a recognised stock exchange in India by Non-Resident Indian (NRI) or Overseas Citizen of India (OCI) on repatriation basis is allowed subject to certain conditions under Foreign Exchange Management (Non-debt Instruments) Rules, 2019.

The total holding by any individual NRI or OCI shall not exceed 5% of the total paid-up equity capital on a fully diluted basis or should not exceed 5% of the paid-up value of each series of debentures or preference shares or share warrants issued by an Indian company and the total holdings of all NRIs and OCIs put together shall not exceed 10% of the total paid-up equity capital on a fully diluted basis or shall not exceed 10% of the paid-up value of each series of debentures or preference shares or share warrants; provided that the aggregate ceiling of 10% may be raised to 24% if a special resolution to that effect is passed by the general body of the Indian company.

## Investment by NRI or OCI on non-repatriation basis

As per current FDI Policy 2020, Foreign Exchange Management (Non-debt Instruments) Rules, 2019, Purchase/ sale of Capital Instruments or convertible notes or units or contribution to the capital of an LLP by a NRI or OCI on non- repatriation basis – will be deemed to be domestic investment at par with the investment made by residents. This is further subject to remittance channel restrictions.

The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended ("US Securities Act") or any other state securities laws in the United States of America and may not be sold or offered within the United States of America, or to, or for the account or benefit of "US Persons" as defined in Regulation S of the U.S. Securities Act, except pursuant to exemption from, or in a transaction not subject to, the registration requirements of US Securities Act and applicable state securities laws.

Accordingly, the equity shares are being offered and sold only outside the United States of America in an offshore transaction in reliance upon Regulation S under the US Securities Act and the applicable laws of the jurisdiction where those offers and sale occur.

Further, no offer to the public (as defined under Directive 20003/71/EC, together with any amendments) and implementing measures thereto, (the "Prospectus Directive") has been or will be made in respect of the Issue in any member State of the European Economic Area which has implemented the Prospectus Directive except for any such offer made under exemptions available under the Prospectus Directive, provided that no such offer shall result in a requirement to publish or supplement a prospectus pursuant to the Prospectus Directive, in respect of the Issue.



Any forwarding, distribution or reproduction of this document in whole or in part may be unauthorised. Failure to comply with this directive may result in a violation of the Securities Act or the applicable laws of other jurisdictions. Any investment decision should be made on the basis of the final terms and conditions and the information contained in this Draft Red Herring Prospectus.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Application may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

The above information is given for the benefit of the Bidders. Our Company and the Book Running Lead Manager are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Draft Red Herring Prospectus. Bidders are advised to make their independent investigations and ensure that the Applications are not in violation of laws or regulations applicable to them and do not exceed the applicable limits under the laws and regulations.



# SECTION IX - MAIN PROVISIONS OF ARTICLES OF ASSOCIATION OF OUR COMPANY

Pursuant to Schedule I of the Companies Act, and the SEBI ICDR Regulations, the Main provisions of the Articles of Association relating to voting rights, dividend, lien, forfeiture, restrictions on transfer and Transmission of equity shares or debentures, their consolidation or splitting are as provided below. Each provision below is numbered as per the corresponding article number in the articles of association and defined terms herein have the meaning given to them in the Articles of Association.

Article	Particulars	
No.	T til ticulal 5	
1.	No regulation contained in Table "F" in the First Schedule to Companies Act, 2013 shall apply to this Company but the regulations for the Management of the Company and for the observance of the Members thereof and their representatives shall be as set out in the relevant provisions of the Companies Act, 2013 and subject to any exercise of the statutory powers of the Company with reference to the repeal or alteration of or addition to its regulations by Special Resolution as prescribed by the said Companies Act, 2013 be such as are contained in these Articles unless the same are repugnant or contrary to the provisions of the Companies Act, 2013 or any amendment thereto.	Table F Applicable
	Interpretation Clause	
2.	In the interpretation of these Articles the following expressions shall have the following meanings unless repugnant to the subjector context:	
	(a) "The Act" means the Companies Act, 2013 and includes any statutory modification or re-enactment thereof for the time being in force.	Act
	(b) "These Articles" means Articles of Association for the time being in force or as may be altered from time to time vide Special Resolution.	Articles
	(c) "Auditors" means and includes those persons appointed as such for the time being of the Company.	Auditors
	(d) "Capital" means the share capital for the time being raised or authorized to be raised for the purpose of the Company.	Capital
	(e) "The Company" shall mean Systango Technologies Limited	The Company
	(f) "Executor" or "Administrator" means a person who has obtained a probate or letter of administration, as the case may be from a Court of competent jurisdiction and shall include a holder of a Succession Certificate authorizing the holder thereof to negotiate or transfer the Share or Shares of the deceased Member and shall also include the holder of a Certificate granted by the Administrator General under section 31 of the Administrator General Act, 1963.	Executor or Administrator
	(g) "Legal Representative" means a person who in law represents the estate of a deceased Member.	Legal Representative
	(h) Words importing the masculine gender also include thefeminine gender.	Gender
	(i) "In Writing" and "Written" includes printing lithography and other modes of representing or reproducing words in a visible form.	In Writing and Written
	(j) The marginal notes hereto shall not affect the constructionthereof.	Marginal notes
	(k) "Meeting" or "General Meeting" means a meeting ofmembers.	Meeting or General Meeting
	(l) "Month" means a calendar month.	Month
	(m) "Annual General Meeting" means a General Meeting of the Members held in accordance with the provision of section 96of the Act.	Annual General Meeting
	(n) "Extra-Ordinary General Meeting" means an Extraordinary General Meeting of the Members duly called and constituted and any adjourned holding thereof.	Extra-Ordinary General Meeting
	(o) "National Holiday" means and includes a day declared as National Holiday by	National Holiday



	the Central Government.	
	(p) "Non-retiring Directors" means a director not subject toretirement by rotation.	Non-retiring Directors
	(q) "Office" means the registered Office for the time being of the Company.	Office
	(r) "Ordinary Resolution" and "Special Resolution" shall have the meanings assigned thereto by Section 114 of the Act.	Ordinary and Special Resolution
	(s) "Person" shall be deemed to include corporations and firms as well as individuals.	Person
	(t) "Proxy" means an instrument whereby any person is authorized to vote for a member at General Meeting or Poll and includes attorney duly constituted under the power of attorney.	Proxy
	(u) "The Register of Members" means the Register of Members to be kept pursuant to Section 88(1) (a) of the Act.	Register of Members
	(v) "Seal" means the common seal for the time being of the Company.	Seal
	(w) Words importing the Singular number include where the context admits or requires the plural number and vice versa.	Singular number
	(x) "The Statutes" means the Companies Act, 2013and everyother Act for the time being in force affecting the Company.	Statutes
	(y) "These presents" means the Memorandum of Association and the Articles of Association as originally framed or as altered from time to time.	These presents
	(z) "Variation" shall include abrogation; and "vary" shall include abrogate.	Variation
	(aa) "Year" means the calendar year and "Financial Year" shall have the meaning assigned thereto by Section 2(41) of the Act.	Year and Financial Year
	Save as aforesaid any words and expressions contained in these Articles shall bear the same meanings as in the Act or any statutory modifications thereof for the time being in force.	Expressions in the Act to bear thesame meaning in Articles
	CAPITAL	
3.	The Authorized Share Capital of the Company shall be such amount as may be mentioned in Clause V of Memorandum of Association of the Company from time to time.	Authorized Capital
4.	The Company may in General Meeting from time to time by Ordinary Resolution increase its capital by creation of new Shares which may be unclassified and may be classified at the time of issue in one or more classes and of such amount or amounts as may be deemed expedient. The new Shares shall be issued upon such terms and conditions and with such rights and privileges annexed thereto as the resolution shall prescribe and in particular, such Shares may be issued with a preferential or qualified right to dividends and in the distribution of assets of the Company and with a right of voting at General Meeting of the Company in conformity with Section 47 of the Act. Whenever the capital of the Company has been increased under the provisions of this Article the Directors shall comply with the provisions of Section 64 of the Act.	Increase of capital by theCompany how carried into effect
5.	Except so far as otherwise provided by the conditions of issue or by these Presents, any capital raised by the creation of new Shares shall be considered as part of the existing capital, and shall be subject to the provisions herein contained, with reference to the payment of calls and installments, forfeiture, lien, surrender, transfer and transmission, voting and otherwise.	New Capital same as existing capital
6.	The Board shall have the power to issue a part of authorized capital by way of non-voting Shares at price(s) premia, dividends, eligibility, volume, quantum, proportion and other terms and conditions as they deem fit, subject however to provisions of law, rules, regulations, notifications and enforceable guidelines for the time being in force.	Non-Voting Shares



7.	Subject to the provisions of the Act and these Articles, the Board of Directors may issue	Redeemable
/•	redeemable preference shares to such persons, on such terms and conditions and at such	Preference Shares
	times as Directors think fit either at premium or at par, and with full power to give any	1 reference shares
	person the option to call for or be allotted shares of the company either at premium or at	
	par, such option being exercisable at such times and for such consideration as the Board	
	thinks fit.	
8.	The holder of Preference Shares shall have a right to vote only on Resolutions, which	Voting rights of
	directly affect the rights attached to his Preference Shares.	preferenceshares
9.	On the issue of redeemable preference shares under the provisions of Article 7 hereof, the	Provisions to apply
	following provisions-shall take effect:	on issue of
	(a) No such Shares shall be redeemed except out of profits of which would otherwise be	Redeemable
	available for dividend or out of proceeds of a fresh issue of shares made for the	<b>Preference Shares</b>
	purpose of the redemption;	
	(b) No such Shares shall be redeemed unless they are fully paid;	
	(c) Subject to section 55(2)(d)(i) the premium, if any payable onredemption shall have	
	been provided for out of the profits of the Company or out of the Company's	
	security premium account, before the Shares are redeemed;	
	(d) Where any such Shares are redeemed otherwise then out of the proceeds of a fresh	
	issue, there shall out of profits which would otherwise have been available for	
	dividend, be transferred to a reserve fund, to be called "the Capital Redemption	
	Reserve Account", a sum equal to the nominal amount of the Shares redeemed, and	
	the provisions of the Act relating to the reduction of the share capital of the	
	Company shall, except as provided in Section 55of the Act apply as if the Capital	
	Redemption Reserve Account were paid-up share capital of the Company; and	
	(e) Subject to the provisions of Section 55 of the Act, the redemption of preference	
	shares hereunder may be effected in accordance with the terms and conditions of	
	their issue and in the absence of any specific terms and conditions in that behalf, in	
	such manner as the Directors may think fit. The	
	reduction of Preference Shares under the provisions by the Company shall not be	
	taken as reducing the amount of its Authorized Share Capital	
10.	The Company may (subject to the provisions of sections 52, 55, 66, both inclusive, and	Reduction of capital
10.	other applicable provisions, if any, of the Act) from time to time by Special Resolution	reduction of cupitur
	reduce	
	(a) the share capital;	
	(b) any capital redemption reserve account; or	
	(c) any security premium account	
	In any manner for the time being, authorized by law and in particular capital may be paid	
	off on the footing that it may be called up again or otherwise. This Article is not to	
	derogate from any power the Company would have, if it were omitted.	
11.	Any debentures, debenture-stock or other securities may be issued at a discount, premium	Debentures
	or otherwise and may be issued on condition that they shall be convertible into shares of	Dominico
	any denomination and with any privileges and conditions as to redemption, surrender,	
	drawing, allotment of shares, attending (but not voting) at the General Meeting,	
	appointment of Directors and otherwise. Debentures with the right to conversion into or	
	allotment of shares shall be issued only with the consent of the Company in the General	
	Meeting by a Special Resolution.	
12.	The Company may exercise the powers of issuing sweat equity shares conferred by	Issue of Sweat
14.	Section 54 of the Act of a class of shares already issued subject to such conditions as may	Equity Shares
	be specified in that sections and rules framed thereunder.	Equity Shares
13.	The Company may issue shares to Employees including its Directors other than	ESOP
13.	independent directors and such other persons as the rules may allow, under Employee	ESUF
	Stock Option Scheme (ESOP) or any other scheme, if authorized by a Special Resolution	
	of the Company in general meeting subject to the provisions of the Act, the Rules and	
	applicable guidelines made there under, by whatevername called.	



14.	Notwithstanding anything contained in these articles but subject to the provisions of	Buy Back of shares
1.0	sections 68 to 70 and any other applicable provision of the Act or any other law for the	Day Duen of Shares
	time being in force, the company may purchase its own shares or other specified securities.	
15.	Subject to the provisions of Section 61 of the Act, the Company in general meeting may, from time to time, sub-divide or consolidate all or any of the share capital into shares of larger amount than its existing share or sub-divide its shares, or any of them into shares of smaller amount than is fixed by the Memorandum; subject nevertheless, to the	Consolidation, Sub- Division And Cancellation
	provisions of clause (d) of sub-section (1) of Section 61; Subject as aforesaid the Company in general meeting may also cancel shares which have not been taken or agreed to betaken by any person and diminish the amount of its share capital by the amount of the shares so cancelled.	
16.	Subject to compliance with applicable provision of the Act and rules framed thereunder the company shall have power to issue depository receipts in any foreign country.	Issue of Depository Receipts
17.	Subject to compliance with applicable provision of the Act and rules framed thereunder the company shall have power to issue any kind of securities as permitted to be issued under the Act and rules framed thereunder.	Issue of Securities
	MODIFICATION OF CLASS RIGHTS	
18.	(a) If at any time the share capital, by reason of the issue of Preference Shares or	Modification of
	otherwise is divided into different classes of shares, all or any of the rights privileges attached to any class (unless otherwise provided by the terms of issue of the shares of the class) may, subject to the provisions of Section 48 of the Act and whether or not the Company is being wound-up, be varied, modified or dealt, with the consent in writing of the holders of not less than three-fourths of the issued shares of that class or with the	rights
	sanction of a Special Resolution passed at a separate general meeting of the holders of the shares of that class. The provisions of these Articles relating to general meetings shall mutatis mutandis apply to every such separate class of meeting.  Provided that if variation by one class of shareholders affects the rights of any other	
	class of shareholders, the consent of three- fourths of such other class of shareholders shall also be obtained and the provisions of this section shall apply to such variation.	
	(b) The rights conferred upon the holders of the Shares including Preference Share, if	New Issue of Shares
	any) of any class issued with preferred or other rights or privileges shall, unless otherwise	not to affectrights
	expressly provided by the terms of the issue of shares of that class, be deemed not to be	attached to existing
	modified, commuted, affected, abrogated, dealt with or varied by the creation or issue	shares of that class.
19.	of further shares ranking pari passu therewith.  Subject to the provisions of Section 62 of the Act and these Articles, the shares in the	Shares at the
19.	capital of the company for the time being shall be under the control of the Directors who may issue, allot or otherwise dispose of the same or any of them to such persons, in such proportion and on such terms and conditions and either at a premium or at par and at such time as they may from time to time think fit and with the sanction of the company in the General Meeting to give to any person or persons the option or right to call for any shares either at par or premium during such time and for such consideration as the Directors think fit, and may issue and allot shares in the capital of the company on payment in full or part of any property sold and transferred or for any services rendered to the company in the conduct of its business and any shares which may so be allotted	disposal of the Directors.
	may be issued as fully paid up shares and if so issued, shall be deemed to be fully paid shares.	
20.	The Company may issue shares or other securities in any manner whatsoever including by way of a preferential offer, to any persons whether or not those persons include the persons referred to in clause (a) or clause (b) of sub-section (1) of section 62 subject to compliance with section 42 and 62 of the Act and rules framed	Power to issue shares on preferential basis.
21.	thereunder.  The shares in the capital shall be numbered progressively according to their several	Shares should be
21,	denominations, and except in the manner hereinbefore mentioned no share shall be	Numbered



	sub-divided. Every forfeited or surrendered share shall continue to bear the number by which the same was originally distinguished.	progressively and no share to be subdivided.
22.	An application signed by or on behalf of an applicant for shares in the Company, followed by an allotment of any shares therein, shall be an acceptance of shares within the meaning of these Articles, and every person who thus or otherwise accepts any shares and whose name is on the Register shall for the purposes of these Articles, be a Member.	Acceptance of Shares.
23.	Subject to the provisions of the Act and these Articles, the Directors may allot and issue shares in the Capital of the Company as payment or part payment for any property (including goodwill of any business) sold or transferred, goods or machinery supplied or for services rendered to the Company either in or about the formation or promotion of the Company or the conduct of its business and any shares which may be so allotted may be issued as fully paid-up or partly paid-up otherwise than in cash, and if so issued, shall be deemed to be fully paid-up or partly paid-up shares as aforesaid.	Directors may allot shares as fullpaid- up
24.	The money (if any) which the Board shall on the allotment of any shares being made by them, require or direct to be paid by way ofdeposit, call or otherwise, in respect of any shares allotted by them shall become a debt due to and recoverable by the Company from the allottee thereof, and shall be paid by him, accordingly.	Deposit and call etc.to be a debt payable immediately.
25.	Every Member, or his heirs, executors, administrators, or legal representatives, shall pay to the Company the portion of the Capital represented by his share or shares which may, for the time being, remain unpaid thereon, in such amounts at such time or times, and in such manner as the Board shall, from time to time in accordance with the Company's regulations, require on date fixed for the payment thereof.	Liability of Members.
26.	Shares may be registered in the name of any limited company or other corporate body but not in the name of a firm, an insolvent person or a person of unsound mind.	Registration of Shares.
	RETURN ON ALLOTMENTS TO BE MADE OR RESTRICTIONS ONALLOTM	
27.	The Board shall observe the restrictions as regards allotment of shares to the public, and as regards return on allotments contained in Sections 39 of the Act	
	CERTIFICATES	
28.	(a) Every member shall be entitled, without payment, to one or more certificates in marketable lots, for all the shares of each class or denomination registered in his name, or if the Directors so approve (upon paying such fee as provided in the relevant laws) to several certificates, each for one or more of such shares and the company shall complete and have ready for delivery such certificates within two months from the date of allotment, unless the conditions of issue thereof otherwise provide, or within one month of the receipt of application for registration of transfer, transmission, sub-division, consolidation or renewal of any of its shares as the case may be. Every certificate of shares shall be under the seal of the company and shall specify the number and distinctive numbers of shares in respect of which it is issued and amount paid-up thereon and shall be in such form as the directors may prescribe or approve, provided that in respect of a share or shares held jointly by several persons, the company shall not be bound to issue more than one certificate and delivery of a certificate of shares to one of several joint holders shall be sufficient delivery to all such holder. Such certificate shall be issued only in pursuance of a resolution passed by the Board and on surrender to the Company of its letter of allotment or its fractional coupons of requisite value, save incases of issues against letter of acceptance or of renunciation or in cases of issue of bonus shares. Every such certificate shall be issued under the seal of the Company, which shall be affixed in the presence of two Directors or persons acting onbehalf of the Directors under a duly registered power of attorney and the	Share Certificates



29.	Secretary or some other person appointed by the Board for the purpose and two Directors or their attorneys and the Secretary or other person shall sign the share certificate, provided that if the composition of the Board permits of it, at least one of the aforesaid two Directors shall be a person other than a Managing or whole-time Director. Particulars of every share certificate issued shall be entered in the Register of Members against the name of the person, to whom it has been issued, indicating the date of issue.  (b) Any two or more joint allottees of shares shall, for the purpose of this Article, be treated as a single member, and the certificate of any shares which may be the subject of joint ownership, may be delivered to anyone of such joint owners on behalf of all of them. For any further certificate the Board shall be entitled, but shall not be bound, to prescribe a charge not exceeding Rupees Fifty. The Company shall comply with the provisions of Section 39 of the Act.  (c) A Director may sign a share certificate by affixing his signature thereon by means of any machine, equipment or other mechanical means, such as engraving in metal or lithography, but not by means of a rubber stamp provided that the Director shall be responsible for the safe custody of such machine, equipment or other material used for the purpose.  (d) When a new Share certificate has been issued in pursuance of the preceding clause of this Article, it shall state on the face of it and against the stub or counterfoil to the effect that it is —"Issued in lieu of Share Certificate No subdivided/replaced/on consolidation of Shares".  If any certificate be worn out, defaeed, mutilated or torn or if there be no further space on the back thereof for endorsement of transfer, then upon production and surrender thereof to the Company, a new Certificate may be issued in lieu thereof, and if any certificate lost or destroyed then upon proof thereof to the satisfaction of the company and on execution of such indemnity asthe company d	Issue of new certificates in place of those defaced, lost or destroyed.
30.	(a) If any share stands in the names of two or more persons, the person first named in the Register shall as regard receipts of dividends or bonus or service of notices and all or any other matter connected with the Company except voting at meetings, and the transfer of the shares, be deemed sole holder thereof but the joint-holders of a share shall be severally as well as jointly liable for the payment of all calls and other payments due in respect of such share and for all incidentals	The first named joint holderdeemed Sole holder.
	thereof according to the Company's regulations.  (b) The Company shall not be bound to register more than three persons as the joint holders of any share.	Maximum number of joint holders.
31.	Except as ordered by a Court of competent jurisdiction or as by law required, the Company shall not be bound to recognise any equitable, contingent, future or partial interest in any share, or (except only as is by these Articles otherwise expressly provided) any right in respect of a share other than an absolute right thereto, in accordance with these Articles, in the person from time to time registered as the holder thereof but the Board shall be at liberty at its sole discretion to register any share in the	Company not bound to recogniseany interest in share other than that of registered holders.



	joint names of any two or more persons or the survivor or survivors of them.	
32.	If by the conditions of allotment of any share the whole or part of the amount or issue price thereof shall be payable by installment, every such installment shall when due be paid to the Company by the person who for the time being and from time to time shall be the registered holder of the share or his legal representative.  UNDERWRITING AND BROKERAGE	Installment on shares to be duly paid.
	UNDERWRITING AND BROKERAGE	
33.	Subject to the provisions of Section 40 (6) of the Act, the Companymay at any time pay a commission to any person in consideration of his subscribing or agreeing, to subscribe (whether absolutely or conditionally) for any shares or debentures in the Company, or procuring, or agreeing to procure subscriptions (whether absolutely or conditionally) for any shares or debentures in the Company but so that the commission shall not exceed the maximum rates laid down by the Act and the rules made in that regard. Such commission may be satisfied by payment of cash or by allotment of fully or partly paid shares or partly in one way and partly in the other.	Commission
34.	The Company may pay on any issue of shares and debentures suchbrokerage as may be reasonable and lawful.  CALLS	Brokerage
	CALLS	
35.	<ul> <li>(1) The Board may, from time to time, subject to the terms on which any shares may have been issued and subject to the conditions of allotment, by a resolution passed at a meeting of the Board and not by a circular resolution, make such calls as it thinks fit, upon the Members in respect of all the moneys unpaid on the shares held by them respectively and each Member shall pay the amount of every call so made on him to the persons and at the time and places appointed by the Board.</li> <li>(2) A call may be revoked or postponed at the discretion of the Board.</li> <li>(3) A call may be made payable by installments.</li> </ul>	Directors may make calls
36.	Fifteen days' notice in writing of any call shall be given by the Company specifying the time and place of payment, and the person or persons to whom such call shall be paid.	Notice of Calls
37.	A call shall be deemed to have been made at the time when the resolution of the Board of Directors authorising such call was passed and may be made payable by the members whose names appear on the Register of Members on such date or at the discretion of the Directors on such subsequent date as may be fixed by Directors.	Calls to date from resolution.
38.	Whenever any calls for further share capital are made on shares, such calls shall be made on uniform basis on all shares falling under the same class. For the purposes of this Article shares of the same nominal value of which different amounts have been paid up shallnot be deemed to fall under the same class.	Calls on uniform basis.
39.	The Board may, from time to time, at its discretion, extend the time fixed for the payment of any call and may extend such time as to all or any of the members who on account of the residence at a distance or other cause, which the Board may deem fairly entitled to such extension, but no member shall be entitled to such extension save as a matter of grace and favour.	Directors may extend time.
40.	If any Member fails to pay any call due from him on the day appointed for payment thereof, or any such extension thereof as aforesaid, he shall be liable to pay interest on the same from the day appointed for the payment thereof to the time of actual payment at such rate as shall from time to time be fixed by the Board not exceeding 21% per annum but nothing in this Article shall render it obligatory for the Board to demand or recover any interest from any such member.	Calls to carry interest.
41.	If by the terms of issue of any share or otherwise any amount is made payable at any fixed time or by installments at fixed time (whether on account of the amount of the share or by way of premium) every such amount or installment shall be payable as if it were a call duly made by the Directors and of which due notice has been given and all the provisions herein contained in respect of calls shall apply to such amount or	Sums deemed to be calls.



	installment accordingly.	
42.	On the trial or hearing of any action or suit brought by the Company against any Member or his representatives for the recovery of any money claimed to be due to the Company in respect of his shares, if shall be sufficient to prove that the name of the Member in respect of whose shares the money is sought to be recovered, appears entered on the Register of Members as the holder, at or subsequent to the date at which the money is sought to be recovered is alleged to have become due on the share in respect of which such money is sought to be recovered in the Minute Books: and that notice of such call was duly given to the Member or his representatives used in pursuance of these Articles: and that it shall not be necessary to prove the appointment of the Directors who made such call, nor that a quorum of Directors was present at the Board at which any call was made was duly convened or constituted nor any other matters whatsoever, but the proof of the matters aforesaid shall be conclusive evidence of the debt.	Proof on trial of suit for moneydue on shares.
43.	Neither a judgment nor a decree in favour of the Company for calls or other moneys due in respect of any shares nor any part payment or satisfaction thereunder nor the receipt by the Company of a portion of any money which shall from time to time be due from any Member of the Company in respect of his shares, either by way of principal or interest, nor any indulgence granted by the Company in respect of the payment of any such money, shall preclude the Company from thereafter proceeding to enforce forfeiture of such shares as hereinafter provided.	Judgment, decree, partial payment motto proceed for forfeiture.
44.	<ul> <li>(a) The Board may, if it thinks fit, receive from any Member willing to advance the same, all or any part of the amounts of his respective shares beyond the sums, actually called up and upon the moneys so paid in advance, or upon so much thereof, from time to time, and at any time thereafter as exceeds the amount of the calls then made upon and due in respect of the shares on account of which such advances are made the Board may pay or allow interest, at such rate as the member paying the sum in advance and the Board agree upon. The Board may agree to repay at any time any amount so advanced or may at any time repay the same upon giving to the Member three months' notice in writing: provided that moneys paid in advance of calls on shares may carry interest but shall not confer a right to dividend or to participate in profits.</li> <li>(b) No Member paying any such sum in advance shall be entitled to voting rights in respect of the moneys so paid by him until the same would but for such payment become presently payable. The provisions of this Article shall mutatis mutandis apply to calls on debentures issued by the Company.</li> </ul>	Payments in Anticipation of calls may carry interest
	LIEN	
45.	The Company shall have a first and paramount lien upon all the shares/debentures (other than fully paid-up shares/debentures) registered in the name of each member (whether solely or jointly with others) and upon the proceeds of sale thereof for all moneys (whether presently payable or not) called or payable at a fixed time in respect of such shares/debentures and no equitable interest in any share shall be created except upon the footing and condition that this Article will have full effect. And such lien shall extend to all dividends and bonuses from time to time declared in respect of such shares/debentures. Unless otherwise agreed the registration of a transfer of shares/debentures shall operate as a waiver of the Company's lien if any, on such shares/debentures. The Directors may at any time declare any shares/debentures wholly or in part to be exempt from the provisions of this clause.  Provided that the fully paid shares shall be free from all lien, while in the case of partly paid shares, the company's lien, if any, shall be restricted to moneys called or payable at a fixed time in respect of such shares.	Company to have Lien on shares.



47.	in such manner as they shall think fit, but no sale shall be made until such period as aforesaid shall have arrived and until notice in writing of the intention to sell shall have been served on such member or the person (if any) entitled by transmission to the shares and default shall have been made by him in payment, fulfillment of discharge of such debts, liabilities or engagements for seven days after such notice. To give effect to any such sale the Board may authorise some person to transfer the shares sold to the purchaser thereof and purchaser shall be registered as the holder of the shares comprised in any such transfer. Upon any such sale as the Certificates in respect of the shares sold shall stand cancelled and become null and void and of no effect, and the Directors shall be entitled to issue a new Certificate or Certificates in lieu thereof to the purchaser or purchasers concerned.  The net proceeds of any such sale shall be received by the Company and applied in or	by sale.  Application of
77.	towards payment of such part of the amount in respect of which the lien exists as is presently payable and the residue, if any, shall (subject to lien for sums not presently payable as existed upon the shares before the sale) be paid to the person entitled to the shares at the date of the sale.	proceeds of sale.
	FORFEITURE AND SURRENDER OF SHARES	
48.	If any Member fails to pay the whole or any part of any call or installment or any moneys due in respect of any shares either by way of principal or interest on or before the day appointed for the payment of the same, the Directors may, at any time thereafter, during such time as the call or installment or any part thereof or other moneys as aforesaid remains unpaid or a judgment or decree in respect thereof remains unsatisfied in whole or in part, serve a notice on such Member or on the person (if any) entitled to the shares by transmission, requiring him to pay such call or installment of such part thereof or other moneys as remain unpaid together with any interest that may have accrued and all reasonable expenses (legal or otherwise) that may have been accrued by the Company by reason of such non-payment. Provided that no such shares shall be forfeited if any moneys shall remain unpaid in respect of any call or installment or any part thereof as aforesaid by reason of the delay occasioned in payment due to the necessity of complying with the provisions contained in the relevant exchange control laws or other applicable laws of India, for the time being inforce.	If call or installment not paid, notice may be given.
49.	The notice shall name a day (not being less than fourteen days from the date of notice) and a place or places on and at which such call or installment and such interest thereon as the Directors shall determine from the day on which such call or installment ought tohave been paid and expenses as aforesaid are to be paid.  The notice shall also state that, in the event of the non-payment ator before the time and at the place or places appointed, the shares in respect of which the call was made or installment is payable willbe liable to be forfeited.	Terms of notice.
50.	If the requirements of any such notice as aforesaid shall not be complied with, every or any share in respect of which such notice has been given, may at any time thereafter but before payment of all calls or installments, interest and expenses, due in respect thereof, be forfeited by resolution of the Board to that effect. Such forfeiture shall include all dividends declared or any other moneys payable in respect of the forfeited share and not actually paid before the forfeiture.	On default of payment, shares to be forfeited.
51.	When any shares have been forfeited, notice of the forfeiture shall be given to the member in whose name it stood immediately prior to the forfeiture, and an entry of the forfeiture, with the date thereof shall forthwith be made in the Register of Members.	Notice of forfeiture to a Member
52.	Any shares so forfeited, shall be deemed to be the property of the Company and may be sold, re-allotted, or otherwise disposed of, either to the original holder thereof or to any other person, upon such terms and in such manner as the Board in their absolute discretion shall think fit.	Forfeited shares to be property of the Company and may be soldetc.
53.	Any Member whose shares have been forfeited shall notwithstanding the forfeiture, be liable to pay and shall forthwithpay to the Company, on demand all calls, installments,	Members still liable to pay money owing



	interest and expenses owing upon or in respect of such shares at the time of the forfeiture, together with interest thereon from the time of the forfeiture until payment, at such rate as the Board may determine and the Board may enforce the payment of the whole or a portion thereof as if it were a new call made at the date of the forfeiture, but shall not be under any obligation to do so.	at time offorfeiture and interest.
54.	The forfeiture shares shall involve extinction at the time of the forfeiture, of all interest in all claims and demand against the Company, in respect of the share and all other rights incidental to the share, except only such of those rights as by these Articles are expressly saved.	Effect of forfeiture.
55.	A declaration in writing that the declarant is a Director or Secretary of the Company and that shares in the Company have been duly forfeited in accordance with these articles on a date stated in the declaration, shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the shares.	Evidence of Forfeiture.
56.	The Company may receive the consideration, if any, given for the share on any sale, reallotment or other disposition thereof and the person to whom such share is sold, reallotted or disposed of may be registered as the holder of the share and he shall not be bound to see to the application of the consideration: if any, nor shall his title to the share be affected by any irregularly or invalidity in the proceedings in reference to the forfeiture, sale, re-allotment or other disposal of the shares.	Title of purchaser and allottee of Forfeited shares.
57.	Upon any sale, re-allotment or other disposal under the provisions of the preceding Article, the certificate or certificates originally issued in respect of the relative shares shall (unless the same shallon demand by the Company have been previously surrendered to it by the defaulting member) stand cancelled and become null and void and of no effect, and the Directors shall be entitled to issue a duplicate certificate or certificates in respect of the said shares to the person or persons entitled thereto.	Cancellation of share certificatein respect of forfeited shares.
58.	In the meantime and until any share so forfeited shall be sold, re- allotted, or otherwise dealt with as aforesaid, the forfeiture thereof may, at the discretion and by a resolution of the Directors, be remitted as a matter of grace and favour, and not as was owing thereon to the Company at the time of forfeiture being declared with interest for the same unto the time of the actual payment thereof if the Directors shall think fit to receive the same, or on anyother terms which the Director may deem reasonable.	Forfeiture may be remitted.
59.	Upon any sale after forfeiture or for enforcing a lien in purported exercise of the powers hereinbefore given, the Board may appoint some person to execute an instrument of transfer of the Shares sold and cause the purchaser's name to be entered in the Register of Members in respect of the Shares sold, and the purchasers shall not be bound to see to the regularity of the proceedings or to the application of the purchase money, and after his name has been entered in the Register of Members in respect of such Shares, the validity of the sale shall not be impeached by any person and the remedy of any person aggrieved by the sale shall be in damages only and against the Company exclusively.	Validity of sale
60.	The Directors may, subject to the provisions of the Act, accept a surrender of any share from or by any Member desirous of surrendering on such terms the Directors may think fit.	Surrender of shares.
	TRANSFER AND TRANSMISSION OF SHARES	
61.	(a) The instrument of transfer of any share in or debenture of the Company shall be executed by or on behalf of both thetransferor and transferee.  The transferor shall be deemed to remain a holder of the share or debenture until the name of the transferee is entered in the Register of Members or Register of Debenture holders in respect thereof.	Execution of the instrument of shares
62.	The instrument of transfer of any share or debenture shall be in writing and all the provisions of Section 56 and statutory modification thereof including other applicable provisions of the Act shall be duly complied with in respect of all transfers of shares or debenture and registration thereof.	Transfer Form.



	Provided that the company shall use a common form of transfer;	
63.	The Company shall not register a transfer in the Company other than the transfer between persons both of whose names are entered as holders of beneficial interest in the records of a depository, unless a proper instrument of transfer duly stamped and executed by or on behalf of the transferor and by or on behalf of the transferee and specifying the name, address and occupationif any, of the transferee, has been delivered to the Company along with the certificate relating to the shares or if no such share certificate is in existence along with the letter of allotment of the shares: Provided that where, on an application in writing made to the Company by the transferee and bearing the stamp, required for an instrument of transfer, it is proved to the satisfaction of the Board of Directors that the instrument of transfer signed by or on behalf of the transferor and by or on behalf of the transferee has been lost, the Company may register the transfer on such terms as to indemnity as the Board may think fit, provided further that nothing in this Article shall prejudice any power of the Company toregister as shareholder any person to whom the right to any shares in the Company has been transmitted by operation of law.	Transfer not to be registered except on production of instrument of transfer.
64.	Subject to the provisions of Section 58 of the Act and Section 22A of the Securities Contracts (Regulation) Act, 1956, the Directors may, decline to register—  (a) any transfer of shares on which the company has a lien.  That registration of transfer shall however not be refused on the ground of the transferor being either alone or jointly with any other person or persons indebted to the Company on any account what so ever;	Directors may refuse to register transfer.
65.	If the Company refuses to register the transfer of any share or transmission of any right therein, the Company shall within one month from the date on which the instrument of transfer or intimation of transmission was lodged with the Company, send notice of refusal to the transferee and transferor or to the person giving intimation of the transmission, as the case may be, and thereupon the provisions of Section 56 of the Act or any statutory modification thereof for the time being in force shall apply.	Notice of refusal to be given to transferor and transferee.
66.	No fee shall be charged for registration of transfer, transmission, Probate, Succession Certificate and letter of administration, Certificate of Death or Marriage, Power of Attorney or similar otherdocument with the Company.	No fee on transfer.
67.	The Board of Directors shall have power on giving not less than seven days pervious notice in accordance with section 91 and rules made thereunder close the Register of Members and/or the Register of debentures holders and/or other security holders at such time or times and for such period or periods, not exceeding thirty days at a time, and not exceeding in the aggregate forty five days at a time, and not exceeding in the aggregate forty five days ineach year as it may seem expedient to the Board.	Closure of Register of Members or debenture holder or other security holders.
68.	The instrument of transfer shall after registration be retained by the Company and shall remain in its custody. All instruments of transfer which the Directors may decline to register shall on demand be returned to the persons depositing the same. The Directors may cause to be destroyed all the transfer deeds with the Company after such period as they may determine.	Custody of transfer Deeds.
69.	Where an application of transfer relates to partly paid shares, the transfer shall not be registered unless the Company gives notice of the application to the transferee and the transferee makes no objection to the transfer within two weeks from the receipt of the notice.	Application for transfer of partly paid shares.
70.	For this purpose the notice to the transferee shall be deemed to have been duly given if it is dispatched by prepaid registered post/speed post/ courier to the transferee at the address given in the instrument of transfer and shall be deemed to have been duly delivered at the time at which it would have been delivered in the ordinary course of post.	Notice to transferee.
71.	(a) On the death of a Member, the survivor or survivors, where the Member was a joint holder, and his nominee or nominees or legal representatives where he was a	Recognition of legalrepresentative.



77.	The Company shall incur no liability or responsibility whatsoever in consequence of its registering or giving effect to any transfer of shares made, or purporting to be made by	Company not liable for disregard of a
77	provided nevertheless that there shall not be any obligation on the Company or the Directors to accept any indemnity.	Company = 4 EaLl
	be so verified or until or unless an indemnity be given to the Company with regard to such registration which the Directors at their discretion shall consider sufficient,	transmission.
	require and the Company may refuse to register any such transmission until the same	evidence of
76.	presented for registration.  Every transmission of a share shall be verified in such manner as the Directors may	Board may require
	same right to refuse or suspend register a person entitled by the transmission to any shares or his nominee as if he were the transferee named in an ordinary transfer	nominee.
75.	Subject to the provisions of the Act and these Articles, the Directors shall have the	Refusal to register
	in accordance so he shall not be freed from any liability in respect of such shares. This clause is hereinafter referred to as the 'Transmission Clause'.	
	shall testify his election by executing in favour of his nominee an instrument of transfer	
	provided nevertheless that if such person shall elect to have his nominee registered he	
	registered as member in respect of such shares or elect to have some person nominated by him and approved by the Directors registered as Member in respect of such shares;	
	proposes to act under this Article or of this title as the Director shall require either be	clause).
	upon producing such evidence that he sustains the character in respect of which he	(Transmission
	with the consent of the Directors (which they shall not be under any obligation to give)	than by transfer.
	any share in consequence of the death, lunacy, bankruptcy, insolvency of any member or by any lawful means other than by a transfer in accordance with these presents, may,	persons entitled to share otherwise
74.	Subject to the provisions of the Act and these Articles, any person becoming entitled to	Registration of
	accordance with the provisions of Section 56 of the Act.	begiven
73.	Where, in case of partly paid Shares, an application for registration is made by the transferor, the Company shall give notice of the application to the transferee in	Notice of application when to
	subject to Sections 72of the Companies Act.	-
	name of a deceased Member, as a Member. However, provisions of this Article are	
	otherwise as the Directors may deem proper dispense with production of Probate or Letters of Administration or Succession Certificate and register Shares standing in the	
	its absolute discretion thinks fit, the Board upon such terms as to indemnity or	
	Court in the Union of India provided that in any case where the Board of Directors in	
	Administration or Succession Certificate as the case may be from a duly constituted	
	Administrators or Legal Representative shall have first obtained Probate or Letters of	
	the Company shall not be bound to recognize such Executors or Administrators or holders of Succession Certificate or the Legal Representative unless such Executors or	
	Company as having any title to the Shares registered in the name of such Members, and	
	(not being one of two or more joint holders) shall be the only persons recognized by the	
14,	Certificate or the Legal Representatives in respect of the Shares of a deceased Member	deceased Member
72.	liability in respect of any share which had been jointly held by him with other persons.  The Executors or Administrators of a deceased Member or holders of a Succession	Titles of Shares of
	Nothing in clause (a) above shall release the estate of the deceased joint holder from any	
	consider adequate	
	terms as to indemnity or otherwise, as the Board in its absolute discretion, may	
	thinks fit, it shall be lawful for the Board to dispense with the production of Probate or letter of Administration or such other legal representation upon such	
	Provided nevertheless that in any case where the Board in its absolute discretion	
	India.	
	other legal representation as the case may be, from some competent court in	
	(b) Before recognising any executor or administrator or legal representative, the Board may require him to obtain a Grant of Probate or Letters Administration or	
	title to his interest in the shares.	
I	sole holder, shall be the only person recognized by the Company as having any	



	any apparent legal owner thereof (as shown or appearing in the Register or Members) to the prejudice of persons having or claiming any equitable right, title or interest to or in the same shares notwithstanding that the Company may have had notice of such equitable right, title or interest or notice prohibiting registration of such transfer, and may have entered such notice or referred thereto in any book of the Company and the Company shall not be bound or require to regard or attend or give effect to any notice which may be given to them of any equitable right, title or interest, or be under any liability whatsoever for refusing or neglecting so to do though it may have been entered or referred to in some book of the Company but the Company shall nevertheless be at liberty to regard and attend to any such notice and give effect thereto, if the Directors shall so think fit.	notice prohibiting registration of transfer.
78.	In the case of any share registered in any register maintained outside India the instrument of transfer shall be in a form recognized by the law of the place where the register is maintained but subject thereto shall be as near to the form prescribed in Form no. SH-4 hereof as circumstances permit.	Form of transfer Outside India.
79.	No transfer shall be made to any minor, insolvent or person of unsound mind.	No transfer to insolvent etc.
	NOMINATION	
80.	Notwithstanding anything contained in the articles, every holder of securities of the Company may, at any time, nominate a person in whom his/her securities shall vest in the event of his/her death and the provisions of Section 72 of the Companies Act, 2013shall apply in respect of such nomination.  No person shall be recognized by the Company as a nominee unless an intimation of the appointment of the said person as nominee has been given to the Company during the lifetime of the holder(s) of the securities of the Company in the manner specified under Section 72of the Companies Act, 2013 read with Rule 19 of the Companies (Share Capital and Debentures) Rules, 2014  The Company shall not be in any way responsible for transferring the securities consequent upon such nomination.  If the holder(s) of the securities survive(s) nominee, then the nomination made by the holder(s) shall be of no effect and shall automatically stand revoked.	Nomination
81.	A nominee, upon production of such evidence as may be required by the Board and subject as hereinafter provided, elect, either-  (i) to be registered himself as holder of the security, as the casemay be; or  (ii) to make such transfer of the security, as the case may be, as the deceased security holder, could have made;  (iii) if the nominee elects to be registered as holder of the security, himself, as the case may be, he shall deliver or sendto the Company, a notice in writing signed by him stating that he so elects and such notice shall be accompanied with the death certificate of the deceased security holder as the case may be;  (iv) a nominee shall be entitled to the same dividends and other advantages to which he would be entitled to, if he were the registered holder of the security except that he shall not, before being registered as a member in respect of his security, be entitled in respect of it to exercise any right conferred by membership in relation to meetings of the Company.  Provided further that the Board may, at any time, give notice requiring any such person to elect either to be registered himself or to transfer the share or debenture, and if the notice is not complied with within ninety days, the Board may thereafter withhold payment of all dividends, bonuses or other moneys payable or rights accruing in respect of the share or debenture, until the requirements of the notice have been complied with.	Transmission of Securities by nominee



	DEMATERIALISATION OF SHARES	
82.	Subject to the provisions of the Act and Rules made thereunder the Company may offer its members facility to hold securities issued by it in dematerialized form.	Dematerialisation of Securities
	JOINT HOLDER	
83.	Where two or more persons are registered as the holders of any share they shall be deemed to hold the same as joint Shareholders with benefits of survivorship subject to the following and other provisions contained in these Articles.	Joint Holders
84.	(a) The Joint holders of any share shall be liable severally as well as jointly for and in respect of all calls and other payments which ought to be made in respect of such share.	Joint and several liabilities for all payments in respect of shares.
	(b) on the death of any such joint holders the survivor or survivors shall be the only person recognized by the Company as having any title to the share but the Board may require such evidence of death as it may deem fit and nothing hereincontained shall be taken to release the estate of a deceased joint holder from any liability of shares held by them jointly with any other person;	Title of survivors.
	(c) Any one of two or more joint holders of a share may give effectual receipts of any dividends or other moneys payable in respect of share; and	Receipts of one sufficient.
	(d) only the person whose name stands first in the Register of Members as one of the joint holders of any share shall be entitled to delivery of the certificate relating to such share or to receive documents from the Company and any such document served on or sent to such person shall deemed to be service on all the holders.	Delivery of certificate and giving of notices to first named holders.
	SHARE WARRANTS	
85.	The Company may issue warrants subject to and in accordance withprovisions of the Act and accordingly the Board may in its discretion with respect to any Share which is fully paid upon application in writing signed by the persons registered as holder of the Share, and authenticated by such evidence(if any) as the Boardmay, from time to time, require as to the identity of the persons signing the application and on receiving the certificate (if any) of the Share, and the amount of the stamp duty on the warrant and such fee as the Board may, from time to time, require, issue a share warrant.	Power to issue share warrants
86.	<ul> <li>(a) The bearer of a share warrant may at any time deposit the warrant at the Office of the Company, and so long as the warrant remains so deposited, the depositor shall have the same right of signing a requisition for call in a meeting of the Company, and of attending and voting and exercising the other privileges of a Member at any meeting held after the expiry of two clear days from the time of deposit, as if his name were inserted in the Register of Members as the holder of the Share included in the deposit warrant.</li> <li>(b) Not more than one person shall be recognized as depositor of the Share warrant.</li> <li>(c) The Company shall, on two day's written notice, return the deposited share warrant to the depositor.</li> </ul>	Deposit of share warrants
87.	<ul> <li>(a) Subject as herein otherwise expressly provided, no person, being a bearer of a share warrant, shall sign a requisition for calling a meeting of the Company or attend or vote or exercise any other privileges of a Member at a meeting of the Company, or be entitled to receive any notice from the Company.</li> <li>(b) The bearer of a share warrant shall be entitled in all other respects to the same privileges and advantages as if he were named in the Register of Members as the holder of the Share included in the warrant, and he shall be a Member of the Company.</li> </ul>	Privileges and disabilities of the holders of share warrant
88.	(a) The Board may, from time to time, make bye-laws as to terms on which (if it shall think fit), a new share warrant or coupon may be issued by way of renewal in case of defacement, loss or destruction.	Issue of new share warrantcoupons



	CONVERSION OF SHARES INTO STOCK	
89.	The Company may, by ordinary resolution in General Meeting.  (a) convert any fully paid-up shares into stock; and  (b) re-convert any stock into fully paid-up shares of anydenomination.	Conversion of shares into stockor reconversion.
90.	The holders of stock may transfer the same or any part thereof in the same manner as and subject to the same regulation under which the shares from which the stock arose might before the conversion have been transferred, or as near thereto as circumstances admit, provided that, the Board may, from time to time, fix the minimum amount of stock transferable so however that such minimum shall not exceed the nominal amount of the shares from which the stock arose.	Transfer of stock.
91.	The holders of stock shall, according to the amount of stock held bythem, have the same rights, privileges and advantages as regards dividends, participation in profits, voting at meetings of the Company, and other matters, as if they hold the shares for which the stock arose but no such privilege or advantage shall be conferred by an amount of stock which would not, if existing in shares, have conferred that privilege or advantage.	Rights of stock holders.
92.	Such of the regulations of the Company (other than those relating to share warrants), as are applicable to paid up share shall apply to stock and the words "share" and "shareholders" in those regulations shall include "stock" and "stockholders" respectively.	Regulations.
	BORROWING POWERS	
93.	Subject to the provisions of the Act and these Articles, the Board may, from time to time at its discretion, by a resolution passed at ameeting of the Board generally raise or borrow money by way of deposits, loans, overdrafts, cash credit or by issue of bonds, debentures or debenture-stock (perpetual or otherwise) or in any other manner, or from any person, firm, company, co-operative society, any body corporate, bank, institution, whether incorporated in India or abroad, Government or any authority or any other body for the purpose of the Company and may secure the payment of any sums of money so received, raised or borrowed; provided that the total amount borrowed by the Company (apart from temporary loans obtained from the Company's Bankers in the ordinary course of business) shall not without the consent of the Company in General Meeting exceed the aggregate of the paid up capital of the Company and its free reserves that is to say reserves not set apart for any specified purpose.  Subject to the provisions of the Act and these Articles, any bonds, debentures,	Power to borrow.  Issue of discount
9 <b>4.</b>	debenture-stock or any other securities may be issued at a discount, premium or otherwise and with any special privileges and conditions as to redemption, surrender, allotment of shares, appointment of Directors or otherwise; provided that debentures with the right to allotment of or conversion into shares shall not be issued except with the sanction of the Company in General Meeting.	etc. or withspecial privileges.
95.	The payment and/or repayment of moneys borrowed or raised as aforesaid or any moneys owing otherwise or debts due from the Company may be secured in such manner and upon such terms and conditions in all respects as the Board may think fit, and in particular by mortgage, charter, lien or any other security upon allor any of the assets or property (both present and future) or the undertaking of the Company including its uncalled capital for the time being, or by a guarantee by any Director, Government or third party, and the bonds, debentures and debenture stocks and other securities may be made assignable, free from equities between the Company and the person to whom the same may be issued and also by a similar mortgage, charge or lien to secure and guarantee, the performance by the Company or any other person or company of any obligation undertaken by the Company or any person or Company as the case may be.	Securing payment or repaymentof Moneys borrowed.
96.	Any bonds, debentures, debenture-stock or their securities issued or to be issued by the Company shall be under the control of the Board who may issue them upon such terms and conditions, and in such manner and for such consideration as they shall consider to be	Bonds, Debentures etc. to be under the control of the



	for the benefit of the Company.	Directors.
97.	If any uncalled capital of the Company is included in or charged by any mortgage or other security the Directors shall subject to the provisions of the Act and these Articles make calls on the members in respect of such uncalled capital in trust for the person in whose favour such mortgage or security is executed.	Mortgage of uncalled Capital.
98.	Subject to the provisions of the Act and these Articles if the Directors or any of them or any other person shall incur or be about to incur any liability whether as principal or surely for the payment of any sum primarily due from the Company, the Directors may execute or cause to be executed any mortgage, charge or security over or affecting the whole or any part of the assets of the Company by way of indemnity to secure the Directors or person so becoming liable as aforesaid from any loss in respect of such liability.	Indemnity may be given.
	MEETINGS OF MEMBERS	
99.	All the General Meetings of the Company other than AnnualGeneral Meetings shall be called Extra-ordinary General Meetings.	Distinction between AGM &EGM.
100.	(a) The Directors may, whenever they think fit, convene an Extra-Ordinary General Meeting and they shall on requisition of requisition of Members made in compliance with Section 100 of the Act, forthwith proceed to convene Extra-Ordinary General Meeting of the members	Extra-Ordinary General Meeting by Board and by requisition
	(b) If at any time there are not within India sufficient Directors capable of acting to form a quorum, or if the number of Directors be reduced in number to less than the minimum number of Directors prescribed by these Articles and the continuing Directors fail or neglect to increase the number of Directors to that number or to convene a General Meeting, any Director or any two or more Members of the Company holding not less than one-tenth of the total paid up share capital of the Company may call for an Extra-Ordinary General Meeting in the same manner as nearly as possible as that in which meeting may be called by the Directors.	When a Director or any two Members may call an ExtraOrdinary General Meeting
101.	No General Meeting, Annual or Extraordinary shall be competent to enter upon, discuss or transfer any business which has not been mentioned in the notice or notices upon which it was convened.	Meeting not to transact business not mentioned in notice.
102.	The Chairman (if any) of the Board of Directors shall be entitled to take the chair at every General Meeting, whether Annual or Extraordinary. If there is no such Chairman of the Board of Directors, or if at any meeting he is not present within fifteen minutes of the time appointed for holding such meeting or if he is unable or unwilling to take the chair, then the Members present shall elect another Director as Chairman, and if no Director be present or if all the Directors present decline to take the chair then the Members present shall elect one of the members to be the Chairman of the meeting.	Chairman of General Meeting
103.	No business, except the election of a Chairman, shall be discussed at any General Meeting whilst the Chair is vacant.	Business confined to election of Chairman whilst chair is vacant.
104.	<ul> <li>a) The Chairperson may, with the consent of any meeting at which a quorum is present, and shall, if so directed by the meeting, adjourn the meeting from time to time and from place to place.</li> <li>b) No business shall be transacted at any adjourned meeting other than the business left unfinished at the meeting from which the adjournment took place.</li> <li>c) When a meeting is adjourned for thirty days or more, notice of the adjourned meeting shall be given as in the case of an original meeting.</li> <li>Save as aforesaid, and as provided in section 103 of the Act, itshall not be necessary to give any notice of an adjournment or of the business to be transacted at an adjourned meeting.</li> </ul>	Chairman with consent may adjourn meeting.



105.	In the case of an equality of votes the Chairman shall both on a show of hands, on a poll (if any) and e-voting, have casting vote in addition to the vote or votes to which he may be entitled as a Member.	Chairman's casting vote.
106.	Any poll duly demanded on the election of Chairman of the meeting or any question of adjournment shall be taken at the meeting forthwith.	In what case poll taken without adjournment.
107.	The demand for a poll except on the question of the election of the Chairman and of an adjournment shall not prevent the continuance of a meeting for the transaction of any business other than the question on which the poll has been demanded.	Demand for poll not to prevent transaction of other business.
	VOTES OF MEMBERS	
108.	No Member shall be entitled to vote either personally or by proxy at any General Meeting or Meeting of a class of shareholders either upon a show of hands, upon a poll or electronically, or be reckoned in a quorum in respect of any shares registered in his name on which any calls or other sums presently payable by him have not been paid or	Members in arrears not to vote.
109.	in regard to which the Company has exercised, any right or lien.  Subject to the provision of these Articles and without prejudice to any special privileges, or restrictions as to voting for the time being attached to any class of shares for the time being forming part of the capital of the company, every Member, not disqualified by the last preceding Article shall be entitled to be present, and to speak and to vote at such meeting, and on a show of hands every member present in person shall have one vote and upon a poll the voting right of every Member present in person or by proxy shall be in proportion to his share of the paid-up equity share capital of the Company, Provided, however, if any preference shareholder is present at any meeting of the Company, save as provided in sub- section (2) of Section 47 of the Act, he shall have a right to vote only on resolution placed before the meeting which directly affect the rights attached to his preference shares.	Number of votes each member entitled.
110.	On a poll taken at a meeting of the Company a member entitled to more than one vote or his proxy or other person entitled to vote for him, as the case may be, need not, if he votes, use all his votes or cast in the same way all the votes he uses.	Casting of votes by a member entitled to more than one vote.
111.	A member of unsound mind, or in respect of whom an order has been made by any court having jurisdiction in lunacy, or a minor may vote, whether on a show of hands or on a poll, by his committee or other legal guardian, and any such committee or guardian may, on a poll, vote by proxy.	Vote of member of unsoundmind and of minor
112.	Notwithstanding anything contained in the provisions of the Companies Act, 2013, and the Rules made there under, the Company may, and in the case of resolutions relating to such business as may be prescribed by such authorities from time to time, declare to be conducted only by postal ballot, shall, get any such business/ resolutions passed by means of postal ballot, instead of transacting the business in the General Meeting of the Company.	Postal Ballot
113.	A member may exercise his vote at a meeting by electronic means in accordance with section 108 and shall vote only once.	E-Voting
114.	In the case of joint holders, the vote of the senior who tendersa vote, whether in person or by proxy, shall be accepted to the exclusion of the votes of the other joint holders. If more than one of the said persons remain present than the senior shall alone be entitled to speak and to vote in respect of such shares, but the other or others of the joint holders shall be entitled to be present at the meeting. Several executors or administrators of a deceased Member in whose name share stands shall for the purpose of these Articles be deemed jointsholders thereof.  For this purpose, seniority shall be determined by the order in which the names stand in the register of members.	Votes of joint members.
115.	Votes may be given either personally or by attorney or by proxy or in case of a company, by a representative duly Authorised as mentioned in Articles	Votes may be given by proxy or by



		representative
116.	A body corporate (whether a company within the meaning of the Act or not) may, if it is member or creditor of the Company (including being a holder of debentures) authorise such person by resolution of its Board of Directors, as it thinks fit, in accordance with the provisions of Section 113 of the Act to act as its representative at any Meeting of the members or creditors of the Company or debentures holders of the Company. A person authorised by resolution as aforesaid shall be entitled to exercise the same rights and powers (including the right to vote by proxy) on behalf of the body corporate as if it were an individual member, creditor or holder of debentures of the Company.	Representation of a Body Corporate.
117.	(a) A member paying the whole or a part of the amount remaining unpaid on any share held by him although no part of that amount has been called up, shall not be entitled to any voting rights in respect of the moneys paid until the same would, but for this payment, become presently payable.	Members paying money in advance.
	(b) A member is not prohibited from exercising his voting rights on the ground that he has not held his shares or interest in the Company for any specified period preceding the date on which the vote was taken.	Members not prohibited if share not held for any specified period.
118.	Any person entitled under Article 73 (transmission clause) to transfer any share may vote at any General Meeting in respect thereof in the same manner as if he were the registered holder of such shares, provided that at least forty-eight hours before the time of holding the meeting or adjourned meeting, as the case may be at which he proposes to vote he shall satisfy the Directors of his right to transfer such shares and give such indemnify (if any) as the Directors may require or the directors shall have previously admitted his right to vote at such meeting in respect thereof.	Votes in respect of shares ofdeceased or insolvent members.
119.	No Member shall be entitled to vote on a show of hands unless such member is present personally or by attorney or is a body Corporate present by a representative duly Authorised under the provisions of the Act in which case such members, attorney or representative may vote on a show of hands as if he were a Member of the Company. In the case of a Body Corporate the production at the meeting of a copy of such resolution duly signed by a Director or Secretary of such Body Corporate and certified by him as being a true copy of the resolution shall be accepted by the Company as sufficient evidence of the authority of the appointment.	No votes by proxy on show ofhands.
120.	The instrument appointing a proxy and the power-of-attorney or other authority, if any, under which it is signed or a notarised copy of that power or authority, shall be deposited at the registered office of the company not less than 48 hours before the time for holding the meeting or adjourned meeting at which the person named in the instrument proposes to vote, or, in the case of a poll, not less than 24 hours before the time appointed for the taking of the poll; and in default the instrument of proxy shall not be treated as valid.	Appointment of a Proxy.
121.	An instrument appointing a proxy shall be in the form as prescribed in the rules made under section 105.	Form of proxy.
122.	A vote given in accordance with the terms of an instrument of proxy shall be valid notwithstanding the previous death or insanity of the Member, or revocation of the proxy or of any power of attorney which such proxy signed, or the transfer of the share in respect of which the vote is given, provided that no intimation in writing of the death or insanity, revocation or transfer shall have been received at the office before the meeting or adjourned meeting at which the proxy is used.	Validity of votes given by proxy not withstanding death of a member.
123.	No objection shall be raised to the qualification of any voter except at the meeting or adjourned meeting at which the vote objected to given or tendered, and every vote not displayed at such meeting shall be valid for all purposes.	Time for objections to votes.
124.	disallowed at such meeting shall be valid for all purposes.  Any such objection raised to the qualification of any voter in due time shall be referred to the Chairperson of the meeting, whose decision shall be final and conclusive.	Chairperson of the Meeting to bethe



		judge of validity of any vote.
	DIRECTORS	willy votes
125.	The following are the First Directors of the Company:  1. Priyesh Rathi  2. Shailesh Bairagi  Until otherwise determined by a General Meeting of the Company and subject to the provisions of Section 149 of the Act, the number of Directors (including Debenture and Alternate Directors) shall not be less than three and not more than fifteen. Provided that a company may appoint more than fifteen directors after passing a special resolution	Number of Directors
126.	A Director of the Company shall not be bound to hold any Qualification Shares in the Company.	Qualificationshares.
127.	<ul> <li>(a) Subject to the provisions of the Companies Act, 2013and notwithstanding anything to the contrary contained in these Articles, the Board may appoint any person as a director nominated by any institution in pursuance of the provisions of any law for the time being in force or of any agreement</li> <li>(b) The Nominee Director/s so appointed shall not be required to hold any qualification shares in the Company nor shall be liable to retire by rotation. The Board of Directors of the Company shall have no power to remove from office the Nominee Director/s so appointed. The said Nominee Director/s shall be entitled to the same rights and privileges including receiving of notices, copies of the minutes, sitting fees, etc. as any other Director of the Company is entitled.</li> <li>(c) If the Nominee Director/s is an officer of any of the financial institution the sitting fees in relation to such nominee Directors shall accrue to such financial institution and the same accordingly be paid by the Company to them. The Financial Institution shall be entitled to depute observer to attend the meetings of the Board or any other Committee constituted by the Board.</li> <li>(d) The Nominee Director/s shall, notwithstanding anything to the Contrary contained in these Articles, be at liberty to disclose any information obtained by him/them to the Financial Institution appointing him/them as such Director/s.</li> </ul>	Nominee Directors.
128.	The Board may appoint an Alternate Director to act for a Director (hereinafter called "The Original Director") during his absence for a period of not less than three months from India. An Alternate Director appointed under this Article shall not hold office for period longer than that permissible to the Original Director in whose place he has been appointed and shall vacate office if and when the Original Director returns to India. If the term of Office of the Original Director is determined before he so returns to India, any provision in the Act or in these Articles for the automatic re- appointment of retiring Director in default of another appointment shall apply to the Original Director and not to the Alternate Director.  Subject to the provisions of the Act, the Board shall have power at any time and from	Appointment of alternate Director.  Additional Director
	time to time to appoint any other person to be an Additional Director. Any such Additional Director shall hold office only upto the date of the next Annual General Meeting.	
130.	Subject to the provisions of the Act, the Board shall have power at any time and from time to time to appoint a Director, if the office of any director appointed by the company in general meeting is vacated before his term of office expires in the normal course, who shall hold office only upto the date upto which the Director in whose place he is appointed would have held office if it had not been vacated by him.	Director's power to fill casualvacancies.
131.	Until otherwise determined by the Company in General Meeting, each Director other than the Managing/Whole-time Director (unless otherwise specifically provided for) shall be entitled to sitting fees not exceeding a sum prescribed in the Act (as may be amended from time to time) for attending meetings of the Board or Committees thereof.	Sitting Fees.



132.	The Board of Directors may subject to the limitations provided in the Act allow and pay to any Director who attends a meeting at a place other than his usual place of residence for the purpose of attending a meeting, such sum as the Board may consider fair, compensation for travelling, hotel and other incidental expenses properly incurred by him, in addition to his fee for attending such meeting as above specified.	Travelling expenses Incurred by Director on Company's business.
	PROCEEDING OF THE BOARD OF DIRECTORS	
133.	The Board of Directors may meet for the conduct of business, adjourn and otherwise regulate its meetings as it thinks fit.  (b) A director may, and the manager or secretary on the requisition of a director shall, at any time, summon a meeting of the Board.	Meetings of Directors.
134.	a) The Directors may from time to time elect from among their members a Chairperson of the Board and determine the period for which he is to hold office. If at any meeting of the Board, the Chairman is not present within five minutes after the time appointed for holding the same, the Directors present may choose one of the Directors then present to preside at the meeting. b) Subject to Section 203 of the Act and rules made there under, one person can act as the Chairman as well as the Managing Director or Chief Executive Officer at the same time.	Chairperson
135.	Questions arising at any meeting of the Board of Directors shall be decided by a majority of votes and in the case of an equality of votes, the Chairman will have a second or casting vote.	Questions at Board meeting how decided.
136.	The continuing directors may act notwithstanding any vacancy in the Board; but, if and so long as their number is reduced below the quorum fixed by the Act for a meeting of the Board, the continuing directors or director may act for the purpose of increasing the number of directors to that fixed for the quorum, or of summoning a general meeting of the company, but for no other purpose.	Continuing directors may act notwithstanding any vacancy in the Board
137.	Subject to the provisions of the Act, the Board may delegate any of their powers to a Committee consisting of such member or members of its body as it thinks fit, and it may from time to time revoke and discharge any such committee either wholly or in part and either as to person, or purposes, but every Committee so formed shall in the exercise of the powers so delegated conform to any regulations that may from time to time be imposed on it by the Board. All acts done by any such Committee in conformity with such regulations and in fulfillment of the purposes of their appointment but not otherwise, shall have the like force and effect as if done by the Board.	Directors may appoint committee.
138.	The Meetings and proceedings of any such Committee of the Board consisting of two or more members shall be governed by the provisions herein contained for regulating the meetings and proceedings of the Directors so far as the same are applicable thereto and are not superseded by any regulations made by the Directors under the last preceding Article.	Committee Meetings how to be governed.
139.	<ul> <li>a) A committee may elect a Chairperson of its meetings.</li> <li>b) If no such Chairperson is elected, or if at any meeting the Chairperson is not present within five minutes after the time appointed for holding the meeting, the members present may choose one of their members to be Chairperson of the meeting.</li> </ul>	Chairperson of CommitteeMeetings
140.	<ul> <li>a) A committee may meet and adjourn as it thinks fit.</li> <li>b) Questions arising at any meeting of a committee shall be determined by a majority of votes of the members present, and in case of an equality of votes, the Chairperson shall have a second or casting vote.</li> </ul>	Meetings of the Committee
141.	Subject to the provisions of the Act, all acts done by any meeting of the Board or by a Committee of the Board, or by any person acting as a Director shall notwithstanding that it shall afterwards be discovered that there was some defect in the appointment of such Director or persons acting as aforesaid, or that they or any of them were	Acts of Board or Committee shallbe valid notwithstanding



	disqualified or had vacated office or that the appointment of any of them had been terminated by virtue of any provisions contained in the Act or in these Articles, be as valid as if every such person had been duly appointed, and was qualified to be a Director.	defect in appointment.
	RETIREMENT AND ROTATION OF DIRECTORS	
142.	Subject to the provisions of Section 161 of the Act, if the office of any Director appointed by the Company in General Meeting vacated before his term of office will expire in the normal course, the resulting casual vacancy may in default of and subject to any regulation in the Articles of the Company be filled by the Board of Directors at the meeting of the Board and the Director so appointed shall hold office only up to the date up to which the Director in whose place he is appointed would have held office if had not been vacated as aforesaid.	Power to fill casual vacancy
	POWERS OF THE BOARD	
143.	The business of the Company shall be managed by the Board who may exercise all such powers of the Company and do all such acts and things as may be necessary, unless otherwise restricted by the Act, or by any other law or by the Memorandum or by the Articles required to be exercised by the Company in General Meeting. However no regulation made by the Company in General Meeting shall invalidate any prior act of the Board which would have been valid if that regulation had not been made.	Powers of the Board
144.	Without prejudice to the general powers conferred by the Articles and so as not in any way to limit or restrict these powers, and without prejudice to the other powers conferred by these Articles, but subject to the restrictions contained in the Articles, it is hereby, declared that the Directors shall have the following powers, that is to say	Certain powers of the Board
	(1) Subject to the provisions of the Act, to purchase or otherwise acquire any lands, buildings, machinery, premises, property, effects, assets, rights, creditors, royalties, business and goodwill of any person firm or company carrying on the business which this Company is authorised to carry on, in any part of India.	To acquire any property, rightsetc.
	(2) Subject to the provisions of the Act to purchase, take on lease for any term or terms of years, or otherwise acquire any landor lands, with or without buildings and outhouses thereon, situate in any part of India, at such conditions as the Directors may think fit, and in any such purchase, lease or acquisition to accept such title as the Directors may believe, or may be advised to be reasonably satisfy.	To take on Lease.
	(3) To erect and construct, on the said land or lands, buildings, houses, warehouses and sheds and to alter, extend and improve the same, to let or lease the property of the company, in part or in whole for such rent and subject to such conditions, as may be thought advisable; to sell such portions of the land or buildings of the Company as may not be required for the company; to mortgage the whole or any portion of the property of the company for the purposes of the Company; to sell all or any portion of the machinery or stores belonging to the Company.	To erect & construct.
	<ul> <li>(4) At their discretion and subject to the provisions of the Act, the Directors may pay property rights or privileges acquired by, or services rendered to the Company, either wholly or partially in cash or in shares, bonds, debentures or other securities of the Company, and any such share may be issued either as fully paid up or with such amount credited as paid up thereon as may be agreed upon; and any such bonds, debentures or other securities may be either specifically charged upon all or any part of the property of the Companyand its uncalled capital or not so charged.</li> <li>(5) To insure and keep insured against loss or damage by fire or otherwise for such period and to such extent as they may think proper all or any part of the buildings,</li> </ul>	To pay for property.  To insure properties of the
	machinery, goods, stores, produce and other moveable property of the Company either separately or co-jointly; also to insure all or any portion of the goods, produce, machinery and other articles imported or exported by the Company and to sell, assign, surrender or discontinue any policies of assurance effected in pursuance of this power.	Company.



(6) To open accounts with any Bank or Bankers money from any such account from time to time		To open Bank accounts.
(7) To secure the fulfillment of any contracts or		To secure contracts
Company by mortgage or charge on all or any		by way of
including its whole or part of its undertaking a		mortgage.
capital for the time being or in such manner as t	hey think fit.	
(8) To accept from any member, so far as may be		To accept surrender
the shares or any part thereof, on such terms	and conditions as shall be agreed	of shares.
upon.  (9) To appoint any person to accept and hold in	twist for the Commons managers	To appoint trustees
belonging to the Company, or in which it is in		
		for the Company.
and to execute and to do all such deeds and thin		
any such trust, and to provide for the remunerati		To sondruk local
(10) To institute, conduct, defend, compound or ab		To conduct legal
against the Company or its Officer, or otherwis		proceedings.
compound and allow time for payment or satisfa		
claims or demands by or against the Compa		
arbitration, either according to Indian or Foreig		
and observe and perform or challenge any award		Danlar
(11) To act on behalf of the Company in all matters r		Bankruptcy &Insolvency
(12) To make and give receipts, release and give di		To issue receipts &
Company and for the claims and demands of the		give discharge.
(13) Subject to the provisions of the Act, and these		To invest and deal
moneys of the Company not immediately requ		with money of the
such authority (not being the shares of this Co		Company.
such manner as they may think fit and from ti		
investments. Save as provided in Section 187 of	of the Act, all investments shall be	
made and held in the Company's own name.		
(14) To execute in the name and on behalf of the Co		To give Security by
other person who may incur or be about to incu		way ofindemnity.
principal or as surety, for the benefit of the		
Company's property (present or future) as they		
may contain a power of sale and other po	owers, provisions, covenants and	
agreements as shall be agreed upon;		
(15) To determine from time to time persons w		To determine
Company's behalf, bills, notes, receipts, acc		signing powers.
dividend warrants, releases, contracts and doc		
authority for such purpose, whether by way of a	a resolution of the Board or by way	
of a power of attorney or otherwise.	1 11 3 2	<u> </u>
(16) To give to any Director, Officer, or other pers		Commission or
commission on the profits of any particular bu		share in profits.
the general profits of the company; and such co		
be treated as part of the working expenses of the		
(17) To give, award or allow any bonus, pension,		Bonus etc. to
employee of the Company, or his widow, chil		employees.
just or proper, whether such employee, his wide	ow, children or dependents have or	
have not a legal claim on the Company.		TD 0
(18) To set aside out of the profits of the Company s		Transfer to Reserve
for depreciation or the depreciation funds or to i		Funds.
or to a Reserve Fund, or Sinking Fund or any sp		
repay debentures or debenture-stock or for equ		
improving, extending and maintaining any of t		
for such other purposes (including the purpose	reterred to in the preceding clause)	



Company, and subject to Section 179 aside or so much thereof as may be re (other than shares of this Company) deal with and vary such investments a part thereof for the benefit of the Co the Board apply or upon which the co be applied or expended and divide the Board may think fit; with full power reserve fund or division of a reserve to employ the assets constituting all depredation fund, in the business of of debentures or debenture-stocks a separate from the other assets and wi with the power to the Board at their of funds, interest at such rate as the Board (19) To appoint, and at their discretion managers, secretaries, assistant engineers, consultants, labourers, of temporary or special services as the determine their powers and duties remuneration and to require security may think fit and also from time to	remove or suspend such general manager, s, supervisors, scientists, technicians, lerks, agents and servants, for permanent, ey may from time to time think fit, and to and to fix their salaries or emoluments or in such instances and for such amounts they to time to provide for the management and	To appoint and remove officers and other employees.
elsewhere in such manner as they this following clauses shall be without p this clause.	mpany in any specified locality in India or nk fit and the provisions contained in the next prejudice to the general powers conferred by	
Company, to appoint any person or proceeding those vested in or exercise excluding the power to make calls authorised by the Board the power to period and subject to such conditions and such appointments may (if the members or any of the members of a favour of any Company, or the shart any Company or firm or otherwise whether nominated directly or indirectly attorney may contain such powers from with such Attorneys as the Board materials.	by power of attorney under the seal of the persons to be the Attorney or attorneys of the a such powers, authorities and discretions (not sable by the Board under these presents and a and excluding also except in their limits make loans and borrow moneys) and for such as the Board may from time to time think fit, Board think fit) be made in favour of the any local Board established as aforesaid or in reholders, directors, nominees or manager of in favour of any fluctuating body of persons ectly by the Board and any such powers of or the protection or convenience for dealing by think fit, and may contain powers enabling esaid to sub-delegate all or any of the powers, being vested in them.	To appoint Attorneys.
(21) Subject to Sections 188 of the Act, for or otherwise for the purpose of the Cocontracts and rescind and vary all such	or or in relation to any of the matters aforesaid company to enter into all such negotiations and ch contracts, and execute and do all such acts, behalf of the Company as they may consider	To enter into contracts.
(22) From time to time to make, vary business of the Company its Officers		To make rules.
(23) To effect, make and enter into or agreements and other contracts within	n behalf of the Company all transactions, n the scope of the business of the Company.	To effect contracts etc.
	ny act, charter, privilege, concession, license, State or municipality, provisional order or	To apply & obtain concessionslicenses



modification of the Company's constitution, or for any other purpose, which may seem expedient and to oppose any proceedings or applications which may seem calculated, directly or indirectly to prejudice the Company's interests.  (25) To pay and charge to the capital account of the Company any commission or interest lawfully payable there out under the provisions of Sections 40 of the Act and of the provisions contained in these presents.  (26) To redeem preference shares.  (27) To subscribe, incur expenditure or otherwise to assist or to guarantee money to charitable, benevolent, religious, scientific, national or any other institutions or subjects which shall have any moral or other claim to support or aid by the Company, either by reason of locality or operation or of public and general utility or otherwise.  (28) To pay the cost, charges and expenses preliminary and incidental to the promotion, formation, establishment and registration of the Company any commission or interest lawfully payable thereon under the provisions of Sections 40 of the Act.  (30) To provide for the welfare of Directors or ex-Directors or employees or exemployees of the Company and their wives, widows and families or the dependents or connections of such persons, by building or contributing to the building of houses, dwelling or chawls, or by grants of moneys, pension, gratuities, allowances, bonus or other payments, or by creating and from time to time subscribing or contributing to provide other associations, institutions, funds or trusts and by providing or subscribing or contributing towards place of instruction and recreation, hospitals and dispensaries, medical and other attendance and other assistance as the Board shall think fit and subject to the provision of Section 181 of the Act, to subscribe or contribute or otherwise to assist or to guarantee money to charitable, benevolent,  (31) Teligious, scientific, national or other institutions or object which shall have any moral or other vialum to support or aid by the Company,	license of any authority for enabling the Company to carry any of this objects into	etc.
seem eapedient and to oppose any proceedings or applications which may seem calculated, directly to rindirectly to prejudice the Company's interests.  (25) To pay and charge to the capital account of the Company any commission or interest lawfully payable there out under the provisions of Sections 40 of the Act and of the provisions contained in these presents.  (26) To redeem preference shares.  (27) To subscribe, incur expenditure or otherwise to assist or to guarantee money to charitable, benevolent, religious, scientific, national or any other institutions or subjects which shall have any moral or other claim to support or aid by the Company, either by reason of locality or operation or of public and general utility or otherwise.  (28) To pay the cost, charges and expenses preliminary and incidental to the promotion, formation, establishment and registration of the Company any commission or interest lawfully payable thereon under the provisions of Sections 40 of the Act.  (30) To provide for the welfare of Directors or ex-Directors or employees or exemployees of the Company and their wives, widows and families or the dependents or connections of such persons, by building or contributing to the building of houses, dwelling or chawls, or by grants of moneys, pension, gratuities, allowances, bonus or other payments, or by creating and from time to time subscribing or contributing, to provide other associations, institutions, funds or trusts and by providing or subscribing or contributing towards place of instruction and recreation, hospitals and dispensaries, medical and other attendance and other assistance as the Board shall think fit and subject to the provision of Section 181 of the Act, to subscribe or contribute or otherwise to assist or to guarantee money to charitable, benevolent,  (31) Telligious, scientific, national or other institutions or object which shall have any moral or other claim to support or aid by the Company, either by reason of locality of operation, or of the public and general utilit	effect, or for extending and any of the powers of the Company or for effecting any	
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	immovable) or any rights or privileges belonging to or at the disposal of the	



	Company or in which the Company is interested.	
	(37) To let, sell or otherwise dispose of subject to the provisions of Section 180 of the	
	Act and of the other Articles any property of the Company, either absolutely or	
	conditionally and in such manner and upon such terms and conditions in all	
	respects as it thinks fit and to accept payment in satisfaction for the same in cash	
	or otherwise as it thinks fit.	
	(38) Generally subject to the provisions of the Act and these Articles, to delegate the	
	powers/authorities and discretions vested in the Directors to any person(s), firm,	
	company or fluctuating body of persons as aforesaid.	
	(39) To comply with the requirements of any local law which in their opinion it shall in	
	the interest of the Company be necessary or expedient to comply with.	
	MANAGING AND WHOLE-TIME DIRECTORS	
145.	a) Subject to the provisions of the Act and of these Articles, the Directors may from	Powers to appoint
143.	time to time in Board Meetings appoint one or more of their body to be a	Managing/Whole-
	Managing Director or Managing Directors or whole-time Director or whole-time	Time Directors.
	Directors of the Company for such term not exceeding five years at a time as they	Time Directors.
	may think fit to manage the affairs and business of the Company, and may from	
	time to time (subject to the provisions of any contract between him or them and the	
	Company) remove or dismiss him or them from office and appoint another or	
	others in his or their place or places.	
	b) The Managing Director or Managing Directors or whole-time Director or whole-	
	time Directors so appointed shall be liable to retire by rotation. A Managing	
	Director or Whole-time Director who is appointed as Director immediately on the	
	retirement by rotation shall continue to hold his office as Managing Director or	
	Whole-time Director and such re-appointment as such Director shall not be	
	deemed to constitute a break in his appointment as Managing Director or Whole-	
	time Director.	
146.	The remuneration of a Managing Director or a Whole-time Director (subject to the	Remuneration of
	provisions of the Act and of these Articles and of any contract between him and the	Managing or
	Company) shall from time to time be fixed by the Directors, and may be, by way of	Whole-Time
	fixed salary, or commission on profits of the Company, or by participation in any such	Director.
	profits, or by any, or all of these modes.	
147.	(1) Subject to control, direction and supervision of the Board of Directors, the day-	Powers and duties
	today management of the company will bein the hands of the Managing Director or	of ManagingDirector
	Whole-time Director appointed in accordance with regulations of these Articles of	or Whole-Time
	Association with powers to the Directors to distribute such day-to-day	Director.
	management functions among such Directors and in any manner as may be	
	directed by the Board.	
	(2) The Directors may from time to time entrust to and confer upon the Managing	
	Director or Whole-time Director for the time being save as prohibited in the Act,	
	such of the powers exercisable under these presents by the Directors as they may	
	think fit, and may confer such objects and purposes, and upon such terms and	
	conditions, and with such restrictions as they think expedient; and they may	
	subject to the provisions of the Act and these Articles confer such powers, either	
	collaterally with or to the exclusion of, and in substitution for, all or any of the	
	powers of the Directors in that behalf, and may from time to time revoke,	
	withdraw, alter or vary all or any such powers.	
	(3) The Company's General Meeting may also from time to time appoint any	
	Managing Director or Managing Directors or Whole time Director or Whole	
	time Directors of the Companyand may exercise all the powers referred to in these	
	Articles.  (4) The Managing Director shall be entitled to sub-delegate (with the sanction of the	
	(4) The Managing Director shall be entitled to sub-delegate (with the sanction of the	
	Directors where necessary) all or any of the powers, authorities and discretions	



	for the time being vested in him in particular from time to time by the appointment of any attorney or attorneys for the management and transaction of the affairs of the Company in any specified locality in such manner as they may think fit.	
Chief Executive Officer, Manager, Company Secretary or ChiefFinancial Officer		
148.	<ul> <li>a) Subject to the provisions of the Act,— <ol> <li>A chief executive officer, manager, company secretary or chief financial officer may be appointed by the Board for such term, at such remuneration and upon such conditions as it may thinks fit; and any chief executive officer, manager, company secretary or chief financial officer so appointed may be removed by means of a resolution of the Board;</li> <li>A director may be appointed as chief executive officer, manager, company secretary or chief financial officer.</li> </ol> </li> <li>b) A provision of the Act or these regulations requiring or authorising a thing to be done by or to a director and chief executive officer, manager, company secretary or chief financial officer shall not be satisfied by its being done by or to the same person acting both as director and as, or in place of, chief executive officer, manager, company secretary or chief financial officer.</li> </ul>	Board to appoint Chief Executive Officer/ Manager/ Company Secretary/ Chief Financial Officer
	THE SEAL	
149.	<ul> <li>(a) The Board shall provide a Common Seal for the purposes of the Company, and shall have power from time to time to destroy the same and substitute a new Seal in lieu thereof, and the Board shall provide for the safe custody of the Seal for the time being, and the Seal shall never be used except by the authority of the Board or a Committee of the Board previously given.</li> <li>(b) The Company shall also be at liberty to have an Official Seal inaccordance with of the Act, for use in any territory, district orplace outside India.</li> </ul>	The seal, its custody and use.
150.	The seal of the company shall not be affixed to any instrument except by the authority of a resolution of the Board or of a committee of the Board authorized by it in that behalf, and except in the presence of at least two directors and of the secretary or such other person as the Board may appoint for the purpose; and those two directors and the secretary or other person aforesaid shall sign every instrument to which the seal of the company is so affixed in their presence.	Deeds how executed.
	Dividend and Reserves	
151.	<ol> <li>Subject to the rights of persons, if any, entitled to shares with special rights as to dividends, all dividends shall be declared and paid according to the amounts paid or credited as paid on the shares in respect whereof the dividend is paid, but if and so long as nothing is paid upon any of the shares in the Company, dividends may be declared and paid according to the amounts of the shares.</li> <li>No amount paid or credited as paid on a share in advance of calls shall be treated for the purposes of this regulation as paid on the share.</li> <li>All dividends shall be apportioned and paid proportionately to the amounts paid or credited as paid on the shares during any portion or portions of the period in respect of which the dividend is paid; but if any share is issued on terms providing that it shall rank for dividend as from a particular date such share shall rank for dividend accordingly.</li> <li>The Company in General Meeting may declare dividends, to be paid to members according to their respective rights and interests in the profits and may fix the time for</li> </ol>	Division of profits.  The company in General Meetingmay
153.	payment and the Company shall comply with the provisions of Section 127 of the Act, but no dividends shall exceed the amount recommended by the Board of Directors, but the Company may declare a smaller dividend in general meeting.	declare Dividends.
133.	a) The Board may, before recommending any dividend, set aside out of the profits of	1 i ansier to



	the company such sums as it thinks fit as a reserve or reserves which shall, at the	reserves
	discretion of the Board, be applicable for any purpose to which the profits of the company may be properly applied, including provision for meeting contingencies or for equalizing dividends; and pending such application, may, at the like	
	discretion, either be employed in the business of the company or be invested in such investments (other than shares of the company) as the Board may, from time to time, thinks fit.	
	b) The Board may also carry forward any profits which it may consider necessary not to divide, without setting them aside as a reserve.	
154.	Subject to the provisions of section 123, the Board may from time to time pay to the members such interim dividends as appear to it to be justified by the profits of the company.	Interim Dividend.
155.	The Directors may retain any dividends on which the Company has a lien and may apply the same in or towards the satisfaction of the debts, liabilities or engagements in respect of which the lien exists.	Debts may be deducted.
156.	No amount paid or credited as paid on a share in advance of calls shall be treated for the purposes of this articles as paid on the share.	Capital paid up in advance not toearn dividend.
157.	All dividends shall be apportioned and paid proportionately to the amounts paid or credited as paid on the shares during any portionor portions of the period in respect of which the dividend is paid but if any share is issued on terms providing that it shall rank for dividends as from a particular date such share shall rank for dividend accordingly.	Dividends in proportion to amount paid-up.
158.	The Board of Directors may retain the dividend payable upon shares in respect of which any person under Articles has become entitled to be a member, or any person under that Article is entitled to transfer, until such person becomes a member, in respect of such shares or shall duly transfer the same.	Retention of dividends until completion of transfer under Articles
159.	No member shall be entitled to receive payment of any interest ordividend or bonus in respect of his share or shares, whilst any money may be due or owing from him to the Company in respect of such share or shares (or otherwise however, either alone or jointly with any other person or persons) and the Board of Directors may deduct from the interest or dividend payable to any member all such sums of money so due from him to the Company.	No Member to receive dividend whilst indebted to the company and the Company's right of reimbursement thereof.
160.	A transfer of shares does not pass the right to any dividend declared thereon before the registration of the transfer.	Effect of transfer of shares.
161.	Any one of several persons who are registered as joint holders of any share may give effectual receipts for all dividends or bonus and payments on account of dividends in respect of such share.	Dividend to joint holders.
162.	<ul> <li>a) Any dividend, interest or other monies payable in cash in respect of shares may be paid by cheque or warrant sent through the post directed to the registered address of the holder or, in the case of joint holders, to the registered address of that one of the joint holders who is first named on the register of members, or to such person and to such address as the holder or joint holders may in writing direct.</li> <li>b) Every such cheque or warrant shall be made payable to the order of the person to whom it is sent.</li> </ul>	Dividends how remitted.
163.	Notice of any dividend that may have been declared shall be given to the persons entitled to share therein in the manner mentioned in the Act.	Notice of dividend.
164.	No unclaimed dividend shall be forfeited before the claim becomes barred by law and no unpaid dividend shall bear interest as against the Company.	No interest on Dividends.



165.	(1) The Company in General Meeting may, upon the recommendation of the Board,	Capitalization.
	resolve:  (a) that it is desirable to capitalize any part of the amount for the time being standing	
	to the credit of any of the Company's reserve accounts, or to the credit of the Profit and Loss account, or otherwise available for distribution; and	
	(b) that such sum be accordingly set free for distribution in the manner specified in	
	clause (2) amongst the members who would have been entitled thereto, if distributed by way of dividend and in the same proportions.	
	(2) The sums aforesaid shall not be paid in cash but shall be applied subject to the	
	provisions contained in clause (3) either in or towards:  (i) paying up any amounts for the time being unpaid on any shares held by such	
	members respectively;	
	(ii) paying up in full, unissued shares of the Company to be allotted and distributed, credited as fully paid up, to and amongst such members in the proportions aforesaid; or	
	(iii) partly in the way specified in sub-clause (i) and partly in that specified in sub-clause (ii).	
	(3) A Securities Premium Account and Capital Redemption Reserve Account may,	
	for the purposes of this regulation, only be applied in the paying up of unissued shares to be issued to members of the Company and fully paid bonus shares.	
	The Board shall give effect to the resolution passed by the Company in pursuance of	
166.	this regulation.  (1) Whenever such a resolution as aforesaid shall have been passed, the Board shall	Fractional Certificates.
100.		
	(a) make all appropriations and applications of the undivided profits resolved to be	
	capitalized thereby and all allotments and issues of fully paid shares, if any, and (b) generally to do all acts and things required to give effect thereto.	
	(2) The Board shall have full power -	
	(a) to make such provision, by the issue of fractional certificates or by payment in	
	cash or otherwise as it thinks fit, in case of shares becoming distributable in fractions; and also	
	(b) to authorise any person to enter, on behalf of all the members entitled thereto,	
	into an agreement with the Company providing for the allotment to them	
	respectively, credited as fully paid up, of any further shares to which they may be entitled upon such capitalization, or (as the case may require) for the payment by	
	the Company on their behalf, by the application thereto of their respective	
	proportions, of the profits resolved to be capitalized, of the amounts or any part of	•
	the amounts remaining unpaid on their existing shares.  (3) Any agreement made under such authority shall be effective and binding on all	
	such members.	
	That for the purpose of giving effect to any resolution, under the preceding paragraph	
	of this Article, the Directors may give such directions as may be necessary and settle	
	any questions or difficulties that may arise in regard to any issue including distribution of new equity shares and fractional certificates as they think fit.	
167.	(1) The books containing the minutes of the proceedings of any General Meetings of	Inspection of
	the Company shall be open to inspection of members without charge on such days	Minutes Books of
	and during such business hours as may consistently with the provisions of	
	Section 119 of the Act be determined by the Company in General Meeting and the members will also be entitled to be furnished with copies thereof on payment	
	of regulated charges.	
	(2) Any member of the Company shall be entitled to be furnished within seven days	
	after he has made a request in that behalf to the Company with a copy of any	
	minutes referred to in sub-clause (1) hereof on payment of Rs. 10 per page or	
	any part thereof.	



168.	<ul> <li>a) The Board shall from time to time determine whether and to what extent and at what times and places and under what conditions or regulations, the accounts and books of the company, or any of them, shall be open to the inspection of members not being directors.</li> <li>b) No member (not being a director) shall have any right of inspecting any account or book or document of the company except as conferred by law or authorised by the Board or by the company in general meeting.</li> </ul>	Inspection of Accounts
	FOREIGN REGISTER	
169.	The Company may exercise the powers conferred on it by the provisions of the Act with regard to the keeping of Foreign Register of its Members or Debenture holders, and the Board may, subject to the provisions of the Act, make and vary such regulations as it may think fit in regard to the keeping of any such Registers.	Foreign Register.
	DOCUMENTS AND SERVICE OF NOTICES	
170.	Any document or notice to be served or given by the Company be signed by a Director or such person duly authorised by the Board for such purpose and the signature may be written or printed or lithographed.	Signing of documents & noticesto be served or given.
171.	Save as otherwise expressly provided in the Act, a document or proceeding requiring authentication by the company may be signed by a Director, the Manager, or Secretary or other Authorised Officer of the Company and need not be under the Common Seal of the Company.	Authentication of documents and proceedings.
	WINDING UP	
172.	Subject to the provisions of Chapter XX of the Act and rules made thereunder—  (i) If the company shall be wound up, the liquidator may, with the sanction of a special resolution of the company and any other sanction required by the Act, divide amongst the members, in specie or kind, the whole or any part of the assets of the company, whether they shall consist of property of the same kind or not.  (ii) For the purpose aforesaid, the liquidator may set such value ashe deems fair upon any property to be divided as aforesaid and may determine how such division shall be carried out as between the members or different classes of members.  (iii) The liquidator may, with the like sanction, vest the whole or any part of such assets in trustees upon such trusts for the benefit of the contributories if he considers necessary, but so that no member shall be compelled to accept any shares or other securities whereon there is any liability.	
	INDEMNITY	
173.	Subject to provisions of the Act, every Director, or Officer or Servant of the Company or any person (whether an Officer of the Company or not) employed by the Company as Auditor, shall be indemnified by the Company against and it shall be the duty of the Directors to pay, out of the funds of the Company, all costs, charges, losses and damages which any such person may incur or become liable to, by reason of any contract entered into or act or thing done, concurred in or omitted to be done by him in any way in or about the execution or discharge of his duties or supposed duties (except such if any as he shall incur or sustain through or by his own wrongful act neglect or default) including expenses, and in particular and so as not to limit the generality of the foregoing provisions, against all liabilities incurred by him as such Director, Officer or Auditor or other officer of the Company in defending any proceedings whether civil or criminal in which judgment is given in his favor, or in which he is acquitted or in connection with any application under Section 463 of the Act on which relief is granted him by the Court.  Subject to the provisions of the Act, no Director, Managing Director or other officer of the	Directors' and others right toindemnity.



	Company shall be liable for the acts, receipts, neglects or defaults of any other Directors or Officer, or for joining in any receipt or other act for conformity, or for any loss or expense happening to the Company through insufficiency or deficiency of title to any property acquired by order of the Directors for or on behalf of the Company or for the insufficiency or deficiency of any security in or upon which any of the moneys of the Company shall be invested, or for any loss or damage arising from the bankruptcy, insolvency or tortuous act of any person, company or corporation, with whom any moneys, securities or effects shall be entrusted or deposited, or for any loss occasioned by any error of judgment or oversight on his part, or for any other loss or damage or misfortunewhatever which shall happen in the execution of the duties of his office or in relation thereto, unless the same happens through his own dishonesty.  SECRECY	of others
175.	(a) Every Director, Manager, Auditor, Treasurer, Trustee, Member of a Committee, Officer, Servant, Agent, Accountant or other person employed in the business of the company shall, if so required by the Directors, before entering upon his duties, sign a declaration pleading himself to observe strict secrecy respecting all transactions and affairs of the Company with the customers and the state of the accounts with individuals and in matters relating thereto, and shall by such declaration pledge himself not to reveal any of the matter which may come to his knowledge in the discharge of his duties except when required so to do by the Directors or by any meeting or by a Court of Law and except so far as may be necessary in order to comply with any of the provisions in these presents contained.	Secrecy
	(b) No member or other person (other than a Director) shall be entitled to enter the property of the Company or to inspect or examine the Company's premises or properties or the booksof accounts of the Company without the permission of the Board of Directors of the Company for the time being or to require discovery of or any information in respect of any detail of the Company's trading or any matter which is or may be in the nature of trade secret, mystery of trade or secret process or of any matter whatsoever which may relate to the conduct of the business of the Company and which in the opinion of the Board it will be inexpedient in the interest of the Company to disclose or to communicate.	Access to property information etc.



# **SECTION IX – OTHER INFORMATION**

#### MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The following contracts (not being contracts entered into in the ordinary course of business carried on by the Company or entered into more than two years before the date of the Draft Red Herring Prospectus) which are or may be deemed material have been entered or to be entered into by the Company which are or may be deemed material will be attached to the copy of the Red Herring Prospectus/Prospectus, delivered to the Registrar of Companies, for filing. Copies of the abovementioned contracts and also the documents for inspection referred to hereunder, may be inspected at the Registered Office between 10 a.m. and 5 p.m. on all Working Days from the date of this Draft Red Herring Prospectus until the Bid/ Issue Closing Date.

#### **Material Contracts**

- 1. Agreement dated January 06, 2023 between our Company and the Book Running Lead Manager to the Issue.
- 2. Agreement dated January 05, 2023 executed between our Company and the Registrar to the Issue.
- 3. Banker to the Issue Agreement dated [●] among our Company, Book Running Lead Manager, Banker to the Issue and the Registrar to the Issue.
- 4. Market Making Agreement dated [•] between our Company, Book Running Lead Manager and Market Maker.
- 5. Underwriting Agreement dated [●] between our Company, Book Running Lead Manager and Underwriter.
- 6. Syndicate Agreement dated [●] among our Company, the BRLM and Syndicate Member
- 7. Tripartite Agreement dated January 11, 2023 among CDSL, the Company and the Registrar to the Issue.
- 8. Tripartite Agreement dated December 23, 2022 among NDSL, the Company and the Registrar to the Issue.

### **Material Documents**

- 1. Certified copies of the Memorandum and Articles of Association of the Company as amended.
- 2. Certificate of Incorporation dated September 17, 2004 issued by the Registrar of Companies, Madhya Pradesh and Chattisgarh.
- 3. Fresh Certificate of Incorporation dated August 18, 2006 issued by the Registrar of Companies, Madhya Pradesh and Chattisgarh consequent upon change of name of our Company.
- 4. Fresh Certificate of Incorporation dated May 18, 2016 issued by the Registrar of Companies, Gwalior consequent upon change of name of our Company.
- 5. Fresh Certificate of Incorporation dated December 27, 2022 issued by the Registrar of Companies, Gwalior consequent upon Conversion of the Company to Public Company.
- 6. Copy of the Board Resolution dated January 2, 2023 authorizing the Issue and other related matters.
- 7. Copy of Shareholder's Resolution dated January 3, 2023 authorizing the Issue and other related matters.
- 8. Copies of Audited Financial Statements of our Company for the stub period ended September 30, 2022 and for the financial year ended March 31, 2022, 2021 and 2020.
- 9. Peer Review Auditors Report dated January 18, 2023 on Proforma Consolidated Financial Statements of our Company for the period ended September 30, 2022 and year ended March 31, 2022.
- 10. Peer Review Auditors Report dated January 18, 2023 on the Restated Consolidated Financial Statements for the stub period of September 30, 2022 and for the financial years ended March 31, 2022, 2021 and 2020.
- 11. Copy of the Statement of Tax Benefits dated January 18, 2023 from the Peer review auditor.
- 12. Certificate on KPI's issued by Peer Review Auditor dated January 18, 2023.
- 13. Consents of the Book Running Lead Manager to the Issue, Legal Advisor to the Issue, Registrar to the Issue, Market Maker, Syndicate Member, Underwriter, Banker to the Issue/ Sponsor Bank, Statutory Auditor of the Company, Peer review Auditor of the Company, Bankers to our Company, Directors, Promoters, Company Secretary and Compliance Officer and Chief Financial Officer, as referred to, in their respective capacities.
- 14. Board Resolution dated January 24, 2023 for approval of Draft Red Herring Prospectus and dated [●] for approval of Red Herring Prospectus and dated [●] for approval of Prospectus.
- 15. Due Diligence Certificate from Book Running Lead Manager dated January 24, 2023
- 16. Approval from NSE vide letter dated [●] to use the name of NSE in the Prospectus for listing of Equity Shares on the NSE Emerge (SME Platform) of the National Stock Exchange of India Limited.



I certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by the Government of India or the regulations or guidelines issued by SEBI, established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, as amended, the Securities and Exchange Board of India Act, 1992, as amended or the rules, regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements in this Draft Red Herring Prospectus are true and correct.

### SIGNED BY THE BOARD OF DIRECTORS OF OUR COMPANY:

Name and Designation	Signature
Vinita Rathi	
Managing Director	Sd/-
DIN: 00427239	

Date: January 24, 2023



I certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by the Government of India or the regulations or guidelines issued by SEBI, established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, as amended, the Securities and Exchange Board of India Act, 1992, as amended or the rules, regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements in this Draft Red Herring Prospectus are true and correct.

### SIGNED BY THE BOARD OF DIRECTORS OF OUR COMPANY:

Name and Designation	Signature
Nilesh Rathi	
Whole Time Director & CFO	Sd/-
DIN: 00430725	

Date: January 24, 2023



I certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by the Government of India or the regulations or guidelines issued by SEBI, established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, as amended, the Securities and Exchange Board of India Act, 1992, as amended or the rules, regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements in this Draft Red Herring Prospectus are true and correct.

### SIGNED BY THE BOARD OF DIRECTORS OF OUR COMPANY:

Name and Designation	Signature
Sarita Devi Khandelwal	
Chairman & Non-Executive Director	Sd/-
DIN: 09783158	

Date: January 24, 2023



I certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by the Government of India or the regulations or guidelines issued by SEBI, established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, as amended, the Securities and Exchange Board of India Act, 1992, as amended or the rules, regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements in this Draft Red Herring Prospectus are true and correct.

#### SIGNED BY THE BOARD OF DIRECTORS OF OUR COMPANY:

Name and Designation	Signature
Vikas Jain	
Independent Director	Sd/-
DIN: 08593152	

Date: January 24, 2023



I certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by the Government of India or the regulations or guidelines issued by SEBI, established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, as amended, the Securities and Exchange Board of India Act, 1992, as amended or the rules, regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements in this Draft Red Herring Prospectus are true and correct.

#### SIGNED BY THE BOARD OF DIRECTORS OF OUR COMPANY:

Name and Designation	Signature
Narender Tulsidas Kabra	
Independent Director	Sd/-
DIN: 06851212	

Date: January 24, 2023



I certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by the Government of India or the regulations or guidelines issued by SEBI, established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, as amended, the Securities and Exchange Board of India Act, 1992, as amended or the rules, regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements in this Draft Red Herring Prospectus are true and correct.

#### SIGNED BY THE COMPANY SECRETARY & COMPLIANCE OFFICER OF OUR COMPANY:

Name and Designation	Signature
Apurva Mishra	
Company Secretary & Compliance officer	Sd/-
M. No. : A54099	

Date: January 24, 2023